

Submitted to:

☐Coronado ☐East San Diego County ☐Escondido ☐Fallbrook
☐North San Diego County ☐San Diego ☐Pacific Southwest

MOBILE HOME PARK Listing Input Form (Page 1)

LISTING # _____ TRANSACTION # _____ (R) = Required Information

LO _____ LIST OFFICE NAME _____ LIST OFFICE PHONE _____
(R) LIST OFFICE #

LA _____ LIST AGENT NAME _____ NN _____ LIST AGENT PHONE _____
(R) LIST AGENT # LAST NAME (R) NICKNAME

HSN _____ STR _____ MCP _____ MCC _____ MCR _____
(R) ADDRESS # STREET NAME MAP CODE PAGE MAP CODE COLUMN MAP CODE ROW

COU _____ CIT _____ STE _____ ZIP _____
(R) COUNTY (R) CITY (R) STATE (R) ZIP CODE

LP _____ NMS _____ PLN _____ DPM _____ COP _____
(R) LIST PRICE \$ (R) # OF SPACES (R) PRESENT LOANS \$ (R) DOWN PMT (DP) \$ EXTRA COPIES (100, 200, 300, 400, 500)

LD _____ PPS _____ GE _____ ASF _____
(R) LIST DATE (MM/DD/YY) (R) PRICE/SPACE\$ (R) GROSS EQUITY (R) ASSUMABLE FINANCING

XD _____
(R) EXPIRE DATE (MM/DD/YY)

HAV _____
(R) HAVE

MWT _____
(R) MOTIVE/WANT

Annual Income: # Of Spaces: Monthly Rate:

ISR _____ NS1 _____ RS1 _____
SPACE RENTAL

IUT _____ NS2 _____ RS2 _____
UTILITIES

ILD _____ NS3 _____ RS3 _____
LAUNDRY

IVN _____
VENDING

IOT _____
OTHER

ITO _____
TOTAL

FINANCIAL ANALYSIS: FYF _____ FYT _____ EXPENSES: _____
FISCAL YEAR FROM -- TO --

Actual: Projected: Actual: Projected:

GSI _____ PGS _____
(R) GROSS SCHEDULED INCOME GROSS SCHEDULED INCOME

AOI _____ POI _____
+ OTHER INCOME + OTHER INCOME

AVC _____ PVC _____
- VACANCY & CREDIT LOSS - VACANCY & CREDIT LOSS

AGI _____ PGI _____
GROSS OPER. INCOME GROSS OPER. INCOME

AEX _____ PEX _____
(R) - OPER. EXPENSES - OPER. EXPENSES

NOI _____ PNI _____
(R) NET OPER. INCOME NET OPER. INCOME

API _____ PPI _____
- TOTAL ANNUAL P&I PMT - TOTAL ANNUAL P&I PMT

ACF _____ PCF _____
CASH FLOW PRE-TAX CASH FLOW PRE-TAX

CAP _____ PCR _____
(R) CAP RATE (NOI/LP) CAP RATE (NOI/LP)

ACO _____ PCO _____
CASH ON CASH/PRE-TAX (CF ÷ EQ) CASH ON CASH/PRE-TAX (CF ÷ EQ)

GM _____ PGM _____
(R) GROSS MULTIPLIER (LP ÷ GSI) GROSS MULTIPLIER (LP ÷ GSI)

ATX _____ PTX _____
TAXES TAXES

AFL _____ PFI _____
INS F&L INS F&L

AGL _____ PG _____
GAS & ELEC. GAS & ELEC.

AWS _____ PWS _____
WATER & SEWER WATER & SEWER

ATR _____ PTR _____
TRASH TRASH

ASU _____ PSU _____
SUPPLIES SUPPLIES

AMA _____ PMA _____
MAINT. MAINT.

APC _____ PPC _____
PEST CONTROL PEST CONTROL

ALI _____ PLI _____
LICENSE LICENSE

AGA _____ PGA _____
GARDENER GARDENER

AMG _____ PMG _____
MANAGER MANAGER

APM _____ PPM _____
PROP. MGT. PROP. MGT.

AOE _____ POE _____
OTHER OTHER

ATE _____ PTE _____
TOTAL TOTAL

FINANCING (To be verified at time of contract)

1ST _____ 1PI _____ 1PC _____ 1AS _____ 1BL _____ 1YR _____
1ST \$ BALANCE 1ST \$ P & I 1ST INT % 1ST ASSUMABLE (Y/N) 1ST BALLOON 1ST MM/YY DUE

2ND _____ 2PI _____ 2PC _____ 2AS _____ 2BL _____ 2YR _____
2ND \$ BALANCE 2ND \$ P & I 2ND INT % 2ND ASSUMABLE (Y/N) 2ND BALLOON 2ND MM/YY DUE

BAL _____ BPI _____ BPC _____ BAS _____ BBL _____ BYR _____
BLN \$ BALANCE BLN \$ P & I BLN INT % BLN ASSUMABLE (Y/N) BLN BALLOON BLN MM/YY DUE

