

## CUTTING EDGE

## Employer-Assisted Housing

## COURSES

SDAR'S KEARNY MESA  
SERVICE CENTER4845 Ronson Court  
San Diego, CA 92111

## Instructors:

**REGINA P. BROWN**  
NAR CERTIFIED TRAINER**CARLA FARLEY**  
NAR CERTIFIED TRAINER

This Course Qualifies for Your



See Back Side

## SINGLE SESSION

Tuesday, April 15, 2014  
12:00 pm - 4:00 pm

NAR's Employer-Assisted Housing (EAH) class (formerly called "Home from Work") is a unique course to help you unlock a new market as well as help address workforce housing issues in your community.

Learn how to work with local employers to discuss employer-assisted housing. EAH's benefits and three options - *home buying workshops, one-on-one counseling and financial assistance* - employers can implement to help their employees become homeowners or afford a home close to work.

SPONSORED BY  
NAR HOUSING OPPORTUNITIESNATIONAL  
ASSOCIATION of  
REALTORS®

## COURSE OBJECTIVES

- Increase your name recognition
- Expand your client base
- Gain referrals
- Enhance your professionalism
- Strengthen your community

## FOR MORE INFORMATION:

[eah@realtor.org](mailto:eah@realtor.org)  
[www.realtor.org/eahclass](http://www.realtor.org/eahclass)

LUNCH PROVIDED

REGISTER: [www.SDAR.com/education](http://www.SDAR.com/education)

## CONTACT INFORMATION

NAME \_\_\_\_\_ PHONE (     ) \_\_\_\_\_

ADDRESS \_\_\_\_\_ ☐ HOME ☐ OFFICE

CITY/STATE/ZIP \_\_\_\_\_ E-MAIL \_\_\_\_\_

## PAYMENT INFORMATION

  \$ 
☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX  EXP. DATE  AMOUNT

## SIGNATURE \_\_\_\_\_

By signing, you are confirming that you have read, understand, and agree with our cancellation policy below.

**Cancellation Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.

Free  
REALTOR® Plus\$10  
SDAR MEMBERS\$20  
ALL OTHERSCLASS ID:  
140415HK

MEMBER # \_\_\_\_\_



## RETURN TO:

Greater San Diego Association of REALTORS®  
4845 Ronson Court, San Diego, CA 92111  
Education@sdar.com  
Fax: (858) 715-8088 | Phone: (858) 715-8040



The Trusted Voice of San Diego Real Estate



# SAVE ON CLASSES ALL YEAR LONG!

**Benefit from a Flat Rate for Education**

## Agent Essentials

**Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.**

- Includes 5 agent classes (\$200 value)
- Learn the fundamentals of:
  - Business Planning & Goal Setting
  - Building a Successful Business Model
  - Real Estate Sales Techniques
  - Effective Communication
  - Escrow, Title and Lending

**SDAR Members: \$150 Save \$50**  
**Non Members: \$250 Save \$25**

## Continuing Education

**Are you up for license renewal? Earn all of the continuing education (CE) units you need.**

- Attend our Spring or Fall Extravaganza's (\$200 value)  
-Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

**SDAR Members: \$250 Save \$250**  
**Non Members: \$500 Save \$250**

## Risk Management Specialist

**Consumers want fast, easy transactions and contracts can take time and get messy.**

**Protect yourself and your transactions by becoming a Risk Management Specialist.**

- Includes 22 classes, such as:
  - Conquering Contracts
  - When in Doubt... Disclose, Disclose, Disclose!
  - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

**SDAR Members: \$700 Save \$470**  
**Non Members: \$1,000 Save \$605**

## Designations & Certifications

**Earn any of the following designations or certifications:**

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

**SDAR Members: \$1,000 Save \$265**  
**Non Members: \$1,300**

☐ **Yes, sign me up for the Prepaid Professional Development Pass**

**Choose Your Pass:**

☐ **Agent Essentials**

☐ **Continuing Education**

☐ **Risk Management Specialist**

☐ **Designations & Certifications**

Name: \_\_\_\_\_ Member #: \_\_\_\_\_ Phone: \_\_\_\_\_

Address : \_\_\_\_\_ E-mail: \_\_\_\_\_

**Payment Information:** ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx ☐ Check # \_\_\_\_\_

Card#: \_\_\_\_\_ Exp: \_\_\_\_\_

Amount: \_\_\_\_\_ Signature: \_\_\_\_\_

**Return to SDAR:** 4845 Ronson Court, San Diego, CA 92111 • Email: Education@SDAR.com • Fax: 858 715-8090

**Disclaimer:** Not all classes qualify. Check with member services for class eligibility. Please note: some CE units are pending approval.