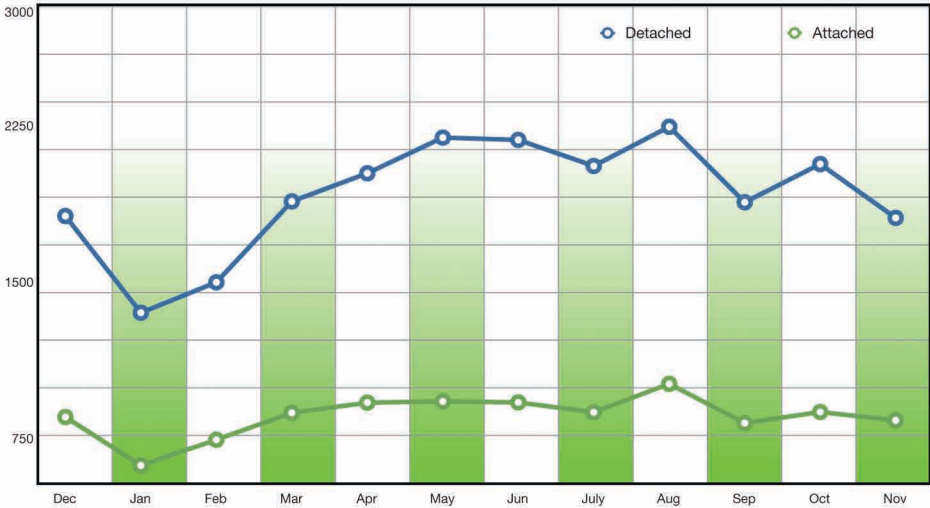




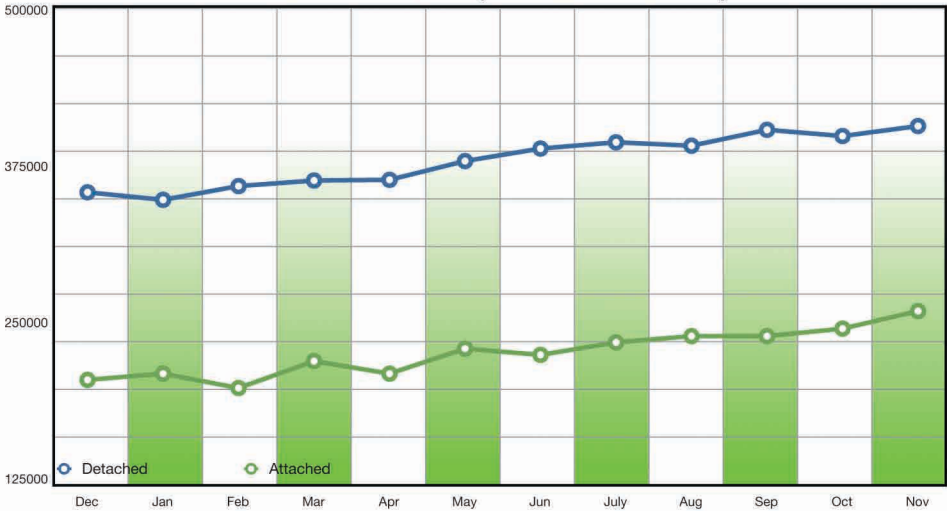
Comparative Sales - Existing Homes - November 2012
San Diego County

Attached				Detached		
	Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1 Total Sales Volume November 2012	\$270,644,187	41.834	0.167	\$977,489,305	32.442	-11.772
2 Average Sales Price November 2012	\$321,430	25.832	4.925	\$539,156	13.960	0.784
3 Median* Sales Price November 2012	\$260,000	26.820	5.690	\$408,000	16.570	2.000
4 Sold Listings November 2012	842	12.718	-4.535	1,813	16.218	-12.458
5 Average Days on Market November 2012	81	-19.802	0.000	70	-22.222	-5.405
6 Total Sales Volume November 2011	\$190,816,999			\$738,050,193		
7 Average Sales Price November 2011	\$255,444			\$473,109		
8 Median* Sales Price November 2011	\$205,000			\$350,000		
9 Sold Listings November 2011	747			1,560		
10 Average Days on Market November 2011	101			90		
11 Total Sales Volume YTD 2012	\$2,910,538,660	12.826		\$11,331,337,568	20.593	
12 Average Sales Price YTD 2012	\$287,177	8.740		\$501,453	3.345	
13 Median* Sales Price YTD 2012	\$226,000	9.440		\$380,000	4.100	
14 Sold Listings YTD 2012	10,135	3.757		22,597	16.690	
15 Average Days on Market YTD 2012	93	-3.125		82	-3.529	
16 Total Sales Volume YTD 2011	\$2,579,669,670			\$9,396,310,687		
17 Average Sales Price YTD 2011	\$264,094			\$485,221		
18 Median* Sales Price YTD 2011	\$206,500			\$365,000		
19 Sold Listings YTD 2011	9,768			19,365		
20 Average Days on Market YTD 2011	96			85		

