

Neel Shah

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EDUCATION

Northwestern University

BA in **Economics** and **Computer Science**, Minor in **History** — GPA: 3.87

Evanston, IL

Expected **June 2023**

- Kaplan Humanities Scholar, UWC Davis Scholar.
- Leopold Fellow researching the comparative history of American consumption taxes under Prof. Ajay Mehrotra.
- Coursework: Micro/Macro Economics, Multivariate Calculus, Machine Learning, Econometrics, Public Policy.

RELEVANT EXPERIENCE

EY-Parthenon

June 2022 – August 2022

Summer Associate

Chicago, IL

- Analyzed contract and licensing data from over 3000 vendors of a Fortune 500 conglomerate in order to support the conglomerate's planned spinoff activities.
- Created dashboards in Smartsheet/Excel to help the firm's executives see elevated risks, workstreams in need of support, and strategically important vendors in the buildup to the spinoff Day 1.
- Designed and populated 10+ one-pagers to support the firm's executives in contract re-negotiations with strategic vendors such as AWS and Dassault.
- Summarized and presented team results/proposals to the client using PowerPoint and Excel.

Schneider Electric

June 2021 – June 2022

Strategy Intern

Chicago, IL

- Modeled over \$50 million in 5-year growth opportunities by analyzing capital expenditure and reshoring trends in high-growth manufacturing markets such as semiconductors and EV batteries.
- Analyzed construction trends in the single-family rental market and liaised with external consultants in order to identify underexposed geographies that could drive over \$25 million in new revenues.
- Conducted quarterly/ad-hoc financial and thematic analyses of competitors in order to drive internal pricing decisions and shape macroeconomic/product strategy.
- Presented key findings of all projects to senior VP and team; summarized them in the form of white papers.

Institute for Sustainability and Energy at Northwestern

Oct 2019 – Present

Research Analyst

Evanston, IL

- Designed and iterated syllabi for over a dozen graduate-level courses in energy and sustainability.
- Analyzed and reviewed policy reports, academic papers and other materials to assess their suitability for Northwestern's MS in Energy and Sustainability program.

Give Essential

Aug 2020 – Nov 2020

Business Strategy Intern

Hanover, NH

- Analyzed tax incentives and donation trends to optimize outreach strategy to over 3000 high-income donors.
- Cleaned and visualized data from over 5000 donors and recipients using Python, Excel and ArcGIS.

LEADERSHIP

LEND Evanston

Oct 2020 – Oct 2021

Junior Account Manager

Evanston, IL

- Managed over \$10,000 in loans to local small businesses; advised on accounting, cash-flow and search-engine-optimization difficulties.
- Created digitization strategies for 25+ small retailers in Evanston based on researched best-practices and broader macroeconomic trends during COVID-19.

UNi-ED

June 2020 – June 2021

Founding Mentor

Pune, India

- Provided pro-bono college counseling and mentoring services to low-income students, securing admission and \$120,000 in financial aid at top American and British universities.

ADDITIONAL

Technical Skills: Proficient in Microsoft Office, Python, HTML5/CSS3, JavaScript, L^AT_EX.

Spoken Languages: English (native), Hindi (native), Marathi (native), French (beginner), Urdu (intermediate).

Interests: Bob Dylan, Soccer, Tea-making, Poetry Translation, Fried Rice.