

TECHNOLOGY

Paragon MLS Training

COURSES

SDAR'S SOLANA BEACH SERVICE CENTER

981 Lomas Santa Fe Drive, Suite E, Solana Beach, CA 92014

MONDAY, FEBRUARY 24

MORNING SESSION

- ☐ Paragon Essentials 9:30 am - 10:45 am
☐ Paragon CMA/Client Contact 11:00 am - 12:00 pm
☐ Paragon Q&A 12:00 pm - 12:45 pm

AFTERNOON SESSION

- ☐ Paragon Essentials 1:15 pm - 2:30 pm
☐ Paragon CMA/Client Contact 2:45 pm - 3:45 pm
☐ Paragon Q&A 3:45 pm - 4:30 pm

MONDAY, MARCH 3

MORNING SESSION

- ☐ Paragon Essentials 9:30 am - 10:45 am
☐ Paragon CMA/Client Contact 11:00 am - 12:00 pm
☐ Paragon Q&A 12:00 pm - 12:45 pm

AFTERNOON SESSION

- ☐ Paragon Essentials 1:15 pm - 2:30 pm
☐ Paragon CMA/Client Contact 2:45 pm - 3:45 pm
☐ Paragon Q&A 3:45 pm - 4:30 pm

THURSDAY, MARCH 13

MORNING SESSION

- ☐ Paragon Essentials 9:00 am - 10:15 am
☐ Paragon CMA/Client Contact 10:30 am - 11:30 am
☐ Paragon Q&A 11:30 am - 12:15 pm

AFTERNOON SESSION

- ☐ Paragon Essentials 1:15 pm - 2:30 pm
☐ Paragon CMA/Client Contact 2:45 pm - 3:45 pm
☐ Paragon Q&A 3:45 pm - 4:30 pm

☐ SIGN ME UP FOR THE COURSES CHECKED ABOVE (SUBMIT ENTIRE PAGE)

CONTACT INFORMATION

CLASS ID:
1402SOLANA

NAME _____ PHONE () _____

ADDRESS _____ ☐ HOME ☐ OFFICE

CITY/STATE/ZIP _____ E-MAIL _____

REGISTER: www.SDAR.com/education

MEMBER # _____



RETURN TO:

Greater San Diego Association of REALTORS®
 4845 Ronson Court, San Diego, CA 92111
 Education@sdar.com
 Fax: (858) 715-8088 | Phone: (858) 715-8040





SAVE ON CLASSES ALL YEAR LONG!

Benefit from a Flat Rate for Education

Agent Essentials

Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.

- Includes 5 agent classes (\$200 value)
- Learn the fundamentals of:
 - Business Planning & Goal Setting
 - Building a Successful Business Model
 - Real Estate Sales Techniques
 - Effective Communication
 - Escrow, Title and Lending

SDAR Members: \$150 Save \$50
Non Members: \$250 Save \$25

Continuing Education

Are you up for license renewal? Earn all of the continuing education (CE) units you need.

- Attend our Spring or Fall Extravaganza's (\$200 value)
-Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

SDAR Members: \$250 Save \$250
Non Members: \$500 Save \$250

Risk Management Specialist

Consumers want fast, easy transactions and contracts can take time and get messy.

Protect yourself and your transactions by becoming a Risk Management Specialist.

- Includes 22 classes, such as:
 - Conquering Contracts
 - When in Doubt... Disclose, Disclose, Disclose!
 - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

SDAR Members: \$700 Save \$470
Non Members: \$1,000 Save \$605

Designations & Certifications

Earn any of the following designations or certifications:

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

SDAR Members: \$1,000 Save \$265
Non Members: \$1,300

☐ **Yes, sign me up for the Prepaid Professional Development Pass**

Choose Your Pass:

☐ **Agent Essentials**

☐ **Continuing Education**

☐ **Risk Management Specialist**

☐ **Designations & Certifications**

Name: _____ Member #: _____ Phone: _____

Address : _____ E-mail: _____

Payment Information: ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx ☐ Check # _____

Card#: _____ Exp: _____

Amount: _____ Signature: _____

Return to SDAR: 4845 Ronson Court, San Diego, CA 92111 • Email: Education@SDAR.com • Fax: 858 715-8090

Disclaimer: Not all classes qualify. Check with member services for class eligibility. Please note: some CE units are pending approval.