Assignment #5

Nate Bitting

Introduction

The objective of this assignment is to perform automated variable selection techniques for identifying the "best" regression model for predicting sale price for homes in the Ames, lowa area. The first phase includes the assessment of which predictor variables, based on common sense and business justification, made sense to include in a predictive model. After conducting some preliminary exploratory data analysis (EDA), it was concluded that the following predictor variable candidates would be considered in the model:

- X1: YearBuilt year the home was built
- **X2:** total_SF total square footage in the home
- X3: total baths total number of bathrooms in the home
- X4: good_kitchen indicator variable to determine the condition of the kitchen
- X5: good_fireplace indicator variable to determine the condition of the fireplace
- X6: good_exterior indicator variable to determine the condition of the exterior of the home
- X7: quality_index measure of Overall Condition * Overall Quality
- X8: central_air indicator variable to determine if the home has central air or not
- X9: fireplace_ind indicator variable to determine if there were any fireplaces or not
- **X10**: garage_ind indicator variable to determine if there was a garage or not
- X11: good basement ind indicator variable to determine the condition of the basement

After we assess which of the eleven predictor variables should be included in our model, we then will conduct an assessment of extreme observations, or outliers. The approach we will use for outlier detection is by outputting the studentized residuals for a model that includes all eleven variables. We will then remove any observation that has an absolute value of studentized residual exceeding 2. The next step will be to create a training and test dataset that could be used for building the model. The training set will be used to build the regression models and the test set will be used to test the predictive accuracy of the final selected model. Lastly, we will assign a prediction grade to each observation based on how accurate our predictions on the test set compare against the observed values. This will be the basis of our final assessment of how well the model will perform in a real-world setting using new observations.

Results

Model Identification by Automated Variable Selection

After performing our preliminary EDA and outlier removal process, the next step was to perform various automated variable selection methods in order to identify the "best" regression model. The automated variable selection methods used on this analysis included the following:

- Adjusted R-squared (Model AdjR2)
- Maximum R-squared (Model_MaxR)
- Mallow's Cp (Model MCp)
- Forward selection (Model_F)
- Backward selection (Model_B)
- Stepwise selection (Model_S)

In the next section we will go through each variable selection method and assess the final model and discuss each step in the variable selection process and provide an assessment of the results.

Adjusted R-Squared Model (Model AdjR2)

The results of the adjusted R-squared variable selection method determined that all predictor variable candidates (X1-X11) should be included in the final model. The adjusted R-squared of the final model was 0.8887, which was far superior when a subset of the predictor variables were included in the model. In Table 1 below, you can see the summary output of the variable selection process with the final result in the first row.

<u>Table 1 – Adjusted R-squared variable selection summary</u>

Number in Model	Adjusted R-Square	R-Square	Variables in Model
11	0.8887	0.8898	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index central_air fireplace_ind garage_ind good_basement_ind
10	0.8885	0.8894	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index central_air fireplace_ind good_basement_ind
10	0.8885	0.8894	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index central_air fireplace_ind garage_ind
9	0.8883	0.8891	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index central_air fireplace_ind
10	0.8879	0.8888	YearBuilt total_SF total_baths good_fireplace good_exterior quality_index central_air fireplace_ind garage_ind good_basement_ind
10	0.8877	0.8887	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index fireplace_ind garage_ind good_basement_ind
10	0.8877	0.8887	YearBuilt total_SF total_baths good_kitchen good_exterior quality_index central_air fireplace_ind garage_ind good_basement_ind
9	0.8877	0.8886	YearBuilt total_SF total_baths good_fireplace good_exterior quality_index central_air fireplace_ind good_basement_ind
9	0.8877	0.8885	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index fireplace_ind good_basement_ind
9	0.8876	0.8884	YearBuilt total_SF total_baths good_fireplace good_exterior quality_index central_air fireplace_ind garage_ind
9	0.8875	0.8884	YearBuilt total_SF total_baths good_kitchen good_exterior quality_index central_air fireplace_ind garage_ind
9	0.8875	0.8883	YearBuilt total_SF total_baths good_kitchen good_exterior quality_index central_air fireplace_ind good_basement_ind
8	0.8875	0.8882	YearBuilt total_SF total_baths good_fireplace good_exterior quality_index central_air fireplace_ind

NOTE: Not all models included due to limited space

Based on these results, the adjusted R-squared method recommends we include all candidate predictor variables we originally considered for the model (X1-X11) to yield the highest possible adjusted R-squared value.

