Enter The...



By Nechama, Ron & Ryan

# **Business Problem:**

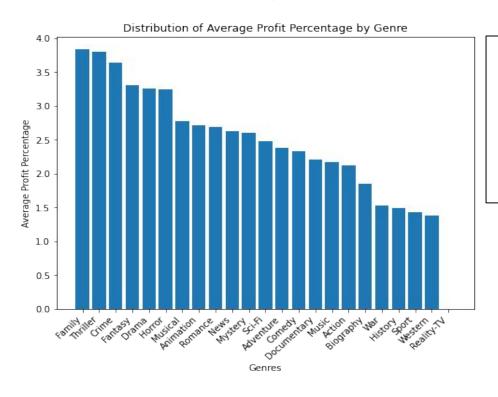
- Company wants to enter the MovieVerse and create a movie studio.
- Success = Highest Revenue / Budget.
- Make recommendation to the company based on the areas of film industry that create highest returns.
- Key Areas:
  - Type of Films (Genre)
  - Best Candidate for Directors / Writers
  - Best Candidate for Actors
  - Average Studio Production Budget for Box Office Film
  - Time of the year to release
  - Average Movie Runtime

# Data Used:

- Rotten Tomatoes,
- The Numbers Database
- IMDB
- Box Office Mojo
- The Movie Database

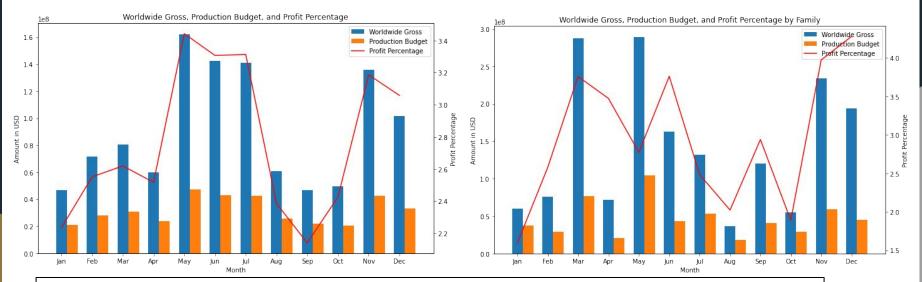


## Average Profit Percentage By Genre



- Highest average percentages in profit had movie genre that included "<u>Family</u>" in their category.
- Trend data calculates the past 10 years.

# Financial Return Grouped by Month



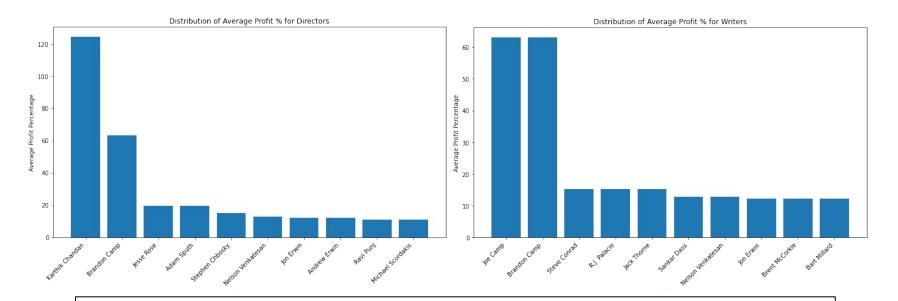
#### • Production:

Average Production Budget: Approximately \$65 million for <u>family</u> films

#### • Gross:

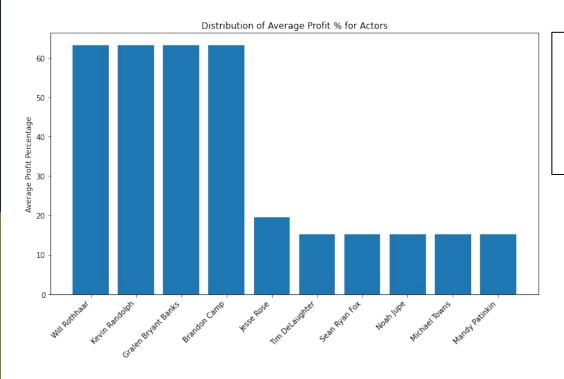
- Peak profitable months for the <u>family</u> category shown to be around <u>spring break period</u>, <u>early summer</u> and <u>holiday</u> period of the year.
- Mid tier for profits June & July.

