

# Valuation of Contingent Convertibles with Derivatives



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This thesis is dedicated to  
my parents  
for their love and support.  
Thank you!

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plenty of waffle, plenty of waffle, plenty of waffle, plenty of waffle, plenty  
of waffle, plenty of waffle, plenty of waffle, plenty of waffle.

# Abstract

plenty of waffle, plenty of waffle, plenty of waffle, plenty of waffle, plenty  
of waffle, plenty of waffle, plenty of waffle, plenty of waffle.

# Contents

<b>1</b>	<b>Introduction and Motivation</b>	<b>1</b>
1.1	Introduction . . . . .	1
1.2	Literature Overview . . . . .	1
1.3	Motivation . . . . .	1
1.4	Methodology . . . . .	1
<b>2</b>	<b>Structure of CoCos</b>	<b>2</b>
2.1	Description of CoCos . . . . .	2
2.2	Payoff and Risk Profile . . . . .	2
2.3	Conversion Trigger . . . . .	2
2.3.1	Market Trigger . . . . .	2
2.3.2	Accounting Trigger . . . . .	2
2.3.3	Regulatory Trigger . . . . .	2
2.3.4	Multivariate Trigger . . . . .	2
2.4	Conversion Details . . . . .	2
2.4.1	Conversion Fraction . . . . .	2
2.4.2	Conversion Price and Ratio . . . . .	2
<b>3</b>	<b>Theory of Pricing</b>	<b>4</b>
3.1	Credit Derivative Approach . . . . .	4
3.1.1	Intensity-based Approach . . . . .	4
3.1.2	Application to CoCos . . . . .	5
3.1.3	Data Requirements and Calibration . . . . .	5
3.1.4	Pricing Example . . . . .	5
3.2	Equity Derivative Approach . . . . .	5
3.2.1	Corporate Bonds . . . . .	5
3.2.2	Binary Options . . . . .	5
3.2.3	Down-And-In Forward . . . . .	6

3.2.4	Data Requirements and Calibration . . . . .	7
3.2.5	Pricing Example . . . . .	7
<b>4</b>	<b>Dynamics and Sensitivity Analysis</b>	<b>8</b>
4.1	Credit Derivative Approach . . . . .	8
4.2	Equity Derivative Approach . . . . .	8
<b>5</b>	<b>Empirical Analysis and Model Comparison</b>	<b>9</b>
5.1	Data Description . . . . .	9
5.1.1	Deutsche Bank . . . . .	9
5.2	Model Parametrization . . . . .	9
5.3	Model Comparison . . . . .	9
5.3.1	Qualitative Analysis . . . . .	9
5.3.2	Quantitative Analysis . . . . .	9
<b>6</b>	<b>Conclusion</b>	<b>10</b>
<b>A</b>	<b>Sample Title</b>	<b>11</b>
<b>B</b>	<b>Code - Credit Derivative Approach</b>	<b>12</b>
<b>C</b>	<b>Code - Equity Derivative Approach</b>	<b>14</b>
<b>D</b>	<b>Code - Structural Approach</b>	<b>17</b>

# List of Figures

# Chapter 1

## Introduction and Motivation

### 1.1 Introduction

### 1.2 Literature Overview

### 1.3 Motivation

### 1.4 Methodology



# Chapter 2

## Structure of CoCos

### 2.1 Description of CoCos

### 2.2 Payoff and Risk Profile

### 2.3 Conversion Trigger

#### 2.3.1 Market Trigger

#### 2.3.2 Accounting Trigger

#### 2.3.3 Regulatory Trigger

#### 2.3.4 Multivariate Trigger

### 2.4 Conversion Details

#### 2.4.1 Conversion Fraction

- conversion fraction  $\alpha$
- face value  $N$
- conversion amount  $N \times \alpha$
- amount remaining in case of partial equity conversion  $N \times (1 - \alpha)$

#### 2.4.2 Conversion Price and Ratio

- conversion rate  $C_r$
- conversion price  $C_p$

- recovery rate  $R_{CoCo}$
- stock price at trigger event  $S_T^*$
- loss attributable to CoCo holders  $L_{CoCo}$

$$C_p = \frac{\alpha N}{C_r} \tag{2.1}$$

$$C_r = \frac{\alpha N}{C_p} \tag{2.2}$$

$$R_{CoCo} = \frac{S_T^*}{C_p} \tag{2.3}$$

$$L_{CoCo} = N - (1 - R_{CoCo}) = N \left( 1 - \frac{S_T^*}{C_p} \right) \tag{2.4}$$

$$P_T = \begin{cases} (1 - \alpha)N + C_r S_T^* & \text{if converted} \\ N & \text{if not converted} \end{cases} \tag{2.5}$$

