

Comparative Sales -- Existing Homes -- June 2006

| | | % Change | % Change | | % Change | % Change |
|-------------------------------------|-----------------|-----------------|------------------|-----------------|-----------------|------------------|
| | Attached | from Prior Year | from Prior Month | Detached | from Prior Year | from Prior Month |
| 1 Total Sales Volume June 2006 | \$174,645,251 | -38.48% | -14.88% | \$820,830,757 | -28.67% | 0.10% |
| 2 Average Sales Price June 2006 | \$410,930 | -5.04% | -0.66% | \$827,450 | 6.34% | 1.51% |
| 3 Median Sales Price June 2006 | \$375,000 | -6.25% | 0.00% | \$640,000 | 2.89% | 0.16% |
| 4 Sold Listings June 2006 | 425 | -35.21% | -14.31% | 992 | -32.93% | -1.39% |
| 5 Average Days on Market June 2006 | 67 | 63.41% | 13.56% | 58 | 34.88% | -4.92% |
| | | | | | | |
| 6 Total Sales Volume June 2005 | \$283,882,395 | | | \$1,150,802,478 | | |
| 7 Average Sales Price June 2005 | \$432,748 | | | \$778,095 | | |
| 8 Median Sales Price June 2005 | \$400,000 | | | \$622,000 | | |
| 9 Sold Listings June 2005 | 656 | | | 1479 | | |
| 10 Average Days on Market June 2005 | 41 | | | 43 | | |
| | | | | | | |
| 11 Total Sales Volume YTD 2006 | \$954,690,443 | -28.25% | | \$2,355,488,682 | -54.53% | |
| 12 Average Sales Price YTD 2006 | \$417,625 | -1.07% | | \$799,284 | 7.55% | |
| 13 Median Sales Price YTD 2006 | \$380,000 | -2.56% | | \$629,000 | 4.83% | |
| 14 Sold Listings YTD 2006 | 2286 | -27.47% | | 2947 | -57.72% | |
| 15 Average Days on Market YTD 2006 | 64 | 33.33% | | 61 | 19.61% | |
| | | | | | | |
| 16 Total Sales Volume YTD 2005 | \$1,330,554,976 | | | \$5,180,473,403 | | |
| 17 Average Sales Price YTD 2005 | \$422,130 | | | \$743,146 | | |
| 18 Median Sales Price YTD 2005 | \$390,000 | | | \$600,000 | | |
| 19 Sold Listings YTD 2005 | 3152 | | | 6971 | | |
| 20 Average Days on Market YTD 2005 | 48 | | | 51 | | |