#### Directors and Writers of Successful Family Films



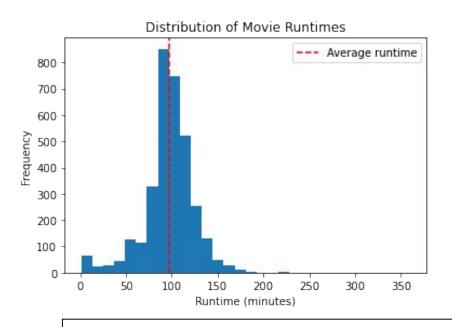
- Brandon Camp and Nelson Venkatesan among the highest profit percentages for both directors and writers category.
- Average Profit Percentage = Worldwide Gross / Production Budget

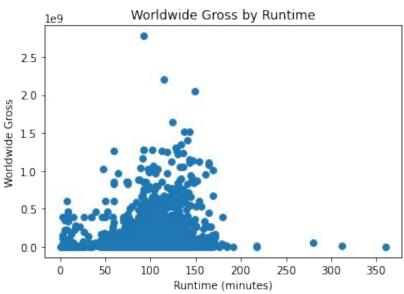
### Actors of Successful Family Films



- Top actor profit percentages over 60%.
- <u>Brandon Camp</u> also included in the highest profit percentage for Actors.

## Movie Runtimes for Family Genre





- Average Movie Runtime: Approximately 100 mins 1 hour 40 mins
  - Median: 98 mins
  - Mean: 97 mins
- Highest grossing films fall within mean range times.

# Recommendations To The Business

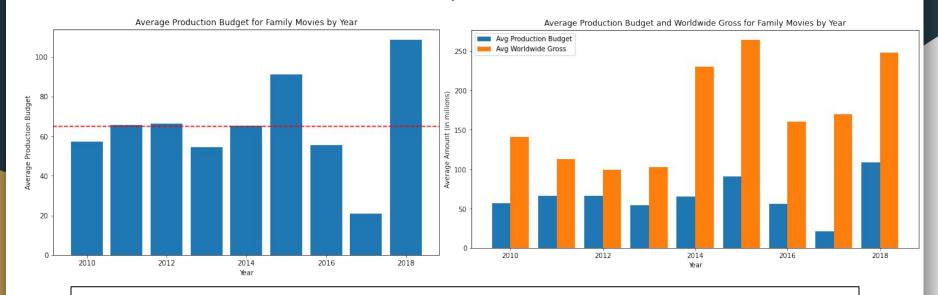
- 1. Genre: Family
- 2. Release date period: Holidays (November December)
- 3. <u>Director, Writer, Actor:</u> Brandon Camp
- 4. Runtime for movie: 1 hour 40 minutes
- 5. <u>Production Budget:</u> \$65 Million



Thank You Any Questions?

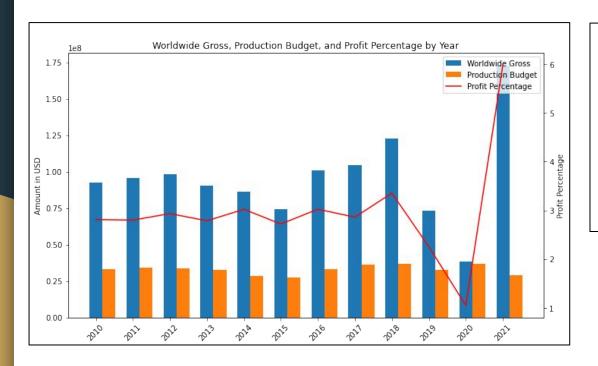
### **APPENDIX**

# Production Budget by Year: Family Genre



Average Production Budget: Approximately \$65 million

# Production Spent vs Profit Trend



- Total spend in production each year slightly above \$250M each year for the past decade.
- Production spend remained flat during covid.
- Profits doubled each year vs production spend.

### Gross

