

# DR. IOANA-ELENA OANA

Assistant Professor ◇ European University Institute

📖 Google Scholar citations: 1091, h-index = 12, i10-index = 13

📍 Badia Fiesolana - BF260, Via dei Roccettini 9, 50014, Fiesole, Italy

✉ ioana.oana@eui.eu ◇ 🏠 <https://nenaoana.github.io>

- Political behavior and public opinion • Social movements and protest • European politics
- Quantitative methods (survey design, survey experiments, machine-learning, text mining)
- Qualitative methods (policy process analysis, QCA, focus groups) • R software development

## ACADEMIC POSITIONS

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<b>Assistant Professor (part-time, 93% full time equivalent)</b> SOLID ERC Project – European University Institute, Italy	05/2024 - present
<b>Research Fellow</b> SOLID ERC Project – European University Institute, Italy	06/2019 - 04/2024
<b>Research Fellow</b> POLCON ERC Project – European University Institute, Italy	02/2019 - 06/2019

## EDUCATION

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<b>PhD in Political Science – Central European University, Budapest</b> Specialization: Comparative Politics and Research Methodology <i>Thesis: Collective Mobilization and Dynamic Representation: From Citizens to Policy and Back Again</i>	09/2013 - 04/2019
<b>MA in Political Science – Central European University, Budapest</b> Specialization: Social Science Methodology; Distinction <i>Thesis: When does information matter? Complexity, Cognitive Heuristics and Democratic Competence</i>	09/2011 - 09/2013
<b>BA in Political Science (Valedictorian) – SNSPA, Bucharest</b>	09/2008 - 06/2011

## HABILITATION AS ASSOCIATE PROFESSOR

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**Italian National Scientific Habilitation as Associate Professor in Political Science (14/A2)**  
11/2024

## LIST OF PUBLICATIONS

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### Book monographs (peer-reviewed)

4. **Ioana-Elena Oana**, Alexandru Moise, Zbigniew Truchlewski. 2025. “Demand for EU Polity Building in the Shadow of the Russian Threat”. **Cambridge Elements In European Politics**.
3. Zbigniew Truchlewski, **Ioana-Elena Oana**, Alexandru Moise, Hanspeter Kriesi. 2025. “Pandemic Polity-Building: How Covid-19 Shaped the European Union.” **Oxford University Press**.
2. Hanspeter Kriesi, Argyrios Altiparmakis, Abel Bojar, and **Ioana-Elena Oana**. 2024. “Coming to terms with the refugee crisis in the EU.” **Cambridge University Press**.  
*Reviewed by Natascha Zaun in Journal of Contemporary European Studies*  
*Reviewed by Deanna Martin, Sarah Ball, Nicholas R Micinski in Political Science Quarterly*

1. **Ioana-Elena Oana**, Carsten Q. Schneider, and Eva Thomann. 2021. “Qualitative Comparative Analysis using R: A Beginner’s Guide.” **Cambridge University Press**.  
*Reviewed by Giulia Bazzan in Swiss Political Science Review*  
*Reviewed by Ekaterina Paustyan in Journal of Mixed Methods Research*  
*Reviewed by Priscilla Alamos Concha in Journal of Comparative Policy Analysis*

### Special Issues

2. **Ioana-Elena Oana**, Stefano Ronchi, and Zbigniew Truchlewski. 2023. “EU polity resilience in times of COVID? Solidarity, legitimacy, and polity maintenance.” Special Issue in **Comparative European Politics**.
1. Alexandru D. Moise, Marcello Natili, **Ioana-Elena Oana**, Zbigniew Truchlewski, Francesco Visconti, Chendi Wang. 2023. “Introduction: EU polity building after the Russian invasion of Ukraine”. Debate Section in **Journal of European Public Policy**.

