

KNOW YOUR DISCLOSURES

Risk Management Specialist™



Disclosure of hazardous or defective conditions on real estate is regulated by state law. Potential buyers must be told all material facts about the condition of a property for sale. This course was written and is taught by a real estate attorney (and broker) specifically for SDAR members. You will learn each of the numerous disclosure forms for C.A.R. and SDAR.

TOPICS COVERED

- What is a material fact?
- Which form to use and when?
- Which forms are legally required and which are not?
- What do I do when the other agent will not return forms?
- What do I do when my seller does not wish to disclose?

PROFESSIONAL ADVANTAGE

- Reduce risk for you and your client
- Understanding the numerous disclosure forms for C.A.R. and SDAR
- Earn 6 hours of Consumer Protection DRE credit
- RMS certification course

LOCATION KEARNY MESA SERVICE CENTER

Instructor:

Ed Estes, Esq., GRI, CCIM, CRB, ABR

Friday, May 17, 2013

Time:

9:00 a.m. – 4:00 p.m.

Check In:

15 minutes prior to start

Location:

SDAR KEARNY MESA SERVICE CENTER
4845 Ronson Court, San Diego, CA 92111

Price:

RMS Members \$59
REALTOR®/Plus Members \$67.15
SDAR REALTORS® \$79
All Others \$109

Sponsor #: 0282

Credit: 6 Consumer Protection

Register online at www.sdar.com

☐ **Yes, sign me up for Know Your Disclosures**

☐ **Please contact me regarding the Risk Management Specialist™ certification**

☐ **Yes, I have read the Cancellation Policy. Initial** _____

EARN 6 Consumer Protection DRE Credits!



SEE BACK SIDE FOR DETAILS

Name: _____ Member #: _____ Phone: _____

☐ Home ☐ Office Address: _____ E-mail: _____

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: _____ Exp: _____

Amount: _____ Signature: _____



Return to: San Diego Association of REALTORS® • 4845 Ronson Court, San Diego, CA 92111 • Phone: (858) 715-8040 • Fax: (858) 715-8090

Cancellation/Refund Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if the cancellation is received at least three (3) business days prior. SDAR reserves the right to cancel or reschedule this seminar if needed. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. **DRE Credit:** Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive DRE credit for this course, you must pass the exam with a minimum of 70 % correct. A minimum of 90% attendance is required to receive credit.

PREPAID PROFESSIONAL DEVELOPMENT PASS



From the Agent Boot Camp, to professional designations such as ABR and SRS, to cutting-edge training, SDAR has your professional development needs covered. Gain access to online and live classes available now through our convenient Prepaid Professional Development Pass.

- ◆ Valuable cost saving options available
- ◆ Select and attend classes throughout the year
- ◆ Prepaid passes make great gifts for colleagues
- ◆ Tax deductions may be taken for educational purchases*



*Consult your tax advisor for full disclosure on available tax deductions.

SDAR provides professional development classes to help you:

- ◆ Become a stronger negotiator
- ◆ Earn additional designations
- ◆ Mitigate risk
- ◆ Stay informed on industry trends
- ◆ Stay current on technology

Select from several options to best meet your professional development needs & maximize savings:

☐ Introduction

Cost \$75 (\$125 Value)

Save \$50 - (40% savings)

☐ Premier

Cost \$300

Unlimited classes

(excludes designations classes)

LEARN MORE:
sdar.com/edpass

☐ Essentials

Cost \$150 (\$275 Value)

Save \$125 - (55% savings)

☐ Exclusive

Cost \$500

Unlimited classes

(including designation classes)

ABR, SRES, SRS & SFR

Average cost for one designation class is \$299. Four designation classes equal a \$1,196 value. (59% savings) - Plus all additional classes

Yes, please sign me up for the Prepaid Professional Development Pass option checked above.

Name: _____ Member #: _____ Phone: _____

☐ Home ☐ Office Address: _____ E-mail: _____

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: _____ Exp: _____

Amount: _____ Signature: _____

Return to: Greater San Diego Association of REALTORS® ▪ 4845 Ronson Court, San Diego, CA 92111 ▪ Phone: (858) 715-8040 ▪ Fax: (858) 715-8090

