Android App Market Analysis

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About me

Data Science, Statistics, and Marketing enthusiasts, with a passion for Data Visualization. I love using my data wrangling skills to represent data in the most efficient manner and extract the essence of the data set.

A post grad in Marketing and IT and grad in Information Technology.

My tech Stack:



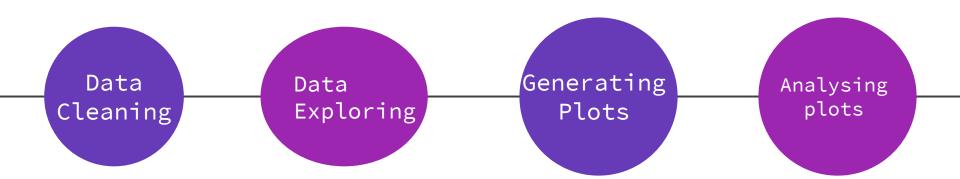








Project Overview and Objectives



About Android App Market

• Google play store is flooded with android apps and nowadays creating and selling android apps is quite easy and creative.

• In this Project i have done a detailed analysis of a dataset that has more than 10,000 apps, with their Rating, Category, Reviews, Type, etc.

• Datasets : apps.csv, user review.csv

• No of active users today of android apps: 190 countries, 1 billion active users, 2.96 million apps.

Data Cleaning

• Removing special characters from the columns

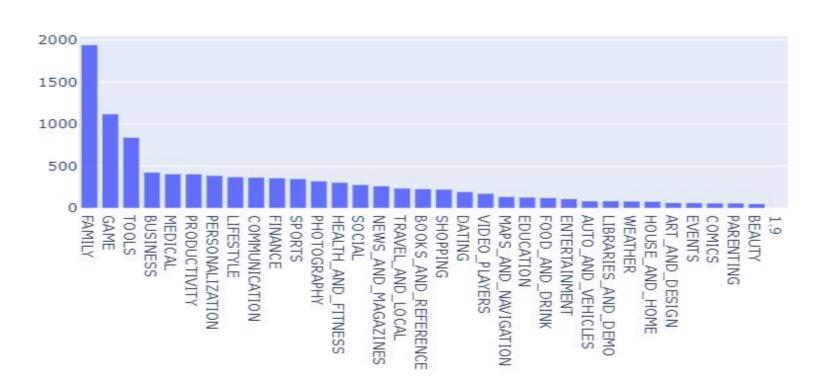
• Eliminating unwanted data fields.

Converting required non numeric columns to numeric.



Findings: Which category has highest share of apps in market?

- No of unique apps/categories in dataset : 34
- Out of these 34 unique categories no. of apps in family category: max 1800, Games: 1100



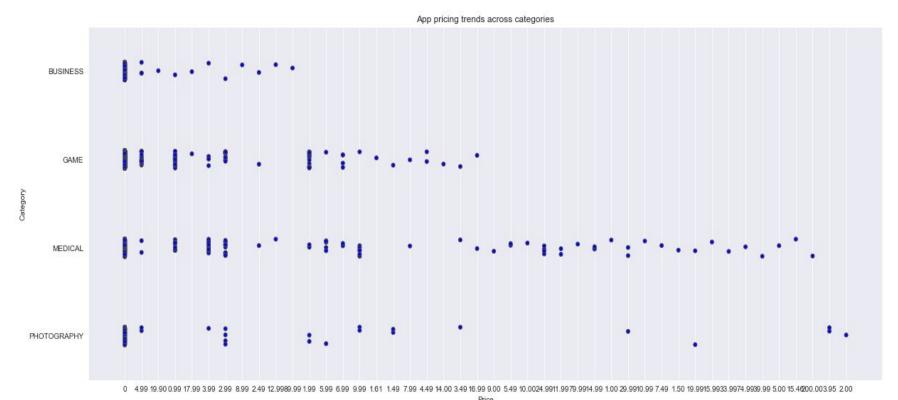
Category Dominating the market

Exploring the market share of each app, *Family* and *Game* apps have the highest market prevalence. Interestingly, *Tools*, *Business* and *Medical* apps are also at the top.

