

Submitted to:

☐Coronado ☐East San Diego County ☐Escondido ☐Fallbrook
☐North San Diego County ☐San Diego ☐Pacific Southwest

RESIDENTIAL INCOME Listing Input Form (Page 1)

LISTING # _____ TRANSACTION # _____ (R) = Required Information

LO _____ LIST OFFICE NAME _____ LIST OFFICE PHONE _____
(R) LIST OFFICE #

LA _____ LIST AGENT NAME _____ NN _____ LIST AGENT PHONE _____
(R) LIST AGENT # (R) LAST NAME (R) NICKNAME

HSN _____ STR _____ MCP _____ MCC _____ MCR _____
(R) ADDRESS # (R) STREET NAME (R) MAP CODE PAGE (R) MAP CODE COLUMN (R) MAP CODE ROW

COU _____ CIT _____ STE _____ ZIP _____
(R) COUNTY (R) CITY (R) STATE (R) ZIP CODE

LP _____ UNT _____ PLN _____ DPM _____ COP _____
(R) LIST PRICE \$ (R) # OF UNITS (R) PRESENT LOANS \$ (R) DOWN PMT (DP) \$ EXTRA COPIES (100, 200, 300, 400, 500)

LD _____ PPU _____ GE _____ ASF _____
(R) LIST DATE (MM/DD/YY) (R) PRICE/UNIT \$ (R) GROSS EQUITY (R) ASSUMABLE FINANCING

XD _____ SQI _____
(R) EXPIRE DATE (MM/DD/YY) (R) SQ. FT. OF IMPROVEMENT

HAV _____
(R) HAVE

MWT _____
(R) MOTIVE/WANT

# Units	# BR	# Baths	U/F	Each Rent	Total Rent
UT1 _____	BU1 _____	BT1 _____	UF1 _____	ER1 _____	TR1 _____
UT2 _____	BU2 _____	BT2 _____	UF2 _____	ER2 _____	TR2 _____
UT3 _____	BU3 _____	BT3 _____	UF3 _____	ER3 _____	TR3 _____
UT4 _____	BU4 _____	BT4 _____	UF4 _____	ER4 _____	TR4 _____
UT5 _____	BU5 _____	BT5 _____	UF5 _____	ER5 _____	TR5 _____
UT6 _____	BU6 _____	BT6 _____	UF6 _____	ER6 _____	TR6 _____
UT7 _____	BU7 _____	BT7 _____	UF7 _____	ER7 _____	TR7 _____
UT8 _____	BU8 _____	BT8 _____	UF8 _____	ER8 _____	TR8 _____
UT9 _____	BU9 _____	BT9 _____	UF9 _____	ER9 _____	TR9 _____
UT0 _____	BU0 _____	BT0 _____	UF0 _____	ER0 _____	TR0 _____
NAP _____ # APTS LEASED					TMR _____ TOTAL MONTHLY RENT
					OI1 _____ OTHER INC. SOURCE
					OI2 _____ OTHER INC. AMOUNT

FINANCIAL ANALYSIS: FYF _____ FYT _____
FISCAL YEAR FROM -- TO --

Actual: Projected: Actual: Projected:

GS1 _____ PGS _____ ATX _____ PTX _____
(R) GROSS SCHEDULED INCOME GROSS SCHEDULED INCOME TAXES TAXES

AOI _____ POI _____ AFL _____ PFI _____
+ OTHER INCOME + OTHER INCOME INS F&L INS F&L

AVC _____ PVC _____ AGL _____ PG _____
- VACANCY & CREDIT LOSS - VACANCY & CREDIT LOSS GAS & ELEC. GAS & ELEC.

AGI _____ PGI _____ AWS _____ PWS _____
GROSS OPER. INCOME GROSS OPER. INCOME WATER & SEWER WATER & SEWER

AEX _____ PEX _____ ATR _____ PTR _____
(R) - OPER. EXPENSES - OPER. EXPENSES TRASH TRASH

NOI _____ PNI _____ ASU _____ PSU _____
(R) NET OPER. INCOME NET OPER. INCOME SUPPLIES SUPPLIES

API _____ PPI _____ AMA _____ PMA _____
- TOTAL ANNUAL P&I PMT - TOTAL ANNUAL P&I PMT MAINT. MAINT.