Report Dates: June 01, 2006 - June 30, 2006

MLS Stats - Monthly and YTD

Property Type: Single Family Attached - North County

| Zip Code | Market Area | June 2006 Sold Listings | June 2006 YTD Sold Listings | June 2006 Average Days on Market | June 2006 YTD Average Days on Market | June 2006 Median Price | June 2006 YTD Median Price | June 2005 Sold Listings | June 2005 YTD Sold Listings | June 2005 Average Days on Market | June 2005 YTD Average Days on Market | June 2005 Median Price | June 2005 YTD Median Price |
|----------|--------------------|-------------------------|-----------------------------|----------------------------------|--------------------------------------|------------------------|----------------------------|-------------------------|-----------------------------|----------------------------------|--------------------------------------|------------------------|----------------------------|
| 92003 | BONSAL | 3 | 13 | 83 | 76 | \$315,000 | \$347,000 | 8 | 18 | 83 | 62 | \$302,900 | \$330,000 |
| 92004 | BORREGO SPRINGS | 4 | 8 | 48 | 40 | \$182,600 | \$182,600 | 3 | 5 | 4 | 6 | \$150,000 | \$135,000 |
| 92007 | CARDIFF BY THE SEA | 7 | 26 | 57 | 68 | \$519,500 | \$550,000 | 5 | 40 | 27 | 56 | \$560,000 | \$545,000 |
| 92008 | CARLSBAD | 9 | 61 | 40 | 61 | \$560,000 | \$507,000 | 27 | 109 | 40 | 45 | \$500,000 | \$475,000 |
| 92009 | CARLSBAD | 27 | 158 | 64 | 60 | \$424,000 | \$429,000 | 69 | 325 | 47 | 55 | \$468,000 | \$455,000 |
| 92010 | CARLSBAD | 9 | 27 | 37 | 49 | \$472,931 | \$450,000 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92011 | CARLSBAD | 5 | 43 | 70 | 64 | \$505,000 | \$494,500 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92014 | DEL MAR | 8 | 21 | 116 | 89 | \$470,000 | \$600,000 | 9 | 32 | 56 | 54 | \$865,000 | \$742,500 |
| 92024 | ENCINITAS | 18 | 96 | 71 | 68 | \$399,000 | \$500,000 | 20 | 112 | 35 | 41 | \$483,000 | \$490,000 |
| 92025 | ESCONDIDO | 9 | 37 | 65 | 77 | \$329,000 | \$329,000 | 12 | 55 | 51 | 47 | \$318,000 | \$300,000 |
| 92026 | ESCONDIDO | 18 | 113 | 113 | 75 | \$316,990 | \$326,000 | 18 | 67 | 47 | 50 | \$350,000 | \$336,000 |
| 92027 | ESCONDIDO | 6 | 47 | 94 | 68 | \$276,900 | \$297,500 | 13 | 78 | 36 | 60 | \$285,000 | \$279,900 |
| 92028 | FALLBROOK | 4 | 11 | 32 | 55 | \$177,000 | \$360,000 | 7 | 16 | 34 | 53 | \$415,000 | \$355,000 |
| 92029 | ESCONDIDO | 0 | 7 | 0 | 41 | \$0 | \$315,000 | 3 | 12 | 75 | 66 | \$382,500 | \$348,000 |
| 92036 | JULIAN | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92054 | OCEANSIDE | 23 | 119 | 48 | 55 | \$360,000 | \$365,000 | 37 | 160 | 50 | 50 | \$356,000 | \$360,000 |
| 92056 | OCEANSIDE | 40 | 145 | 36 | 55 | \$325,000 | \$335,000 | 35 | 153 | 40 | 53 | \$337,000 | \$337,000 |
| 92057 | OCEANSIDE | 34 | 167 | 113 | 77 | \$310,000 | \$306,500 | 47 | 200 | 44 | 53 | \$323,000 | \$324,500 |
| 92059 | PALA | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92060 | PALOMAR MTN | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92061 | PAUMA VALLEY | 0 | 5 | 0 | 58 | \$0 | \$415,000 | 2 | 11 | 25 | 81 | \$345,000 | \$335,000 |
| 92064 | POWAY | 4 | 36 | 72 | 54 | \$420,000 | \$418,000 | 9 | 54 | 30 | 35 | \$446,000 | \$400,000 |
| 92065 | RAMONA | 3 | 13 | 84 | 58 | \$325,000 | \$350,000 | 5 | 25 | 84 | 62 | \$330,000 | \$332,500 |
| 92066 | RANCHITA | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92067 | RANCHO SANTA FE | 0 | 12 | 0 | 82 | \$0 | \$865,000 | 5 | 13 | 50 | 64 | \$1,075,000 | \$900,000 |
| 92068 | SAN LUIS REY | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92069 | SAN MARCOS | 12 | 47 | 81 | 70 | \$329,990 | \$355,000 | 11 | 69 | 67 | 65 | \$312,000 | \$325,000 |
| 92070 | SANTA YSABEL | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92075 | SOLANA BEACH | 4 | 47 | 39 | 64 | \$637,000 | \$700,000 | 10 | 67 | 25 | 37 | \$700,000 | \$675,000 |
| 92078 | SAN MARCOS | 18 | 109 | 57 | 57 | \$417,500 | \$420,000 | 29 | 146 | 38 | 43 | \$427,500 | \$452,500 |
| 92081 | VISTA | 3 | 20 | 87 | 68 | \$307,000 | \$320,000 | 9 | 50 | 47 | 50 | \$335,000 | \$331,000 |
| 92081 | Vista | 3 | 20 | 87 | 68 | \$307,000 | \$320,000 | 9 | 50 | 47 | 50 | \$335,000 | \$331,000 |
| 92082 | VALLEY CENTER | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92083 | VISTA | 8 | 28 | 50 | 68 | \$320,000 | \$350,000 | 7 | 56 | 19 | 50 | \$357,000 | \$319,000 |

Report Dates: June 01, 2006 - June 30, 2006

MLS Stats - Monthly and YTD

Property Type: Single Family Attached - North County

| Zip Code | Market Area | June 2006 Sold Listings | June 2006 YTD Sold Listings | June 2006 Average Days on Market | June 2006 YTD Average Days on Market | June 2006 Median Price | June 2006 YTD Median Price | June 2005 Sold Listings | June 2005 YTD Sold Listings | June 2005 Average Days on Market | June 2005 YTD Average Days on Market | June 2005 Median Price | June 2005 YTD Median Price |
|----------|--------------------|-------------------------|-----------------------------|----------------------------------|--------------------------------------|------------------------|----------------------------|-------------------------|-----------------------------|----------------------------------|--------------------------------------|------------------------|----------------------------|
| 92084 | VISTA | 5 | 30 | 86 | 63 | \$333,000 | \$340,000 | 10 | 36 | 41 | 50 | \$330,000 | \$350,000 |
| 92086 | WARNER SPRINGS | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92091 | Rancho Santa Fe | 4 | 7 | 51 | 66 | \$785,000 | \$825,000 | 1 | 2 | 22 | 15 | \$830,000 | \$685,000 |
| 92091 | RANCHO SANTA FE | 4 | 7 | 51 | 66 | \$785,000 | \$825,000 | 1 | 2 | 22 | 15 | \$830,000 | \$685,000 |
| 92121 | SORRENTO | 2 | 7 | 61 | 60 | \$475,000 | \$472,000 | 7 | 26 | 33 | 58 | \$558,000 | \$480,000 |
| 92126 | MIRA MESA | 16 | 107 | 60 | 64 | \$320,000 | \$325,000 | 43 | 269 | 32 | 36 | \$340,000 | \$340,000 |
| 92127 | RANCHO BERNARDO | 14 | 68 | 69 | 63 | \$300,000 | \$368,000 | 26 | 97 | 38 | 40 | \$420,000 | \$380,000 |
| 92128 | RANCHO BERNARDO | 29 | 192 | 64 | 68 | \$380,000 | \$377,000 | 60 | 272 | 41 | 48 | \$400,000 | \$400,000 |
| 92129 | RANCHO PENASQUITOS | 16 | 102 | 88 | 62 | \$325,000 | \$360,000 | 28 | 119 | 40 | 51 | \$370,000 | \$349,000 |
| 92130 | CARMEL VALLEY | 29 | 112 | 57 | 61 | \$533,000 | \$525,000 | 34 | 190 | 34 | 50 | \$600,000 | \$535,000 |
| 92131 | SCRIPPS MIRAMAR | 13 | 113 | 64 | 59 | \$450,000 | \$445,000 | 31 | 171 | 28 | 39 | \$458,000 | \$445,000 |

