

SDAR Education Schedule

Classes subject to change or cancellation.

Check www.sdar.com for current information.

LEGEND: KEARNY MESA SOUTH COUNTY EAST COUNTY DEL MAR CORONADO

R-Plus = REALTOR® Plus+ price
RMS = Risk Management Specialist price

SEPT	Class Name	Time	R-Plus	RMS	SDAR	Others	Credits	Presenter
20	Notary Class & Exam	8:30 am – 5:00 pm	\$84.15	\$99	\$99	\$109	NA	Duane Gomer
20	Lead-Base Paint Seminar	12:00 pm – 1:00 pm	\$6.80	FREE	\$8	\$8	NA	Anthony/Caroline Grondin
22	zipForm® Online Lab	9:00 am – 12:00 pm	\$29.75	\$35	\$35	\$42	NA	Kimber Backlund
26 & 27	Distressed Properties Professional (DPP Designation)	Mon: 9:00 am – 5:00 pm Tue: 9:00 am – 2:00 pm	\$254.15	\$299	\$299	\$325	NA	Chris Wigley
26	Energy Retrofit Rebates	11:30 am – 1:00 pm	\$12.75	\$15	\$15	\$20	NA	Will Johnson
27	Lead-Base Paint Seminar	12:00 pm – 1:00 pm	\$6.80	FREE	\$8	\$8	NA	Anthony/Caroline Grondin
28	Real Estate & Mortgage Fraud	9:00 am – 11:00 am	\$12.75	\$15	\$15	\$20	NA	Reps from FBI & DRE
29	Negotiations	9:00 am – 1:00 pm	\$47.60	\$45	\$56	\$62	NA	Jacqueline Oliver, Esq.
29	Workshop: Converting Leads to Appointments	9:00 am – 12:30 pm	\$24.65	\$29	\$29	\$35	NA	Bryan M. Yarbor
29 & 30	The Commercial Success Series	9:00 am – 4:00 pm	\$179	\$179	\$139 (CRAso)	\$179	NA	Chip Bonghi, George Monte, David Weinstein
29	QuickBooks® for Landlords & Property Managers	9:30 am – 1:00 pm	\$20.40	\$24	\$24	\$34	NA	Mike LaNier
30	DocuSign® - Electronic Signatures (beginners)	9:00 am – 11:00 am	\$12.75	\$15	\$15	\$20	NA	Randy Jones
30	DocuSign® - Electronic Signatures (advanced)	11:30 am – 1:00 pm	\$12.75	\$15	\$15	\$20	NA	Randy Jones
30	Mediation: A Risk Management Seminar	12:00 pm – 1:30 pm	\$8.50	FREE	\$10	\$20	NA	
OCT	Class Name	Time	R-Plus	RMS	SDAR	Others	Credits	Presenter
3	FHA: It's Not Just for First-Time Home Buyers	9:30 am – 11:00 am	\$8.50	\$10	\$10	\$15	NA	Henry Aguirre
4	HAFA Short Sales	9:00 am – 4:00 pm	\$84.15	\$99	\$99	\$109	NA	J. Alan Sappenfield
4	Transaction Management Secrets	9:00 pm – 1:00 pm	\$63.75	\$75	\$75	\$89	4 CS	Diana Turnbloom
4	Free MLS Training - Day 1	9:15 am – 4:30 pm	Free	Free	Free	Free	NA	Sandicor Trainer
5 & 6	Get Acquainted with Other Contracts Beyond the RPA	9:00 am – 3:00 pm	\$159.80	\$150	\$188	\$206	10 CP	Kent Sharp, Esq.
11	A Broker's Platform to Success	9:00 am – 4:00 pm	\$58.65	\$69	\$69	\$89	NA	J. Alan Sappenfield
11	Free MLS Training - Day 2	9:15 am – 4:30 pm	Free	Free	Free	Free	NA	Sandicor Trainer
12, 14, 17, 19, 21	Fall Extravaganza (Earn 45 DRE Credits in 5 Days or Take Classes Individually)	8:00 am – 6:00 pm	\$183.60	\$216	\$216	\$297	45	Various Instructors
13	Digital Ink™ - Digital Signatures	9:00 am – 12:00 pm	\$17	\$20	\$20	\$25	NA	Joel Carlson
13	zipForm® Online Lab	9:30 am – 12:30 pm	\$29.75	\$35	\$35	\$42	NA	Kimber Backlund
14	Networking & Referral Systems (WCR seminar)	9:00 am – 4:00 pm	\$89	\$89	\$89	\$109	NA	Vicky Campbell
17	Property Management: Challenges & Opportunities	9:00 am – 11:00 am	\$12.75	\$15	\$15	\$20	NA	Rick Snyder
17	Understanding Permits & Building Codes	10:00 am – 1:00 pm	\$24.65	\$24	\$29	\$39	NA	Jonathan Schneeweiss

For easy registration and more information, visit www.sdar.com or call (858) 715-8040



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