

ANGELA RUBIO

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SUMMARY

Reliable and friendly sales associate adept at learning and mastering new concepts and skills. Passionate about helping customers and creating satisfying shopping experiences.

SKILLS

- Reliable and dependable
- Retail display setup
- Trend analysis
- Team collaboration
- Customer Service
- Cash handling
- Product Knowledge

EDUCATION

Sanford Brown
San Antonio, TX • 07/2014

Bachelor of Arts: Fashion Design And Merchandising

WORK HISTORY

Panchtio's - Shift Lead

San Antonio, TX • 04/2017 - 01/2020

- Completed store opening and closing procedures, including setting up registers and checking products
- Worked with team members to improve performance and implement training updates
- Maintained safe working environment by observing safety procedures, policies and regulations
- Responded to and resolved customer questions and concerns
- Trained and coached new employees to maximize team performance
- Tracked receipts, employee hours and inventory movements
- Held daily meeting on daily sales and up selling techniques

Clothes Mentor - Cashier/Buyer

San Antonio, TX • 07/2014 - 05/2017

- Removed poor performing items from future buys
- Conferred with sales and purchasing to match customer preferences
- Restocked, arranged, and organized merchandise
- Processed POS transactions, including checks, cash and credit purchases or refunds
- Answered questions about store policies and concerns to support positive customer experiences
- Maintained current knowledge of store promotions and highlighted sales to customers