

# Certified International Property Specialist


**Location:**
**SDAR'S KEARNY MESA SERVICE CENTER**

4845 Ronson Court, San Diego, CA 92111

**Instructor:**
**DAVID E. WYANT**

CIPS, TRC, GRI, ABR, RSPS, AHWD, e-PRO, SFR, Green, CDEI

**REGISTER:** [www.SDAR.com/education](http://www.SDAR.com/education)
*Become part of an elite global network...*


## FIVE-DAY INSTITUTE

**Monday through Friday, August 26-30, 2013**
**8:30 am - 5:00 pm**

- Join an elite group of less than 1% of REALTORS® with the CIPS designation
- Understand cultural communications, international business & customs that impact the global real estate market
- Assist local buyers to invest abroad
- Exchange transaction referrals with worldwide agents
- Obtain referrals from online CIPS Directory
- Earn elective credits for ABR, CRS, RSPS

**COURSE TOPICS**

- ☐ **AUG 26** - Global Real Estate: Local Markets  
*(Core Course - required prerequisite)*
- ☐ **AUG 27** - Global Real Estate: Transaction Tools  
*(Core Course - required prerequisite)*
- ☐ **AUG 28** - The Americas & International Real Estate
- ☐ **AUG 29** - Asia/Pacific & International Real Estate
- ☐ **AUG 30** - Europe & International Real Estate

*Prerequisites and individual courses may be taken separately*
**IMPORTANT NOTE:** Application, fees, and additional courses required to obtain designation.

**50% DEPOSIT TODAY RESERVES YOUR SEAT!**
**\$595\*** (\$650)  
ENTIRE INSTITUTE

**\$159\*** (\$179)  
INDIVIDUAL COURSES

**\*Early-Bird Price through JULY 1**  
(price after July 1)


With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

**CONTACT INFORMATION**
☐ I'M PAYING 50% DEPOSIT TO RESERVE MY SEAT

NAME \_\_\_\_\_

PHONE (     ) \_\_\_\_\_

ADDRESS \_\_\_\_\_

☐ HOME  
☐ OFFICE

CITY/STATE \_\_\_\_\_

ZIP \_\_\_\_\_

**PAYMENT INFORMATION**


 \$

☐ CHECK   ☐ VISA   ☐ M/C   ☐ DISCOVER   ☐ AMEX   EXP. DATE   AMOUNT

SIGNATURE \_\_\_\_\_

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

MEMBER # \_\_\_\_\_


**RETURN TO:**
**Greater San Diego Association of REALTORS®**  
 4845 Ronson Court, San Diego, CA 92111  
 Education@sdar.com

**Fax: (858) 715-8088 | Phone: (858) 715-8040**

**Cancellation Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.