

## TECHNOLOGY

zipForm® 6  
Hands-On Lab

## COURSES

## SDAR SERVICE CENTERS

(SEE LOCATIONS AT RIGHT)

**Instructor:**  
**KEVIN BURKE**

C.A.R. Certified Instructor

Burke received his real estate license in 1977 and his juris doctor degree in 1993. He currently is broker at Burke Real Estate Consultants. Burke has instructed many college-level courses including legal aspects of real estate, sales/marketing for the real estate professional, and real estate practice.

This Course Qualifies for Your



See Back Side

## SINGLE SESSIONS

Indicate Date/Location Below

All Times: 9:00 am - 12:00 pm

## TOPICS COVERED

- Sign and create a new transaction
- Enhanced user interface for easy navigation
- Fill out, e-mail and print forms without having to create a transaction first
- Create and apply templates during a transaction
- Drag and drop forms into transactions
- E-mail selected pages or an entire transaction
- Learn helpful tips and tools

**ATTENDEES NEED TO BRING THEIR OWN LAPTOPS.  
IF YOU CANNOT BRING A LAPTOP, CONTACT SDAR  
EDUCATION AT (858) 715-8040 TO RESERVE ONE.**

- ☐ **Thursday, January 30**  
Kearny Mesa Service Center  
4845 Ronson Court, San Diego, CA 92111
- ☐ **Thursday, March 27**  
Solana Beach Service Center  
981 Lomas Santa Fe, Ste. E, Solana Beach, CA 92075
- ☐ **Thursday, May 15**  
Coronado Service Center  
120 C Avenue, Suite 140, Coronado, CA 92118
- ☐ **Thursday, July 24**  
East County Service Center  
220 West Main Street, El Cajon, CA 92020
- ☐ **Thursday, September 25**  
South County Service Center  
884 Eastlake Pkwy. #1629, Chula Vista, CA 91914
- ☐ **Thursday, November 13**  
Kearny Mesa Service Center  
4845 Ronson Court, San Diego, CA 92111

**NOTE:** Students MUST have signed up to use zipForm® Online and know their username and password prior to attending. The instructor will not be able to assist you with this process and you will need to reschedule the session for a later time.

**REGISTER: [www.SDAR.com/education](http://www.SDAR.com/education)**☐ SIGN ME UP FOR SESSION CHECKED ABOVE**\$29.75**  
REALTOR® Plus**\$35**  
SDAR MEMBERS**\$42**  
ALL OTHERSCLASS ID:  
ZIPFORM

## CONTACT INFORMATION

NAME \_\_\_\_\_ PHONE ( ) \_\_\_\_\_

ADDRESS \_\_\_\_\_ ☐ HOME ☐ OFFICE

CITY/STATE/ZIP \_\_\_\_\_ E-MAIL \_\_\_\_\_

## PAYMENT INFORMATION

\_\_\_\_\_ \$ \_\_\_\_\_

☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX EXP. DATE AMOUNT

## SIGNATURE \_\_\_\_\_

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

**Cancellation Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.

MEMBER # \_\_\_\_\_



## RETURN TO:

Greater San Diego Association of REALTORS®  
4845 Ronson Court, San Diego, CA 92111  
Education@sdar.com  
Fax: (858) 715-8088 | Phone: (858) 715-8040





# SAVE ON CLASSES ALL YEAR LONG!

**Benefit from a Flat Rate for Education**

## Agent Essentials

**Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.**

- Includes 5 agent classes (\$200 value)
- Learn the fundamentals of:
  - Business Planning & Goal Setting
  - Building a Successful Business Model
  - Real Estate Sales Techniques
  - Effective Communication
  - Escrow, Title and Lending

**SDAR Members: \$150 Save \$50**  
**Non Members: \$250 Save \$25**

## Continuing Education

**Are you up for license renewal? Earn all of the continuing education (CE) units you need.**

- Attend our Spring or Fall Extravaganza's (\$200 value)  
-Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

**SDAR Members: \$250 Save \$250**  
**Non Members: \$500 Save \$250**

## Risk Management Specialist

**Consumers want fast, easy transactions and contracts can take time and get messy.**

**Protect yourself and your transactions by becoming a Risk Management Specialist.**

- Includes 22 classes, such as:
  - Conquering Contracts
  - When in Doubt... Disclose, Disclose, Disclose!
  - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

**SDAR Members: \$700 Save \$470**  
**Non Members: \$1,000 Save \$605**

## Designations & Certifications

**Earn any of the following designations or certifications:**

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

**SDAR Members: \$1,000 Save \$265**  
**Non Members: \$1,300**

☐ **Yes, sign me up for the Prepaid Professional Development Pass**

**Choose Your Pass:**

☐ **Agent Essentials**

☐ **Continuing Education**

☐ **Risk Management Specialist**

☐ **Designations & Certifications**

Name: \_\_\_\_\_ Member #: \_\_\_\_\_ Phone: \_\_\_\_\_

Address : \_\_\_\_\_ E-mail: \_\_\_\_\_

**Payment Information:** ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx ☐ Check # \_\_\_\_\_

Card#: \_\_\_\_\_ Exp: \_\_\_\_\_

Amount: \_\_\_\_\_ Signature: \_\_\_\_\_

**Return to SDAR:** 4845 Ronson Court, San Diego, CA 92111 • Email: Education@SDAR.com • Fax: 858 715-8090

**Disclaimer:** Not all classes qualify. Check with member services for class eligibility. Please note: some CE units are pending approval.