

# Due Diligence Certified Designation - DDC®

Note: This is not a NAR-recognized designation\*



## Location:

**SDAR'S KEARNY MESA SERVICE CENTER**  
4845 Ronson Court, San Diego, CA 92111

REGISTER: [www.SDAR.com/education](http://www.SDAR.com/education)

## Instructor:

**Leonard P. Baron, MBA, CPA**

## Also...

Be sure to see the back of this form for...



PREPAID  
**Professional Development PASS**

## TWO-DAY SESSION

**Thursdays - August 22 and 29, 2013**  
9:00 am - 12:00 pm

### SESSION 1 TOPICS (AUG. 22)

- Due Diligence
- Purchasing Process
- Rental Property Cash Flows
- Rent vs. Own
- Non-MLS Transactions
- Mortgage Financing
- Income and Property Taxes
- IRA Investing - Self Directed

### SESSION 2 TOPICS (AUG. 29)

- Homeowners Associations
- Home Inspections
- Property Insurance
- Title Insurance and Escrow
- LLCs and Trusts
- Managing Rentals
- Fixing and Flipping
- Apartment Buildings & Vacation Rentals
- Valuation of Property

**\*DDC® DESIGNATION** – You will be publicly listed on the website of the National Institute for Real Estate Due Diligence so potential new clients can find you – [DueDiligenceInstitute.org](http://DueDiligenceInstitute.org). Taking both classes provides you the designation and one-year membership to the institute.

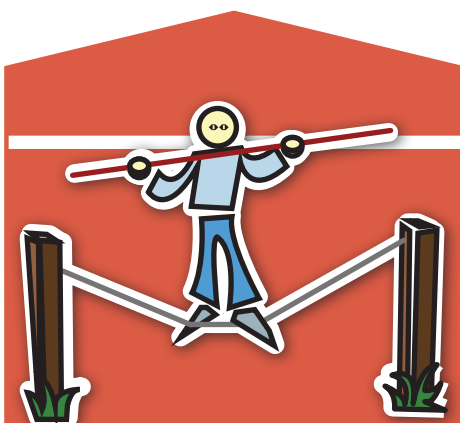
### TAKE BOTH SESSIONS FOR A DISCOUNTED PRICE!

**\$50.15 REALTOR® Plus    \$59 SDAR MEMBERS    \$79 ALL OTHERS**

**\$29.75 EACH**  
REALTOR® Plus

**\$35 EACH**  
SDAR MEMBERS

**\$45 EACH**  
ALL OTHERS



With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

## CONTACT INFORMATION

NAME \_\_\_\_\_

PHONE (     ) \_\_\_\_\_

ADDRESS \_\_\_\_\_

☐ HOME  
☐ OFFICE

CITY/STATE \_\_\_\_\_

ZIP \_\_\_\_\_

## PAYMENT INFORMATION




☐ CHECK   ☐ VISA   ☐ M/C   ☐ DISCOVER   ☐ AMEX

EXP. DATE \_\_\_\_\_

AMOUNT \_\_\_\_\_

SIGNATURE \_\_\_\_\_

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

MEMBER # \_\_\_\_\_



## RETURN TO:

**Greater San Diego Association of REALTORS®**  
4845 Ronson Court, San Diego, CA 92111  
[Membership@sdar.com](mailto:Membership@sdar.com)

**Fax: (858) 715-8088 | Phone: (858) 715-8040**

**Cancellation Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.