



1. Project Overview:

This project is focused on a crm application to handle the clients and their property related, designed to address the problem of property and assert handling. The goal is to deliver a comprehensive solution by leveraging salesforce platform and jotforms application. Through this project, we aim to enhance user experience, data accuracy and support the long-term goals of organization.

2. Objectives:

- > create forms for user end to give input
- > setup comprehensive salesforce environment to handle data and processing
- ➤ make the whole process of crm more effecient

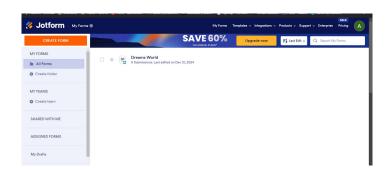
3. Salesforce Key Features and Concepts Utilized:

- salesforce objects
- classes
- process and trigger creation
- sales force app builder
- lightning components
- vscode salesforce integration

4. Detailed Steps to Solution Design

• Create a Jotform and integrate it with the org to create a record of customers automatically



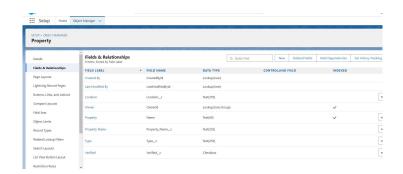






Create objects

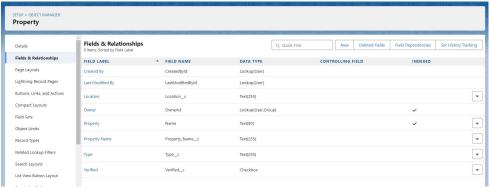




Creating roles, fields and users











Creating process and triggers

```
AccountManager.apxc & AccountManager.est.apxc & PropertHandler.LWCapxc.* & CodeCoverage: None - API Version: 62 v | public class PropertHandler_LWC(

@AuraEnabled(cacheable=true)

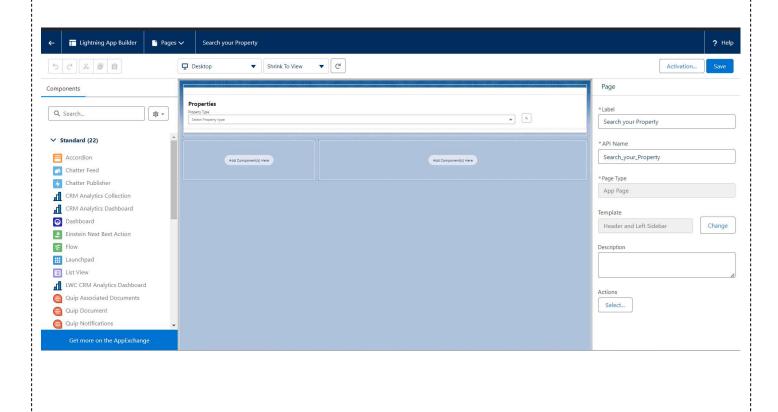
public static list<Property_c> getProperty(string type , boolean v return [SELECT Id, Location_c, Property_Name_c, Type_c, Veri

}

return [SELECT Id, Location_c, Property_Name_c, Type_c, Veri

}
```

create app page using app builder

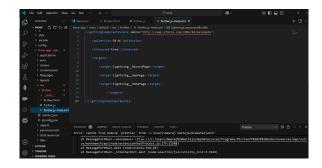




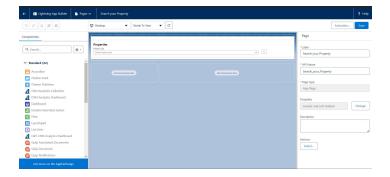


creating custom LWC (lighting web component)





adding new component to web page



5. Testing and Validation Describe the approach to testing: tested all the classes and triggers clearly so that there will be no flaws in end application

6. Key Scenarios Addressed by Salesforce in the Implementation Project

simplifys and chanalizes the whole process of managing the propertys and clients with better user interface for both crm owners and users





7. Conclusion Summary of Achievements: aquired clear undarstanding on salesforce environment and working with different tools in sales force environment







