

Scenario-Based Automation Testing with Selenium — Detailed Q&A

Stack: Selenium WebDriver with Java • TestNG • Maven/Gradle • Page Object Model • Jenkins/CI • Allure/Extent Reports

Q1.

Scenario:

File upload intermittently fails due to browser/OS dialog or security policy in Chrome/Edge.

Explanation:

Native OS dialogs are outside WebDriver's control. Prefer DOM-based `<input type='file'>` if available; otherwise use desktop automation or browser preferences. Intermittency often stems from timing and focus issues.

Step-by-Step Approach:

1. Confirm if the page uses a standard file input. If yes, interact with it using `sendKeys(filePath)`.
2. If a custom button opens a native dialog, bypass it with JavaScript to click the hidden input or use Robot/AutoIt only as a fallback.
3. Set Chrome/Edge preferences to auto-allow downloads/uploads; ensure correct directory permissions.
4. Wrap the upload step with explicit waits (`elementToBeClickable`, `presenceOfElementLocated`) and verify post-upload UI (filename, progress bar).
5. Add retry-once logic for flaky environments and capture HAR/network logs if available.

Sample Code (Java + TestNG):

```
@Test
public void uploadFile() {
    WebDriver driver = DriverFactory.getDriver();
    WebDriverWait wait = new WebDriverWait(driver, Duration.ofSeconds(15));
    driver.get("https://example.com/upload");

    // Prefer direct input if present
    WebElement input = wait.until(ExpectedConditions
        .presenceOfElementLocated(By.cssSelector("input[type='file']")));
    String filePath = System.getProperty("user.dir") + "/resources/sample.pdf";
    input.sendKeys(filePath);

    // Assert UI reflects the uploaded file

    wait.until(ExpectedConditions.visibilityOfElementLocated(By.id("uploadSuccess"))
    );
}
```

```
Assert.assertTrue(driver.findElement(By.id("uploadSuccess")).isDisplayed());
}
```

Best Practices & Notes:

- Avoid `Thread.sleep()`; use explicit waits and post-condition assertions.
- Separate a `FileHelper` utility to manage paths and OS differences.
- If using Robot/AutoIt, keep it optional via config flag.

Q2.

Scenario:

Tests pass locally but fail on Jenkins (CI) nodes.

Explanation:

Environment drift (browser/driver versions, headless rendering, locale, fonts) and missing display are common causes. Standardize via Docker/Grid and pin versions.

Step-by-Step Approach:

6. Log key environment info at runtime: OS, Java, browser, driver versions.
7. Enable headless with necessary flags (disable-gpu, window-size).
8. Pin `WebDriverManager` versions or bundle drivers to avoid surprise updates.
9. Use Docker images (Selenium/Standalone or Grid) for parity with local.
10. Archive screenshots, HTML source, and logs as Jenkins artifacts for debugging.

Sample Code (Java + TestNG):

```
@BeforeClass
public void setup() {
    ChromeOptions options = new ChromeOptions();
    options.addArguments("--headless=new", "--disable-gpu", "--window-size=1920,1080");
    // options.addArguments("--no-sandbox"); // in some CI environments
    WebDriver driver = new ChromeDriver(options);
    DriverFactory.setDriver(driver);
}
```

Best Practices & Notes:

- Use `WebDriverManager` with fixed versions in CI to avoid auto-upgrade flakiness.
- Keep a `docker-compose.yml` for Grid + browsers to reproduce failures locally.
- Fail fast with meaningful logs; attach artifacts (screens, logs) to Allure/Extent.

Q3.

Scenario:

Element IDs change frequently, causing locator brittleness.

Explanation:

Decouple tests from volatile attributes. Use semantic attributes (data-testid) or resilient CSS/XPath strategies.

Step-by-Step Approach:

11. Ask devs to add stable hooks (data-testid, aria-label, role).
12. Prefer CSS over absolute XPaths; use relative XPaths with contains/starts-with.
13. Centralize locators in Page Objects; expose intent-driven methods rather than raw WebElements.
14. Implement a locator fallback: try primary selector; if not found, try backup.

Sample Code (Java + TestNG):

```
// Example resilient locator
By addToCartBtn = By.cssSelector("[data-testid='add-to-cart'],
button[id^='add_'][id$='_cart']");

public void addToCart(String sku) {
    WebElement btn = Waits.find(driver, addToCartBtn);
    btn.click();
}
```

Best Practices & Notes:

- Keep locator expressions readable and reviewed.
- Self-healing tools (Healenium/Selenide) can help but don't replace clean DOM hooks.

