



COMPARATIVE SALES - EXISTING HOMES - OCTOBER 2011 SAN DIEGO COUNTY

	ATTACHED			DETACHED		
	Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
1 Total Sales Volume October 2011	\$198,264,192	-6.491	8.017	\$725,004,452	-5.954	-12.687
2 Average Sales Price October 2011	\$265,770	0.027	-2.099	\$468,955	-8.813	-2.747
3 Median* Sales Price October 2011	\$207,500	-2.810	-1.190	\$355,000	-7.670	-1.380
4 Sold Listings October 2011	746	-6.516	-6.045	1,546	3.135	-10.221
5 Average Days on Market October 2011	105	17.978	15.385	91	18.182	12.346
6 Total Sales Volume October 2010	\$212,026,301			\$770,905,772		
7 Average Sales Price October 2010	\$265,697			\$514,280		
8 Median* Sales Price October 2010	\$213,500			\$384,500		
9 Sold Listings October 2010	796			1,499		
10 Average Days on Market October 2010	89			77		

	ATTACHED			DETACHED		
	Sales	% Change from Prior Year	% Change from Prior Month	Sales	% Change from Prior Year	% Change from Prior Month
11 Total Sales Volume YTD 2011	\$2,364,314,196	-9.334		\$8,566,081,759	-2.368	
12 Average Sales Price YTD 2011	\$265,594	-1.114		\$487,679	-2.157	
13 Median* Sales Price YTD 2011	\$207,500	-5.680	N/A	\$368,000	-4.410	N/A
14 Sold Listings YTD 2011	8,962	-8.312		17,565	-0.216	
15 Average Days on Market YTD 2011	96	14.286		84	13.514	
16 Total Sales Volume YTD 2010	\$2,607,707,178			\$8,773,887,410		
17 Average Sales Price YTD 2010	\$268,587			\$498,431		
18 Median* Sales Price YTD 2010	\$220,000			\$385,000		
19 Sold Listings YTD 2010	9,709			17,603		
20 Average Days on Market YTD 2010	84			74		

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guaranteed Rate

Jonathan Jerotz
760.522.2298
LO Lic. CA 00202408 - 413.9699
MMLS ID: 247888

Chris Niland
774.245.7978
LO Lic. CA 00202389 - 413.9699
MMLS ID: 262389

Moose Mau
619.251.9776

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Trent Annicharico
760.310.6008
LO Lic. CA 00202504 - 413.9699
MMLS ID: 260504

Brian Kiezuia
619.203.9538
LO Lic. CA 00202487 - 413.9699
MMLS ID: 254867

Tim Goldsberry
858.583.1891
LO Lic. CA 00202811 - 413.9699
MMLS ID: 270811

Lisa Thompson
760.803.9533
LO Lic. CA 00202504 - 413.9699
MMLS ID: 262504

**4365 Executive Drive • Suite 550
San Diego, CA • 92121 • 858.768.5980**

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In Memoriam

*Sandy Bassler
1941 - 2011*

*The staff of Spectrum Renovations
would like to express our sincere
condolences to the family of Sandy
Bassler.*

*Sandy recently passed away after a
valiant battle against cancer. Sandy
was a long time Spectrum customer,
neighbor and family friend.*

*Our sympathies go out to her family,
Coldwell Banker co-workers and her
many friends in the industry.*

She will be missed.

Spectrum Renovations

RichardB@SpectrumRenovations.com
www.SpectrumRenovations.com
office: 858.279.7800
fax: 858.279.3632

License 709471
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