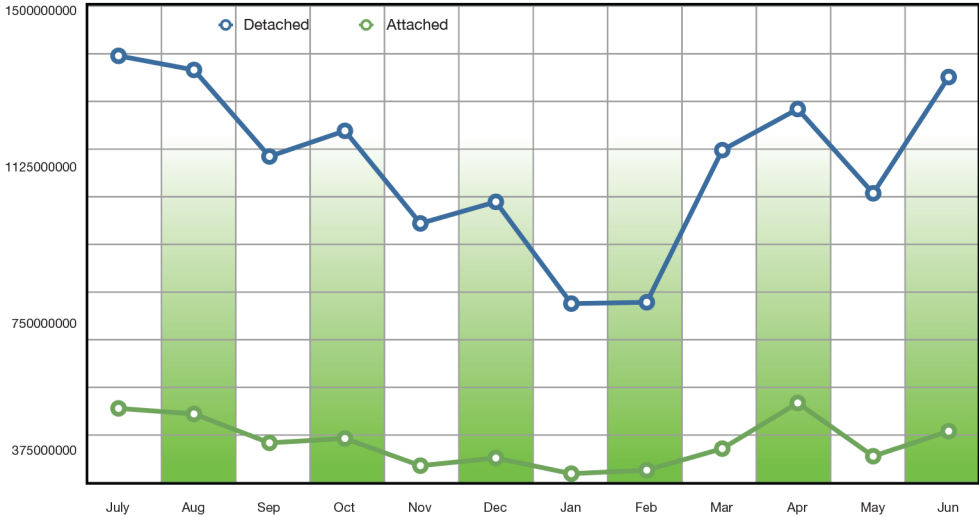




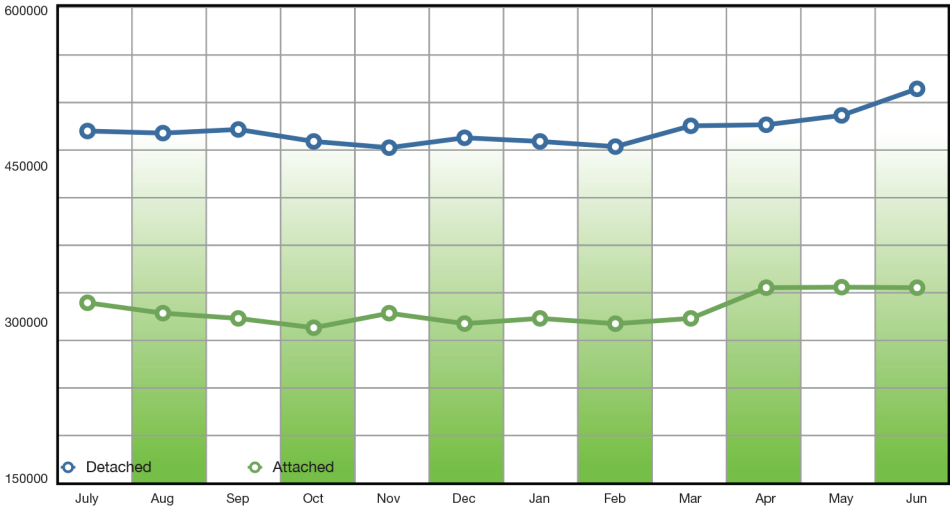
Comparative Sales - Existing Homes - June 2014
San Diego County

| Attached | | | | Detached | | |
|-------------------------------------|-----------------|--------------------------|---------------------------|-----------------|--------------------------|---------------------------|
| | Sales | % Change from Prior Year | % Change from Prior Month | Sales | % Change from Prior Year | % Change from Prior Month |
| 1 Total Sales Volume June 2014 | \$352,717,070 | -4.430 | 20.524 | \$1,336,220,916 | -1.014 | 26.362 |
| 2 Average Sales Price June 2014 | \$405,422 | 10.180 | 3.900 | \$687,710 | 9.277 | 10.754 |
| 3 Median* Sales Price June 2014 | \$334,500 | 11.120 | -0.140 | \$525,500 | 9.250 | 5.100 |
| 4 Sold Listings June 2014 | 870 | -13.260 | 16.000 | 1,943 | -9.417 | 14.093 |
| 5 Average Days on Market June 2014 | 40 | -16.667 | 8.108 | 38 | -20.833 | -7.317 |
| 6 Total Sales Volume June 2013 | \$369,068,201 | | | \$1,349,903,804 | | |
| 7 Average Sales Price June 2013 | \$367,964 | | | \$629,326 | | |
| 8 Median* Sales Price June 2013 | \$301,000 | | | \$481,000 | | |
| 9 Sold Listings June 2013 | 1,003 | | | 2,145 | | |
| 10 Average Days on Market June 2013 | 48 | | | 48 | | |
| 11 Total Sales Volume YTD 2014 | \$1,953,477,936 | -0.333 | | \$6,590,185,439 | -8.325 | |
| 12 Average Sales Price YTD 2014 | \$383,637 | 12.429 | | \$638,151 | 12.456 | |
| 13 Median* Sales Price YTD 2014 | \$318,000 | 12.760 | | \$491,300 | 11.910 | |
| 14 Sold Listings YTD 2014 | 5,092 | -11.351 | | 10,327 | -18.480 | |
| 15 Average Days on Market YTD 2014 | 47 | -26.563 | | 48 | -18.644 | |
| 16 Total Sales Volume YTD 2013 | \$1,960,004,652 | | | \$7,188,652,180 | | |
| 17 Average Sales Price YTD 2013 | \$341,226 | | | \$567,465 | | |
| 18 Median* Sales Price YTD 2013 | \$282,000 | | | \$439,004 | | |
| 19 Sold Listings YTD 2013 | 5,744 | | | 12,668 | | |
| 20 Average Days on Market YTD 2013 | 64 | | | 59 | | |

