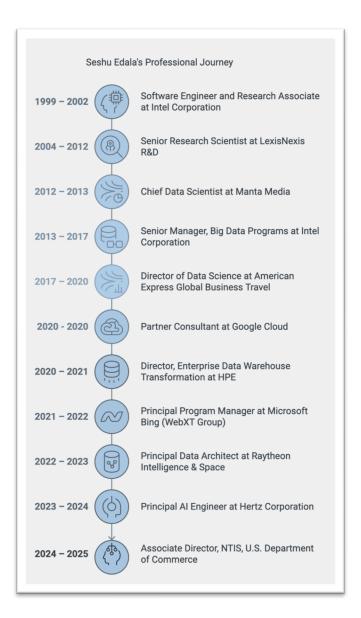
## **Summative**

Innovative, hands-on data science, cloud, and AI leader with over 25 years of experience spanning software engineering, research science, enterprise architecture, and executive management roles. Proven ability to lead end-to-end data modernization, ML/AI product development, cloud transformation, and business intelligence at Fortune 50 companies, startups, and federal agencies. Deep expertise across legal, financial, travel, manufacturing, defense, and public sector domains. Seshu is a true practitioner who deeply engages in both theoretical research and hands-on engineering of high-impact products, businesses, and real-world use cases. He is the creator and founder of multiple AI and data ventures.

Enya Media Works – A generative AI visual-media startup focused on intelligent restoration, enhancement, and personalization of vintage audiovisual content. Enya delivers advanced capabilities in frame-by-frame video upscaling, colorization of black-and-white footage, multilingual dubbing, character and voice injection, and automated restoration of film artifacts and audio clarity.

gnyan.ai – An enterprise-grade AI promptware delivery company that focuses on the development and operationalization of domain-specific mixed-intelligence vibe-coded software solutions tailored for enterprises, research organizations, and federal agencies. gnyan.ai was designed to address the gap in business-aligned, secure, and operationally contextual AI that avoids vendor lock-in and overexposure risk associated with public LLMs.

data-bloom.com – A high-impact machine learning and data science consultancy that delivers advanced analytics solutions for some of the world's largest enterprises. The firm specializes in developing near real-time analytics engines, building data pipelines, and operationalizing AI/ML at scale within complex business ecosystems. Seshu and his team have built solutions that handle massive datsets, predictive forecasting models, intelligent





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alerting systems, and embedded decision optimization tools in sectors ranging from travel, finance, and retail to supply chain and healthcare.

**fedworks.ai** – A Small Business Administration (SBA) registered technology services entity delivering a suite of integrated solutions focused on the federal collective. Its mission is to serve as a trusted, sovereign digital partner for U.S. federal agencies seeking next-gen capabilities in Al, cloud modernization, RPA, accessibility, apps, and analytics. Under Seshu's leadership, fedworks.ai has architected secure, compliant, and extensible cloud-native solutions that deliver functionality such as OCR-driven digitization of paper assets, Al-enhanced search across legacy data stores, generative co-pilots for internal federal workflows, and low-code/no-code transformation kits for federal process modernization.

# **Career Experience**

#### 2024 - Present, Associate Director, NTIS, U.S. Department of Commerce

Leading the transformation of NTIS into a federal AI and data consultancy. Designed AI/RPA/Cloud blueprints, created federal GenAI copilots, and established strategic innovation partnerships.

#### 2023 - 2024, Consulting Al Contractor, Mantech (DHS TASPD Program)

Delivered applied AI models for narcotics interdiction and financial crime networks. Deployed secure LLM copilots and a multilingual assistant suite for field agents.

#### 2023 - 2024, Principal Al Engineer, Hertz Corporation

Architected MDM pipelines resolving 5x CRM duplications, built NLQ analytics, and developed semantic data cataloging tools for enterprise-wide governance.

#### 2022 - 2023, Senior Data Architect, Raytheon Intelligence & Space

Directed .gov cloud migration and built advanced lead-time, MRP, and simulation models (PFEP/Digital Twins) for mission-critical defense logistics.

#### 2021 - 2022, Principal Program Manager, Web Indexing, Microsoft Bing

Led Bing's index scale-up to 1 trillion pages; conducted core R&D on semantic indexing, embedding quantization, and hybrid search retrieval.

### 2020 - 2021, Director, EDW Modernization, Hewlett Packard Enterprise (HPE)

Rescued a \$16M failed EDW-to-cloud migration, using ANTLR-based automation to shift 3PB+data to Spark Delta Lake for under \$500K.

## 2020 - 2020, Partner Consultant (via SpringML), Google Cloud

Delivered ML pipelines and benchmarked Colab vs Databricks for GCP; implemented scalable data engineering using DataFlow and Kubernetes-based stacks.



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#### 2017 - 2020, Director of Data Science, American Express Global Business Travel (GBT)

Launched AmexAI@2020 Program: built trip recommender services, Traveler DNA, Gilbert bots, crisis response dashboards, and revenue optimization engines across global travel supply-chain.

