

RISK MANAGEMENT

Buyer/Seller or Landlord/Tenant



SDAR'S SOUTH COUNTY SERVICE CENTER

884 Eastlake Parkway, Suite 1629 Chula Vista, CA 91914



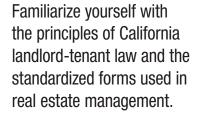
Instructor: KATHLEEN BELVILLE, Esq.

Kathleen Belville was a licensed California real estate salesperson prior to receiving her Juris Doctorate degree. She entered the practice of law as a generalist in real estate matters, becoming a specialist in the representation of landlords in 1989. Belville is the Managing Partner of the Fair Housing Training and Defense Department and is also a rental property owner herself.



SINGLE SESSION

Tuesday, July 15, 2014 9:00 am - 4:00 pm



Protect yourself from liability, and properly serve notices required during tenancy.



TOPICS COVERED

- Leases, repairs, receipts, evictions, notices and fair housing: Do you give a 30-day or 60-day notice?
- What are the proper procedures for reviewing tenant applications?
- What if the seller wants to rent back? Do you need a lease?

CalBRE Credit: 6 Consumer Protection
CalBRE Sponsor #: 0282

REGISTER: www.SDAR.com/education

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ADDRESS			☐ HOME ☐ OFFICE	MEMBER #	REALTO
CITY/STATE/ZIP	E-MAIL		D OTTICE	RETURN TO: Greater San Diego Association 4845 Ronson Court, San Die Education@sdar.com	ego, CA 92111
PAYMENT INFORMATION			\$	Fax: (858) 715-8088 Phor	ne: (858) 715-8040
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Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAF reserves the right to cancel or reschedule any program. If cancellation occurs, SDAF will issue a full refund. In the event of rescheduling, SDAF will send immediate notification and transfer all reservations (including payments) to the new date. CalBRE Credit: Identification is required to receive credit. Type of identification caccepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive CalBRE credit for this course, you must pass the exam with a minimum of 70% correct. A minimum of 90% attendance is required to receive credit.



SAVE ON CLASSES ALL YEAR LONG!

Benefit from a Flat Rate for Education

Agent Essentials

Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.

- Includes 5 agent classes (\$200 value)
- · Learn the fundamentals of:
 - Business Planning & Goal Setting
 - Building a Successful Business Model
 - Real Estate Sales
 Techniques
 - Effective Communication
 - · Escrow, Title and Lending

SDAR Members: \$150 *Save \$50* **Non Members: \$250** *Save \$25*

Continuing Education

Are you up for license renewal? Earn all of the continuing education (CE) units you need.

- Attend our Spring or Fall Extravaganza's (\$200 value)
 -Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

SDAR Members: \$250 *Save \$250* **Non Members: \$500** *Save \$250*

Risk Management Specialist

Consumers want fast, easy transactions and contracts can take time and get messy.

Protect yourself and your transactions by becoming a Risk Management Specialist.

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 - When in Doubt...
 Disclose, Disclose,
 Disclose!
 - 26 Ways to Avoid Lawsuits
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SDAR Members: \$700 *Save \$470* **Non Members: \$1,000** *Save \$605*

Designations & Certifications

Earn any of the following designations or certifications:

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

SDAR Members: \$1,000 *Save \$265* **Non Members: \$1,300**

☐ Yes, sign me up for the Prepaid Professional Development Pass										
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	□ Risk N	lanagement S	pecialist 🗆	☐ Designations & Certifications						
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