

# **Accounting for Financial Decision EMBA**

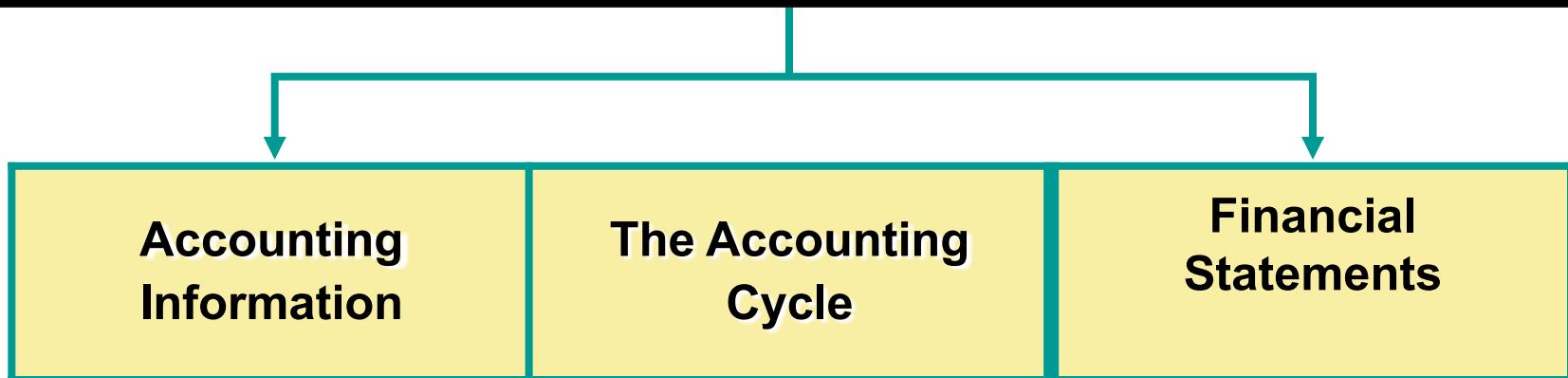
**Kathmandu University School of Management  
(KUSOM)**

**Rajesh Sharma, PhD**

# Accounting System

1. Understand basic accounting terminology.
2. Explain double-entry rules.
3. Identify steps in the accounting cycle.
4. Record transactions in journals, post to ledger accounts, and prepare a trial balance. Prepare financial statement.  
.....
5. Explain the reasons for preparing adjusting entries.
6. Prepare financial statement from the adjusted trial balance.
7. Prepare closing entries.

# The Accounting Information System



- Basic terminology
- Debits and credits
- Accounting equation
- Double Entry System

- Identifying and recording
- Journalizing
- Posting
- Trial balance
- Adjusting entries
- Adjusted trial balance
- Preparing financial statements
- Closing
- Post-closing trial balance
- Reversing entries
- Summary

- Income statement
- Statement of retained earnings
- Statement of financial position
- Closing entries

# Accounting Information System

## Accounting Information System (AIS)

- Collects and processes transaction data.
- Disseminates the information to interested parties.

# Basic Terminology

- Event
- Transaction
- Real Account
- Nominal Account
- Personal Account
- Journal
- Ledger
- Trial Balance
- Financial Statements
- Adjusting Entries
- Closing Entries

# Debits and Credits

- An **Account** shows the effect of transactions on a given asset, liability, equity, revenue, or expense account.
- **Double-entry** accounting system (two-sided effect).
- Recording done by debiting at least one account and crediting another.
- **DEBITS must equal CREDITS.**

# Debits and Credits

**Account**



- An arrangement that shows the effect of transactions on an account.
- Debit = Left
- Credit = Right

An Account can  
be illustrated in a  
T-Account form.



**Account Name**

**Debit / Dr.**

**Credit / Cr.**

# Debits and Credits

If Debit entries are **greater than** Credit entries, the account will have a debit balance.

Account Name	
Debit / Dr.	Credit / Cr.
Transaction #1	\$10,000
Transaction #3	8,000
Balance	
\$15,000	

# Debits and Credits

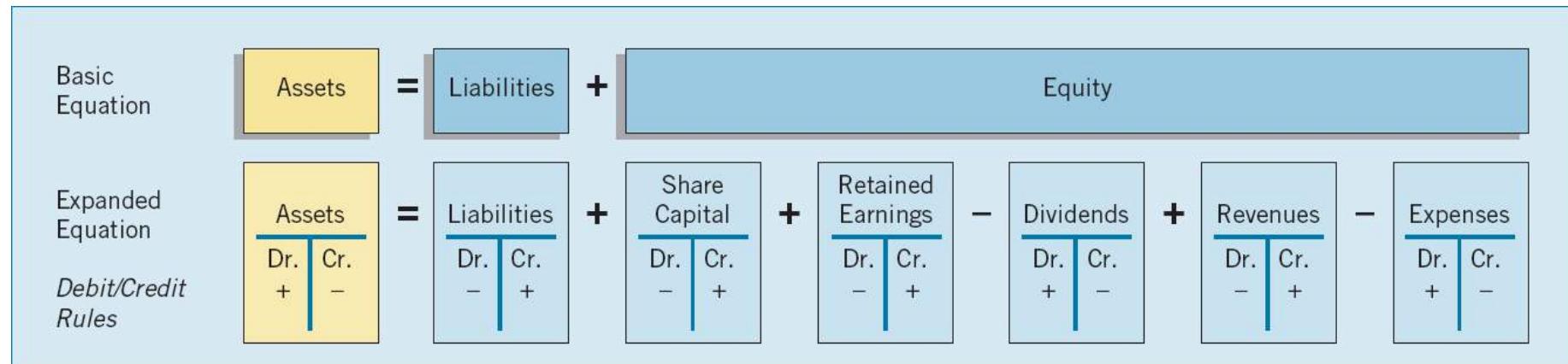
If Credit entries are **greater than** Debit entries, the account will have a credit balance.

Account Name			
	Debit / Dr.	Credit / Cr.	
Transaction #1	\$10,000	\$3,000	Transaction #2
		8,000	Transaction #3
Balance		<b>\$1,000</b>	

# The Accounting Equation

Relationship among the assets, liabilities and equity of a business:

Illustration 3-3



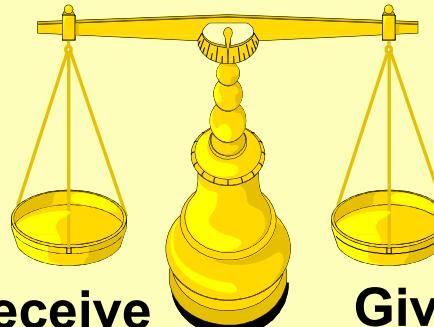
The equation must be in balance after every transaction.  
For every **Debit** there must be a **Credit**.

# The Double Entry System

# Double-Entry Accounting

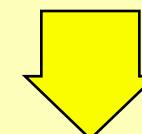
“ Double-entry accounting is based on a simple concept: each party in a business transaction will receive something and give something in return. In bookkeeping terms, what is received is a debit and what is given is a credit. The T account is a representation of a scale or balance.”

## Scale or Balance

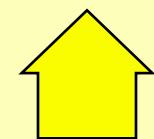


## T account

Left Side  
Receive  
DEBIT



Right Side  
Give  
CREDIT



Luca Pacioli  
Developer of  
Double-Entry  
Accounting

# **The Double Entry System**

Each transaction is recorded with at least:

One debit

One credit

Total debits must equal total credits.

# The Double Entry System

- Some businesses enter into thousands of transactions daily or even hourly.

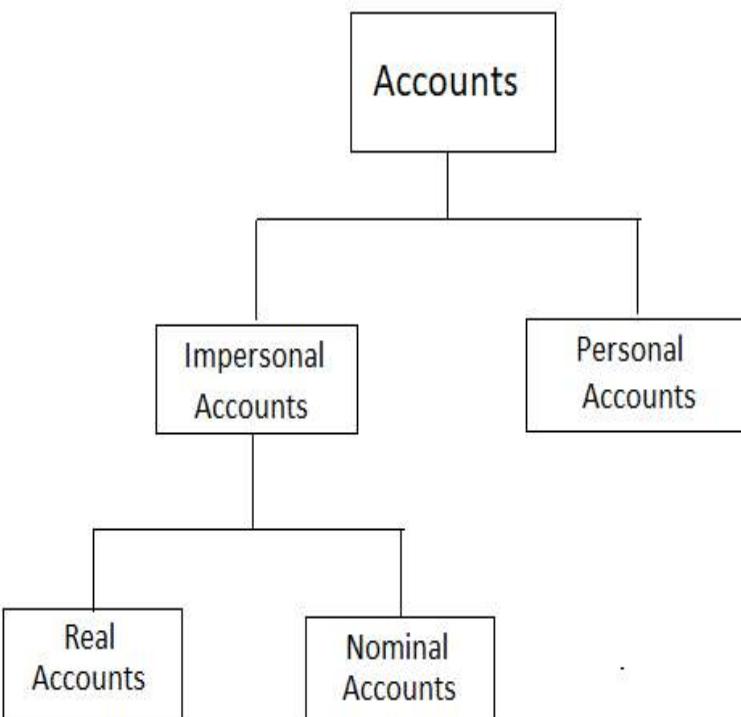
Accountants must carefully keep track of and record these transactions in a systematic manner.

- Accountants use a double-entry accounting system in which at least two accounts are always affected by each transaction.
- Should understand the classification of accounts.

# Classification of Accounts

- Accounts are classified using two approaches:  
Traditional approach (also known as the British approach)  
Modern approach (also known as the American approach)

## Traditional



## Modern

**Asset accounts:** Examples include land accounts, machinery accounts, accounts receivable accounts, prepaid rent accounts, and cash accounts.

**Liability accounts:** Examples include loan accounts, accounts payable accounts, wages payable accounts, salaries payable accounts, and rent payable accounts.

**Revenue accounts:** Examples include sales accounts, service revenue accounts, rent revenue accounts, and interest revenue accounts.

**Expense accounts:** Examples include wage expense accounts, commission expense accounts, salary expense accounts, and rent expense accounts.

**Capital/ Owner's equity accounts:** An example is an individual owner's account (e.g., Mr. X's account).

# Classification of Accounts

- Real Account = Debit –What comes in  
Credit- what goes out

Personal accounts are the accounts that are used to record transactions relating to individual persons, firms, companies, or other organizations. Examples of such accounts include an individual's accounts (e.g., Mr. X's account), the accounts held by modern enterprises, and city bank accounts.

- Personal Account = Debit –Receiver  
(Balance Sheet) Credit - Giver

Real accounts exist even after the end of accounting period. For the next accounting period, these accounts start with a non-zero balance, which is carried forward from the previous accounting period. Examples of such accounts include machinery accounts, land accounts, furniture accounts, cash accounts, and accounts payable accounts.

- Nominal Account = Debit –Expenses/Losses  
(Income Statement) Credit- Incomes/Gains

Nominal accounts are closed at the end of the accounting period. For the next account period, these accounts start with a zero balance. Nominal accounts typically cover issues such as revenue, expenses, gain, loss.

# Classification of Accounts

There are some asset accounts:

- Cash
- Notes Receivable
- Accounts Receivable
- Prepaid Expenses
- Land
- Building
- Equipment

# Classification of Accounts

There are some liability accounts:

- Notes Payable
- Accounts Payable
- Accrued Liabilities (for expenses incurred but not paid)
- Long-term Liabilities (bonds)

# Classification of Accounts

There are some owner's equity accounts:

- Capital or owner's interest in the business
- Revenues
- Expenses

# The Double Entry System

The system records the **two-sided effect** of transactions

Transaction	Two-sided effect
Bought furniture for cash	Decrease in <i>one</i> asset Increase in <i>another</i> asset
Took a loan in cash	Increase in an asset Increase in a liability

# Double-Entry System Illustration

1. Owners invest \$40,000 in exchange for share capital

$$\begin{array}{ccc} \text{Assets} & = & \text{Liabilities} + \text{Equity} \\ + 40,000 & & + 40,000 \end{array}$$

# Double-Entry System Illustration

2. Disburse \$600 cash for secretarial wages.

Assets	=	Liabilities	+	Equity
- 600				- 600 (expense)

# Double-Entry System Illustration

3. Purchase office equipment priced at \$5,200, giving a 10 percent promissory note in exchange.

$$\begin{array}{ccc} \text{Assets} & = & \text{Liabilities} + \text{Equity} \\ + 5,200 & & + 5,200 \end{array}$$

# Double-Entry System Illustration

4. Received \$4,000 cash for services rendered.

Assets	=	Liabilities	+	Equity
+ 4,000				+ 4,000 (revenue)

# Double-Entry System Illustration

5. Pay off a short-term liability of \$7,000.

$$\begin{array}{ccc} \text{Assets} & = & \text{Liabilities} + \text{Equity} \\ -7,000 & & -7,000 \end{array}$$

# Double-Entry System Illustration

6. Declared a cash dividend of \$5,000.

$$\text{Assets} = \text{Liabilities} + \text{Equity}$$
$$+ 5,000 \quad - 5,000$$

# Double-Entry System Illustration

7. Convert a long-term liability of \$80,000 into ordinary shares.

$$\begin{array}{ccc} \text{Assets} & = & \text{Liabilities} + \text{Equity} \\ & & \\ & - 80,000 & + 80,000 \end{array}$$

# Double-Entry System Illustration

8. Pay cash of \$16,000 for a delivery van.

$$\text{Assets} = \text{Liabilities} + \text{Equity}$$

- 16,000

+ 16,000

Note that the accounting equation equality is maintained **after recording each transaction**.

