



# COURSE SCHEDULE 2014

## RISK MANAGEMENT SPECIALIST™

COURSE	DRE CREDIT	ELECTIVE	DATES & TIMES		PRESENTERS
<b>Understanding the RPA-CA &amp; Listing or Buying</b> <i>(formerly known as Conquering Contracts)</i>	19 CP	X	Feb. 26, 27, 28 (KEARNY MESA) May 6, 8, 9 (SOLANA BEACH)	Aug. 26, 27, 28 (SOUTH COUNTY) Nov. 4, 5, 6 (EAST COUNTY)	Michael Spilger, Esq. Kent Sharp, Esq.
<b>Contract Essentials</b>	8 CP	X	Mar. 7 (SOLANA BEACH) Jun. 16 (EAST COUNTY)	8:00 a.m. – 5:00 p.m.	Ed Estes, Esq.
<b>Understanding the New RPA-CA</b>	3 CP	X	Mar. 7 (SOLANA BEACH) Jun. 16 (EAST COUNTY)	2:00 p.m. – 5:00 p.m.	Ed Estes, Esq.
<b>Know Your Disclosures</b>	8 CP	X	Mar. 14 (SOLANA BEACH) Jun. 17 (EAST COUNTY)	9:00 a.m. – 4:00 p.m.	Ed Estes, Esq.
<b>Pricing a Property and The Rules of Marketing</b>	7 CP		May 15 & 16 (KEARNY MESA) Nov. 6 & 7 (KEARNY MESA)	Day 1: 9:00 a.m. – 1:00 p.m. Day 2: 1:00 p.m. – 4:00 p.m.	Jackie Oliver, Esq.
<b>Buyer/Seller or Landlord/Tenant</b>	6 CP		Feb. 4 (EAST COUNTY) Jul. 15 (SOUTH COUNTY)	9:00 a.m. – 4:00 p.m.	Kathy Belville, Esq.
<b>How to Avoid Litigation</b>	4 CP	X	Mar. 20 (KEARNY MESA) Dec. 11 (KEARNY MESA)	9:00 a.m. – 1:00 p.m.	Michael Spilger, Esq.
<b>Get Acquainted with Other Contracts</b>	10 CP	X	Jun. 23 & 24 (KEARNY MESA) Sep. 8 & 9 (SOLANA BEACH)	9:00 a.m. – 3:00 p.m.	Kent Sharp, Esq.
<b>Short Sales: Legal Pitfalls</b>	NA		Feb. 13 (SOUTH COUNTY) Jul. 17 (EAST COUNTY)	9:00 a.m. – 11:00 a.m.	Michael Spilger, Esq.
<b>When in Doubt... Disclose!</b>	NA	X	Apr. 17 (KEARNY MESA) Oct. 14 (SOLANA BEACH)	9:00 a.m. – 1:00 p.m.	Michael Spilger, Esq.
<b>Red Flags: Natural Hazard, Title &amp; Termite</b>	NA		Jan. 21 (SOUTH COUNTY) Sep. 4 (EAST COUNTY)	9:00 a.m. – 1:00 p.m.	Michael Spilger, Esq. (moderator)
<b>Negotiations</b>	NA		Aug. 14 (KEARNY MESA) Oct. 22 (KEARNY MESA)	9:00 a.m. – 1:00 p.m.	Jackie Oliver, Esq.
<b>Understanding the Building Code and Municipal Courts</b>	NA		Jan. 23 (SOLANA BEACH) Oct. 6 (EAST COUNTY)	9:00 a.m. – 12:00 p.m.	Jonathan Schneeweiss, JD
<b>Confirmation Letters</b>	NA	X	Apr. 22 (SOUTH COUNTY) Sep. 18 (SOLANA BEACH)	9:00 a.m. – 11:00 a.m.	Jackie Oliver, Esq.

**REMINDER: The RMS Annual Luncheon/Certification is Friday, July 18, 2014  
at SDAR's Kearny Mesa Service Center. Mark your calendars!**



Note: When you obtain your RMS Certification, you are required to take 3 courses every two (2) years to maintain your certification. You are required to take "Understanding the RPA-CA & Listing or Buying (formerly known as Conquering Contracts)" and you may select from any of the two courses marked as an elective. All class dates are subject to change. With attorneys as instructors, we are at the mercy of their court schedules. All courses are available to audit (without CalBRE credit) after the initial completion of the same course. There will be a small fee for replacement materials. Auditing seats are limited.

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