

## TECHNOLOGY

## Paragon MLS Training

## COURSES

## SDAR'S KEARNY MESA SERVICE CENTER

4845 Ronson Court, San Diego, CA 92111

## MONDAY, FEBRUARY 24

## MORNING SESSION

- ☐ Paragon Essentials ..... 9:30 am - 10:45 am  
☐ Paragon CMA/Client Contact ..... 11:00 am - 12:00 pm  
☐ Paragon Q&A ..... 12:00 pm - 12:45 pm

## AFTERNOON SESSION

- ☐ Paragon Essentials ..... 1:15 pm - 2:30 pm  
☐ Paragon CMA/Client Contact ..... 2:45 pm - 3:45 pm  
☐ Paragon Q&A ..... 3:45 pm - 4:30 pm

## WEDNESDAY, MARCH 5

## MORNING SESSION

- ☐ Paragon Essentials ..... 9:00 am - 10:15 am  
☐ Paragon CMA/Client Contact ..... 10:30 am - 11:30 am  
☐ Paragon Q&A ..... 11:30 am - 12:15 pm

## AFTERNOON SESSION

- ☐ Paragon Essentials ..... 1:15 pm - 2:30 pm  
☐ Paragon CMA/Client Contact ..... 2:45 pm - 3:45 pm  
☐ Paragon Q&A ..... 3:45 pm - 4:30 pm

## FRIDAY, MARCH 7

## MORNING SESSION

- ☐ Paragon Essentials ..... 9:00 am - 10:15 am  
☐ Paragon CMA/Client Contact ..... 10:30 am - 11:30 am  
☐ Paragon Q&A ..... 11:30 am - 12:15 pm

## AFTERNOON SESSION

- ☐ Paragon Essentials ..... 1:15 pm - 2:30 pm  
☐ Paragon CMA/Client Contact ..... 2:45 pm - 3:45 pm  
☐ Paragon Q&A ..... 3:45 pm - 4:30 pm

☐ SIGN ME UP FOR THE COURSES CHECKED ABOVE (SUBMIT ENTIRE PAGE)

## CONTACT INFORMATION

CLASS ID:  
1402KEARNY

NAME \_\_\_\_\_ PHONE ( ) \_\_\_\_\_

ADDRESS \_\_\_\_\_ ☐ HOME ☐ OFFICE

CITY/STATE/ZIP \_\_\_\_\_ E-MAIL \_\_\_\_\_

REGISTER: [www.SDAR.com/education](http://www.SDAR.com/education)

MEMBER # \_\_\_\_\_



## RETURN TO:

Greater San Diego Association of REALTORS®  
 4845 Ronson Court, San Diego, CA 92111  
 Education@sdar.com  
 Fax: (858) 715-8088 | Phone: (858) 715-8040





# SAVE ON CLASSES ALL YEAR LONG!

**Benefit from a Flat Rate for Education**

## Agent Essentials

**Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.**

- Includes 5 agent classes (\$200 value)
- Learn the fundamentals of:
  - Business Planning & Goal Setting
  - Building a Successful Business Model
  - Real Estate Sales Techniques
  - Effective Communication
  - Escrow, Title and Lending

**SDAR Members: \$150 Save \$50**  
**Non Members: \$250 Save \$25**

## Continuing Education

**Are you up for license renewal? Earn all of the continuing education (CE) units you need.**

- Attend our Spring or Fall Extravaganza's (\$200 value)  
-Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

**SDAR Members: \$250 Save \$250**  
**Non Members: \$500 Save \$250**

## Risk Management Specialist

**Consumers want fast, easy transactions and contracts can take time and get messy.**

**Protect yourself and your transactions by becoming a Risk Management Specialist.**

- Includes 22 classes, such as:
  - Conquering Contracts
  - When in Doubt... Disclose, Disclose, Disclose!
  - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

**SDAR Members: \$700 Save \$470**  
**Non Members: \$1,000 Save \$605**

## Designations & Certifications

**Earn any of the following designations or certifications:**

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

**SDAR Members: \$1,000 Save \$265**  
**Non Members: \$1,300**

☐ **Yes, sign me up for the Prepaid Professional Development Pass**

**Choose Your Pass:**

☐ **Agent Essentials**

☐ **Continuing Education**

☐ **Risk Management Specialist**

☐ **Designations & Certifications**

Name: \_\_\_\_\_ Member #: \_\_\_\_\_ Phone: \_\_\_\_\_

Address : \_\_\_\_\_ E-mail: \_\_\_\_\_

**Payment Information:** ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx ☐ Check # \_\_\_\_\_

Card#: \_\_\_\_\_ Exp: \_\_\_\_\_

Amount: \_\_\_\_\_ Signature: \_\_\_\_\_

**Return to SDAR:** 4845 Ronson Court, San Diego, CA 92111 • Email: Education@SDAR.com • Fax: 858 715-8090

**Disclaimer:** Not all classes qualify. Check with member services for class eligibility. Please note: some CE units are pending approval.