

## Hindustan Unilever Consolidated Key Financial Ratios

Previous Years �

----- in Rs. Cr. -----

	Mar '25	Mar '24	Mar '23	Mar '22	Mar '21
Investment Valuation Ratios					
Face Value	1.00	1.00	1.00	1.00	1.00
Dividend Per Share					
Operating Profit Per Share (Rs)	63.21	62.41	60.22	54.72	49.48
Net Operating Profit Per Share (Rs)	268.65	263.43	257.83	223.22	200.16
Free Reserves Per Share (Rs)					
Bonus in Equity Capital	56.03	56.03	56.03	56.03	56.03
Profitability Ratios					
Operating Profit Margin(%)	23.52	23.68	23.35	24.51	24.72
Profit Before Interest And Tax Margin(%)	21.04	21.44	21.29	22.32	22.24
Gross Profit Margin(%)	21.38	21.72	21.47	22.43	22.43
Cash Profit Margin(%)	18.28	18.33	18.57	19.01	19.63
Adjusted Cash Margin(%)	18.28	18.33	18.57	19.01	19.63
Net Profit Margin(%)	16.87	16.60	16.70	16.92	17.00
Adjusted Net Profit Margin(%)	16.60	16.38	16.56	16.84	16.86
Return On Capital Employed(%)	29.37	27.83	26.83	24.50	22.99
Return On Net Worth(%)	21.55	20.06	20.11	18.09	16.77
Adjusted Return on Net Worth(%)	20.99	20.07	20.29	18.20	17.28
Return on Assets Excluding Revaluations	211.14	218.86	215.02	208.92	202.99
Return on Assets Including Revaluations	211.14	218.86	215.02	208.92	202.99
Return on Long Term Funds(%)	29.37	27.83	26.88	24.50	22.99
Liquidity And Solvency Ratios					
Current Ratio	0.68	0.71	0.72	0.66	0.66
Quick Ratio	0.54	0.56	0.54	0.47	0.49
Debt Equity Ratio					
Long Term Debt Equity Ratio					
Debt Coverage Ratios					
Interest Cover	36.74	42.69	118.63	113.43	93.69
Total Debt to Owners Fund		0.00	0.00		
Financial Charges Coverage Ratio	40.17	46.33	128.61	123.73	102.87
Financial Charges Coverage Ratio Post Tax	31.39	35.41	99.75	95.06	78.51
Management Efficiency Ratios					
Inventory Turnover Ratio	14.30	15.39	14.25	12.80	13.14
Debtors Turnover Ratio	18.52	20.37	22.80	26.26	32.36
Investments Turnover Ratio	1.28	1.21	1.20	1.07	0.99
Fixed Assets Turnover Ratio	1.67	4.95	5.18	6.24	5.26
Total Assets Turnover Ratio	1.96	10.82	12.39	13.86	19.87

Asset Turnover Ratio	1.25	1.21	1.22	1.08	1.68
Average Raw Material Holding					
Average Finished Goods Held					
Number of Days In Working Capital	-44.31	-34.13	-23.51	-34.49	-38.91
Profit & Loss Account Ratios					
Material Cost Composition	48.68	48.09	52.47	49.11	47.95
Imported Composition of Raw Materials Consumed					
Selling Distribution Cost Composition	9.82	10.48	8.10	9.04	10.10
Expenses as Composition of Total Sales					
Cash Flow Indicator Ratios					
Dividend Payout Ratio Net Profit	116.94	91.44	83.58	84.68	110.20
Dividend Payout Ratio Cash Profit	103.74	81.77	75.14	75.41	97.15
Earning Retention Ratio	-20.04	8.58	17.15	15.82	-6.94
Cash Earning Retention Ratio	-6.17	18.25	25.45	24.98	5.40
AdjustedCash Flow Times		0.00	0.01		

**Source : Dion Global Solutions Limited**