Report Dates: June 01, 2006 - Ju
MLS Stats - Monthly and YTD
Property Type: Single Family At

| Zip Code | Market Area | Percent Change Prior Month Sold Listings | Percent Change Prior Month Average Days on Market | Percent Change Prior Month Median Price | Percent Change Prior Year Sold Listings | Percent Change Prior Year Average Days on Market | Percent Change Prior Year Median Price | Percent Change Prior Year YTD Sold Listings | Percent Change Prior Year YTD Average Days on Market | Percent Change Prior Year YTD Median Price |
|----------|--------------------|--|---|---|---|--|--|---|--|--|
| 92003 | BONSAL | 100% | 100% | 100% | -62.50% | 0.00% | 3.99% | -27.78% | 22.58% | 5.15% |
| 92004 | BORREGO SPRINGS | 300.00% | -56.36% | 55.40% | 33.33% | 1100.00% | 21.73% | 60.00% | 566.67% | 35.26% |
| 92007 | CARDIFF BY THE SEA | 250.00% | 235.29% | 10.56% | 40.00% | 111.11% | -7.23% | -35.00% | 21.43% | 0.92% |
| 92008 | CARLSBAD | 80.00% | -29.82% | 25.84% | -66.67% | 0.00% | 12.00% | -44.04% | 35.56% | 6.74% |
| 92009 | CARLSBAD | -22.86% | 33.33% | -0.24% | -60.87% | 36.17% | -9.40% | -51.38% | 9.09% | -5.71% |
| 92010 | CARLSBAD | 12.50% | -47.14% | 5.10% | 100% | 100% | 100% | 100% | 100% | 100% |
| 92011 | CARLSBAD | -58.33% | 22.81% | 14.77% | 100% | 100% | 100% | 100% | 100% | 100% |
| 92014 | DEL MAR | 60.00% | -0.85% | -6.00% | -11.11% | 107.14% | -45.66% | -34.37% | 64.81% | -19.19% |
| 92024 | ENCINITAS | -40.00% | 2.90% | -17.73% | -10.00% | 102.86% | -17.39% | -14.29% | 65.85% | 2.04% |
| 92025 | ESCONDIDO | 125.00% | 30.00% | 17.50% | -25.00% | 27.45% | 3.46% | -32.73% | 63.83% | 9.67% |
| 92026 | ESCONDIDO | 5.88% | 76.56% | -1.86% | 0.00% | 140.43% | -9.43% | 68.66% | 50.00% | -2.98% |
| 92027 | ESCONDIDO | -25.00% | 67.86% | 6.01% | -53.85% | 161.11% | -2.84% | -39.74% | 13.33% | 6.29% |
| 92028 | FALLBROOK | 33.33% | 0.00% | -50.70% | -42.86% | -5.88% | -57.35% | -31.25% | 3.77% | 1.41% |
| 92029 | ESCONDIDO | 0% | 0% | 0% | 100% | 0% | 0% | -41.67% | -37.88% | -9.48% |
| 92036 | JULIAN | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92054 | OCEANSIDE | -20.69% | 11.63% | 3.48% | -37.84% | -4.00% | 1.12% | -25.62% | 10.00% | 1.39% |
| 92056 | OCEANSIDE | 42.86% | -40.00% | -5.80% | 14.29% | -10.00% | -3.56% | -5.23% | 3.77% | -0.59% |
| 92057 | OCEANSIDE | -41.38% | 82.26% | 8.13% | -27.66% | 156.82% | -4.02% | -16.50% | 45.28% | -5.55% |
| 92059 | PALA | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92060 | PALOMAR MTN | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92061 | PAUMA VALLEY | 0% | 0% | 0% | 100% | 0% | 0% | -54.55% | -28.40% | 23.88% |
| 92064 | POWAY | -42.86% | 22.03% | -2.33% | -55.56% | 140.00% | -5.83% | -33.33% | 54.29% | 4.50% |
| 92065 | RAMONA | -25.00% | 12.00% | -1.81% | -40.00% | 0.00% | -1.52% | -48.00% | -6.45% | 5.26% |
| 92066 | RANCHITA | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92067 | RANCHO SANTA FE | 0% | 0% | 0% | 100% | 0% | 0% | -7.69% | 28.13% | -3.89% |
| 92068 | SAN LUIS REY | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92069 | SAN MARCOS | -7.69% | 24.62% | 0.00% | 9.09% | 20.90% | 5.77% | -31.88% | 7.69% | 9.23% |
| 92070 | SANTA YSABEL | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92075 | SOLANA BEACH | -69.23% | -22.00% | -9.00% | -60.00% | 56.00% | -9.00% | -29.85% | 72.97% | 3.70% |
| 92078 | SAN MARCOS | -21.74% | 7.55% | -0.60% | -37.93% | 50.00% | -2.34% | -25.34% | 32.56% | -7.18% |
| 92081 | VISTA | -25.00% | 77.55% | 9.64% | -66.67% | 85.11% | -8.36% | -60.00% | 36.00% | -3.32% |
| 92081 | Vista | -25.00% | 77.55% | 9.64% | -66.67% | 85.11% | -8.36% | -60.00% | 36.00% | -3.32% |
| 92082 | VALLEY CENTER | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92083 | VISTA | 100.00% | -38.27% | 0.00% | 14.29% | 163.16% | -10.36% | -50.00% | 36.00% | 9.72% |