- 1. Family
- 2. Games
- 3. Tools
- 4. Business
- 5. Medical

Category with fewest market share: Beauty, Parenting, Comics, etc.

Analysing Price vs Downloads of Apps

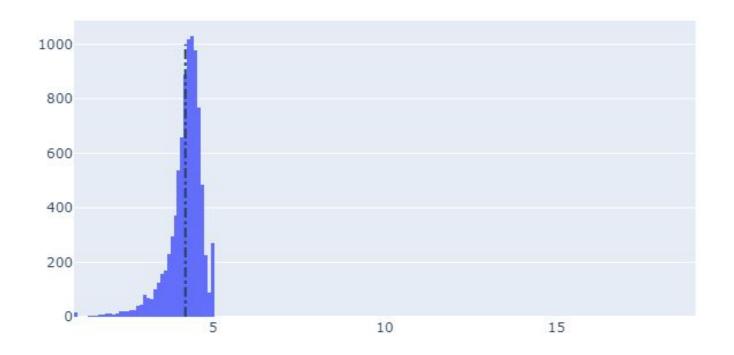


Analysis

• Where price is almost 0, every category has max downloads, which implies that people are more inclined towards free apps

 But as the price increases people will only download apps if it is utmost necessary, like we can see categories like medical, photography, etc.

Average app Rating



Calculated average app rating: 4.189542336669298
Histogram plot is skewed to left which indicated that majority of apps are rated between 0-4

Number of downloads of paid apps vs. free apps



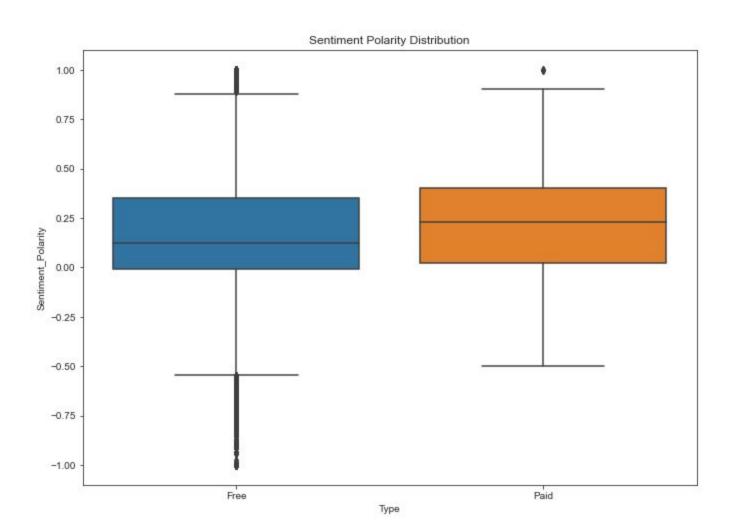
Sentiment Analysis

When a sentiment analysis was performed on user review data it was found that people tend to have high sentiment polarity when it comes to free apps rather then paid apps.

- Free apps : Free to download
- Main source of revenue could be advertisements.
- Can act as a customer retention strategy

Paid Apps:

- User is asked to pay and get access for a limited amount of time
- There are high chances user may not buy it again.
- Here kicks in customer loyalty.



Analysis

- Free apps have more outliers that indicates they are more prone to negative and harsh comments.
- Reviews for paid apps are never extremely harsh that indicates paid apps are definitely of high quality.
- Comparing the median polarity of both paid and free, we can see that for paid apps it is higher than free ones.

Conclusion

- Apps like Family, Games, Business are most downloadable apps.
- People are more willing to pay for professional apps like Medical and Photography rather then leisure apps like games.
- Free apps are prone to receiving negative comments.
- Paid apps reviews are never extremely harsh that means they are more trustworthy.
- Although number of downloads of free apps is more than paid ones.