# Debits and Credits Summary

Normal  
Balance  
**Debit**

Normal  
Balance  
**Credit**

## Assets

Debit / Dr.	Credit / Cr.
↑	↓
Normal Balance	

Chapter  
3-23

## Expense

Debit / Dr.	Credit / Cr.
↑	↓
Normal Balance	

Chapter  
3-27

Liabilities	
Debit / Dr.	Credit / Cr.
↓	↑
	Normal Balance

Normal Balance

## Equity

Debit / Dr.	Credit / Cr.
↓	↑
	Normal Balance

Chapter  
3-25

## Revenue

Debit / Dr.	Credit / Cr.
↓	↑
	Normal Balance

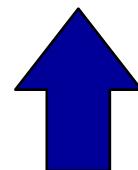
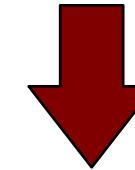
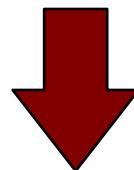
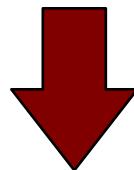
Chapter  
3-26

# Debits and Credits Summary

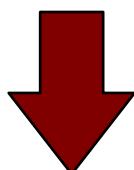
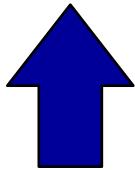
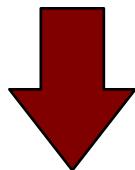
## Statement of Financial Position

$$\underline{\text{Asset}} = \underline{\text{Liability}} + \underline{\text{Equity}}$$

Debit



Credit



## Income Statement

$$\underline{\text{Revenue} - \text{Expense}} =$$

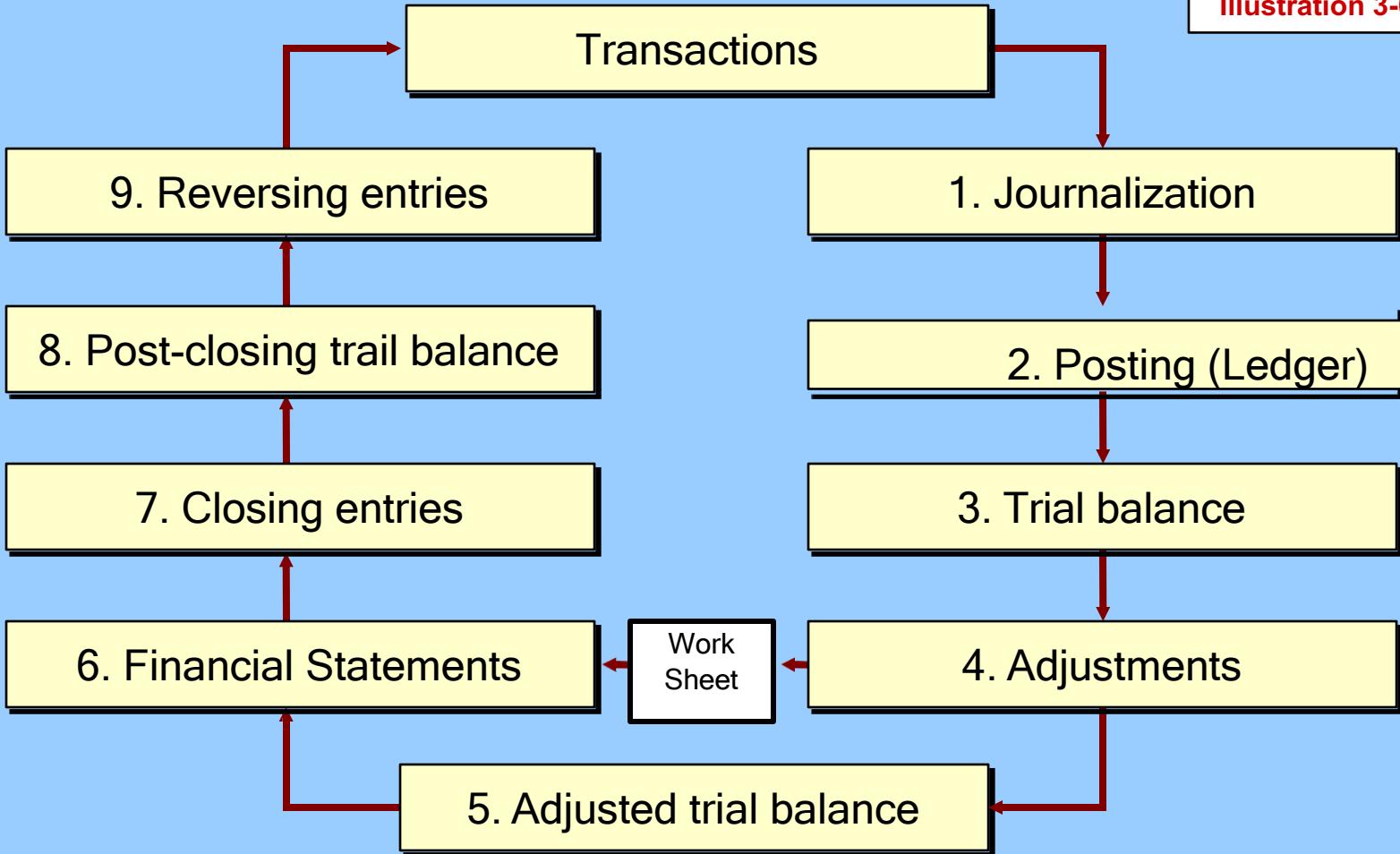
## Double-Entry System Illustration

Note that the accounting equation equality  
is maintained

**ONLY after recording each transaction.**

# The Accounting Cycle

Illustration 3-6



# The Accounting Cycle: Steps

1. Analyze the transaction
2. Journalize the transaction
3. Post the transaction to accounts in **ledger**
4. Prepare the **trial balance**
5. Prepare financial statements

# The Recording Process

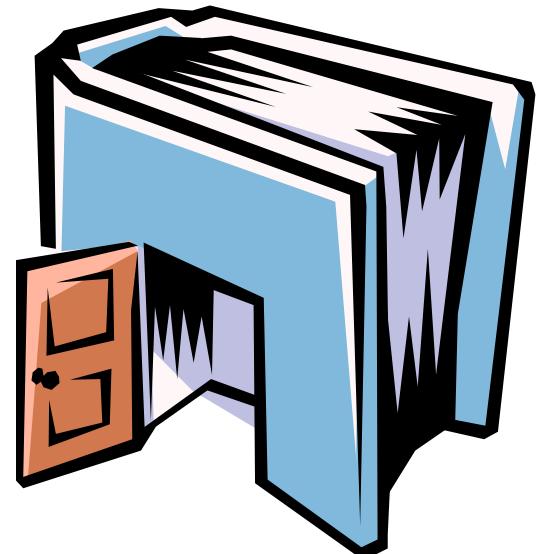
The process starts with source documents, which are the supporting original records of any transaction.

Examples are sales slips or invoices, check stubs, purchase orders, receiving reports, and cash receipt slips.

# The Recording Process

In the second step, an analysis of the transaction is placed in the book of original entry, which is a chronological record of how the transactions affect the balances of applicable accounts.

The most common example is the general journal - a diary of all events (transactions) in an entity's life.



# The Recording Process

In the third step, transactions are entered into the ledger.

Remember that a transaction is not entered in just one place; it must be entered in each account that it affects.

Depending on the nature of the organization, analysis of the transactions could occur continuously or periodically.

# The Recording Process

The fourth step includes the preparation of the trial balance, which is a simple listing of all accounts from the ledger with their balances.

Aids in verifying accuracy and in preparing the financial statements

Prepared periodically as necessary

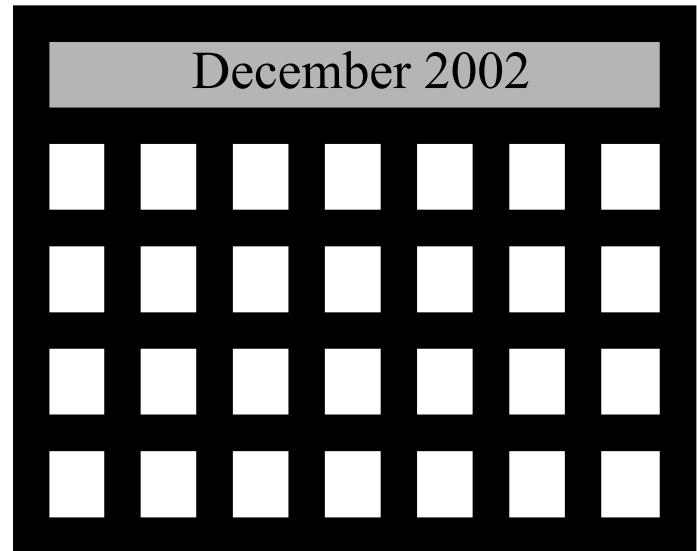


# The Recording Process

In the final step, the financial statements are prepared.

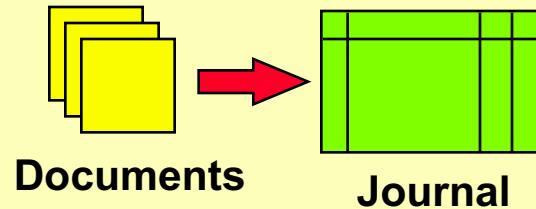
Financial statements may be prepared after each quarter of the year.

The companies may prepare financial statements at various other intervals to meet the needs of their users.



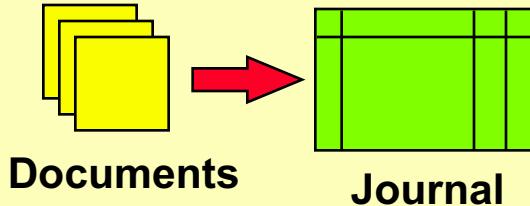
# Accounting Cycle

1. Transactions are analyzed and recorded in journal.

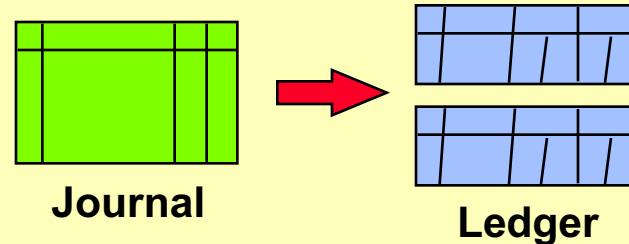


# Accounting Cycle

1. Transactions are analyzed and recorded in journal.

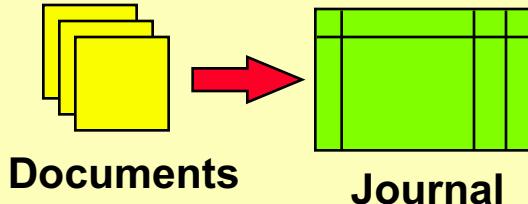


2. Transactions are posted from journal to ledger.

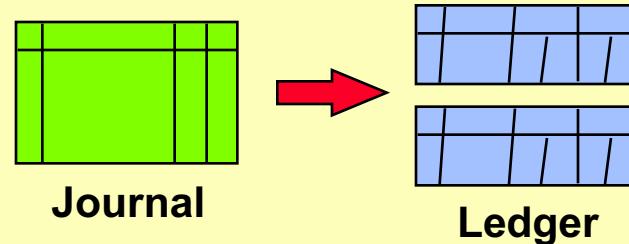


# Accounting Cycle

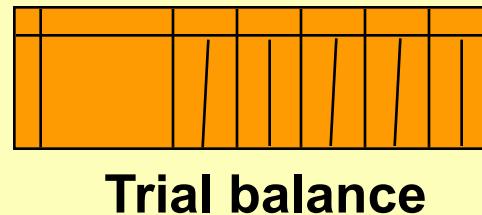
1. Transactions are analyzed and recorded in journal.



