

NORMA CRUZ

Mobile: 407-446-0891
Email:
NBM1991@GMAIL.COM

12145 Alder Branch
Loop, Orlando, FL

RESUME OBJECTIVE

Driven professional with broad technical skill set. Excellent communicator experienced in interpreting and implementing client and staff visions of new websites. Known for ability to multi-task and juggle multiple pressing projects simultaneously, meeting all deadlines. Thrives in environments that constantly embrace new technologies. Fluent in English, and Spanish; proficient in Portuguese.

TECHNICAL SKILLS

Programming/Web: Vanilla Javascript, HTML, CSS, EXPRESS, REACT, NODE.

Software: MQ Series

Database / DBMS: SQL, Microsoft SQL

CARRER DEVELOPMENT

SALES

*Enterprise Holdings of Orlando,
Orlando, FL / January 2014 - April
2020*

- Built relationships with customers to increase likelihood of repeat business.
- Negotiated rates, up-charge fees and finalized agreements.
- Present latest features to persuade upgrade.
- Recognized by manager for ability to take complex technical topics and distill them to a broader audience in a manner that's easier to comprehend.

SALES TEAM LEADER

*Taverna Opa, Orlando, FL / February
2011 - January 2014*

- Directed a team of customer service associates to provide outstanding service to clients and increase repeat business.
- Increased sales of products through effective relationship building.
- Sold dining packages to corporations .

FIND ME ONLINE



LINKEDIN : NORMA-CRUZ-8900542A



GITHUB : NBMC1991