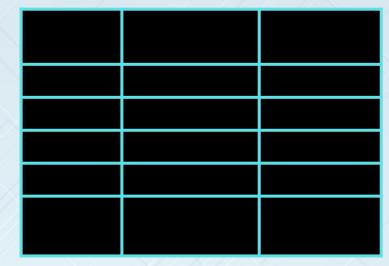


OVERVIEW

LM: Last Month

REVENUE SPLIT

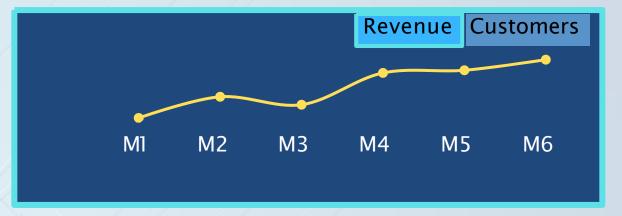


CUSTOMERS SPLIT

KEY METRICS



TREND BY MONTHS



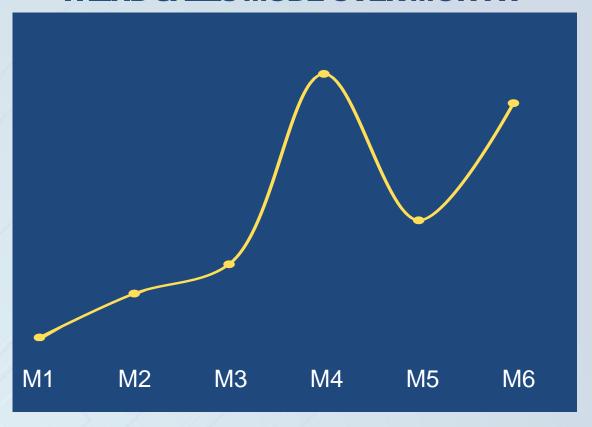
CUSTOMERS SEGMENTATION



SALES MODE ANALYSIS

TREND SALES MODE OVER MONTH

Total Customers Split Percentage by Sales mode



Total Revenue Split Percentage by Sales mode



AGE GROUP ANALYSIS

Age Group
vs
Expected
Settlements

Age Group vs Sales mode Age Group vs Policy Preference

MONTHLY TREND CHART BY AGE GROUP



CUSTOMERS BY AGE GROUP