2. Transactions are posted from journal to ledger.

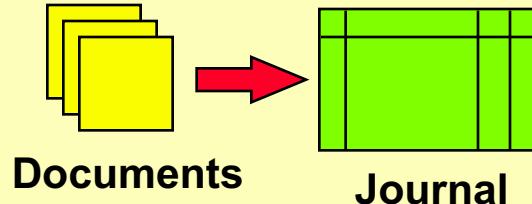


3. Trial balance is prepared,

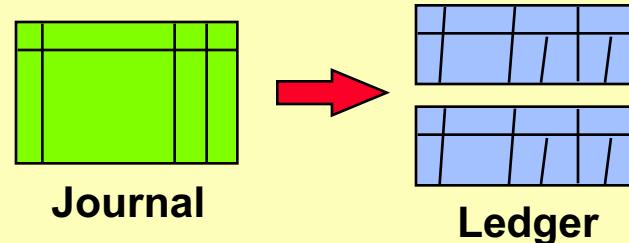


# Accounting Cycle

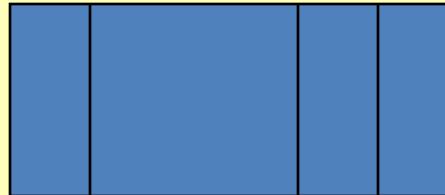
1. Transactions are analyzed and recorded in journal.



2. Transactions are posted from journal to ledger.



3. Trial balance is prepared,



4. Financial statements are prepared and distributed.



# 1. Journalizing

**General Journal** - a chronological record of transactions.  
**Journal Entries** are recorded in the journal.

**September 1:** Shareholders invested \$15,000 cash in the corporation in exchange for ordinary shares.

Illustration 3-7

GENERAL JOURNAL				J1
Date	Account Titles and Explanation	Ref.	Debit	Credit
2011 Sept. 1	Cash Share Capital—Ordinary (Issued ordinary shares for cash)		15,000	15,000

# **XYZ Ltd.**

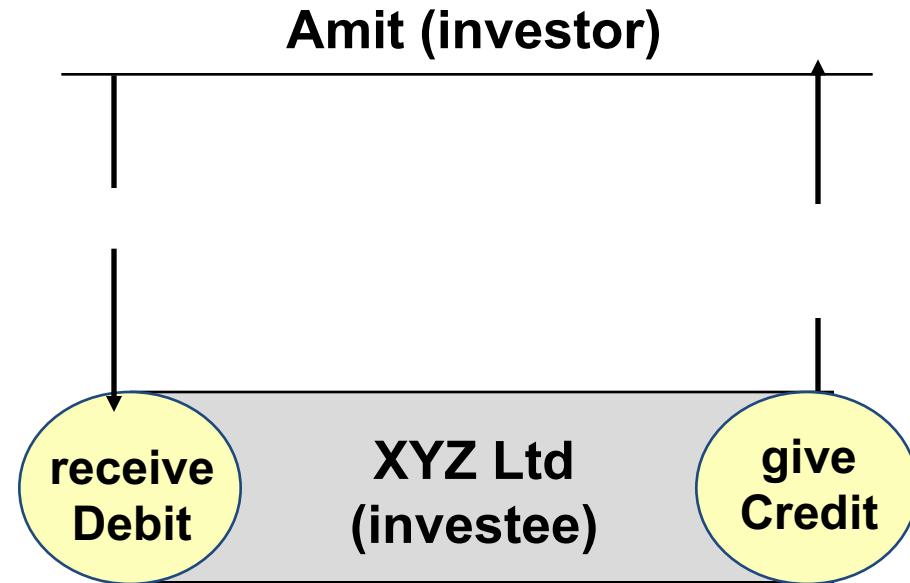
## **A Sole Proprietorship**

**“ On November 1, 2002, A started a sole proprietorship called XYZ Ltd. The following double-entry transactions show how amounts received (debits) always equal amounts given (credits).”**

# Business Transactions

Entry A.

Amit deposits  
Rs25,000 in a  
bank account for  
XYZ Ltd..



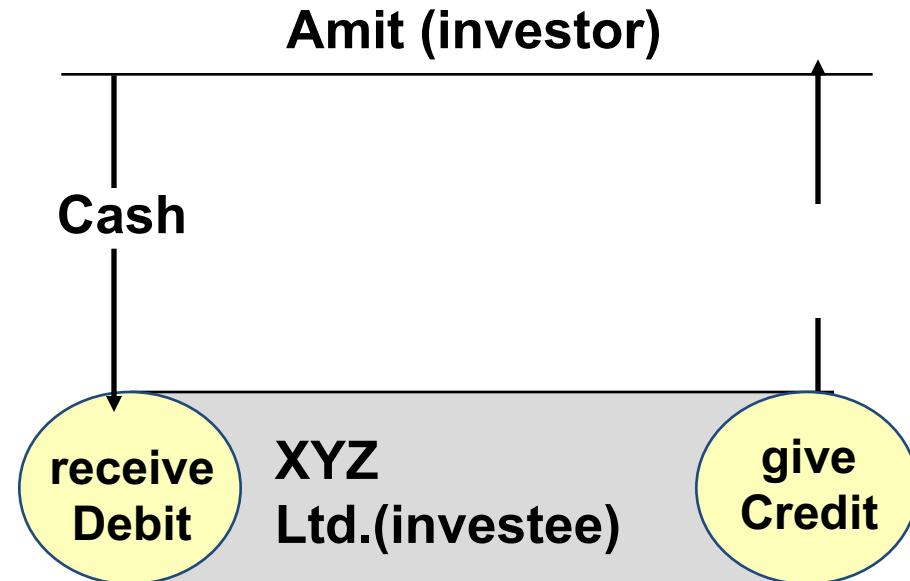
Journal

Date	Description	Debit	Credit
11/1			

# Business Transactions

Entry A.

Amit deposits  
Rs25,000 in a  
bank account for  
XYZ Ltd..



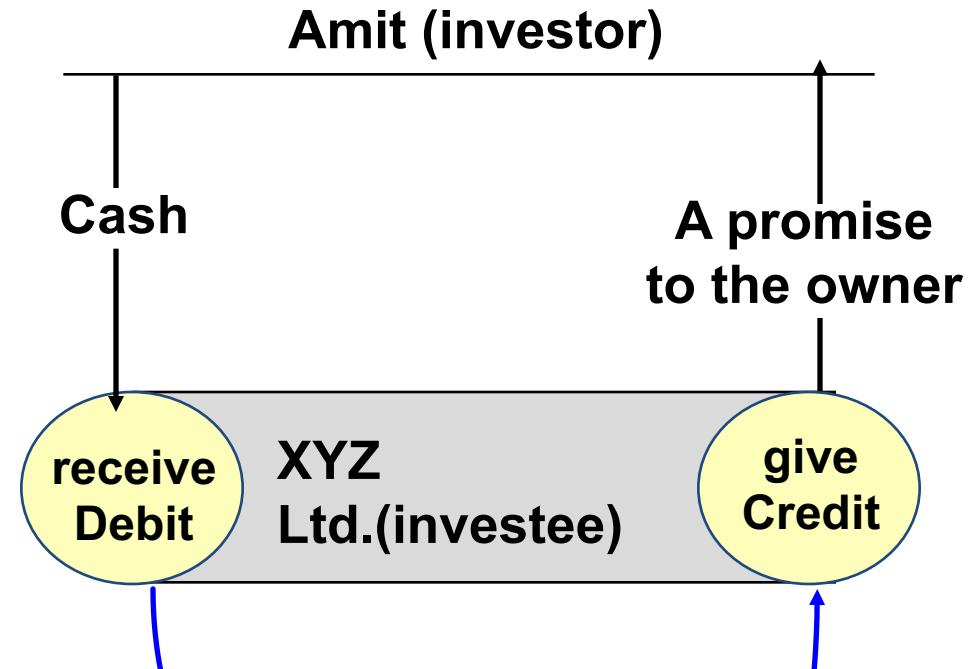
| Journal

Date	Description	Debit	Credit
11/1	Cash	25,000	

# Business Transactions

Entry A.

Amit deposits Rs 25,000 in a bank account for XYZ Ltd..



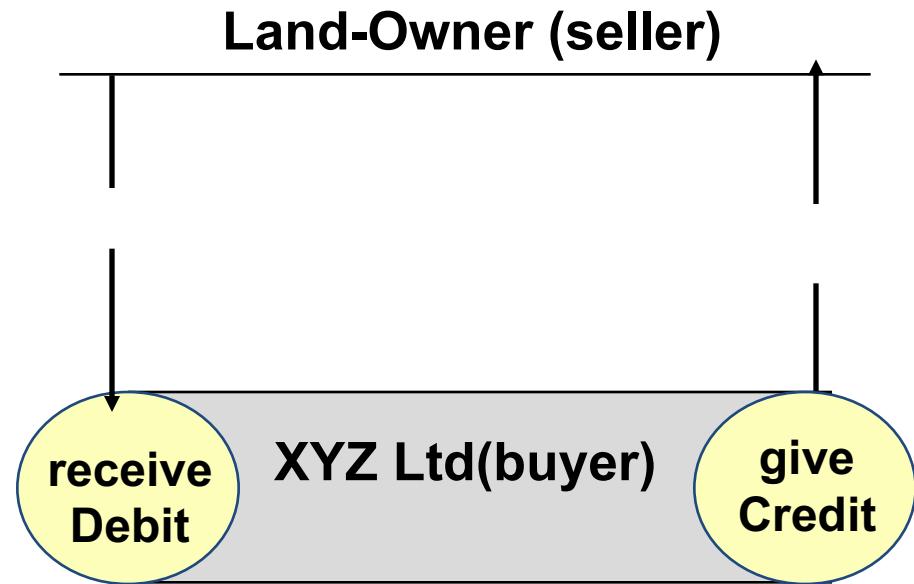
Journal

Date	Description	Debit	Credit
11/1	Cash Amit, Capital	25,000	25,000

# Business Transactions

Entry B.

XYZ Ltd. buys land  
for Rs20,000.



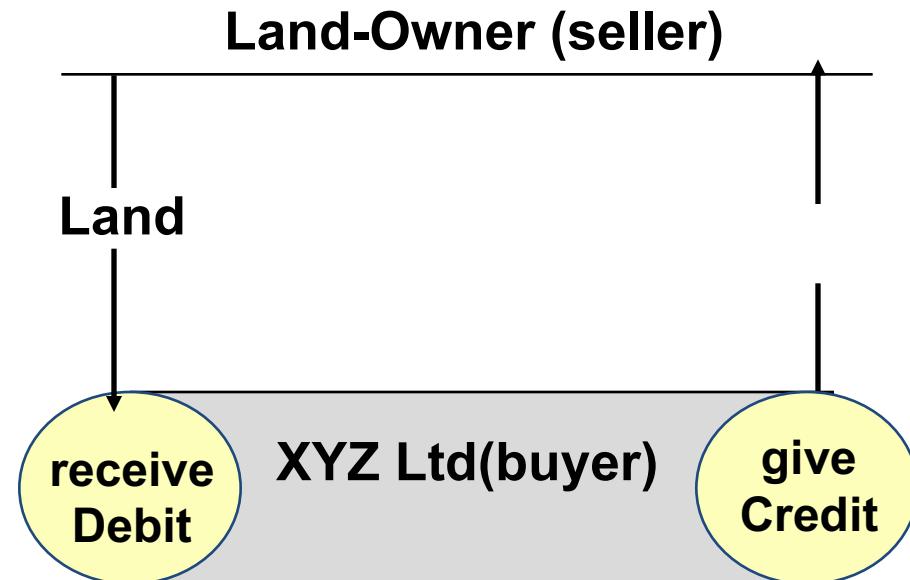
Journal

Date	Description	Debit	Credit
11/5			

# Business Transactions

Entry B.