### Peer-reviewed Articles

20. Zbigniew Truchlewski, Marcello Natili, and **Ioana-Elena Oana**. 2025. “Understanding public support for EU polity building in hard times: the role of territorial, functional, and crisis politics.” **Journal of European Public Policy**.
19. **Ioana-Elena Oana**, Alexandru Moise, and Zbigniew Truchlewski. 2025. “Demand-side Constraints on European Solidarity for Energy Sanctions: Experimental Evidence from Seven EU Countries.” **European Union Politics**.
18. Alexandru Moise, **Ioana-Elena Oana**, Zbigniew Truchlewski, and Chendi Wang. 2025. “Two functionalist logics of European Union polity formation under external threat: Evidence from a conjoint experiment.” **European Union Politics**.
17. Alexandru Moise, Zbigniew Truchlewski, and **Ioana-Elena Oana**. 2024. “Tilly versus Milward: Experimental Evidence of Public Preferences for European Defense Amidst the Russian Threat.” **Political Behaviour**.
16. **Ioana-Elena Oana**, Abel Bojar, and Chendi Wang. 2024. “The COVID-19 lockdown paradox: support for democracy in times of democratic restrictions.” **European Political Science Review**.
15. **Ioana-Elena Oana**, Hanspeter Kriesi, and Argyrios Altiparmakis. 2024. “Dynamics of protest mobilization in the European poly-crisis”. **Journal of European Public Policy**.
14. Hanspeter Kriesi, Alexandru Moise, and **Ioana-Elena Oana**. 2024. “The determinants of transnational solidarity within the EU”. **West European Politics**.
13. Toktam Paykani and **Ioana-Elena Oana**. 2024. “Sociopolitical context and COVID-19 fatality rates in OECD countries: a configurational approach”. **BMC Public Health**
12. **Ioana-Elena Oana** and Zbigniew Truchlewski. 2023. “Bounded Solidarity: Experimental Evidence on Cross-national Bonding in the EU during the Covid Crisis”. **European Journal of Political Research**.
11. Zbigniew Truchlewski, **Ioana-Elena Oana**, and Alexandru D. Moise. 2023. “A missing link? Maintaining support for the European polity after the Russian invasion of Ukraine”. **Journal of European Public Policy**.
10. **Ioana-Elena Oana** and Abel Bojar. 2023. “Populism, Anti-technocratic Attitudes, and COVID-19 related Conspiracy Beliefs across Europe”. **Comparative European Politics**.
9. Chendi Wang, Abel Bojar, **Ioana-Elena Oana**, and Zbigniew Truchlewski. 2023. “Emergency politics, mass sentiment and the EU during COVID.” **Comparative European Politics**.

8. Hanspeter Kriesi and **Ioana-Elena Oana**. 2022. "Protest in unlikely times: dynamics of collective mobilization in Europe during the COVID-19 crisis". **Journal of European Public Policy**.
7. **Ioana-Elena Oana**, Alessandro Pellegata, and Chendi Wang. 2021. "A cure worse than the disease? Exploring the health-economy trade-off during COVID-19." **West European Politics**.
6. **Ioana-Elena Oana** and Carsten Q. Schneider. 2021. "A Robustness Test Protocol for Applied QCA: Theory and R Software Application." **Sociological Methods & Research**.
5. Endre Borbath, Sophia Hunger, Swen Hutter and **Ioana-Elena Oana**. 2021. "Civic and Political Engagement during the Multifaceted COVID-19 Crisis". **Swiss Political Science Review**.
4. Hanspeter Kriesi, Argyrios Altiparmakis, Abel Bojar and **Ioana-Elena Oana**. 2021. "Debordering and re-bordering in the refugee crisis: a case of 'defensive integration'". **Journal of European Public Policy**.
3. **Ioana-Elena Oana**. 2019. "Party and protest participation patterns among students in new and old democracies." **Partecipazione e Conflitto**.
2. Maarten and Bezouw, Anastasia Garyfallou, **Ioana-Elena Oana**, Sebastien Rojon. 2019. "A methodology for cross-national comparative focus group research: illustrations from discussions about political protest." **Quality & Quantity**.
1. **Ioana-Elena Oana** and Carsten Schneider. 2018. "SetMethods: an Add-on Package for Advanced QCA." **The R Journal**.

