

HOW TO START & OPERATE A REAL ESTATE BROKERAGE

Thinking about opening your own real estate business?



**Find out if you are ready to be
THE BOSS!**

TOPICS COVERED

- Licensing
- Hiring & Termination
- Broker / Salesperson agreements
- Licensing revocation issues
- Trust Logs and record maintenance
- Broker supervision
- Commissions and Antitrust laws

PROFESSIONAL ADVANTAGE

- Understanding the DRE requirements
- Knowing where to find answers to your questions
- Local laws - DBA, business licenses and other business laws

LOCATION

KEARNY MESA SERVICE CENTER

Instructor:

Jonathan Schneeweiss, JD, LLM

Friday, April 5, 2013

Time: 9:00 a.m. – 12:00 p.m.

Check In: 15 minutes prior to start

Location:

SDAR's KEARNY MESA SERVICE CENTER
4845 Ronson Court, San Diego, CA 92111

Prices:

REALTOR®*Plus* Members \$24.65
SDAR REALTORS® \$29
All Others \$39

Jonathan Schneeweiss is Broker & President of Schneeweiss Properties, a residential and commercial real estate brokerage firm specializing in short sales, condominium conversions, PUDs, management, leasing, commercial and industrial properties throughout San Diego and Riverside Counties.

Return this form or register at www.sdar.com

☐ **Yes, sign me up for How to Start & Operating a Real Estate Brokerage**

☐ **Yes, I have read the Cancellation Policy. Initial** _____

Name: _____ Member #: _____ Phone: _____

☐ Home ☐ Office Address: _____ E-mail: _____

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: _____ Exp: _____

Amount: _____ Signature: _____



Return to: Greater San Diego Association of REALTORS® • 4845 Ronson Court, San Diego, CA 92111 • Phone: (858) 715-8040 • Fax: (858) 715-8090

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.

