# Home One:

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## Business acumen

By working in sales and finance, I have seen how startups grow from within present on the outside. In all my roles I have worked closely with the C-Suite, often doing special projects due to my wide array of knowledge.

## Software dev

I have been developing software for 7 years now and I am adept at multiple languages. Through my projects and academics, I have been introduced to a wide variety of methodologies, algorithms and frameworks.

# Home Two:

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## Last Call Analytics

While working on at Last Call, I had the chance to compile a Zoho CRM that was the backbone of our outbound sales strategy. Upon finishing the internship, I provided the company with a set of recommendations that were very well received.

## Firepower capital

I assisted a four-person team by making initial critiques to financial models and providing technical knowledge on the more complex companies. I also developed a VBA model to compile monthly statements into quarterly statements.

## KnowRoaming

Knowroaming was my introduction to workflow and workflow tools. As part of quality assurance, I was responsible for reporting bugs to the right developers using tools such as JIRA and Slack. I also became acquainted with web scraping and automation

I was responsible for refining a Zoho CRM from 3000 possible leads to under 300 potential clients with decision makers on file.