Q4.

Scenario:

Regression suite takes ~5 hours; stakeholders need <1 hour.

Explanation:

Speed comes from parallelism, scope reduction, and shifting checks to API/unit levels.

Step-by-Step Approach:

15. Classify tests: smoke (fast), critical path (parallel), extended regression (nightly).
16. Run in parallel by suite/test/classes with optimal thread count = CPUs x browsers.
17. Avoid re-login/navigation inside every test—use session-aware flows when safe.

18. Stub/mocks for third-party (payment/email) flows in lower envs.
19. Use Grid/Cloud (BrowserStack/Sauce) for broad parallelism.

Sample Code (Java + TestNG):

```
<suite name="parallel" parallel="tests" thread-count="6">
  <test name="chrome-tests">
    <parameter name="browser" value="chrome"/>
    <classes>
      <class name="tests.CheckoutTests"/>
      <class name="tests.AccountTests"/>
    </classes>
  </test>
</suite>
```

Best Practices & Notes:

- Measure per-test duration; remove redundant UI checks if validated via API.
- Cache heavy test data/setup with @BeforeSuite tasks where possible.

Q5.

Scenario:

Frequent StaleElementReferenceException after AJAX updates.

Explanation:

After DOM refresh, previously found elements become invalid. Re-locate with waits and wrap actions with safe retry.

Step-by-Step Approach:

20. Wait for AJAX completion (document.readyState == complete plus network idle if available).
21. Wrap click/type methods to catch StaleElementReferenceException and retry once.
22. Avoid storing WebElement fields; store By locators instead.

Sample Code (Java + TestNG):

```
public void safeClick(By locator) {
    WebDriverWait wait = new WebDriverWait(driver, Duration.ofSeconds(10));
    for (int i=0; i<2; i++) {
        try {
            WebElement el =
wait.until(ExpectedConditions.elementToBeClickable(locator));
            el.click();
            return;
        } catch (StaleElementReferenceException e) {
            // retry by re-locating

```

```

    }
}
throw new RuntimeException("Failed to click after retries: " + locator);
}

```

Best Practices & Notes:

- Never chain long DOM paths; target stable ancestors or text anchors.
- Prefer actions on visibility+clickable, not mere presence.

Q6.

Scenario:

Small CSS/HTML changes cause many test failures.

Explanation:

Encapsulate UI knowledge in Page Objects and avoid asserting fragile styles unless necessary.

Step-by-Step Approach:

23. Keep locators in one place per page; expose business actions (e.g., checkout()) rather than low-level clicks.
24. Use text-based or role-based selectors for stable intent.
25. For visual checks, add visual testing (Applitools/Percy) on key journeys with permissive thresholds.

Sample Code (Java + TestNG):

```

public class LoginPage {
    private final By username = By.id("username");
    private final By password = By.id("password");
    private final By submit = By.cssSelector("button[type='submit']");
    public HomePage login(String user, String pass) {
        type(username, user);
        type(password, pass);
        click(submit);
        return new HomePage();
    }
}

```

Best Practices & Notes:

- Assert on business outcomes (order placed, balance updated) not pixel-perfect positions.
- Run visual tests sparingly to avoid noise; baseline/manage diffs.

Q7.

Scenario:

Automate login for multiple user roles and validate permissions.

Explanation:

Use data-driven tests feeding credentials/role expectations; post-login, assert role-specific menus/actions.

Step-by-Step Approach:

26. Store credentials securely (CI secrets) and map role→entitlements.
27. Create a LoginService with overloads to loginAs(Role role).
28. Write reusable assertions: hasMenu('Admin'), cannotSee('DeleteUser').

Sample Code (Java + TestNG):

```
@DataProvider
public Object[][] roles() {
    return new Object[][]{
        {"admin", "admin123", "DELETE_USER"},
        {"seller", "seller123", "CREATE_ORDER"},
        {"viewer", "viewer123", "READ_ONLY"}
    };
}

@Test(dataProvider = "roles")
public void roleAccess(String user, String pass, String expectedPermission) {
    new LoginPage().login(user, pass);
    Assert.assertTrue(new HomePage().hasPermission(expectedPermission));
}
```

Best Practices & Notes:

- Isolate entitlements in a RoleMatrix JSON to avoid hard-coding in tests.
- Clean logout between iterations to avoid session bleed.

