Seniors Real Estate Specialist Designation (SRES)



Location:

SDAR'S KEARNY MESA SERVICE CENTER

4845 Ronson Court, San Diego, CA 92111

Instructor:

Ginni Field, ABR, CRB, GRI, SRES, SFR



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With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

TWO-DAY SESSION

Tuesday and Wednesday, May 21 & 22 9:00 am - 4:00 pm

Seniors are the fastest growing segment of the real estate market in the U.S. and own more real estate than any other group in the country. Yet seniors don't always have the expertise to make the best decisions about housing and investment options.

TOPICS COVERED

- Help seniors make wise decisions about selling the family home, buying rental property, managing capital gains
- Receive an overview of tax laws, probate and estate planning
- Learn the application of federal laws for the Housing for Older Persons Act (HOPA)
- Understand how Medicare, Medicaid, and Social Security impact real estate decisions for those 50 and older

Counts as one REBAC elective course to be applied toward the ABR DESIGNATION

DRE Credit: 12 Consumer Protection **DRE Sponsor #:** 0282

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CONTACT INFORMATION

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Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. DRE Credit: Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification unions to receive credit. To receive DRE credit for this course, you must pass the exam with a minimum of 70 % correct. A minimum of 90% attendance is required to receive credit.