

# HOAs in the Real Estate Transaction

**Location:**

**SDAR'S DEL MAR/SOLANA BEACH SERVICE CENTER**  
981 Lomas Santa Fe, Suite E, Solana Beach, CA 92075

**REGISTER:** [www.SDAR.com/education](http://www.SDAR.com/education)

**Instructors:**

**Rick Salpietra, ESQ., & Raylene Brundage, RMS, SFR**

**Also...**

Be sure to see the back of this form for...



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**Professional Development PASS**

## SINGLE SESSION

**Friday, August 30, 2013**  
9:00 am - 11:30 am

Homeowners associations provide many benefits for their members. In California, state law defines many aspects of homeowners associations, including how they are formed, how they operate, and limits on power. But as it relates to the real estate transaction, there has been a lot of publicity recently about areas of concern, and REALTORS® should be aware of potential pitfalls regarding HOAs.

**TOPICS COVERED**

- Selling short sales to HOA boards
- Avoiding foreclosure
- Obtaining HOA documents...timely
- HOAs agreeing to FHA certification
- Broadening your buyer's options

**FREE**  
RMS MEMBERS

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REALTOR® Plus

**\$15**  
SDAR MEMBERS

**\$30**  
ALL OTHERS



With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

**CONTACT INFORMATION**

NAME \_\_\_\_\_ PHONE ( ) \_\_\_\_\_

ADDRESS \_\_\_\_\_ ☐ HOME ☐ OFFICE

CITY/STATE \_\_\_\_\_ ZIP \_\_\_\_\_

**PAYMENT INFORMATION**

\_\_\_\_\_ \$ \_\_\_\_\_  
☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX EXP. DATE AMOUNT

SIGNATURE \_\_\_\_\_

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

MEMBER # \_\_\_\_\_

**RETURN TO:**

**Greater San Diego Association of REALTORS®**  
4845 Ronson Court, San Diego, CA 92111  
Membership@sdar.com  
Fax: (858) 715-8088 | Phone: (858) 715-8040

**Cancellation Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.