

## Golf Benefit Set for October 24

SDAR's annual Everyday Heroes Golf Tournament is just around the corner! Don't miss the event on Monday, October 24, at Riverwalk Golf Club in Mission Valley. Proceeds benefit the Ambassadors Foundation "Everyday Heroes" program which helps San Diego Police Officers become homeowners.

The cost is \$135. (After Sept. 26, the price is \$150). More details, registration forms, and sponsorship opportunities are available when you visit [www.sdar.com](http://www.sdar.com), or call (858) 715-8000.



## BOARD OF DIRECTORS HIGHLIGHTS OF JULY 2011 MINUTES

• **President's Report:** Bob Kevane reported that a commission of the City Council is studying the changing of district boundaries, with a report due in September. The SDAR Board will not take a position on the revised mapping at this time.

• **Chief Executive Officer's Report:** Mike Mercurio reported that the annual budget process is beginning and will be completed in August. He also noted that the benefits of the REALTOR® Plus+ program will be expanding.

• **Committee Business:** Upon recommendation of the Bylaws Committee, the Board of Directors unanimously adopted the proposed wording changes to Bylaws Article XI. Directors and Officers; and Article XIII, Committees, Task Forces, and Advisory Groups. (The amendments will be voted on in the upcoming SDAR Election.) Upon recommendation of the Risk Management Committee, the Board of Directors recommended that Sandicor determine a manner by which to separate fields in the MLS for properties contingent on the sale of the buyer's home from those contingent on the lender approval of a short sale.

## FROM THE DESK OF THE CEO

Greetings from your San Diego Association of REALTORS®! I hope that you continue to look to SDAR for the resources and tools, education, and networking opportunities real estate professionals need to succeed in business. This month I'm delighted to announce the opening of our newest Service Center location in North County San Diego. The Del Mar Service Center is located at 2690 Via De La Valle, Suite D130, Del Mar, CA 92014. The Service Center is conveniently located in the Flower Hill Promenade shopping center will offer full member services and a REALTOR® Store for shopping convenience. In addition, members can take advantage of a classroom for education, professional development, and meetings. Come join us at the Del Mar

Service Center Grand Opening celebration on Thursday, September 15. Networking and lunch will start at 11:00 a.m. to be followed by a ribbon-cutting ceremony and festivities.

I hope to see you at SDAR's 2011 Real Estate Summit on Wednesday, August 24 at the Town and Country Resort. Be sure to register at [www.sdar.com](http://www.sdar.com) as this event is anticipated to sell out. Also, be sure to save the date for SDAR's Member Appreciation Day on Friday September, 9 at the Handlery Hotel and Resort located at 950 Hotel Circle North, San Diego, CA 92108. Arrive at 10:00 a.m. for breakfast and the opportunity to meet with other SDAR members and SDAR staff and volunteers. The Annual Meeting will start at 11:30 a.m. and include the announcement of Election of



MICHAEL T. MERCURIO

Leadership results.

As always, SDAR thanks you for your membership and appreciates the opportunity to be your partner in success.

Sincerely,

Michael Mercurio

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### Dale R. Smith

Branch Manager, Private Mortgage Banking

501 W. Broadway Suite 1300, San Diego, CA 92101

Phone: 619-615-3604, Fax: 866-359-8225, Cell: 619-218-5757

[dale.r.smith@wellsfargo.com](mailto:dale.r.smith@wellsfargo.com), [www.wfhm.com/dale-smith](http://www.wfhm.com/dale-smith)

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