ZON _____ LTZ _____ LTS _____ ACR _____ WDS _____
ZONING APX. LOT SIZE APX. LOT SQ.FT. APX. # OF ACRES WATER DISTRICT

PSP _____ BLD _____ AGE _____ WEL _____
PARKING SPACES # BUILDINGS APX. AGE WELL

Sewage Facility: SPU _____ SPR _____ SCP _____ WPC _____
PUBLIC PRIVATE CAPACITY WELL PUMP CAPACITY

APN _____ SPH _____ CSO _____
APN SHOW PHONE (R) COMM. TO SELLING OFFICE

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AUTHORIZED SIGNATURE APPROVING LISTING _____ DATE APPROVED _____

REV.11/09/94

LISTING #

TRANSACTION #

(R) = Required Information

R01

REMARKS LINE 1

R02

REMARKS LINE 2

R03

REMARKS LINE 3

R04

REMARKS LINE 4

R05

REMARKS LINE 5

R06

REMARKS LINE 6

R07

REMARKS LINE 7

R08

REMARKS LINE 8

R09

REMARKS LINE 9

R10

REMARKS LINE 10

R11

REMARKS LINE 11

R12

REMARKS LINE 12

R13

REMARKS LINE 13

R14

REMARKS LINE 14

R15

REMARKS LINE 15

R16

REMARKS LINE 16

R17

REMARKS LINE 17

R18

REMARKS LINE 18

R19

REMARKS LINE 19

R20

REMARKS LINE 20

AMN AMENITIES

☐ A. HEATED POOL

☐ B. SPA

☐ C. SAUNA

☐ D. REC ROOM

☐ E. TENNIS

☐ F. CLUBHOUSE

☐ G. BBQ'S

☐ H. CTV AVAIL

☐ I. RV PARKING

☐ J. ELEVATOR

☐ K. EXERCISE ROOM

☐ M. NONE

☐ N. OTHER

☐ O. REMARKS

(R) COB COMMISSION TO BUYERS BROKER

☐ A. YES

☐ B. CALL LISTING OFFICE

☐ C. NONE

EF EXISTING FINANCING

☐ A. CONVENTIONAL

☐ B. FHA

☐ C. VA

☐ D. STATE VETERAN

☐ E. FIXED RATE

☐ F. ARM

☐ G. GPM

☐ H. AITD

☐ I. LAND CONTRACT

☐ M. PRIVATE

☐ N. OTHER

☐ O. CLEAR

☐ P. REMARKS

FLZ FLOOD ZONE

☐ A. KNOWN HAZARD

☐ B. HAZARD UNKNOWN

☐ C. REMARKS

GHZ GEO HAZARD ZONE

☐ A. KNOWN HAZARD

☐ B. HAZARD UNKNOWN

☐ C. REMARKS

LSZ LOT SIZE

☐ A. 0.25 ACRE OR LESS

☐ B. 0.25 + THROUGH 0.50 ACRE

☐ C. 0.50 + THROUGH 0.75 ACRE

☐ D. 0.75 + THROUGH 1.50 ACRES

☐ E. 1.50 + THROUGH 2.50 ACRES

☐ F. 2.50 + THROUGH 5.00 ACRES

☐ G. 5.00 + THROUGH 10.0 ACRES

☐ H. 10.0 + THROUGH 20.0 ACRES

☐ I. ABOVE 20 ACRES/SEE REMARKS

(R) LTP LISTING TYPE

☐ A. EXCLUSIVE RIGHT

☐ B. EXCLUSIVE AGENCY

☐ C. OPEN LISTING

☐ D. PROBATE

(R) PHO PHOTO CODE

☐ A. 1 PHOTO TO BE TAKEN

☐ B. SUPPLEMENT PHOTO TO BE TAKEN

☐ C. NO PHOTO REQUESTED

☐ D. 1 PHOTO SUBMITTED

☐ E. 1 SKETCH/PLAT SUBMITTED

☐ F. SPEC INSTRUCTIONS/WRITE OR CALL BRD

SFI SOURCE OF FINANCIAL INFO

☐ A. TAX RETURN

☐ B. ACCOUNTANT

☐ C. OWNER

☐ D. LIMITED INFO

☐ E. OTHER

☐ F. REMARKS

SHW SHOW

☐ A. CALL LISTING OFFICE

☐ B. KEY IN LISTING OFFICE

☐ C. APPT WITH OCCUPANT

☐ D. APPT WITH LISTING OFFICE

☐ E. GATE PASS

☐ F. CALL FIRST

☐ G. WITH ACCEPTED OFFER

☐ H. REMARKS

SPL SPECIAL

☐ A. TERMITE CERTIFICATE

☐ B. SELLERS ARE RE LICENSEES

☐ C. COURT APPROVED SALE

☐ D. ASSESSMENTS/LIENS

☐ E. HOME OWNERS WARRANTY

☐ F. LOCAL TRANSFER TAX

☐ G. CITY TRANSFER TAX

☐ H. OTHER TAXES

☐ I. BUILDING REPORT

☐ J. CITY REPORT

☐ K. ENERGY RETROFIT

☐ L. EXCLUDED ITEMS

☐ M. LAND LEASE

☐ N. SERVICE CONTRACTS

☐ O. RENT CONTROL

☐ P. HIGHWAY FRONTAGE

☐ Q. FREEWAY ACCESS

☐ R. RR SPURS

☐ V. NONE

☐ W. OTHER

☐ X. REMARKS

TRM TERMS

☐ A. CTNL

☐ C. CTCL

☐ D. OWNER MAY CARRY 1ST

☐ E. OWNER MAY CARRY 2ND

☐ F. ASSUMABLE 1ST

☐ G. ASSUMABLE 2ND

☐ H. ASSUMABLE OTHER

☐ I. FHA

☐ J. VA

☐ K. STATE VETERAN

☐ L. AITD

☐ M. LEASE OPTION

☐ N. EXCHANGE UP

☐ O. EXCHANGE DOWN

☐ P. LAND CONTRACT

☐ Q. SUBMIT

☐ R. USE EXISTING LENDER

☐ V. CASH

☐ W. OTHER

☐ X. REMARKS