Maximum R-Squared Model (Model MaxR)

Just like the adjusted R-squared variable selection method, the results of the maximum R-squared variable selection method also determined that all predictor variable candidates (X1-X11) should be included in the final model. The R-squared of the final model was 0.8898, which was far superior when a subset of the predictor variables were included in

the model. In Table 2 below, we can see the ANOVA and parameter estimates for the final suggested model from the maximum R-squared variable selection method.

<u>Table 2 – Maximum R-squared variable selection summary</u>

	Analysis of Variance										
	Source	DF		Sum of Squares		Mean Square	F V	alue Pr>F		> F	
	Model	- 11	3.70	708006E12 3		70915E11	85	0.35	<.00	0001	
	Error	1159	4.59	4433E11	3	96413516					
	Corrected Total	1170	4.16	7449E12							
Var	iable	Paran Esti	neter mate	Stand Er	ard	Type II	SS	F Va	alue	Pr > I	
Intercept		-89	8145	79	758 50267949		163 126.81		3.81	<.0001	
YearBuilt		448.06847		41.11	1992 47068764		087	118.74		<.0001	
total_SF		47.9	4454	1.24	588	5.870452E11		1480	0.89	<.0001	
total_baths		7137.0	0060 1098.014		401	16748046366		42	2.25	<.0001	
goo	d_kitchen	5114.7	75146 1628.587		766	3909986	365	9	9.86	0.0017	
goo	d_fireplace	5587.9	2777	1662.48	892	4478499	220	11	1.30	0.0008	
goo	d_exterior	1	0620	1916.40	496	12172904	817	30).71	<.0001	
qua	lity_index	1441.4	5165	82.73	133	1.203396	E11	303	3.57	<.0001	
cen	tral_air	-1	1873	3541.64	889	4455031	344	11	1.24	0.0008	
fire	place_ind	8325.1	4250	1504.38	520	12140183	362	30	0.63	<.0001	
gara	age_ind	7249.8	4653	3883.73	858	1381357	538	:	3.48	0.0622	
good_basement_ind		3557.0	7044	1869.02	846	1435825	141	:	3.62	0.0573	
Bounds on condition number: 3.1103, 228.45											

Based on these results, the maximum R-squared method recommends we include all candidate predictor variables we originally considered for the model (X1-X11) that would yield the highest R-squared value.

Mallow's Cp Model (Model_MCp)

As with the previous two models, the results of the Mallow's Cp variable selection method also determined that all predictor variable candidates (X1-X11) should be included in the final model. The Mallow's Cp of the final model was 12.0, which was the smallest result from all other subset model alternatives. In Table 3 below, we can see some of the output from the Mallow's Cp variable selection process. The best model is shown in the first row of the table.

<u>Table 3 – Mallow's Cp variable selection summary</u>

Number in Model	C(p)	R-Square	Variables in Model
- 11	12.0000	0.8898	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index central_air fireplace_ind garage_ind good_basement_ind
10	13.4846	0.8894	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index central_air fireplace_ind good_basement_ind
10	13.6220	0.8894	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index central_air fireplace_ind garage_ind
9	14.7703	0.8891	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index central_air fireplace_ind
10	19.8634	0.8888	YearBuilt total_SF total_baths good_fireplace good_exterior quality_index central_air fireplace_ind garage_ind good_basement_ind
9	20.5344	0.8886	YearBuilt total_SF total_baths good_fireplace good_exterior quality_index central_air fireplace_ind good_basement_ind
9	20.9530	0.8885	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index fireplace_ind good_basement_ind
10	21.2383	0.8887	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index fireplace_ind garage_ind good_basement_ind
10	21.2975	0.8887	YearBuilt total_SF total_baths good_kitchen good_exterior quality_index central_air fireplace_ind garage_ind good_basement_ind
9	21.7200	0.8884	YearBuilt total_SF total_baths good_fireplace good_exterior quality_index central_air fireplace_ind garage_ind
8	22.0781	0.8882	YearBuilt total_SF total_baths good_fireplace good_exterior quality_index central_air fireplace_ind
9	22.6109	0.8884	YearBuilt total_SF total_baths good_kitchen good_exterior quality_index central_air fireplace_ind garage_ind
9	22.7771	0.8883	YearBuilt total_SF total_baths good_kitchen good_exterior quality_index central_air fireplace_ind good_basement_ind
8	22.9991	0.8881	YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior quality_index fireplace_ind

