NERMIN DRACIC

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SUMMARY

Passionate and solutions-driven full stack web developer with a web development certificate from Northwestern University. Experience in sales and 3D scanning utilizing a combination of strong communication, collaboration, problem-solving, and analytical skills. Strong ability to design, build, and maintain websites from conception to production. Ability to work in a fast-paced and diverse team environment developing solutions and exceeding expectations.

TECHNICAL SKILLS

Group Technical or Field-Specific Skills into categories without bullet points or tables. See sample categories.

Softwares/Platforms: GitHub, GitLab, Heroku

Software Languages: HTML5, CSS3, Javascript, JQuery, API, Jest, Bootstrap, Node, Mysql, React, MYSQL, MongoDB, Sequelize, Bcrypt, REACT, MERN, Express, Express-Session and Express-Handlebars

EXPERIENCE

Sales Consultant
2019 – Current
Smile Direct Club
Chicago, IL

Adept Sales Representative with more than 3 years in Sales Consultant with SmileDirectClub a telehealth company. Determined and experienced in client rapport, marketing strategies and business-to-consumer sales. Seasoned expert at communicating smoothly with interpersonal and contacts and persuading others to propel sales and boost revenue.

Key Accomplishments:

- Sold over $200,000 in orthodontic treatment over the course of 4 weeks
- Maintained 86% conversion rate
- Travel and Trained entry-level new-hire employees.
- Communicated avidly with small teams of 3-8 members

EDUCATION

Full Stack Web Development **Certificate**: Northwestern University, Evanston, IL
November 2022
A 24 week intensive [program/degree] focused on gaining skills in [list clinical or technical skills]. Web development is a fast-growing career track, and Northwestern Coding Boot Camp teaches you the specialized skills you need to tap into this rewarding industry. Through a fast-paced, immersive curriculum, you'll learn the skills needed to become proficient in front end and back end technologies.