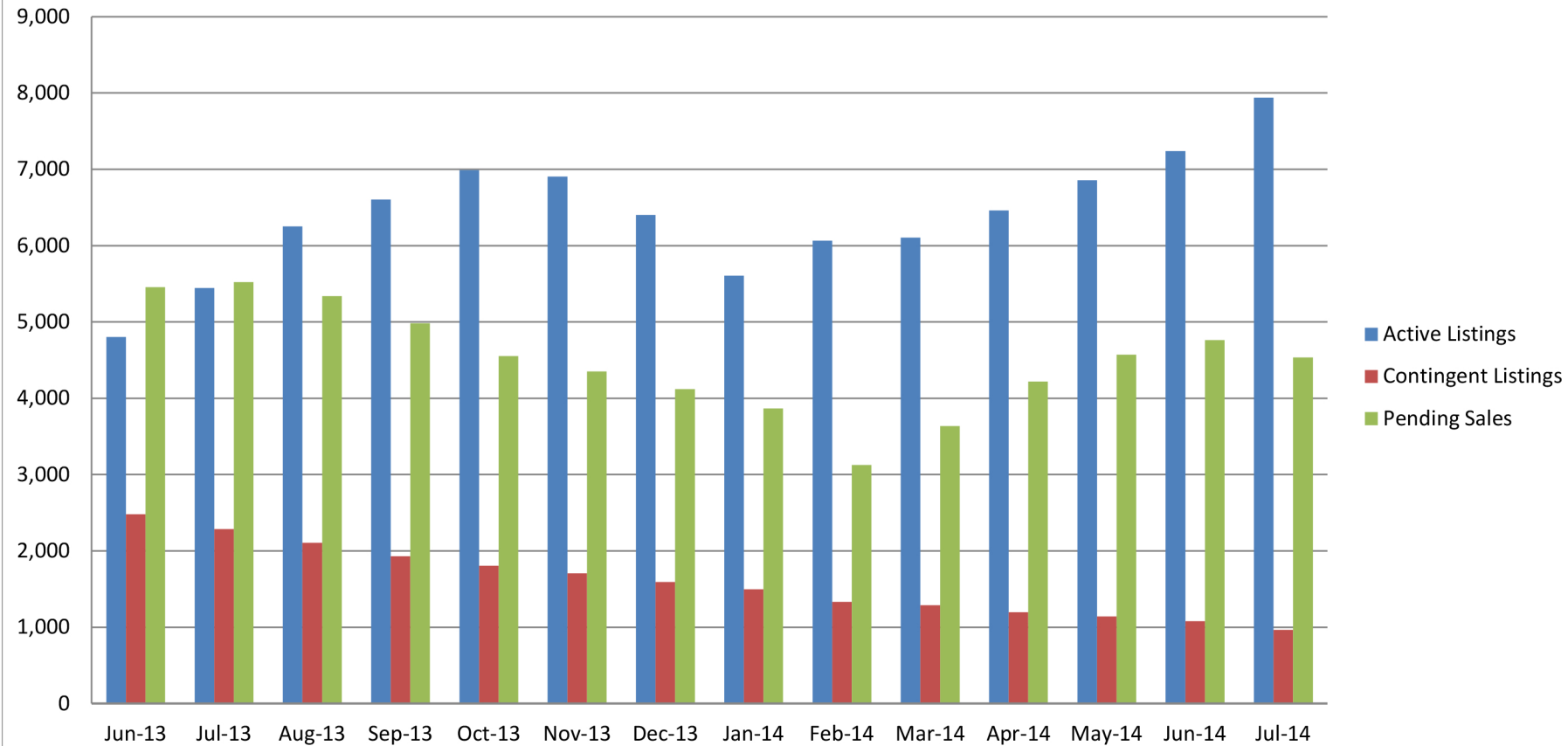
Sales Volume (Detached and Attached)



Median Sales Price (Detached and Attached)



Active , Contingent & Pending Listings





GREATER SAN DIEGO ASSOCIATION OF REALTORS®

The Trusted Voice of San Diego Real Estate

MLS Statistics By Zip Code - Monthly and YTD

Report Dates: June 01, 2014 - June 30 2014

Current Year - 2014

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|------------------------|----------------|----------------------|-----|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD |
| Single Family Detached | | | | | | | |
| 91901 | Alpine | 16 | 82 | 42 | 59 | \$542,000 | \$519,950 |
| 91902 | Bonita | 20 | 81 | 65 | 64 | \$578,500 | \$556,000 |
| 91905 | Boulevard | 1 | 7 | 5 | 165 | \$40,000 | \$100,800 |
| 91906 | Campo | 6 | 22 | 132 | 85 | \$200,750 | \$192,250 |
| 91910 | Chula Vista | 25 | 173 | 31 | 39 | \$459,900 | \$425,000 |
| 91911 | Chula Vista | 31 | 184 | 31 | 59 | \$385,000 | \$374,000 |
| 91913 | Chula Vista | 35 | 192 | 56 | 64 | \$481,900 | \$468,500 |
| 91914 | Chula Vista | 14 | 75 | 26 | 51 | \$590,000 | \$625,000 |
| 91915 | Chula Vista | 15 | 121 | 29 | 60 | \$525,000 | \$453,000 |
| 91916 | Descanso | 0 | 3 | 0 | 136 | \$0 | \$331,000 |
| 91917 | Dulzura | 0 | 1 | 0 | 14 | \$0 | \$399,000 |
| 91931 | Guatay | 1 | 2 | 66 | 195 | \$349,900 | \$202,450 |
| 91932 | Imperial Beach | 11 | 44 | 80 | 67 | \$400,000 | \$400,000 |
| 91934 | Jacumba | 0 | 8 | 0 | 66 | \$0 | \$94,500 |
| 91935 | Jamul | 6 | 34 | 23 | 51 | \$520,000 | \$492,500 |
| 91941 | La Mesa | 24 | 179 | 48 | 47 | \$501,000 | \$525,000 |
| 91942 | La Mesa | 25 | 113 | 38 | 36 | \$465,000 | \$440,000 |
| 91945 | Lemon Grove | 13 | 91 | 41 | 45 | \$365,000 | \$333,000 |
| 91948 | Mount Laguna | 4 | 4 | 191 | 191 | \$129,000 | \$129,000 |
| 91950 | National City | 11 | 74 | 27 | 53 | \$324,000 | \$295,000 |
| 91962 | Pine Valley | 3 | 22 | 97 | 96 | \$240,000 | \$296,108 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 39 | 259 | 39 | 49 | \$343,000 | \$346,000 |
| 91978 | Spring Valley | 8 | 28 | 23 | 33 | \$435,000 | \$403,500 |