XYZ Ltd. buys land  
for Rs20,000.



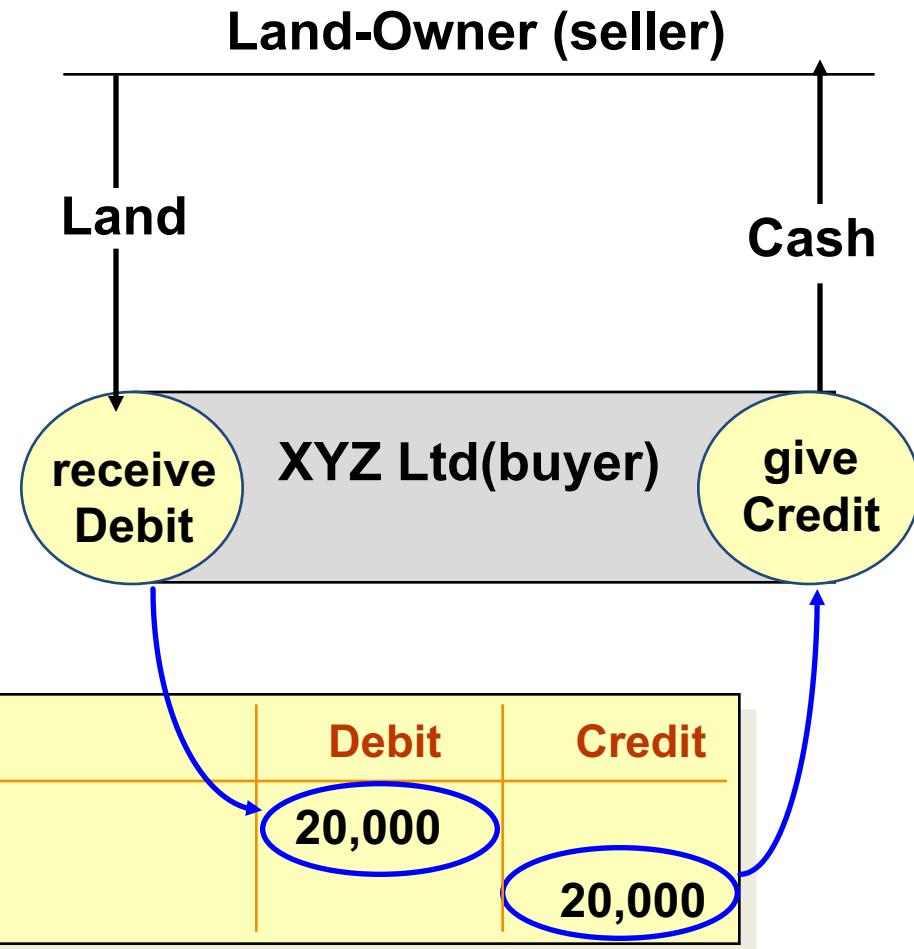
General Journal

Date	Description	Debit	Credit
11/5	Land	20,000	

# Business Transactions

## Entry B.

XYZ Ltd. buys land for Rs 20,000.



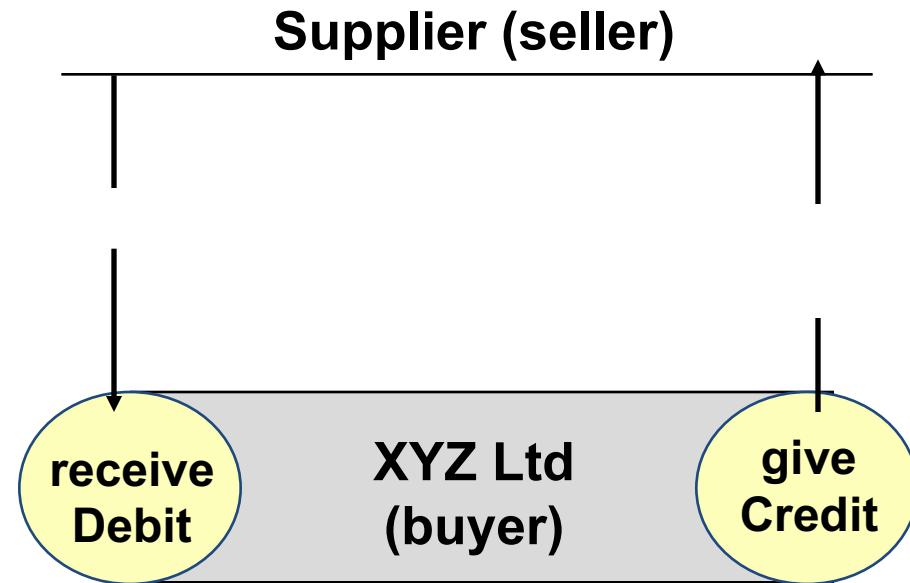
## Journal

Date	Description	Debit	Credit
11/5	Land	20,000	
	Cash		20,000

# Business Transactions

## Entry C.

**XYZ Ltd. buys supplies for Rs1,350, agreeing to pay in the near future.**



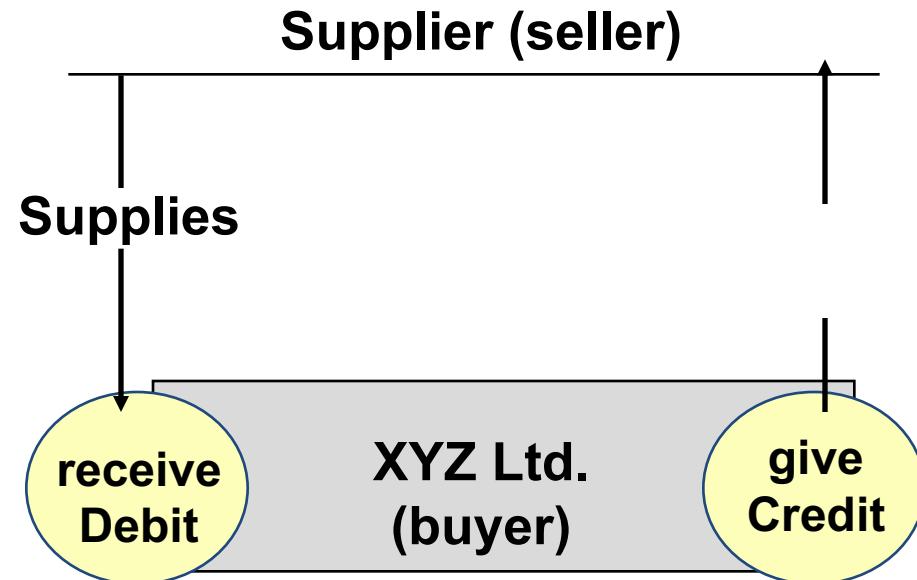
## Journal

Date	Description	Debit	Credit
11/10			

# Business Transactions

## Entry C.

XYZ Ltd. buys goods for Rs1,350, agreeing to pay in the near future.



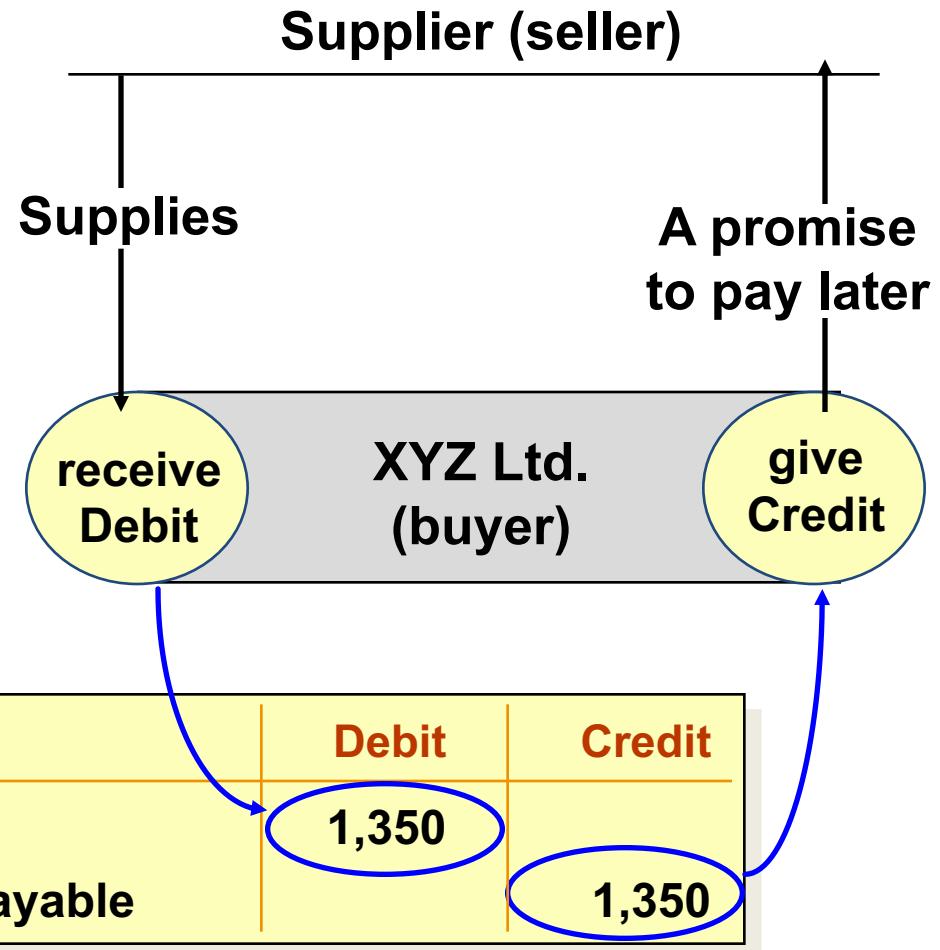
## General Journal

Date	Description	Debit	Credit
11/10	Purchases	1,350	

# Business Transactions

## Entry C.

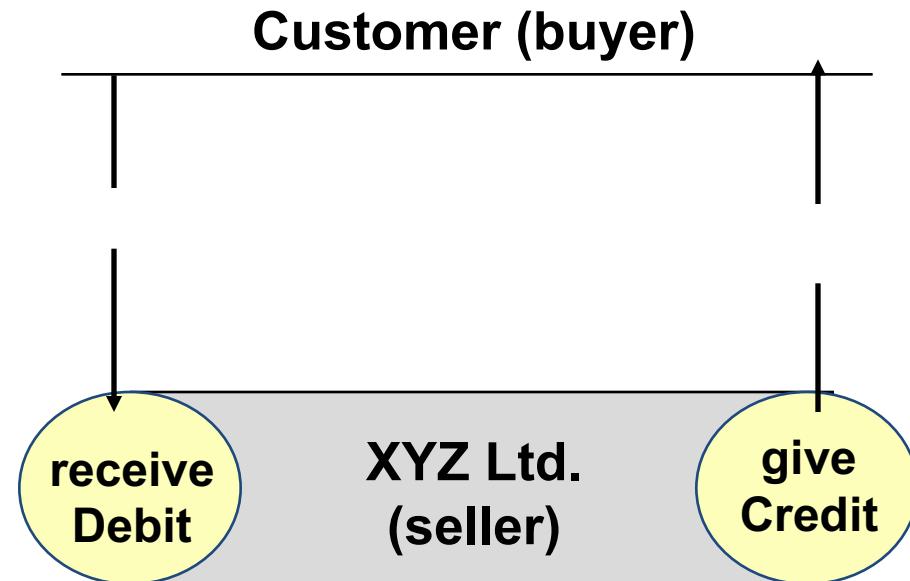
XYZ Ltd. buys goods for Rs1,350, agreeing to pay in the near future.



# Business Transactions

Entry D.

XYZ Ltd. earns fees of Rs7,500, receiving cash.



