



ARE YOU READY?

Change is coming November 24.

Ensure you're up-to-date on all the **Residential Purchase Agreement 2014 changes** for both you and your clients.

With over 1,000 member comments reviewed, the Residential Purchase Agreement (RPA) is being changed to meet the needs of California REALTORS®. Familiarize yourself with all the 2014 changes made to the form to better serve and protect yourself and your clients.

The RPA form is the cornerstone of every successful real estate transaction in the state of California and there are several essential concepts, principles, and facts about this form that all REALTORS® should know. Get detailed instruction about how to properly complete and use the RPA form step-by-step to better serve and protect yourself and YOUR CLIENTS!

Final revision will be released November 24th.

Already taken Understanding the RPA & Listing or Buying, previously known as Conquering Contracts, but still interested in the RPA updates? Audit a class for only \$75.

Classes offered:

- Lunch and Learn Overviews
- In-depth Classes
- Review of RPA forms
- Webinar Trainings To-Go

A detailed calendar listing of these classes is on the back of this flyer.

Be Ready. Enroll today!



SDAR Member Services
(858) 715-8040

Classes & Resources

LIVE CLASSES

RPA Updates Lunch and Learn

SEPTEMBER 24
12 – 2 p.m.

Free
South County
Kevin Burke, *Instructor*

RPA Updates Lunch and Learn

OCTOBER 3
12 – 2 p.m.

Free
East County
Kevin Burke, *Instructor*

Understanding the RPA

SEPTEMBER 29
8 a.m. – 2:45 p.m.

Members: \$60
Non-members: \$78
Kearny Mesa
Kevin Burke, *Instructor*

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Sponsor #0282

C.A.R.'s Guide to the RPA

SEPTEMBER 30
9 – 1 p.m.

Members: \$59
Non-members: \$99
East County
Sanjay Wagle, *Instructor*

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RPA Updates Lunch and Learn

OCTOBER 15
12 – 2 P.M.

Free
South County
Kent Sharp, *Instructor*

RPA Updates Lunch and Learn

OCTOBER 22
12 – 2 p.m.

Free
South County
Kent Sharp, *Instructor*

RPA Updates Lunch and Learn

OCTOBER 30
12 – 2 p.m.

Free
Solana Beach
Kent Sharp, *Instructor*

Understanding the RPA & Listing or Buying AKA Conquering Contracts

**NOVEMBER 4 –
NOVEMBER 6**
8:30 a.m. – 3:30 p.m.
8:30 a.m. – 5 p.m.
8:30 a.m. – 1:30 p.m.

Members: \$299
Non-members: \$399
Audit: \$75
East County Location
Kent Sharp, *Instructor*

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C.A.R.'s Guide to the RPA

NOVEMBER 7
9 a.m. – 1 p.m.

Members \$59
Non-members \$99
Solana Beach Location
Sanjay Wagle, *Instructor*

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RPA Updates Lunch and Learn

NOVEMBER 12
12 – 2 p.m.

Free
South County
Kent Sharp, *Instructor*

RPA Updates Lunch and Learn

NOVEMBER 21
12 – 2 p.m.

Free
East County
Kent Sharp, *Instructor*

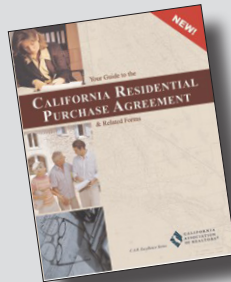
C.A.R.'s Guide to the RPA

DECEMBER 5
9 a.m. – 1 p.m.

Members \$59
Non-members \$99
Kearny Mesa Location
Sanjay Wagle, *Instructor*

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RPA Resources



ORDER THE NEW RPA BOOK: The new "Your Guide to the RPA" is available. Note, there will be a silent revision to this publication in November, mainly to change the 'drafts' to 'sample' after the forms release.

Please visit http://sdar.com/index.php?option=com_content&view=article&id=266&Itemid=183 order your guide; or visit one of our six locations to pick up your copy.

ONLINE CLASSES

Webinar-RPA Updates

October 20

10 a.m. – 12 p.m.

Kent Sharp, *Instructor*



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