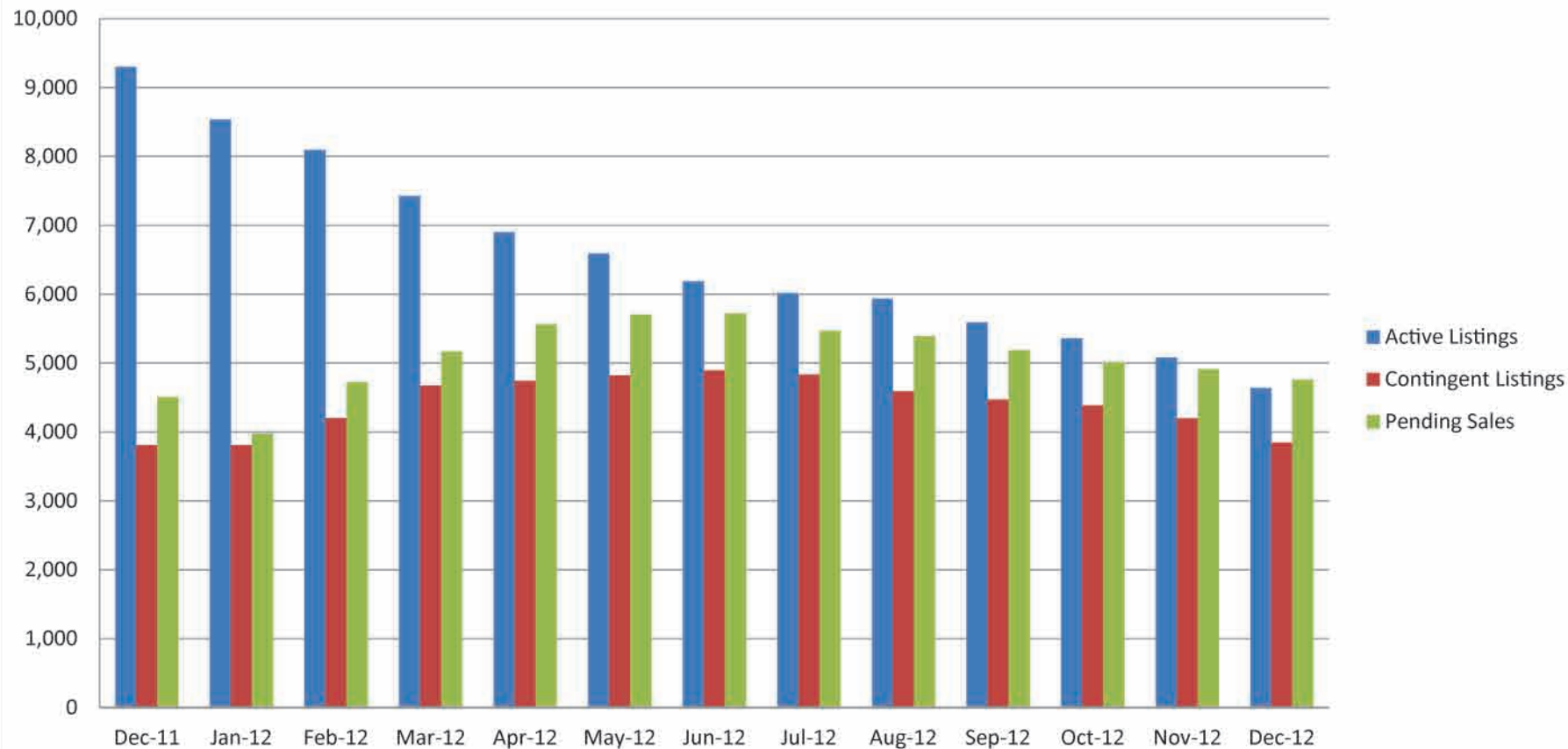
Sold Listings By Property Type (Detached and Attached)



Median Sales Price (Detached and Attached)



Active , Contingent & Pending Listings





MLS Statistics By Zip Code - Monthly and YTD
Report Dates: November 01, 2012 - November 30 2012