Previous Year - 2013

| Month | YTD | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|-------|-----|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD |
| 27 | 122 | 70 | 83 | \$521,000 | \$448,750 |
| 15 | 106 | 69 | 65 | \$562,000 | \$507,500 |
| 3 | 10 | 115 | 85 | \$150,000 | \$144,950 |
| 4 | 31 | 116 | 123 | \$182,500 | \$140,000 |
| 33 | 241 | 69 | 74 | \$380,000 | \$362,000 |
| 30 | 206 | 57 | 66 | \$357,500 | \$336,500 |
| 29 | 229 | 57 | 94 | \$410,000 | \$410,000 |
| 14 | 117 | 91 | 80 | \$525,000 | \$530,120 |
| 33 | 182 | 55 | 79 | \$415,000 | \$410,000 |
| 4 | 17 | 84 | 99 | \$318,700 | \$230,000 |
| 1 | 4 | 99 | 145 | \$452,000 | \$351,000 |
| 1 | 1 | 13 | 13 | \$171,000 | \$171,000 |
| 7 | 53 | 45 | 59 | \$332,000 | \$325,000 |
| 1 | 5 | 5 | 100 | \$26,000 | \$58,000 |
| 10 | 36 | 109 | 85 | \$548,500 | \$457,500 |
| 36 | 192 | 30 | 53 | \$537,500 | \$475,375 |
| 22 | 178 | 22 | 43 | \$409,750 | \$385,000 |
| 22 | 132 | 37 | 72 | \$308,750 | \$283,500 |
| 0 | 1 | 0 | 118 | \$0 | \$140,000 |
| 11 | 126 | 52 | 75 | \$280,000 | \$250,750 |
| 3 | 13 | 106 | 115 | \$320,000 | \$320,000 |
| 1 | 3 | 13 | 94 | \$255,000 | \$200,000 |
| 38 | 293 | 47 | 59 | \$319,950 | \$310,000 |
| 8 | 35 | 21 | 77 | \$402,500 | \$372,000 |

