You Pick It Partnerships

Available for sponsors who wish to customize their opportunities to a specific audience by targeting specific events.

Association \$5,000

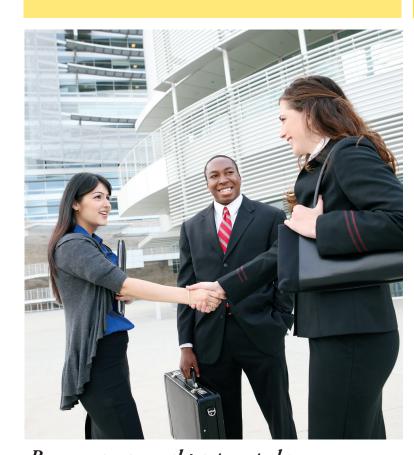
- Choice of 2 Major Event Sponsorships
- Choice of 4 Education Sponsorships (Excluding Extravaganza's)
- Choice of 7 Advertising Options (The Scoop/InFocus excluded)
- Annual SDAR Affiliate Membership for 1 (through 12/31/13)

Executive \$10,000

- Choice of 3 Major Event Sponsorships
- Choice of 7 Education Sponsorships (Excluding Extravaganza's)
- Choice of 13 Advertising Options (The Scoop/InFocus excluded)
- Annual SDAR Affiliate Membership for 2 (through 12/31/13)

Premier \$15,000

- Choice of 5 Major Event Sponsorships
- Choice of 10 Education Sponsorships (Including Extravaganza's)
- Choice of 19 Advertising Options (The Scoop/InFocus included)
- Annual SDAR Affiliate Membership for 2 (through 12/31/13)



Become an annual partner today
Contact Sales at (858) 715-8018 or Sales@SDAR.com.

Pinnacle \$20,000

- Choice of 5 Major Event Sponsorships
- Choice of 13 Education Sponsorships (Including Extravaganza's)
- Choice of 27 Advertising Options (The Scoop/InFocus included)
- Annual SDAR Affiliate Membership for 2 (through 12/31/13)

Working Together to Build Your Business

Annual sponsors receive access to many exclusive resources to gain special insights and opportunities to grow their business and expand their reach.

At the Greater San Diego Association of REALTORS® (SDAR) we like to think of our sponsors more like partners — we can rely on each other to achieve our goals and work together to increase visibility in the community.

Our sponsorship opportunities are designed to connect you to our member base of more than 10,000 active REALTOR® members, who rely on your services every day. We offer sponsorship opportunities to fit every need, and every budget.

We look forward to having you aboard as a partner!



4845 Ronson Court | San Diego, CA 92111 sales@sdar.com | (858) 715-8018 www.sdar.com

"Thank you so much for allowing us to be a part of the golf tournament yesterday. We had a blast and I think it was very successful."

Gina Robinson Quick-Dry Flood Services "I've seen my fair share of Association events all over the Nation and today's event ranks in the top tier, both information and entertainment factor"

> **John F. Frazza** Regional Sales Executive Bank of America Home Loans

"Our relationship with SDAR represents more than half our marketing efforts and has proven to be an incredibly productive investment of time and money for us. I recommend participating for anyone who offers services needed by the real estate industry."

James Murphy
Marketing Manager
United Credit Partners, LLC

2013 Annual Partnerships

Target Your Audience





www.sdar.com | (800) 525-2102

Annual Partnerships

Enjoy guaranteed year-round marketing exposure to achieve targeted reach within the REALTOR® community.

Association

\$5,000 (\$6,135 Value)

Includes 1 Annual SDAR Affiliate Membership (through 12/31/13)

Executive

\$10,000 (\$11,495 Value)

Includes 2 Annual SDAR Affiliate Membership (through 12/31/13)

Premier

\$15,000 (\$18,935 Value)

Includes 2 Annual SDAR Affiliate Membership (through 12/31/13)

Pinnacle

\$20,000 (\$27,370 Value)

Includes 2 Annual SDAR Affiliate Membership (through 12/31/13)

Monthly Market Reach

33,000+

Website visits

16,000+

eNews email distribution

16,000+

eEducation email distribution

16,000+

"The Scoop" video link email distribution

12,000+

The San Diego REALTOR® publication circulation

10,000+

Service Center Video Display viewers

9,600+

Broker and Office Manager email distribution

700+

Caravan Connection distribution

With over 12,000 members, SDAR is the largest trade association in San Diego County

