

Cap Table

Convertible Notes

A

Share Price = $(\$6M - \$1M)/1M = \$5/\text{share}$

shares = $\$1M/\$5 = 200,000$

Total shares = $200,000 + 1M = 1,200,000$

Accelerator's shares = 83%

If discount is added,

Share Price = $0.8 \times \$5/\text{share} = \$4/\text{share}$

shares = $\$1M/\$4 = 250,000$

Total shares = $250,000 + 1M = 1,250,000$

Accelerator's shares = 80%

B

Share Price = $\$11M/1M = \$11/\text{share}$

shares = $\$11M/\$11 = 1,000,000$

Total shares = $1M + 1M = 2M$

Accelerator's shares = 50%

If discount is added,

Share Price = $0.8 \times \$11/\text{share} = \$8.8/\text{share}$

shares = $\$11M/\$8.8 = 1,250,000$

Total shares = $1M + 1.25M = 2.25M$

Accelerator's shares = 44%

C

shares after investment = $(100,000/(\$11 \times 0.8)) = 11,363 \rightarrow$ bad time to convert accelerator's notes

shares as per VC = $(100,000/\$5) = 20,000 \rightarrow$ good time to convert the accelerator's notes

Cap Tables

C

1. Founder 1:	\$ 213,333
2. Founder 2:	\$ 142,222
3. Accelerator Investor:	\$ 444,444
4. Series A Investor:	\$ 2,000,000

D

1. Founder 1:	\$ 533,333
2. Founder 2:	\$ 355,555
3. Accelerator Investor:	\$ 1,111,111
4. Series A Investor:	\$ 500,000

A Tough Decision

The management should negotiate the offer and try to reduce the crazy employee's stake in exchange for other things e.g. insoluble assets etc. Finally, the investors may not be able to earn back their original investment if the deal goes through.