Report Dates: June 01, 2006 - Ju
MLS Stats - Monthly and YTD
Property Type: Single Family At

| Zip Code | Market Area | Percent Change Prior Month Sold Listings | Percent Change Prior Month Average Days on Market | Percent Change Prior Month Median Price | Percent Change Prior Year Sold Listings | Percent Change Prior Year Average Days on Market | Percent Change Prior Year Median Price | Percent Change Prior Year YTD Sold Listings | Percent Change Prior Year YTD Average Days on Market | Percent Change Prior Year YTD Median Price |
|----------|--------------------|--|---|---|---|--|--|---|--|--|
| 92084 | VISTA | 25.00% | 32.31% | 4.06% | -50.00% | 109.76% | 0.91% | -16.67% | 26.00% | -2.86% |
| 92086 | WARNER SPRINGS | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92091 | Rancho Santa Fe | 100.00% | -53.64% | 2.48% | 300.00% | 131.82% | -5.42% | 250.00% | 340.00% | 20.44% |
| 92091 | RANCHO SANTA FE | 100.00% | -53.64% | 2.48% | 300.00% | 131.82% | -5.42% | 250.00% | 340.00% | 20.44% |
| 92121 | SORRENTO | 100.00% | -25.61% | -19.64% | -71.43% | 84.85% | -14.87% | -73.08% | 3.45% | -1.67% |
| 92126 | MIRA MESA | -46.67% | -9.09% | -2.14% | -62.79% | 87.50% | -5.88% | -60.22% | 77.78% | -4.41% |
| 92127 | RANCHO BERNARDO | -6.67% | 21.05% | -15.49% | -46.15% | 81.58% | -28.57% | -29.90% | 57.50% | -3.16% |
| 92128 | RANCHO BERNARDO | -19.44% | -5.88% | 0.00% | -51.67% | 56.10% | -5.00% | -29.41% | 41.67% | -5.75% |
| 92129 | RANCHO PENASQUITOS | -5.88% | 41.94% | -1.52% | -42.86% | 120.00% | -12.16% | -14.29% | 21.57% | 3.15% |
| 92130 | CARMEL VALLEY | 93.33% | -22.97% | -0.37% | -14.71% | 67.65% | -11.17% | -41.05% | 22.00% | -1.87% |
| 92131 | SCRIPPS MIRAMAR | -56.67% | 33.33% | -1.10% | -58.06% | 128.57% | -1.75% | -33.92% | 51.28% | 0.00% |

