

# SAVE THE DATE FOR SDAR INSTALLATION ON JAN. 14

The 2012 Installation Dinner for the San Diego Association of REALTORS® will take place on Saturday, January 14, 2012, at the elegant U.S. Grant Hotel in downtown San Diego. The evening will recap the accomplishments of the past year and celebrate SDAR's new leadership.

Donna Sanfilippo will be installed as SDAR's new president, with the gavel passed from current president Bob Kevane. Also taking the oath will be Linda Lee, president-elect; Leslie Kilpatrick, vice president; and a yet-to-be-named treasurer to fulfill the term of Linda Lee. The 10 newly elected directors and the returning directors will also be installed.

For more information about the Installation Dinner, and opportunities to sponsor the event, call (858) 715-8000 or e-mail [events@sdar.com](mailto:events@sdar.com).



## FROM THE DESK OF THE CEO

Greetings from your San Diego Association of REALTORS®! Last month SDAR celebrated Member Appreciation Day. I'd like to thank our members, affiliates, sponsors, staff, and volunteers for supporting this event in spite of the wide-spread blackout the night before.

At the event, attendees were fortunate to learn a little bit about SDAR's partner organizations. Representatives from the Asian Real Estate Association of America, the National Association of Hispanic Real Estate Professionals, and the Women's Council of REALTORS® took the opportunity to spotlight their organization and let attendees know how they can get involved.

The real estate community is very diverse and there are several organizations that members can join to develop themselves both professionally and personally. Visit the REALTOR® Networking Groups page in the Membership/Education section of [www.sdar.com](http://www.sdar.com) for a listing of networking groups that may be of interest to you. In addition to the organizations listed above, you'll find the Commercial Real Estate Alliance of San Diego, the International Council, and the Young Professionals Network. SDAR takes great pride in our commitment to providing valuable networking opportunities for our membership.

I hope that you're planning to



MICHAEL T. MERCURIO

attend the 2012 Installation Dinner to help SDAR welcome new leadership and acknowledge the 2011 Awards of Excellence recipients. Consider nominating a colleague who epitomizes outstanding service to SDAR, the real estate community, and the community at large. The Awards of Excellence are given in the areas of REALTOR®, Broker, Office Manager, and Affiliate of the Year. The deadline to submit a nomination is October 21. Please contact SDAR at (858) 715-8000 to request a nomination form.

As always, SDAR thanks you for your membership and appreciates the opportunity to be your partner in success.

Sincerely,

Michael Mercurio

Real estate is a diverse and dynamic industry.  
SDAR can help you find your niche.

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