Neha Pinnu

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EDUCATION University of Michigan - Ann Arbor

Ann Arbor, MI

College of Literature, Science, and the Arts

Bachelor of Science - Computer Science, May 2025

School of Information

- Minor in User Experience Design
- GPA: 3.5/4.0 | SAT: 1520/1600
- Relevant Coursework: Data Structures and Algorithms, Mobile App Development, Discrete Math, Web Systems, Web Design and Accessibility, Database Management, Needs and Usability Evaluation

EXPERIENCE

2024

ORDRSMART

Chicago, IL

- Business Analytics Intern
 - Evaluated customer leads for product sampling startup, identifying alignment between startup's software services and 300+ clients, leading to projected \$25K+ increase in revenue per client
 - Created marketing initiatives on startup's 2 major outreach platforms, engaging with 100+ potential users, resulting in strengthened brand visibility and successful product adoption
 - Conducted case study on 25% of startup's consumers to identify and communicate software pain
 points to cross-functional teams, resulting in improved user experience and customer satisfaction

2024, 2022

INDUSTRIAL LOGIC

Remote

Business Analytics Intern (2024 - Present), Software Engineering Intern (Summer 2022)

- Served as senior intern, leading 3 team members to effectively and punctually complete tasks and utilized test-driven development in Java to organize creation of 5+ robust software deliverables
- Developed alongside senior engineers in Javascript on mobile application to enable restaurants streamline taking orders, reducing time to make each order for servers and customers by 15%
- Utilized Google Analytics to evaluate effectiveness of company's newly developed Accelerate survey as lead generation tool to improve 10% conversion rate of potential clients to 20%
- Analyzed sales funnel to identify drop-off points, and conducted usability interviews with 10+
 individuals regarding redesigned website to gather feedback and identify areas of improvement

2022-2025

MECC CONSULTING GROUP

Ann Arbor, MI

Project Manager (Fall 2023, Winter 2024), Consultant (Fall 2022, Winter 2023)

- Managed team of 3 consultants to build front-end React Native dance choreography mobile application to adapt to 30 different screen sizes, increasing user base by 100+ new choreographers
- Developed a frontend web application for a fintech startup using Next.js, Typescript, and TailwindCSS that compiles data from backend API, leading to 40% increase in engagement with investors
- Directed 3 consultants in semester long project for local trivia business, leading market research and competitor analyses to compose 15-page report including 10 novel marketing strategies and 30 potential bars partnerships, alongside new website to increase brand awareness
- Created dashboard for acai bowl franchise, displaying 7 PowerBI visuals based on python quantitative analysis of staffing and ingredient data, optimizing staffing productivity and food use by 17%

2023

Software Development Intern

RAILINC

Raleigh, NC

- Wrote and compiled 100+ lines of instructional documentation for unit testing framework, educating IT team and increasing long-term reusability and ease of use of extensive test suite
- Designed extensive test suite using Java, Spring, Mockito, and SonarQube for railroad issue monitoring and reporting software, achieving 80% code coverage in existing codebase of 14 years

ADDITIONAL

- Skills: Fluent C++, Javascript, Python, React, ReactNative, PowerBI, SQL, HTML, GitHub, Pandas, Figma
- Languages: Fluent in English and Telugu | Conversational in German
- All-State Synchronized Swimming, Troy High School, 2018, 2019