Q8.

Scenario:

Need to validate app across Chrome/Firefox/Edge and multiple versions.

Explanation:

Use Grid/Cloud providers for matrix builds; drive from TestNG parameters and Jenkins matrix.

Step-by-Step Approach:

29. Parameterize browser, version, OS via suite XML or Jenkins params.
30. Run smoke across all, full regression on latest-stable only to save time.
31. Capture capabilities in reports for traceability.

Sample Code (Java + TestNG):

```
DesiredCapabilities caps = new DesiredCapabilities();
caps.setBrowserName("chrome");
caps.setVersion("121");
RemoteWebDriver driver = new RemoteWebDriver(new URL(GRID_URL), caps);
```

Best Practices & Notes:

- Align browser support policy with product; avoid testing EOL versions unless required.

Q9.

Scenario:

Pages use heavy AJAX; elements appear late and flake.

Explanation:

Replace sleeps with smart waits and JS readiness checks.

Step-by-Step Approach:

32. Wait for `document.readyState == 'complete'`.
33. Wait for specific network/XHR indicators if the app exposes them (e.g., spinner hidden).
34. Use `ExpectedConditions` for visibility/clickable.

Sample Code (Java + TestNG):

```
public void waitForPageReady() {
    new WebDriverWait(driver, Duration.ofSeconds(15)).until(d ->
        ((JavascriptExecutor)d).executeScript("return
document.readyState").equals("complete"));
}
```

Best Practices & Notes:

- Centralize wait helpers; don't scatter waits all over tests.
- Prefer waiting for meaningful business-ready signals (e.g., table row count > 0).

Q10.

Scenario:

Manage URLs, credentials, and toggles per environment (DEV/QA/UAT/PROD).

Explanation:

Use typed config + system property switch; keep secrets out of VCS.

Step-by-Step Approach:

35. Create config-{env}.properties or YAML; load via -Denv=qa.
36. Inject credentials via Jenkins credentials binding/secret manager.
37. Fail early if a required config is missing.

Sample Code (Java + TestNG):

```
public class Config {
    private static final Properties P = new Properties();
    static {
        String env = System.getProperty("env", "qa");
        try (var is = Config.class.getResourceAsStream("/config-" + env +
            ".properties")) {
            P.load(is);
        } catch (Exception e) { throw new RuntimeException(e); }
    }
    public static String baseUrl(){ return P.getProperty("base.url"); }
}
```

Best Practices & Notes:

- Use a typed wrapper instead of raw Properties across tests.
- Never print secrets in logs; mask sensitive values.

Q11.

Scenario:

Random UI misalignment in headless CI makes clicks miss targets.

Explanation:

Headless browsers render differently; set fixed window size and wait for stable layout.

Step-by-Step Approach:

38. Set --window-size and emulate device scale if needed.
39. Scroll element into view before clicking (JS).
40. Use Actions or JS click as a last resort for stubborn elements.

Sample Code (Java + TestNG):


```
public void jsClick(By locator) {
    WebElement el = driver.findElement(locator);

    ((JavascriptExecutor)driver).executeScript("arguments[0].scrollIntoView(true);",
    el);
    ((JavascriptExecutor)driver).executeScript("arguments[0].click();", el);
}
```

Best Practices & Notes:

- Prefer normal WebDriver click; JS click hides real issues—use sparingly.
- Record video in CI where supported to analyze flaky UI.

Q12.

Scenario:

Need to verify that UI shows latest backend data.

Explanation:

Blend API checks with UI flow to assert consistency and reduce UI-only flakiness.

Step-by-Step Approach:

41. Call REST API to create/read entities before UI step.
42. Use API to set known state; then open UI and verify rendering.
43. On failure, attach both API response and UI screenshot to the report.

Sample Code (Java + TestNG):

```
Response r = given().auth().oauth2(token).get("/orders/123");
String status = r.jsonPath().getString("status");
assertEquals(status, new OrderPage().getStatusText());
```

Best Practices & Notes:

- Tag tests (ui, api, integration) to filter in CI pipelines.
- Prefer API seeding over UI setup for speed and stability.

Q13.

Scenario:

Handle JS alerts, confirm dialogs, and in-DOM modals.

