

Contract Essentials

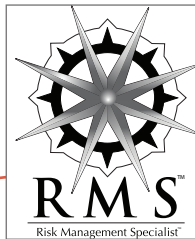

Location:

SDAR'S DEL MAR/SOLANA BEACH SERVICE CENTER
981 Lomas Santa Fe, Suite E, Solana Beach, CA 92075

REGISTER: www.SDAR.com/education

Instructor:

Ed Estes, ESQ., GRI, CCIM, CRB, ABR


Also...

Be sure to see the back of this form for...



PREPAID

Professional Development PASS

SINGLE SESSION

Tuesday, July 9, 2013
8:00 am - 5:00 pm

It is important that every real estate agent, whether they are representing the buyer or the seller, have a thorough understanding of the forms they are using in a real estate transaction. This course, taught by a real estate broker/attorney, will give students detailed information on the four basic contract agreements that residential real estate agents work with on a daily basis.

CONTRACTS COVERED

- Residential Listing Agreement
- Buyer Broker Exclusive Agreement
- Residential Purchase Agreement
- Counteroffer Agreement

DRE Credit: 8 Consumer Protection
DRE Sponsor #: 0282

TOPICS COVERED

- Completing each contract
- Answering questions regarding the provisions
- Overcoming objections that might arise
- Understanding basic contract principles and remedies available to a party if the contract is not properly performed

\$69

RMS MEMBERS

\$75.65

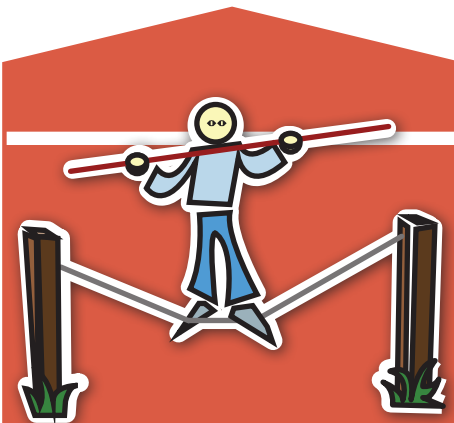
REALTOR® Plus

\$89

SDAR MEMBERS

\$105

ALL OTHERS



With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

CONTACT INFORMATION

NAME

PHONE ()

ADDRESS

☐ HOME
☐ OFFICE

CITY/STATE

ZIP

PAYMENT INFORMATION

☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX

EXP. DATE

AMOUNT

SIGNATURE

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

MEMBER #


RETURN TO:

Greater San Diego Association of REALTORS®
4845 Ronson Court, San Diego, CA 92111
Membership@sdar.com

Fax: (858) 715-8088 | Phone: (858) 715-8040

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. **DRE Credit:** Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive DRE credit for this course, you must pass the exam with a minimum of 70 % correct. A minimum of 90% attendance is required to receive credit.