# Chapter 3

## Theory of Pricing

### 3.1 Credit Derivative Approach

#### 3.1.1 Intensity-based Approach

$$p^* = 1 - \exp(-\lambda_{Trigger} \times T) \quad (3.1)$$

$$s_{CoCo} = (1 - R_{CoCo}) \times \lambda_{Trigger} = Loss_{CoCo} \times \lambda_{Trigger} \quad (3.2)$$

$$Loss_{CoCo} = N - C_r \times S^* = N \left(1 - \frac{S^*}{C_P}\right) \quad (3.3)$$

$$R_{CoCo} = \frac{S^*}{C_p} \quad (3.4)$$

$$p^* = \Phi \left( \frac{\log \left( \frac{S^*}{S} \right) - \mu T}{\sigma \sqrt{T}} \right) + \left( \frac{S^*}{S} \right)^{\frac{2\mu}{\sigma^2}} \Phi \left( \frac{\log \left( \frac{S^*}{S} \right) + \mu T}{\sigma \sqrt{T}} \right) \quad (3.5)$$

$$\lambda_{Trigger} = -\frac{\log(1 - p^*)}{T} \quad (3.6)$$

$$s_{CoCo} = -\frac{\log(1 - p^*)}{T} \times \left(1 - \frac{S^*}{C_p}\right) \quad (3.7)$$

### 3.1.2 Application to CoCos

### 3.1.3 Data Requirements and Calibration

### 3.1.4 Pricing Example

## 3.2 Equity Derivative Approach

Sources: [?], [?]

$$\begin{aligned} P_T &= \mathbb{1}_{\{\tau > T\}} N + \left[ (1 - \alpha) N + \frac{\alpha N}{C_p S^*} \right] \mathbb{1}_{\{\tau \leq T\}} \\ &= N + \left[ \frac{\alpha N}{C_p} S^* - \alpha N \right] \mathbb{1}_{\{\tau \leq T\}} \\ &= N + [C_r S^* - \alpha N] \mathbb{1}_{\{\tau \leq T\}} \\ &= N + C_r \left[ S^* - \frac{\alpha N}{C_r} \right] \mathbb{1}_{\{\tau \leq T\}} \\ &= N + C_r [S^* - C_p] \mathbb{1}_{\{\tau \leq T\}} \end{aligned}$$

$$V_t^{ed} = V_t^{cb} - V_{t_i}^{dibi} + V_t^{difwd} \quad (3.8)$$

### 3.2.1 Corporate Bonds

$$V_t^{cb} = \sum_{i=t}^T c_i \exp(-rt_i) + N \exp[-r(T-t)] \quad (3.9)$$

### 3.2.2 Binary Options

$$\begin{aligned} V_t^{dibi}(c_i, S^*, t) &= \alpha \sum_{i=1}^k c_i \exp(-rt_i) \left[ \Phi(-x_{1i} + \sigma\sqrt{t_i}) \right. \\ &\quad \left. + \left( \frac{S^*}{S_t} \right)^{2\lambda-2} \Phi(y_{1i} - \sigma\sqrt{t_i}) \right] \end{aligned} \quad (3.10)$$

with

$$\begin{aligned}
x_{1i} &= \frac{\log\left(\frac{S_t}{S^*}\right)}{\sigma\sqrt{t_i}} + \lambda\sigma\sqrt{t_i} \\
y_{1i} &= \frac{\log\left(\frac{S^*}{S_t}\right)}{\sigma\sqrt{t_i}} + \lambda\sigma\sqrt{t_i} \\
\lambda &= \frac{r - q + \frac{\sigma^2}{2}}{\sigma^2}
\end{aligned}$$

