

Agent Boot Camp: Jump Start Your Career



Location:

SDAR'S KEARNY MESA SERVICE CENTER
4845 Ronson Court, San Diego, CA 92111

REGISTER: www.SDAR.com/education

Instructor:

PATRICK ALEXANDER, J.D.

Also...

Be sure to see the back of this form for...



PREPAID
Professional Development PASS

SINGLE SESSION

Wednesday, December 4, 2013
9:00 am - 3:30 pm

In the year 2013, it is critical that career real estate agents focus on the "business of the business of selling real estate."

Without question, a professional business real estate agent must develop a full 12-month Time Management Calendar and Annual Budget, so as to enhance their earnings and business development.

TOPICS COVERED

- Capturing, converting & closing FSBOs
- Time management
- Annual budgeting
- PLAN (Prospecting, Leads, Appointments, Negotiate Contracts)
- Generating CMAs ... and much more

LUNCH PROVIDED

Free
RMS MEMBERS
(MUST REGISTER)

Free
REALTOR®Plus
(MUST REGISTER)

\$15
SDAR MEMBERS

\$50
ALL OTHERS



CONTACT INFORMATION

NAME _____ PHONE () _____

ADDRESS _____ ☐ HOME ☐ OFFICE

CITY/STATE _____ ZIP _____

PAYMENT INFORMATION

_____ \$ _____
☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX EXP. DATE AMOUNT

SIGNATURE _____

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

MEMBER # _____



RETURN TO:

Greater San Diego Association of REALTORS®
4845 Ronson Court, San Diego, CA 92111
Membership@sdar.com
Fax: (858) 715-8088 | Phone: (858) 715-8040

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.



**REALTORS® with designations
or certifications
can double their income!**



Strengthen Your Real Estate Career with SDAR's Education Programs

Your new career starts here with the professional preparation and hands-on training needed to pass your CalBRE State Exam and secure your Real Estate License.

When the selling begins and your properties start closing, we continue to develop your talents in the classroom and on the web with intermediate and advanced courses covering a wide range of topics.

We offer 178 unique courses each year online and in the classroom.

For a complete list of classes, please visit SDAR.com/education.

Improve... Develop ...Raise the Bar!

☐ **Yes, sign me up for the Prepaid Professional Development Pass**

Choose Your Pass:

☐ **Agent Essentials**

☐ **Continuing Education**

☐ **Risk Management Specialist**

☐ **Designations & Certifications**

Name: _____ Member #: _____ Phone: _____

Address : _____ E-mail: _____

Payment Information: ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx ☐ Check # _____

Card#: _____ Exp: _____

Amount: _____ Signature: _____

Return to SDAR: 4845 Ronson Court, San Diego, CA 92111 • Email: Education@SDAR.com • Fax: 858 715-8090

Disclaimer: Not all classes qualify. Check with member services for class eligibility. Please note: some CE units are pending approval.



www.SDAR.com

858.715.8000

4845 Ronson Ct, San Diego, CA 92111