ACF _____ PCF _____ APC _____ PPC _____
CASH FLOW PRE-TAX CASH FLOW PRE-TAX PEST CONTROL PEST CONTROL

CAP _____ PCR _____ ALI _____ PLI _____
(R) CAP RATE (NOI/LP) CAP RATE (NOI/LP) LICENSE LICENSE

ACO _____ PCO _____ AGA _____ PGA _____
CASH ON CASH/PRE-TAX (CF ÷ EQ) CASH ON CASH/PRE-TAX (CF ÷ EQ) GARDENER GARDENER

GM _____ PGM _____ AMG _____ PMG _____
(R) GROSS MULTIPLIER (LP ÷ GSI) GROSS MULTIPLIER (LP ÷ GSI) MANAGER MANAGER

APM _____ PPM _____ AOE _____ POE _____
PROP. MGT. PROP. MGT. OTHER OTHER

AVI _____ PSQ _____ ATE _____ PTE _____
ASSESSED VALUE IMP % PRICE PER SQ.FT. IMP TOTAL TOTAL

FINANCING (To be verified at time of contract)

1ST _____ 1PI _____ 1PC _____ 1AS _____ 1BL _____ 1YR _____
1ST \$ BALANCE 1ST \$ P & I 1ST INT % 1ST ASSUMABLE (Y/N) 1ST BALLOON 1ST MM/YY DUE

2ND _____ 2PI _____ 2PC _____ 2AS _____ 2BL _____ 2YR _____
2ND \$ BALANCE 2ND \$ P & I 2ND INT % 2ND ASSUMABLE (Y/N) 2ND BALLOON 2ND MM/YY DUE

BAL _____ BPI _____ BPC _____ BAS _____ BBL _____ BYR _____
BLN \$ BALANCE BLN \$ P & I BLN INT % BLN ASSUMABLE (Y/N) BLN BALLOON BLN MM/YY DUE



LISTING # TRANSACTION # (R) = Required Information

Apex Sizes: SST STUDIOS S1B 1 BR S2B 2 BR S3B 3 BR Parking: PGR # GARAGES PCP # CARPORTS PSP # OF PARKING SPACES
Tenant Pays: TPG GAS TPW WATER TPE ELECTRICITY # of Units with: DRP DRAPES RNG RANGES RFR REFRIGERATORS DSL DISPOSALS DIS DISHWASHERS
ZON ZONING LTZ APX. LOT SIZE LTS APX. LOT SQ.FT. ACR APX. # OF ACRES BLD # BUILDINGS STO # OF STORIES AGE APX. AGE
APN APN SPH SHOW PHONE CSO (R) COMM. TO SELLING OFFICE

R01 REMARKS LINE 1
R02 REMARKS LINE 2
R03 REMARKS LINE 3
R04 REMARKS LINE 4
R05 REMARKS LINE 5
R06 REMARKS LINE 6
R07 REMARKS LINE 7
R08 REMARKS LINE 8
R09 REMARKS LINE 9
R10 REMARKS LINE 10
R11 REMARKS LINE 11
R12 REMARKS LINE 12
R13 REMARKS LINE 13
R14 REMARKS LINE 14
R15 REMARKS LINE 15
R16 REMARKS LINE 16
R17 REMARKS LINE 17
R18 REMARKS LINE 18
R19 REMARKS LINE 19
R20 REMARKS LINE 20

