

today we are fortunate to have dr jim  
dr dorsal is currently the deputy  
director for clinical and translational  
research of the national cancer  
institute  
and the director of the ncis division  
of cancer treatment and diagnosis  
from 9 to 00 dr dorsal was the  
chairman of the city of hope  
comprehensive cancer center department  
of medical oncology and therapeutic  
research  
dr dorsal received his undergraduate  
degree magnum laude from harvard  
college in 99 and graduated from  
harvard med in 9  
following the internal medicine  
residency at the mass general he  
completed fellowship training in medical  
oncology at the nci  
we are pleased to have him give todays  
lecture  
my name is dr james dorso im the deputy  
director for clinical and translational  
research at the national cancer

institute and i have the pleasure of  
speaking to you about the subject of the  
role of pharmacodynamics and the  
development of new drugs  
this really is an over all view of my  
talk

and really is the most important this  
and the next the most important slides  
of the presentation

because were going to define  
what it is were aiming to understand  
along the lines of pharmacodynamic  
biomarkers in the development of new  
agents so what is pharmacodynamics well  
simply put is what the drug does to the  
body

as opposed to pharmacokinetics is  
actually what the body does to the drug  
how it metabolizes the drug how its  
excreted etc

and to understand pharmacodynamics one  
really needs to understand that what  
youre really trying to do  
is to develop biomarkers that will give  
you additional information about how a  
drug might work in a specific situation

so were looking for the molecular changes that result from drug action or alterations in the intended target of the drug so called proof of mechanism studies

also if the target is a cancer driver for example

were interested in developing ways to demonstrate how that response to hitting the target has an impact on disease response

so called proof of concept

so more definitions

what happens

what is the first thing that you're trying to measure you're trying to understand the action that the drug produces along a specific biochemical pathway so the primary pharmacodynamic effect is actually the intended molecular target and the effect of the agent on that target so called target engagement an example would be

a

receptor for a growth factor like epidermal growth factor receptor and the

binding of its natural ligand or the  
binding of a drug that alters  
the effects that the downstream effects  
of that particular target what's a  
secondary pharmacodynamic effect well  
that would be some type of proximal  
biochemical change that is a direct  
consequence of target modulation so an  
example again from the egfr  
an egf pathway  
might be the phosphorylation of erk  
or something downstream of erk  
that is a direct response to the initial  
phosphorylation of the epidermal growth  
factor receptor by  
the its natural target  
and then  
what about what is a tertiary  
pharmacodynamic effect well that is a  
response that looks at whether it's in a  
patient or  
in a cell line or an animal model what  
is the biochemical basis for the  
cellular response what is the end  
product of that you're looking for in  
terms of target engagement so that could

be some form of cell death  
some other form of altered structure of  
the cell or alteration in the organ  
that is  
and must go through a variety of  
different biochemical steps and before  
one produces that desired proof of  
concept  
target  
so the other thing that ill try to make  
clear through a series of examples today  
is  
examples of what a fit for purpose  
biomarker means what does it mean to be  
fit for purpose well this is really an  
essential concept because  
it basically means that what youre  
trying to measure  
and the assays that you develop to  
measure those things  
must be directly tied to the mechanism  
of action of the drug  
the measurements need to be robust and  
they need to be suitable for clinical  
samples because after all we want to  
demonstrate in patients

whether or not the drug you're utilizing  
and were examining has actually hit its  
target and then we want to make sure  
that the effect produced by the drug is  
not simply due to chance  
due to chance changes in variability of  
the target expression or effects of on  
the target the change must be large  
enough so that one can actually  
definitively measure an effect of the  
interaction let's go a little deeper  
into  
the concepts of proof of mechanism and  
proof of concept  
so you have a drug  
it's administered to an animal to a  
person  
and one wants to know whether or not the  
target is modulated  
it can be a very proximal target like a  
growth factor receptor as I said it can  
be something that is downstream from  
that target  
related to the effect that you're  
overall looking for but it has to be  
directly

measurable

and it needs to be measurable in a  
tissue that you're interested in, I'm a  
medical oncologist so I'm interested in  
measuring the effects for the most part  
in tumors

but if the drug is an antihypertensive  
drug for example or a drug that affects  
the vascular system there must be ways

to measure the effects, the direct  
effects of modulating the target  
one has to be able to measure how much

the target has been inhibited  
and how long the inhibition has gone on  
which we'll discuss in greater detail we  
need to understand and be able to  
correlate the relationship between how

much drug is in the body  
namely its pharmacokinetics or its  
half-life, how often and how long  
metabolites are present and the proof of  
hitting the target and what are the  
relationships

and also  
very useful is to understand whether  
hitting the particular target

in tissues that are not your initial  
goal to evaluate for example the  
cardiovascular system when you're  
looking at a cancer patient  
or the kidney when you're trying to  
evaluate  
an immune modulation  
in rheumatoid arthritis what is the  
relationship between hitting the target  
and the toxicology and the as well as  
the efficacy of the agent and finally  
how does hitting the target actually  
have an impact on the overall  
effectiveness of the agent as well as  
its toxicity  
well that's the the early  
pharmacodynamic response is one related  
to demonstrating that the proof of  
mechanism exists in a clinical situation  
either in an animal or  
in a patient  
but ultimately one wants to understand  
whether there's a relationship between  
hitting the target  
and so-called proof of concept that is  
what are the functional consequences of



altering the target inhibiting the  
target activating the target does it  
affect proliferation does it affect  
metabolism of an organ or or of a tumor

does it affect blood flow

and

does it affect some critical endpoint  
namely dna damage that is actually  
essential to the viability of the tumor

or of other tissues per se

proof of mechanism

resulting in proof of concept

two critical uh concepts that id like

to make sure that you understand

so why worry about this uh major uh

undertaking of trying to understand

whether or not youre actually engaging

the target of interest

and that really is demonstrated in this

pie chart which comes from a paper

that reviews

along for a whole variety of different

types of drugs across many drug classes

not just oncologic drugs but vascular

drugs drugs for

arthritis drugs for pulmonary

diseases and what you see is that over  
the last 10 or 20 years  
it's very clear that we can produce  
drugs that have their appropriate  
bioavailability and pharmacokinetics  
very rarely do drugs fail  
because the pharmacokinetics are bad  
sometimes unavoidably there are safety  
issues and that accounts for less than a  
quarter of the reasons that phase two  
trials fail  
sum about 10% of the time it turns out  
that drugs  
don't really fail but they're withdrawn  
from after or during phase two  
evaluations because there are strategic  
issues another drug comes on that is  
more effective and they're withdrawn  
from the market but most importantly  
over half of the time  
the reason that drugs fail is they  
simply don't work  
and so if one gets to the point of  
having finished a phase one trial you  
know the safe dose and schedule you know  
the toxicological profile