Explanation:

Use `switchTo().alert()` for JS alerts; for DOM modals, treat as normal elements with waits.

Step-by-Step Approach:

44. Wait for `alertIsPresent()` before `accept/dismiss`.
45. For modals, wait for visibility and backdrop removal before clicking elements behind it.

Sample Code (Java + TestNG):

```
Alert alert = new WebDriverWait(driver, Duration.ofSeconds(5))
    .until(ExpectedConditions.alertIsPresent());
alert.accept();
```

Best Practices & Notes:

- Validate alert text before accepting to ensure correct dialog.
- Avoid hard-coded sleeps for modal animations; wait for CSS class changes.

Q14.

Scenario:

Implement data-driven testing for multiple input combinations.

Explanation:

Separate test logic from data; load from CSV/Excel/JSON via a Reader utility.

Step-by-Step Approach:

46. Create a `DataProvider` that reads rows and feeds tests.
47. Map columns to DTOs for type safety.
48. Log which dataset failed for quick triage.

Sample Code (Java + TestNG):

```
@DataProvider(name="loginData")
public Object[][] loginData() { return CsvReader.read("/data/login.csv"); }

@Test(dataProvider="loginData")
public void loginTest(String user, String pass, String outcome) {
    boolean ok = new LoginPage().login(user, pass).isLoggedIn();
    Assert.assertEquals(ok, Boolean.parseBoolean(outcome));
}
```

Best Practices & Notes:

- Prefer lightweight JSON/CSV over Excel in CI (fewer dependencies).
- Keep data files small and representative; rotate edge cases periodically.

Q15.

Scenario:

Validate that UI actions persist correctly to the database.

Explanation:

Add a thin DB layer for read-only assertions to confirm backend state.

Step-by-Step Approach:

49. Use JDBC with read-only user.
50. Parameterize connection by env; close resources properly.
51. Mask PII in logs when printing rows for debug.

Sample Code (Java + TestNG):

```
try (Connection c = DriverManager.getConnection(url, user, pass);
    PreparedStatement ps = c.prepareStatement("select status from orders where id=?")) {
    ps.setInt(1, 123);
    ResultSet rs = ps.executeQuery();
    if (rs.next()) assertEquals("PAID", rs.getString(1));
}
```

Best Practices & Notes:

- Do not overuse DB checks—validate key flows only to keep UI tests fast.
- Move complex validations to API/integration test layers.

Q16.

Scenario:

Intermittent NoSuchElementException/ElementNotInteractable issues.

Explanation:

Usually timing/overlay problems. Build robust Waits and defensive actions.

Step-by-Step Approach:

52. Check for overlapping loaders/backdrops and wait until they are gone.
53. Use visibilityOfElementLocated + elementToBeClickable before interacting.
54. Retry once with small backoff for transient conditions.

Sample Code (Java + TestNG):

```
public WebElement visible(By locator) {
    return new WebDriverWait(driver, Duration.ofSeconds(10))
```

```
        .until(ExpectedConditions.visibilityOfElementLocated(locator));  
    }
```

Best Practices & Notes:

- Audit app spinners and standardize a SpinnerWait helper shared by all pages.
- Capture DOM and network logs on failure to identify true root causes.

Q17.**Scenario:**

Automating flows that include CAPTCHA/OTP.

Explanation:

CAPTCHA should be disabled in test env. OTP can be fetched programmatically or mocked.

Step-by-Step Approach:

55. Work with dev/ops to whitelist test env or provide a bypass token.
56. Fetch OTP via DB/email/SMS stub API; avoid reading real inboxes if possible.
57. Make OTP provider pluggable for local vs CI.

Sample Code (Java + TestNG):

```
String otp = OtpService.fetchLatest(user);  
new OtpPage().enterOtp(otp).submit();
```

Best Practices & Notes:

- Document the bypass clearly; never brute force CAPTCHA—against intent and brittle.

Q18.**Scenario:**

App is microservices-based; UI state depends on many services.

Explanation:

Stabilize by seeding state via APIs and verifying contracts at the API layer.

Step-by-Step Approach:

58. Before UI test, call service A/B to create fixture data.
59. Use consumer-driven contract tests separately to catch schema drifts.
60. UI test only verifies end-to-end happy/critical paths.

