

AT KEARNY MESA SERVICE CENTER

CONQUERING CONTRACTS

OCTOBER 22, 23 & 24, 2012

LOCATION: Kearny Mesa Service Center

Understand the intricacies of real estate contracts from listing to closing, including the most current Residential Purchase Agreement and commonly used addendums, while you earn 19 DRE credits.

PROFESSIONAL ADVANTAGE

- Reduce risks for you and your client
- Review real estate contracts from A to Z
- Gain knowledge of the most important part of a real estate transaction... the Contracts!

October 2012 Course:

Monday, October 22	8:30 a.m. — 3:30 p.m.
Tuesday, October 23	8:30 a.m. — 5:00 p.m.
Wednesday, October 24	8:30 a.m. — 1:30 p.m.

Check In:

15 minutes prior

Instructors:

Rick Waite, Esq.
Mike Spilger, Esq.

Location:

SDAR'S KEARNY MESA SERVICE CENTER
4845 Ronson Court, San Diego, CA 92111

Price:

REALTOR® Plus+ Members	\$254.15
SDAR REALTORS®	\$299
All Others	\$399
RMS Audit	\$75

Credit: 19 Hours Consumer Protection

DRE Sponsor ID: 0282

Risk Management Specialist™ Members: If you've already taken the course, your RMS membership lets you audit it (without DRE credits) for just \$75! Contact education@sdar.com for details.



Get a Grip on Your Transaction Paperwork



☐ **Enroll me in the October 2012 Conquering Contracts Course**

☐ **Please contact me regarding the Risk Management Specialist™ certification**

☐ **Yes, I have read the Cancellation Policy. Initial** _____

Register online at www.sdar.com

Name: _____ Member #: _____ Phone: _____

☐ Home ☐ Office Address: _____ E-mail: _____

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: _____ Exp: _____

Amount: _____ Signature: _____

Return to: San Diego Association of REALTORS® • 4845 Ronson Court, San Diego, CA 92111 • Phone: (858) 715-8040 • Fax: (858) 715-8090



Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.