Current Year - 2014

Previous Year - 2013

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | Month | YTD | Month | YTD | Month | YTD |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-------------|-------|-----|-------|-----|-------------|-------------|
| | | Month | YTD | Month | YTD | Month | YTD | | | | | | |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92003 | Bonsall | 2 | 21 | 33 | 48 | \$527,000 | \$765,000 | 6 | 34 | 118 | 86 | \$885,000 | \$567,000 |
| 92004 | Borrego Springs | 5 | 40 | 62 | 126 | \$220,000 | \$194,500 | 5 | 43 | 100 | 105 | \$150,500 | \$182,500 |
| 92007 | Cardiff By The Sea | 6 | 35 | 101 | 71 | \$1,260,000 | \$1,200,000 | 9 | 41 | 106 | 76 | \$800,000 | \$1,010,000 |
| 92008 | Carlsbad | 20 | 94 | 18 | 39 | \$782,500 | \$730,000 | 20 | 106 | 40 | 47 | \$654,000 | \$658,000 |
| 92009 | Carlsbad | 62 | 251 | 26 | 33 | \$825,000 | \$815,000 | 60 | 311 | 36 | 45 | \$773,000 | \$768,000 |
| 92010 | Carlsbad | 8 | 56 | 18 | 40 | \$654,500 | \$650,000 | 11 | 76 | 57 | 40 | \$600,000 | \$554,550 |
| 92011 | Carlsbad | 21 | 98 | 27 | 37 | \$900,000 | \$835,000 | 17 | 128 | 63 | 42 | \$825,000 | \$774,253 |
| 92014 | Del Mar | 16 | 98 | 55 | 78 | \$1,677,500 | \$1,720,325 | 21 | 91 | 46 | 63 | \$1,700,000 | \$1,450,000 |
| 92019 | El Cajon | 31 | 178 | 42 | 54 | \$445,000 | \$445,000 | 35 | 177 | 61 | 73 | \$460,000 | \$417,000 |
| 92020 | El Cajon | 30 | 154 | 27 | 45 | \$399,657 | \$405,000 | 33 | 197 | 34 | 53 | \$385,000 | \$385,000 |
| 92021 | El Cajon | 28 | 146 | 41 | 42 | \$384,500 | \$397,500 | 31 | 250 | 37 | 62 | \$372,000 | \$349,000 |
| 92024 | Encinitas | 51 | 199 | 36 | 47 | \$920,000 | \$940,000 | 46 | 239 | 44 | 44 | \$917,500 | \$836,450 |
| 92025 | Escondido | 22 | 140 | 48 | 52 | \$376,500 | \$452,450 | 39 | 192 | 56 | 53 | \$530,000 | \$422,875 |
| 92026 | Escondido | 48 | 206 | 32 | 47 | \$440,000 | \$412,500 | 56 | 289 | 49 | 70 | \$414,000 | \$380,000 |
| 92027 | Escondido | 48 | 243 | 35 | 46 | \$445,000 | \$379,200 | 35 | 256 | 58 | 61 | \$355,000 | \$345,000 |
| 92028 | Fallbrook | 42 | 279 | 36 | 56 | \$455,025 | \$440,000 | 67 | 374 | 53 | 78 | \$430,000 | \$411,500 |
| 92029 | Escondido | 15 | 77 | 58 | 57 | \$650,000 | \$646,550 | 16 | 125 | 30 | 54 | \$635,000 | \$570,000 |
| 92036 | Julian | 7 | 28 | 61 | 95 | \$326,000 | \$246,250 | 4 | 33 | 298 | 151 | \$265,000 | \$205,000 |
| 92037 | La Jolla | 31 | 139 | 76 | 78 | \$2,000,000 | \$1,750,000 | 37 | 184 | 64 | 68 | \$1,780,000 | \$1,525,000 |
| 92040 | Lakeside | 28 | 145 | 16 | 42 | \$398,000 | \$410,000 | 27 | 198 | 83 | 72 | \$384,000 | \$350,000 |
| 92054 | Oceanside | 22 | 122 | 47 | 44 | \$489,500 | \$499,500 | 23 | 127 | 48 | 69 | \$430,000 | \$410,000 |
| 92056 | Oceanside | 41 | 203 | 18 | 33 | \$445,000 | \$440,000 | 44 | 239 | 23 | 46 | \$421,500 | \$397,000 |
| 92057 | Oceanside | 46 | 251 | 59 | 44 | \$432,500 | \$430,500 | 45 | 322 | 37 | 61 | \$415,000 | \$385,500 |
| 92058 | Oceanside | 10 | 53 | 26 | 35 | \$452,000 | \$410,000 | 8 | 67 | 12 | 52 | \$422,825 | \$342,250 |
| 92059 | Pala | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92060 | Palomar Mountain | 2 | 3 | 19 | 111 | \$212,950 | \$175,000 | 0 | 3 | 0 | 56 | \$0 | \$72,500 |
| 92061 | Pauma Valley | 2 | 14 | 319 | 192 | \$672,000 | \$475,000 | 3 | 11 | 159 | 119 | \$355,000 | \$380,000 |
| 92064 | Poway | 45 | 232 | 28 | 48 | \$640,000 | \$619,500 | 55 | 278 | 46 | 52 | \$605,000 | \$599,500 |
| 92065 | Ramona | 46 | 228 | 53 | 63 | \$402,500 | \$408,500 | 50 | 255 | 61 | 74 | \$389,500 | \$355,000 |
| 92066 | Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 1 | 0 | 474 | \$0 | \$159,800 |
| 92067 | Rancho Santa Fe | 20 | 81 | 109 | 118 | \$2,650,000 | \$2,525,000 | 31 | 122 | 89 | 114 | \$2,225,000 | \$2,137,500 |

