# **Conquering Contracts**

Get a Grip on Your Transaction Paperwork



Location:

SDAR'S KEARNY MESA SERVICE CENTER

4845 Ronson Court, San Diego, CA 92111

Instructor:

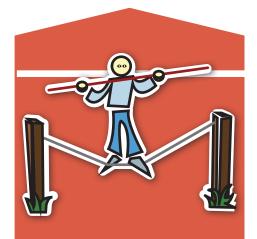
MICHAEL SPILGER, ESQ.



Also...

Be sure to see the back of this form for...





With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

## THREE-DAY SESSION

September 25 8:30 am - 3:30 pm September 26 8:30 am - 5:00 pm September 27

8:30 am - 1:30 pm

Understand the intracacies of real estate contracts from listing to closing, including the Residential Purchase Agreement and commonly used addendums - - all this, while you earn 19 Consumer Protection credits.

#### **TOPICS COVERED**

- Reduce risk for you and your client
- Review real estate contracts from A to Z
- Gain knowledge of the most important part of a real estate transaction...
  the contracts!

**DRE Credit:** 19 Consumer Protection **DRE Sponsor #:** 0282

\$254.15 REALTOR® Plus \$299 SDAR MEMBERS \$399 ALL OTHERS

\$75 RMS AUDIT

#### **CONTACT INFORMATION**

NAME				PHONE (	)
ADDRESS					☐ HOME ☐ OFFICE
CITY/STATE				ZIP	
PAYMENT INFORM	MATION	I			\$
□CHECK □VISA	☐ M/C	☐ DISCOVER	☐ AMEX	EXP. DATE	AMOUNT
SIGNATURE					
By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)					

MEMBER#



### RETURN TO:

Greater San Diego Association of REALTORS® 4845 Ronson Court, San Diego, CA 92111 Education@sdar.com

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Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. DRE Credit: Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification unimous To receive DRE credit for this course, you must pass the exam with a minimum of 70 % correct. A minimum of 90% attendance is required to receive credit.