Current Year - 2012

Previous Year - 2011

Zip Code	Market Area	<u>Sold Listings</u>		<u>Avg Days on Market</u>		<u>Median Price*</u>		<u>Sold Listings</u>		<u>Avg Days on Market</u>		<u>Median Price*</u>	
		Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD	Month	YTD
Single Family Detached													
91901	Alpine	13	180	44	83	\$435,000	\$399,000	16	159	122	99	\$406,950	\$425,000
91902	Bonita	8	160	71	91	\$372,450	\$435,000	14	151	114	87	\$417,500	\$430,000
91905	Boulevard	1	13	34	178	\$65,000	\$72,000	2	11	18	75	\$90,550	\$116,000
91906	Campo	6	66	149	83	\$147,000	\$133,500	6	64	66	82	\$82,500	\$130,000
91910	Chula Vista	32	409	87	79	\$349,000	\$330,000	33	390	116	83	\$303,745	\$320,000
91911	Chula Vista	30	423	43	81	\$309,000	\$280,000	32	407	89	95	\$287,000	\$275,000
91913	Chula Vista	35	494	97	106	\$420,000	\$376,901	46	456	110	105	\$365,000	\$365,000
91914	Chula Vista	18	245	85	106	\$502,450	\$489,000	23	224	74	106	\$525,993	\$487,500
91915	Chula Vista	24	436	87	123	\$374,500	\$365,000	28	323	86	102	\$348,500	\$371,000
91916	Descanso	2	21	69	61	\$372,000	\$282,000	2	22	53	67	\$317,000	\$231,250
91917	Dulzura	0	2	0	126	\$0	\$196,000	0	1	0	172	\$0	\$339,000
91931	Guatay	0	1	0	140	\$0	\$120,000	0	2	0	70	\$0	\$177,500
91932	Imperial Beach	5	105	118	107	\$320,000	\$300,000	9	70	76	67	\$280,000	\$285,000
91934	Jacumba	0	8	0	62	\$0	\$78,180	0	14	0	75	\$0	\$49,950
91935	Jamul	15	99	112	119	\$490,000	\$412,000	3	85	53	89	\$398,000	\$415,000
91941	La Mesa	28	363	53	73	\$468,000	\$416,200	29	260	101	83	\$375,000	\$377,500
91942	La Mesa	21	275	22	67	\$340,000	\$328,500	17	234	60	73	\$356,500	\$322,197
91945	Lemon Grove	20	232	69	72	\$269,500	\$253,500	19	177	73	66	\$225,000	\$244,000
91948	Mount Laguna	1	8	27	282	\$153,000	\$119,000	0	1	0	35	\$0	\$65,000
91950	National City	23	226	80	83	\$239,000	\$215,000	15	190	87	86	\$230,000	\$215,000
91962	Pine Valley	0	17	0	80	\$0	\$250,000	1	23	92	102	\$145,000	\$275,000
91963	Potrero	0	6	0	67	\$0	\$199,750	1	8	8	54	\$225,000	\$212,500
91977	Spring Valley	48	485	66	76	\$280,500	\$265,000	43	505	67	83	\$263,900	\$260,000
91978	Spring Valley	7	65	127	67	\$339,000	\$329,000	6	65	76	94	\$327,000	\$325,000
91980	Tecate	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0