Current Year - 2014

Previous Year - 2013

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | Month | YTD | Month | YTD | Month | YTD |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-------------|-------|-----|-------|-----|-------------|-------------|
| | | Month | YTD | Month | YTD | Month | YTD | | | | | | |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92069 | San Marcos | 34 | 162 | 38 | 41 | \$491,000 | \$487,000 | 32 | 189 | 33 | 51 | \$450,000 | \$413,000 |
| 92070 | Santa Ysabel | 0 | 2 | 0 | 155 | \$0 | \$398,000 | 1 | 2 | 1 | 36 | \$310,000 | \$363,500 |
| 92071 | Santee | 33 | 182 | 46 | 45 | \$413,000 | \$406,930 | 36 | 234 | 30 | 42 | \$381,500 | \$363,500 |
| 92075 | Solana Beach | 5 | 33 | 21 | 52 | \$2,300,000 | \$1,299,900 | 5 | 53 | 45 | 78 | \$1,080,000 | \$1,080,000 |
| 92078 | San Marcos | 41 | 214 | 28 | 44 | \$630,000 | \$635,000 | 49 | 253 | 25 | 49 | \$590,000 | \$555,000 |
| 92081 | Vista | 27 | 113 | 34 | 44 | \$480,000 | \$469,000 | 29 | 133 | 34 | 52 | \$460,000 | \$408,000 |
| 92082 | Valley Center | 16 | 99 | 70 | 69 | \$538,525 | \$479,000 | 22 | 124 | 55 | 67 | \$520,250 | \$457,450 |
| 92083 | Vista | 11 | 103 | 35 | 44 | \$370,000 | \$362,000 | 18 | 126 | 18 | 57 | \$368,750 | \$345,000 |
| 92084 | Vista | 28 | 154 | 48 | 55 | \$459,000 | \$435,000 | 36 | 188 | 66 | 62 | \$414,500 | \$405,000 |
| 92086 | Warner Springs | 0 | 5 | 0 | 164 | \$0 | \$331,500 | 0 | 4 | 0 | 152 | \$0 | \$144,200 |
| 92091 | Rancho Santa Fe | 9 | 22 | 60 | 62 | \$1,275,000 | \$1,262,500 | 5 | 23 | 30 | 80 | \$2,541,038 | \$2,175,000 |
| 92093 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92096 | San Marcos | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92101 | San Diego Downtown | 0 | 8 | 0 | 112 | \$0 | \$895,000 | 0 | 1 | 0 | 23 | \$0 | \$600,000 |
| 92102 | San Diego | 13 | 68 | 44 | 47 | \$310,000 | \$342,700 | 15 | 97 | 77 | 66 | \$260,000 | \$290,000 |
| 92103 | Mission Hills | 16 | 75 | 21 | 37 | \$877,500 | \$860,000 | 26 | 104 | 47 | 44 | \$918,444 | \$757,500 |
| 92104 | North Park | 24 | 119 | 31 | 29 | \$584,500 | \$565,000 | 28 | 150 | 28 | 37 | \$614,750 | \$530,000 |
| 92105 | East San Diego | 11 | 102 | 18 | 49 | \$335,000 | \$303,000 | 19 | 134 | 62 | 62 | \$290,000 | \$265,000 |
| 92106 | Point Loma | 20 | 102 | 33 | 50 | \$765,000 | \$841,000 | 14 | 118 | 31 | 46 | \$792,500 | \$813,500 |
| 92107 | Ocean Beach | 14 | 84 | 34 | 46 | \$805,000 | \$797,000 | 18 | 73 | 36 | 45 | \$747,500 | \$750,000 |
| 92108 | Mission Valley | 0 | 13 | 0 | 63 | \$0 | \$575,000 | 1 | 5 | 17 | 46 | \$525,000 | \$502,000 |
| 92109 | Pacific Beach | 16 | 99 | 20 | 48 | \$879,500 | \$934,500 | 21 | 102 | 56 | 54 | \$779,184 | \$781,125 |
| 92110 | Old Town SD | 9 | 51 | 31 | 38 | \$660,000 | \$667,875 | 9 | 48 | 18 | 38 | \$585,000 | \$575,000 |
| 92111 | Linda Vista | 15 | 105 | 26 | 30 | \$500,000 | \$475,000 | 19 | 100 | 45 | 43 | \$452,000 | \$440,000 |
| 92113 | Logan Heights | 9 | 64 | 54 | 60 | \$285,000 | \$272,000 | 11 | 74 | 42 | 69 | \$242,500 | \$237,500 |
| 92114 | Encanto | 33 | 243 | 53 | 59 | \$320,000 | \$319,900 | 38 | 300 | 47 | 68 | \$303,500 | \$279,500 |
| 92115 | College Grove | 29 | 194 | 29 | 43 | \$441,000 | \$439,000 | 33 | 234 | 40 | 47 | \$395,000 | \$390,913 |
| 92116 | Normal Heights | 27 | 123 | 25 | 37 | \$550,000 | \$558,000 | 23 | 96 | 41 | 45 | \$523,000 | \$480,000 |
| 92117 | Clairemont Mesa | 35 | 182 | 33 | 34 | \$520,000 | \$511,000 | 44 | 202 | 33 | 31 | \$497,000 | \$467,500 |
| 92118 | Coronado | 17 | 79 | 44 | 75 | \$1,350,000 | \$1,420,000 | 11 | 75 | 105 | 83 | \$1,460,000 | \$1,385,000 |
| 92119 | San Carlos | 21 | 111 | 41 | 39 | \$490,000 | \$489,000 | 22 | 126 | 40 | 49 | \$484,365 | \$449,500 |

Current Year - 2014

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|----------------------------|--------------------|----------------------|--------------|---------------------------|-----|----------------------|-------------|
| | | Month | YTD | Month | YTD | Month | YTD |
| 92120 | Del Cerro | 29 | 135 | 31 | 35 | \$595,000 | \$535,000 |
| 92121 | Sorrento | 6 | 16 | 45 | 32 | \$775,250 | \$804,500 |
| 92122 | University City | 4 | 62 | 9 | 33 | \$728,000 | \$719,500 |
| 92123 | Serra Mesa | 19 | 80 | 23 | 40 | \$464,400 | \$450,000 |
| 92124 | Tierrasanta | 11 | 56 | 19 | 39 | \$610,000 | \$580,000 |
| 92126 | Mira Mesa | 29 | 181 | 14 | 30 | \$500,000 | \$472,000 |
| 92127 | Rancho Bernardo | 48 | 211 | 44 | 46 | \$907,500 | \$847,500 |
| 92128 | Rancho Bernardo | 46 | 222 | 33 | 36 | \$601,000 | \$605,250 |
| 92129 | Rancho Penasquitos | 31 | 161 | 20 | 28 | \$649,000 | \$645,000 |
| 92130 | Carmel Valley | 52 | 236 | 27 | 35 | \$1,090,000 | \$1,083,000 |
| 92131 | Scripps Miramar | 41 | 158 | 23 | 35 | \$749,900 | \$780,000 |
| 92134 | San Diego Downtown | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92139 | Paradise Hills | 19 | 81 | 33 | 42 | \$348,000 | \$343,000 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 28 | 178 | 24 | 52 | \$371,000 | \$365,950 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 4 | 26 | 24 | 51 | \$350,500 | \$337,750 |
| Group Total Counts: | | 1943 | 10327 | | | | |

Previous Year - 2013

| Month | YTD | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|-------------|--------------|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD |
| 25 | 150 | 31 | 45 | \$505,000 | \$487,000 |
| 2 | 18 | 8 | 24 | \$710,100 | \$752,500 |
| 11 | 75 | 24 | 35 | \$695,000 | \$672,000 |
| 17 | 99 | 21 | 37 | \$460,000 | \$431,000 |
| 9 | 70 | 17 | 38 | \$494,000 | \$563,587 |
| 24 | 200 | 53 | 53 | \$425,250 | \$421,500 |
| 51 | 268 | 50 | 54 | \$780,000 | \$786,000 |
| 60 | 305 | 37 | 36 | \$582,500 | \$565,000 |
| 34 | 203 | 26 | 42 | \$638,000 | \$610,000 |
| 53 | 290 | 28 | 38 | \$1,025,000 | \$989,000 |
| 26 | 155 | 29 | 38 | \$742,500 | \$727,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 21 | 108 | 66 | 81 | \$315,000 | \$292,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 34 | 224 | 89 | 86 | \$330,000 | \$318,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 6 | 33 | 42 | 50 | \$332,500 | \$315,000 |
| 2145 | 12668 | | | | |

