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### **CUTTING EDGE**

# **Building & Preserving Wealth through a 1031 Exchange**



#### SDAR'S SOLANA BEACH SERVICE CENTER

981 Lomas Santa Fe, Suite E Solana Beach, CA 92075



Instructor: STEPHEN D. DECKER

Vice President, Business Development IXP 1031 Investment Property Exchange Service



### **NO COST!**

#### SINGLE SESSION

Friday, August 29, 2014 1:00 pm - 2:00 pm

A properly structured 1031 exchange -- under the Internal Revenue Code Section 1031-- allows an investor to sell a property, to reinvest the proceeds in a new property, and to defer all capital gain taxes.

#### **TOPICS COVERED**

- Basic 1031 Exchange Review
- History of 1031 Exchanges
- Key Terms
- 45/180 Day Time Periods
- Identification Rules
- Like-Kind Property

- How to Farm for More Investor Business
- Which Taxes are Deferred in a 1031?
- Non-Tax Reasons to Exchange
- Topics to Discuss with Investors:
- Cash Flow (Appreciation/Amortization/Depreciation)

**REGISTER:** www.SDAR.com/education

#### **REGISTRATION REQUIRED**

CLASS ID: 140829TK

#### **CONTACT INFORMATION**

SIGNATURE

NAME	PHONE (	)
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CITY/STATE/ZIP E-MAIL		
PAYMENT INFORMATION		
PATIVIENT INPORTMATION		\$
□CHECK □ VISA □ M/C □ DISCOV R EX	P. DATE	AMOUNT



#### RETURN TO:

Greater San Diego Association of REALTORS® 4845 Ronson Court, San Diego, CA 92111 Education@sdar.com

Fax: (858) 715-8088 | Phone: (858) 715-8040



By signing, you are confirming that you have read, understand, and agree with our cancellation policy.

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. CalBRE Credit: Identification is required to receive credit. Type delicitication is required to receive credit.



# SAVE ON CLASSES ALL YEAR LONG!

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Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.

- Includes 5 agent classes (\$200 value)
- · Learn the fundamentals of:
  - Business Planning & Goal Setting
  - Building a Successful Business Model
  - Real Estate Sales Techniques
  - Effective Communication
  - · Escrow, Title and Lending

**SDAR Members: \$150** *Save \$50* **Non Members: \$250** *Save \$25* 

## Continuing Education

Are you up for license renewal? Earn all of the continuing education (CE) units you need.

- Attend our Spring or Fall Extravaganza's (\$200 value)
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- Includes 26 classes
- Earn up to 57 CE units

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    - When in Doubt...
      Disclose, Disclose,
      Disclose!
    - 26 Ways to Avoid Lawsuits
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## **Designations & Certifications**

Earn any of the following designations or certifications:

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

**SDAR Members: \$1,000** *Save \$265* **Non Members: \$1,300** 

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