Current Year - 2012

Previous Year - 2011

Zip Code	Market Area	<u>Sold Listings</u>		<u>Avg Days on Market</u>		<u>Median Price*</u>		Month	YTD	Month	YTD	Month	YTD	Month	YTD
		Month	YTD	Month	YTD	Month	YTD								
92003	Bonsall	3	50	24	123	\$255,000	\$528,500	5	42	96	90	\$555,000	\$545,000		
92004	Borrego Springs	7	56	90	104	\$86,400	\$120,000	5	72	201	164	\$118,000	\$144,250		
92007	Cardiff By The Sea	9	60	46	62	\$1,225,000	\$860,000	5	78	103	69	\$921,000	\$862,500		
92008	Carlsbad	16	196	67	77	\$634,500	\$558,750	10	149	96	90	\$519,500	\$550,000		
92009	Carlsbad	30	531	77	71	\$746,000	\$699,000	36	464	98	79	\$668,500	\$685,000		
92010	Carlsbad	5	114	14	62	\$595,000	\$525,500	6	130	73	73	\$537,500	\$512,500		
92011	Carlsbad	22	271	79	85	\$755,000	\$707,000	13	168	78	69	\$720,000	\$720,000		
92014	Del Mar	13	153	72	113	\$1,175,000	\$1,323,197	5	142	176	104	\$2,125,000	\$1,312,500		
92019	El Cajon	26	325	93	83	\$431,500	\$379,900	23	316	125	87	\$375,000	\$364,150		
92020	El Cajon	24	325	54	65	\$332,500	\$330,000	11	292	75	78	\$340,000	\$319,500		
92021	El Cajon	36	429	60	84	\$307,500	\$292,500	23	312	84	83	\$283,000	\$280,000		
92024	Encinitas	41	427	74	74	\$715,000	\$820,000	22	328	77	72	\$692,500	\$726,000		
92025	Escondido	29	302	65	82	\$396,000	\$349,500	20	248	61	92	\$326,000	\$299,500		
92026	Escondido	36	514	83	86	\$360,000	\$320,000	39	427	70	91	\$289,900	\$320,000		
92027	Escondido	29	522	71	84	\$312,000	\$280,000	40	468	90	84	\$255,000	\$276,000		
92028	Fallbrook	46	562	104	92	\$435,000	\$348,000	35	459	106	95	\$285,000	\$349,000		
92029	Escondido	12	197	77	83	\$509,000	\$510,000	12	136	125	98	\$359,950	\$406,500		
92036	Julian	9	81	103	137	\$365,000	\$225,000	8	55	115	116	\$232,450	\$175,000		
92037	La Jolla	32	321	107	97	\$1,617,840	\$1,310,000	18	248	135	98	\$1,362,500	\$1,334,500		
92040	Lakeside	29	297	94	77	\$320,000	\$315,000	25	276	80	82	\$305,000	\$299,950		
92054	Oceanside	26	250	107	86	\$387,500	\$360,000	24	189	95	93	\$367,500	\$371,000		
92056	Oceanside	34	453	47	80	\$345,000	\$339,000	39	397	76	75	\$344,000	\$335,000		
92057	Oceanside	42	577	48	83	\$370,000	\$345,000	47	458	131	89	\$309,900	\$326,000		
92058	Oceanside	8	133	36	86	\$316,000	\$295,000	12	133	61	83	\$297,000	\$315,000		
92059	Pala	0	0	0	0	\$0	\$0	0	3	0	116	\$0	\$365,000		
92060	Palomar Mountain	0	7	0	148	\$0	\$219,900	0	2	0	107	\$0	\$336,250		
92061	Pauma Valley	2	24	73	248	\$246,500	\$316,500	2	22	297	161	\$332,500	\$375,000		
92064	Poway	41	483	70	85	\$529,500	\$500,000	31	427	64	79	\$545,000	\$475,000		
92065	Ramona	41	416	103	100	\$335,000	\$315,000	27	358	123	98	\$295,000	\$297,000		
92066	Ranchita	0	4	0	85	\$0	\$115,000	0	5	0	147	\$0	\$97,000		
92067	Rancho Santa Fe	18	194	156	156	\$1,893,625	\$2,172,500	11	160	87	156	\$2,188,000	\$2,095,000		
92068	San Luis Rey	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0		

Page 2 of 8

Print Date: 12/5/2012 8:11:20AM

*The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.

Copyright 2012 San Diego Association of Realtors. Data for single-family attached and detached home sales through the Multiple Listing Service of Sandicor, Inc. Neither SDAR nor Sandicor guarantees or is responsible for its accuracy.