Current Year - 2014

Previous Year - 2013

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|------------------------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-----------|----------------------|-----|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD | Month | YTD |
| Single Family Attached | | | | | | | | | | | | | |
| 91901 | Alpine | 3 | 9 | 68 | 36 | \$183,500 | \$200,000 | 0 | 7 | 0 | 86 | \$0 | \$163,000 |
| 91902 | Bonita | 2 | 20 | 42 | 43 | \$285,000 | \$278,000 | 3 | 18 | 55 | 71 | \$349,000 | \$257,500 |
| 91905 | Boulevard | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91906 | Campo | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91910 | Chula Vista | 14 | 72 | 39 | 44 | \$242,500 | \$245,000 | 14 | 84 | 67 | 91 | \$250,000 | \$212,500 |
| 91911 | Chula Vista | 9 | 55 | 30 | 52 | \$252,000 | \$237,000 | 5 | 58 | 31 | 68 | \$169,000 | \$173,750 |
| 91913 | Chula Vista | 15 | 116 | 40 | 55 | \$267,000 | \$281,250 | 22 | 118 | 103 | 111 | \$221,000 | \$208,000 |
| 91914 | Chula Vista | 8 | 36 | 25 | 66 | \$307,500 | \$297,500 | 6 | 39 | 143 | 78 | \$278,250 | \$245,000 |
| 91915 | Chula Vista | 13 | 90 | 22 | 45 | \$322,500 | \$320,000 | 13 | 102 | 126 | 92 | \$218,000 | \$252,563 |
| 91916 | Descanso | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91917 | Dulzura | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91931 | Guatay | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91932 | Imperial Beach | 10 | 31 | 38 | 57 | \$348,750 | \$337,500 | 5 | 27 | 106 | 108 | \$379,000 | \$249,000 |
| 91934 | Jacumba | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91935 | Jamul | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91941 | La Mesa | 2 | 12 | 17 | 61 | \$222,800 | \$224,500 | 3 | 15 | 174 | 58 | \$142,000 | \$175,000 |
| 91942 | La Mesa | 6 | 66 | 58 | 42 | \$232,300 | \$250,000 | 19 | 75 | 55 | 74 | \$250,000 | \$216,500 |
| 91945 | Lemon Grove | 1 | 5 | 81 | 113 | \$185,000 | \$185,000 | 1 | 6 | 392 | 143 | \$112,000 | \$124,500 |
| 91948 | Mount Laguna | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91950 | National City | 2 | 16 | 88 | 93 | \$214,000 | \$174,500 | 5 | 24 | 65 | 81 | \$225,000 | \$134,000 |
| 91962 | Pine Valley | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91963 | Potrero | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 91977 | Spring Valley | 7 | 38 | 75 | 63 | \$205,000 | \$193,400 | 11 | 59 | 68 | 95 | \$170,000 | \$137,800 |
| 91978 | Spring Valley | 1 | 13 | 38 | 60 | \$235,000 | \$220,000 | 1 | 15 | 6 | 76 | \$196,000 | \$179,000 |
| 91980 | Tecate | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92003 | Bonsall | 1 | 5 | 109 | 57 | \$396,500 | \$242,500 | 2 | 11 | 59 | 74 | \$380,000 | \$165,653 |
| 92004 | Borrego Springs | 2 | 14 | 32 | 123 | \$33,475 | \$87,500 | 2 | 16 | 182 | 118 | \$170,000 | \$119,000 |
| 92007 | Cardiff By The Sea | 5 | 32 | 8 | 17 | \$525,000 | \$540,000 | 4 | 22 | 29 | 51 | \$586,750 | \$420,250 |
| 92008 | Carlsbad | 7 | 42 | 15 | 40 | \$427,000 | \$487,000 | 15 | 55 | 32 | 57 | \$450,000 | \$418,000 |
| 92009 | Carlsbad | 20 | 132 | 29 | 45 | \$412,750 | \$383,750 | 30 | 163 | 23 | 62 | \$367,500 | \$345,000 |

