

## **CUTTING EDGE**

# Fall Extravaganza

Don't fall behind on your license renewal



### SDAR'S KEARNY MESA SERVICE CENTER

4845 Ronson Court San Diego, CA 92111

# SEE BACK SIDE FOR SCHEDULE OF CLASSES

### **Instructors**

JOHN T. ALTMAN CHUCK PIRO

AARON JOHNSON RICK ALEXANDER

JOEL CARLSON CURTIS GABHART

ED ESTES, JR. KEVIN BURKE



**CONTACT INFORMATION** 

**SIGNATURE** 

## **FIVE-DAY SESSION**

September 23, 25, 29 and October 1 & 3, 2014 8:00 am - 6:00 pm

Here's your opportunity to earn all of your 45 renewal credits in just 5 days!

- All 5 mandatory courses including NAR's Ethics Course
  - Instructors who are tops in their fields
    - Discount for early-bird enrollment
      - Discount for taking all classes

#### **TAKE ALL 5 MANDATORY COURSES FOR ONLY \$99**

(Ethics, Agency, Trust Fund, Risk Management, Fair Housing) \$84.15 for REALTOR® Plus \$130 for All Others

#### YES, YOU CAN TAKE INDIVIDUAL COURSES

\$10/credit hour for SDAR REALTORS® \$13/credit hour for All Others (No REALTOR® Plus discount)

## **EARLY BIRD PRICE (ALL CLASSES) BY AUG. 30:**

\$168.30 REALTOR\*Plus

\$198 SDAR MEMBERS \$279

PRICE AFTER AUGUST 30: \$183.60 for REALTOR® Plus \$216 for SDAR MEMBERS \$297 for ALL OTHERS

## **REGISTER:** www.SDAR.com/education

CLASS ID: 140923EK

NAME	PHONE (	)
ADDRESS		☐ HOME ☐ OFFICE
CITY/STATE/ZIP	E-MAIL	
PAYMENT INFORMATION		
		\$
☐ CHECK ☐ VISA ☐ M/C ☐ DISCOVER	☐ AMEX EXP. DATE	AMOUNT

IEMBER#		
REA	IEMBER#	REAL

#### RETURN TO:

Greater San Diego Association of REALTORS® 4845 Ronson Court, San Diego, CA 92111 Education@sdar.com

Fax: (858) 715-8088 | Phone: (858) 715-8040



By signing, you are confirming that you have read, understand, and agree with our cancellation policy below.

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. CalBRE Credit: Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive CalBRE credit for this course, you must pass the exam with a minimum of 70% correct. A minimum of 90% attendance is required to receive credit.

## Fall 2014 Extravaganza Class Schedule

<b>✓</b>	TIME	CLASS	INSTRUCTOR	CREDITS	SPONSOR#
	Tuesday, September 23				
	8:00 a.m. — 12:00 p.m.	Ethics *	John Altman, ccim, crs, ABR, sres, crb	4 ET	0282
	12:45 p.m. — 3:45 p.m.	Agency *	John Altman, ccim, crs, abr, sres, crb	3 AG	0282
	4:00 p.m. – 6:00 p.m.	Raising Awareness: The Unregulated NHD Industry	Chuck Piro	2 CP	4114
	Thursday, September 25				
	8:00 a.m. — 11:00 a.m.	Trust Fund Handling*	Aaron Johnson	3 TF	0282
	11:45 a.m. — 2:45 p.m.	Risk Management: Protecting Yourself and Representing Your Client *	Aaron Johnson	3 RM	0282
	3:00 p.m. – 6:00 p.m.	Introduction to Commercial Brokerage	Rick Alexander & Curtis Gabhart	3 CP	0282
	Monday, September 29				
	8:00 a.m. – 2:45 p.m.	Understanding the California Residential Purchase Agreement	Kevin Burke, JD	6 CP	0282
	3:00 p.m. – 6:00 p.m.	Fair Housing*	Aaron Johnson	3 FH	0282
	Wednesday, October 1				
	8:00 a.m. — 11:00 a.m.	Real Estate Counseling	Joel Carlson	3 CP	0282
	11:45 a.m. — 2:45 p.m.	Homeowners Associations 101	Joel Carlson	3 CS	0282
	3:00 p.m. – 6:00 p.m.	Accumulating Assets	Joel Carlson	3 CS	0282
	Friday, October 3				
	8:00 a.m. – 2:45 p.m.	Know Your Disclosures	Ed Estes, Jr., ESQ.	6CP	0282
	3:00 p.m. – 6:00 p.m.	Open House Magic	John Altman, ccim, crs, abr, sres, crb	3 CP	0282

\* Take all 5 mandatory courses for only \$99! (REALTOR®Plus price: \$84.15) Call (858) 715-8040 for more information.

Individual Courses: \$10/credit hour for SDAR REALTORS® and \$13/credit hour for all others (REALTOR®Plus discount does not apply)

Early Bird Price for entire schedule by Aug. 30			Price for entire schedule after Aug. 30		
REALTOR® Plus Members		\$198	SDAR REALTORS°	bers \$183.60 \$216 \$297	
CONTACT INFORMATION				CLASS ID: 140923EK	
NAME		PHONE (	)		
ADDRESS				MEMBER #	
CITY/STATE/ZIP	E-MAIL			RETURN TO: Greater San Diego Association of REALTORS® 4845 Ronson Court, San Diego, CA 92111 Education@sdar.com	
PAYMENT INFORMATION			\$	Fax: (858) 715-8088   Phone: (858) 715-8040	
☐ CHECK ☐ VISA ☐ M/C ☐	DISCOVER AMEX	EXP. DATE	AMOUNT		
SIGNATURE				GREATER SAN DIEGO ASSOCIATION OF REALTORS®	
By signing, you are confirming that you	have read, understand, and	agree with our ca	ancellation policy below	The Trusted Voice of San Diego Real Estate	

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