- AMN AMENITIES
☐ A. HEATED POOL
☐ B. SPA
☐ C. SAUNA
☐ D. REC ROOM
☐ E. TENNIS
☐ F. CLUBHOUSE
☐ G. BBQ'S
☐ H. CTV AVAIL
☐ I. RV PARKING
☐ J. ELEVATOR
☐ K. EXERCISE ROOM
☐ M. NONE
☐ N. OTHER
☐ O. REMARKS
- (R) COB COMMISSION TO BUYERS BROKER
☐ A. YES
☐ B. CALL LISTING OFFICE
☐ C. NONE
- CL COOLING
☐ A. CENTRAL FORCED AIR GAS
☐ B. CENTRAL FORCED AIR ELEC
☐ C. WALL/WINDOW
☐ D. HEAT PUMP
☐ E. EVAPORATIVE COOLER
☐ F. NONE
☐ G. OTHER
☐ H. REMARKS
- CNS CONSTRUCTION
☐ A. FRAME
☐ B. STUCCO
☐ C. STONE
☐ D. BRICK
☐ E. BLOCK
☐ F. LATH / PLASTER
☐ G. DRYWALL
☐ H. OTHER
☐ I. REMARKS
- EF EXISTING FINANCING
☐ A. CONVENTIONAL
☐ B. FHA
☐ C. VA
☐ D. STATE VETERAN
☐ E. FIXED RATE
☐ F. ARM
☐ G. GPM
☐ H. AID
☐ I. LAND CONTRACT
☐ M. PRIVATE
☐ N. OTHER
☐ O. CLEAR
☐ P. REMARKS

- EXR EXTERIOR
☐ A. FULLY LANDSCAPED
☐ B. PART LANDSCAPED
☐ C. NO LANDSCAPING
☐ D. AUTO FRONT SPRINKLERS
☐ E. AUTO REAR SPRINKLERS
☐ F. ALL AUTO SPRINKLERS
☐ G. FRONT SPRINKLERS
☐ H. REAR SPRINKLERS
☐ I. METAL FENCE
☐ J. BLOCK FENCE
☐ K. WOOD FENCE
☐ L. PART FENCED
☐ M. COMMUNITY FACILITIES
☐ N. WOOD DECK
☐ O. RV PARKING
☐ P. SATELLITE DISH
☐ Q. TV ANTENNA
☐ R. CABLE AVAIL
☐ S. SOLAR OWNED
☐ T. SOLAR LEASED
☐ U. SHUTTERS
☐ V. SECURITY BARS
☐ W. NONE
☐ X. REMARKS
- FLC FLOOR COVERING
☐ A. HARDWOOD
☐ B. WALL TO WALL CARPET
☐ C. TILE
☐ D. MARBLE
☐ E. VINYL
☐ F. NONE
☐ G. OTHER
☐ H. REMARKS
- FLS FLOORS
☐ A. SLAB
☐ B. WOOD
☐ C. OTHER
☐ D. REMARKS
- FLZ FLOOD ZONE
☐ A. KNOWN HAZARD
☐ B. HAZARD UNKNOWN
☐ C. REMARKS
- GHZ GEOLOGICAL HAZARD ZONE
☐ A. KNOWN HAZARD
☐ B. HAZARD UNKNOWN
☐ C. REMARKS
- HT HEAT
☐ A. CENTRAL FORCED AIR GAS
☐ B. CENTRAL FORCED AIR ELEC
☐ C. RADIANT
☐ D. WALL
☐ E. HEAT PUMP
☐ F. BASEBOARD
☐ G. FLOOR FURNACE
☐ H. OTHER
☐ I. REMARKS
- LDY LAUNDRY
☐ A. OWNED
☐ B. LEASED