Current Year - 2012

Previous Year - 2011

Zip Code	Market Area	<u>Sold Listings</u>		<u>Avg Days on Market</u>		<u>Median Price*</u>		Month	YTD	<u>Avg Days on Market</u>		<u>Median Price*</u>	
		Month	YTD	Month	YTD	Month	YTD			Month	YTD	Month	YTD
92069	San Marcos	28	364	56	78	\$384,000	\$355,500	30	308	96	77	\$334,250	\$345,000
92070	Santa Ysabel	0	7	0	67	\$0	\$327,000	3	9	113	142	\$168,000	\$305,000
92071	Santee	36	388	66	72	\$337,000	\$320,000	33	391	84	72	\$324,900	\$312,000
92075	Solana Beach	11	93	130	102	\$920,000	\$935,000	11	68	101	92	\$885,000	\$955,000
92078	San Marcos	40	472	76	79	\$545,000	\$490,000	33	394	93	83	\$400,000	\$452,750
92081	Vista	20	258	65	81	\$358,500	\$340,000	13	192	109	87	\$367,300	\$347,250
92082	Valley Center	21	203	103	101	\$414,000	\$372,000	15	212	127	112	\$338,000	\$380,000
92083	Vista	11	215	25	76	\$359,990	\$270,000	13	205	93	92	\$245,000	\$258,000
92084	Vista	29	383	48	76	\$349,000	\$325,000	34	296	67	81	\$282,500	\$315,000
92086	Warner Springs	0	7	0	106	\$0	\$290,000	0	13	0	103	\$0	\$143,500
92091	Rancho Santa Fe	2	25	102	110	\$2,597,500	\$1,750,000	1	22	260	154	\$2,600,000	\$1,396,016
92093	La Jolla	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92096	San Marcos	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92101	San Diego Downtown	0	4	0	90	\$0	\$502,500	0	9	0	160	\$0	\$434,900
92102	San Diego	19	190	32	76	\$258,500	\$250,000	11	153	30	68	\$255,000	\$225,000
92103	Mission Hills	14	150	56	71	\$719,188	\$657,000	7	127	46	82	\$917,500	\$673,000
92104	North Park	19	220	65	50	\$546,000	\$451,300	12	214	76	70	\$345,000	\$433,500
92105	East San Diego	20	206	67	82	\$252,500	\$220,000	16	226	77	67	\$175,000	\$200,000
92106	Point Loma	12	167	54	59	\$837,000	\$725,000	13	145	55	81	\$791,000	\$713,000
92107	Ocean Beach	7	146	30	58	\$669,000	\$652,550	11	111	95	67	\$556,000	\$685,000
92108	Mission Valley	1	10	2	74	\$550,000	\$442,450	0	10	0	99	\$0	\$432,250
92109	Pacific Beach	12	143	71	82	\$744,000	\$720,000	17	120	95	80	\$660,000	\$672,500
92110	Old Town SD	12	112	42	56	\$501,500	\$520,000	7	93	46	73	\$445,000	\$510,000
92111	Linda Vista	15	223	48	62	\$420,000	\$380,000	9	187	110	71	\$369,000	\$360,000
92113	Logan Heights	14	141	47	73	\$209,000	\$185,000	12	153	47	69	\$170,013	\$170,000
92114	Encanto	40	618	68	86	\$252,550	\$235,000	42	614	133	89	\$222,500	\$230,000
92115	College Grove	25	385	61	80	\$393,000	\$340,000	28	313	90	89	\$303,000	\$330,000
92116	Normal Heights	17	179	24	52	\$425,000	\$450,000	14	185	92	67	\$359,100	\$415,000
92117	Clairemont Mesa	27	363	41	63	\$420,000	\$410,000	22	331	83	73	\$388,000	\$400,000
92118	Coronado	10	137	120	98	\$1,512,500	\$1,375,000	6	138	110	112	\$1,725,000	\$1,388,750
92119	San Carlos	14	209	26	49	\$445,500	\$410,000	14	169	53	65	\$399,775	\$400,000
92120	Del Cerro	20	260	64	59	\$482,500	\$425,000	11	188	110	69	\$345,000	\$415,000

Page 3 of 8

Print Date: 12/5/2012 8:11:20AM

**The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.*

Copyright 2012 San Diego Association of Realtors. Data for single-family attached and detached home sales through the Multiple Listing Service of Sandicor, Inc. Neither SDAR nor Sandicor guarantees or is responsible for its accuracy.

Current Year - 2012

Zip Code	Market Area	<u>Sold Listings</u>		<u>Avg Days on Market</u>		<u>Median Price*</u>	
		Month	YTD	Month	YTD	Month	YTD
92121	Sorrento	3	20	37	41	\$705,000	\$665,000
92122	University City	10	121	27	50	\$555,500	\$625,000
92123	Serra Mesa	16	164	39	57	\$394,500	\$380,000
92124	Tierrasanta	11	121	91	77	\$556,000	\$505,000
92126	Mira Mesa	50	433	60	73	\$387,500	\$365,000
92127	Rancho Bernardo	36	506	77	94	\$711,250	\$697,940
92128	Rancho Bernardo	46	505	44	65	\$529,500	\$499,000
92129	Rancho Penasquitos	27	386	79	68	\$585,000	\$550,000
92130	Carmel Valley	30	456	61	66	\$860,000	\$875,000
92131	Scripps Miramar	32	312	43	56	\$628,000	\$668,750
92134	San Diego Downtown	0	0	0	0	\$0	\$0
92139	Paradise Hills	20	203	88	90	\$267,000	\$260,000
92145	Miramar	0	0	0	0	\$0	\$0
92154	Otay Mesa	29	418	71	97	\$299,000	\$277,250
92161	La Jolla	0	0	0	0	\$0	\$0
92173	San Ysidro	4	61	16	71	\$317,500	\$265,000
Group Total Counts:		1813	22597				