Based on these results, the Mallow's Cp method recommends we include all candidate predictor variables we originally considered for the model (X1-X11) that would yield the lowest Mallow's Cp value.

Forward Selection Model (Model F)

As with all proceeding variable selection methods, the results of the forward variable selection method also determined that all predictor variable candidates (X1-X11) should be included in the final model. In Table 4 below, we can see the summary of the forward selection method and you'll notice that the p-value from the nested F-tests did not increase until the 7th variable was entered into the model. For this method, we chose a *slentry* value of 0.15 as our threshold for variables to be allowed to enter into the model.

Table 4 – Forward variable selection summary

	Summary of Forward Selection										
Step	Variable Entered	Number Vars In	Partial R-Square	Model R-Square	C(p)	F Value	Pr > F				
1	total_SF	1	0.7605	0.7605	1350.89	3711.90	<.0001				
2	YearBuilt	2	0.0571	0.8176	752.324	365.85	<.0001				
3	quality_index	3	0.0498	0.8675	230.301	438.91	<.0001				
4	good_exterior	4	0.0073	0.8748	155.438	68.08	<.0001				
5	fireplace_ind	5	0.0064	0.8812	89.7125	63.18	<.0001				
6	total_baths	6	0.0048	0.8860	41.7044	48.56	<.0001				
7	good_fireplace	7	0.0011	0.8871	31.6481	11.82	0.0006				
8	central_air	8	0.0011	0.8882	22.0781	11.44	0.0007				
9	good_kitchen	9	0.0009	0.8891	14.7703	9.27	0.0024				
10	good_basement_ind	10	0.0003	0.8894	13.4846	3.28	0.0704				
11	garage_ind	11	0.0003	0.8898	12.0000	3.48	0.0622				

Based on these results, the forward selection method recommends we include all candidate predictor variables we originally considered for the model (X1-X11).

Backward Selection Model (Model_F)

The backward variable selection method actually did not iterate through any removal steps as all predictor variable were kept in the model. This result is exactly the same as all previous selection methods. A p-value of 0.15 was used for the *slstay* option, which resulted in none of the variables being removed from the model.

Stepwise Selection Model (Model_S)

The stepwise selection method was the final option used for model selection. As with all previous methods, the stepwise selection method indicated that all predictor variable candidates should remain in the model. The stepwise variable selection summary is shown in Table 5 below. You can see that all variables were entered into the model at each step with the Model R-Square increasing and Cp decreasing with the addition of each new variable. The final "best" model from this method indicates that all variables should remain in the model.

<u>Table 5 – Forward variable selection summary</u>

		Sum	mary of St	tepwise Sele	ection			
Step	Variable Entered	Variable Removed	Number Vars In	Partial R-Square	Model R-Square	C(p)	F Value	Pr > F
1	total_SF		1	0.7605	0.7605	1350.89	3711.90	<.0001
2	YearBuilt		2	0.0571	0.8176	752.324	365.85	<.0001
3	quality_index		3	0.0498	0.8675	230.301	438.91	<.0001
4	good_exterior		4	0.0073	0.8748	155.438	68.08	<.0001
5	fireplace_ind		5	0.0064	0.8812	89.7125	63.18	<.0001
6	total_baths		6	0.0048	0.8860	41.7044	48.56	<.0001
7	good_fireplace		7	0.0011	0.8871	31.6481	11.82	0.0006
8	central_air		8	0.0011	0.8882	22.0781	11.44	0.0007
9	good_kitchen		9	0.0009	0.8891	14.7703	9.27	0.0024
10	good_basement_ind		10	0.0003	0.8894	13.4846	3.28	0.0704
-11	garage_ind		11	0.0003	0.8898	12.0000	3.48	0.0622

Model Comparison

Given all variable selection methods resulted in the same model that included all eleven predictor variable candidates, the model fit criteria is exactly the same for all models. Table 6 below shows the model fit criteria from the models created using the training sample. In the next couple sections we will explore if any multicollinearity exists in the model as well as the operational accuracy of the final model that includes all predictor variables using the test dataset (out-of-sample).

