## Deloitte.



Al Academy: Learning Pod 1 Capstone Project

Justin Brown, Lorenz Cohen, Nuri David, Ej Donelson, and Prince Nwankwoala

#### **Agenda**

- Computer Vision's Business Goal
- 2 Data Understanding, Analysis, and Characteristics of Successful Films
- Recommendations & Next Steps
- 4 Conclusion

## Computer Vision's Goal

To learn what type of films should be produced to reach Computer Visions goal of competing with titans of the streaming industry.



#### **About the Data**

**Business Relevance:** The most important aspect of a movie is the net-revenue it generates. Therefore, we sought to determine what factors contribute to high grossing films.

**Properties:** Production Budget, Worldwide Gross Revenue, Release Date, Studio & Genre

**Database Sources**: Box Office Mojo<sup>1</sup>, IMDB<sup>2</sup>, Rotten Tomatoes<sup>3</sup>, TheMovieDB<sup>4</sup>, The Numbers<sup>5</sup>



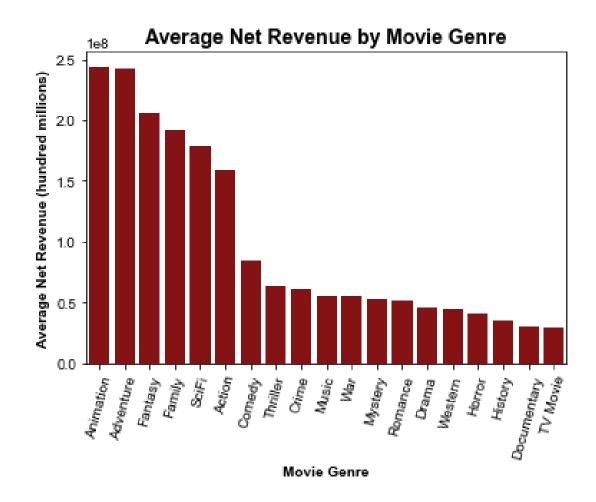
# Genres Relation to Profitability

 The data showed that certain genres largely outperformed others.



#### Animation, Adventure, and Fantasy Generate Greatest Returns - First Finding 4,5

Avoid TV Movie, History, and Documentary



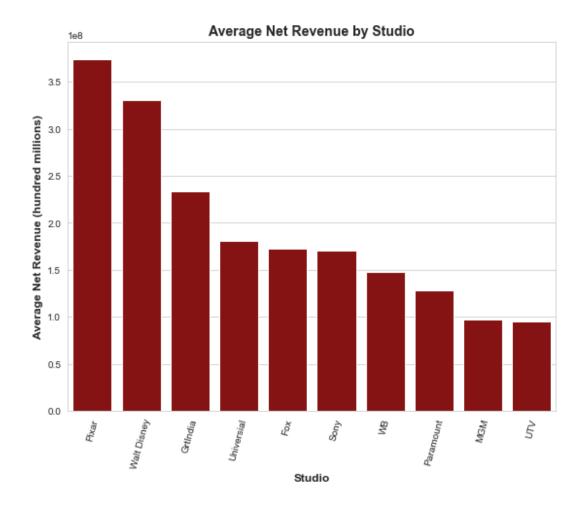
## Studios Relation to Profitability

 The data showed that the larger and more established studios consistently generated the best results.



#### Studios That Generate Greatest Profits Per Movie – Second Finding <sup>2, 5</sup>

Avoid Free, Omni, and BSC



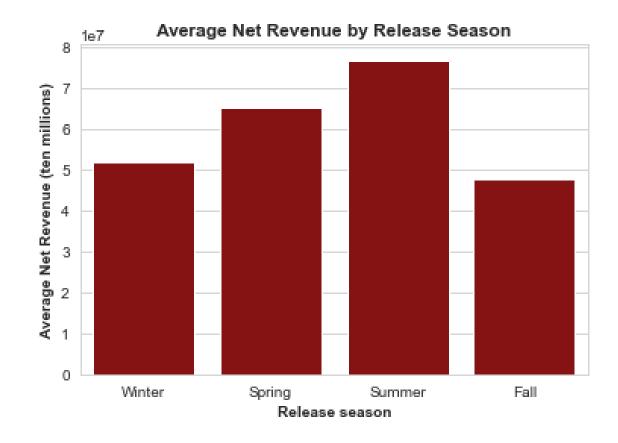
## Seasons Relation to Profitability

• Our hypothesis was that Summer releases would be most profitable, and our analysis rejected the null hypothesis.



#### Movies Released during Summer Generate Greatest Returns – Third Finding <sup>5</sup>

**Avoid Fall** 



#### **Recommendations for Computer Vision**

Three recommendations to shape profitable and competitive decision-making



#### **Focus on Genres**

There is a meaningful relationship between the genre of movie and net revenue. Animation, Adventure, and Fantasy generate the most revenue.



## Partner with a Successful Studio

Larger and more established studios (i.e., Pixar, Disney, and Universal) are also indicative of a movie being particularly profitable.



#### **Release During Summer**

The second characteristic of movies that outperform is that they are released during Summer months. The worst time to release is Fall.

#### **Next Steps & Further Exploration**

Ideas for generating more insight on competitive decision-making



#### **Cast & Crew**

Determine which actors and directors tend to be affiliated with most profitable films.



## Historical Popularity

Since popularity changes over time, a useful metric would be popularity around the time of a films release and how that correlates with profits.



#### **More Depth**

What is it about Action or Animation films that makes them the most profitable?



#### **More Data**

Determine if there are more comprehensive data sets and use them to draw more in-depth conclusions.

### Conclusion

<sup>1</sup>Internet Movie Database *Internet Movie Database*, <a href="https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/im.db.zip">https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/im.db.zip</a>. Accessed Feb. 2023.

<sup>&</sup>lt;sup>2</sup> Box Office Mojo. *Box Office Mojo by IMDbPro*, Feb. 2023, <a href="https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/bom.movie\_gross.csv.gz">https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/bom.movie\_gross.csv.gz</a>. Accessed Feb. 2023.

<sup>&</sup>lt;sup>3</sup> Rotten Tomatoes. *Rotten Tomatoes Movie Database*, <a href="https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/rt.movie">https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/rt.movie</a> info.tsv.gz dsc-ai-academy-semester1-capstone/rt.movie info.tsv.gz. Accessed Feb. 2023.

<sup>&</sup>lt;sup>4</sup> The Movie Database. *The Movie Database*, <a href="https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/tmdb.movies.csv.gz">https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/tmdb.movies.csv.gz</a>. Accessed Feb. 2023.

<sup>&</sup>lt;sup>5</sup> The Number. <a href="https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/tn.movie\_budgets.csv.gz">https://github.com/learn-co-curriculum/dsc-ai-academy-semester1-capstone/blob/main/zippedData/tn.movie\_budgets.csv.gz</a>. Accessed Feb. 2023.