Previous Year - 2011

Month	YTD	<u>Avg Days on Market</u>		<u>Median Price*</u>	
		Month	YTD	Month	YTD
1	17	22	74	\$700,000	\$660,000
6	94	106	63	\$586,500	\$580,500
18	126	61	70	\$342,500	\$355,000
4	100	27	56	\$537,500	\$505,000
31	359	101	85	\$365,000	\$366,000
28	375	104	96	\$642,440	\$705,000
28	355	101	77	\$470,000	\$491,000
12	273	55	60	\$515,000	\$535,000
27	377	92	73	\$850,000	\$900,000
15	276	57	67	\$660,000	\$650,000
0	0	0	0	\$0	\$0
18	191	53	76	\$236,000	\$251,000
0	0	0	0	\$0	\$0
32	356	58	97	\$273,500	\$274,500
0	0	0	0	\$0	\$0
3	64	24	64	\$235,000	\$265,000
1560	19365				

Current Year - 2012

Previous Year - 2011

Zip		Sold Listings		Avg Days on Market		Median Price*				Sold Listings		Avg Days on Market		Median Price*	
Code	Market Area	Month	YTD	Month	YTD	Month	YTD			Month	YTD	Month	YTD	Month	YTD
Single Family Attached															
91901	Alpine	0	24	0	73	\$0	\$111,000			2	26	131	103	\$118,250	\$130,000
91902	Bonita	1	19	7	58	\$152,500	\$150,000			1	21	21	115	\$84,000	\$119,900
91905	Boulevard	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91906	Campo	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91910	Chula Vista	10	136	99	92	\$225,000	\$185,000			16	152	144	105	\$183,500	\$175,000
91911	Chula Vista	10	133	65	93	\$137,500	\$145,000			14	175	78	115	\$130,500	\$140,000
91913	Chula Vista	24	261	111	122	\$211,750	\$190,000			29	251	146	126	\$162,000	\$190,000
91914	Chula Vista	5	60	85	122	\$245,000	\$224,000			9	81	171	96	\$224,000	\$225,000
91915	Chula Vista	13	170	201	124	\$220,000	\$220,000			14	160	209	138	\$263,500	\$229,000
91916	Descanso	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91917	Dulzura	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91931	Guatay	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91932	Imperial Beach	9	70	140	107	\$273,000	\$162,500			5	75	177	179	\$150,000	\$153,000
91934	Jacumba	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91935	Jamul	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91941	La Mesa	3	33	57	70	\$133,000	\$147,000			1	25	23	88	\$150,000	\$143,000
91942	La Mesa	15	149	82	80	\$240,000	\$179,000			11	135	65	112	\$200,000	\$165,175
91945	Lemon Grove	1	12	4	95	\$130,000	\$114,050			2	35	38	90	\$115,050	\$110,000
91948	Mount Laguna	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91950	National City	5	51	67	131	\$120,000	\$111,500			5	68	85	76	\$98,000	\$117,000
91962	Pine Valley	0	1	0	13	\$0	\$18,000			0	3	0	60	\$0	\$18,000
91963	Potrero	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
91977	Spring Valley	7	90	101	115	\$110,500	\$115,000			6	100	51	89	\$111,500	\$127,250
91978	Spring Valley	0	19	0	104	\$0	\$163,000			0	11	0	76	\$0	\$147,000
91980	Tecate	0	0	0	0	\$0	\$0			0	0	0	0	\$0	\$0
92003	Bonsall	1	25	9	146	\$134,500	\$152,500			0	20	0	94	\$0	\$118,300
92004	Borrego Springs	0	15	0	148	\$0	\$75,000			1	11	102	159	\$55,000	\$80,000
92007	Cardiff By The Sea	4	50	69	82	\$492,500	\$466,000			4	45	79	70	\$445,000	\$410,000
92008	Carlsbad	11	106	106	104	\$375,000	\$365,000			3	61	75	91	\$325,000	\$406,000
92009	Carlsbad	22	273	120	93	\$307,000	\$295,000			25	210	110	94	\$267,444	\$285,000