- LSZ LOT SIZE
☐ A. 0.25 ACRE OR LESS
☐ B. 0.25 + THROUGH 0.50 ACRE
☐ C. 0.50 + THROUGH 0.75 ACRE
☐ D. 0.75 + THROUGH 1.50 ACRES
☐ E. 1.50 + THROUGH 2.50 ACRES
☐ F. 2.50 + THROUGH 5.00 ACRES
☐ G. 5.00 + THROUGH 10.0 ACRES
☐ H. 10.0 + THROUGH 20.0 ACRES
☐ I. ABOVE 20 ACRES/SEE REMARKS
- (R) LTP LISTING TYPE
☐ A. EXCLUSIVE RIGHT
☐ B. EXCLUSIVE AGENCY
☐ C. OPEN LISTING
☐ D. PROBATE
- (R) PHO PHOTO CODE
☐ A. 1 PHOTO TO BE TAKEN
☐ B. SUPPLEMENT PHOTO TO BE TAKEN
☐ C. NO PHOTO REQUESTED
☐ D. 1 PHOTO SUBMITTED
☐ E. 1 SKETCH/PLAT SUBMITTED
☐ F. SPEC INSTRUCTIONS/WRITE OR CALL BRD
- PRS TYPE OF PARKING
☐ A. GARAGES
☐ B. CARPORTS
☐ C. SPACES
☐ D. UNDERGROUND
☐ E. RV PARKING
☐ F. NONE
☐ G. OTHER
☐ H. REMARKS
- RF ROOF
☐ A. SHAKE
☐ B. WOOD SHINGLE
☐ C. COMPOSITION SHINGLE
☐ D. TAR & GRAVEL
☐ E. ROCK
☐ F. TILE
☐ G. OTHER
☐ H. REMARKS
- SFI SOURCE OF FINANCIAL INFO
☐ A. TAX RETURN
☐ B. ACCOUNTANT
☐ C. OWNER
☐ D. LIMITED INFO
☐ E. OTHER
☐ F. REMARKS
- SHW SHOW
☐ A. CALL LISTING OFFICE
☐ B. KEY IN LISTING OFFICE
☐ C. APPT WITH OCCUPANT
☐ D. APPT WITH LISTING OFFICE
☐ E. GATE PASS
☐ F. CALL FIRST
☐ G. WITH ACCEPTED OFFER
☐ H. REMARKS

- SPL SPECIAL
☐ A. TERMITE CERTIFICATE
☐ B. SELLERS ARE RE LICENSEES
☐ C. COURT APPROVED SALE
☐ D. ASSESSMENTS/LIENS
☐ E. HOME OWNERS WARRANTY
☐ F. LOCAL TRANSFER TAX
☐ G. CITY TRANSFER TAX
☐ H. OTHER TAXES
☐ I. BUILDING REPORT
☐ J. CITY REPORT
☐ K. ENERGY RETROFIT
☐ L. EXCLUDED ITEMS
☐ M. LAND LEASE
☐ N. SERVICE CONTRACTS
☐ O. RENT CONTROL
☐ P. HIGHWAY FRONTAGE
☐ Q. FREEWAY ACCESS
☐ R. RR SPURS
☐ S. NONE
☐ W. OTHER
☐ X. REMARKS
- SSF SOURCE OF SQ. FT.
☐ A. TAX RECORD
☐ B. OWNER
☐ C. PLANS
☐ D. TAPED
☐ E. BUYER TO VERIFY
☐ F. OTHER
☐ G. REMARKS
- STY STORIES
☐ A. 1 STORY
☐ B. 2 STORIES
☐ C. 3 STORIES
☐ D. 4 OR MORE STORIES
☐ E. BI LEVEL
☐ F. TRI LEVEL
- TPU TYPE OF UNITS
☐ A. APARTMENT
☐ B. FREE STANDING
☐ C. CONDO
☐ D. TOWNHOUSE
☐ E. DUPLEX
☐ F. TRIPLEX
☐ G. FOURPLEX
☐ H. 2 ON A LOT
☐ I. 3 ON A LOT
☐ J. OTHER
☐ K. REMARKS
- TRM TERMS
☐ A. CTNL
☐ C. CTCL
☐ D. OWNER MAY CARRY 1ST
☐ E. OWNER MAY CARRY 2ND
☐ F. ASSUMABLE 1ST
☐ G. ASSUMABLE 2ND
☐ H. ASSUMABLE OTHER
☐ I. FHA
☐ J. VA
☐ K. STATE VETERAN
☐ L. AID
☐ M. LEASE OPTION
☐ N. EXCHANGE UP
☐ O. EXCHANGE DOWN
☐ P. LAND CONTRACT
☐ Q. SUBMIT
☐ R. USE EXISTING LENDER
☐ V. CASH
☐ W. OTHER
☐ X. REMARKS