

HOAs, REALTORS® & THE REAL ESTATE TRANSACTION



Homeowners associations provide many benefits for their members. In California, state law defines many aspects of homeowners associations, including how they are formed, how they operate, and limits on power. But as it relates to the real estate transaction, there has been a lot of publicity recently about areas of concern, and REALTORS® should be aware of potential pitfalls regarding HOAs.

TOPICS COVERED

- Selling short sales to HOA boards
- HOAs agreeing to FHA certification
- Avoiding foreclosure
- Broadening your buyer's options
- Obtaining HOA documents...timely

PROFESSIONAL ADVANTAGE

- Increase your knowledge and awareness of HOA issues
- Learn to identify and resolve common pitfalls within HOA transactions

☐ **Yes, sign me up for HOAs, REALTORS®, and the Real Estate Transaction**

☐ **Yes, I have read the Cancellation Policy. Initial** _____

Name: _____ Member #: _____ Phone: _____

☐ Home ☐ Office Address: _____ E-mail: _____

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: _____ Exp: _____

Amount: _____ Signature: _____

Return to: Greater San Diego Association of REALTORS® • 4845 Ronson Court, San Diego, CA 92111 • Phone: (858) 715-8040 • Fax: (858) 715-8090

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.

•Feb222013•

LOCATION KEARNY MESA SERVICE CENTER

Instructors: Rick Salpietra, Esq.
Raylene Brundage, RMS, SFR

Friday, April 26, 2013

Time:
2:30 p.m. – 5:00 p.m.

Check In:
15 minutes prior to start

Location:
SDAR's KEARNY MESA SERVICE CENTER
4845 Ronson Court, San Diego, CA 92111

Price:
RMS MembersFREE (must register)
REALTOR® Plus MembersFREE (must register)
SDAR REALTORS®\$15
All Others\$30

Learn about HOAs and the real estate transaction from a top HOA attorney.

Register online www.sdar.com