Report Dates: June 01, 2006 - June 30, 2006

MLS Stats - Monthly and YTD

Property Type: Single Family Detached - North County

| Zip Code | Market Area | June 2006 Sold Listings | June 2006 YTD Sold Listings | June 2006 Average Days on Market | June 2006 YTD Average Days on Market | June 2006 Median Price | June 2006 YTD Median Price | June 2005 Sold Listings | June 2005 YTD Sold Listings | June 2005 Average Days on Market | June 2005 YTD Average Days on Market | June 2005 Median Price |
|----------|--------------------|-------------------------|-----------------------------|----------------------------------|--------------------------------------|------------------------|----------------------------|-------------------------|-----------------------------|----------------------------------|--------------------------------------|------------------------|
| 92003 | BONSAL | 4 | 12 | 53 | 45 | \$439,000 | \$950,000 | 4 | 28 | 142 | 76 | \$1,300,000 |
| 92004 | BORREGO SPRINGS | 5 | 30 | 59 | 66 | \$351,450 | \$300,000 | 8 | 25 | 72 | 62 | \$357,000 |
| 92007 | CARDIFF BY THE SEA | 8 | 23 | 60 | 59 | \$1,628,000 | \$1,250,000 | 7 | 43 | 50 | 63 | \$1,450,000 |
| 92008 | CARLSBAD | 15 | 50 | 62 | 61 | \$665,000 | \$749,900 | 28 | 177 | 32 | 48 | \$680,000 |
| 92009 | CARLSBAD | 34 | 115 | 56 | 56 | \$812,500 | \$825,000 | 81 | 395 | 42 | 47 | \$837,000 |
| 92010 | CARLSBAD | 10 | 30 | 68 | 52 | \$665,000 | \$653,500 | 0 | 0 | 0 | 0 | \$0 |
| 92011 | CARLSBAD | 20 | 54 | 59 | 52 | \$790,000 | \$895,773 | 0 | 0 | 0 | 0 | \$0 |
| 92014 | DEL MAR | 11 | 31 | 36 | 55 | \$1,675,000 | \$1,700,000 | 12 | 65 | 90 | 67 | \$1,375,000 |
| 92024 | ENCINITAS | 36 | 108 | 62 | 57 | \$830,000 | \$840,000 | 50 | 235 | 56 | 54 | \$1,000,000 |
| 92025 | ESCONDIDO | 25 | 75 | 57 | 60 | \$654,000 | \$565,000 | 40 | 176 | 47 | 55 | \$535,000 |
| 92026 | ESCONDIDO | 34 | 118 | 55 | 58 | \$520,000 | \$540,000 | 54 | 299 | 41 | 49 | \$528,000 |
| 92027 | ESCONDIDO | 40 | 137 | 38 | 54 | \$499,000 | \$500,000 | 54 | 289 | 28 | 46 | \$464,900 |
| 92028 | FALLBROOK | 38 | 123 | 73 | 76 | \$760,000 | \$605,000 | 74 | 341 | 59 | 72 | \$575,000 |
| 92029 | ESCONDIDO | 13 | 39 | 71 | 64 | \$635,000 | \$665,000 | 32 | 141 | 52 | 50 | \$625,000 |
| 92036 | JULIAN | 8 | 20 | 106 | 121 | \$310,000 | \$399,000 | 8 | 35 | 80 | 106 | \$340,000 |
| 92054 | OCEANSIDE | 29 | 108 | 71 | 69 | \$592,500 | \$549,500 | 50 | 251 | 42 | 49 | \$555,000 |
| 92056 | OCEANSIDE | 46 | 121 | 41 | 46 | \$549,900 | \$545,000 | 69 | 305 | 37 | 44 | \$535,000 |
| 92057 | OCEANSIDE | 44 | 147 | 69 | 62 | \$558,000 | \$545,000 | 117 | 414 | 38 | 45 | \$529,900 |
| 92059 | PALA | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 |
| 92060 | PALOMAR MTN | 1 | 3 | 0 | 13 | \$224,000 | \$224,000 | 1 | 5 | 114 | 124 | \$261,900 |
| 92061 | PAUMA VALLEY | 2 | 6 | 16 | 23 | \$849,000 | \$849,000 | 2 | 16 | 125 | 110 | \$1,000,000 |
| 92064 | POWAY | 64 | 151 | 52 | 56 | \$760,000 | \$735,000 | 75 | 280 | 42 | 55 | \$690,000 |
| 92065 | RAMONA | 36 | 112 | 74 | 79 | \$595,000 | \$560,000 | 82 | 326 | 56 | 75 | \$538,000 |
| 92066 | RANCHITA | 0 | 1 | 0 | 94 | \$0 | \$230,000 | 0 | 2 | 0 | 75 | \$0 |
| 92067 | RANCHO SANTA FE | 22 | 57 | 97 | 104 | \$2,565,000 | \$2,750,000 | 26 | 114 | 93 | 97 | \$3,100,000 |
| 92068 | SAN LUIS REY | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 |
| 92069 | SAN MARCOS | 23 | 79 | 51 | 63 | \$555,000 | \$545,000 | 51 | 294 | 30 | 45 | \$532,000 |
| 92070 | SANTA YSABEL | 1 | 1 | 41 | 41 | \$2,900,000 | \$2,900,000 | 2 | 5 | 87 | 157 | \$505,000 |
| 92075 | SOLANA BEACH | 7 | 28 | 39 | 56 | \$1,200,000 | \$1,275,000 | 6 | 45 | 15 | 47 | \$1,100,000 |
| 92078 | SAN MARCOS | 27 | 98 | 59 | 61 | \$658,000 | \$640,000 | 59 | 234 | 40 | 47 | \$700,000 |
| 92081 | VISTA | 38 | 82 | 60 | 54 | \$535,000 | \$521,500 | 28 | 202 | 36 | 37 | \$540,000 |
| 92081 | Vista | 38 | 82 | 60 | 54 | \$535,000 | \$521,500 | 28 | 202 | 36 | 37 | \$540,000 |
| 92082 | VALLEY CENTER | 20 | 50 | 68 | 79 | \$705,000 | \$704,435 | 25 | 107 | 60 | 64 | \$670,000 |
| 92083 | VISTA | 16 | 54 | 54 | 43 | \$490,000 | \$490,000 | 26 | 150 | 26 | 40 | \$492,000 |

