



Negar Laleh

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ABOUT ME

Data Scientist and Business Analyst with experience in the travel and municipal sectors, leveraging Python, Tableau, and SQL to drive data-informed decisions and optimize financial performance. Proven ability to lead projects from conception to execution, including an initiative at Snapptrip that reduced losses on guaranteed room inventory. A collaborative team player with strong mentoring skills and a background in full-stack development, bringing a unique technical perspective to data challenges. Effective communicator with professional proficiency in English (C1) and Italian (B1 level, currently studying). The application of these technical and analytical skills is demonstrated through projects available on my GitHub account.

WORK EXPERIENCE

snapptrip – Iran

Country: Iran

Data scientist

[01/03/2023 – 04/08/2023]

1. Data entry
2. updating weekly and monthly reports on the company's sale
3. correcting and supervising the reports sent to financial department
4. Using tableau and python, planned and presented a project to decrease the loss and increase our gains, which the guaranteed rooms (rooms previously purchased by company) would bring
5. instructed other interns and familiarized them with the tools needed to work in the data team
6. Planned a NLP course
7. Aided in launching a project and provided the source data using google analytics and meta

Tehran Municipality – Tehran, Iran

City: Tehran | **Country:** Iran

data analyst intern

[01/10/2022 – 01/02/2023]

- Assisting in writing the monthly budget reports
- Data entry
- Data cleansing with python
- occasionally helping to solve the minor problems with website

MIDIA Brand Communications and Creative Advertising Agency – tehran, Iran

City: tehran | **Country:** Iran

Full-stack Developer

[01/02/2022 – 02/04/2022]

Helped to plan and develop websites using:

- HTML

- CSS
- Python
- JavaScript
- WordPress
- Angular

EDUCATION AND TRAINING

data science masters

university of catania [01/10/2023 – Current]

City: catania | Country: Italy | Website: <https://www.unict.it/>

Leverage Data Science for a More Agile Supply Chain Specialization

coursera [15/08/2025 – 10/09/2025]

Website: <https://www.coursera.org/specializations/leverage-data-science-agile-supply-chain>

Behavioral Finance

coursera [22/01/2022 – 24/02/2023]

Website: <https://www.coursera.org/learn/duke-behavioral-finance>

programming with python

Tehran technical institute [22/10/2020 – 22/12/2020]

Country: Iran | Website: <https://mftplus.com>

computer engineering bachelor

azad university [01/10/2019 – 19/07/2022]

Country: Iran | Website: <https://iau.ir/en> | Field(s) of study: Information and Communication Technologies:

- Computer use