### 3.2.3 Down-And-In Forward

$$\max(S_T - K) \text{ if } \min_{0 \leq t \leq T} (S_t) \leq S^* \quad (3.11)$$

$$\max(K - S_T) \text{ if } \min_{0 \leq t \leq T} (S_t) \leq S^* \quad (3.12)$$

$$\begin{aligned}
V_t^{dic}(S_t, S^*, K) &= S_t \exp[-q(T-t)] \left(\frac{S^*}{S_t}\right)^{2\lambda} \Phi(y) \\
&\quad - K \exp[-r(T-t)] \left(\frac{S^*}{S_t}\right)^{2\lambda-2} \Phi(y - \sigma\sqrt{T-t})
\end{aligned} \quad (3.13)$$

with

$$\begin{aligned}
K &= C_p \\
y &= \frac{\log\left(\frac{S^{*2}}{S_t K}\right)}{\sigma\sqrt{T-t}} + \lambda\sigma\sqrt{T-t} \\
\lambda &= \frac{r - q + \frac{\sigma^2}{2}}{\sigma^2}
\end{aligned}$$

$$\begin{aligned}
V_t^{dip}(S_t, S^*, K) &= S_t \exp[-q(T-t)] \left(\frac{S^*}{S_t}\right)^{2\lambda} [\Phi(y) - \Phi(y_1)] \\
&\quad - K \exp[-r(T-t)] \left(\frac{S^*}{S_t}\right)^{2\lambda-2} \left[\Phi(y - \sigma\sqrt{T-t}) - \Phi(y_1 - \sigma\sqrt{T-t})\right] \\
&\quad + K \exp[-r(T-t)] \Phi(x_1 + \sigma\sqrt{T-t}) \\
&\quad - S_t \exp[-q(T-t)] \Phi(-x_1)
\end{aligned} \quad (3.14)$$

with

$$\begin{aligned} x_1 &= \frac{\log\left(\frac{S_t}{S^*}\right)}{\sigma\sqrt{T-t}} + \lambda\sigma\sqrt{T-t} \\ y_1 &= \frac{\log\left(\frac{S^*}{S_t}\right)}{\sigma\sqrt{T-t}} + \lambda\sigma\sqrt{T-t} \end{aligned}$$

$$\min(S_t) \leq S^* : P_T = S_T - K = \max(S_T - K) - \max(K - S_T) \quad (3.15)$$

$$\min(S_t) > S^* : P_T = 0 \quad (3.16)$$

$$\begin{aligned} V_t^{difwd} = C_r & \left[ S_t \exp[-q(T-t)] \left(\frac{S^*}{S_t}\right)^{2\lambda} \Phi(y_1) \right. \\ & - K \exp[-r(T-t)] \left(\frac{S^*}{S_t}\right)^{2\lambda-2} \Phi(y_1 - \sigma\sqrt{T-t}) \\ & - K \exp[-r(T-t)] \Phi(-x_1 - \sigma\sqrt{T-t}) \\ & \left. + S_t \exp[-q(T-t)] \Phi(-x_1) \right] \quad (3.17) \end{aligned}$$

with

$$C_r = \frac{\alpha N}{C_p} \quad (3.18)$$

### 3.2.4 Data Requirements and Calibration

### 3.2.5 Pricing Example

## Chapter 4

# Dynamics and Sensitivity Analysis

### 4.1 Credit Derivative Approach

### 4.2 Equity Derivative Approach

# Chapter 5

## Empirical Analysis and Model Comparison

### 5.1 Data Description

#### 5.1.1 Deutsche Bank

### 5.2 Model Parametrization

### 5.3 Model Comparison

#### 5.3.1 Qualitative Analysis

#### 5.3.2 Quantitative Analysis



## Chapter 6

## Conclusion

# Appendix A

## Sample Title

## Appendix B

### Code - Credit Derivative Approach

The following source code is an implementation of the Credit Derivative Approach written in R.

```
1 # Price of Contingent Convertible Bond
2 price_coco_cd <- function(t, T, S_t, S_star, C_p, c_i, r, N, q, sigma){
3
4   spread_coco <- calc_spread_coco(t, T, S_t, S_star, C_p, r, q, sigma)
5   V_t_coco <- N * exp(-(r + spread_coco) * (T - t))
6
7   for (t in 1:T){
8     V_t_coco <- V_t_coco + c_i * exp(-(r + spread_coco) * t)
9   }
10  V_t_coco
11 }
12
13 # Calculation of Trigger Probability
14 calc_p_star <- function(t, T, S_t, S_star, r, q, sigma){
15   p_star <- pnorm((log(S_star / S_t) - calc_mu(r, q, sigma) * (T - t)) /
16     (sigma * sqrt(T - t))) + (S_star / S_t)^(2 * calc_mu(r, q, sigma) /
17     sigma^2) * pnorm((log(S_star / S_t) + calc_mu(r, q, sigma) * (T - t)
18     )) / (sigma * sqrt(T - t)))
19   p_star
20 }
21
22 # Calculation of Drift of Underlying
23 calc_mu <- function(r, q, sigma){
24   mu <- r - q - sigma^2 / 2
25   mu
26 }
27
28 # Spread of CoCo Bond
29 calc_spread_coco <- function(t, T, S_t, S_star, C_p, r, q, sigma){
30   spread_coco <- - log(1 - calc_p_star(t, T, S_t, S_star, r, q, sigma))
31     / (T - t) * (1 - S_star / C_p)
32   spread_coco
33 }
34
35 # Pricing Example
```

```
32 price_coco_cd(t <- 0, T <- 5, S_t <- 40, S_star <- 20, C_p <- 25, c_i <-  
    7, r <- 0.03, N <- 100, q <- 0, sigma <- 0.3)
```