#### Chapters in Edited Volumes or Series

6. **Ioana-Elena Oana**. 2024. "Qualitative Comparative Analysis." In Oxford Handbook: Doing Good Qualitative Research. Eds. Jennifer Cyr and Sara Wallace Goodman. **Oxford University Press**.
5. Abel Bojar, Anna Kyriazi, **Ioana-Elena Oana**, and Zbigniew Truchlewski. 2023. "A Novel Method for Studying Policymaking: Policy Process Analysis (PPA) Applied to the Refugee Crisis". Robert Schuman Centre for Advanced Studies Research Paper No. RSC 24/2023.
4. **Ioana-Elena Oana**, and Hanspeter Kriesi. 2021. "Asylum Policy Preferences Among the European Publics: Conflict Configurations at the Transnational and Domestic Level". Robert Schuman Centre for Advanced Studies Research Paper No. RSC 2021/93.
3. **Ioana-Elena Oana**. 2019. "Reinvigorating Romania's Civil Society: Talking About Politics and Corruption in Romania.", In When Citizens Talk About Politics. Eds. Clare Saunders and Bert Klandermans. **Routledge**.
2. Maarten and Bezouw, Anastasia Garyfallou, **Ioana-Elena Oana**, Sebastien Rojon, Clare Saunders. 2019. "Methodological appendix - Studying political talk using cross-national focus groups." In When Citizens Talk About Politics. Eds. Clare Saunders and Bert Klandermans. **Routledge**.
1. **Ioana-Elena Oana**. 2014. "The economy of dictatorship and democracy." In Economic and Evolutionary Approaches in Social Sciences. Ed. Mihai Ungureanu, Wolters Kluwer, pp. 67-86.

#### Software Packages

2. **Ioana-Elena Oana**, Juraj Medzihorsky, Mario Quaranta, Carsten Q. Schneider. 2018. SetMethods: Functions for Set-Theoretic Multi-Method Research and Advanced QCA. R package (about 72,000 CRAN downloads).
1. **Ioana-Elena Oana**. 2020. MDScosa: Functions for Multidimensional Scaling of Election Campaign Data. R package .

## Papers under Review and in Progress

### Special Issues in progress

2. **Ioana-Elena Oana**, Alessandro Pellegata, Daniel Kovarek, Frederico Ferreira da Silva, Álvaro Canalejo-Molero. “The 2024 European Elections: Crises, Contestation, and Voter-Party Linkages in EU Politics”. Special Issue proposal accepted in **European Political Science Review**. Delivery date: March 2025.
1. Kate Alexander-Shaw, **Ioana-Elena Oana**, Marcello Natili, Zbigniew Truchlewski, Waltraud Schelkle. “Rebuilding the ship at sea: crisis politics and EU polity formation”. Special Issue proposal accepted in **Journal of European Public Policy**. Delivery date: April 2025.

### Papers in peer review

6. **Ioana-Elena Oana**. Second-Order European Elections? Voter-party Linkages and the Role of Domestic versus EU Issue Congruence.
5. **Ioana-Elena Oana**. Multilevel cueing: Experimental Evidence on Cueing Effects in Support for Domestic and EU policies.
4. **Ioana-Elena Oana**, Zbigniew Truchlewski, Alexandru Moise, Daniel Kovarek. A Passage to Europe? Decision-making Preferences in the European Polity in Times of Crisis.
3. **Ioana-Elena Oana**, Hanspeter Kriesi, Argyrios Altiparmakis, and Chendi Wang. Dynamics of protest mobilization in crises: comparing the Eurozone, Refugee, and Covid crises.
2. Zbigniew Truchlewski, **Ioana-Elena Oana**, and Alexandru Moise. Words or Deeds: Policy Feedback and Cueing in the European Union.
1. Alexandru Moise, Zbigniew Truchlewski, and **Ioana-Elena Oana**. Polity Building Outside-in: The Impact of Threat and Economic Vulnerability on Demand-side support for EU defence centralization

### Papers in progress

6. **Ioana-Elena Oana**. The Protest Participation Consequences of Policy Change: Experimental Evidence on an Expanded Thermostatic Model.
5. **Ioana-Elena Oana**, Zbigniew Truchlewski, and Alexandru Moise. Crafting Solidarity: Experimental Evidence on the Cueing Effects of Domestic Politicians’ on Public Support for EU Solidarity Policies.
4. **Ioana-Elena Oana** and Anna Kyriazi. Policy output legitimacy in the refugee crisis: A survey experiment on the consequences of asylum policy for EU support in Europe.
3. Eva Thomann and **Ioana-Elena Oana**. Scope Statements in Empirical Social Research: A User’s Guide
2. Eva Thomann, Tiziano Zgaga, Liz Lopez, and **Ioana-Elena Oana**. Explaining actual corruption: Face mask scandals during the pandemic in the European Union.
1. **Ioana-Elena Oana**. Dynamics of Protest and the Role of Civil Society in the Refugee Crisis.