it still turns out that half of the time  
your drug is not going to demonstrate  
efficacy  
and all of the efforts related to  
understanding molecular pharmacodynamics  
are really efforts trying to decrease  
that percentage  
to increase the  
number of times that when you have an  
agent and you go to understand how it  
might work that you have a better chance  
of succeeding  
looking at this in another way and again  
this is data from pfizer published about  
five years ago now  
for agents across the spectrum of  
molecular entities in which they tried  
to understand  
when and how they could avoid phase two  
failures  
so it turns out that about a third of  
the time  
if you have a way of understanding the  
proof of mechanism  
then the drug is effective  
then youve youve succeeded and its

very highly likely that your phase three  
trial will then be successful  
its also true that for about uh 0  
of these  
of these cases  
when the  
evaluation done in the clinical trial  
allowed for proof of mechanism  
and then if the drug didnt work even in  
those circumstances and there are many  
reasons why that should happen  
um you know that you can walk away from  
the development of that agent because  
youve hit your target but some  
understanding of the downstream  
biochemistry and pharmacology of the  
agent was probably faulty and so hitting  
the target did not necessarily produce  
tumor shrinkage or lower your blood  
pressure or any other of the proof of  
concept to endpoints that you were  
looking for  
whats truly amazing and this was these  
are data only i say say five years old  
is that somewhere between 0 and  
percent of these agents that pfizer was

developing

failed in testing

and there was no evidence of

in fact no attempt to understand proof

of mechanism

and so

while the trial was a failure there was  
no better understanding of why the drug

failed and so the so-called three  
pillars of survival and success for drug

development that devised by pfizer  
scientists are one that to be successful

you need to be able to measure the  
required exposure at the site of action

you need to know that your drug

is getting to the target

for a sufficiently long period of time

and at sufficient concentration to  
actually inhibit the target you need to

know that

there is appropriate binding

and that it may and that the effects on

the receptor for example

may be longlived

and then finally and perhaps most

importantly

one needs to be able to demonstrate that

hitting the target hitting altering the

receptor produces the relevant

downstream effect that you're looking

for so that you will get you'll have

proof of concept

let's talk about a variety of drugs in

a medical oncologist and so I'm most

familiar with oncologic drug classes but

clearly this applies in a variety of

different ways to antihypertensives to

anti-infectives

and it's it's in many ways much

easier in some other uh aspects of drug

development um it's not hard to

understand what the biomarker is for an

antihypertensive it's blood pressure

it's control of blood pressure duration

depth etc

and you have you can demonstrate

directly if that is the proof of

mechanism

that that has occurred

on the other hand it is truly remarkable

how many very effective anticancer

agents

have been developed with no biomarker at

all so here's the distinction

we have drugs for example that are

targeted against the HER oncogene

trastuzumab is a well-known antibody

also known as Herceptin

we know that that drug only works in

women whose breast cancers express

HER at a sufficiently high level or

have amplification of the HER gene

so we can find those 0 or percent of

women who have tumors that

demonstrate that biomarker and the

success for that antibody transfusion

map is on the order of two thirds to

percent of patients will have a response

in patients who do not have that

biomarker the odds of success are very

small not nil but somewhere in the range

of

five percent or less

we know very clearly from studies done

about a decade ago that drugs that

target the EGFR

receptor

in

nonsmall cell lung cancer if one has a  
specific mutation in that receptor one  
can  
increase the  
likelihood of knowing that the  
likelihood of response is going to  
increase from 0 to 100 percent in  
unselected patients to probably over  
two-thirds maybe three-quarters of  
patients if that mutational status is  
clear but many of our  
standardly used commercially approved  
drugs whether they're cytotoxins that  
target DNA like alkylating agents or  
they're targeted agents for example the  
met inhibitors that  
affect the phosphorylation status of the  
c-myc oncogene  
we know that there's efficacy but we  
cannot predict the efficacy because we  
have no way of knowing and no assays  
that we can use to understand how and in  
what groups and at what concentrations  
the drugs must be administered and under  
what schedules that we definitely are  
can expect a clinical response



so im going to make the argument and  
the argument  
throughout this talk  
that its really  
the ability to understand proof of  
mechanism that allows one to do modern  
drug development based on  
pharmacodynamic biomarkers  
you need to have the ability to  
understand whether proof of mechanism  
can be demonstrated  
in  
an in vivo situation and in particular  
in patients so that the hypotheses that  
have led to the development of the drug  
and surrounding its mechanism of action  
actually can be shown to be true in vivo  
many many agents in the history of  
oncologic drug development or the last  
0 or 0 years have had hypotheses about  
specific mechanisms of action once they  
have been applied in patients either  
that mechanism of action has been shown  
to be unequivocally not the case and  
other mechanisms have come forward  
or

those drugs have often failed in  
development because we could not come up  
with another hypothesis to really better  
test

that drug or members of its class  
knowing whether or not the drug in  
question modulates the target  
also assists in understanding whether or  
not one should move from phase one to  
phase two or even further  
into very large very expensive phase  
three trials

this is particularly important when  
understanding drug schedules and  
the concentrations of the exposures that  
occur in patients because there are many  
drugs that we have at least the  
oncologic field

because of differences in metabolism  
and a variety of pharmacogenetic  
parameters that exist in mouse models  
rat models

even in outbred dog models  
demonstrate that an agent that works  
fantastically well in a mouse model  
because of altered drug

clearance in humans versus mice it  
doesn't work at all in patients so  
ultimately this an understanding of  
whether there's proof of mechanism  
that's been demonstrated needs to be  
done in patients

the other thing these early proof of  
mechanism studies allow one to do is to  
find out whether or not there is value  
in noninvasively understanding proof of  
mechanism

it's because it is difficult and well  
talk about that  
to obtain multiple biopsies in patients  
sometimes tumors are in sites that are  
not safely  
accessible

if there are potential pet scanning  
approaches metabolic approaches that can  
be assessed by mri for example that  
really reflect proof of mechanism it  
gives you the value doing these early  
studies where one very carefully and  
intensively evaluates possible  
mechanisms of action  
in patients are of great value and also

it can give you some understanding of  
whether you should  
expect efficacy so if the drug does not  
hit its target in a pilot study then the  
expectation that there will be an  
effective agent moving into phase two  
and later studies is lowered  
the other whole area of exploration that  
has not been done  
in a way that uh as carefully as it  
might have is trying to understand  
molecular effects of a particular agent  
pharmacodynamic effects in the in the  
understanding of effects of the agents  
on nonmalignant tissues so trying to  
understand the molecular toxicology of  
an agent  
this has been done to some degree  
eat the first generation egfr inhibitors  
all inhibit  
the signaling of the egf receptor not  
just in tumors but also in normal  
tissues and so its very common for  
patients treated with those diseases to  
get a very particular  
maculopapular rash that looks like acne

