

Account Sales Data for Analysis for Task 4 - Excel														
Account Name	Region	Decision-Maker	Phone Number	Account Type	Product 1	Product 2	Product 3	Social Media	Coupons	Catalog Inclusion	Posters	5 YR CAGR	Year	Sales
7 MB 5	Bronx NY	Bill Callahan	(517) 419-7995	Medium Business	Yes	Yes	No	Yes	No	Yes	No	225%	2017	73
8 MB 5	Bronx NY	Bill Callahan	(517) 419-7995	Medium Business	Yes	Yes	No	Yes	No	Yes	No	225%	2018	3485
9 MB 5	Bronx NY	Bill Callahan	(517) 419-7995	Medium Business	Yes	Yes	No	Yes	No	Yes	No	225%	2019	4592
10 MB 5	Bronx NY	Bill Callahan	(517) 419-7995	Medium Business	Yes	Yes	No	Yes	No	Yes	No	225%	2020	5143
11 MB 5	Bronx NY	Bill Callahan	(517) 419-7995	Medium Business	Yes	Yes	No	Yes	No	Yes	No	225%	2021	8100
12 CR 2	Yonkers NY	Raymond Heywin	(571) 843-1746	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	No	181%	2017	138
13 CR 2	Yonkers NY	Raymond Heywin	(571) 843-1746	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	No	181%	2018	286
14 CR 2	Yonkers NY	Raymond Heywin	(571) 843-1746	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	No	181%	2019	6750
15 CR 2	Yonkers NY	Raymond Heywin	(571) 843-1746	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	No	181%	2020	8254
16 CR 2	Yonkers NY	Raymond Heywin	(571) 843-1746	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	No	181%	2021	8556
17 WD 11	New York NY	Carlos Jackson	(201) 363-0653	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	165%	2017	128
18 WD 11	New York NY	Carlos Jackson	(201) 363-0653	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	165%	2018	416
19 WD 11	New York NY	Carlos Jackson	(201) 363-0653	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	165%	2019	747
20 WD 11	New York NY	Carlos Jackson	(201) 363-0653	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	165%	2020	1028
21 WD 11	New York NY	Carlos Jackson	(201) 363-0653	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	165%	2021	6357
22 MB 12	Bronx NY	Mel Berkowitz	(967) 547-1542	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	152%	2017	209
23 MB 12	Bronx NY	Mel Berkowitz	(967) 547-1542	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	152%	2018	621
24 MB 12	Bronx NY	Mel Berkowitz	(967) 547-1542	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	152%	2019	3098
25 MB 12	Bronx NY	Mel Berkowitz	(967) 547-1542	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	152%	2020	7118
26 MB 12	Bronx NY	Mel Berkowitz	(967) 547-1542	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	152%	2021	8433
27 MB 6	New York NY	Anthony Brooks	(349) 801-7566	Medium Business	Yes	Yes	No	Yes	No	Yes	No	142%	2017	238
28 MB 6	New York NY	Anthony Brooks	(349) 801-7566	Medium Business	Yes	Yes	No	Yes	No	Yes	No	142%	2018	1235
29 MB 6	New York NY	Anthony Brooks	(349) 801-7566	Medium Business	Yes	Yes	No	Yes	No	Yes	No	142%	2019	1822
30 MB 6	New York NY	Anthony Brooks	(349) 801-7566	Medium Business	Yes	Yes	No	Yes	No	Yes	No	142%	2020	7074
31 MB 6	New York NY	Anthony Brooks	(349) 801-7566	Medium Business	Yes	Yes	No	Yes	No	Yes	No	142%	2021	8207
32 WD 2	New York NY	Craie Collins	(828) 840-2735	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	135%	2017	299

Account Sales Data Dashboard

Year

2017

2018

2019

2020

2021



Total accounts

60



Accounts Type

4



Avg 5 year CAGR

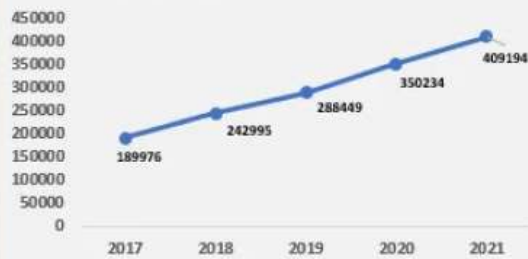
51.8%



Total sales

14,80,848.00

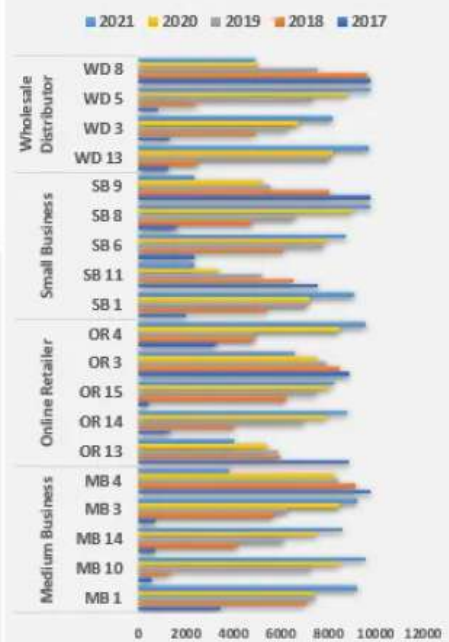
Total Unit Sales



Unit sales by Account and Year



Top 5 Unit sales by Account and Year



Avg 5 year CAGR of Account types and region

