# **NELSON TATE**

Georgia Institute of Technology, Scheller College of Business ntate6@gatech.edu \( \display \) https://www.linkedin.com/in/nelsontate/

#### **EDUCATION**

Georgia Institute of Technology Scheller College of Business Atlanta, GA

Jun 2021 - Present

Anticipated Graduation: May 2026

BS in Business Administration

• Dean's List; Hope Scholarship Recipient

University of Oxford, Mansfield College Georgia Tech Oxford Summer Program Oxford, UK

May 2022 - August 2022

• Studied art history and music history while traveling through seven European countries with Georgia Tech professors; took two core classes in residence at the University of Oxford

# University of Cambridge, Magdalene College Study Abroad

Cambridge, UK

Jul 2019 - August 2019

• Completed an intensive International Relations course at the University of Cambridge

# Woodward Academy '21

Atlanta, GA

• Magna Cum Laude

Sep 2010 - May 2021

### **PROJECTS**

## Walmart Valuation (Link)

• Proposed an investment thesis on Walmart (WMT), recommending a buy, sell, or hold and a relative valuation of peer firms to justify the recommendation. To come to a recommendation, a WACC was calculated by performing a DCF on Walmart using key assumptions to forecast metrics to support the investment thesis. A sensitivity analysis was also conducted based on the DCF.

### Pharmaceutical Industry Analysis (Link)

• Performed an analysis of 3 major companies in the pharmaceutical industry (Pfizer, Merck, and Bristol-Myers Squibb) along with the industry itself.

# Starbucks Stock Pitch (Link)

• Pitched Starbucks (SBUX) as an undervalued stock with an industry analysis and justifications for why the stock was undervalued at the time.

### PCAA Paper (Link)

• The Public Company Cybersecurity Act (PCCA) is a theoretical legislation that would require all publicly traded companies to follow the same rules that financial services have to follow in New York, which were established in 2023 (Link). This paper goes into 3 different perspectives: support for PCCA, opposition for PCCA, and my own opinion.

#### WORK EXPERIENCE

State Farm
Property & Casualty Underwriting Intern

Atlanta, GA

May 2024 - Aug 2024

- Identified secondary perils, including secondary effects of primary perils, which have the potential for insured losses
- Analyzed historical claims data to determine the probability of secondary peril occurrences
- Evaluated State Farm's risk exposure to insured losses caused by secondary perils
- Developed strategies and mitigating actions for State Farm and customers to reduce the risk of injury and property damage

# Georgia Tech Foundation, Inc. Student Intern

Atlanta, GA

Apr 2023 - Dec 2024

- Interface with multiple constituencies, including trustees, staff, alumni, and donors
- Prepare, create, and maintain spreadsheets detailing financial transactions
- Organize and maintain files and materials for board meetings
- Provide excellent customer service as the first point of contact for people visiting or calling the Foundation

### LEADERSHIP AND ACTIVITIES

# GOALSoccer - Partnership with Special Olympics of Georgia

August 2022 - Present

- Coordinate with other coaches to organize practices and scrimmages for children with disabilities
- Interact one-on-one with players to teach them the skills of soccer and to promote safety and fun

Other Activities: National Black MBA Association, Financial Management Association, Undergraduate Operations Management Society, intramural sports

# SKILLS/INTERESTS

Programming: Microsoft Office, SQL, R Language: English (native), Spanish (basic)

Interests: International travel, basketball, fitness, snowboarding, wakeboarding, EDM, One Piece