

# Know Your Disclosures


**Location:**
**SDAR'S SOLANA BEACH SERVICE CENTER**

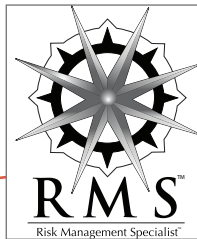
981 Lomas Santa Fe, Suite E, Solana Beach, CA 92075

**Instructor:**
**Ed Estes, ESQ., GRI, CCIM, CRB, ABR**
**REGISTER: [www.SDAR.com/education](http://www.SDAR.com/education)**
**Also...**

Be sure to see the back of this form for...



PREPAID

**Professional Development PASS**


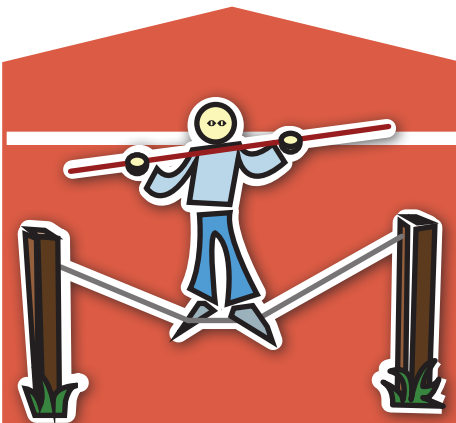
## SINGLE SESSION

**Friday, November 1, 2013**
**9:00 am - 4:00 pm**

Disclosure of hazardous or defective conditions on real estate is regulated by state law. Potential buyers must be told all material facts about the condition of a property for sale. This course was written and is taught by a real estate attorney (and broker) specifically for SDAR members. You will learn each of the numerous disclosure forms for C.A.R. and SDAR.

**TOPICS COVERED**

- What is a material fact?
- Which form to use and when?
- Which forms are legally required and which are not?
- What do I do when the other agent will not return forms?
- What do I do when my seller does not wish to disclose?

**DRE Credit: 6 Consumer Protection**  
**DRE Sponsor #: 0282**
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**SDAR MEMBERS**
**\$109**
**ALL OTHERS**


With approximately 12,000 members, the Greater San Diego Association of REALTORS® is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

**CONTACT INFORMATION**

NAME \_\_\_\_\_

PHONE (     ) \_\_\_\_\_

ADDRESS \_\_\_\_\_

☐ HOME  
☐ OFFICE

CITY/STATE \_\_\_\_\_

ZIP \_\_\_\_\_

**PAYMENT INFORMATION**


 \$

☐ CHECK   ☐ VISA   ☐ M/C   ☐ DISCOVER   ☐ AMEX

EXP. DATE \_\_\_\_\_

AMOUNT \_\_\_\_\_

SIGNATURE \_\_\_\_\_

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

MEMBER # \_\_\_\_\_


**RETURN TO:**
**Greater San Diego Association of REALTORS®**  
**4845 Ronson Court, San Diego, CA 92111**  
**Membership@sdar.com**
**Fax: (858) 715-8088 | Phone: (858) 715-8040**

**Cancellation Policy:** Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. **DRE Credit:** Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive DRE credit for this course, you must pass the exam with a minimum of 70 % correct. A minimum of 90% attendance is required to receive credit.

From the Agent Boot Camp, to earning professional designations, SDAR provides cutting-edge training and professional development for Real Estate Professionals.

Gain valuable access to traditional and online classes through our convenient **Prepaid Professional Development Pass**.



The Pass Gives You Access to:

- Valuable cost savings throughout the year
- Classes to earn professional designations and learn valuable skill building
- Tax deductible educational costs \*Consult your tax adviser for available tax deductions.
- A great gift for colleagues



- Choose Your level:
- ☐ **Competitive**  
Pay \$75, Attend \$125 in classes  
Save \$50 - (40% savings)
  - ☐ **Professional**  
Pay \$150, Attend \$275 in classes  
Save \$125 - (55% savings)
  - ☐ **Executive**  
\$300 for SDAR Members  
\$600 for Non Members  
Unlimited classes  
(Excludes designations classes)
  - ☐ **Specialist**  
\$500 for SDAR Members  
\$950 for Non-Members  
Unlimited classes  
(Includes designation classes: ABR, SRES, SRS & SFR)  
Average cost for 1 designation class is \$299  
4 designation classes are a \$1,196 value.  
*According to a 2012 NAR Research Study*  
**Realtors with designations typically double their incomes!**

**Disclaimer:** Not all classes qualify. Check for the Pass logo on the class flyer or website to determine if class qualifies.

Yes, please sign me up for the Prepaid Professional Development Pass option checked above.

Name: \_\_\_\_\_ Member #: \_\_\_\_\_ Phone: \_\_\_\_\_

☐ Home ☐ Office Address : \_\_\_\_\_ E-mail: \_\_\_\_\_

☐ Check ☐ Visa ☐ MasterCard ☐ Discover ☐ AmEx Card#: \_\_\_\_\_ Exp: \_\_\_\_\_

Amount: \_\_\_\_\_ Signature: \_\_\_\_\_