Current Year - 2014

Previous Year - 2013

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | Month | YTD | Month | YTD | Month | YTD |
|----------|------------------|----------------------|-----|---------------------------|-----|----------------------|-----------|-------|-----|-------|-----|-----------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | | | | | | |
| 92010 | Carlsbad | 7 | 37 | 54 | 38 | \$385,000 | \$385,000 | 11 | 43 | 33 | 60 | \$345,000 | \$330,000 |
| 92011 | Carlsbad | 15 | 65 | 38 | 39 | \$459,000 | \$488,000 | 15 | 61 | 27 | 40 | \$495,000 | \$479,248 |
| 92014 | Del Mar | 8 | 36 | 46 | 73 | \$857,500 | \$747,500 | 6 | 33 | 49 | 66 | \$887,500 | \$510,000 |
| 92019 | El Cajon | 19 | 91 | 37 | 48 | \$255,000 | \$235,000 | 12 | 84 | 22 | 64 | \$232,500 | \$206,950 |
| 92020 | El Cajon | 9 | 52 | 66 | 76 | \$165,000 | \$165,500 | 5 | 59 | 9 | 106 | \$155,500 | \$130,000 |
| 92021 | El Cajon | 7 | 44 | 58 | 65 | \$189,000 | \$180,000 | 11 | 51 | 68 | 70 | \$207,200 | \$130,000 |
| 92024 | Encinitas | 16 | 95 | 26 | 32 | \$581,250 | \$535,100 | 12 | 92 | 39 | 40 | \$604,000 | \$497,500 |
| 92025 | Escondido | 7 | 34 | 31 | 44 | \$283,680 | \$242,500 | 6 | 34 | 126 | 61 | \$161,250 | \$170,500 |
| 92026 | Escondido | 8 | 69 | 80 | 58 | \$251,000 | \$240,000 | 10 | 51 | 57 | 52 | \$219,500 | \$195,000 |
| 92027 | Escondido | 4 | 23 | 9 | 52 | \$214,000 | \$162,500 | 10 | 33 | 114 | 85 | \$153,000 | \$120,000 |
| 92028 | Fallbrook | 1 | 12 | 69 | 46 | \$300,000 | \$267,500 | 2 | 13 | 60 | 86 | \$157,500 | \$155,000 |
| 92029 | Escondido | 0 | 5 | 0 | 50 | \$0 | \$261,000 | 1 | 6 | 278 | 61 | \$220,000 | \$268,500 |
| 92036 | Julian | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92037 | La Jolla | 40 | 182 | 52 | 57 | \$599,500 | \$568,250 | 36 | 223 | 68 | 64 | \$800,000 | \$592,500 |
| 92040 | Lakeside | 4 | 30 | 55 | 33 | \$195,400 | \$156,500 | 6 | 30 | 49 | 36 | \$135,500 | \$118,500 |
| 92054 | Oceanside | 12 | 58 | 39 | 64 | \$435,000 | \$407,500 | 15 | 84 | 44 | 112 | \$365,000 | \$380,000 |
| 92056 | Oceanside | 19 | 104 | 58 | 45 | \$315,000 | \$288,000 | 21 | 147 | 17 | 47 | \$225,000 | \$225,000 |
| 92057 | Oceanside | 14 | 119 | 49 | 46 | \$239,900 | \$226,500 | 20 | 121 | 35 | 59 | \$199,000 | \$180,000 |
| 92058 | Oceanside | 6 | 38 | 24 | 35 | \$246,000 | \$238,700 | 4 | 36 | 43 | 49 | \$207,750 | \$190,000 |
| 92059 | Pala | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92060 | Palomar Mountain | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92061 | Pauma Valley | 0 | 3 | 0 | 36 | \$0 | \$305,000 | 1 | 4 | 50 | 147 | \$359,000 | \$291,000 |
| 92064 | Poway | 7 | 40 | 47 | 50 | \$335,000 | \$349,250 | 7 | 45 | 34 | 75 | \$366,250 | \$320,000 |
| 92065 | Ramona | 1 | 16 | 6 | 53 | \$210,000 | \$185,000 | 7 | 27 | 93 | 114 | \$180,000 | \$129,000 |
| 92066 | Ranchita | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92067 | Rancho Santa Fe | 1 | 1 | 18 | 18 | \$900,000 | \$900,000 | 0 | 1 | 0 | 136 | \$0 | \$900,000 |
| 92068 | San Luis Rey | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92069 | San Marcos | 3 | 35 | 11 | 37 | \$255,000 | \$250,000 | 10 | 37 | 29 | 69 | \$305,000 | \$230,000 |
| 92070 | Santa Ysabel | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92071 | Santee | 24 | 120 | 28 | 34 | \$294,700 | \$281,500 | 18 | 118 | 36 | 57 | \$238,250 | \$220,000 |
| 92075 | Solana Beach | 14 | 72 | 50 | 49 | \$727,000 | \$757,000 | 18 | 86 | 59 | 59 | \$550,000 | \$571,250 |
| 92078 | San Marcos | 22 | 120 | 24 | 32 | \$387,000 | \$377,000 | 21 | 157 | 28 | 58 | \$365,000 | \$311,766 |

