

```
In [1]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

```
In [2]: df = pd.read_csv("retail_sales_data.csv", parse_dates=['invoice_date'])
df.head()
```

C:\Users\lenovo\AppData\Local\Temp\ipykernel\_22672\2264015570.py:1: UserWarning: Parsing dates in DD/MM/YYYY format when dayfirst=False (the default) was specified. This may lead to inconsistently parsed dates! Specify a format to ensure consistent parsing.

```
df = pd.read_csv("retail_sales_data.csv", parse_dates=['invoice_date'])
```

```
Out[2]:
```

	invoice_no	customer_id	gender	age	category	quantity	price	payment_method	invoice_date	shopping_mall
0	I138884	C241288	Female	28	Clothing	5	1500.40	Credit Card	2022-05-08	Kanyon
1	I317333	C111565	Male	21	Shoes	3	1800.51	Debit Card	2021-12-12	Forum Istanbul
2	I127801	C266599	Male	20	Clothing	1	300.08	Cash	2021-09-11	Metrocity
3	I173702	C988172	Female	66	Shoes	5	3000.85	Credit Card	2021-05-16	Metropol AVM
4	I337046	C189076	Female	53	Books	4	60.60	Cash	2021-10-24	Kanyon

```
In [3]: df.describe()
```

```
Out[3]:
```

	age	quantity	price
count	99457.000000	99457.000000	99457.000000
mean	43.427089	3.003429	689.256321
std	14.990054	1.413025	941.184567
min	18.000000	1.000000	5.230000
25%	30.000000	2.000000	45.450000
50%	43.000000	3.000000	203.300000
75%	56.000000	4.000000	1200.320000
max	69.000000	5.000000	5250.000000

```
In [4]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 99457 entries, 0 to 99456
Data columns (total 10 columns):
#   Column              Non-Null Count  Dtype
---  -
0   invoice_no          99457 non-null  object
1   customer_id         99457 non-null  object
2   gender              99457 non-null  object
3   age                 99457 non-null  int64
4   category            99457 non-null  object
5   quantity            99457 non-null  int64
6   price               99457 non-null  float64
7   payment_method      99457 non-null  object
8   invoice_date        99457 non-null  datetime64[ns]
9   shopping_mall       99457 non-null  object
dtypes: datetime64[ns](1), float64(1), int64(2), object(6)
memory usage: 7.6+ MB
```

```
In [5]: df.isna().sum()
```

```
Out[5]: invoice_no      0
customer_id    0
gender         0
age            0
category       0
quantity       0
price          0
payment_method 0
invoice_date   0
shopping_mall  0
dtype: int64
```

```
In [6]: df.isnull().sum()
```

```
Out[6]: invoice_no      0
customer_id    0
gender         0
age           0
category       0
quantity       0
price         0
payment_method 0
invoice_date   0
shopping_mall  0
dtype: int64
```

```
In [7]: df.drop(["invoice_no", "customer_id", "gender", "age", "payment_method"], axis=1, inplace=True)
df.head()
```

```
Out[7]:
```

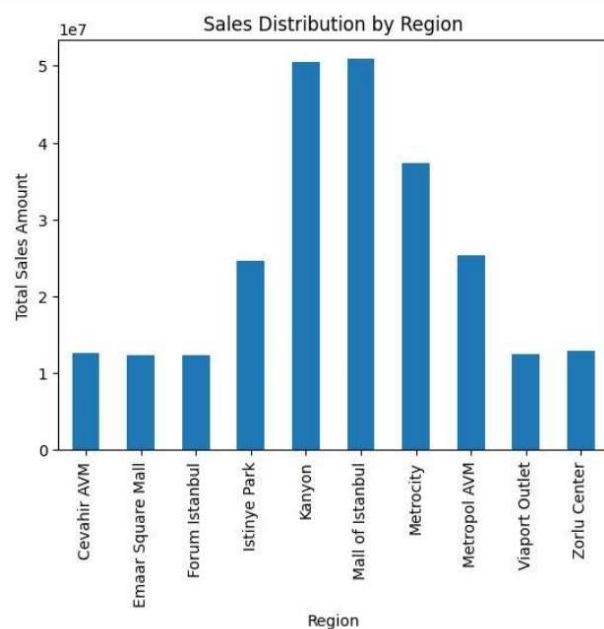
	category	quantity	price	invoice_date	shopping_mall
0	Clothing	5	1500.40	2022-05-08	Kanyon
1	Shoes	3	1800.51	2021-12-12	Forum Istanbul
2	Clothing	1	300.08	2021-09-11	Metrocity
3	Shoes	5	3000.85	2021-05-16	Metropol AVM
4	Books	4	60.60	2021-10-24	Kanyon

```
In [8]: df['Sales'] = df['quantity']*df['price']
df.head()
```

```
Out[8]:
```

	category	quantity	price	invoice_date	shopping_mall	Sales
0	Clothing	5	1500.40	2022-05-08	Kanyon	7502.00
1	Shoes	3	1800.51	2021-12-12	Forum Istanbul	5401.53
2	Clothing	1	300.08	2021-09-11	Metrocity	300.08
3	Shoes	5	3000.85	2021-05-16	Metropol AVM	15004.25
4	Books	4	60.60	2021-10-24	Kanyon	242.40

```
In [9]: # Group data by region and calculate total sales amount
region_sales = df.groupby("shopping_mall")["Sales"].sum()
region_sales.plot(kind="bar")
plt.title("Sales Distribution by Region")
plt.xlabel("Region")
plt.ylabel("Total Sales Amount")
plt.show()
```



```
In [13]: print(f"The top-performing region is: {region_sales.idxmax()}")
```

The top-performing region is: Mall of Istanbul

```
In [14]: #Stacked bar plot to compare sales amounts across regions and categories
```

```
region_category_sales = df.groupby(["shopping_mall", "category"])["Sales"].sum().unstack()

region_category_sales.plot(kind="bar", stacked=True)
plt.title("Sales Comparison by Region and Product Category")
plt.xlabel("Region")
plt.ylabel("Total Sales Amount")
plt.legend(title="Product Category")
plt.show()
```

