



# AT DEL MAR SERVICE CENTER CONQUERING CONTRACTS

**JUNE 5, 6, and 7**  
**LOCATION: DEL MAR SERVICE CENTER**

**Get a Grip on Your Transaction Paperwork**

Understand the intricacies of real estate contracts from listing to closing, including the most current Residential Purchase Agreement and commonly used addendums, while you earn 19 DRE credits.

## PROFESSIONAL ADVANTAGE

- Reduce risks for you and your client
- Review real estate contracts from A to Z
- Gain knowledge of the most important part of a real estate transaction... the Contracts!

### JUNE 2013 COURSE:

Wednesday, June 5	8:30 a.m. — 3:30 p.m.
Thursday, June 6	8:30 a.m. — 5:00 p.m.
Friday, June 7	8:30 a.m. — 1:30 p.m.

### Check In:

15 minutes prior

### Instructors:

Michael Spilger, Esq.

### Location:

SDAR'S DEL MAR SERVICE CENTER  
2690 Via De La Valle, Suite D130, Del Mar, CA 92014

### Price:

REALTOR® Plus Members .....	\$254.15
SDAR REALTORS® .....	\$299
All Others .....	\$399
RMS Audit .....	\$75

**Credit:** 19 Hours Consumer Protection

**DRE Sponsor ID:** 0282

Risk Management Specialist™ Members: If you've already taken the course, your RMS membership lets you audit it (without DRE credits) for just \$75! Contact [education@sdar.com](mailto:education@sdar.com) for details.



SEE BACK SIDE FOR DETAILS

☐ **Enroll me in the June 2013 Conquering Contracts Course in Del Mar**

☐ **Please contact me regarding the Risk Management Specialist™ certification**

☐ **Yes, I have read the Cancellation Policy. Initial** \_\_\_\_\_

**Register online at [www.sdar.com](http://www.sdar.com)**

Name: \_\_\_\_\_ Member #: \_\_\_\_\_ Phone: \_\_\_\_\_

☐ Home ☐ Office Address: \_\_\_\_\_ E-mail: \_\_\_\_\_

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: \_\_\_\_\_ Exp: \_\_\_\_\_

Amount: \_\_\_\_\_ Signature: \_\_\_\_\_

**Return to: Greater San Diego Association of REALTORS® • 4845 Ronson Court, San Diego, CA 92111 • Phone: (858) 715-8040 • Fax: (858) 715-8090**

**Cancellation/Refund Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if the cancellation is received at least three (3) business days prior. SDAR reserves the right to cancel or reschedule this seminar if needed. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. **DRE Credit:** Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive DRE credit for this course, you must pass the exam with a minimum of 70 % correct. A minimum of 90% attendance is required to receive credit.

