HOAs in the Real Estate Transaction



Location:

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SDAR'S DEL MAR/SOLANA BEACH SERVICE CENTER

981 Lomas Santa Fe, Suite E, Solana Beach, CA 92075

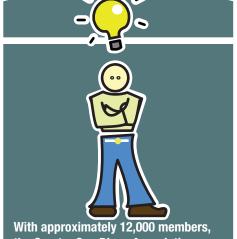
Instructors:

Rick Salpietra, ESQ., & Raylene Brundage, RMS, SFR

Also...

Be sure to see the back of this form for...





With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

SINGLE SESSION

Friday, August 30, 2013

Homeowners associations provide many benefits for their members. In California, state law defines many aspects of homeowners associations, including how they are formed, how they operate, and limits on power. But as it relates to the real estate transaction, there has been a lot of publicity recently about areas of concern, and REALTORS® should be aware of potential pitfalls regarding HOAs.

TOPICS COVERED

- Selling short sales to HOA boards
- Avoiding foreclosure
- Obtaining HOA documents...timely
- HOAs agreeing to FHA certification
- Broadening your buyer's options

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CONTACT INFORMATION

NAME	PHONE ()
ADDRESS		☐ HOME ☐ OFFICE
CITY/STATE	ZIP	
PAYMENT INFORMATION		
□CHECK □VISA □ M/C □ DISCOVER	☐ AMEX EXP. DATE	\$ AMOUNT
SIGNATURE		7.11.00.11
By signing, you are confirming that you have read, understand	, and agree with our cancellation policy	(at right)

REALTO

RETURN TO: Greater San Diego Association of REALTORS®

4845 Ronson Court, San Diego, CA 92111 Membership@sdar.com

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