

# FACTORING RISK ANALYSIS

Professional Business Report - ReportLab Edition

Metric	Value
Total Invoices	3,697
Collection Rate	94.9%
Average Payment Delay	16.7 days
Total Outstanding	\$923,072
Risk Level (90+ days)	8.9%

OVERALL RISK LEVEL - LOW

**Analysis Period:** January 2024 - June 2025  
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CONFIDENTIAL BUSINESS INFORMATION

# EXECUTIVE SUMMARY

This professional analysis reveals a portfolio collection rate of **94.9%** with an average payment delay of **16.7 days**. The portfolio contains **3,697 total invoices** with **\$923,072** currently outstanding. Risk assessment shows **8.9%** of outstanding amount is 90+ days overdue, indicating a low risk situation.

## Outstanding Invoices Analysis

Age Category	Invoice Count	Total Due	Percentage
Current	53.0	\$203,683	21.6%
1-30 Days	97.0	\$382,852	39.6%
31-60 Days	46.0	\$192,181	18.8%
61-90 Days	19.0	\$61,820	7.8%
90+ Days	30.0	\$82,536	12.2%

## CLIENT ANALYSIS

### Top 10 Clients by Total Amount

Client	Total Amount
Cubamax Travel	\$8,409,848
Sias Logistics, Llc	\$1,516,200
Omega Tech S.A. Rep. Dom.	\$948,507
Atlas Mega Steel, Llc	\$727,010
Gold Coast Customs and Trading...	\$605,683
PAH Distributor Corp	\$463,511
World of Racks Corp	\$397,840
CASOCA, Corp	\$384,643
Space Plus USA	\$365,379
A&M Global Solutions, Inc	\$265,836

# STRATEGIC RECOMMENDATIONS

## ■ MAINTAIN EXCELLENT PERFORMANCE:

- Continue current collection procedures
- Maintain regular client relationship management
- Monitor trends for early warning signs
- Document best practices for training

## ONGOING BEST PRACTICES:

- Generate weekly aging reports for management
- Conduct monthly client performance reviews
- Quarterly portfolio risk assessments
- Annual credit policy reviews

## SUCCESS TARGETS:

- Collection Rate: Target >95% (Current: 94.9%)
- Payment Delay: Target <15 days (Current: 16.7 days)
- 90+ Day Risk: Target <5% (Current: 8.9%)

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