around hair follicles  
and at first this wasn't clear why this  
happened and it's of course now been  
well documented that the  
density of egf  
or set the egf receptor around the base  
of the hair follicle is very high and so  
this is really demonstrative proof of  
mechanism binding to the target in a non  
malignant tissue it also helps you  
understand  
the  
potential for toxicity at that site  
lastly i think it's really very  
important when considering  
this first step  
in doing  
the development of a new drug to  
understand that  
demonstrating proof of mechanism in an  
early study  
is not necessarily predictive of  
clinical benefit  
only large later stage studies  
can demonstrate that a particular  
biomarker which has been

demonstrated to be fit for purpose in a  
mechanism study is actually going to be  
predictive of activity in the clinic  
so for the rest of my talk im going to  
try to hit by example  
several of these if not all of these  
topics were going to talk about the  
development of the right assay for the  
target in question  
i think its critical to understand  
whether the target is suitable  
for the purpose envisaged  
were going to talk  
a fair amount about assay validation and  
clinical readiness before you start your  
trial  
demonstrate demonstrating tissue  
acquisition and handling characteristics  
for each particular assay is also  
essential because its often these  
somewhat boring  
repetitive kinds of tasks that  
are hard to be  
from a scientific perspective be  
enthusiastic about are the are the major  
reasons why the development of

particular drug doesn't work because we  
didn't know how to handle the specimens  
of  
of interest  
were going to talk about and show  
demonstrations of  
how you approach proof of mechanism  
studies  
and what that what you can learn when  
the proof of mechanism is not  
demonstrated  
were going to talk a little bit about  
combinations and understand the  
relationship between dose and schedule  
and target inhibition  
finally I'm going to close with  
an evaluation of how we're trying to  
develop a multiplex approach to pde  
biomarker assay development so we can  
understand at this in simultaneously how  
a whole variety of different  
markers change in the same geometric  
space in d and finally I'm going to  
suggest to you how drug development at  
least in cancer has changed very  
dramatically over the last few decades

and suggests what the state of the art  
is now  
so the first thing id like to make  
clear is that  
i doubt very many of  
you who are watching this presentation  
actually know what some of these  
various  
instruments actually are  
because some of them are really very old  
but the point is that in when youre  
trying to understand a proof of  
mechanism youve got to match the  
technology to the  
your needs  
at hand  
and so  
youve got to first be able to measure  
the amount of drug  
in the blood and in the tissue and then  
youve got to measure various parameters  
specific parameters about the target  
so  
in the mid to late 90s were talking  
over 0 years ago  
one could measure



concentrations of any cancer drugs very  
early drugs in the range of 00  
micromolar  
00 micromolar rarely if ever achieved  
in patients through the use of a very  
simple spectrophotometric approach  
that then morphed to various  
chromatographic approaches the second of  
these images  
shows a paper chromatogram probably this  
is so old that not even  
grade school or junior high school  
biochemistry biology classes do this i  
doubt theres anybody that knows what  
drug we used to measure using thin layer  
silica gel chromatography but this was  
the standard way to measure the  
pharmacokinetics of the anthracycline  
antibiotics oxorubicin for example  
in the 0s through the early 0s  
finally in the early 90s various types  
of instruments that could measure  
the  
levels of drugs  
in blood or in tissue into the nanomolar  
range namely high performance liquid

chromatograms became available and now

if you're talking about the last 10 or

years no self-respecting

pharmacokinetic laboratory would not

have the latest

liquid chromatograph mass spectrometer

that measures picomolar levels of drugs

that which can be measured both in blood

and in tissue

for almost any agent that we choose to

measure

and so I'd like to make the point that

that is the evolution of

pharmacogenetic evaluation and the same

thing has happened in terms of

developing assays for early stage proof

of mechanism studies

prior to about 20 years ago one measured

drug growth in animals

with a caliper

one had the ability to measure the

amount of blood

amount of drug in the blood

with an HPLC

but the notion that we would have

genomic biomarkers we would be able to

apply those to tumor  
using next generation sequencing that we  
would be able to have  
very sophisticated mass spectrometry  
that could demonstrate proteomic  
changes including phosphor proteomic  
changes really were only in the at the  
very earliest stage of having the kinds  
of very very sensitive ways to measure  
whether or not the drug of interest has  
actually hit its target and  
the blooming of this  
of the variety of assays that are  
available makes it essential that as  
youre considering  
doing a new drug study that you have a  
very good understanding of both the  
specificity and the limits of detection  
of the molecules that youre attempting  
to evaluate in your trials so it takes  
some time to understand what is the  
right assay and what is the right tool  
that you need to employ to measure what  
you want to measure  
the next issue is as i described before  
is the issue of having a fit for purpose

biomarker so this may sound  
difficult to understand its actually  
quite simple  
depending on the type of study thats  
what youre doing  
youve got to be able to demonstrate a  
statistically significant response  
in the biomarker of interest  
so  
as some of you know about 10 years ago  
the us food and drug administration put  
out an exploratory drug development  
guidance for socalled phase zero trials  
these are pilot studies in which one has  
a very very sensitive assay and a drug  
that produces the changes in that  
particular molecular characteristic at  
very low dose at nontoxic doses and if  
that is your goal to be able to  
demonstrate a proof of mechanism  
with a perhaps a single only a small  
number of doses of a very potent drug  
then its essential that  
the baseline variability  
for the analyte of interest  
be small

so that when nontoxic doses of a particular drug are administered one has the opportunity when its even possible to demonstrate a significant impact on the analyte on the other hand if you are doing a study that involves escalating the dose of a drug into the toxic range which is still unfortunately often the case and sometimes its necessary for phase one and two oncologic studies then the amount of variability can be greater but the necessity is that you go to a much higher level of drug potentially even a toxic level of drug so that the impact on the analyte is sufficiently great so the differences can be demonstrated and one can be sure that the target has been engaged id like to next turn to something that has for many years at least in the oncologic field is still an issue of of time and money and expertise and hinders

and continues to hinder oncologic drug  
development and that is  
the development of sufficiently robust  
assays for the estimation of the effect  
of a drug on a particular biomarker  
this is not a simple undertaking  
it is an expensive undertaking because  
for the most part not always but for the  
most part the essays that are  
clearly appropriate for a laboratory  
phenomenon that's being investigated are  
not sufficiently sensitive for the kinds  
of changes that are likely to occur in  
patients  
and so as I said the assay form format  
and the platinum form that are chosen  
and the appropriate instrumentation are  
essential  
but  
one has to do something more than just  
giving the drug  
doing a biopsy and then measuring  
something because one has to have the  
appropriate  
controls to understand  
that is your analyte actually changing

