

AWS re:Invent

NOV. 28 – DEC. 2, 2022 | LAS VEGAS, NV

PEX202

TCO analysis with AWS services and Migration Portfolio Assessment

Daniel de Andrade (he/him)

Migration Partner Solutions Architect
AWS

Erico Penna (he/him)

Migration Partner Solutions Architect
AWS



© 2022, Amazon Web Services, Inc. or its affiliates. All rights reserved.

Agenda

Goals of TCO

What makes a good TCO analysis?

Migration Portfolio Assessment (MPA)

Tooling and integration options

Demo

What is TCO?

Total cost of ownership

It's more than server costs

Consider people, facilities,
and licensing costs

Tobacco control office

Tactical combat operations

Goals of TCO

Compare on-premises current state and AWS costs

Apples to apples

Identify the “why” and intangibles

Help reach an informed decision



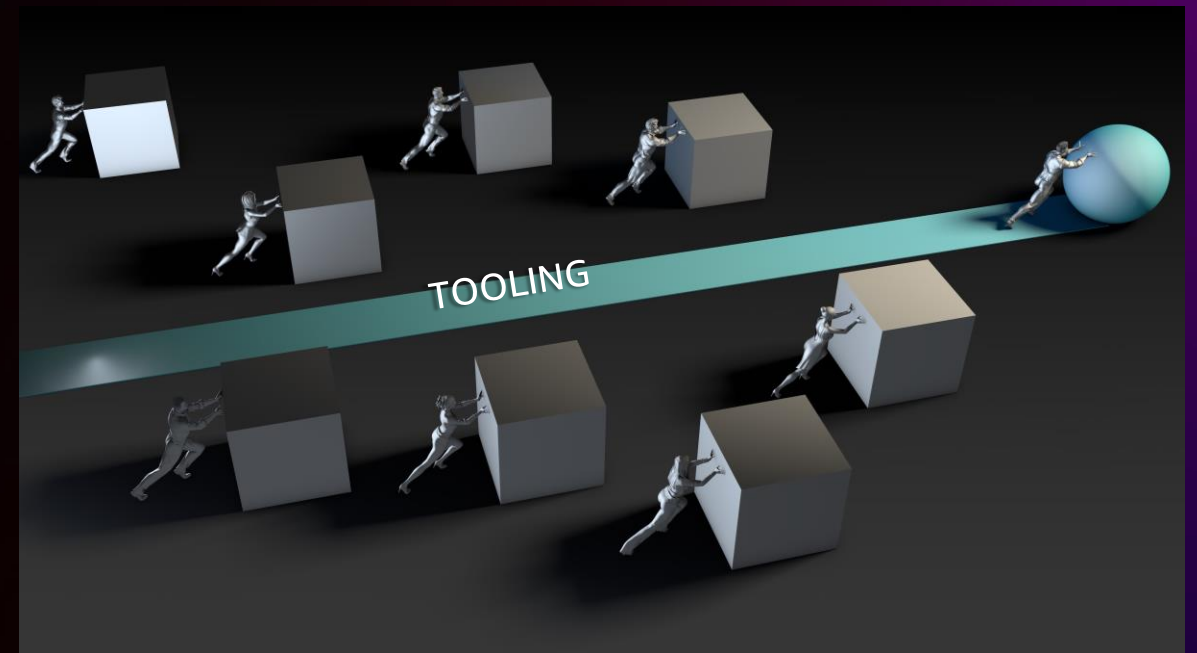
What makes a good TCO analysis?

INFRASTRUCTURE - COMPUTE, STORAGE, AND NETWORK

- Selection and prioritization (100s of servers)
- Architecture design
- Latest and greatest
- Right-sizing
- Right-pricing

OTHERS

- License optimization for OS and DB
- Migration Acceleration Program



Migration Portfolio Assessment (MPA)

Migration Portfolio Assessment (MPA)

When to use

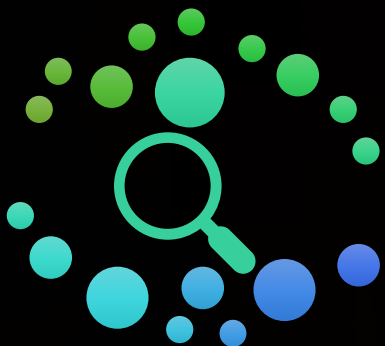
- Available to Partners and AWS
- Early assess phase for estimated TCO creation
- Mobilize phase for planning

Features

- Data normalization
- Scenarios comparison
- AWS cloud economics-based assumptions
- Strategy recommendations (R-types)
- Waves planning
- Application prioritization

