

SANDICOR inc**INVESTMENT PROPERTY**

Submitted to:

☐ Coronado ☐ East San Diego County ☐ Escondido ☐ Fallbrook☐ North San Diego County ☐ San Diego ☐ Pacific Southwest**HOTEL/MOTEL Listing Input Form (Page 1)**TYP
PROPERTY
TYPE**17**

LISTING # _____ TRANSACTION # _____ (R) = Required Information

LO _____ LIST OFFICE NAME _____ LIST OFFICE PHONE _____
(R) LIST OFFICE #

LA _____ LIST AGENT NAME _____ NN _____ LIST AGENT PHONE _____
(R) LIST AGENT # LAST NAME (R) NICKNAME

HSN _____ STR _____ MCP _____ MCC _____ MCR _____
(R) ADDRESS # STREET NAME MAP CODE PAGE MAP CODE COLUMN MAP CODE ROW

COU _____ CIT _____ STE _____ ZIP _____
(R) COUNTY (R) CITY (R) STATE (R) ZIP CODE

LP _____ UNT _____ PLN _____ DPM _____ COP _____
(R) LIST PRICE \$ (R) # OF UNITS (R) PRESENT LOANS \$ (R) DOWN PMT (DP) \$ EXTRA COPIES (100, 200, 300, 400, 500)

LD _____ PPU _____ GE _____ ASF _____
(R) LIST DATE (MM/DD/YY) (R) PRICE/UNIT \$ (R) GROSS EQUITY (R) ASSUMABLE FINANCING

XD _____
(R) EXPIRE DATE (MM/DD/YY)

HAV _____
(R) HAVE

MWT _____
(R) MOTIVE/WANT

Income Sources:	Own/Lease: O - Owned L - Leased	Seasonal Room Rates:
IRM _____ ROOMS		ONF _____ ON-FROM \$ ONT _____ TO \$
IRS _____ RESTAURANT	OLR _____	OFF _____ OFF-FROM \$ OFT _____ TO \$
IBA _____ BAR	OLC _____	
IVN _____ VEND	OLV _____	
ITE _____ TELEPHONE	OLT _____	ARD _____ AVG RM DAYS PER YEAR
IO1 _____ OTHER 1	OL1 _____	
IO2 _____ OTHER 2	OL2 _____	
TIN _____ TOTAL		

FINANCIAL ANALYSIS: FYF _____ FYT _____
FISCAL YEAR FROM -- TO --

EXPENSES: _____

Actual:	Projected:	Actual:	Projected:
GSI _____ (R) GROSS SCHEDULED INCOME	PGS _____ GROSS SCHEDULED INCOME	ATX _____ TAXES	PTX _____ TAXES
AOI _____ + OTHER INCOME	POI _____ + OTHER INCOME	AFL _____ INS F&L	PFI _____ INS F&L
AVC _____ - VACANCY & CREDIT LOSS	PVC _____ - VACANCY & CREDIT LOSS	AGL _____ GAS & ELEC.	PG _____ GAS & ELEC.
AGI _____ GROSS OPER. INCOME	PGI _____ GROSS OPER. INCOME	AWS _____ WATER & SEWER	PWS _____ WATER & SEWER
AEX _____ (R) - OPER. EXPENSES	PEX _____ - OPER. EXPENSES	ATR _____ TRASH	PTR _____ TRASH
NOI _____ (R) NET OPER. INCOME	PNI _____ NET OPER. INCOME	ASU _____ SUPPLIES	PSU _____ SUPPLIES
API _____ - TOTAL ANNUAL P&I PMT	PPI _____ - TOTAL ANNUAL P&I PMT	AMA _____ MAINT.	PMA _____ MAINT.
ACF _____ CASH FLOW PRE-TAX	PCF _____ CASH FLOW PRE-TAX	APC _____ PEST CONTROL	PPC _____ PEST CONTROL
CAP _____ (R) CAP RATE (NOI/LP)	PCR _____ CAP RATE (NOI/LP)	ALI _____ LICENSE	PLI _____ LICENSE
ACO _____ CASH ON CASH/PRE-TAX (CF + EQ)	PCO _____ CASH ON CASH/PRE-TAX (CF + EQ)	AGA _____ GARDENER	PGA _____ GARDENER
GM _____ (R) GROSS MULTIPLIER (LP + GSI)	PGM _____ GROSS MULTIPLIER (LP + GSI)	AMG _____ MANAGER	PMG _____ MANAGER
		AMS _____ MAID SVC	PMS _____ MAID SVC
		AOE _____ OTHER	POE _____ OTHER
		ATE _____ TOTAL	PTE _____ TOTAL