### Book monographs in progress

**Ioana-Elena Oana**. “Collective Mobilization and Dynamic Representation: From Citizens to Policy and Back Again.” *PhD thesis monograph*.

## TEACHING EXPERIENCE

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<b>Konstanz Methods Excellence Workshops (KOMEX), University of Konstanz</b> <i>Survey Design</i>	2025
<b>Konstanz Methods Excellence Workshops (KOMEX), University of Konstanz</b> <i>Advanced Qualitative Comparative Analysis using R</i>	
<b>BK21 Program, Yonsei University, South Korea</b> <i>Using R for Qualitative Comparative Analysis</i>	2024
<b>Konstanz Methods Excellence Workshops (KOMEX), University of Konstanz</b> <i>Introduction to Qualitative Comparative Analysis using R</i>	
<b>Konstanz Methods Excellence Workshops (KOMEX), University of Konstanz</b> <i>Advanced Qualitative Comparative Analysis using R</i>	
<b>Summer School for Women in Political Science, Bern, Switzerland</b> <i>Object-oriented programming in R</i>	2023
<b>Institute for Qualitative &amp; Multi-Method Research, Syracuse University, USA</b> <i>Qualitative Comparative Analysis with R</i>	
<b>CUSO, University of Lausanne, Switzerland</b> <i>Introduction to QCA in R</i>	
<b>Summer School in Social Research Methods (3SRM), MethodsNET, Radboud University, Netherlands</b> <i>Qualitative Comparative Analysis: Performing Basic and Advanced Analyses using R</i>	
<b>Konstanz Methods Excellence Workshops (KOMEX), University of Konstanz, Germany</b> <i>Qualitative Comparative Analysis using R</i>	
<b>Institute for Qualitative &amp; Multi-Method Research, Syracuse University, USA</b> <i>Qualitative Comparative Analysis with R</i>	2022
<b>CIVICA network joint course (EUI and CEU)</b> <i>Set-Theoretic Methods and Qualitative Comparative Analysis</i>	
<b>Institute for Qualitative &amp; Multi-Method Research, Syracuse University, USA</b> <i>Qualitative Comparative Analysis with R</i>	2021
<b>IPSA-FLACSO Mexico Summer School - Virtual</b> <i>Qualitative Comparative Analysis with R</i>	
<b>ECPR Virtual Methods School</b> <i>Qualitative Comparative Analysis with R</i>	
<b>ECPR Virtual Methods School</b> <i>Advanced Qualitative Comparative Analysis</i>	
<b>ECPR Virtual Methods School</b> <i>Qualitative Comparative Analysis with R</i>	2020
<b>ECPR Virtual Methods School</b> <i>Advanced Qualitative Comparative Analysis</i>	
<b>ECPR Summer School in Methods and Techniques</b> <i>Introduction to Case-Based Research</i>	2019
<b>ECPR Summer School in Methods and Techniques</b> <i>Qualitative Comparative Analysis and Fuzzy-Sets</i>	

**ECPR Winter School in Methods and Techniques***Seasoned Scholar Workshops: Quantitative and Qualitative Methods - Selected Topics***Antwerp Management School, Belgium***Intermediate QCA***University of Helsinki, Finland***R for QCA***West University, Romania**

2018

*Introduction to QCA in R***Lund University, Sweden***Introduction to QCA in R***ECPR Summer School in Methods and Techniques***Seasoned Scholar Workshops: Qualitative and Multi-Method Research - Selected Topics***University of Exeter Q-Step Centre, UK***Introduction to Qualitative Comparative Analysis***European University Institute, Italy***Qualitative Comparative Analysis (QCA) with R***ECPR Summer School in Methods and Techniques**

2013-2017

*Teaching Assistant for Qualitative Comparative Analysis and Fuzzy-Sets*

- 5 times (included teaching Introduction to R and teaching lab seminars in R)

*Teaching Assistant for Advanced Qualitative Comparative Analysis*

- 4 times (included teaching Introduction to R and teaching lab seminars in R)

**OTHER RESEARCH EXPERIENCE**

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**POLPART ADVANCED ERC (PI: Prof. Bert Klandermans)**

