

# hello i'm haley smith

## Education

2015 - 2016

General Assembly

HTML, CSS, JQuery Certificate

August 2006 to May 2008

School of the Art Institute

Design Continuing Studies Student

August 2006 to May 2008

Columbia College Chicago

Masters in Media Management

August 2002 to May 2006

University of Missouri

Bachelor of Arts and Communication

## Technical Tool Kit

HTML5, CSS3, JQuery

Adobe Illustrator, Photoshop and InDesign

Salesforce

Basecamp

Hootsuite, Sprout Social, Radian6

Certified in Google Analytics

Facebook Ad Management

Omniure, Nielsen

Powerpoint and Keynote

## Skills

Copywriting

Creative Concepting/Branding

Strategic Partnership & Relationship Creation

Campaign & Product Launch Support

Budget Management (past experience < \$5 million)

Performance & Business Analysis

Team Management

Conflict Resolution, Mediation & Negotiation

## References

Available upon request

## Experience

### Strategy & Business Management Consultant 2010 - Present

Developed cohesive communication strategies and strategic partnerships

Built UX spectrum team talent, and managed client relationships for the Fortune 500

Created brand voice and communication tactics

Management of multi-million dollar media budgets

Primary liaison between creative teams, stakeholders and media outlets

Content creator for owned digital media

Clients included:

Accenture, Fjord, Avanade, Chaotic Moon

Museum of Science and Industry

Plan B Agency, JSH&A PR

24 Seven Talent, Aquent Talent & Artisan Talent

### Digital Media Strategist // SCC 2010 - 2013

Analyzed business performance, carved budgets and recommended partners

Created and managed social media department

Structured, presented and executed communication strategies

Clients included:

Laphroaig Whiskey

Santa Margherita Wine

Solo Cup

National Pork Board

### Media Project Manager // Gyro & The Onion 2008 - 2010

Cultivated relationships with media representatives and sales teams

Reported on success, measured viability and was accountable for ROI

Negotiated, purchased and trafficked media campaigns

Created original content for client digital channels

Clients included:

HBO

NBC

Kellogg's

VMWare