Table 6 – Model Comparison from Training and Test samples

		Model_AdjR2	Model_MaxR	Model_MCp	Model_F	Model_B	Model_S
	Predictor(s) Selected	X1 - X11	X1 - X11	X1 - X11	X1 - X11	X1 - X11	X1 - X11
	Adjusted R2	0.8887	0.8887	0.8887	0.8887	0.8887	0.8887
Training	AIC	23195.3592	23195.3592	23195.3592	23195.3592	23195.3592	23195.3592
Sample	BIC	23197.6074	23197.6074	23197.6074	23197.6074	23197.6074	23197.6074
	Mallow's Cp	12.0000	12.0000	12.0000	12.0000	12.0000	12.0000
	MSE	396413516	396413516	396413516	396413516	396413516	396413516
	MAE	15372.37	15372.37	15372.37	15372.37	15372.37	15372.37
Test	MSE	402854448	402854448	402854448	402854448	402854448	402854448
Sample	MAE	15488.47	15488.47	15488.47	15488.47	15488.47	15488.47

Based on the results in Table 6, we can see that the predictive ability of the final model built from the training sample performed very well with the test sample data.

Multicollinearity Assessment

Given the end result for all variable selection methods determined all predictor variable candidates should be included in the final model, we performed an assessment for multicollinearity on the final model only. To asses multicollinearity we leverage the variable inflation factor (VIF) statistic as shown in Table 7 below.

Table 7 – Parameter Estimates with Variable Inflation Factors (VIF)

	Parameter Estimates									
Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t	Variance Inflation				
Intercept	1	-898145	79758	-11.26	<.0001	0				
YearBuilt	1	448.06847	41.11992	10.90	<.0001	3.11033				
total_SF	1	47.94454	1.24588	38.48	<.0001	2.18016				
total_baths	1	7137.00060	1098.01401	6.50	<.0001	1.83676				
good_kitchen	1	5114.75146	1628.58766	3.14	0.0017	1.92785				
good_fireplace	1	5587.92777	1662.48892	3.36	0.0008	1.46337				
good_exterior	1	10620	1916.40496	5.54	<.0001	2.29912				
quality_index	1	1441.45165	82.73133	17.42	<.0001	1.38250				
central_air	1	-11873	3541.64889	-3.35	0.0008	1.22244				
fireplace_ind	1	8325.14250	1504.36520	5.53	<.0001	1.66208				
garage_ind	1	7249.84653	3883.73858	1.87	0.0622	1.11225				
good_basement_ind	1	3557.07044	1869.02846	1.90	0.0573	2.57132				

Common practical experience suggests that if any VIFs exceeds 5 or 10, it is an indication that multicollinearity exists in the model. Based on the VIF values for each parameter in Table 7, we conclude that no multicollinearity exists among the predictor variables given the fact that none of the VIFs exceeds 5.

Operational Validation

By leveraging the eleven predictor variable candidates suggested from the variable selection and performing model adequacy checking, the final model resulted strong predictive accuracy. To assess the operational accuracy of the final model, we placed the predictive scores, absolute value for each observation's actual vs predicted value for the response variable SalePrice, into three categories: Grade 1 (within 10% of the observed value), Grade 2 (between 10-15% of the observed value), Grade 3 (everything else).

<u>Table 8 – Frequency Table for Prediction Grade Categories</u>

Prediction_Grade	Frequency	Percent	Cumulative Frequency	Cumulative Percent
01: Grade 1	344	64.66	344	64.66
02: Grade 2	101	18.98	445	83.65
03: Grade 3	87	16.35	532	100.00

Based on the results of the prediction scores using the test sample dataset, we can see in Table 8 that 83.7% of the predicted values were within 15% of the observed value. Depending on the success criteria from management, this could be considered a usable model for predicting the sale price for homes in the Ames, lowa area.

