

CERTIFICATION /
DESIGNATIONCertified International
Property Specialist

COURSES

SDAR'S KEARNY MESA
SERVICE CENTER4845 Ronson Court
San Diego, CA 92111Instructor:
DAVID E. WYANTCIPS, TRC, GRI, ABR, RSPS,
AHWD, e-PRO, SFR, Green, CDEI*Become part of an elite global network...***NOTE:** CIPS courses do not qualify for
Prepaid Professional Development Pass

FIVE-DAY INSTITUTE

Monday through Friday, August 25-29, 2014
8:30 am - 5:00 pm

- Join an elite group of less than 1% of REALTORS® with the CIPS designation
- Understand cultural communications, international business & customs that impact the global real estate market
- Assist local buyers to invest abroad
- Exchange transaction referrals with worldwide agents
- Obtain referrals from online CIPS Directory
- Earn elective credits for ABR, CRS, RSPS

COURSE TOPICS

- ☐ **AUG 25** - Global Real Estate: Local Markets
(Core Course - required prerequisite)
- ☐ **AUG 26** - Global Real Estate: Transaction Tools
(Core Course - required prerequisite)
- ☐ **AUG 27** - The Americas & International Real Estate
- ☐ **AUG 28** - Asia/Pacific & International Real Estate
- ☐ **AUG 29** - Europe & International Real Estate

*Prerequisites and individual courses may be
taken separately***NOTE:** Application, fees, and additional courses Required to obtain designation**REGISTER: www.SDAR.com/education****50% DEPOSIT TODAY RESERVES YOUR SEAT!****\$595*** (\$650)

ENTIRE INSTITUTE

\$159* (\$179)

INDIV. COURSES

***Early-Bird Price through JULY 1**
*(price after July 1)*CLASS ID:
140825AK

CONTACT INFORMATION

NAME _____ PHONE () _____

ADDRESS _____ ☐ HOME ☐ OFFICE

CITY/STATE/ZIP _____ E-MAIL _____

PAYMENT INFORMATION

 \$
☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX EXP. DATE AMOUNT

SIGNATURE _____

By signing, you are confirming that you have read, understand, and agree with our cancellation policy below.

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.

MEMBER # _____



RETURN TO:

Greater San Diego Association of REALTORS®
4845 Ronson Court, San Diego, CA 92111
Education@sdar.com
Fax: (858) 715-8088 | Phone: (858) 715-8040



The Trusted Voice of San Diego Real Estate



SAVE ON CLASSES ALL YEAR LONG!

Benefit from a Flat Rate for Education

Agent Essentials

Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.

- Includes 5 agent classes (\$200 value)
- Learn the fundamentals of:
 - Business Planning & Goal Setting
 - Building a Successful Business Model
 - Real Estate Sales Techniques
 - Effective Communication
 - Escrow, Title and Lending

SDAR Members: \$150 Save \$50
Non Members: \$250 Save \$25

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Are you up for license renewal? Earn all of the continuing education (CE) units you need.

- Attend our Spring or Fall Extravaganza's (\$200 value)
-Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

SDAR Members: \$250 Save \$250
Non Members: \$500 Save \$250

Risk Management Specialist

Consumers want fast, easy transactions and contracts can take time and get messy.

Protect yourself and your transactions by becoming a Risk Management Specialist.

- Includes 22 classes, such as:
 - Conquering Contracts
 - When in Doubt... Disclose, Disclose, Disclose!
 - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

SDAR Members: \$700 Save \$470
Non Members: \$1,000 Save \$605

Designations & Certifications

Earn any of the following designations or certifications:

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

SDAR Members: \$1,000 Save \$265
Non Members: \$1,300

☐ **Yes, sign me up for the Prepaid Professional Development Pass**

Choose Your Pass:

☐ **Agent Essentials**

☐ **Continuing Education**

☐ **Risk Management Specialist**

☐ **Designations & Certifications**

Name: _____ Member #: _____ Phone: _____

Address : _____ E-mail: _____

Payment Information: ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx ☐ Check # _____

Card#: _____ Exp: _____

Amount: _____ Signature: _____

Return to SDAR: 4845 Ronson Court, San Diego, CA 92111 • Email: Education@SDAR.com • Fax: 858 715-8090

Disclaimer: Not all classes qualify. Check with member services for class eligibility. Please note: some CE units are pending approval.