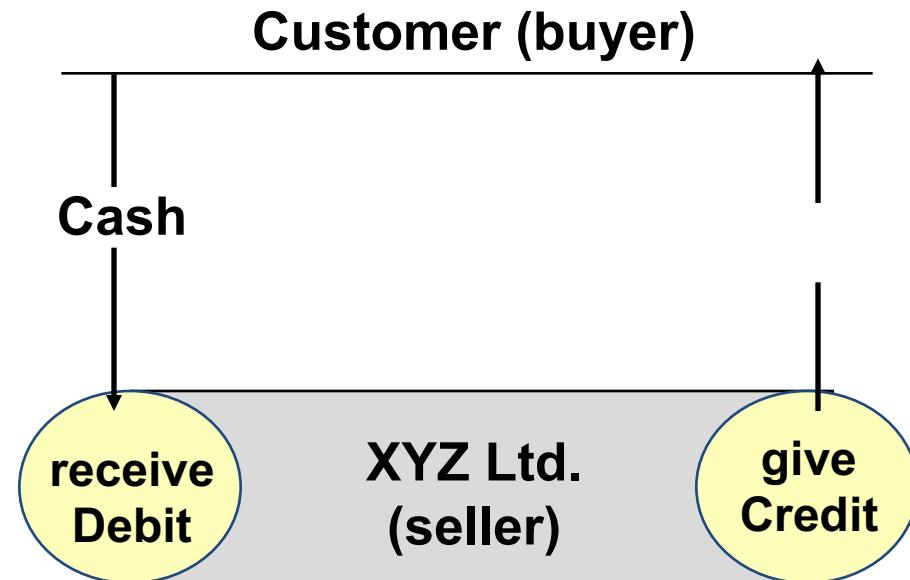
Journal

Date	Description	Debit	Credit
11/18			

# Business Transactions

## Entry D.

XYZ Ltd. earns fees of Rs7,500, receiving cash.



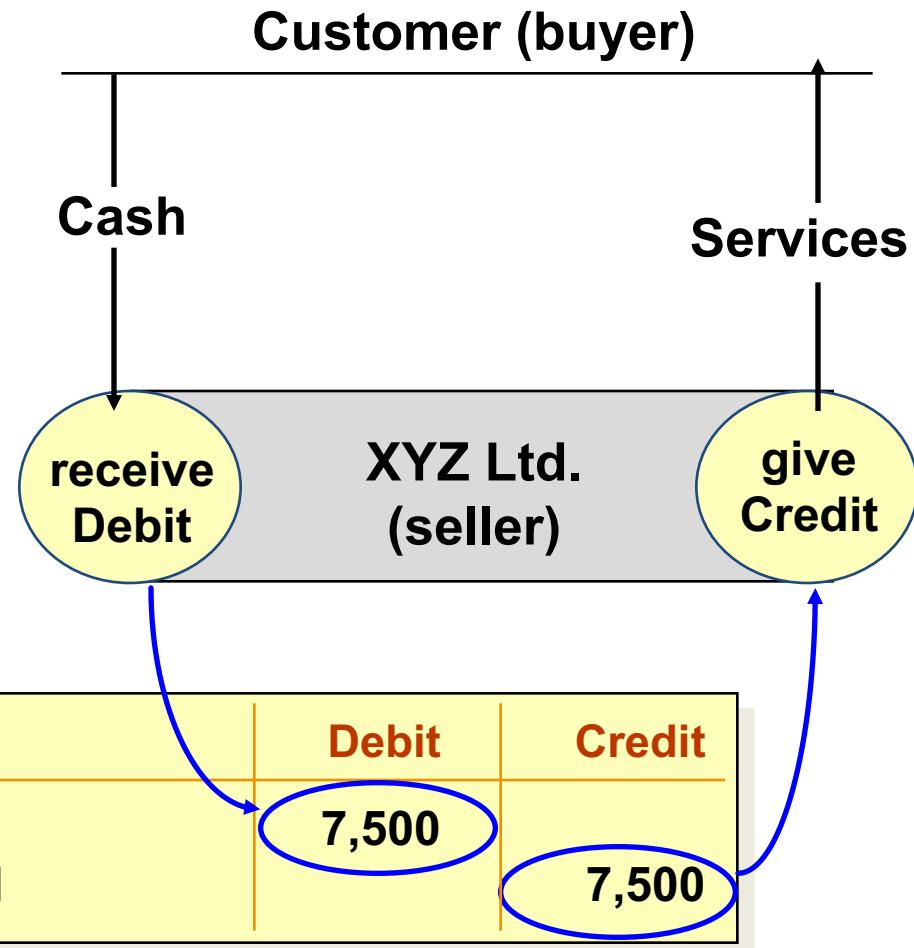
## Journal

Date	Description	Debit	Credit
11/18	Cash	7,500	

# Business Transactions

## Entry D.

XYZ Ltd. earns fees of Rs7,500, receiving cash.



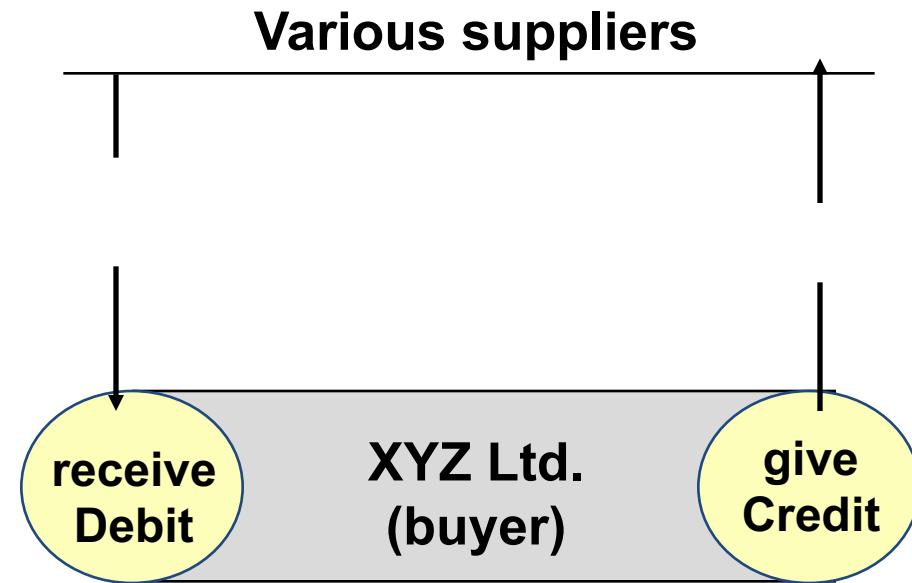
## Journal

Date	Description	Debit	Credit
11/18	Cash Fees Earned	7,500	7,500

# Business Transactions

Entry E.

**XYZ Ltd. paid:**  
**wages, Rs 2,125;**  
**rent, Rs 800;**  
**commissions,**  
**Rs450; and misc,**  
**Rs275.**



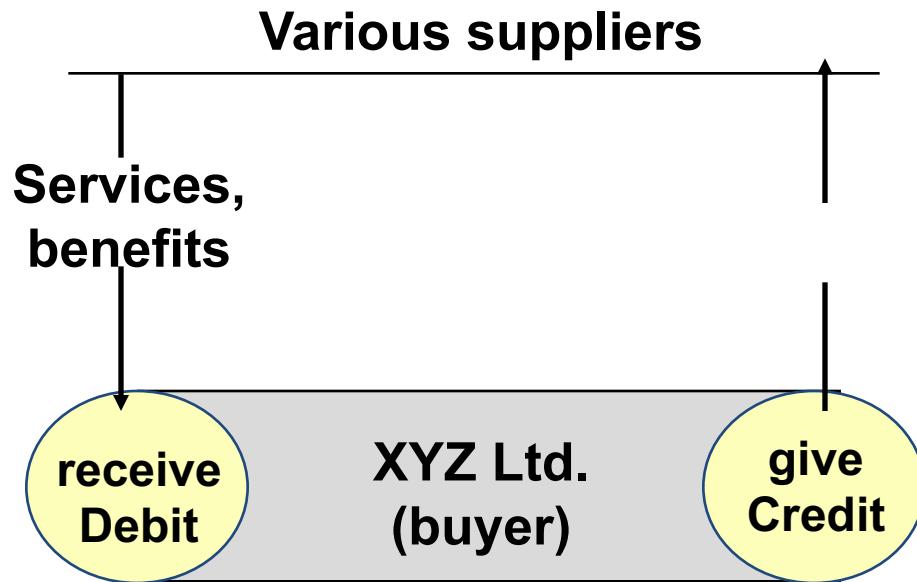
Journal

Date	Description	Debit	Credit

# Business Transactions

Entry E.

XYZ Ltd. paid: wages, Rs 2,125; rent, Rs 800; commissions, Rs450; and miscellaneous, Rs275.



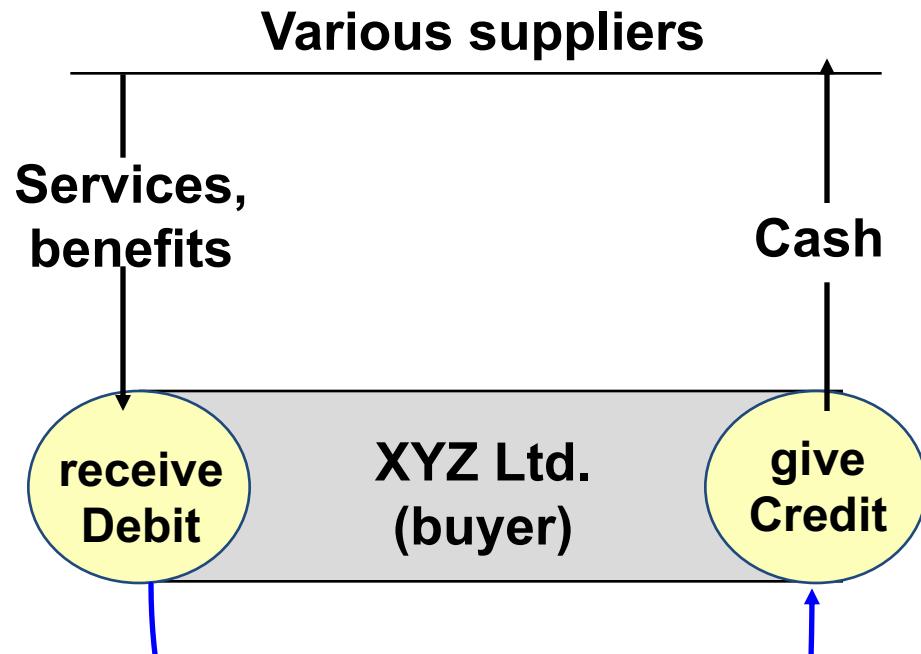
Journal

Date	Description	Debit	Credit
11/18	Wages Expense Rent Expense Commission Misc. Expense	2,125 800 450 275	

# Business Transactions

Entry E.

**XYZ Ltd. paid:**  
wages, Rs 2,125;  
rent, Rs 800;  
commissions, Rs  
450; and misc Rs  
275.



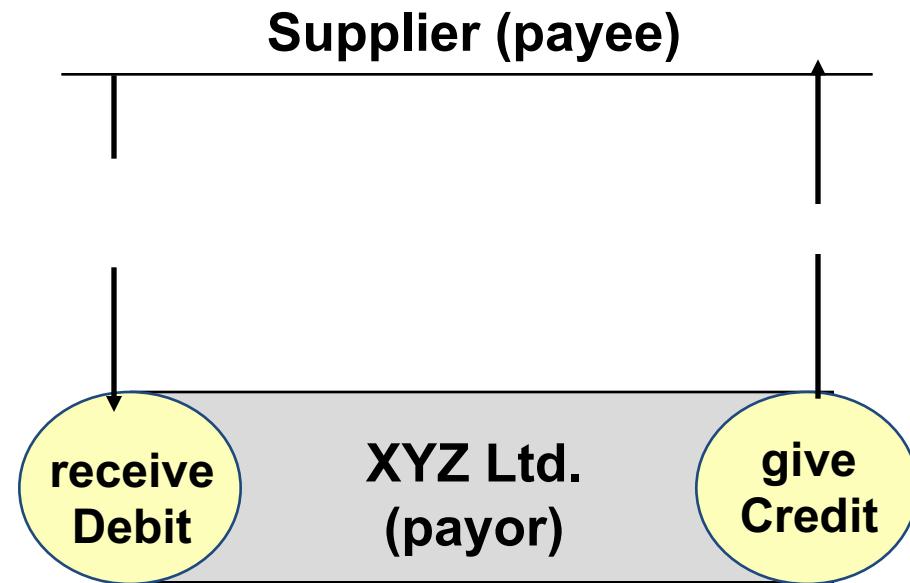
Journal

Date	Description	Debit	Credit
11/18	Wages Expense Rent Expense Commission Misc. Expense Cash	2,125 800 450 275	3,650

# Business Transactions

Entry F.

XYZ Ltd. pays  
Rs950 to creditors  
on account.



