

AT KEARNY MESA SERVICE CENTER

HOAs, REALTORS® & THE REAL ESTATE TRANSACTION

The Trusted Voice of San Diego Real Estate



omeowners associations provide many benefits for their members. In California, state law defines many aspects of homeowners associations, including how they are formed, how they operate, and limits on power. But as it relates to the real estate transaction, there has been a lot of publicity recently about areas of concern, and REALTORS® should be aware of potential pitfalls regarding HOAs.

TOPICS COVERED

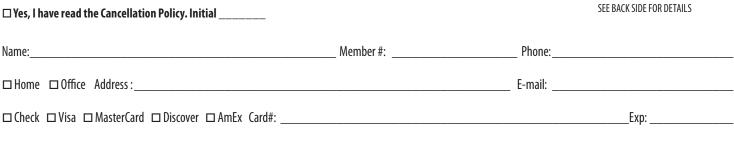
- Selling short sales to HOA boards
- Avoiding foreclosure
- Obtaining HOA documents...timely
- HOAs agreeing to FHA certification
- Broadening your buyer's options

PROFESSIONAL ADVANTAGE

- Increase your knowledge and awareness of HOA issues
- Learn to identify and resolve common pitfalls within HOA transactions

☐ Yes, sign me up for HOAs, RFALTORS®, and the Real Estate Transaction

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\square Yes, I have read the Cancellation Policy. Initial				



Amount: Signature:

Return to: Greater San Diego Association of REALTORS® = 4845 Ronson Court, San Diego, CA 92111 = Phone: (858) 715-8040 = Fax: (858) 715-8090



LOCATION **KEARNY MESA SERVICE CENTER**

Instructors: Rick Salpietra, Esq. Raylene Brundage, RMS, SFR

Friday, April 26, 2013

Time:

2:30 p.m. – 5:00 p.m.

Check In:

15 minutes prior to start

Location:

SDAR'S KEARNY MESA SERVICE CENTER 4845 Ronson Court, San Diego, CA 92111

Price:

RMS Members	FREE (must register)
REALTOR® Plus Members	FREE (must register)
SDAR REALTORS [®]	\$15
All Others	\$30

Learn about HOAs and the real estate transaction from a *top* HOA attorney.

Register online www.sdar.com

Professional Development

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