and is it changing in the tissue of

interest

can you develop

your own standards

that have been quality controlled

and can be spiked into a tissue sample

to demonstrate that what you're actually

trying to measure is stable in the

tissue of interest

one needs to know what is the

appropriate concentration relation dose

response relationship for the agent on

the target market modulation in cultured

cells and in in vivo models

what's the assay sensitivity

if there are going to be multiple

determinations on the same sample

can you freeze and thaw and freeze and

thaw the sample that you've obtained

how do what is the level of variability

that's acceptable in the measurements

and I think perhaps the most important

and the thing that is least often done

to what degree do you pay attention to

these validation issues

do you have master lots of the reagents

do you understand that when you buy an  
animal an antibody or for that matter  
various kinds of animals for your animal  
models that there can be genetic drift  
there can be changes in the antibody  
even though the  
when you go to the website for that  
manufacturer  
they tell you that youre getting the  
same uh  
antibody  
targeting the same  
particular receptor or protein  
but do you know that it has changed what  
happens when they run out of a  
particular lot  
do you have the wherewithal to to  
actually qc multiple lots of a  
particular antibody so that you can  
guarantee that when you do the assay  
over the course of a year two years or  
three years that your measurements will  
be stable  
is the assay  
is it linear  
and



can you do the essay in different places

this is this again may sound

very trivial but

ive had the experience

of having

two laboratories performing precisely

the same

with with a standard operating procedure

and sop in place in both laboratories

using the identical instrument in both

places

and then having great concordance

between those laboratories and have all

of that fall apart over the course of a

week or two why because at one of the

sites

the company came in doing its routine

maintenance for the

instrument installed an upgraded

software package which completely

changed the

linear dose response curves the standard

curves

we actually had to get the company to

come back and uninstall the new software

reinstall the old software so that we

can have values that were maintained and  
were concordant from laboratory to  
laboratory many things that's  
under standard  
basic  
preclinical laboratory situations would  
not be something that you would be  
concerned with necessarily  
let me give you an example about  
how important analyte handling tissue  
handling is  
this is  
obviously a nude mouse  
that has  
on its flank a human a  
melanoma xenograft  
and what you're seeing  
are examples of three different ways to  
do a small gauge needle biopsy of  
that tumor in the upper left  
is using a standard biopsy needle  
one basically does exactly what an  
interventional radiologist might do when  
going after a liver metastasis  
at the bottom right you see what would  
happen if a surgeon excised a nodule in

the liver and then that were used to  
measure a particular biomarker and then  
the lower left and the upper right  
you see an gauge needle biopsy  
instrument that  
actually when the trocar is inserted  
into the  
tumor  
is attached to a  
dry a co source which freezes the tumor  
in sight in situ before the tumor is cut  
and then  
disengaged and then processed  
so we have standard excisional biopsy  
standard needle biopsy  
and a special biopsy needle which  
freezes the tissue in place before the  
blood supply is cut off and then cuts  
the tumor  
so what happens heres a western blot  
for  
the phosphoakt in those various samples  
and if i hadnt just gone through the  
previous slide showing you how the  
different tissues were handled but  
rather had told you that we were

evaluating a new akt inhibitor you might

have imagined that the third fourth

fifth and sixth lanes

were really potent

akt inhibitors

but in fact these animals got no drug

whatsoever

the

these animals had a standard fine needle

aspiration and with a cutting biopsy

they had some phospho akt that was left

here we see that the time it takes to

resect the tumor and to put it into

liquid nitrogen

namely

a minute two minutes

produce a substantial decrease

in the phospho akt signal

this is something that

most individuals are not aware of

it can dramatically affect the results

of your correlative studies and

basically is as ill show in a few

slides

is not uncommon across a variety of

different phosphate proteins but its

also not universal

so basically depending on what the  
target might be one has to perform these  
kinds of experiments for each individual  
target to understand and provide  
the

the techniques necessary  
to employ  
that need to be employed to preserve the  
analyte if at all possible

so we've talked about  
the

need for

kind of doing a

if you will a clinical dry run on a  
preclinical sample so that the clinical  
procedures for sample acquisition and  
handling are well characterized and

here's a mouse getting an gauge  
needle biopsy here you see this very  
small piece of tumor that to the h e

stain

of this tumor is shown  
on the right and we what we routinely do  
and what

laboratories that are actively engaged

in developing pharmacokinetic assays keeping pharmacodynamic assays do is to utilize these models to understand what the storage requirements and transferability of the tumors might be what the time frames are can we in the handling how long can we freeze these samples before the signal deteriorates is there variation and how much variation goes on from a tumor on the right side of the animal versus the left side of the animal from one biopsy site to another biopsy site we can basically do a clinical readiness assessment to understand the minimum dose required to engage the target and we can understand from preclinical experiments in living models whether its a mouse a rat or dog

whether or not surrogate tissues are  
useful  
and then last but absolutely not least  
one can mimic  
in a dry run the actual clinical  
process by which these specimens will be  
obtained this is particularly useful and  
important  
if you are working in an institution  
where for example not all the buildings  
the hospital your laboratory are  
connected  
this is something we get a lot of  
practice doing  
at the nih because the clinical center  
hospital where the interventional  
radiologists perform these procedures is  
actually a substantial walk  
to our laboratory on a different part of  
the campus  
one needs to demonstrate unequivocally  
that in the time required  
to carry the samples even if they have  
been  
suitably obtained  
in that time that it takes to move the

sample from one place to the laboratory  
where that's going to be observed there  
aren't very substantial differences in  
the levels of your biomarker and only  
then after you've done all of that can  
you start  
to  
understand whether you can demonstrate  
proof of mechanism in patients  
so let me talk a little bit about  
heterogeneity and the types of assays  
that you can perform in the different  
kinds of tissues that you have available  
because this is again an issue that has  
gotten  
a scant appreciation in the literature  
and it really is of great great  
importance  
we have done over the last year and a  
half two years a very detailed analysis  
of results of our biopsies obtained from  
patients that are treated in the phase  
one clinic at the national cancer  
institute at the nih clinical center and  
these were procedures were all performed  
by expert