FINANCING (To be verified at time of contract) _____

1ST _____ 1ST \$ BALANCE	1PI _____ 1ST \$ P & I	1PC _____ 1ST INT %	1AS _____ 1ST ASSUMABLE (Y/N)	1BL _____ 1ST BALLOON	1YR _____ 1ST MM/YY DUE
2ND _____ 2ND \$ BALANCE	2PI _____ 2ND \$ P & I	2PC _____ 2ND INT %	2AS _____ 2ND ASSUMABLE (Y/N)	2BL _____ 2ND BALLOON	2YR _____ 2ND MM/YY DUE
BAL _____ BLN \$ BALANCE	BPI _____ BLN \$ P & I	BPC _____ BLN INT %	BAS _____ BLN ASSUMABLE (Y/N)	BBL _____ BLN BALLOON	BYR _____ BLN MM/YY DUE



ZON _____ LTZ _____ LTS _____ ACR _____ PSP _____ BLD _____
ZONING APX. LOT SIZE APX. LOT SQ.FT. APX. # OF ACRES # OF PARKING SPACES # BUILDINGS

STO _____ ELV _____ AGE _____ NEM _____ Operated by: OOW _____ OMG _____ WMS _____
OF STORIES # OF ELEVATORS APX. AGE # EMPLOYEES OWNER MGR WILL MGR STAY

APN _____ SPH _____ CSO _____
APN SHOW PHONE (R) COMM. TO SELLING OFFICE

(Continued on Page 2)

AUTHORIZED SIGNATURE APPROVING LISTING _____

DATE APPROVED _____

REV.11/09/94

HOTEL/MOTEL Listing Input Form (Page 2)

TYP
PROPERTY
TYPE

17

LISTING # _____ TRANSACTION # _____ (R) = Required Information

R01 REMARKS LINE 1
R02 REMARKS LINE 2
R03 REMARKS LINE 3
R04 REMARKS LINE 4
R05 REMARKS LINE 5
R06 REMARKS LINE 6
R07 REMARKS LINE 7
R08 REMARKS LINE 8
R09 REMARKS LINE 9
R10 REMARKS LINE 10
R11 REMARKS LINE 11
R12 REMARKS LINE 12
R13 REMARKS LINE 13
R14 REMARKS LINE 14
R15 REMARKS LINE 15
R16 REMARKS LINE 16
R17 REMARKS LINE 17
R18 REMARKS LINE 18
R19 REMARKS LINE 19
R20 REMARKS LINE 20