Sample Code (Java + TestNG):

```
// Precondition via API
Order o = Api.createOrder(customerId);
// UI verifies
new OrdersPage().open().assertOrderVisible(o.id());
```

Best Practices & Notes:

- Keep UI suite lean; push permutations to lower layers to keep feedback fast.

Q19.**Scenario:**

Validate file download end-to-end.

Explanation:

Configure browser prefs, then verify download existence and content.

Step-by-Step Approach:

61. Set default download dir via ChromeOptions/FirefoxProfile.
62. Wait until file appears and size stabilizes.
63. Parse file (CSV/Excel/PDF) to assert business content.

Sample Code (Java + TestNG):

```
HashMap<String, Object> chromePrefs = new HashMap<>();
chromePrefs.put("download.default_directory", DownloadDir.path());
ChromeOptions options = new ChromeOptions();
options.setExperimentalOption("prefs", chromePrefs);
```

Best Practices & Notes:

- Clean download dir before each test to avoid false positives.
- Use hash comparison if content is large.

Q20.**Scenario:**

UI under heavy development; selectors break weekly.

Explanation:

Architect for change: POM, component objects, and contract-based tests.

Step-by-Step Approach:

- 64. Refactor to component/page fragments with their own locators and actions.
- 65. Adopt self-healing cautiously; prefer stable data-testid attributes.
- 66. Collaborate on a 'testing contract' document with frontend team.

Sample Code (Java + TestNG):

```
public class ProductCard {  
    private final By title = By.cssSelector("[data-testid='product-title']");  
    private final By add = By.cssSelector("[data-testid='add-to-cart']");  
    public void addToCart() { click(add); }  
}
```

Best Practices & Notes:

- Do UI reviews of pages to propose test hooks early in sprints.
- Automate linters to detect accidental removal of test ids.

Q21.

Scenario:

Run the same test with hundreds of credential rows.

Explanation:

Stream datasets and report per-row outcome clearly.

Step-by-Step Approach:

- 67. Read data as a stream; avoid loading massive sheets in memory.
- 68. Log user identifier (anonymized) on failure rows.
- 69. Use @Factory or DataProvider with Iterator for scalability.

Sample Code (Java + TestNG):

```
@DataProvider(parallel = true)  
public Iterator<Object[]> users() { return CsvReader.stream("/users.csv"); }
```

Best Practices & Notes:

- Throttle parallelism to avoid rate-limits or account locks.
- Reset environment between chunks to prevent cascading failures.

Q22.

Scenario:

Leadership needs actionable reports, not raw logs.

Explanation:

Adopt rich reports with screenshots, steps, and categorization.

Step-by-Step Approach:

70. Integrate Allure/Extent; attach screenshots on fail and key checkpoints on pass.

71. Publish report link as Jenkins artifact and Slack notification.

72. Tag tests by feature/priority to slice dashboards.

Sample Code (Java + TestNG):

```
@AfterMethod
public void attachArtifacts(ITestResult r) {
    if (!r.isSuccess()) Reporter.addScreenCaptureFromPath(Screenshot.take());
}
```

Best Practices & Notes:

- Keep report noise low; attach only meaningful artifacts.
- Track flakiness over time and prioritize fixes.

Q23.

Scenario:

Verify responsive behavior on common breakpoints.

Explanation:

Use window resize for quick checks and device farms for realism.

Step-by-Step Approach:

73. Create a list of breakpoints (320, 768, 1024, 1366).

74. For each, resize and assert key elements visible/hidden appropriately.

75. Run deeper device tests on cloud real devices weekly.

Sample Code (Java + TestNG):

```
public void setViewport(int w, int h){
    driver.manage().window().setSize(new org.openqa.selenium.Dimension(w,h));
}
```

Best Practices & Notes:

- Do not test every pixel in UI automation; reserve for visual testing suites.
- Use CSS hooks (data attributes) to detect layout roles reliably.

Q24.

Scenario:

Framework started growing messy; duplication everywhere.

Explanation:

Enforce design patterns and strict layering.

Step-by-Step Approach:

76. Page Object Model + Component Objects.

77. Singleton/WebDriver factory; Waits/Actions utilities.

78. Abstract test data providers and config readers.

Sample Code (Java + TestNG):

```
public class DriverFactory {  
    private static final ThreadLocal<WebDriver> TL = new ThreadLocal<>();  
    public static WebDriver get(){ return TL.get(); }  
    public static void set(WebDriver d){ TL.set(d); }  
}
```

Best Practices & Notes:

- Add static analysis (spotbugs/checkstyle) to keep code quality high.
- Introduce review checklist for new pages/components.