Current Year - 2014

Previous Year - 2013

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | | Month | YTD | Month | YTD | Month | YTD |
|----------|--------------------|----------------------|-----|---------------------------|-----|----------------------|-----------|-------|-----|-------|-----|-----------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD | | | | | | |
| 92081 | Vista | 4 | 34 | 24 | 32 | \$248,000 | \$239,500 | 3 | 21 | 4 | 34 | \$250,000 | \$250,000 |
| 92082 | Valley Center | 0 | 1 | 0 | 95 | \$0 | \$150,000 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92083 | Vista | 5 | 33 | 18 | 36 | \$222,500 | \$223,000 | 7 | 33 | 21 | 60 | \$242,000 | \$205,000 |
| 92084 | Vista | 2 | 14 | 23 | 53 | \$225,750 | \$240,950 | 1 | 14 | 8 | 41 | \$315,000 | \$185,750 |
| 92086 | Warner Springs | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92091 | Rancho Santa Fe | 1 | 15 | 45 | 45 | \$745,000 | \$725,000 | 0 | 10 | 0 | 44 | \$0 | \$542,000 |
| 92093 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92096 | San Marcos | 0 | 0 | 0 | 0 | \$0 | \$0 | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92101 | San Diego Downtown | 56 | 372 | 49 | 52 | \$480,000 | \$450,000 | 82 | 475 | 43 | 57 | \$424,900 | \$439,000 |
| 92102 | San Diego | 3 | 24 | 43 | 39 | \$276,000 | \$241,500 | 2 | 35 | 11 | 97 | \$165,500 | \$137,000 |
| 92103 | Mission Hills | 24 | 109 | 29 | 56 | \$477,000 | \$450,000 | 25 | 147 | 16 | 44 | \$405,000 | \$407,000 |
| 92104 | North Park | 20 | 82 | 44 | 46 | \$277,500 | \$275,500 | 22 | 107 | 48 | 49 | \$256,250 | \$255,000 |
| 92105 | East San Diego | 5 | 50 | 25 | 48 | \$240,000 | \$157,500 | 9 | 65 | 57 | 66 | \$105,000 | \$120,000 |
| 92106 | Point Loma | 6 | 18 | 37 | 43 | \$582,500 | \$612,500 | 4 | 24 | 36 | 55 | \$692,533 | \$430,000 |
| 92107 | Ocean Beach | 8 | 41 | 64 | 39 | \$340,000 | \$370,000 | 12 | 41 | 22 | 20 | \$406,500 | \$400,000 |
| 92108 | Mission Valley | 27 | 152 | 30 | 41 | \$280,900 | \$267,500 | 23 | 177 | 20 | 44 | \$255,000 | \$240,000 |
| 92109 | Pacific Beach | 22 | 136 | 61 | 55 | \$487,500 | \$511,000 | 25 | 167 | 44 | 66 | \$408,094 | \$445,000 |
| 92110 | Old Town SD | 11 | 95 | 43 | 44 | \$370,000 | \$315,000 | 14 | 92 | 32 | 35 | \$293,750 | \$266,000 |
| 92111 | Linda Vista | 11 | 90 | 19 | 35 | \$327,000 | \$339,000 | 24 | 87 | 48 | 63 | \$340,000 | \$299,000 |
| 92113 | Logan Heights | 3 | 12 | 68 | 77 | \$143,000 | \$155,000 | 2 | 17 | 33 | 87 | \$105,400 | \$133,000 |
| 92114 | Encanto | 1 | 2 | 5 | 74 | \$122,000 | \$118,500 | 2 | 13 | 291 | 131 | \$202,500 | \$195,000 |
| 92115 | College Grove | 19 | 70 | 20 | 46 | \$202,000 | \$182,500 | 20 | 88 | 75 | 81 | \$156,500 | \$144,000 |
| 92116 | Normal Heights | 13 | 76 | 31 | 45 | \$285,000 | \$267,000 | 15 | 78 | 32 | 56 | \$295,000 | \$230,000 |
| 92117 | Clairemont Mesa | 8 | 44 | 75 | 63 | \$253,500 | \$290,000 | 8 | 63 | 61 | 72 | \$247,300 | \$265,000 |
| 92118 | Coronado | 13 | 64 | 72 | 91 | \$1,139,000 | \$995,000 | 9 | 65 | 59 | 109 | \$875,000 | \$875,000 |
| 92119 | San Carlos | 2 | 42 | 26 | 26 | \$327,500 | \$227,500 | 6 | 46 | 42 | 57 | \$179,000 | \$210,000 |
| 92120 | Del Cerro | 7 | 64 | 86 | 43 | \$241,500 | \$255,000 | 8 | 56 | 80 | 94 | \$180,000 | \$180,000 |
| 92121 | Sorrento | 0 | 7 | 0 | 42 | \$0 | \$455,000 | 3 | 14 | 9 | 59 | \$390,000 | \$370,000 |
| 92122 | University City | 26 | 143 | 39 | 44 | \$356,500 | \$349,000 | 30 | 148 | 42 | 69 | \$309,000 | \$310,000 |
| 92123 | Serra Mesa | 4 | 50 | 30 | 48 | \$406,500 | \$296,500 | 6 | 41 | 20 | 57 | \$324,500 | \$270,000 |
| 92124 | Tierrasanta | 6 | 41 | 57 | 70 | \$362,500 | \$350,000 | 11 | 57 | 64 | 45 | \$325,000 | \$335,000 |
| 92126 | Mira Mesa | 26 | 138 | 54 | 41 | \$296,000 | \$279,000 | 20 | 113 | 59 | 66 | \$265,500 | \$240,000 |

Current Year - 2014

| Zip Code | Market Area | <u>Sold Listings</u> | | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|----------------------------|--------------------|----------------------|-------------|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD | Month | YTD |
| 92127 | Rancho Bernardo | 12 | 104 | 30 | 36 | \$323,000 | \$320,500 |
| 92128 | Rancho Bernardo | 45 | 214 | 38 | 43 | \$380,000 | \$335,000 |
| 92129 | Rancho Penasquitos | 17 | 84 | 20 | 39 | \$328,000 | \$304,750 |
| 92130 | Carmel Valley | 27 | 140 | 18 | 27 | \$516,000 | \$465,000 |
| 92131 | Scripps Miramar | 16 | 92 | 20 | 39 | \$403,250 | \$387,500 |
| 92134 | San Diego Downtown | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92139 | Paradise Hills | 12 | 60 | 67 | 55 | \$216,950 | \$237,500 |
| 92145 | Miramar | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92154 | Otay Mesa | 10 | 56 | 31 | 39 | \$263,750 | \$254,000 |
| 92161 | La Jolla | 0 | 0 | 0 | 0 | \$0 | \$0 |
| 92173 | San Ysidro | 2 | 18 | 28 | 97 | \$215,250 | \$172,500 |
| Group Total Counts: | | 870 | 5092 | | | | |

Previous Year - 2013

| Month | YTD | <u>Avg Days on Market</u> | | <u>Median Price*</u> | |
|-------------|-------------|---------------------------|-----|----------------------|-----------|
| | | Month | YTD | Month | YTD |
| 35 | 141 | 22 | 58 | \$315,000 | \$327,000 |
| 38 | 220 | 33 | 43 | \$307,000 | \$295,500 |
| 16 | 77 | 47 | 76 | \$245,000 | \$241,000 |
| 31 | 165 | 32 | 48 | \$495,000 | \$429,000 |
| 17 | 88 | 44 | 46 | \$393,000 | \$367,500 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 13 | 87 | 83 | 94 | \$220,000 | \$175,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 13 | 67 | 57 | 88 | \$175,000 | \$190,000 |
| 0 | 0 | 0 | 0 | \$0 | \$0 |
| 1 | 15 | 180 | 148 | \$195,000 | \$109,000 |
| 1003 | 5744 | | | | |