

Agent Boot Camp: Jump Start Your Career



Location:

SDAR'S KEARNY MESA SERVICE CENTER

4845 Ronson Court, San Diego, CA 92111

REGISTER: www.SDAR.com/education

Instructor:

PATRICK ALEXANDER, J.D.**Also...**

Be sure to see the back of this form for...



PREPAID

**Professional
Development
PASS****SINGLE SESSION****Wednesday, November 6, 2013****9:00 am - 3:30 pm**

In the year 2013, it is critical that career real estate agents focus on the "business of the business of selling real estate."

Without question, a professional business real estate agent must develop a full 12-month Time Management Calendar and Annual Budget, so as to enhance their earnings and business development.

TOPICS COVERED

- Capturing, converting & closing FSBOs
- Time management
- Annual budgeting
- PLAN (Prospecting, Leads, Appointments, Negotiate Contracts)
- Generating CMAs ... and much more

LUNCH PROVIDED**Free****RMS MEMBERS**
(MUST REGISTER)**Free****REALTOR®Plus**
(MUST REGISTER)**\$15****SDAR MEMBERS****\$50****ALL OTHERS**

With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

CONTACT INFORMATION

NAME

PHONE ()

ADDRESS

☐ HOME
☐ OFFICE

CITY/STATE

ZIP

PAYMENT INFORMATION

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☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX **EXP. DATE** **AMOUNT**

SIGNATURE

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

MEMBER #

**RETURN TO:**

Greater San Diego Association of REALTORS®
 4845 Ronson Court, San Diego, CA 92111
Membership@sdar.com
 Fax: (858) 715-8088 | Phone: (858) 715-8040

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.