SDAR actively communicates to members (and potential members) through multi-media channels including direct mail, electronic (website and email), social media, phone blast messaging, print, and in-person at educational classes and events

SDAR members account for 60% of the homes listed on the Multiple Listing Service



SDAR's annual REALTOR® Resource Guide & Affiliate Directory is a helpful resource to real estate professionals, property owners, home buyers and sellers, and distribution exceeds 14,000

SDAR's "Ambassadors Foundation" hosts several annual charity events to benefit San Diego Police Officers



Events	Association	Executive	Premier	Pinnacle
Total number of events included in sponsorship	3	4	5	6*
Installation Dinner - Winter (400+ attendees)	Sponsor	Sponsor	Sponsor	Sponsor
Event seats included	2	4	VIP table	VIP table
Tickets to the President's Circle Reception	0	2	4	6
Sponsor recognition on event signage and during event program	✓	✓	✓	✓
Sponsor recognition in The San Diego REALTOR® (post event)			✓	✓
SDAR Expo & Conference - Spring (1,200+ attendees)	Sponsor	Sponsor	Sponsor	Sponsor
Keynote luncheon seats included	2	4	8	VIP table
Booth size	10 x 10	10 x 10	10 x 20	10 x 20
Event program ad	¼ page	½ page	Full-page	Full-Page
Opportunity to provide promotional item in event bags	✓	✓	✓	✓
Sponsor recognition on event signage and during event program			✓	✓
Sponsor recognition in pre and post-event marketing			✓	✓
Sponsor recognition in The San Diego REALTOR® (post event)			✓	1
Ambassadors Foundation Charity Golf Tournament - Summer (200+ attendees)			Sponsor	Golf Bag Sponsor
Player entries (includes lunch and dinner)			Foursome	Foursome
1 6-foot table-top display near tee box			✓	✓
Sponsor recognition in pre and post-event marketing			✓	1
Sponsor recognition during awards ceremony			✓	1
Opportunity to provide golf-themed promotional item in golf goody bags			✓	1
Company logo on golf goody bag				1
Real Estate Summit/Member Appreciation - Fall (700+ attendees)		Sponsor	Sponsor	Sponsor
Event seats included		4	6	VIP table
1 6-foot table-top display		✓	✓	✓
Sponsor recognition on event signage and during event program		✓	✓	✓
Sponsor recognition in pre and post-event marketing		✓	✓	✓
Sponsor recognition in The San Diego REALTOR® (post event)			√	✓
Holiday House - Winter (250 attendees)	Sponsor	Sponsor	Sponsor	Sponsor
1 6-foot table-top display	√	✓	- ✓	✓
Sponsor recognition in pre and post-event marketing	1	/	√	1
Sponsor recognition in The San Diego REALTOR* (post event)	/	/	/	/
Education				
Sponsorships of SDAR classroom training	2	4	6	8
Sponsorships of monthly New Member Orientation	3	4	5	10
Sponsorships of spring or fall Extravaganza (License renewal training)	3	•	1 day	2 days
Advertising			1 (11)	2 days
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Ad in REALTOR® Resource Guide & Affiliate Directory	½ page b/w	½ page b/w	Full page 4-c Banner/4 Issues	Banner/5 Issues
Website ad in monthly SDAR eNewsletter	Square/2 issues	Banner/3 Issues		
Ad in monthly Caravan Connection flyer	2 issues	4 issues	5 issues	6 issues
Webtile ad on SDAR.com	2 months	3 months	5 months	8 months
Ad on Service Center Video Displays	1 month	3 months	4 months	6 months
Sponsorship of "The Scoop" (monthly 3-5 minute housing statistics video)			1 month	2 months
Sponsorship recognition on all third-party advertising				✓
Membership				
Annual SDAR Affiliate Memberships (through 12/31/13)	1	2	2	2
Total Partnership Value	\$6,135	<i>\$11,495</i>	\$18,935	\$27,370
Total Partnership Cost	\$5,000	\$10,000	\$15,000	\$20,000

^{*}Includes one (1) partner event of your choice. †Subject to availability or two (2) 8½" x 11" pages.