# Appendix C

## Code - Equity Derivative Approach

The following source code is an implementation of the Equity Derivative Approach written in R.

```
1 # Price of Contingent Convertible Bond
2 price_coco_ed <- function(t, T, S_t, S_star, C_p, c_i, r, N, q, sigma,
  alpha){
3   V_t_ed <- price_cb(t, T, c_i, r, N) - price_dibi(t, T, S_t, S_star, c_i,
    r, q, sigma, alpha) + price_difwd(t, T, S_t, S_star, C_p, r, N, q,
      sigma, alpha)
4
5   return(V_t_ed)
6 }
7
8 # Price of Corporate Bond
9 price_cb <- function(t, T, c_i, r, N){
10   V_t_cb <- N * exp(-r * (T - t))
11
12   for (t in 1:T){
13     V_t_cb <- V_t_cb + c_i * exp(-r * t)
14   }
15
16   return(V_t_cb)
17 }
18
19 # Price of Binary Option
20 price_dibi <- function(t, T, S_t, S_star, c_i, r, q, sigma, alpha){
21   V_t_dibi <- 0
22
23   i <- t
24   k <- T
25
26   for (i in 1:k) {
27     V_t_dibi <- V_t_dibi + c_i * exp(- r * i) * (pnorm(- calc_x_1_i(S_t, S_star,
      sigma, r, q, i) + sigma * sqrt(i)) + (S_star / S_t)^(2 * calc_lambda(r, q, sigma) - 2) *
      pnorm ( calc_y_1_i(S_t, S_star, sigma, r, q, i) - sigma * sqrt(i)))
28   }
29 }
```

```

30 V_t_dibi <- alpha * V_t_dibi
31
32 return(V_t_dibi)
33 }
34
35 # Price of Down-And-In Forward
36 price_difwd <- function(t, T, S_t, S_star, C_p, r, N, q, sigma, alpha){
37   V_t_difwd <- calc_conversion_rate(C_p, N, alpha) * (S_t * exp(- q * (T
    - t)) * (S_star / S_t) ^ (2 * calc_lambda(r, q, sigma)) * pnorm(
    calc_y_1(t, T, S_t, S_star, r, q, sigma)) - C_p * exp(- r * (T - t))
    * (S_star / S_t)^(2 * calc_lambda(r, q, sigma) - 2) * pnorm(calc_y_
    1(t, T, S_t, S_star, r, q, sigma) - sigma * sqrt(T - t)) - C_p * exp
    (- r * (T - t)) * pnorm(- calc_x_1(t, T, S_t, S_star, r, q, sigma) +
    sigma * sqrt(T - t)) + S_t * exp(- q * (T - t)) * pnorm(- calc_x_1(
    t, T, S_t, S_star, r, q, sigma)))
38
39   return(V_t_difwd)
40 }
41
42 # Calculation of Conversion Rate
43 calc_conversion_rate <- function(C_p, N, alpha){
44   C_r <- alpha * N / C_p
45
46   return(C_r)
47 }
48
49 # Calculation of additional Parameters
50 calc_x_1_i <- function(S_t, S_star, sigma, r, q, t_i){
51   x_1_i <- log(S_t / S_star) / (sigma * sqrt(t_i)) + calc_lambda(r, q,
    sigma) * sigma * sqrt(t_i)
52
53   return(x_1_i)
54 }
55
56 calc_y_1_i <- function(S_t, S_star, sigma, r, q, t_i){
57   y_1_i <- log(S_star / S_t) / (sigma * sqrt(t_i)) + calc_lambda(r, q,
    sigma) * sigma * sqrt(t_i)
58
59   return(y_1_i)
60 }
61
62 calc_lambda <- function(r, q, sigma){
63   lambda <- (r - q + sigma^2 / 2) / sigma^2
64
65   return(lambda)
66 }
67
68 calc_x_1 <- function(t, T, S_t, S_star, r, q, sigma){
69   x_1 <- log(S_t / S_star) / (sigma * sqrt(T - t)) + calc_lambda(r, q,
    sigma) * sigma * sqrt(T - t)
70
71   return(x_1)
72 }
73

