

# NELSON TATE

Georgia Institute of Technology, Scheller College of Business  
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## EDUCATION

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**Georgia Institute of Technology**  
**Scheller College of Business**  
BS in Business Administration

**Atlanta, GA**

*Jun 2021 - Present*

*Anticipated Graduation: May 2026*

- Dean's List; Hope Scholarship Recipient

**University of Oxford, Mansfield College**  
**Georgia Tech Oxford Summer Program**

**Oxford, UK**

*May 2022 - August 2022*

- Studied art history and music history while traveling through seven European countries with Georgia Tech professors; took two core classes in residence at the University of Oxford

**University of Cambridge, Magdalene College**  
**Study Abroad**

**Cambridge, UK**

*Jul 2019 - August 2019*

- Completed an intensive International Relations course at the University of Cambridge

**Woodward Academy '21**

**Atlanta, GA**

- Magna Cum Laude

*Sep 2010 - May 2021*

## PROJECTS

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### Walmart Valuation

- Proposed an investment thesis on Walmart (WMT), recommending a buy, sell, or hold and a relative valuation of peer firms to justify the recommendation. To come to a recommendation, a WACC was calculated by performing a DCF on Walmart using key assumptions to forecast metrics to support the investment thesis. A sensitivity analysis was also conducted based on the DCF.

### Pharmaceutical Industry Analysis ([Link](#))

- Performed an analysis of 3 major companies in the pharmaceutical industry (Pfizer, Merck, and Bristol-Myers Squibb) along with the industry itself.

### Starbucks Stock Pitch ([Link](#))

- Pitched Starbucks (SBUX) as an undervalued stock with an industry analysis and justifications for why the stock was undervalued at the time.

### PCAA Paper ([Link](#))

- The Public Company Cybersecurity Act (PCCA) is a theoretical legislation that would require all publicly traded companies to follow the same rules that financial services have to follow in New York, which were established in 2023 ([Link](#)). This paper goes into 3 different perspectives: support for PCCA, opposition for PCCA, and my own opinion.

## WORK EXPERIENCE

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**State Farm**  
**Property & Casualty Underwriting Intern**

**Atlanta, GA**

*May 2024 - Aug 2024*

- Identified secondary perils, including secondary effects of primary perils, which have the potential for insured losses
- Analyzed historical claims data to determine the probability of secondary peril occurrences
- Evaluated State Farm's risk exposure to insured losses caused by secondary perils
- Developed strategies and mitigating actions for State Farm and customers to reduce the risk of injury and property damage

**Georgia Tech Foundation, Inc.**  
**Student Intern**

**Atlanta, GA**  
*Apr 2023 - Dec 2024*

- Interface with multiple constituencies, including trustees, staff, alumni, and donors
- Prepare, create, and maintain spreadsheets detailing financial transactions
- Organize and maintain files and materials for board meetings
- Provide excellent customer service as the first point of contact for people visiting or calling the Foundation

## LEADERSHIP AND ACTIVITIES

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**GOALSoccer - Partnership with Special Olympics of Georgia**

*August 2022 - Present*

- Coordinate with other coaches to organize practices and scrimmages for children with disabilities
- Interact one-on-one with players to teach them the skills of soccer and to promote safety and fun

**Other Activities:** National Black MBA Association, Financial Management Association, Undergraduate Operations Management Society, intramural sports

## SKILLS/INTERESTS

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**Programming:** Microsoft Office, SQL, R

**Language:** English (native), Spanish (basic)

**Interests:** International travel, basketball, fitness, snowboarding, wakeboarding, EDM, One Piece