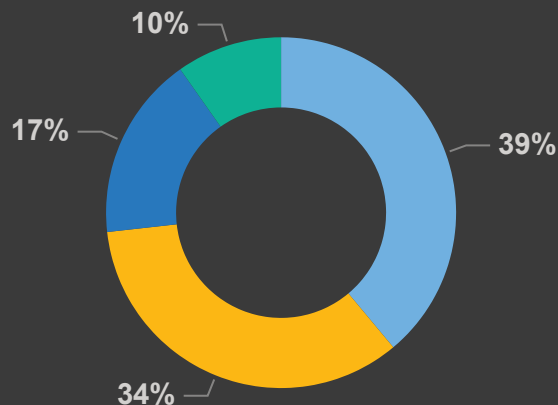


Overall performance

January 2022 in 46 smaller cities of Greece

Number of Orders per Cuisine



534.27K

Number of Orders

121.94K

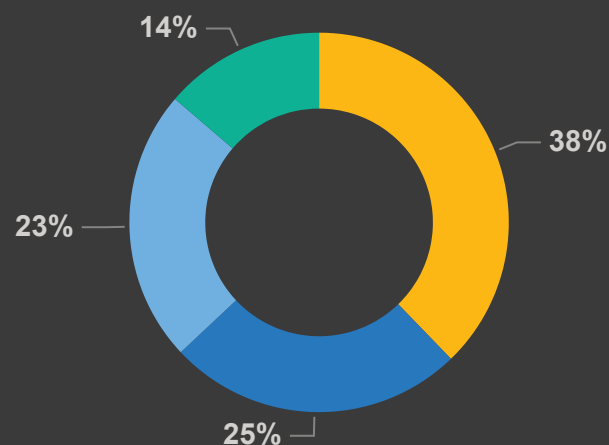
Number of Users

4.55M

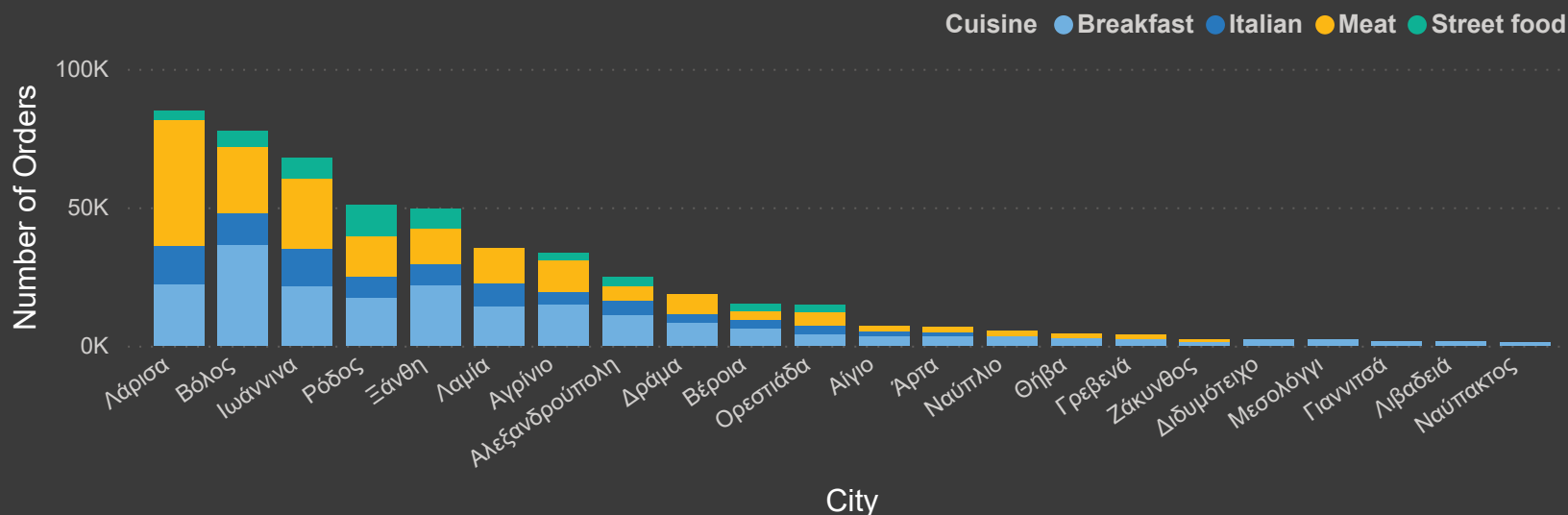
46

Cities

Total Amount per Cuisine



Orders per City (with more than 1,000 orders)



Cuisine: Meat (yellow), Italian (dark blue), Breakfast (light blue), Street food (teal)

