

Investment Analysis for:
National Center for Advancing Translational Sciences

Proposal prepared for:

Jessica Biersack

National Center for Advancing Translational Sciences

9800 Medical Center Dr., Room 1028

Rockville, MD 20850

Phone: 301-217-4677

Jessica.biersack@nih.gov

Proposal prepared by:

Jeremy Lawton

jlawton@apricotdesigns.com

cc: Patsy Leung

pleung@apricotdesigns.com

(626) 966-3299

Please FAX P.O. to (626) 966-3200

Or email to OrderRequest@apricotdesigns.com

Date:	1/30/2017
Expiration Date:	3/1/2017
Quote Number:	Q-1701010-05

Item	Catalog Number	Description	Price	Unit	Extended Price
384 Channel Personal Pipettor: Can be used for 384 and 96 channel pipetting					
1	PPA-384-M	384 Channel Personal Pipettor, iPad Controlled, Linear 5 Stations, plus 1 Tip Wash / Reservoir Station, dispenses 0.5 - 125ul per tip Includes: <ul style="list-style-type: none"> - 1 ea. iPad controller with mount - 1 ea. RS232C Communication Cable (for PC) - 5 ea. Spring Loaded Plate Nests - 2 ea. 300-3DBR, Buffer Reservoir with Anti Splash Dividers <ul style="list-style-type: none"> - 1 ea. Apricot Pipettor Software Installation CD - 1 ea. 550-EP-79, AC Power Cord - 1 ea. Instruction Manual 	\$49,880.00	1	\$44,892.00
Accessories					
2	384-A-01-EZL-SL	"EZ Load" Pipetting Head, 384-channel, Swing Lock design. For use with 384 EZ-Load tips.	\$2,540.00	1	\$2,286.00
3	384-A-01-EZL-SL-096	"EZ Load" Pipetting Head, 96-channel offset, Swing Lock design. For use with 96 channel EZ-Load tips.	\$1,395.00	1	\$1,255.50
4	384-A-01-EZL-SC-13	EZ-Load Pipetting Head, Strip Tip Design, 16-Channel Dual Column, 1 and 13 for Apricot EZL Tips	\$925.00	1	\$832.50
5	384-A-01-EZL-096-SC	EZ-Load Pipetting Head, Strip Tip Design, 8-Channel Offset for Apricot EZL Tips	\$980.00	1	\$882.00
6	384-A-01-EZL-SR	EZ-Load Pipetting Head, Strip Tip Design, 24-Channel for Apricot EZL Tips	\$800.00	1	\$720.00
7	384-A-01-EZL-096-SR	EZ-Load Pipetting Head, Strip Tip Design, 12-Channel Offset for Apricot EZL Tips	\$800.00	1	\$720.00
8	SA-Z1-384-MS	Service contract for a Multi Station Personal Pipettor (PP), 384 Channel, ZONE 1. Includes full coverage for one year, on site repairs, plus one on site Preventative	\$6,502.50	1	\$5,202.00
9		Shipping estimate, Inside Delivery			\$450.00



PERSONAL PIPETTOR

Total package price before discounts	\$64,272.50
Academic/Small Institution discount (Non-Profit OR First 96 channel or higher pipettor and/or fewer than 30 employees). Extended warranty discount (20%) when purchased with a new instrument.	\$7,032.50
Total after discount	\$57,240.00

Sales tax, duties, shipping not included

TERMS & CONDITIONS

Terms: Net 30 days on credit-approved domestic accounts; finance charges may accrue after that period.

Prices quoted are valid for 30 days.

Cancelled orders WILL BE subject to a cancellation charge to cover finished goods, work in process, or raw materials.

Warranty: The system shall be covered from defects for a period of 1 year from the date of installation.

The warranty includes all parts and labor and on-site service. Defects must not be due to operator negligence.

Estimated delivery time: 4-6 weeks.

