

PRE-LICENSING

COURSES

Correspondence Course
& One-Day Prep Course

Let SDAR help you obtain your Real Estate License!

SDAR'S KEARNY MESA
SERVICE CENTER4845 Ronson Court
San Diego, CA 92111**Instructor:**
KEVIN BURKE

Burke received his real estate license in 1977 and his juris doctor degree in 1993. He currently is broker at Burke Real Estate Consultants. Burke has instructed many college-level courses including legal aspects of real estate, sales/marketing for the real estate professional, and real estate practice.

Upcoming Prep Course Dates

(check one):

- ☐ **Saturday, Jan. 11, 2014**
☐ **Saturday, Feb. 8, 2014**
☐ **Saturday, Mar. 8, 2014**

Time: 8:30 a.m. — 3:30 p.m.

STEP 1

Take the Real Estate Correspondence Course

...a quick, easy and convenient way to qualify for the state exam

STEP 2

Attend SDAR's One-Day Prep Course

...to prepare for the state exam (after you receive your exam date)

INCLUDES

Six full hours of highly informative live lecture
713 practice questions/answers similar to those on the state exam

STEP 3

Pass your State Exam

99% Guaranteed Pass Rate on state exam*

***99% Guaranteed Pass Rate:** Guarantees passing of the state exam by the second attempt. Prep course must have been taken within three weeks of each state testing date. Both prep course and exam attempts must have been made within 100 days of the purchase of the course. If you fail the exam twice under the above conditions, return all course materials with failure notices to receive a refund.

Check your choice of courses:

- ☐ **Correspondence Course** \$199.47**
☐ **One-Day Prep Course** \$106.92**
☐ Salesperson Exam ☐ Broker Exam
☐ **Package Deal (Both)** \$268.99**
(\$37.40 savings) **tax included

CONTACT INFORMATION

NAME _____ PHONE () _____

ADDRESS _____ ☐ HOME ☐ OFFICE

CITY/STATE/ZIP _____ E-MAIL _____

PAYMENT INFORMATION

☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX EXP. DATE \$ _____
AMOUNT

SIGNATURE _____

MEMBER # _____

RETURN TO:

Greater San Diego Association of REALTORS®
4845 Ronson Court, San Diego, CA 92111
Education@sdar.com
Fax: (858) 715-8088 | Phone: (858) 715-8040





SAVE ON CLASSES ALL YEAR LONG!

Benefit from a Flat Rate for Education

Agent Essentials

Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.

- Includes 5 agent classes (\$200 value)
- Learn the fundamentals of:
 - Business Planning & Goal Setting
 - Building a Successful Business Model
 - Real Estate Sales Techniques
 - Effective Communication
 - Escrow, Title and Lending

SDAR Members: \$150 Save \$50
Non Members: \$250 Save \$25

Continuing Education

Are you up for license renewal? Earn all of the continuing education (CE) units you need.

- Attend our Spring or Fall Extravaganza's (\$200 value)
-Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

SDAR Members: \$250 Save \$250
Non Members: \$500 Save \$250

Risk Management Specialist

Consumers want fast, easy transactions and contracts can take time and get messy.

Protect yourself and your transactions by becoming a Risk Management Specialist.

- Includes 22 classes, such as:
 - Conquering Contracts
 - When in Doubt... Disclose, Disclose, Disclose!
 - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

SDAR Members: \$700 Save \$470
Non Members: \$1,000 Save \$605

Designations & Certifications

Earn any of the following designations or certifications:

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

SDAR Members: \$1,000 Save \$265
Non Members: \$1,300

☐ **Yes, sign me up for the Prepaid Professional Development Pass**

Choose Your Pass:

☐ **Agent Essentials**

☐ **Continuing Education**

☐ **Risk Management Specialist**

☐ **Designations & Certifications**

Name: _____ Member #: _____ Phone: _____

Address : _____ E-mail: _____

Payment Information: ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx ☐ Check # _____

Card#: _____ Exp: _____

Amount: _____ Signature: _____

Return to SDAR: 4845 Ronson Court, San Diego, CA 92111 • Email: Education@SDAR.com • Fax: 858 715-8090

Disclaimer: Not all classes qualify. Check with member services for class eligibility. Please note: some CE units are pending approval.