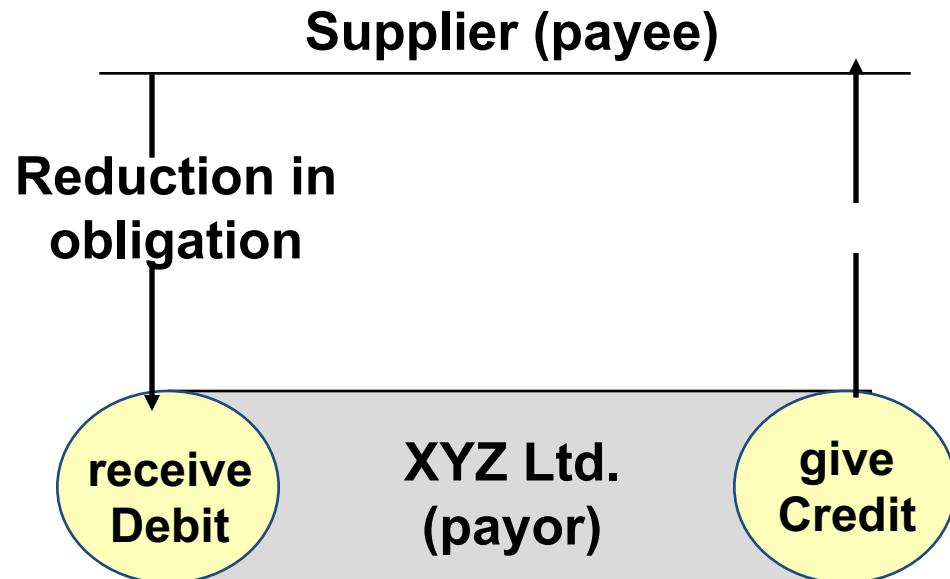
Journal

Date	Description	Debit	Credit
11/30			

# Business Transactions

Entry F.

XYZ Ltd. pays  
Rs950 to creditors  
on account.



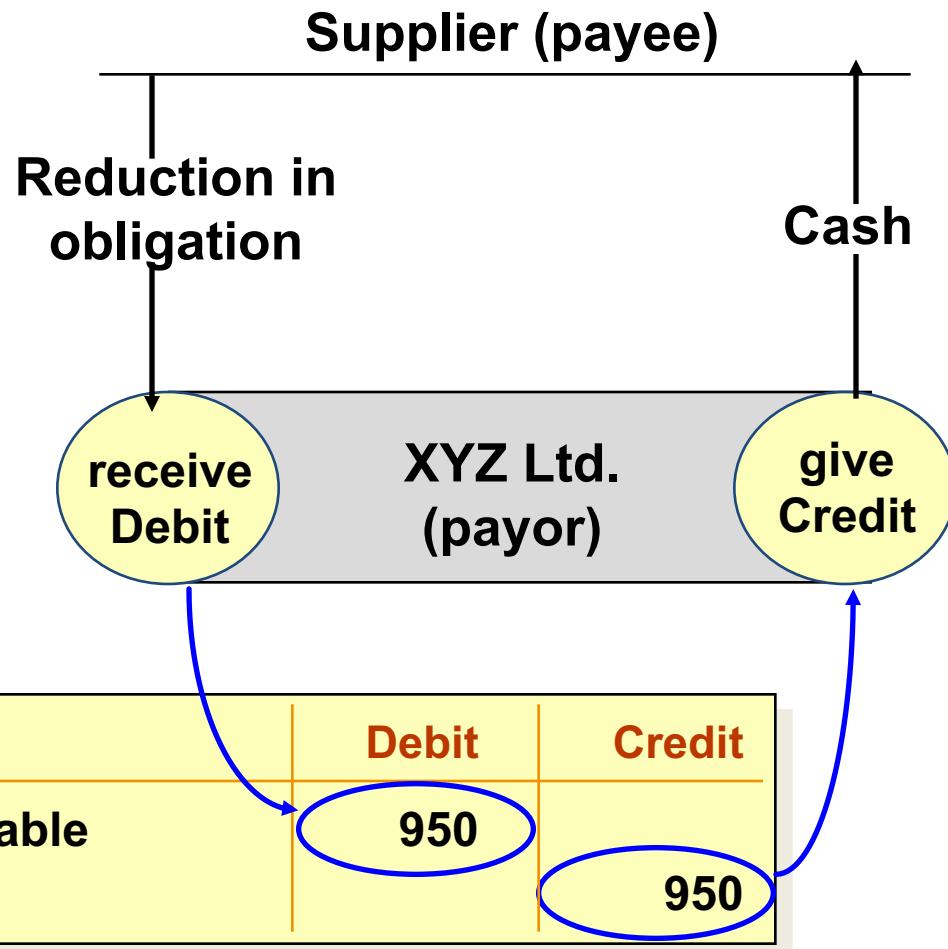
Journal

Date	Description	Debit	Credit
11/30	Accounts Payable	950	

# Business Transactions

Entry F.

XYZ Ltd. pays  
Rs950 to creditors  
on account.



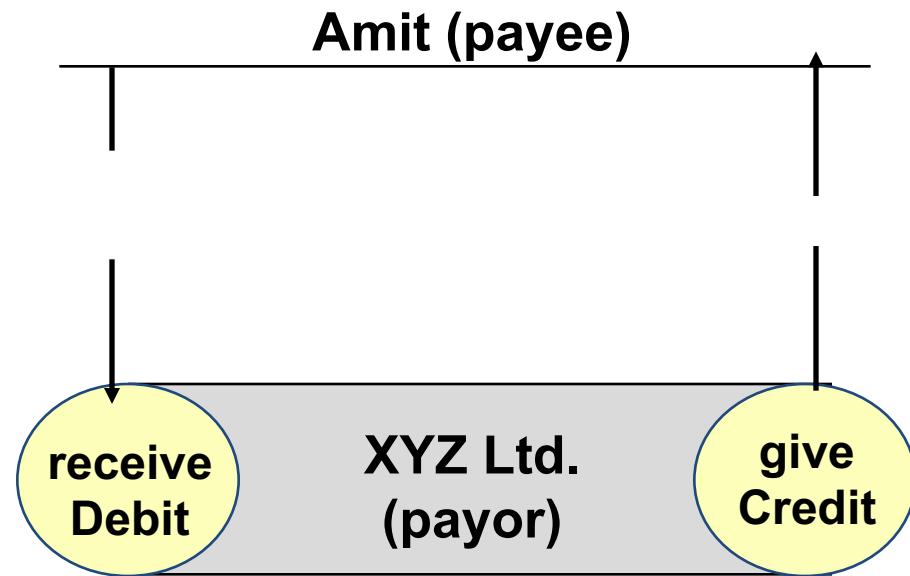
Journal

Date	Description	Debit	Credit
11/30	Accounts Payable Cash	950	950

# Business Transactions

Entry H.

Amit withdraws Rs 2,000 in cash.



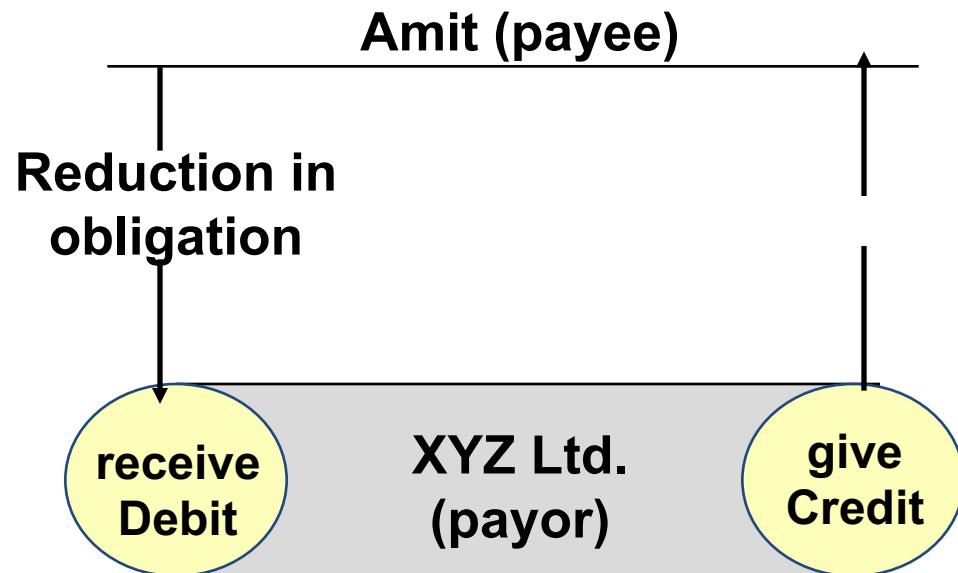
Journal

Date	Description	Debit	Credit
11/30			

# Business Transactions

Entry H.

Amit withdraws Rs 2,000 in cash.



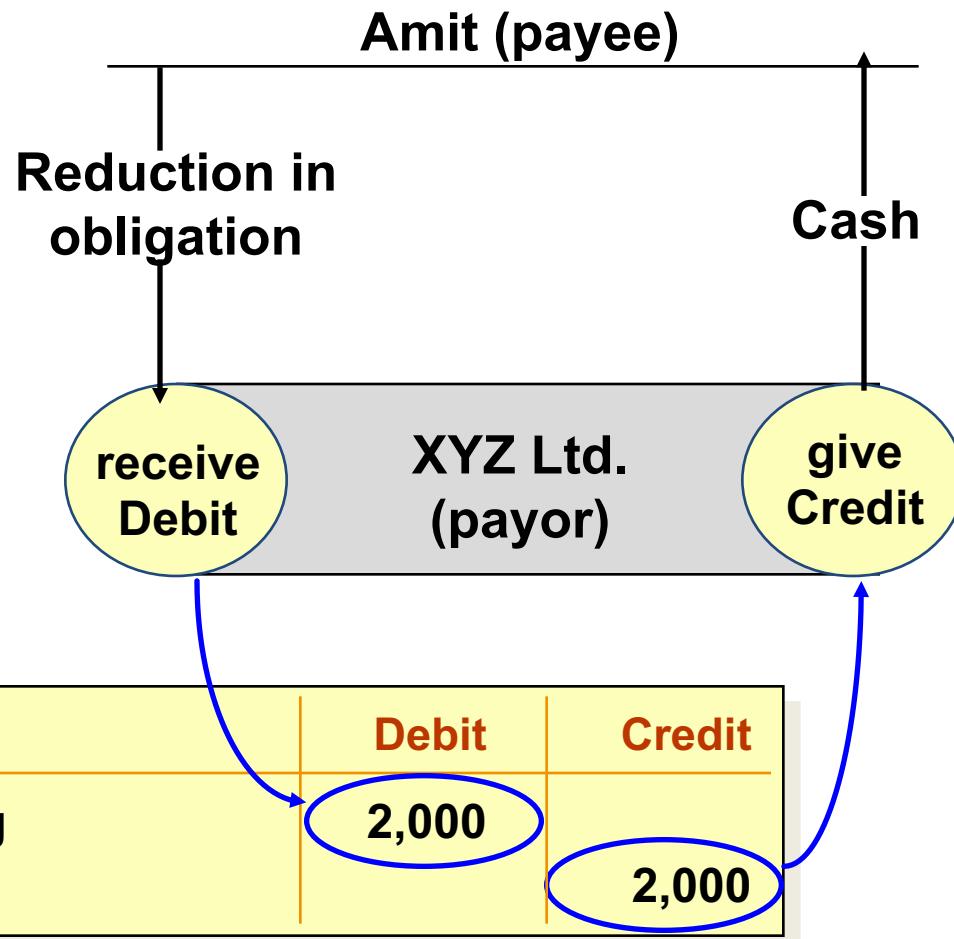
Journal

Date	Description	Debit	Credit
11/30	Amit, Drawing	2,000	

# Business Transactions

Entry H.

Amit withdraws Rs 2,000 in cash.



