

Job Title: Sales Associate

Location: Asgard

Job Type: Full-Time / Part-Time

Reports To: Store Manager / Assistant Store Manager

### Job Summary

We are seeking a dedicated, experienced, and customer-focused Sales Associate to join our retail team. The ideal candidate has over 15 years of retail experience, a strong background in sales, and a commitment to delivering exceptional customer service. This position requires excellent communication skills, attention to detail, and the ability to thrive in a fast-paced retail environment.

### Key Responsibilities

- \* Greet customers and create a welcoming in-store experience
- \* Assess customer needs and recommend suitable products and solutions
- \* Demonstrate detailed knowledge of product features, pricing, and promotions
- \* Accurately process sales transactions using cash registers and POS systems
- \* Handle cash, credit, and debit transactions and prepare daily deposits (up to \ \$6,000)
- \* Consistently meet and exceed daily sales targets
- \* Open and close the store, including cash drawer reconciliation and bank deposits
- \* Maintain clean, organized, and visually appealing merchandise displays
- \* Resolve customer concerns in a professional and timely manner, both in person and via phone
- \* Support store operations including inventory restocking and warehouse duties
- \* Collaborate with team members to meet store goals and performance standards

### Qualifications

- \* 15+ years of experience in retail sales or customer service
- \* Strong background in cash handling and financial transactions
- \* Demonstrated ability to exceed sales goals in high-volume environments
- \* Excellent verbal communication and interpersonal skills
- \* Able to multitask and manage time effectively
- \* Flexible availability, including evenings, weekends, and holidays
- \* Experience in opening and closing store operations

- \* Self-motivated with the ability to work independently or in a team

Education- Bachelor of Science

#### Preferred Skills

- \* Customer service excellence
- \* Team leadership and coaching experience
- \* Product merchandising and inventory management
- \* Conflict resolution and active listening
- \* Bilingual abilities (a plus)