Conclusion

One can understand how automated variable selection methods are extremely useful in the model selection process, however, in this particular exercise all methods suggested the same "best" model. Given the fact that we had a biased selection of the original candidate predictor variables, we could further explore the incorporation of additional variables from the dataset. After working with the Ames housing dataset for the past several weeks, we have learned the importance of proper exploratory data analysis leveraging both statistics and visual aids, such as scatter plots, histograms, or correlation matrices. The final model selection process of actually calculating the predictive accuracy by using out-of-sample observations on the model was the most beneficial takeaway from all assignments to date. This was the final step in determining how well the models would perform in the final intended environment.

Our final model yielded a fairly high Adjusted R-squared of 0.8887, which shows extremely good fit to the data. However, I think if we wanted to explore ways of further improving predictive accuracy of our model, we should partner with subject matter experts in real estate in the Ames, lowa area. By partnering with a realtor in the area, they could further inform us which predictor variables could be important when determining sale price for homes in the area. This would of course introduce bias to the model, but we need to ensure we include variables that are not only statistically significant, but also those that are practical from a business perspective.

SAS Code Output

```
Nate Bitting
      * Assignment 5
 3
 5
 6
     * Code used to get the data into my library;
     ods graphics on;
     libname mydata '/courses/d6fc9ae5ba27fe300/c_3505/SAS_Data/' access=readonly;
 8
     proc datasets library=mydata; run; quit;
10
11
12
        Create original dataset by filtering out unnecessary data and adding new categorical
13
          features to the dataset
14
15
16
      * Smart data formats for sale price and square footage;
17
     proc format;
18
      value price_sfmt
19
           . = '10: Missing'
            1 -< 100000 = '01: [1; 100,000)'
20
            100000 -< 150000 = '02: [100,000; 150,000)'
21
            150000 -< 200000 = '03: [150,000; 200,000)'
22
           200000 -< 250000 = '04: [200,000; 250,000)'
23
24
            250000 -< 300000 = '05: [250,000; 300,000)'
           300000 -< 350000 = '06: [300,000; 350,000)'
25
           350000 -< 400000 = '07: [350,000; 400,000)'
26
27
           400000 - high = '08: [400,000+]
           other = '09: Invalid Value'
28
29
           ; * use a semi-colon to end each format in the proc format statement;
30
            * Note on how we use the < to create open intervals.
31
            * The dash - will create closed intervals, and
32
           hence the dash should only be used with discrete values;
     value sqft_sfmt
33
34
            . = '08: Missing'
35
            1 - 1000 = '01: [1; 1,000]'
           1000 <- 1500 = '02: (1,000; 1,500]'
36
            1500 <- 2000 = '03: (1,500; 2,000]'
37
            2000 <- 2500 = '04: (2,000; 2,500]
38
            2500 <- 3000 = '05: (2,500; 3,000]
39
            3000 - high = '06: (3,000+]'
40
41
            other = '07: Invalid Value
42
43
     run:
44
      * Dataset before removing outliers;
45
46
     Data building;
47
            SET mydata.ames_housing_data;
48
            * filter on only single family homes that meet specific criteria;
49
50
            if (SaleCondition = 'Normal');
           if (Salecondition = Notable | vision = Notable
51
52
53
54
55
56
            log_price = log(SalePrice); *create a variable for the natural log of SalePrice;
57
58
            * create new variables by combining multiple variables in the housing dataset;
59
           total_SF = max(GrLivArea, 0) + max(TotalBsmtSF, 0);
            total_baths = max(FullBath, 0) + max(BsmtFullBath, 0);
60
61
            total_halfbaths = max(HalfBath, 0) + max(BsmtHalfBath, 0);
            total baths calc = total baths + total halfbaths;
62
63
            * Neighborhood dummy variables;
if (Neighborhood = 'Blmngtn') then Blmngtn=1; else Blmngtn=0;