'Breakfast' analysis

January 2022 in 42 smaller cities of Greece

207.96K

Number of Orders

55.83K

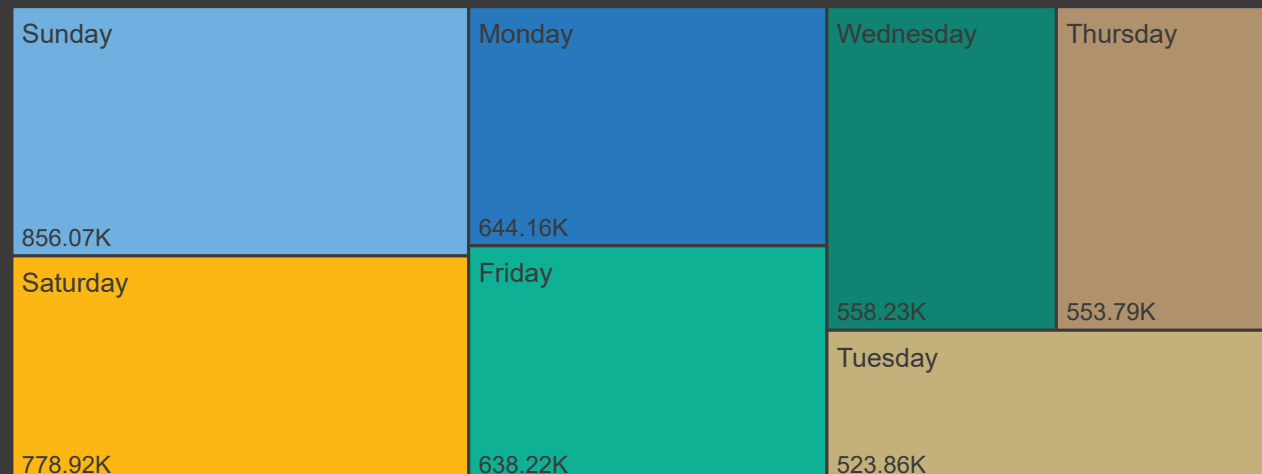
Number of Users

1.06M

42

Cities

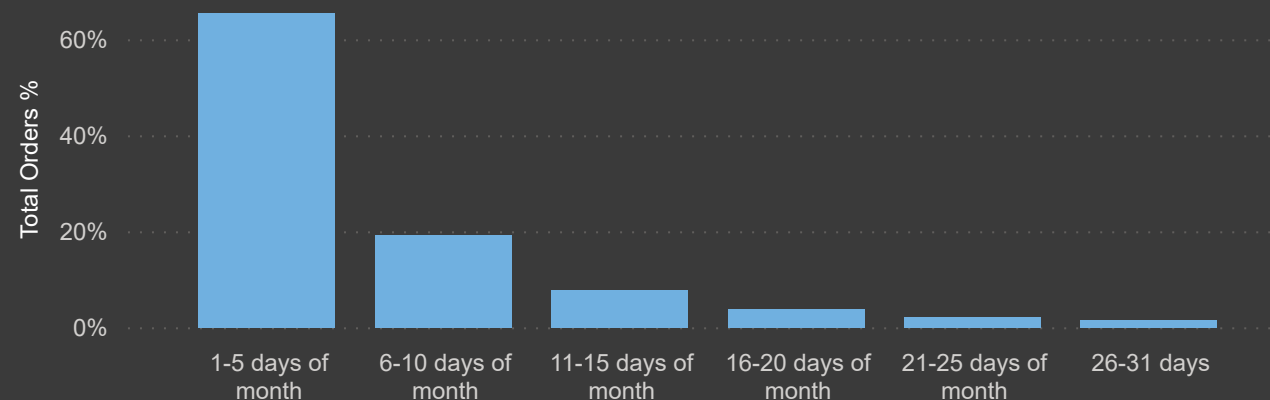
Total orders' value by Weekday



Timeline of Orders



Users' Orders Frequency



Insights

- 1) 'Breakfast' is the top category in terms of orders. Though, its respective amount is less than 'Meat' and 'Italian' cuisines. The reason could be the low price of products in this category (e.g. coffee, sandwich etc.)
- 2) Top 5 cities for both 'Breakfast' and all other cuisines, regarding total number of orders, are Volos, Larisa, Ioannina, Rhodes and Xanthi.
- 3) During January 2022, 2 negative peaks are noted, apart from New Year's Eve. During 11th and 24th, Greece and particularly Thessaly (which includes Volos and Larisa) faced severe bad weather. This condition, forced users to place far fewer orders than usual.
- 4) Majority of 'Breakfast' orders usually occur on weekends and especially Sunday. A possible campaign, could have a goal of encouraging users to place orders during working days.
- 5) 66% of users ordered for a maximum of 5 days during January 2022, while only 7% of loyal customers made their orders for more than 15 days.
- 6) Based on the above insights, one assumption is that customers appear to order 'Breakfast' at least or only 1 time per week. A potential campaign, could target to convince these users to order from E-food at least 2-3 times per week.