in interventional radiologists but what  
im going to show you is  
how important it is  
for those individuals to understand  
as well as the pathologists that one is  
working with that trying to obtain  
tissue for pharmacodynamic  
estimation is very different than trying  
to obtain  
the a biopsy to demonstrate that a tumor  
has metastasized for which one might  
need a very small number of cells  
we are used to in medical oncology and  
other forms of oncologic practice  
needing to obtain only the tissue  
necessary to make a pathologic diagnosis  
that mindset  
is really diametrically opposed to  
obtaining as much tissue as possible to  
understand whether or not  
you have affected a particular molecular  
target in the patient so let me just run  
through these are these are actually  
samples obtained from patients in the  
clinic that i attend  
and on the far right

is a piece of tissue from an gauge  
needle biopsy  
that shows beautiful normal liver not a  
single cancer cell um next to it on on  
the right  
it shows a very hypocellular  
tissue  
from that actually has a few  
tumor cells might be enough for a  
pathologic diagnosis of recurrence  
nowhere near enough to do a  
pharmacodynamic essay  
in the middle you can see outlined in  
green outlined by a radiologist i see a  
bad pathologist  
areas of  
nests of pathologic  
tumor  
of in this case it was a colon cancer  
that had metastasized to the liver  
no question theres enough tissue for  
pathologic  
confirmation of metastasis but nowhere  
near enough tissue to analyze  
for a particular molecular marker  
the

samples on the left and then and one in

from the left

demonstrate on the far left a tumor that

is about 90 90 percent

tumor

and

that makes our life much easier

whereas

in the sample that is one in from the

left you show marked in green multiple

areas sufficient areas of tumor that are

amenable to certain kinds of assays

which ill talk about

but insufficient for other kinds of

assays and what am i talking about well

if youve developed a way to measure

proof of mechanism

by developing an elisa assay for example

youre going to grind up this entire

piece of tissue

and then

try to measure the analyte of interest

in this case it might be

dephosphorylation of the metal protein

measurement of

dephosphorylation of akt and so on

in the case  
of a tumor that is has  
more than 0 percent is more than 0  
percent homogeneously tumor  
one can get an estimate of the  
particular target effect  
that is likely to be uh quite  
representative of the tissue as a whole  
on the other hand if theres percent  
to a tumor  
less than 0 somewhere between and  
tumor its very unlikely that an assay  
that requires homogenization of the  
tissue will actually give you a  
representative sampling of tumor versus  
normal cells that is useful for the  
estimation of the impact of your drug on  
the on the tumor and hence what we have  
done and which ill explain in a minute  
is to try to evaluate and demonstrate  
assays that can utilize  
intact tissue from  
fixed tumor specimens  
utilizing quantitative immunofluorescent  
assays that can estimate from small but  
definitive amounts of tumor whether the

target has been  
occupied or altered  
in such a way  
that you have confidence that in the  
tumor of interest  
the target has been altered  
so heres a a rough estimate of  
a series of about  
biopsies from our clinic over the  
last couple years  
and what you see is that  
starting out a very substantial  
percentage of our tumor tissues  
roughly twothirds had insufficient  
amounts of tissue for any kind of assay  
so putting through a patient through the  
kinds of procedures invasive procedures  
that are really important for  
understanding mechanisms of action of  
these drugs when twothirds of the time  
one doesnt have sufficient tumor in the  
pre or posttreatment biopsy to actually  
make a measurement  
really is boarding on bordering on  
something that might be conceived to be  
unethical and so weve spent a

considerable amount of time trying to  
understand how can we make the tissues  
that we utilize more how can we improve  
the analyzability of those tissues so  
one thing that weve done  
is to be able  
to utilize a  
a larger number of biopsy passes  
whenever the tissue is biopsied in the  
first place not one or two but we  
routinely get three or four different  
passes both pretreatment and during or  
after treatment so that their odds go up  
in terms of finding analyzable tumor  
weve also  
basically said that if a pathologist can  
give us  
a site of tumor that is sufficiently  
representative we really only need one  
such site  
as shown in the image in the upper left  
to be able to do for quantitative  
immunized chemistry an analysis that is  
likely to be legitimate when you do that  
the likelihood that youll get be  
successful is somewhere between two and

three and three out of four  
the other way that we have  
substantially increased  
our ability to get these tissues and  
analyze them is actually to meet with  
our team of interventional radiologists  
on a regular basis  
show them the  
scans of the patients that we hope to  
biopsy and really assist them  
in trying to go after the lesions that  
are less likely to have necrotic cores  
and more likely to have a sufficiently  
high amount of viable tumor to enhance  
the ability to analyze those tissues but  
as you see in the upper  
panel  
that  
most of the time when the tissue is  
insufficient its because the the tumor  
content is just too low either theres  
no tumor possible  
that can possibly be detected or it is  
too low to do the assay of interest and  
so we are working diligently to try to  
find better ways to develop needles that

can be placed in tumors  
with an enhanced understanding and  
confidence that the material that we  
will withdraw from the patient  
is actually  
something that is recognizable as  
malignant and representative  
for that tissue of interest  
so let me give you an example of an  
assay that we recently developed to get  
a sense of how one goes about doing that  
so  
phosphomat is an important to oncogene  
it is important on its own for the for  
driving the  
oncologic and the oncogenic growth of  
hereditary hereditary papillary renal  
cancers but also appears to  
be over expressed in many patients with  
nonsmall cell lung cancer as one  
mechanism of resistance to epidermal  
growth factor receptor inhibitors and so  
we were very interested in trying to  
much more specifically understand  
whether or not the one could improve  
upon the immunohistochemical assays that



are available that had been and were  
available  
for  
phosphomat  
and also to look at  
uh different sites different  
phosphotyrosines that to the drugs that  
are currently available and being  
evaluated actually target and so we  
developed a sandwich  
immunoassay  
and what you can see in vitro is that  
in the absence of any treatment for the  
gtl which is a gastric  
adenocarcinoma cell line that  
constitutively over expresses  
phosphomet because of gene amplification  
its easy to demonstrate the presence of  
the phosphomet on the plasma membrane  
in the ht9  
colon cancer cell line there is  
a very modest a real but modest amount  
of metaexpression and the a9  
human lung cancer line theres basically  
no  
phosphomet expression