Current Year - 2012

Previous Year - 2011

Zip Code	Market Area	<u>Sold Listings</u>		<u>Avg Days on Market</u>		<u>Median Price*</u>		Month	YTD	<u>Avg Days on Market</u>		<u>Median Price*</u>	
		Month	YTD	Month	YTD	Month	YTD			Month	YTD	Month	YTD
92010	Carlsbad	5	85	23	101	\$310,000	\$295,000	6	63	70	68	\$285,000	\$297,000
92011	Carlsbad	8	90	22	54	\$438,000	\$407,000	4	73	119	90	\$387,500	\$376,000
92014	Del Mar	6	54	62	81	\$362,500	\$432,500	6	53	151	112	\$242,500	\$540,000
92019	El Cajon	10	128	16	81	\$217,500	\$180,000	7	119	113	97	\$135,000	\$170,000
92020	El Cajon	10	118	52	100	\$127,500	\$116,000	9	139	149	86	\$110,000	\$105,000
92021	El Cajon	6	115	42	90	\$133,000	\$113,500	12	141	84	92	\$102,850	\$105,000
92024	Encinitas	9	178	88	98	\$268,000	\$341,000	20	167	117	82	\$378,500	\$375,000
92025	Escondido	4	58	63	81	\$130,750	\$130,625	3	74	202	110	\$155,000	\$128,950
92026	Escondido	9	98	90	118	\$194,000	\$155,000	6	123	103	92	\$106,250	\$120,000
92027	Escondido	5	66	174	95	\$126,000	\$105,550	6	85	159	84	\$102,550	\$100,000
92028	Fallbrook	1	20	169	75	\$196,000	\$190,000	0	18	0	87	\$0	\$180,000
92029	Escondido	1	9	29	124	\$267,500	\$160,000	2	12	66	113	\$139,100	\$161,000
92036	Julian	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92037	La Jolla	37	310	82	94	\$645,000	\$475,000	17	245	86	101	\$469,000	\$485,000
92040	Lakeside	2	62	12	83	\$171,450	\$91,175	4	70	27	111	\$53,250	\$93,000
92054	Oceanside	14	127	86	99	\$318,500	\$310,000	13	115	97	103	\$290,000	\$315,000
92056	Oceanside	16	289	45	75	\$317,500	\$200,000	17	242	89	83	\$200,000	\$180,000
92057	Oceanside	20	226	102	93	\$152,500	\$147,500	23	252	64	85	\$148,000	\$145,000
92058	Oceanside	5	68	85	119	\$163,000	\$156,000	6	105	94	92	\$128,500	\$150,000
92059	Pala	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92060	Palomar Mountain	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92061	Pauma Valley	0	7	0	60	\$0	\$209,000	1	5	225	169	\$420,000	\$225,000
92064	Poway	6	60	116	78	\$246,950	\$258,500	5	47	104	89	\$255,000	\$260,000
92065	Ramona	3	21	127	137	\$210,000	\$175,000	2	25	111	103	\$184,500	\$147,900
92066	Ranchita	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92067	Rancho Santa Fe	1	6	1	116	\$875,000	\$852,500	0	2	0	111	\$0	\$1,035,000
92068	San Luis Rey	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92069	San Marcos	9	67	147	103	\$120,000	\$155,000	3	84	29	94	\$165,000	\$134,000
92070	Santa Ysabel	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92071	Santee	24	220	60	96	\$194,800	\$180,500	20	222	80	84	\$166,200	\$179,500
92075	Solana Beach	7	113	67	106	\$600,000	\$545,000	3	74	72	101	\$540,000	\$537,500
92078	San Marcos	16	299	138	80	\$285,500	\$276,378	18	229	125	101	\$255,000	\$250,000

Page 6 of 8

Print Date: 12/5/2012 8:11:20AM

**The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.*

Copyright 2012 San Diego Association of Realtors. Data for single-family attached and detached home sales through the Multiple Listing Service of Sandicor, Inc. Neither SDAR nor Sandicor guarantees or is responsible for its accuracy.