08/2014-11/2018

Research Affiliate

**POLCON ADVANCED ERC (PI: Prof. Hanspeter Kriesi)**

04/2017-09/2017

Research Assistant

**“Experimental Political Behavior” (CEU Research Support Scheme)**

01/2013-07/2013

Research Affiliate

**Pilot Study “The Post-Socialist Welfare States” (PI: Prof. Julia Szalai)**

03/2012-07/2012

Research Assistant

**RESEARCH VISITS**

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**WZB, Berlin, Germany**

01/2020 - ongoing

Guest of the Center for Civil Society Research (Host: Prof. Swen Hutter)

**European University Institute, Florence, Italy**

01/2017 - 05/2017

Department of Political and Social Sciences (Host: Prof. Hanspeter Kriesi)

**VU University, Amsterdam, Netherlands**

01/2015 - 07/2015

Department of Sociology (Host: Prof. Bert Klandermans)

**University of Padua, Padua, Italy**

09/2009 - 02/2010

Department of Political Science

## GRANTS, AWARDS & FUNDING

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Marie Skłodowska-Curie Individual Fellowship (€212,933, grant awarded, but not accepted by recipient due to current position)	02/2019
ECPR Dirk-Berg Schlosser Award for outstanding pedagogical skills ( €500)	08/2018
Marie Skłodowska-Curie Individual Fellowship Seal of Excellence	04/2018
National Science Foundation and Maxwell School Grant for attending IQMR, Maxwell School, Syracuse University, NY, USA (Amount: €300 + accommodation)	06/2017
Full CEU Doctoral Fellowship (Tuition: €30,000; Stipend: €25,500)	09/2013-02/2019
CEU Doctoral Research Support Grant for a research stay at EUI, Florence (Amount: €4,000)	05/2016
CEU Departmental Award for Excellence in Master Studies	02/2012
CEU Full Fellowship for Master Students (Tuition: €24,000; Stipend: €6,000 + accommodation)	09/2011-06/2013
“Olympic Merit” Scholarship from the Romanian Government (Amount: €3,500)	09/2008-06/2011

## ENGAGEMENT & OUTREACH PUBLICATIONS

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**Ioana-Elena Oana** and Alexandru Moise. 2022. “How unified are Europeans’ views on the war in Ukraine?.” EUIdeas Blog post.

Alexandru Moise and **Ioana-Elena Oana**. 2022. “Acceptance of Refugees and Solidarity in the EU.” Migration Policy Center Blog post.

**Ioana-Elena Oana**. 2021. “Covid-19: spur or restraint to citizen engagement?.” EUIdeas Blog post.

Hanspeter Kriesi and **Ioana-Elena Oana**. 2021. “Transnational and domestic conflicts in asylum policies: preferences among the European publics.” Migration Policy Center Blog post.

**Ioana-Elena Oana** and Hanspeter Kriesi. 2020. “Report on Coronavirus Survey in Italy: First Two Waves.” EUI European Governance and Politics Programme. Online Research Report

**Ioana-Elena Oana** and Hanspeter Kriesi. 2020. “Report on Coronavirus Survey in Italy: Comparison of First Three Waves.” EUI European Governance and Politics Programme. Online Research Report

Thomann, Eva, **Ioana-Elena Oana**, and Stefan Wittwer. 2018. ”Performing fuzzy and crisp set QCA with R: A user-oriented beginner’s guide.”

## SELECTED GUEST LECTURES & CONFERENCE PRESENTATIONS

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**Freie Universität Berlin, Institute of Sociology** 06/2025  
*Invited Guest Lecture: Demand for EU Polity Building in the Shadow of the Russian Threat*

**EUSA - European Union Studies Association** 05/2025  
*Demand for EU Polity Building in the Shadow of the Russian Threat*

**SISP - Societa Italiana di Scienza Politica** 09/2024  
*Dynamics of protest mobilization in crises: comparing the Eurozone, Refugee, and Covid crises*

**CES - 30th International Conference of Europeanists** 07/2024  
*Crafting Solidarity: Experimental Evidence on the Cueing Effects of Domestic Politicians’ on Public Support for EU Solidarity Policies*

**SISP - Societa Italiana di Scienza Politica** 09/2023  
*A Passage to Europe? Decision-making Preferences in the European Polity in Times of Crisis*