Report Dates: June 01, 2006 - June 30, 2006

MLS Stats - Monthly and YTD

Property Type: Single Family Detached - North County

| Zip Code | Market Area | June 2006 Sold Listings | June 2006 YTD Sold Listings | June 2006 Average Days on Market | June 2006 YTD Average Days on Market | June 2006 Median Price | June 2006 YTD Median Price | June 2005 Sold Listings | June 2005 YTD Sold Listings | June 2005 Average Days on Market | June 2005 YTD Average Days on Market | June 2005 Median Price |
|----------|--------------------|-------------------------|-----------------------------|----------------------------------|--------------------------------------|------------------------|----------------------------|-------------------------|-----------------------------|----------------------------------|--------------------------------------|------------------------|
| 92084 | VISTA | 34 | 87 | 64 | 72 | \$558,000 | \$600,000 | 52 | 215 | 39 | 50 | \$562,500 |
| 92086 | WARNER SPRINGS | 1 | 5 | 56 | 108 | \$395,000 | \$415,000 | 0 | 7 | 0 | 92 | \$0 |
| 92091 | Rancho Santa Fe | 1 | 9 | 50 | 117 | \$1,175,000 | \$1,350,000 | 3 | 18 | 208 | 159 | \$2,656,691 |
| 92091 | RANCHO SANTA FE | 1 | 9 | 50 | 117 | \$1,175,000 | \$1,350,000 | 3 | 18 | 208 | 159 | \$2,656,691 |
| 92121 | SORRENTO | 6 | 11 | 24 | 59 | \$857,000 | \$771,000 | 5 | 19 | 24 | 44 | \$870,000 |
| 92126 | MIRA MESA | 45 | 123 | 51 | 60 | \$510,000 | \$515,000 | 54 | 320 | 31 | 39 | \$535,000 |
| 92127 | RANCHO BERNARDO | 45 | 108 | 59 | 55 | \$840,555 | \$845,000 | 57 | 207 | 36 | 52 | \$765,000 |
| 92128 | RANCHO BERNARDO | 41 | 133 | 54 | 54 | \$660,000 | \$633,000 | 80 | 343 | 33 | 42 | \$685,000 |
| 92129 | RANCHO PENASQUITOS | 39 | 102 | 50 | 57 | \$660,000 | \$670,000 | 43 | 251 | 25 | 34 | \$700,000 |
| 92130 | CARMEL VALLEY | 49 | 136 | 59 | 62 | \$1,015,000 | \$1,025,000 | 47 | 251 | 38 | 45 | \$980,000 |
| 92131 | SCRIPPS MIRAMAR | 34 | 98 | 40 | 47 | \$738,500 | \$765,000 | 48 | 207 | 34 | 41 | \$729,000 |

Report Dates: June 01, 2006 - Ju
MLS Stats - Monthly and YTD
Property Type: Single Family De