Current Year - 2012

Previous Year - 2011

Zip Code	Market Area	<u>Sold Listings</u>		<u>Avg Days on Market</u>		<u>Median Price*</u>		Month	YTD	<u>Avg Days on Market</u>		<u>Median Price*</u>	
		Month	YTD	Month	YTD	Month	YTD			Month	YTD	Month	YTD
92081	Vista	7	48	42	88	\$176,500	\$173,750	2	53	115	78	\$198,500	\$205,000
92082	Valley Center	0	1	0	69	\$0	\$121,000	0	0	0	0	\$0	\$0
92083	Vista	5	63	50	66	\$149,000	\$153,000	5	63	106	123	\$150,000	\$163,500
92084	Vista	5	49	78	99	\$130,000	\$172,500	2	43	29	113	\$166,000	\$170,000
92086	Warner Springs	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92091	Rancho Santa Fe	1	12	10	91	\$675,000	\$635,000	1	10	69	117	\$580,000	\$540,000
92093	La Jolla	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92096	San Marcos	0	0	0	0	\$0	\$0	0	0	0	0	\$0	\$0
92101	San Diego Downtown	77	798	57	83	\$399,000	\$380,000	53	872	91	100	\$325,000	\$335,000
92102	San Diego	5	53	84	88	\$141,432	\$150,000	4	60	165	89	\$130,500	\$140,500
92103	Mission Hills	22	254	75	75	\$330,500	\$320,000	20	211	121	95	\$246,250	\$305,000
92104	North Park	11	180	86	86	\$209,900	\$175,000	16	181	72	87	\$170,300	\$169,000
92105	East San Diego	9	104	67	72	\$90,000	\$97,500	4	102	167	98	\$94,200	\$95,950
92106	Point Loma	3	45	34	76	\$472,500	\$370,000	0	34	0	120	\$0	\$353,000
92107	Ocean Beach	7	75	81	87	\$262,000	\$285,000	5	83	76	95	\$215,000	\$270,000
92108	Mission Valley	27	328	85	90	\$196,000	\$185,000	27	268	101	96	\$182,000	\$200,000
92109	Pacific Beach	34	263	102	98	\$475,500	\$375,000	18	243	124	99	\$391,000	\$385,000
92110	Old Town SD	9	159	36	91	\$240,000	\$229,000	9	135	92	96	\$220,000	\$212,000
92111	Linda Vista	16	162	91	79	\$227,000	\$249,500	12	148	55	92	\$165,000	\$188,500
92113	Logan Heights	0	28	0	149	\$0	\$153,950	1	36	28	80	\$42,700	\$94,500
92114	Encanto	1	16	76	127	\$82,125	\$172,650	0	18	0	95	\$0	\$171,250
92115	College Grove	9	170	95	84	\$136,500	\$121,750	11	175	52	67	\$132,000	\$110,000
92116	Normal Heights	8	126	24	86	\$197,500	\$166,250	11	142	126	88	\$180,000	\$160,000
92117	Clairemont Mesa	7	104	38	98	\$285,000	\$191,000	5	77	96	121	\$180,000	\$195,000
92118	Coronado	11	120	198	127	\$719,500	\$888,750	6	79	68	125	\$717,500	\$800,000
92119	San Carlos	8	74	65	72	\$205,000	\$159,950	9	105	82	96	\$173,000	\$155,000
92120	Del Cerro	10	100	54	79	\$202,500	\$153,450	6	113	125	74	\$205,500	\$145,000
92121	Sorrento	2	30	10	48	\$348,500	\$375,000	3	29	79	72	\$399,000	\$355,000
92122	University City	20	246	92	97	\$280,250	\$243,500	21	262	108	104	\$195,000	\$239,000
92123	Serra Mesa	9	97	161	97	\$295,000	\$272,000	5	93	59	97	\$292,900	\$221,000
92124	Tierrasanta	5	79	68	78	\$330,000	\$275,000	7	74	51	74	\$242,000	\$260,000
92126	Mira Mesa	15	238	70	89	\$190,000	\$188,000	15	206	110	77	\$182,500	\$185,000

Page 7 of 8

Print Date: 12/5/2012 8:11:20AM

**The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.*

Copyright 2012 San Diego Association of Realtors. Data for single-family attached and detached home sales through the Multiple Listing Service of Sandicor, Inc. Neither SDAR nor Sandicor guarantees or is responsible for its accuracy.

Current Year - 2012

Zip Code	Market Area	<u>Sold Listings</u>		<u>Avg Days on Market</u>		<u>Median Price*</u>	
		Month	YTD	Month	YTD	Month	YTD
92127	Rancho Bernardo	19	235	84	95	\$325,000	\$260,000
92128	Rancho Bernardo	39	420	59	140	\$252,000	\$230,000
92129	Rancho Penasquitos	16	150	75	94	\$210,250	\$206,500
92130	Carmel Valley	23	260	56	56	\$419,900	\$390,000
92131	Scripps Miramar	12	188	57	84	\$303,000	\$290,000
92134	San Diego Downtown	0	0	0	0	\$0	\$0
92139	Paradise Hills	9	131	95	96	\$147,000	\$150,000
92145	Miramar	0	0	0	0	\$0	\$0
92154	Otay Mesa	4	93	75	122	\$129,500	\$150,000
92161	La Jolla	0	0	0	0	\$0	\$0
92173	San Ysidro	2	45	85	112	\$153,000	\$103,000
Group Total Counts:		842	10135				

Previous Year - 2011

Month	YTD	<u>Avg Days on Market</u>		<u>Median Price*</u>	
		Month	YTD	Month	YTD
10	178	94	109	\$201,000	\$229,450
32	342	91	89	\$243,320	\$240,000
13	169	64	95	\$195,500	\$187,900
15	210	78	80	\$355,000	\$382,500
8	149	139	86	\$268,000	\$304,000
0	0	0	0	\$0	\$0
13	145	106	113	\$199,000	\$155,000
0	0	0	0	\$0	\$0
9	137	74	91	\$149,000	\$150,000
0	0	0	0	\$0	\$0
8	74	102	77	\$81,750	\$105,000
747	9768				