

Reynold Bryan

age: 23

residence: Tulsa, Oklahoma

education: Bachelor's Degree of Computer Science

occupation: Software Engineer

marital status: Single



I'm not sure how the code works but it does

Reynold likes to utilize strict guidelines on projects and would prefer if they were provided as he feels it allows for a more desired result.

Comfort With Technology

INTERNET



SOFTWARE



MOBILE APPS



SOCIAL NETWORK



Needs

- To be involved within the backend aspects of the project
- Strict guidelines and rules to follow for each project

Values

- High Quality Communication
-

Criteria For Success:

- Freedom in the Workplace
- Option for Virtual Working
- Tight-knit community

Wants

- Creating something that will help someone in the future
- To be apart of something innovative

Fears

- Not creating an impact
- Making a failure of a project

Barry Westcott

age: 41

residence: New York City, New York

education: Bachelor of Business Administration

occupation: Business Owner

marital status: Married



Time is truly as valuable as Money

Sean believes that time is just as valuable as money, so he wastes no time when it comes to his businesses, he multitasks at any given point to maximize efficiently.

Comfort With Technology

INTERNET



SOFTWARE



MOBILE APPS



SOCIAL NETWORK



Criteria For Success:

Loyal employees

Trust

Needs

- Tangible results
- Connections

Values

- Connections
- Efficiency
- Results

Wants

- To start small
- See Results before investing anymore time and money

Fears

- Failure
- Wasting money
- Wasting time

Morley Norwood

age: 22

residence: Washington, DC

education: Bachelor Degree of Fine Art (BFA)

occupation: Designer

marital status: Married



I love this idea, and I can't wait to test it with our customers!

Morely likes to focus heavily on one aspect of a project, and appreciates his vendors handling the other responsibilities. He prefers to use existing best practices before inventing new paradigms.

Comfort With Technology

INTERNET



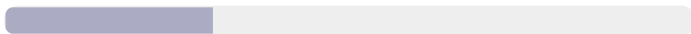
SOFTWARE



MOBILE APPS



SOCIAL NETWORK



Needs

- Excellent User Experience
- To be involved in the Design Process

Values

- Detailed communication
- Well rounded style guide
- Decisions backed up by user research

Criteria For Success:

When a project achieves its goals on time and on budget while delighting users.

Wants

- Trendy UI
- To see User feedback before any major decision

Fears

- Disappointing Users
- Producing a bad product