we can treat these cell lines with a

drug

that is commercially available its

called crizotinib and this demonstrates

very clearly that one can inhibit the

expression of phosphomet one can use

another drug another phosphotyrosine

agent that does not target met targets

vascular endothelial growth factor and

other receptor tyrosine kinase and show

that it has absolutely no effect on the

expression of phosphomat

we can then show very nicely

using a xenograph model we can model the

doses

that are required to get both inhibition

of growth so as we get and we have a

nice dose response curve here for

cresottonym showing that as we increase

the dose of cresottonym the growth of

the tumor progressively declines and

when it actually gets some shrinkage of

the tumor one can at the same time

measure the expression of total met and

more importantly the phosphorylated

tyrosines and demonstrate that in a

dosedependent fashion correlating very

well

with the growth in vivo there is  
inhibition of phosphomath so this sounds

great we use this assay to understand

theres a dose response curve

and then next we did what i had

suggested earlier and what youll

remember from the picture for fossil akt

might be very important in terms of

understanding whether the analyte has to

be stabilized can it be stabilized

from in the in vivo situation so heres

an experiment with another gastric

carcinoma that overexpresses phosphomat

the animals were not treated with a drug

even though uh first glance you might

think that this is a a very nice dose

response curve except when you look at

the xaxis the xaxis is in minutes

not

necessarily related to drug doses

and what this demonstrates is that

whether its at degrees or at room

temperature

when you do a tumor biopsy

of this xenograft  
that in a in a minute  
almost 0 percent of the phosphomat is  
gone uh if even when the samples  
are done at room temp held at room  
temperature if theyre held at  
degrees someone can envision  
this actually going on in the operating  
room  
one sees that you have less than a  
minute to get the sample before there is  
substantial degradation of the  
phosphorylation of this protein and so  
it would be impossible to demonstrate a  
drug effect  
unless one  
goes to quite extraordinary lengths to  
obtain the tissues in such a way  
that there is not  
a decrease in the target simply related  
to the phosphatases that are circulating  
within the organ  
so we did we went to those extraordinary  
lengths and  
heres an example of biopsies obtained  
from

a single patient with hereditary  
papillary renal carcinoma  
that has a germline mutation of met  
it shows very clearly that theres over  
expression of met  
in this case full length met  
but it also shows  
something that had really never been  
demonstrated  
previously in vivo and that is  
using extraordinary links  
and attempting to freeze these samples  
uh almost immediately after the biopsy  
needle  
is retracted uh and removed uh from the  
upside  
one finds out that on the order of 0 to  
percent maximum of the met that is  
present in the tumor is actually the  
activating species  
and someone has to be very careful if  
youre trying to target and prove proof  
of mechanism in a patient  
one would be looking at inhibiting these  
levels which are on the low side  
not these levels uh to demon and

therefore the handling of the tumor  
would be essential um and and and  
even that  
might or might not be possible to  
demonstrate that this uh tissue and in  
this tumor one can demonstrate to that  
the target has been modulated  
so now weve talked extensively about  
tumor module and modulating the approach  
to handling the tissue what about  
choosing a dose for pharmacodynamic  
study  
and its not just dose but its schedule  
because  
in the and when one does in vitro cell  
line experiments  
whether we want exposes for an hour or  
two hours or hours when it has  
complete control over the area under the  
curve for the exposure of the tumor cell  
to the particular drug of interest  
in vivo its of course much more  
difficult  
lets assume that you know for a  
particular drug  
what the

lowest biologically effective dose the  
so-called biologic bed biologic  
effective dose might be  
because you have done experiments to  
demonstrate that a dose of that drug  
causes a dramatic decrease  
in the target expression  
of  
of the af with the agent in question  
well it's not good enough to demonstrate  
that the target is inhibited  
even because in almost every case  
one can assert and show that you have to  
decrease  
the target expression  
to a particular level in some cases it's  
90 in some cases it's less than that  
but the issue is how long do you have to  
inhibit the target  
to actually get a proof of concept does  
the tumor shrink  
and so unfortunately  
mostly because the assays are so  
have not generally been developed there  
are usually very few such experiments  
like this done in animal models to

understand what the not just the dose  
but the scheduling for that particular  
agent that would optimize efficacy by  
maximizing the control of target  
function

so lets look at this again lets say  
that

you know the biologically effective dose  
you give one dose every hours  
you get an effect but by the time youre  
ready for the next dose how the  
biological

effect has returned to normal  
in that case you would be very lucky to  
just stabilize the growth of the growth  
of the tumor

in most cases that would lead to some  
expansion of the tumor volume  
if you are fortunate enough to be able  
to understand in vivo

the schedule whether its twice a day  
three times a day

perhaps the pharmacogenetics are such  
the drug has a long halflife to  
understand what the best schedule is you  
can then target that schedule so that in



this case one is giving the biologically  
effective dose twice a day  
measuring and sampling after each dose  
and demonstrating that with each  
successive dose  
one as the  
target of interest starts to recover you  
are inhibiting the target again and  
every time the target of interest starts  
to recover its being inhibited so there  
you're keeping the function below a  
particular level that can be discerned  
and demonstrated in vivo will actually  
lead to a shrinkage or some other  
biological effect  
if you give  
less than the appropriate dose  
and you give it even on a twice  
a day schedule the tumor is going to  
grow because you're never going to  
produce a situation where the tumor  
target that controls the growth of the  
tumor is actually reached  
and is likely to produce  
some kind of therapeutic effect so now  
I'd like to share with you a recently

completed clinical trial of ours that  
demonstrates that  
this theoretical  
construct that i just described  
actually occurs in human beings  
um so this is a phase one trial of the  
combination of a phosphoakt inhibitor  
and an inhibitor of the map kinase  
pathway specifically a mech  
inhibitor and in this case we know  
that  
in when you add these two drugs together  
in cell lines one gets synergistic  
tumor cell kill  
but in animals  
uh its clear that  
even complete inhibition of akt  
will often lead to a feedback up  
regulation of ras or upstream  
targets that will overcome the  
resistance to  
produced  
by the  
uh overcome the therapeutic effect of  
inhibiting the phosphorylation of the  
drug the very same thing as if it is

true for a form of mech inhibitor  
from astrazeneca six two four four and  
so  
the notion that you could get  
synergistic killing by inhibiting two  
parallel pathways  
um  
at least in  
animal studies  
um  
was  
found  
to be  
difficult to reproduce because of this  
simultaneous upregulation of resistance  
mechanisms that target upstream  
targets that will alleviate the  
inhibition produced by the drug  
and so at vera at minimum  
for this combination to be useful one  
has to demonstrate that one can achieve  
a concentration of both of these drugs  
when theyre given together that leads  
to a level of inhibition that has been  
shown for each single agent to be  
therapeutically useful and so we

performed a study  
in which  
the the merck drug 0 was given on a  
weekly basis  
the  
inhibit the az inhibitor the mech  
inhibitor  
was was given  
and  
on the first cycle we just measured uh  
the effect  
of  
the mech inhibitor and then subsequently  
added the azd to find out whether there  
was a and basically whether both drugs  
given together could hit their  
individual targets and reach the goal of  
shrinking tumors because of this  
combined approach  
we developed assays for phosphorylation  
of phosphoa akt and phosphorylation of  
erc as a surrogate marker for mech  
inhibition  
well what did we find  
here are  
0 patients first 0 patients that had