<b>ISPI - Italian Institute for International Political Studies</b>	02/2023
<i>Invited Guest Talk: The War One Year on - the Unwanted Game Changer</i>	
<b>Solidarity in Europe (SiE) Conference, EUI, Florence</b>	01/2023
<i>Bounded solidarity? Experimental evidence on cross-national bonding in the EU during the COVID crisis</i>	
<b>UOC (Universitat Oberta de Catalunya)</b>	11/2022
<i>Invited Guest Lecture: Qualitative Comparative Analysis: what is it and when to use it?</i>	
<b>SASE - Society for the Advancement of Socio-Economics</b>	07/2022
<i>Circles of Bonding: Experimental Evidence on Cross-national Solidarity in the EU during the Covid Crisis.</i>	
<b>CES - Twenty-Eighth International Conference of Europeanists</b>	07/2022
<i>Populism, Dissatisfaction, and COVID-19 related Conspiracy Beliefs across Europe.</i>	
<b>Migration Policy Center Conference, EUI, Florence</b>	06/2022
<i>Dynamics of Protest and the Role of Civil Society in the Refugee Crisis.</i>	
<b>City University London - Political Change Lecture Series</b>	05/2022
<i>Invited Guest Lecture: Populism, Dissatisfaction, and COVID-19 related Conspiracy Beliefs across Europe.</i>	
<b>ECPR Conference of the Standing Group on European Union</b>	06/2021
<i>Populism, Dissatisfaction, and COVID-19 related Conspiracy Beliefs across Europe</i>	
<b>KU Leuven, Master program in European policies and politics</b>	02/2021
<i>Invited Guest Lecture: Comparative Analysis for Public Policy</i>	
<b>Expert Workshop on QCA, Antwerp Management School, Belgium</b>	05/2019
<i>Case Orientation and Parameters of Fit Orientation. A Proposal for Systematized Robustness Tests in QCA using R</i>	
<b>West University of Timisoara, Romania</b>	11/2018
<i>Invited Guest Lecture: Party and Protest Participation Patterns among Students in New and Old Democracies</i>	
<b>Exeter Doctoral Seminar, University of Exeter, UK</b>	03/2018
<i>Guest Lecture: How Policy Change affects Alternative Participation – A Vignette Experiment</i>	
<b>ECPR Joint Sessions of Workshops, Nottingham, UK</b>	04/2017
<i>The Policy Consequences of Alternative Participation: Civil Society Events and Governmental Attention to Issues</i>	
<b>ECPR General Conference, Prague, Czech Republic</b>	09/2016
<i>Income Inequality and Policy Responsiveness Perceptions: A Genetic Matching Approach</i>	

## METHODS TRAINING

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<b>Institute for Qualitative &amp; Multi-Method Research, Maxwell School, Syracuse, USA</b>	
<i>Workshops Attended: Automated Text-Analysis; Multi-method research; Natural experiments; Causal inference from causal models; QCA;</i>	
	06/2017
<b>ECPR Winter School in Methods and Techniques, Bamberg</b>	
<i>Workshop Attended: Multi-level modeling</i>	
	03/2016
<b>Central European University, Budapest</b>	
<i>Methods classes attended: Quantitative Methods: Analyzing Countries, Research Methods and Design, Multivariate Statistics, Survey Methodology, Qualitative Research Methods, Set-Theoretic Methods for</i>	



the Social Sciences, Network Science, Experimental Methods, Mathematical Statistics, Missing Data Problems in Statistical Inference; 2011-2015

## SERVICE TO THE PROFESSION

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**Reviewed for:** American Political Science Review, British Journal of Political Science, European Journal of Political Research, European Union Politics, Journal of European Public Policy, West European Politics, Sociological Methods & Research, European Political Science Review, Comparative European Politics, Regulation & Governance, Research & Politics, Policy & Society, Swiss Political Science Review, Regional & Federal Studies, Policy Studies Journal, Quality & Quantity, Social Movement Studies, PLOS ONE

## PROGRAMMING AND LANGUAGE SKILLS

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**Software:** R & RStudio - advanced; R Markdown - advanced; L<sup>A</sup>T<sub>E</sub>X- advanced; Python - intermediate; STATA - intermediate;

**Languages:** *Romanian* – native; *English* – fluent; *Italian* – fluent;  
*French* – intermediate/elementary; *Spanish* – elementary;

## REFERENCES

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