Q25.

Scenario:

Need fast feedback in CI with many branches and PRs.

Explanation:

Shard tests, cache dependencies, and run tiers selectively.

Step-by-Step Approach:

79. Run smoke on every PR, full regression nightly.

80. Cache Maven/Gradle and node modules between builds.

81. Use test impact analysis to run only affected suites when possible.

Sample Code (Java + TestNG):


```

pipeline {
    stages {
        stage('Test') {
            steps { sh 'mvn -Psmoke test' }
        }
    }
}

```

Best Practices & Notes:

- Auto-fail if smoke fails; block merge until green.
- Publish flaky test list and enforce a cap.

Q26.

Scenario:

Interact with dynamic data tables (sorting, filtering, pagination).

Explanation:

Build resilient selectors around headers and cell text.

Step-by-Step Approach:

82. Locate the row by unique text, then navigate to target column.
83. If pagination exists, loop pages until found with a cap.
84. Encapsulate this in a Table component class.

Sample Code (Java + TestNG):

```

public String getCellText(String header, String rowKey){
    int col = headerIndex(header);
    WebElement row = findRow(rowKey);
    return row.findElements(By.tagName("td")).get(col).getText();
}

```

Best Practices & Notes:

- Prefer data attributes in cells for stable access.
- Avoid brittle nth-child selectors when table shape can change.

Q27.

Scenario:

Execution aborts mid-suite due to an unhandled exception.

Explanation:

Add listeners and robust teardown to keep the suite running and gather evidence.

Step-by-Step Approach:

85. Implement TestNG ITestListener to capture failure details and continue.
86. Ensure @AfterMethod closes modals/cleans state, but does not kill the driver unless critical.
87. On unrecoverable errors, restart the browser for the next test.

Sample Code (Java + TestNG):

```
public class TestListener implements ITestListener {
    public void onTestFailure(ITestResult r) {
        Screenshot.capture(r.getName());
    }
}
```

Best Practices & Notes:

- Design tests to be independent; no hidden order dependencies.
- Use retries (TestNG RetryAnalyzer) sparingly for known environmental flakiness.

Q28.

Scenario:

Automate complex date pickers that do not allow direct typing.

Explanation:

Navigate months/years programmatically until target date appears.

Step-by-Step Approach:

88. Parse target LocalDate; compute month/year jumps.
89. Loop clicking next/prev until header matches; then click day cell.
90. Fallback to JS set if control supports it.

Sample Code (Java + TestNG):

```
public void pick(LocalDate target){
    while(!headerText().equals(fmt(target))){
        click(target.isAfter(current()) ? nextBtn : prevBtn);
    }
    click(dayCell(target.getDayOfMonth()));
}
```

Best Practices & Notes:

- Beware of locale/format issues; standardize date formatting in helpers.

- Assert final field value after selection.

Q29.

Scenario:

Product grows to hundreds of tests and multiple teams.

Explanation:

Formalize architecture, packaging, and contribution rules.

Step-by-Step Approach:

91. Create core module (driver, waits, config), pages module, tests module.
92. Define code owners and PR review rules.
93. Automate dependency updates and security scanning.

Sample Code (Java + TestNG):

```
// modules: core/, pages/, tests/  
/core: DriverFactory, Waits, Config  
/pages: Page Objects & Components  
/tests: Test suites + DataProviders
```

Best Practices & Notes:

- Version the framework and publish to internal artifact repo.
- Write onboarding docs and sample tests to speed up new contributors.

Q30.

Scenario:

Demonstrate automation ROI to leadership.

Explanation:

Translate technical outcomes to business metrics and show trends.

Step-by-Step Approach:

94. Track execution time saved vs manual, release frequency pre/post automation.
95. Measure defect leakage reduction and MTTR aided by fast feedback.
96. Present dashboards (Allure + Jenkins + Grafana) and case studies.

Sample Code (Java + TestNG):

```
// Example KPI snapshot (to present, not code):  
// • 420 test cases automated; regression time cut from 2 days → 45 mins  
// • 38% fewer production bugs across 2 releases  
// • PR cycle time reduced by 26% due to smoke gates
```

Best Practices & Notes:

- Maintain a living scorecard and review quarterly.
- Prioritize automating high-value, high-repeatability flows first.