







COMPARATIVE SALES - EXISTING HOMES - SEPTEMBER 2011 SAN DIEGO COUNTY

		ATTACHED			DETACHED		
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1	Total Sales Volume September 2011	\$215,544,846	-0.627	-15.567	\$830,348,827	2.328	-3.541
2	Average Sales Price September 2011	\$271,467	-0.127	-2.275	\$482,200	-5.338	-1.020
3	Median* Sales Price September 2011	\$210,000	-1.360	0.960	\$360,000	-7.690	-2.430
4	Sold Listings September 2011	794	-0.501	-13.602	1,722	8.098	-2.547
5	Average Days on Market September 2011	91	0.000	-1.087	81	1.250	0.000
6	Total Sales Volume September 2010	\$216,905,292			\$811,457,973		
7	Average Sales Price September 2010	\$271,811			\$509,390		
8	Median* Sales Price September 2010	\$212,900			\$390,000		
9	Sold Listings September 2010	798			1,593		
10	Average Days on Market September 2010	91			80		

		ATTA	CHED		DETACHED			
		Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month	
11	Total Sales Volume YTD 2011	\$2,148,643,499	-9.611		\$7,770,855,711	-2.409		
12	Average Sales Price YTD 2011	\$265,790	-1.180		\$490,275	-1.461		
13	Median* Sales Price YTD 2011	\$208,000	-5.450	N/A	\$370,000	-3.890	N/A	
14	Sold Listings YTD 2011	8,084	-8.531		15,850	-0.962		
15	Average Days on Market YTD 2011	95	14.458		83	13.699		
16	Total Sales Volume YTD 2010	\$2,377,100,344			\$7,962,662,971			
17	Average Sales Price YTD 2010	\$268,964			\$497,542			
18	Median* Sales Price YTD 2010	\$220,000			\$385,000			
19	Sold Listings YTD 2010	8,838			16,004			
20	Average Days on Market YTD 2010	83			73			

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"The median home price is the price where half of the homes sold for more and half sold for less. It is a more typical price measure than average, which can be skewed high by a relative handful of million-dollar plus transactions.







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