```

```

74 calc_y_1 <- function(t, T, S_t, S_star, r, q, sigma){
75   y_1 <- log(S_star / S_t) / (sigma * sqrt(T - t)) + calc_lambda(r, q,
76     sigma) * sigma * sqrt(T - t)
77   return(y_1)
78 }
79
80 # Pricing Example
81 price_coco_ed(t <- 0, T <- 5, S_t <- 40, S_star <- 20, C_p <- 25, c_i <-
    7, r <- 0.03, N <- 100, q <- 0, sigma <- 0.3, alpha <- 1)

```

# Appendix D

## Code - Structural Approach

The following source code is an implementation of the Structural Approach written in R.

```
1 price_coco_sa <- function(T , npath , rho , kappa , r.bar, r0, sigma_r,
2   mu_Y, sigma_Y, lambda, g, x.hat, b0, p, e.bar, sigma_x, x0.low, x0.
3   high, x0.nint, B, c.low, c.high, c.nint){
4
5   result <- sim_corrProcess(T, npath, rho, n, dt)
6   dW_1 <- result$dW_1
7   dW_2corr <- result$dW_2corr
8
9   r <- sim_interestrates(kappa, r.bar, r0, sigma_r, dW_2corr, n, npath,
10   dt)
11
12   V_t_sa <- get_price(npath, n, dt, dW_1, dW_2corr, r, mu_Y, sigma_Y,
13   lambda, g, x.hat, b0, p, e.bar, sigma_x, x0.low, x0.high, x0.nint, B
14   , c.low, c.high, c.nint) * 100
15
16   print(V_t_sa)
17 }
18
19 sim_corrProcess <- function(T, npath, rho, n, dt){
20   vect <- c(1, rho, rho, 1)
21   RHO <- matrix(vect, nrow = 2)
22   chol.RHO <- t(chol(RHO)) ### What does this function do?
23
24   # Create two Brownian Motions
25   dW_1 <- matrix(1, n, npath)
26   dW_2 <- matrix(1, n, npath)
27
28   for(j in 1:npath)
29   {
30     dW_1[, j] <- rnorm(n) * sqrt(dt)
31     dW_2[, j] <- rnorm(n) * sqrt(dt)
32   }
```



```

31 # Create Correlated Process based on Brownian Motions using Cholesky-
    Decomposition
32 dW_2corr <- matrix(1, n, npath)
33 for(j in 1:npath)
34 {
35     for(i in 1:n)
36     {
37         dW_2corr[i, j] <- dW_1[i, j] * chol.RHO[2, 1] + dW_2[i, j] * chol.
            RHO[2, 2] #### Why are those GBMs correlated?
38     }
39 }
40 return(list("dW_1" = dW_1, "dW_2corr" = dW_2corr))
41 }
42
43 # Create Interest Rate Process
44 sim_interestrate <- function(kappa, r.bar, r0, sigma_r, dW_2corr, n,
    npath, dt){
45     r <- matrix(r0, n + 1, npath)
46
47     for(j in 1:npath)
48     {
49         for(i in 1:n)
50         {
51             r[i + 1, j] <- r[i, j] + kappa * (r.bar - r[i, j]) * dt + sigma_r
                * sqrt(r[i, j]) * dW_2corr[i, j] #### Why are those GBMs correlated?
52         }
53     }
54     return(r)
55 }
56
57
58 get_price <- function(npath, n, dt, dW_1, dW_2corr, r, mu_Y, sigma_Y,
    lambda, g, x.hat, b0, p, e.bar, sigma_x, x0.low, x0.high, x0.nint, B
    , c.low, c.high, c.nint){
59
60     c.fit.matrix <- matrix(0, x0.nint, length(lambda))
61
62     for(w in 1:length(lambda))
63     {
64         print("w")
65         print(w)
66         # Create parametres for jump process
67         phi <- matrix(rbinom( n%*%npath, 1, dt * lambda[w]), n, npath)
68         ln.Y <- matrix(rnorm(n%*%npath, mu_Y, sigma_Y), n, npath)
69
70         b <- matrix(b0, n + 1, npath) # Ratio of the contingent capital's
            par value to the date t value of deposits
71         x.bar0 <- 1 + e.bar + p * b0
72         x.bar <- matrix(x.bar0, n + 1, npath) # Asset-to-deposit threshold
73
74         h <- matrix(1, n, npath) # Fair deposit insurance premium or deposit
            credit risk premium
75
76         k <- exp(mu_Y + 0.5 * sigma_Y^2) - 1