## 2. Posting/ Ledger

**Posting** - the process of transferring amounts from the journal to the ledger accounts.

Illustration 3-7

GENERAL JOURNAL			J1	
Date	Account Titles and Explanation	Ref.	Debit	Credit
2011 Sept. 1	Cash Share Capital—Ordinary (Issued ordinary shares for cash)		15,000	15,000

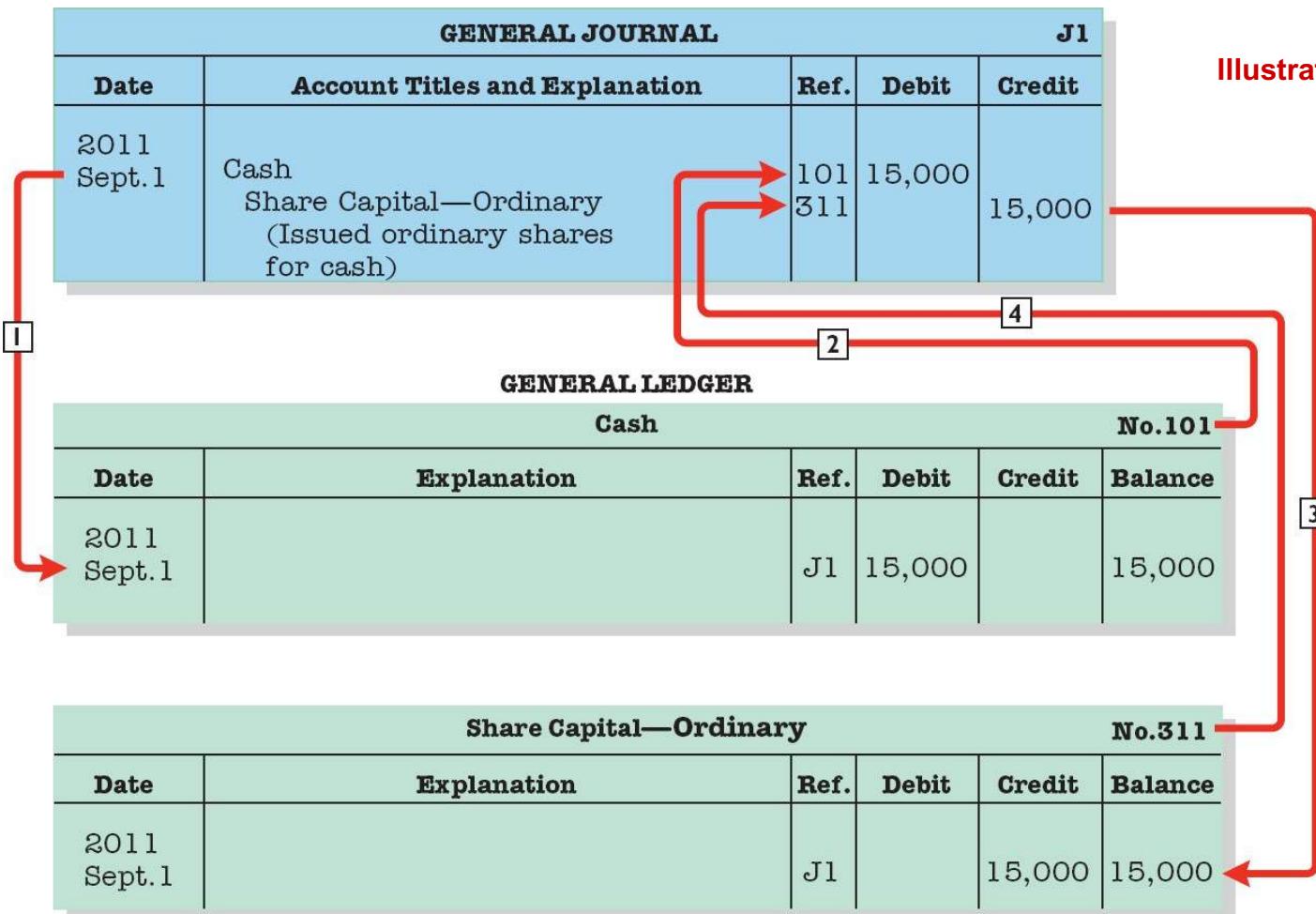
GENERAL LEDGER

Illustration 3-8

Cash		No.101-			
Date	Explanation	Ref.	Debit	Credit	Balance

## 2. Posting/ Ledger

**Posting** - Transferring amounts from journal to ledger.



## 2. Posting/ Ledger

### Expanded Example

The purpose of transaction analysis is

- (1) to identify the type of account involved, and
- (2) to determine whether a debit or a credit is required.

Keep in mind that every journal entry affects one or more of the following items: assets, liabilities, equity, revenues, or expense.

## 2. Posting

1. October 1: Shareholders invest \$100,000 cash in an advertising venture to be known as Pioneer Advertising Agency Inc.

Illustration 3-9

## 2. Posting

1. October 1: Shareholders invest \$100,000 cash in an advertising venture to be known as Pioneer Advertising Agency Inc.

Illustration 3-9

Oct. 1	Cash	100,000
	Share capital - ordinary	100,000

Cash		Share Capital - Ordinary	
Debit	Credit	Debit	Credit
100,000			100,000

## 2. Posting

2. October 1: Pioneer Advertising purchases office equipment costing \$50,000 by signing a 3-month, note payable.

Illustration 3-10

## 2. Posting

2. October 1: Pioneer Advertising purchases office equipment costing \$50,000 by signing a 3-month, note payable.

Illustration 3-10

Oct. 1	Office equipment	50,000
	Notes payable	50,000

Office Equipment		Notes Payable	
Debit	Credit	Debit	Credit
50,000			50,000

## 2. Posting

3. October 2: Pioneer Advertising receives a \$12,000 cash advance from KC, a client, for advertising services that are expected to be completed by December 31.

Illustration 3-11

## 2. Posting

3. October 2: Pioneer Advertising receives a \$12,000 cash advance from KC, a client, for advertising services that are expected to be completed by December 31.

Illustration 3-11

Oct. 2	Cash	12,000
	Unearned service revenue	12,000

Cash		Unearned Service Revenue	
Debit	Credit	Debit	Credit
100,000			12,000
12,000			

## 2. Posting

4. October 3: Pioneer Advertising pays \$9,000 office rent, in cash, for October.

Illustration 3-12

## 2. Posting

4. October 3: Pioneer Advertising pays \$9,000 office rent, in cash, for October.

Illustration 3-12

Oct. 3	Rent expense	9,000
	Cash	9,000

Cash		Rent Expense	
Debit	Credit	Debit	Credit
100,000	9,000	9,000	
12,000			

## 2. Posting

5. October 4: Pioneer Advertising pays \$6,000 for a one-year insurance policy that will expire next year on September 30.

Illustration 3-13

## 2. Posting

5. October 4: Pioneer Advertising pays \$6,000 for a one-year insurance policy that will expire next year on September 30.

Oct. 4	Prepaid insurance	6,000	Illustration 3-13
	Cash	6,000	

Cash		Prepaid Insurance	
Debit	Credit	Debit	Credit
100,000	9,000	6,000	
12,000	6,000		

## 2. Posting

6. October 5: Pioneer Advertising purchases, for \$25,000 on account, an estimated 3-month supply of advertising materials from Aero Supply.

Illustration 3-14

## 2. Posting

6. October 5: Pioneer Advertising purchases, for \$25,000 on account, an estimated 3-month supply of advertising materials from Aero Supply.

Illustration 3-14

Oct. 5	Advertising supplies	25,000
	Accounts payable	25,000

Advertising Supplies		Accounts Payable	
Debit	Credit	Debit	Credit
25,000			25,000

## 2. Posting

7. October 9: Pioneer Advertising signs a contract with a local newspaper for advertising inserts (flyers) to be distributed starting the last Sunday in November. Pioneer will start work on the content of the flyers in November. Payment of \$7,000 is due following delivery of the Sunday papers containing the flyers.

Illustration 3-15

## 2. Posting

7. October 9: Pioneer Advertising signs a contract with a local newspaper for advertising inserts (flyers) to be distributed starting the last Sunday in November. Pioneer will start work on the content of the flyers in November. Payment of \$7,000 is due following delivery of the Sunday papers containing the flyers.

Illustration 3-15

A business transaction has not occurred. There is only an agreement between Pioneer Advertising and the newspaper for the services to be provided in November. Therefore, no journal entry is necessary in October.

## 2. Posting

8. October 20: Pioneer Advertising's board of directors declares and pays a \$5,000 cash dividend to shareholders.

Illustration 3-16

## 2. Posting

8. October 20: Pioneer Advertising's board of directors declares and pays a \$5,000 cash dividend to shareholders.

Illustration 3-16

Oct. 20	Dividends	5,000
	Cash	5,000

Cash		Dividends	
Debit	Credit	Debit	Credit
100,000	9,000	5,000	
12,000	6,000		
	5,000		

## 2. Posting

9. October 26: Employees are paid every four weeks. The total payroll is \$2,000 per day. The pay period ended on Friday, October 26, with salaries of \$40,000 being paid.

Illustration 3-17

## 2. Posting

9. October 26: Employees are paid every four weeks. The total payroll is \$2,000 per day. The pay period ended on Friday, October 26, with salaries of \$40,000 being paid.

Oct. 26      Salaries expense                          40,000

Illustration 3-17

    40,000

Cash		Salaries Expense	
Debit	Credit	Debit	Credit
100,000	9,000	40,000	
12,000	6,000		
	5,000		
	40,000		

## 2. Posting

10. October 31: Pioneer Advertising receives \$28,000 in cash and bills Copa Company \$72,000 for advertising services of \$100,000 provided in October.

Illustration 3-18

## 2. Posting

10. October 31: Pioneer Advertising receives \$28,000 in cash and bills Copa Company \$72,000 for advertising services of \$100,000 provided in October.

Illustration 3-18

Oct. 31	Cash	28,000
	Accounts receivable	72,000
	Service revenue	100,000

Cash		Accounts Receivable		Service Revenue	
Debit	Credit	Debit	Credit	Debit	Credit
100,000	9,000	72,000			100,000
12,000	6,000				
28,000	5,000				
	40,000				
80,000					

### 3. Trial Balance

Illustration 3-19

**Trial Balance** - A list of each account and its balance; used to prove equality of debit and credit balances.

### 3. Trial Balance

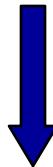
Illustration 3-19

**Trial Balance -**  
A list of each account and its balance; used to prove equality of debit and credit balances.

PIONEER ADVERTISING AGENCY INC.		
TRIAL BALANCE		
OCTOBER 31, 2011		
	Debit	Credit
Cash	\$ 80,000	
Accounts Receivable	72,000	
Advertising Supplies	25,000	
Prepaid Insurance	6,000	
Office Equipment	50,000	
Notes Payable		\$ 50,000
Accounts Payable		25,000
Unearned Service Revenue		12,000
Share Capital—Ordinary		100,000
Dividends	5,000	
Service Revenue		100,000
Salaries Expense	40,000	
Rent Expense	9,000	
	<b>\$287,000</b>	<b>\$287,000</b>

## 4. Preparing Financial Statements

Financial Statements are prepared directly from the Adjusted Trial Balance.



Income  
Statement

Retained  
Earnings  
Statement

Statement  
of Financial  
Position

## 4. Preparing Financial Statements

Illustration 3-34

Profit and Loss Statement		Balance Sheet			
		Assets		Liability	
Revenue	100000	Cash	80000	Note Payable	50000
Sal. Expenses	40000	Acc. Recievable	72000	Acc. Payable	25000
Rent. Expenses	9000	Adv. Supplies	25000	Unearned Rev	12000
		Prepaid Insurance	6000	Share Capital	100000
		Off. Equipment	50000	Ret. Earning	46000
Net Income	<u>51000</u>		<u>233000</u>		<u>233000</u>
Dividend Payout					
Opn. reserve	0				
Net Income	51000				
Dividend	5000				
Retain Earning	<u>46000</u>				

## 5. Closing Entries

- To reduce the balance of the income statement (**revenue** and **expense**) accounts to zero.
- To transfer net income or net loss to equity.
- Statement of financial position (**asset**, **liability**, and **equity**) accounts are not closed.
- Dividends are closed directly to the Retained Earnings account.

# Practice

## 4. Adjusting Entries

Makes it possible to:

- Report on the statement of financial position the appropriate assets, liabilities, and equity at the statement date.
- Report on the income statement the proper revenues and expenses for the period.
  - **Revenues** are recorded in the period in which they are earned.
  - **Expenses** are recognized in the period in which they are incurred.

# Types of Adjusting Entries

Illustration 3-20

## Deferrals

### 1. Prepaid Expenses.

Expenses paid in cash and recorded as assets **before** they are used or consumed.

### 2. Unearned Revenues.

Revenues received in cash and recorded as liabilities **before** they are earned.

## Accruals

### 3. Accrued Revenues.

Revenues earned but **not yet received** in cash or recorded.