if (Neighborhood = 'Blueste') then Blueste=1; else Blueste=0;
64
65
66
            if (Neighborhood = 'BrDale') then BrDale=1; else BrDale=0;
67
            if (Neighborhood = 'BrkSide') then BrkSide=1; else BrkSide=0;
68
            if (Neighborhood = 'ClearCr') then ClearCr=1; else ClearCr=0;
69
70
71
72
            if (Neighborhood = 'CollgCr') then CollgCr=1; else CollgCr=0; if (Neighborhood = 'Crawfor') then Crawfor=1; else Crawfor=0;
            if (Neighborhood = 'Edwards') then Edwards=1; else Edwards=0;
73
            if (Neighborhood = 'Gilbert') then Gilbert=1; else Gilbert=0;
74
            if (Neighborhood = 'Greens') then Greens=1; else Greens=0;
75
76
77
78
            if (Neighborhood = 'GrnHill') then GrnHill=1; else GrnHill=0;
            if (Neighborhood = 'IDOTRR') then IDOTRR=1; else IDOTRR=0;
            if (Neighborhood = 'Landmrk') then Landmrk=1; else Landmrk=0;
            if (Neighborhood = 'MeadowV') then MeadowV=1; else MeadowV=0;
79
            if (Neighborhood = 'Mitchel') then Mitchel=1; else Mitchel=0;
            if (Neighborhood = 'NAmes') then NAmes=1; else NAmes=0;
```

```
81
        if (Neighborhood = 'NridgHt') then NridgHt=1; else NridgHt=0;
        if (Neighborhood = 'OldTown') then OldTown=1; else OldTown=0;
 82
        if (Neighborhood = 'SWISU') then SWISU=1; else SWISU=0;
 83
 84
        if (Neighborhood = 'Sawyer') then Sawyer=1; else Sawyer=0;
        if (Neighborhood = 'SawyerW') then SawyerW=1; else SawyerW=0;
 85
        if (Neighborhood = 'Somerst') then Somerst=1; else Somerst=0;
 86
        if (Neighborhood = 'StoneBr') then StoneBr=1; else StoneBr=0;
 87
        if (Neighborhood = 'Timber') then Timber=1; else Timber=0;
 88
        if (Neighborhood = 'Veenker') then Veenker=1; else Veenker=0;
 89
 90
 91
        * KitchenQual dummy variable;
 92
       if (KitchenQual in ('Ex', 'Gd')) then good kitchen=1; else good kitchen=0;
 93
 94
        * FireplaceQu dummy variable;
 95
        if (FireplaceQu in ('Ex', 'Gd')) then good fireplace=1; else good fireplace=0;
 96
 97
        * ExterQual dummy variable;
 98
        if (ExterQual in ('Ex', 'Gd')) then good exterior=1; else good exterior=0;
 99
100
        * Foundation dummy variables;
        if (Foundation = 'BrkTil') then Foundation_BrkTil=1; else Foundation_BrkTil=0;
101
        if (Foundation = 'CBlock') then Foundation_CBlock=1; else Foundation_CBlock=0;
102
        if (Foundation = 'PConc') then Foundation PConc=1; else Foundation PConc=0;
103
        if (Foundation = 'Slab') then Foundation Slab=1; else Foundation Slab=0;
104
        if (Foundation = 'Stone') then Foundation_Stone=1; else Foundation_Stone=0;
105
        if (Foundation = 'Wood') then Foundation_Wood=1; else Foundation_Wood=0;
106
107
108
        * MoSold dummy variables;
109
        if (MoSold = 1) then jan sold=1; else jan sold=0;
        if (MoSold = 2) then feb_sold=1; else feb_sold=0;
110
111
        if (MoSold = 3) then mar_sold=1; else mar_sold=0;
        if (MoSold = 4) then apr sold=1; else apr sold=0;
112
113
        if (MoSold = 5) then may_sold=1; else may_sold=0;
        if (MoSold = 6) then jun_sold=1; else jun_sold=0;
114
        if (MoSold = 7) then jul_sold=1; else jul_sold=0;
115
116
        if (MoSold = 8) then aug_sold=1; else aug_sold=0;
117
        if (MoSold = 9) then sep_sold=1; else sep_sold=0;
        if (MoSold = 10) then oct_sold=1; else oct_sold=0;
118
119
        if (MoSold = 11) then nov_sold=1; else nov_sold=0;
        if (MoSold = 12) then dec sold=1; else dec sold=0;
120
121
122
        * Construct a composite quality index;
       quality_index = OverallCond*OverallQual;
123
124
125
        * Central Air Indicator;
       if (CentralAir='Y') then central_air=1; else central_air=0;
126
        * Fireplace Indicator;
127
128
        if (Fireplaces>0) then fireplace_ind=1; else fireplace_ind=0;
129
        * Garage Indicator;
130
        if (GarageCars>0) then garage_ind=1; else garage_ind=0;
        * Good Basement Indicator;
131
132
        if (BsmtQual in ('Ex', 'Gd')) or (BsmtCond in ('Ex', 'Gd'))
        then good_basement_ind=1;
133
134
        else good basement ind=0;
135
136
