

BROKER PRICE OPINION RESOURCE

**Be the second opinion.
Gain a second revenue stream.**

THE AGENT'S ROLE IN THE VALUATION OF PROPERTY

**Earn the Broker Price Opinion
Resource Certification.**

Whether you are experienced at preparing broker price opinions or are new to the business, this brand-new course from NAR will provide you with the knowledge and skills to reduce your risk and increase your opportunities by creating professional and accurate BPOs.

TOPICS COVERED

- Objectives and Overview
- Multiple Uses of BPOs
- REALTORS® Property Resource (RPR)
- Other Factors Determining Market Value
- Valuation Terminology
- Company Policies and Risk Management
- Record Retention
- BPOs and CMAs... and much more

NOTE: Additional requirements/fees may be required to obtain/maintain certification. Visit <http://rebac.net>.

☐ **Yes, sign me up for Broker Price Opinion Resource (BPOR Certification)**

☐ **Yes, I have read the Cancellation Policy. Initial** _____

Name: _____ Member #: _____ Phone: _____

☐ Home ☐ Office Address: _____ E-mail: _____

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: _____ Exp: _____

Amount: _____ Signature: _____

LOCATION

KEARNY MESA SERVICE CENTER

Instructor:

Ginni Field, ABR, CRB, GRI, SRES, SFR

Thursday, June 6, 2013

Time: 9:00 a.m. – 4:30 p.m.

Check In: 15 minutes prior to start

Location:

SDAR's KEARNY MESA SERVICE CENTER
4845 Ronson Court, San Diego, CA 92111

Price:

REALTOR® Plus Members\$84.15
SDAR REALTORS®\$99
All Others\$119

**Counts as one REBAC elective course
to be applied toward the**

 **DESIGNATION**

**ALSO: Take ABR Designation Course
at SDAR July 25 & 26**

REGISTER ONLINE WWW.SDAR.COM



Return to: Greater San Diego Association of REALTORS® • 4845 Ronson Court, San Diego, CA 92111 • Phone: (858) 715-8040 • Fax: (858) 715-8090

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.