AMN AMENITIES <input type="checkbox"/> A. HEATED POOL <input type="checkbox"/> B. SPA <input type="checkbox"/> C. SAUNA <input type="checkbox"/> D. REC ROOM <input type="checkbox"/> E. TENNIS <input type="checkbox"/> F. CLUBHOUSE <input type="checkbox"/> G. BBQ'S <input type="checkbox"/> H. CTV AVAIL <input type="checkbox"/> I. RV PARKING <input type="checkbox"/> J. ELEVATOR <input type="checkbox"/> K. EXERCISE ROOM <input type="checkbox"/> M. NONE <input type="checkbox"/> N. OTHER <input type="checkbox"/> O. REMARKS	FLS FLOORS <input type="checkbox"/> A. SLAB <input type="checkbox"/> B. WOOD <input type="checkbox"/> C. OTHER <input type="checkbox"/> D. REMARKS FLZ FLOOD ZONE <input type="checkbox"/> A. KNOWN HAZARD <input type="checkbox"/> B. HAZARD UNKNOWN <input type="checkbox"/> C. REMARKS GHZ GEO HAZARD ZONE <input type="checkbox"/> A. KNOWN HAZARD <input type="checkbox"/> B. HAZARD UNKNOWN <input type="checkbox"/> C. REMARKS HT HEAT <input type="checkbox"/> A. CENTRAL FORCED AIR GAS <input type="checkbox"/> B. CENTRAL FORCED AIR ELEC <input type="checkbox"/> C. RADIANT <input type="checkbox"/> D. WALL <input type="checkbox"/> E. HEAT PUMP <input type="checkbox"/> F. BASEBOARD <input type="checkbox"/> G. FLOOR FURNACE <input type="checkbox"/> H. OTHER <input type="checkbox"/> I. REMARKS LSZ LOT SIZE <input type="checkbox"/> A. 0.25 ACRE OR LESS <input type="checkbox"/> B. 0.25 + THROUGH 0.50 ACRE <input type="checkbox"/> C. 0.50 + THROUGH 0.75 ACRE <input type="checkbox"/> D. 0.75 + THROUGH 1.50 ACRES <input type="checkbox"/> E. 1.50 + THROUGH 2.50 ACRES <input type="checkbox"/> F. 2.50 + THROUGH 5.00 ACRES <input type="checkbox"/> G. 5.00 + THROUGH 10.0 ACRES <input type="checkbox"/> H. 10.0 + THROUGH 20.0 ACRES <input type="checkbox"/> I. ABOVE 20 ACRES/SEE REMARKS	RF ROOF <input type="checkbox"/> A. SHAKE <input type="checkbox"/> B. WOOD SHINGLE <input type="checkbox"/> C. COMPOSITION SHINGLE <input type="checkbox"/> D. TAR & GRAVEL <input type="checkbox"/> E. ROCK <input type="checkbox"/> F. TILE <input type="checkbox"/> G. OTHER <input type="checkbox"/> H. REMARKS SFI SOURCE OF FINANCIAL INFO <input type="checkbox"/> A. TAX RETURN <input type="checkbox"/> B. ACCOUNTANT <input type="checkbox"/> C. OWNER <input type="checkbox"/> D. LIMITED INFO <input type="checkbox"/> E. OTHER <input type="checkbox"/> F. REMARKS SHW SHOW <input type="checkbox"/> A. CALL LISTING OFFICE <input type="checkbox"/> B. KEY IN LISTING OFFICE <input type="checkbox"/> C. APPT WITH OCCUPANT <input type="checkbox"/> D. APPT WITH LISTING OFFICE <input type="checkbox"/> E. GATE PASS <input type="checkbox"/> F. CALL FIRST <input type="checkbox"/> G. WITH ACCEPTED OFFER <input type="checkbox"/> H. REMARKS SLI SALE INCLUDES <input type="checkbox"/> A. BUILDING <input type="checkbox"/> B. LAND <input type="checkbox"/> C. EQUIPMENT <input type="checkbox"/> D. INVENTORY <input type="checkbox"/> E. LEASES <input type="checkbox"/> F. LICENSES/PERMITS <input type="checkbox"/> G. OTHER <input type="checkbox"/> H. REMARKS SPL SPECIAL <input type="checkbox"/> A. TERMITE CERTIFICATE <input type="checkbox"/> B. SELLERS ARE RE LICENSEES <input type="checkbox"/> C. COURT APPROVED SALE <input type="checkbox"/> D. ASSESSMENTS/LIENS <input type="checkbox"/> E. HOME OWNERS WARRANTY <input type="checkbox"/> F. LOCAL TRANSFER TAX <input type="checkbox"/> G. CITY TRANSFER TAX <input type="checkbox"/> H. OTHER TAXES <input type="checkbox"/> I. BUILDING REPORT <input type="checkbox"/> J. CITY REPORT <input type="checkbox"/> K. ENERGY RETROFIT <input type="checkbox"/> L. EXCLUDED ITEMS <input type="checkbox"/> M. LAND LEASE <input type="checkbox"/> N. SERVICE CONTRACTS <input type="checkbox"/> O. RENT CONTROL <input