| Zip Code | Market Area | June 2005 YTD Median Price | Percent Change Prior Month Sold Listings | Percent Change Prior Month Average Days on Market | Percent Change Prior Month Median Price | Percent Change Prior Year Sold Listings | Percent Change Prior Year Average Days on Market | Percent Change Prior Year Median Price | Percent Change Prior Year YTD Sold Listings | Percent Change Prior Year YTD Average Days on Market |
|----------|--------------------|----------------------------|--|---|---|---|--|--|---|--|
| 92003 | BONSAL | \$1,025,000 | 0.00% | -13.11% | -29.76% | 0.00% | -62.68% | -66.23% | -57.14% | -40.79% |
| 92004 | BORREGO SPRINGS | \$340,000 | -58.33% | -13.24% | 17.19% | -37.50% | -18.06% | -1.55% | 20.00% | 6.45% |
| 92007 | CARDIFF BY THE SEA | \$975,000 | 14.29% | 5.26% | 30.24% | 14.29% | 20.00% | 12.28% | -46.51% | -6.35% |
| 92008 | CARLSBAD | \$699,000 | -21.05% | 16.98% | -14.74% | -46.43% | 93.75% | -2.21% | -71.75% | 27.08% |
| 92009 | CARLSBAD | \$815,000 | -8.11% | 1.82% | -3.16% | -58.02% | 33.33% | -2.93% | -70.89% | 19.15% |
| 92010 | CARLSBAD | \$0 | 11.11% | 15.25% | 1.76% | 100% | 100% | 100% | 100% | 100% |
| 92011 | CARLSBAD | \$0 | 33.33% | -10.61% | -19.30% | 100% | 100% | 100% | 100% | 100% |
| 92014 | DEL MAR | \$1,550,000 | 10.00% | -36.84% | -20.24% | -8.33% | -60.00% | 21.82% | -52.31% | -17.91% |
| 92024 | ENCINITAS | \$886,000 | -20.00% | 6.90% | -2.35% | -28.00% | 10.71% | -17.00% | -54.04% | 5.56% |
| 92025 | ESCONDIDO | \$525,000 | -7.41% | -14.93% | 19.34% | -37.50% | 21.28% | 22.24% | -57.39% | 9.09% |
| 92026 | ESCONDIDO | \$515,000 | -22.73% | 0.00% | -0.95% | -37.04% | 34.15% | -1.52% | -60.54% | 18.37% |
| 92027 | ESCONDIDO | \$465,000 | -13.04% | -38.71% | -2.16% | -25.93% | 35.71% | 7.33% | -52.60% | 17.39% |
| 92028 | FALLBROOK | \$580,000 | 5.56% | -3.95% | 43.53% | -48.65% | 23.73% | 32.17% | -63.93% | 5.56% |
| 92029 | ESCONDIDO | \$625,000 | -7.14% | 24.56% | -20.62% | -59.37% | 36.54% | 1.60% | -72.34% | 28.00% |
| 92036 | JULIAN | \$350,000 | 166.67% | 47.22% | -39.81% | 0.00% | 32.50% | -8.82% | -42.86% | 14.15% |
| 92054 | OCEANSIDE | \$534,000 | -27.50% | 12.70% | 7.73% | -42.00% | 69.05% | 6.76% | -56.97% | 40.82% |
| 92056 | OCEANSIDE | \$522,000 | 6.98% | -12.77% | 2.02% | -33.33% | 10.81% | 2.79% | -60.33% | 4.55% |
| 92057 | OCEANSIDE | \$523,000 | -22.81% | 15.00% | 9.41% | -62.39% | 81.58% | 5.30% | -64.49% | 37.78% |
| 92059 | PALA | \$0 | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92060 | PALOMAR MTN | \$290,000 | 100% | 0% | 100% | 0.00% | 0% | -14.47% | -40.00% | -89.52% |
| 92061 | PAUMA VALLEY | \$650,000 | 0.00% | -60.98% | 63.27% | 0.00% | -87.20% | -15.10% | -62.50% | -79.09% |
| 92064 | POWAY | \$615,000 | 48.84% | -22.39% | -5.59% | -14.67% | 23.81% | 10.14% | -46.07% | 1.82% |
| 92065 | RAMONA | \$540,900 | -7.69% | -3.90% | 2.59% | -56.10% | 32.14% | 10.59% | -65.64% | 5.33% |
| 92066 | RANCHITA | \$354,500 | 0% | 0% | 0% | 0% | 0% | 0% | -50.00% | 25.33% |
| 92067 | RANCHO SANTA FE | \$2,800,000 | 4.76% | -19.17% | -7.57% | -15.38% | 4.30% | -17.26% | -50.00% | 7.22% |
| 92068 | SAN LUIS REY | \$0 | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| 92069 | SAN MARCOS | \$545,000 | -25.81% | -31.08% | -2.12% | -54.90% | 70.00% | 4.32% | -73.13% | 40.00% |
| 92070 | SANTA YSABEL | \$505,000 | 100% | 100% | 100% | -50.00% | -52.87% | 474.26% | -80.00% | -73.89% |
| 92075 | SOLANA BEACH | \$1,125,000 | -50.00% | -32.76% | -17.24% | 16.67% | 160.00% | 9.09% | -37.78% | 19.15% |
| 92078 | SAN MARCOS | \$635,000 | -27.03% | 1.72% | -3.24% | -54.24% | 47.50% | -6.00% | -58.12% | 29.79% |
| 92081 | VISTA | \$520,000 | 52.00% | 39.53% | 4.90% | 35.71% | 66.67% | -0.93% | -59.41% | 45.95% |
| 92081 | Vista | \$520,000 | 52.00% | 39.53% | 4.90% | 35.71% | 66.67% | -0.93% | -59.41% | 45.95% |
| 92082 | VALLEY CENTER | \$665,000 | 42.86% | 21.43% | 13.71% | -20.00% | 13.33% | 5.22% | -53.27% | 23.44% |
| 92083 | VISTA | \$470,000 | 6.67% | 22.73% | -1.80% | -38.46% | 107.69% | -0.41% | -64.00% | 7.50% |

