

**TECHNOLOGY****Mobile Computing**  
*for the Real Estate Professional*

## COURSES

**PLUS FREE LUNCH!****Complimentary Lunch Served  
After Course at 12:00 p.m.****SDAR'S EAST COUNTY  
SERVICE CENTER**220 West Main Street  
El Cajon, CA 92020**Instructor:**  
**JOEL CARLSON**  
GRI, CRS, CRES

Since 1986, Joel Carlson has been a Master Instructor for the California Association of REALTORS®, and in 1992 qualified for his DREI (Designated Real Estate Instructor) from the National Association of REALTORS®. He received his real estate license in 1976 and currently operates MJC Realty in Newport Beach, Huntington Beach and Tustin.

Learn More About



See Back Side

**SINGLE SESSION****Friday, September 19, 2014**  
**9:00 am - 12:00 pm**

As real estate professionals, we need to become more mobile to meet the needs of our clients, and it is incumbent that we understand how this is done. Having the right hardware is the first step. Software is always essential to providing the proper service. However, there are always threats on the internet and you must know how to deal with them.

Attend this class and see a new approach to technology.

**TOPICS COVERED**

- Hardware minimums: Notebook vs. tablet vs. smartphone
- Software must haves: zipForm Pro and Standard, zipVault to store it all
- Viruses, spyware, data miners... oh my!
- Getting connected to the internet anywhere – safely!
- Benefits of web-based and on-your-computer software
- Electronic signatures – Digital Ink (the ultimate mobile computing pro)

**REGISTER: [www.SDAR.com/education](http://www.SDAR.com/education)****REGISTRATION REQUIRED****CLASS ID:**  
**1409194K****CONTACT INFORMATION**

NAME \_\_\_\_\_ PHONE (     ) \_\_\_\_\_

ADDRESS \_\_\_\_\_ ☐ HOME ☐ OFFICE

CITY/STATE/ZIP \_\_\_\_\_ E-MAIL \_\_\_\_\_

**PAYMENT INFORMATION**

\_\_\_\_\_ \$ \_\_\_\_\_

☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER ☐ AMEX ☐ EXP. DATE \_\_\_\_\_ AMOUNT \_\_\_\_\_**SIGNATURE** \_\_\_\_\_

By signing, you are confirming that you have read, understand, and agree with our cancellation policy below.

**Cancellation Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.

MEMBER # \_\_\_\_\_

**RETURN TO:**Greater San Diego Association of REALTORS®  
4845 Ronson Court, San Diego, CA 92111  
Education@sdar.com  
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The Trusted Voice of San Diego Real Estate



# SAVE ON CLASSES ALL YEAR LONG!

**Benefit from a Flat Rate for Education**

## Agent Essentials

**Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.**

- Includes 5 agent classes (\$200 value)
- Learn the fundamentals of:
  - Business Planning & Goal Setting
  - Building a Successful Business Model
  - Real Estate Sales Techniques
  - Effective Communication
  - Escrow, Title and Lending

**SDAR Members: \$150 Save \$50**  
**Non Members: \$250 Save \$25**

## Continuing Education

**Are you up for license renewal? Earn all of the continuing education (CE) units you need.**

- Attend our Spring or Fall Extravaganza's (\$200 value)  
-Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

**SDAR Members: \$250 Save \$250**  
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## Risk Management Specialist

**Consumers want fast, easy transactions and contracts can take time and get messy.**

**Protect yourself and your transactions by becoming a Risk Management Specialist.**

- Includes 22 classes, such as:
  - Conquering Contracts
  - When in Doubt... Disclose, Disclose, Disclose!
  - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

**SDAR Members: \$700 Save \$470**  
**Non Members: \$1,000 Save \$605**

## Designations & Certifications

**Earn any of the following designations or certifications:**

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

**SDAR Members: \$1,000 Save \$265**  
**Non Members: \$1,300**

☐ **Yes, sign me up for the Prepaid Professional Development Pass**

**Choose Your Pass:**

☐ **Agent Essentials**

☐ **Continuing Education**

☐ **Risk Management Specialist**

☐ **Designations & Certifications**

Name: \_\_\_\_\_ Member #: \_\_\_\_\_ Phone: \_\_\_\_\_

Address : \_\_\_\_\_ E-mail: \_\_\_\_\_

**Payment Information:** ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx ☐ Check # \_\_\_\_\_

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**Disclaimer:** Not all classes qualify. Check with member services for class eligibility. Please note: some CE units are pending approval.