## 2013 - 2017, Senior Manager, Big Data Programs, Intel Corporation

Built the Integrated Analytics Hub; migrated manufacturing data platforms from Exadata to Kafka/HBase; deployed in-situ yield and defect analytics.

#### 2012 - 2013, Chief Data Scientist, Manta Media

Led analytics for fraud detection, SEO optimization, and listing deduplication; added \$5M in revenue through intelligent targeting of SMBs.

#### 2004 - 2012, Senior Research Scientist, LexisNexis R&D

Built scalable search infrastructure (HPCC), real-time alerting, and semantic deduplication systems. Co-led Watson legal ontology collaboration.

## 1999 - 2002, Software Engineer & Research Associate, Intel Corporation

Contributed to SOAP/UDDI/.NET standards, designed x64 enterprise middleware benchmarks, and delivered StrongARM mobile platform reference designs.

## **Education**

#### 2004 | Ph.D. Candidate, Computer Science - Wright State University, Dayton, OH

Research included scalable information clustering via locality-preserving hashing, semantic classification at web scale, space-filling heuristics for high-dimensional optimization, and user-personalized topic modeling.

**1999 | M.S., Human Factors and Systems Engineering – Wright State University, Dayton, OH** Focused on human-computer interaction in complex systems, Java-based discrete event simulations for USAF logistics optimization, and C2 (command and control) strategy modeling for UAV search and rescue domains.

**1997 | B.Tech., Mechanical Engineering – JNTU Kakinada, India** University Valedictorian, Graduated with top honors.

## **Accomplishments**

- University Valedictorian in Bachelors
- DAGSI Scholar
- Led 25+ enterprise data, analytics platform builds.



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- Built and launched 3 venture-backed AI product companies.
- 12 international patents

# **Technical Skills Snapshot**

## **Data Engineering & Warehousing**

- Enterprise Data Lakes: Spark, Delta Lake, Snowflake, BigQuery, Synapse, Exadata
- ETL Modernization: ANTLR-based translation of Neoview SQL, Informatica, PL/SQL to Spark
- Structured & Semi-Structured Processing: HBase, Kafka, Avro, Parquet, ORC, JSON, XML
- Tools & Pipelines: Data Fusion, DataFlow, PySpark, Kafka Streams

## **Cloud Platforms & DevOps**

- Cloud Expertise: Azure, AWS, GCP (multi-cloud architecture, VPCs, FedRAMP readiness)
- DevOps & IaC: Kubernetes, Terraform, ArgoCD, Docker, Istio, GitOps, CI/CD pipelines
- Hybrid Cloud Migration: Delta Lakehouse modernization, real-time observability, rollback SOPs

#### **Machine Learning & Al**

- ML/DL Modeling: Recommenders (GBT), Search Quantization (Bing), LTV, Anomaly Detection
- Generative AI & NLP: RAG pipelines, embeddings, semantic fieldmaps, GPT copilots
- MLOps Tooling: MLflow, Vertex AI, SageMaker, Kubeflow, model drift & retraining

#### **Business Intelligence & Analytics**

- BI Platforms: Tableau, Power BI, Looker, Custom web dashboards
- Decision Intelligence: Executive-ready analytics QA, what-if scenarios, metric storytelling
- Cataloging & Metadata: Semantic annotation, lineage tracking, data governance agents

### **Search & Indexing Systems**

- Large-Scale Search: Bing Index, Lexis HPCC, ElasticSearch, Semantic Inference Engines
- Al Search Enrichment: UIMA, OWL, knowledge graph enhancement, deduplication logic
- Retrieval Techniques: Vector quantization, hybrid index (semantic + inverted), result distillation

#### Mobile, Web, Omnichannel Interfaces

- Frameworks: Flutter, WebAssembly, Android
- Interfaces: Booking chatbots, multilingual agents, responsive analytics dashboards



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Accessibility & UX: Section 508 compliance, voice search, cross-device UI experiences

## Security, Governance & Compliance

- Access & Anomaly Detection: Exfiltration tracking, fine-grained access control
- Regulatory Compliance: FedRAMP, HIPAA, GDPR, ITAR
- Data Loss Prevention: Lineage, policy enforcement, secure semantic systems

#### **Programming Languages & Tools**

- Languages: Python, PySpark, Scala, Java, SQL, C#, R
- Frameworks & Libraries: TensorFlow, PyTorch, Scikit-learn, XGBoost, Flink, Node.js, D3.js
- Storage & Processing: HDFS, Hive, HBase, Kafka, MongoDB, Redis, ElasticSearch, Delta Lake

#### **Product Innovation & Leadership**

- gnyan.ai Secure enterprise promptware orchestration
- data-bloom.com Real-time ML & analytics consultancy for Fortune 100s
- fedworks.ai Federal SBA-certified AI, apps, cloud, and RPA delivery
- Enya Media Works Generative AI for media upscaling, dubbing, and synthesis