pre and post  
biopsies of their treatment with these  
drugs  
and what do you see  
well unfortunately what you see is that  
in no case  
for the  
evaluation of the expression of  
phosphoerc do we come close to  
inhibiting the 0 inhibition target  
in two patients we inhibited phosphoakt  
by greater than 0  
but not the other target  
so that we had a very good idea from the  
pharmacodynamics  
that it would be unlikely to demonstrate  
therapeutic activity and certainly no  
synergy because we we didnt even hit  
one of the targets much less both  
and this occurred at a dose level of  
both agents  
was actually found to be  
beyond their maximum tolerated doses  
giving these two drugs together produced  
synergistic toxicity rather than  
synergistic target inhibition

and the trial was  
discontinued  
with no patient demonstrating  
a clear clinical benefit  
but because we had the assays we could  
we knew exactly why the dosing both in  
terms of the schedule and more  
importantly the dose delivered was  
unlikely to be useful  
lets talk about another drug class  
where  
the idea is that and this may sound  
awfully simplistic um and perhaps  
something that you would not necessarily  
believe  
that our colleagues in la big pharma  
would do but this is absolutely the case  
the the and what im what im about to  
show you so were going to show you data  
about three different  
um inhibitors of polyadeburgus  
polymerase uh the abbott drug philip rib  
the astrazeneca drug elaborate which is  
fda approved now for the treatment of  
serous ovarian cancer and in particular  
for women

that have mutations in the brca genes

and also a drug called bsi 0

that was developed by a small  
pharmaceutical company and then was

purchased

for 00 million dollars by sanofi

this was the first drug in this class to

get to the clinic

the randomized phase ii trial of this

agent in combination with

of two different chemotherapeutic agents

where the rationale for giving it was

that inhibiting polyadep ribosomation

with thought was thought to be a way to

enhance synthetic lethality that is to

to

depress

basic system repair and therefore

enhance the cytotoxic effects of those

drugs on dna

and that it would be likely that the

combination might be a little bit more

toxic but would certainly be more

effective

there was a randomized phase two trial

with about 0 patients in each arm

demonstrating clear superiority for the  
combination that required that added  
inibrip to cisplatin and gem cytopine

about the time

not too long after that study was  
published we performed the following

experiments

in a cell line this is a breast cancer  
cell line human breast cancer cell line  
that carries brca mutations we could

show very

very good inhibition of the target

and that correlated well

with the

efficacy of

these two

parp inhibitors

but

in our initial experiments demonstrated  
for the parent drug or its two major  
metabolites we could develop demonstrate

no inhibition of the target at all in

cells none at all

and using

an assay that ill talk about in a  
minute that we had developed that was



very sensitive

you might say how could this possibly be

didn't the company that developed this

have an assay that they could use

certainly for in vivo in vitro

experiments if not in vivo or in

patients to demonstrate that the target

was engaged because the target is an

enzyme and so this is actually easier

it's not

a phosphorylation site it's an enzyme

that should be easy to measure

in small amounts of tissue

and the bottom line which I will show

you in the next slide is that number one

the

agents that are known and clearly were

demonstrated to be

inhibitors of polyadenylylation

polymerase worked very well just as well

in vivo

as in vitro but to the bsi 0 compound

had no effect

at any concentration in any dose

up to its maximally tolerated dose in an

animal on the target polyadenylylation

polymerase

what happened

next is not

so

unremarkable about a month after these

data were

presented

the company

in this case now sanofi

dropped development on this compound

because they had invested hundreds of

million dollars of dollars in a

subsequent phase three randomized trial

that showed absolutely no advantage to

adding this compound to the

chemotherapeutic agents that had been

shown to be advantageous in a small

phase two randomized phase two trial

when they tried to recapitulate that

results using a much larger more

appropriate number of patients those

results could not be recapitulated and

almost certainly the reason is because

the agent did not hit its target

and so an enormous amount of money was

spent not only to acquire this drug but

also to perform phase three trials and

it failed miserably in the clinic

because one did not have definitive

evidence of in vivo target inhibition

here are data

actually a phase zero trial of the

voliparit the

abv company abv drug showing very nice

inhibition with it at four hours after a

single administration of milligrams

of this drug

and then this these graphs show two

other things number one here are three

patients treated at the highest dose we

used and two of the three had very

strong greater than 9 percent

inhibition

of

polyadp ribose polymerase and one

patient

whose pharmacokinetics demonstrated

clearly that the drug was present in the

bloodstream

had a very inadequate only about 0

percent inhibition of the target

and we did extensively studied this

patient extensively and still could not  
figure out why it was  
that the drug was ineffective  
we were also in other patients these are  
three more patients  
we could show that  
if you administered a single dose and  
did a biopsy within two to four hours  
one could produce a very substantial  
inhibition  
if you administered the drug and then  
biopsied at six hours there was  
inhibition but less  
and if you administered a single dose  
and then waited hours  
there was  
a minimal amount of target inhibition  
showing very clearly that for this drug  
to be effective and if one believed that  
the target had to be inhibited for a  
prolonged period of time one had to  
administer the drug at least on a twice  
a day basis  
let me now turn to the issue of the  
detection of heterogeneous effects  
and we've also implied and and

uh discussed the issue of an assay that  
needs to be done with the entire piece  
of tissue that you obtain namely an  
immunoassay

and how do we get around the fact that  
we simply dont have the tissue often to  
be able to do those assays or we can do  
the assays but the amount of tissue  
available is much less than one would  
have expected

we do that by developing  
socalled multiplex immunofluorescence

assays we take tissue that is  
fixed in formlin and then  
cut from multiple slides  
and then develop antibodies they can  
react with the targets of interest

develop

um

tumors

that and and known calibrators that have  
low medium and high levels of the  
analyte and then develop ways to put  
tumors of interest

on the same slides with our analyte and  
then process them for immunofluorescence

that can be quantitated  
by a computer program that can  
can measure either the total amount of a  
particular color in a cell the amount in  
the nucleus  
or the amount of foci that are present  
so this is an example  
done in cell lines but i will show you  
the same thing can be done  
in tissues where we have treated  
a  
human breast cancer cell line  
shown in brightfield here  
with  
the active metabolite of a topoisomerase  
one inhibitor  
topotecan  
and what you see is even in tissue  
culture  
you can measure  
different components  
of the dna repair pathway namely  
gamma-h2ax which is critical for  
double-strand break repair  
phospho-h2ax which is an earlier which  
is an earlier part of the pathway for