        *apply the put function to create the categorical variables for the various scales of price and sqft;
137
        price_cat = put(SalePrice,price_sfmt.);
        sqft cat = put(total SF, sqft sfmt.);
138
139
140
       if (YearBuilt>1920);
141
    run; quit;
142
143
    * Review new dataset to ensure no missing values based on filtering;
144
145
    proc contents data=building;
146 run; quit;
147
148
149
    * Include all predictor variable candidates and identify outliers using the Studentized
150
151
    * Residuals
152
153
154 proc reg data=building;
155
       model SalePrice = YearBuilt total SF total baths good kitchen good fireplace good exterior
156
                                quality index central air fireplace ind garage ind good basement ind;
157
        output out=outdata (keep = SalePrice YearBuilt total_SF total_baths good_kitchen
158
                                        good fireplace good exterior quality index central air fireplace ind
159
                                        garage_ind good_basement_ind studentr) rstudent=studentr;
160 run;
```

```
162 * Assess the plot of the studentized residuals to see how many exceed an absolute value of 2;
163 proc univariate data=outdata plot;
164
       var studentr;
165
    run:
166
167
    * Remove any observations with an absolute studentized residual greater than 2;
168 data clean data;
169
       SET outdata;
170
       if abs(studentr) > 2 then delete;
171 run;
172
173 data clean data 2;
      set clean data;
174
175
        * generate a uniform(0,1) random variable with seed set to 123;
176
177
       u = uniform(123);
       if (u < 0.70) then train = 1;
178
       else train = 0;
179
       if (train=1) then train response=SalePrice;
180
       else train_response=.;
181
       if(train=0) then test_response=SalePrice;
182
        else test_response=.;
183 run;
184
185
    * Build a model using the adjusted r-squared variable selection: Model_AdjR2
186
187
188
189 proc reg data=clean_data_2;
     model train_response = YearBuilt total_SF total_baths good_kitchen good fireplace good_exterior
190
191
               quality_index central_air fireplace_ind garage_ind good_basement_ind /
       selection = adjrsq vif;
192
193 run;
    * The Adjusted R2 selection method suggested to use all 11 predictor variables;
194
195
196
197
198
    * Build a model using the adjusted r-squared variable selection: Model_MaxR
199
200
201
202
   proc reg data=clean_data_2;
      model train_response = YearBuilt total_SF total_baths good_kitchen good fireplace good exterior
203
204
               quality_index central_air fireplace_ind garage_ind good_basement_ind /
205
       selection = MAXR vif;
206
207
    * The MaxR selection method suggested to use all 11 predictor variables;
208
209
210
211
212
    * Build a model using the adjusted r-squared variable selection: Model MCp
213
214
215
   proc reg data=clean_data_2;
      model train response = YearBuilt total SF total baths good kitchen good fireplace
216
217
               good exterior quality index central air fireplace ind garage ind good basement ind /
218
       selection = cp;
219 run;
220
    * The Mallow's Cp selection method suggested to use all 11 predictor variables;
221
222
223
    * Build a model using the adjusted r-squared variable selection: Model_F
224
225
226
227
    proc reg data=clean_data_2;
      model train_response = YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior
228
229
                quality_index central_air fireplace_ind garage_ind good_basement_ind /
230
       selection = FORWARD slentry=.15;
231 run;
    * The Forward selection method suggested to use all 11 predictor variables;
232
233
234
235
236
    * Build a model using the adjusted r-squared variable selection: Model_B
237
238
239
240 proc reg data=clean_data_2;
      model train response = YearBuilt total SF total baths good kitchen good fireplace good exterior
241
242
               quality_index central_air fireplace_ind garage_ind good_basement_ind /
```

```
243
       selection = BACKWARD slstay=.15;
244 run:
245
    * The Backward selection method suggested to use all 11 predictor variables;
246
247
248
249