Report Dates: June 01, 2006 - Ju
MLS Stats - Monthly and YTD
Property Type: Single Family De

| Zip Code | Market Area | June 2005 YTD Median Price | Percent Change Prior Month Sold Listings | Percent Change Prior Month Average Days on Market | Percent Change Prior Month Median Price | Percent Change Prior Year Sold Listings | Percent Change Prior Year Average Days on Market | Percent Change Prior Year Median Price | Percent Change Prior Year YTD Sold Listings | Percent Change Prior Year YTD Average Days on Market |
|----------|--------------------|----------------------------|--|---|---|---|--|--|---|--|
| 92084 | VISTA | \$530,000 | 47.83% | -20.99% | -12.54% | -34.62% | 64.10% | -0.80% | -59.53% | 44.00% |
| 92086 | WARNER SPRINGS | \$395,000 | -50.00% | -56.92% | 1.28% | 100% | 100% | 100% | -28.57% | 17.39% |
| 92091 | Rancho Santa Fe | \$2,250,000 | -83.33% | -58.33% | 8.29% | -66.67% | -75.96% | -55.77% | -50.00% | -26.42% |
| 92091 | RANCHO SANTA FE | \$2,250,000 | -83.33% | -58.33% | 8.29% | -66.67% | -75.96% | -55.77% | -50.00% | -26.42% |
| 92121 | SORRENTO | \$785,500 | 100.00% | -68.83% | 14.27% | 20.00% | 0.00% | -1.49% | -42.11% | 34.09% |
| 92126 | MIRA MESA | \$528,000 | 40.63% | -22.73% | -1.92% | -16.67% | 64.52% | -4.67% | -61.56% | 53.85% |
| 92127 | RANCHO BERNARDO | \$815,000 | 12.50% | -6.35% | 3.77% | -21.05% | 63.89% | 9.88% | -47.83% | 5.77% |
| 92128 | RANCHO BERNARDO | \$644,000 | -21.15% | 14.89% | 5.60% | -48.75% | 63.64% | -3.65% | -61.22% | 28.57% |
| 92129 | RANCHO PENASQUITOS | \$655,000 | 30.00% | -23.08% | -1.49% | -9.30% | 100.00% | -5.71% | -59.36% | 67.65% |
| 92130 | CARMEL VALLEY | \$1,025,000 | 13.95% | -1.67% | -5.58% | 4.26% | 55.26% | 3.57% | -45.82% | 37.78% |
| 92131 | SCRIPPS MIRAMAR | \$760,000 | -5.56% | -13.04% | -4.71% | -29.17% | 17.65% | 1.30% | -52.66% | 14.63% |

Report Dates: June 01, 2006 - Ju
MLS Stats - Monthly and YTD
Property Type: Single Family De

| Zip Code | Market Area | Percent Change Prior Year YTD Median Price |
|----------|--------------------|--|
| 92003 | BONSAL | -7.32% |
| 92004 | BORREGO SPRINGS | -11.76% |
| 92007 | CARDIFF BY THE SEA | 28.21% |
| 92008 | CARLSBAD | 7.28% |
| 92009 | CARLSBAD | 1.23% |
| 92010 | CARLSBAD | 100% |
| 92011 | CARLSBAD | 100% |
| 92014 | DEL MAR | 9.68% |
| 92024 | ENCINITAS | -5.19% |
| 92025 | ESCONDIDO | 7.62% |
| 92026 | ESCONDIDO | 4.85% |
| 92027 | ESCONDIDO | 7.53% |
| 92028 | FALLBROOK | 4.31% |
| 92029 | ESCONDIDO | 6.40% |
| 92036 | JULIAN | 14.00% |
| 92054 | OCEANSIDE | 2.90% |
| 92056 | OCEANSIDE | 4.41% |
| 92057 | OCEANSIDE | 4.21% |
| 92059 | PALA | 0% |
| 92060 | PALOMAR MTN | -22.76% |
| 92061 | PAUMA VALLEY | 30.62% |
| 92064 | POWAY | 19.51% |
| 92065 | RAMONA | 3.53% |
| 92066 | RANCHITA | -35.12% |
| 92067 | RANCHO SANTA FE | -1.79% |
| 92068 | SAN LUIS REY | 0% |
| 92069 | SAN MARCOS | 0.00% |
| 92070 | SANTA YSABEL | 474.26% |
| 92075 | SOLANA BEACH | 13.33% |
| 92078 | SAN MARCOS | 0.79% |
| 92081 | VISTA | 0.29% |
| 92081 | Vista | 0.29% |
| 92082 | VALLEY CENTER | 5.93% |
| 92083 | VISTA | 4.26% |

| Report Dates: June 01, 2006 - Ju MLS Stats - Monthly and YTD Property Type: Single Family De | | |
|---|--------------------|---|
| Zip Code | Market Area | Percent Change Prior Year YTD Median Price |
| 92084 | VISTA | 13.21% |
| 92086 | WARNER SPRINGS | 5.06% |
| 92091 | Rancho Santa Fe | -40.00% |
| 92091 | RANCHO SANTA FE | -40.00% |
| 92121 | SORRENTO | -1.85% |
| 92126 | MIRA MESA | -2.46% |
| 92127 | RANCHO BERNARDO | 3.68% |
| 92128 | RANCHO BERNARDO | -1.71% |
| 92129 | RANCHO PENASQUITOS | 2.29% |
| 92130 | CARMEL VALLEY | 0.00% |
| 92131 | SCRIPPS MIRAMAR | 0.66% |