base excision repair and ercc one a  
different component of the dna damage  
repair pathway and in adjacent cells  
there are different levels of expression  
and this is in tissue culture where  
there cannot be any specific  
pharmacokinetic kinetic effect the drug  
is just poured into the tissue culture  
dish and yet you get activation of these  
different signals in adjacent cells  
one can look at different ways to  
measure different things including ki  
pro for proliferation  
one can look at dna breaks not as if an  
effect on dna damage but as part of the  
apoptotic cascade and show that one can  
get  
a timedependent change in the same  
tumor in vivo so this is a xenograft  
treated with an agent that  
alters apoptosis and one sees first  
within a few hours this is two hours  
activation of the castbased cascade  
within four hours theres evidence of  
apotic related dna damage and then  
only at a later time point one sees that

that you begin to get inhibition of

proliferation

well what about in a clinical trial

so this is a clinical trial in which the  
compound that inhibits polyadp ribose  
polymerase

abt or veliprib which i discussed  
previously was combined with another  
topoisomerase one inhibitor a  
combination that is shown to be  
synergistic both in culture and in  
animals previously

and here we have

the same three biomarkers ercc one gamma  
hax and phosphombs but this time this  
is a clinical gauge needle biopsy  
sample

in the patient

treated with this combination  
the biopsy was taken somewhere between  
four and six hours after treatment and  
in a quite remarkable  
demonstration of heterogeneity you see  
that there are doublestranded the cells  
that are undergoing  
doublestrand breaks repair



there are cells in which there's  
activation of fssil mbs  
but in an adjacent cell there's no  
activation of phosphombs there's no  
activation of dna double strand repair  
and there's  
minimal if any activation or change in  
ercc one so we see that cells over the  
over a very small  
radius  
in that geometry these cells are almost  
certainly in different phases of the  
cell cycle and so they may or may not be  
amenable to drugs that attack  
dna in one fashion or another and were  
now able to measure  
upwards of five or six different  
parameters in different ways that cells  
repair  
the damage caused by  
different kinds of targeted agents or  
cytotoxic agents to understand even in  
tumors that have relational biopsies  
have relatively small amounts of tissue  
uh what whether the targets have been  
engaged and whether there's a downstream

effect of that particular drug on those

targets

so now id like to begin to to conclude

some of the points that ive made so why

should we try to do these proof of

mechanism studies why does

pharmacodynamics matter in the

development of new drugs

whether it is a cancerrelated target

its an immune modulated target

or it is a target that is appropriate

for a drug that affects the kidney or

the vascular system i think the most one

of the most important features is that

if you is the notion that if you cannot

demonstrate proof of mechanism early on

you can in most cases avoid the

enormously costly uh effort involved in

performing um an ineffective phase three

investigation

that may cost anywhere from 10 to 100

billion

one can also in a relatively short

period of time

test a variety of different analogs to

understand if one is better than another

in patients as opposed to what works  
best  
in animals  
one could also then be in a position to  
see whether as i showed  
whether the predictions of targeted drug  
combination synergy based on mechanism  
action  
actually occur and whether that can  
occur in doses and at schedules that are  
consistent with an appropriate toxicologic  
profile  
one can look at both putative mechanisms  
of action and downstream effects to  
understand  
how these drugs  
might work in patients  
one can understand the robustness and  
potential predictive value at least get  
an initial handle on that  
for early in the drug development  
process and really one provides the  
basis for molecular characterization  
studies in  
as one goes forward into early phase two  
investigations so that one can then

definitively correlate efficacy with  
proof of mechanism  
ive also i think made it clear that  
unfortunately at the present time  
doing this kind of clinical trial  
is is not easy because to really  
understand what youre doing you have to  
develop fda quality assays  
both for target engagement and  
downstream effects and toxicity and for  
toxicity markers  
those assays need to be developed in  
advance of the first in human trial  
they need one need they involve not only  
developing an analytical procedure  
for analytical validation and standard  
operating procedures but also to  
understand all the various ways that uh  
one needs to be  
facile with respect to definitively  
knowing how to and how to handle the  
specimens  
and  
to do so  
in a way that is appropriate to either  
the outpatient clinic or the inpatient

service that are the arena of operations

i think its also clear that

it takes a lot of time and effort to

produce the kind of

robust

sets of sample data

and

analytes used for controls

as well as having a supply of the

necessary components of the assay so

that you can analyze

all of the tissues obtained for your

test

under what would be the same

the same

set of standard operating procedures and

finally

it is no small task to understand how to

disseminate the technology so that

extramural sites and a variety of

different labs can

perform these tests

at a high with a high level of

confidence that there would be

concordance from laboratory to

laboratory if you do that

and you invest in these supporting  
assays i would propose that certainly  
for the development of oncologic drugs  
and probably for other classes of drugs  
one can develop in a small number of  
patients

data that demonstrates whether your  
assays are qualified in humans  
during these pilot studies qualified in  
a way that you can then go on to phase  
two investigations which give you an  
estimate of the accuracy of the drug  
effect on the tumor

and get an early read on the efficacy of  
the compounds in the context of whether  
or not the mechanism of action has been  
been demonstrated and in that case the  
size of the trials needed for definitive  
studies whether theyre randomized phase  
twos or phase three investigations is  
undoubtedly smaller  
than what would be required for studies  
in which one has no handle  
on whether or not youre hitting your  
target

so lastly id just like to compare

the paradigms for developing oncologic  
drugs

several decades ago for what the state  
of the art is now

when the time that i was starting out in  
this in this process

one basically took compounds that had no  
no clear demonstration in vivo of  
mechanism of action

and used them to try to estimate  
response rates and side effects in  
nonrandomized studies

one did this in specific tumor types  
using tumor histology as a surrogate for  
target

we now know very clearly that there are  
some targets that are present across  
histologies

it makes no sense to only use a  
particular agent  
in one disease or another when it might  
be perfectly suitable

for a variety of different  
tissues and so tissue agnostic clinical  
trials are clearly very appropriate and  
we almost always used drugs that had a

relatively nonspecific mechanism action

and now

for a wide variety of types of patients

we have agents that are less toxic

where previous treatments are unlikely

to affect

the mechanism of action of the new agent

and whether and when we can

use specific ways to demonstrate whether

or not the molecules of interest produce

specific effects

on the targets that have been previously

defined so that we can then

use the minimum amount of data and the

minimum number of patients to understand

whether the drug

development paradigm should be exercised

to any one specific

study or any one particular type of

disease

in other words to define very early

whether or not a drug is worth taking to

large expensive randomized trials

so thank you very much for your

attention and id like to thank all of

my colleagues at the nci



both the colleagues intramurally and all  
of the investigators that with whom we  
actually have a variety of different  
interactions at academic sites across  
the country who've made these studies  
possible thank you very much