type="checkbox"/> P. HIGHWAY FRONTAGE <input type="checkbox"/> Q. FREEWAY ACCESS <input type="checkbox"/> R. RR SPIRS <input type="checkbox"/> V. NONE <input type="checkbox"/> W. OTHER <input type="checkbox"/> X. REMARKS	SSF SOURCE OF SQ FT <input type="checkbox"/> A. TAX RECORD <input type="checkbox"/> B. OWNER <input type="checkbox"/> C. PLANS <input type="checkbox"/> D. TAPED <input type="checkbox"/> E. BUYER TO VERIFY <input type="checkbox"/> F. OTHER <input type="checkbox"/> G. REMARKS STY STORIES <input type="checkbox"/> A. 1 STORY <input type="checkbox"/> B. 2 STORIES <input type="checkbox"/> C. 3 STORIES <input type="checkbox"/> D. 4 OR MORE STORIES <input type="checkbox"/> E. BI LEVEL <input type="checkbox"/> F. TRI LEVEL TRM TERMS <input type="checkbox"/> A. CTNL <input type="checkbox"/> C. CTCL <input type="checkbox"/> D. OWNER MAY CARRY 1ST <input type="checkbox"/> E. OWNER MAY CARRY 2ND <input type="checkbox"/> F. ASSUMABLE 1ST <input type="checkbox"/> G. ASSUMABLE 2ND <input type="checkbox"/> H. ASSUMABLE OTHER <input type="checkbox"/> I. FHA <input type="checkbox"/> J. VA <input type="checkbox"/> K. STATE VETERAN <input type="checkbox"/> L. AITO <input type="checkbox"/> M. LEASE OPTION <input type="checkbox"/> N. EXCHANGE UP <input type="checkbox"/> O. EXCHANGE DOWN <input type="checkbox"/> P. LAND CONTRACT <input type="checkbox"/> Q. SUBMIT <input type="checkbox"/> R. USE EXISTING LENDER <input type="checkbox"/> V. CASH <input type="checkbox"/> W. OTHER <input type="checkbox"/> X. REMARKS
(R) COB COMMISSION TO BUYERS BROKER <input type="checkbox"/> A. YES <input type="checkbox"/> B. CALL LISTING OFFICE <input type="checkbox"/> C. NONE CL COOLING <input type="checkbox"/> A. CENTRAL FORCED AIR GAS <input type="checkbox"/> B. CENTRAL FORCED AIR ELEC <input type="checkbox"/> C. WALL/WINDOW <input type="checkbox"/> D. HEAT PUMP <input type="checkbox"/> E. EVAPORATIVE COOLER <input type="checkbox"/> F. NONE <input type="checkbox"/> G. OTHER <input type="checkbox"/> H. REMARKS CNS CONSTRUCTION <input type="checkbox"/> A. STEEL <input type="checkbox"/> B. CONCRETE <input type="checkbox"/> C. CONCRETE TILTUP <input type="checkbox"/> D. GLASS <input type="checkbox"/> E. FRAME <input type="checkbox"/> F. STUCCO <input type="checkbox"/> G. STONE <input type="checkbox"/> H. BRICK <input type="checkbox"/> I. BLOCK <input type="checkbox"/> J. OTHER <input type="checkbox"/> K. REMARKS EF EXISTING FINANCING <input type="checkbox"/> A. CONVENTIONAL <input type="checkbox"/> B. FHA <input type="checkbox"/> C. VA <input type="checkbox"/> D. STATE VETERAN <input type="checkbox"/> E. FIXED RATE <input type="checkbox"/> F. ARM <input type="checkbox"/> G. GPM <input type="checkbox"/> H. AITO <input type="checkbox"/> I. LAND CONTRACT <input type="checkbox"/> M. PRIVATE <input type="checkbox"/> N. OTHER <input type="checkbox"/> O. CLEAR <input type="checkbox"/> P. REMARKS	(R) LTP LISTING TYPE <input type="checkbox"/> A. EXCLUSIVE RIGHT <input type="checkbox"/> B. EXCLUSIVE AGENCY <input type="checkbox"/> C. OPEN LISTING <input type="checkbox"/> D. PROBATE (R) PHO PHOTO CODE <input type="checkbox"/> A. 1 PHOTO TO BE TAKEN <input type="checkbox"/> B. SUPPLEMENT PHOTO TO BE TAKEN <input type="checkbox"/> C. NO PHOTO REQUESTED <input type="checkbox"/> D. 1 PHOTO SUBMITTED <input type="checkbox"/> E. 1 SKETCH/PLAT SUBMITTED <input type="checkbox"/> F. SPEC INSTRUCTIONS/WRITE OR CALL BRO PKG PARKING <input type="checkbox"/> A. METERED <input type="checkbox"/> B. PUBLIC <input type="checkbox"/> C. PRIVATE <input type="checkbox"/> D. ON SITE <input type="checkbox"/> E. STREET <input type="checkbox"/> F. UNDERGROUND <input type="checkbox"/> G. OTHER <input type="checkbox"/> H. REMARKS		