    * Build a model using the adjusted r-squared variable selection: Model_S
250
251
252
253
   proc reg data=clean data 2;
254
      model train response = YearBuilt total SF total baths good kitchen good fireplace good exterior
255
               quality_index central_air fireplace_ind garage_ind good_basement_ind /
256
       selection = STEPWISE aic bic mse adjrsq slentry=.15 slstay=.15;
257 run;
258
    * The Stepwise selection method suggested to use all 11 predictor variablse;
259
260
261
    * Calculate the AIC, BIC, Adjusted R-squared, Mallow's Cp, MSE for the training sample
262
263
264 proc reg data=clean data 2;
      model train response = YearBuilt total SF total baths good kitchen good fireplace good exterior
265
266
               quality_index central_air fireplace_ind garage_ind good_basement_ind /
267
       selection = adjrsq aic bic cp mse;
268
269
270
271
    * Calculate the Mean Absolute Error for the training sample
272
    proc reg data=clean_data_2;
273
274
     model train response = YearBuilt total SF total baths good kitchen good fireplace good exterior
275
               quality_index central_air fireplace_ind garage_ind good_basement_ind;
276
       output out=residuals final (keep = resid final) r=resid final;
277 run;
278
279 data abs_resid;
280
      set residuals final;
       abs_resid = abs(resid_final);
281
282 run;
283
284 proc means data=abs_resid mean;
285
      var abs resid;
286 run;
287
288
289 * Use the suggested model that includes all 11 predictor candidates and
290
    * perform cross validation by outputting the estimated values from the test set
291 *-
292 proc reg data=clean_data_2 outest=RegOut;
        SalePrice_Hat: model train_response = YearBuilt total_SF total_baths good_kitchen
293
294
                                good_fireplace good_exterior quality_index central_air fireplace_ind
                                garage ind good basement ind;
295
       title "Model with all 11 Predictor Candidates";
296
297 run;
298
299 proc print data=RegOut;
         title2 'OUTEST= Data Set from PROC REG';
300
301 run;
302
    * calcualte the estimated values using the test dataset;
303
304 proc score data=clean_data_2 score=RegOut out=RScoreP type=parms;
         var YearBuilt total SF total baths good kitchen good fireplace good exterior quality index
305
306
                                                central_air fireplace_ind garage_ind good_basement_ind;
307 run:
308
309
   proc score data=clean_data_2 score=RegOut out=RScoreR type=parms;
310
          var train_response YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior
311
                                                quality index central air fireplace ind garage ind good basement in
312 run;
313
314
    * Output the scores using the model built with the training dataset against the test dataset;
    proc score data=test_dataset score=RegOut out=NewPred type=parms
315
316
                  nostd predict;
317
         var train_response YearBuilt total_SF total_baths good_kitchen good_fireplace good_exterior
318
                                                quality index central air fireplace ind garage ind good basement in
319 run;
320
321
    * Smart data formats for sale price and square footage;
322 proc format;
323 value pred_acc_sfmt
```

```
0 -< .1 = '01: Grade 1'
.1 -< .15 = '02: Grade 2'
other = '03: Grade 3'</pre>
324
325
326
327
328 run;
329
330
     *create a new dataset that contains the test set data and the predictive scores;
331 data prediction_Data;
332 set NEWPRED:
        set NEWPRED;
333
         if (train_response = null);
334
        pred_score = abs(test_response / SalePrice_Hat - 1);
        abs_resid = abs(test_response - SalePrice_Hat);
335
        error_term = test_response - SalePrice_Hat;
sq_error = error_term**2;
Prediction_Grade = put(pred_score,pred_acc_sfmt.);
336
337
338
339
     run;
340
     ^{\ast} calculate the MAE and MSE from the test sample;
341
342 proc means data=prediction Data mean;
343
     var abs_resid sq_error;
344 run;
345
346 * create a frequency table to show the operational accuracy of the model;
347 proc freq data=prediction_Data;
348 TABLES Prediction_Grade;
349 run;
```