```

```

77 c <- seq(c.low, c.high, length = c.nint)
78 x0 <- seq(x0.low, x0.high, length = x0.nint)
79 reg.matrix <- matrix(0, c.nint, length(x0))
80
81
82 reg.fit1 <- 1:x0.nint
83 reg.fit2 <- 1:x0.nint
84 c.fit <- 1:x0.nint
85
86 for(l in 1:x0.nint)
87 {
88   for(m in 1:c.nint)
89   {
90     x <- matrix(x0[l], n+1, npath)
91     ln.x0 <- matrix(log(x0[l]), n+1, npath)
92     ln.x <- ln.x0
93     binom.c <- matrix(1, n+1, npath)
94
95     for(j in 1:npath)
96     {
97       for(i in 1:n)
98       {
99         d_1 <- (ln.x[i, j] + mu_Y) / sigma_Y
100        d_2 <- d_1 + sigma_Y
101
102        h[i, j] <- lambda[w] * (pnorm(- d_1) - exp(ln.x[i, j]) *
103        exp(mu_Y + 0.5 * sigma_Y^2) * pnorm(-d_2))
104
105        b[i + 1, j] <- b[i, j] * exp(- g[w] * (exp(ln.x[i, j]) - x.
106        hat) * dt)
107
108        ln.x[i + 1, j] <- ln.x[i, j] + ( (r[i, j] - lambda[w] * k) -
109        (r[i, j] + h[i, j] + c[m] * b[i, j]) / exp(ln.x[i, j]) - g[w] * (
110        exp(ln.x[i, j]) - x.hat) - 0.5 * sigma_x^2) * dt + sigma_x * sqrt(dt
111        ) * dW_1[i, j] + ln.Y[i, j] * phi[i, j]
112
113        x[i + 1, j] <- exp(ln.x[i + 1, j])
114
115        x.bar[i + 1, j] <- 1 + e.bar + p * b[i + 1, j]
116
117        if(x[i + 1, j] >= x.bar[i + 1, j] && binom.c[i, j] > 0.5)
118        {
119          binom.c[i + 1, j] <- 1
120        } else
121        {
122          binom.c[i + 1, j] <- 0
123        }
124      }
125    }
126  }
127
128 payments <- matrix(c(rep(c[m] * dt, n - 1), B), n, npath) *
129 binom.c[1:n, ]
130 for(j in 1:npath){
131   for(i in 2:n){

```

```

125         if (payments[i, j] == 0 && p * b[sum(binom.c[, j]) + 1, j]
126         <= x[sum(binom.c[, j]) + 1, j] - 1){
127             payments[i, j] <- p * B
128             break
129         }
130         else if (payments[i, j] == 0 && 0 < x[sum(binom.c[, j]) + 1,
131         j] - 1 && x[sum(binom.c[, j]) + 1, j] - 1 < p * b[sum(binom.c[, j]
132         ) + 1, j]) {
133             payments[i, j] <- (x[sum(binom.c[, j]) + 1, j] - 1) * B /
134             b[sum(binom.c[, j]) + 1, j]
135             break
136         }
137         else {
138             payments[i, j] <- payments[i, j]
139         }
140     }
141     vec.disc.v <- rep(0, npath)
142     for(j in 1:npath)
143     {
144         disc.v <- 0
145         int.r <- 0
146         for(i in 1:n)
147         {
148             int.r <- int.r + r[i, j] * dt
149             disc.v <- disc.v + exp(-int.r) * payments[i, j]
150         }
151         vec.disc.v[j] <- disc.v
152     }
153     V_t_sa <- mean(vec.disc.v)
154 }
155 }
156 }
157 return(V_t_sa)
158 }
159
160 # Pricing Example
161 price_coco_sa(T = 5, npath = 1000, rho = - 0.2, kappa = 0.114, r.bar =
0.069, r0 = 0.035, sigma_r = 0.07, mu_Y = -0.01, sigma_Y = 0.02,
lambda = c(0, 1), g = c(0.5, 0.5, 0.25), x.hat = 1.1, b0 = 0.04, p =
1, e.bar = 0.02, sigma_x = 0.02, x0.low = 1.065, x0.high = 1.15, x0
.nint = 10, B = 1, c.low = 0.05, c.high = 0.05, c.nint = 10)

```