RISK MANAGEMENT COURSE

REO vs. Investor Disclosures

A Risk Management "Brown Bag" Seminar



REGISTER: www.SDAR.com/education

Location:

SDAR'S KEARNY MESA SERVICE CENTER

4845 Ronson Court, San Diego, CA 92111

Instructors:

Eric Ginder, Esq., and Lupe Soto







With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

SINGLE SESSION

Friday, June 21, 2013 12:00 pm - 1:30 pm

Who is exempt from disclosures in California? The list might be shorter than you think!

Attend this brown bag and receive information for you and your clients regarding the disclosures required in different types of transactions – including REOs, investor "flips," LLC sellers, and how to mitigate risk if disclosures are not forthcoming.

TOPICS COVERED

- General disclosure requirements
- Recent developments
- Exemptions from disclosure –
 Analyzing the various seller entities (investors, LLC's, etc.)
- REO disclosure how to deal with them from both sides of the transaction
- What to do with sellers who mistakenly believe they are exempt
- How to spot potential liability and protect yourself and your clients

Free \$10 \$20
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MEMBER #



RETURN TO:

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