

TECHNOLOGY

Manage Your Social Media Account... IN LESS THAN ONE HOUR A WEEK

COURSES

Bring a bag lunch. We provide chips and drinks.

SDAR'S KEARNY MESA SERVICE CENTER

4845 Ronson Court San Diego, CA 92111



Instructor: MELANIE PETERS

SOCIAL MEDIA PROFESSIONAL

An audio professional and producer for more than 20 years, including touring, live music, and event promotion, Peters understood that visual images were critical tools necessary to convey messages. Utilizing marketing techniques from the music industry, Melanie Peters Productions has blossomed into three divisions, each helping specific industries with creative audience building techniques.



SINGLE SESSION

Monday, August 25, 2014 12:00 pm - 2:00 pm

Learn what Facebook and Twitter can really do for your business. You'll learn how to design a "Social Media Marketing Plan" that you can manage in less than an hour a week!

This fun, intense workshop is chockfull of the latest and most cutting edge solutions to your online marketing needs. You will interact with other likeminded people.



LEARN HOW TO...

- Post on Facebook and Twitter
- Gain followers
- Build your audience
- Get more leads
- Identify your "Brand Message"
- Identify your target customer
- Recognize the best times to post
- Schedule your posts in advance
- Track your success

REGISTER: www.SDAR.com/education

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Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date.



SAVE ON CLASSES ALL YEAR LONG!

Benefit from a Flat Rate for Education

Agent Essentials

Kick-start your real estate career! This program is perfect for new and seasoned agents to sharpen their skills.

- Includes 5 agent classes (\$200 value)
- · Learn the fundamentals of:
 - Business Planning & Goal Setting
 - Building a Successful Business Model
 - Real Estate Sales
 Techniques
 - Effective Communication
 - · Escrow, Title and Lending

SDAR Members: \$150 *Save \$50* **Non Members: \$250** *Save \$25*

Continuing Education

Are you up for license renewal? Earn all of the continuing education (CE) units you need.

- Attend our Spring or Fall Extravaganza's (\$200 value)
 -Earn 45 CE units in 5 days!
- Free featured monthly class (\$300 value)
- Includes 26 classes
- Earn up to 57 CE units

SDAR Members: \$250 *Save \$250* **Non Members: \$500** *Save \$250*

Risk Management Specialist

Consumers want fast, easy transactions and contracts can take time and get messy.

Protect yourself and your transactions by becoming a Risk Management Specialist.

- Includes 22 classes, such as:
 - Conquering Contracts
 - When in Doubt...
 Disclose, Disclose,
 Disclose!
 - 26 Ways to Avoid Lawsuits
- Earn up to 49 CE Units

SDAR Members: \$700 *Save \$470* **Non Members: \$1,000** *Save \$605*

Designations & Certifications

Earn any of the following designations or certifications:

- ABR- Accredited Buyer Representative
- CID- Certified Condominium Specialist
- MRP- Military Relocation Specialist
- SRES- Seniors Real Estate Specialist
- SRS- Seller Representative Specialist
- SFR- Short Sale & Foreclosure Resource
- Earn up to 52 CE units

SDAR Members: \$1,000 *Save \$265* **Non Members: \$1,300**

☐ Yes, sign me up for the Prepaid Professional Development Pass											
Choose Your Pass:	□ Agen	t Essentials		☐ Continuing Education							
	□ Risk N	lanagement S	pecialist 🗆	Designation	ns & Certificat	ions					
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