

## SDAR Education Schedule

Classes subject to change or cancellation.

Check [www.sdar.com](http://www.sdar.com) for current information.

LEGEND:   KEARNY MESA   SOUTH COUNTY   EAST COUNTY   DEL MAR   CORONADO

R-Plus = REALTOR® Plus+ price  
RMS = Risk Management Specialist price

AUGUST	Class Name	Time	R-Plus	RMS	SDAR	Others	Credits	Presenter
16	Prospecting	9:00 am – 12:00 pm	\$21.25	\$25	\$25	\$35	3 CS	John Altman
16	VA Seminar for REALTORS®	9:00 am – 11:00 am	\$8.50	\$10	\$105	\$15	NA	Karen Bates & Ken Bates
18 & 19	Certified Negotiation Expert (CNE Designation)	8:30 am – 5:00 pm	\$169.15	\$199	\$199	\$209	15 CP	John Wenner
18	Tempo Tips & Updates	9:30 am – 11:00 am	Free	Free	Free	Free	NA	Sandicor Trainer
20	Digital Ink - Digital Signatures for Free (Saturday)	9:15 am – 12:15 pm	\$17	\$20	\$20	\$25	NA	Joel Carlson
23	Paperless Office: Better Workflow Saves Time, Money	9:00 am – 12:00 pm	\$21.25	\$25	\$25	\$35	NA	Randy Jones
25	zipForm® Online Lab	9:00 am – 12:00 pm	\$29.75	\$35	\$35	\$42	NA	Kimber Backlund
25	Confirmation Letters	1:00 pm – 3:00 pm	\$17	\$20	\$20	\$25	NA	Jacqueline Oliver, Esq.
27	Earn the Client's Trust (Saturday)	9:00 am – 12:00 pm	\$35	\$35	\$35	\$40	NA	Leonard P. Baron
29 & 30	Pricing a Property & The Rules of Marketing	Mon: 9:00 am – 1:00 pm Tue: 9:00 am – 12:00 pm	\$89.25	\$89	\$105	\$131	7 CP	Jacqueline Oliver, Esq.
30	Short Sales & Foreclosures (SFR Certification)	8:30 am – 5:00 pm	\$84.15	\$99	\$99	\$119	8 CP	J. Alan Sappenfield
30	Social Media for REALTORS® (evening)	4:00 pm – 6:00 pm	\$16.15	\$19	\$19	\$24	NA	Jeff Dowler
31	Fusion/Tempo Tips & Updates	4:00 pm – 6:00 pm	Free	Free	Free	Free	NA	Sandicor Trainer
SEPT	Class Name	Time	R-Plus	RMS	SDAR	Others	Credits	Presenter
6	Free MLS Training - Day 1	9:15 am – 4:30 pm	Free	Free	Free	Free	NA	Sandicor Trainer
8	zipForm® Online Lab	9:00 am – 12:00 pm	\$29.75	\$35	\$35	\$42	NA	Kimber Backlund
13	Mastering the iPad for Real Estate (beginner session)	9:00 am – 12:00 pm	\$21.25	\$25	\$25	\$30	NA	Jeffrey Raskin
13	Mastering the iPad for Real Estate (advanced session)	1:00 pm – 4:00 pm	\$21.25	\$25	\$25	\$30	NA	Jeffrey Raskin
13	Free MLS Training - Day 2	9:15 am – 4:30 pm	Free	Free	Free	Free	NA	Sandicor Trainer
14	QR Codes & Microsoft Tags	9:30 am – 11:30 am	\$16.15	\$19	\$19	\$25	NA	Michael Kennedy
15	zipForm® Online Lab	9:00 am – 12:00 pm	\$29.75	\$35	\$35	\$42	NA	Kimber Backlund
19	Notary Class & Exam	8:30 am – 5:00 pm	\$84.15	\$99	\$99	\$109	NA	Duane Gomer
20	Lead-Base Paint Seminar	12:00 pm – 1:00 pm	\$6.80	FREE	\$8	\$8	NA	Anthony & Kathy Grondin
26 & 27	Distressed Properties Professional (DPP Designation)	Mon: 9:00 am – 5:00 pm Tue: 9:00 am – 2:00 pm	\$254.15	\$299	\$299	\$325	NA	Chris Wigley
27	Lead-Base Paint Seminar	12:00 pm – 1:00 pm	\$6.80	FREE	\$8	\$8	NA	Anthony & Kathy Grondin
29	Negotiations	9:00 am – 1:00 pm	\$47.60	\$45	\$56	\$62	NA	Jacqueline Oliver, Esq.

For easy registration and more information, visit [www.sdar.com](http://www.sdar.com) or call (858) 715-8040

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LO Lic. CA 00026289 - 413 9899  
NMLS ID 206934



**Brian Kiczula**  
619.203.5938  
LO Lic. CA 00026289 - 413 9899  
NMLS ID 206934



**Chris Niland**  
774.245.7978  
LO Lic. CA 00026289 - 413 9899  
NMLS ID 206934



**Tim Goldsberry**  
858.583.1891  
LO Lic. CA 00026289 - 413 9899  
NMLS ID 206934



**Moose Mau**  
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