MPA workflow

Environment
discovery



Data
import



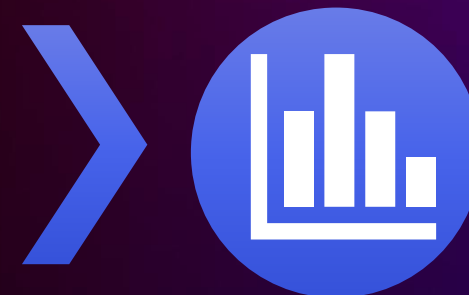
Data
normalization



Data
visualization



TCO
creation



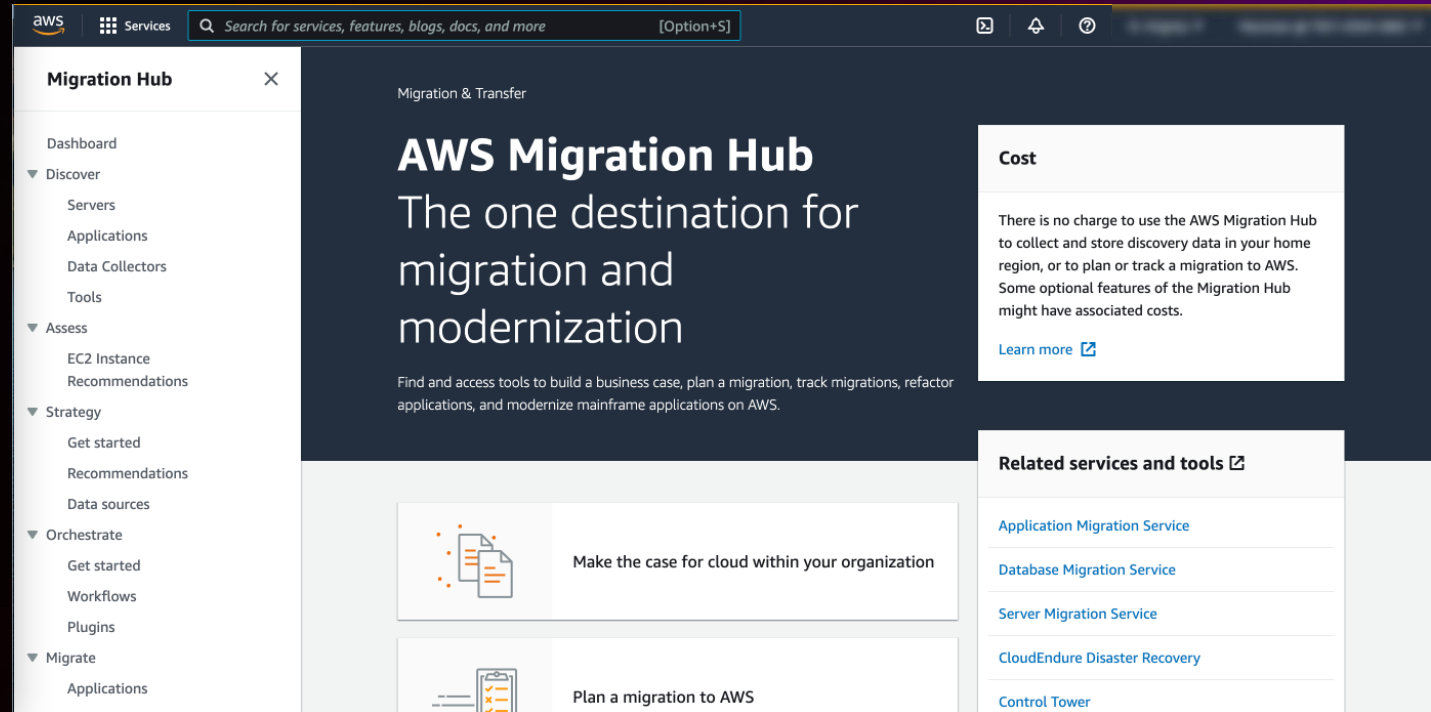
How to collect data and integrate with Migration Portfolio Assessment?

AWS Migration Hub + AWS Application Discovery Service



AWS Migration Hub

- Native AWS service
- Integrated with Application Discovery Service and Migration Evaluator
- Analyze dependencies
- Recommend migration strategies
- Automated migration factory
- AWS Migration Hub Refactor Spaces for automating modernization
- Track server and database migrations



Migration Hub cost and availability



AWS Region support:

US East (N. Virginia), US West (Oregon), EU (Frankfurt), EU (Ireland), EU (London), Asia Pacific (Sydney), Asia Pacific (Tokyo)



No charge to use the AWS Migration Hub to collect and store discovery data in your home region, or to plan or track a migration to AWS

You pay for the cost of the migration tools you use and any resources being consumed on AWS; Refactor Spaces is an optional feature with costs associated

AWS Application Discovery Service

Capture and visualize system inventory, performance, and dependencies

Source
environment



AWS Application
Discovery Service

Agents
(x86 servers)



Agentless collector
(vCenter)

