

# WHEN IN DOUBT... DISCLOSE, DISCLOSE, DISCLOSE!



Depending on which statistics you read, approximately 70% of the claims or lawsuits filed against real estate agents involve some form of failure to disclose material facts which the buyer feels should have been disclosed to him or her. In this seminar you will learn the laws that govern our disclosure obligations under the Transfer Disclosure Statement. Also discussed will be the forms to use, and practices and procedures which are designed to assist the agent to comply with the laws and standards of practice.

## TOPICS COVERED

- Liability for Error, Inaccuracy or Omission
- Fiduciary Dilemma
- Substituted Disclosures
- Permits & Code Compliance
- Inaccessible Areas
- Subsequent & Amended Disclosures
- Civil Code Section 1088

## PROFESSIONAL ADVANTAGE

- Understanding laws that govern disclosure obligations
- Understanding the correct forms to use

## LOCATION DEL MAR SERVICE CENTER

### Instructor:

Michael Spilger, Esq.

**Tuesday, April 2, 2013**

### Time:

9:00 a.m. – 1:00 p.m.

### Check In:

15 minutes prior to start

### Location:

SDAR's DEL MAR SERVICE CENTER  
2690 Via De La Valle #D130, Del Mar, CA 92014

### Prices:

RMS Members..... \$65  
SDAR REALTORS® ..... \$81  
All Others ..... \$90  
(REALTOR® Plus+ Members - Additional 15% Savings)

**RMS Elective**

Register online [www.sdar.com](http://www.sdar.com)

☐ **Yes, sign me up for When in Doubt... Disclose, Disclose, Disclose!**

☐ **Yes, I have read the Cancellation Policy. Initial** \_\_\_\_\_

Name: \_\_\_\_\_ Member #: \_\_\_\_\_ Phone: \_\_\_\_\_

☐ Home ☐ Office Address: \_\_\_\_\_ E-mail: \_\_\_\_\_

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: \_\_\_\_\_ Exp: \_\_\_\_\_

Amount: \_\_\_\_\_ Signature: \_\_\_\_\_



**Return to: Greater San Diego Association of REALTORS® • 4845 Ronson Court, San Diego, CA 92111 • Phone: (858) 715-8040 • Fax: (858) 715-8090**

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