

**POSSESSION OF MOBILES IN EXAM IS UFM PRACTICE**

Name Devi

Enrollment No. 37

**Jaypee Institute of Information Technology, Noida**  
**T2 Examination, Even Semester 2024**  
**B. Tech, IV Semester**

**Max Time: 01 Hrs**

**Max Marks: 20**

**Course Title: Introduction to Psychology**

**Course Code: 15B1NHS432**

**Course Outcomes:** At the end of the course, students will be able to:

CO1	Demonstrate a basic understanding of different perspectives and concepts of Psychology
CO2	Apply the concepts of Psychology in day to day life
CO3	Examine the different perspectives and models of Psychology
CO4	Develop solutions for problems related to psychology using appropriate tools/models

**Note:** Attempt all the questions.

- Q1. Long term memory is a vast store of knowledge and a record of prior events. On the basis of given statement discuss in detail about the concept of Long Term Memory. [CO1, Understanding, (5marks)]
- Q2. People's motivation is influenced by the type of reward they expect to receive for performing their task well. How Vroom's expectancy theory can be applied while choosing a specific career? [CO2, Apply, (5marks)]
- Q3. Compare and contrast James Lange theory of emotions with Cannon - Bard's theory using relevant examples. [CO3, Analyse, (5marks)]
- Q4. Goal setting can play a significant role in enhancing people's motivation and performance . Suggest a plan for enhancing your friend's motivation using goal setting theory. [CO4, Creating, (5marks)]

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