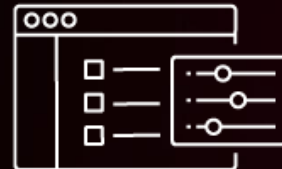


Import from
existing sources



Encrypted data

AWS Migration Hub



- Data visualization
- Tagging for management
- Create application groups
- Integrates with Migration Portfolio Assessment

Integrating AWS Application Discovery Service with MPA

Application Discovery Service data collection prerequisites:

1. **Create an AWS Identity and Access Management (IAM) user for Application Discovery Service with one of these policies:**
 - *AWSApplicationDiscoveryAgentAccess*
 - *AWSApplicationDiscoveryAgentlessCollectorAccess*
2. **Get secret key and access key for this user**
3. **Install Application Discovery Service agents/agentless collector and collect data**

MPA with Application Discovery Service integration prerequisites:

1. **Create an IAM user for MPA with actions:**
 - *discovery:DescribeConfigurations*
 - *discovery:ListConfigurations*
2. **Get secret key and access key for this user**
3. **Import data from Migration Hub to MPA using the secret key and access key**

Identity and Access
Management (IAM)

Dashboard

Access management

[User groups](#)[Users](#)[Roles](#)[Policies](#)[Identity providers](#)[Account settings](#)

Access reports

[Access analyzer](#)[Archive rules](#)[Analyzers](#)[Settings](#)[Credential report](#)[Organization activity](#)[Service control policies \(SCPs\)](#)[Related consoles](#)

IAM dashboard

Security recommendations

IAM resources

User groups

2

Users

2

Roles

31

Policies

6

Identity providers

0

What's new

Updates for features in IAM

[View all](#)

- [AWS Identity and Access Management introduces IAM Roles Anywhere for workloads outside of AWS.](#) 3 months ago
- [AWS IAM now supports WebAuthn and Safari browser for multi-factor authentication with security keys.](#) 4 months ago
- [Use IAM to control access to a resource based on the account, OU or organization that contains the resource.](#) 5 months ago
- [AWS Cost Categories now supports resource and tag based access controls.](#) 6 months ago

[more](#)

AWS Account

Account ID

[648032404637](#)

Account Alias

[648032404637](#) [Create](#)

Sign-in URL for IAM users in this account

<https://648032404637.signin.aws.amazon.com/console>

Tools

[Policy simulator](#)

The simulator evaluates the policies that you choose and determines the effective permissions for each of the actions that you specify.

[Web identity federation playground](#)

Authenticate yourself to any of the supported web identity providers, see the requests and responses, obtain a set of temporary security credentials, and make calls to the Amazon S3 API using the

Spreadsheet



Integrating a spreadsheet with MPA

1. **Import the spreadsheet into MPA**
2. **Map spreadsheet headers to MPA schema**

AWS Migration Evaluator



Migration Evaluator agentless collector

- Available to AWS customers at no charge
- Installed on a new dedicated server with local admin rights
- Automatic upload of daily inventory and utilization, or
- Manual spreadsheet export

VMware

- Communicates with each vCenter

Hyper-V

- Communicates with each Hyper-V host

Bare Metal

- Communicates with each server directly through WMI, SNMP v2c/v3
- Collects network connection details

SQL Server

- Communicates with each server directly through WMI or local T-SQL

Integrating Migration Evaluator with MPA

1. Go to the Migration Evaluator console
2. Select your engagement under the My Engagements menu
3. Under the Quick Insights panel, select download details
4. Import data into MPA



Migration Evaluator



▼ Dashboard

My Engagements

▼ Discover

[On Premises Data Collectors](#)[Tools](#)[Self Reported Files](#)[Dashboard](#) > [My Engagements](#)

My Engagements (3)



1



<input type="radio"/>			
<input type="radio"/>			
<input type="radio"/>	reinvent 2022 mpa presentation mas-8671-mas-8672		reinvent 2022 mpa presentation mas-8671

Engagement Details

No Engagement Selected

Frequently Asked Questions

How do I get access to an existing Migration Evaluator engagement?

Request an assessment via [Assessment Central](#), and one of our Migration Evaluator specialists will help you.

I have been added to an engagement, how come I cannot see my customer's data?

Customer data will be shared with AWS account teams after the customer provides authorization. Reach out to your customer and request that they opt into Enhanced Migration Assistance within their "My Engagements" dashboard.

That was simple! (using MPA)



Key take aways

- Many ways to get to a high quality TCO
- Look for technical and business drivers
- Use AWS tooling



AWS Migration Immersion Day
(MPA hands-on labs and more)
<https://bit.ly/3fqJtWI>



AWS Application Discovery Service
<https://go.aws/3NrAfpl>



AWS Migration Evaluator
<https://go.aws/3Wl0KkE>

Thank you!

Daniel de Andrade
daniandd@amazon.com

Erico Penna
ericop@amazon.com



Please complete the session
survey in the **mobile app**

