

# NAR ETHICS

## YOUR FOUR-YEAR REQUIREMENT

**Deadline: December 31, 2012**

Time is running out...

Make sure you are in compliance!



**Again... December 31 is the deadline!**

The National Association of REALTORS® (NAR), in 2001, implemented an ethics training program for all REALTOR® members that must be completed every four years. For those who have already met your four-year requirement, congratulations! For the rest of you, here is your chance to be in compliance.

### TOPICS COVERED

- **The California Business & Professions Code Section 10176 & 10177** (*the do's and don'ts*)
- **Industry codes** (*what are people doing around you?*)
- **Company policies** (*be sure to get a copy of what your brokerage is expecting of you*)
- **Individual moral values** (*sets the tone for how you do business with other REALTORS® and your clients*)
- **Business ethics and legal standards** (*what the state requires of you*)
- **The most common articles found in violations**

**Deadline is December 31!**

### LOCATION

#### KEARNY MESA SERVICE CENTER

**Saturday, December 15**

Time: 9:30 a.m. – 1:30 p.m.

Instructor: Michael Spilger, Esq.

**Monday, December 17**

Time: 9:00 a.m. – 1:00 p.m.

Instructor: John Altman, CCIM, CRS, CRB, SRS

**Thursday, December 20**

Time: 9:00 a.m. – 1:00 p.m.

Instructor: John Altman, CCIM, CRS, CRB, SRS

**(check your choice below)**

**Check In:** 15 minutes prior to start

#### Location:

SDAR's KEARNY MESA SERVICE CENTER  
4845 Ronson Court, San Diego, CA 92111

#### Price:

RMS Members ..... FREE (must register)  
SDAR REALTORS® ..... \$20  
All Others ..... \$35

**DRE Credit:** 4 Ethics

**DRE Sponsor #:** 0282

**Register online at [www.sdar.com](http://www.sdar.com)**

**Yes, sign me up for NAR Ethics:** ☐ Saturday, December 15 ☐ Monday, December 17 ☐ Thursday, December 20

☐ Yes, I have read the Cancellation Policy. Initial \_\_\_\_\_

Name: \_\_\_\_\_ Member #: \_\_\_\_\_ Phone: \_\_\_\_\_

☐ Home ☐ Office Address: \_\_\_\_\_ E-mail: \_\_\_\_\_

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: \_\_\_\_\_ Exp: \_\_\_\_\_

Amount: \_\_\_\_\_ Signature: \_\_\_\_\_

**Return to: Greater San Diego Association of REALTORS® • 4845 Ronson Court, San Diego, CA 92111 • Phone: (858) 715-8040 • Fax: (858) 715-8090**

**Cancellation/Refund Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if the cancellation is received at least three (3) business days prior. SDAR reserves the right to cancel or reschedule this seminar if needed. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. **DRE Credit:** Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive DRE credit for this course, you must pass the exam with a minimum of 70% correct. A minimum of 90% attendance is required to receive credit.

