

TECHNOLOGY

Digital Ink

Okay, it's free, but how do I use it?

COURSES

SDAR'S SOLANA BEACH SERVICE CENTER

981 Lomas Santa Fe, Suite E Solana Beach, CA 92075



Instructor: JOEL CARLSON

GRI, CRS, CREC

Since 1986, Joel Carlson has been a
Master Instructor for the California
Association of REALTORS®, and in 1992
qualified for his DREI (Designated Real
Estate Instructor) from the National
Association of REALTORS®. He received
his real estate license in 1976 and currently
operates MJC Realty in Newport Beach,
Huntington Beach and Tustin.



SINGLE SESSION

Friday, September 19, 2014 1:30 pm - 4:30 pm



Digital Ink is a digital signature solution for signing transactional documents within zipForm 6. Digital Ink works seamlessly with zipForm 6, allowing REALTORS® to instantly e-mail real estate forms requiring signatures, and eliminates the cost and time of printing, faxing, or traveling to get paper copies signed.

GENERAL TOPICS COVERED

- Update on the 2000 Global Signature Act
- How REO's and Short Sales are handled
- How it works with zipForm 6 Professional AND zipForm 6 Standard?
- How to get more information, or to look up steps later

zipVAULT TOPICS COVERED

- · Learn step-by-step instructions
- Statute of limitations for documents
- Responsibility for maintaining the data
- Storing other "stuff" on zipVault
- Storing zipForms in other places
- Faxing with zipForm

REGISTER: www.SDAR.com/education

CONTACT INFORMATION	\$17 REALTOR* <i>Plus</i>	\$20 SDAR MEMBERS	\$35 CLASS ID: ALL OTHERS 1409195K
NAME	PHONE ()	
ADDRESS		☐ HOME ☐ OFFICE	MEMBER #
ADDRESS		LI OFFICE	RETURN TO:
CITY/STATE/ZIP E-N	1AIL		Greater San Diego Association of REALTORS® 4845 Ronson Court, San Diego, CA 92111 Education@sdar.com
PAYMENT INFORMATION			Fax: (858) 715-8088 Phone: (858) 715-8040
		\$	
□ CHECK □ VISA □ M/C □ DISCOVER □	AMEX EXP. DATE	AMOUNT	SOAR
SIGNATURE			GREATER SAN DIEGO ASSOCIATION OF REALTORS®
By signing, you are confirming that you have read, understa	and, and agree with our can	cellation policy below.	The Trusted Voice of San Diego Real Estate

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.



SAVE ON CLASSES ALL YEAR LONG!

Benefit from a Flat Rate for Education

Agent Essentials

Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.

- Includes 5 agent classes (\$200 value)
- · Learn the fundamentals of:
 - Business Planning & Goal Setting
 - Building a Successful Business Model
 - Real Estate Sales
 Techniques
 - Effective Communication
 - · Escrow, Title and Lending

SDAR Members: \$150 *Save \$50* **Non Members: \$250** *Save \$25*

Continuing Education

Are you up for license renewal? Earn all of the continuing education (CE) units you need.

- Attend our Spring or Fall Extravaganza's (\$200 value)
 -Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

SDAR Members: \$250 *Save \$250* **Non Members: \$500** *Save \$250*

Risk Management Specialist

Consumers want fast, easy transactions and contracts can take time and get messy.

Protect yourself and your transactions by becoming a Risk Management Specialist.

- Includes 22 classes, such as:
 - Conquering Contracts
 - When in Doubt...
 Disclose, Disclose,
 Disclose!
 - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

SDAR Members: \$700 *Save \$470* **Non Members: \$1,000** *Save \$605*

Designations & Certifications

Earn any of the following designations or certifications:

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

SDAR Members: \$1,000 *Save \$265* **Non Members: \$1,300**

☐ Yes, sign me up for the Prepaid Professional Development Pass									
Choose Your Pass:	☐ Agent Essentials			☐ Continuing Education					
	☐ Risk Management Specialist			☐ Designations & Certifications					
Name:			Member #:		Phone:				
Address :					E-mail:				
Payment Information	□Visa	□ MasterCard	□ Discover	□AmEx	□ Check #				
Card#:						Exp:			
Amount: Signa	ature:								

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