### 4. Accrued Expenses.

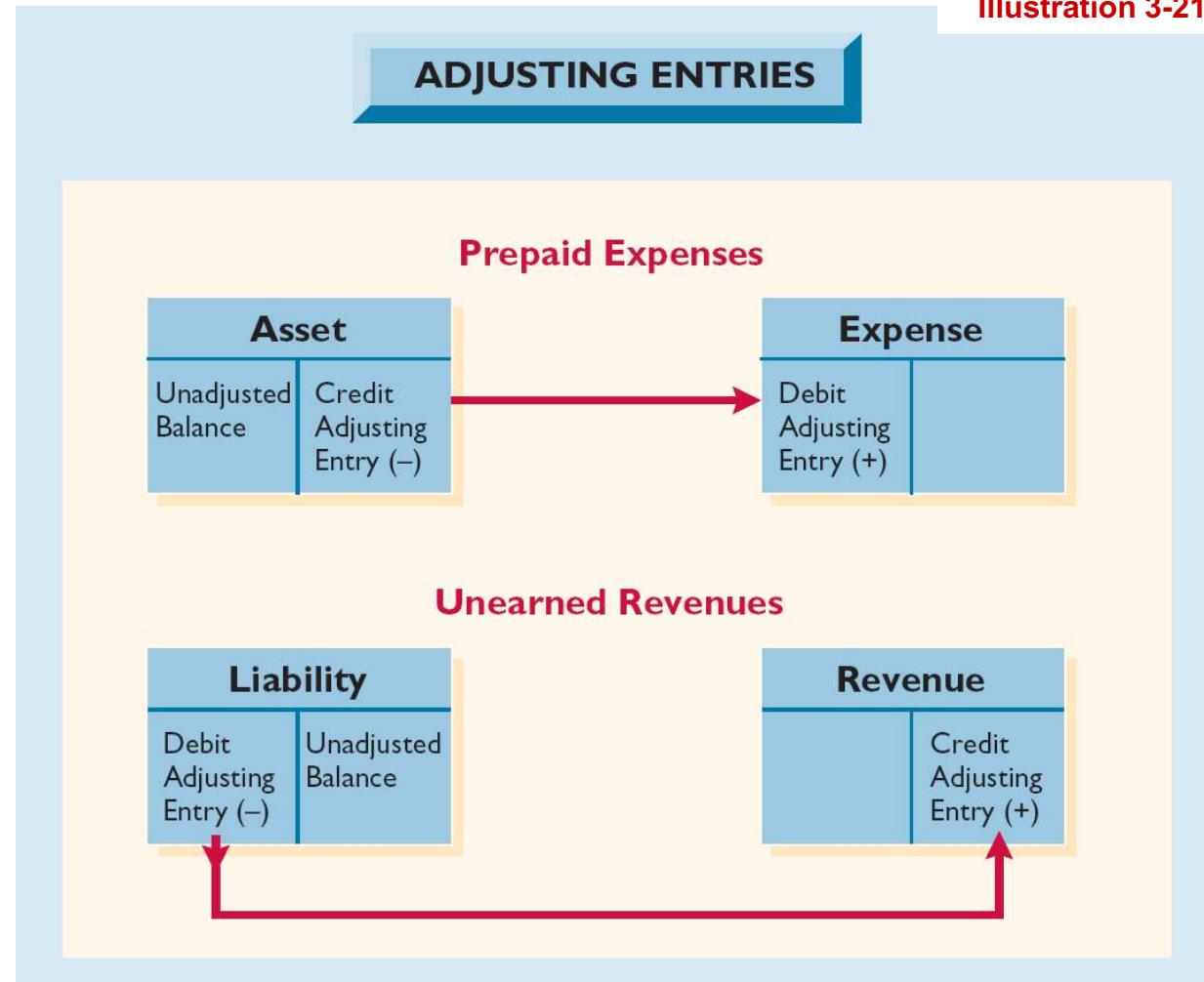
Expenses incurred but **not yet paid** in cash or recorded.

# Adjusting Entries for Deferrals

**Deferrals** are either

- **prepaid expenses**
- or
- **unearned revenues.**

Illustration 3-21



# Adjusting Entries for “Prepaid Expenses”

Payment of cash that is recorded as an asset because service or benefit will be received in the future.

Cash Payment

**BEFORE**

Expense Recorded

Prepayments often occur in regard to:

- insurance
- supplies
- advertising
- rent
- purchasing buildings and equipment

# Adjusting Entries for “Prepaid Expenses”

**Supplies.** Pioneer purchased advertising supplies costing \$25,000 on October 5. Prepare the journal entry to record the purchase of the supplies.

Oct. 5	Advertising supplies	25,000
	Cash	25,000

Advertising Supplies		Cash	
Debit	Credit	Debit	Credit
25,000			25,000

# Adjusting Entries for “Prepaid Expenses”

**Supplies.** An inventory count at the close of business on October 31 reveals that \$10,000 of the advertising supplies are still on hand.

Oct. 31	Advertising supplies expense	15,000
	Advertising supplies	15,000

Advertising Supplies		Advertising Supplies Expense	
Debit	Credit	Debit	Credit
25,000	15,000	15,000	
10,000			

# Adjusting Entries for “Prepaid Expenses”

## Statement Presentation:

Advertising supplies identifies that portion of the asset's cost that will provide future economic benefit.

Illustration 3-35

PIONEER ADVERTISING AGENCY INC. Statement of Financial Position October 31, 2011		
<u>Assets</u>		
Office equipment	\$50,000	
Less: Accumulated depreciation	<u>400</u>	\$49,600
Advertising supplies		10,000
Prepaid insurance		5,500
Accounts receivable	74,000	
Less: Allowance	<u>1,600</u>	72,400
Cash		80,000
Total assets		<u><u>\$217,500</u></u>

# Adjusting Entries for “Prepaid Expenses”

## Statement Presentation:

Advertising expense identifies that portion of the asset's cost that expired in October.

Illustration 3-34

PIONEER ADVERTISING AGENCY INC. Income Statement For the Month Ended October 31, 2011		
		
Revenues		
Service Revenue		\$106,000
Expenses		
Salaries expense	\$46,000	
Advertising supplies expense	15,000	
Rent expense	9,000	
Insurance expense	500	
Interest expense	500	
Depreciation expense	400	
Bad debt expense	1,600	
Total expenses		
		73,000
Net income		\$ 33,000

# Adjusting Entries for “Prepaid Expenses”

**Insurance.** On Oct. 4<sup>th</sup>, Pioneer paid \$6,000 for a one-year fire insurance policy, beginning October 1. Show the entry to record the purchase of the insurance.

Oct. 4	Prepaid insurance	6,000
	Cash	6,000

Prepaid Insurance		Cash	
Debit	Credit	Debit	Credit
6,000			6,000

# Adjusting Entries for “Prepaid Expenses”

**Insurance.** An analysis of the policy reveals that \$500 (\$6,000 / 12) of insurance expires each month. Thus, Pioneer makes the following adjusting entry.

Oct. 31	Insurance expense	500
	Prepaid insurance	500

Prepaid Insurance		Insurance Expense	
Debit	Credit	Debit	Credit
6,000	500	500	
5,500			

# Adjusting Entries for “Prepaid Expenses”

## Statement Presentation:

Prepaid Insurance identifies that portion of the asset's cost that will provide future economic benefit.

Illustration 3-35

PIONEER ADVERTISING AGENCY INC. Statement of Financial Position October 31, 2011		
<u>Assets</u>		
Office equipment	\$50,000	
Less: Accumulated depreciation	<u>400</u>	\$49,600
Advertising supplies		10,000
Prepaid insurance		5,500
Accounts receivable	74,000	
Less: Allowance	<u>1,600</u>	72,400
Cash		80,000
Total assets		<u><u>\$217,500</u></u>

# Adjusting Entries for “Prepaid Expenses”

## Statement Presentation:

Insurance expense identifies that portion of the asset's cost that expired in October.

Illustration 3-34

PIONEER ADVERTISING AGENCY INC.		
Income Statement		
For the Month Ended October 31, 2011		
<b>Revenues</b>		
Service Revenue		\$106,000
<b>Expenses</b>		
Salaries expense	\$46,000	
Advertising supplies expense	15,000	
Rent expense	9,000	
Insurance expense	500	
Interest expense	500	
Depreciation expense	400	
Bad debt expense	1,600	
Total expenses		<u>73,000</u>
Net income		<u><u>\$ 33,000</u></u>



# Adjusting Entries for “Prepaid Expenses”

**Depreciation.** Pioneer Advertising estimates depreciation on its office equipment to be \$400 per month. Accordingly, Pioneer recognizes depreciation for October by the following adjusting entry.

Oct. 31	Depreciation expense	400
	Accumulated depreciation	400

Depreciation Expense		Accumulated Depreciation	
Debit	Credit	Debit	Credit
400			400

# Adjusting Entries for “Prepaid Expenses”

## Statement Presentation:

Accumulated  
Depreciation—is a  
contra asset  
account.

Illustration 3-35

### PIONEER ADVERTISING AGENCY INC. Statement of Financial Position October 31, 2011

#### Assets

Office equipment	\$50,000
Less: Accumulated depreciation	<u>400</u>
Advertising supplies	10,000
Prepaid insurance	5,500
Accounts receivable	74,000
Less: Allowance	<u>1,600</u>
Cash	<u>80,000</u>
Total assets	<u><u>\$217,500</u></u>



# Adjusting Entries for “Prepaid Expenses”

## Statement Presentation:

Depreciation expense identifies that portion of the asset's cost that expired in October.

Illustration 3-34

PIONEER ADVERTISING AGENCY INC. Income Statement For the Month Ended October 31, 2011		
<b>Revenues</b>		
Service Revenue		\$106,000
<b>Expenses</b>		
Salaries expense	\$46,000	
Advertising supplies expense	15,000	
Rent expense	9,000	
Insurance expense	500	
Interest expense	500	
Depreciation expense	400	
Bad debt expense	<u>1,600</u>	
Total expenses		<u>73,000</u>
Net income		<u><u>\$ 33,000</u></u>



# Adjusting Entries for “Unearned Revenues”

Receipt of cash that is recorded as a liability because the revenue has not been earned.

Cash Receipt

**BEFORE**

Revenue Recorded

Unearned revenues often occur in regard to:

- rent
- airline tickets
- school tuition
- magazine subscriptions
- customer deposits

# Adjusting Entries for “Unearned Revenues”

**Unearned Revenue.** Pioneer Advertising received \$12,000 on October 2 from KC for advertising services expected to be completed by December 31. Show the journal entry to record the receipt on Oct. 2<sup>nd</sup>.

Oct. 2	Cash	12,000
	Unearned service revenue	12,000

Cash		Unearned Service Revenue	
Debit	Credit	Debit	Credit
12,000			12,000

# Adjusting Entries for “Unearned Revenues”

**Unearned Revenues.** Analysis reveals that Pioneer earned \$4,000 of the advertising services in October. Thus, Pioneer makes the following adjusting entry.

Oct. 31	Unearned service revenue	4,000
	Service revenue	4,000

Service Revenue		Unearned Service Revenue	
Debit	Credit	Debit	Credit
	100,000	4,000	12,000
	4,000		8,000

# Adjusting Entries for “Unearned Revenues”

## Statement Presentation:

Unearned service revenue identifies that portion of the liability that has not been earned.

Illustration 3-35

<u>Equity and Liabilities</u>		
Equity		
Share capital—ordinary	\$100,000	
Retained earnings	<u>28,000</u>	
Total equity		\$128,000
Liabilities		
Notes payable	50,000	
Accounts payable	25,000	
Unearned service revenue	8,000	
Salaries payable	6,000	
Interest payable	<u>500</u>	
Total liabilities		89,500
Total equity and liabilities		<u><u>\$217,500</u></u>



# Adjusting Entries for “Unearned Revenues”

## Statement Presentation:

Service revenue represents that portion of the liability that was earned in October.

Illustration 3-34

PIONEER ADVERTISING AGENCY INC. Income Statement For the Month Ended October 31, 2011		
Revenues		
Service Revenue		\$106,000
Expenses		
Salaries expense	\$46,000	
Advertising supplies expense	15,000	
Rent expense	9,000	
Insurance expense	500	
Interest expense	500	
Depreciation expense	400	
Bad debt expense	1,600	
Total expenses		
Net income		\$ 33,000

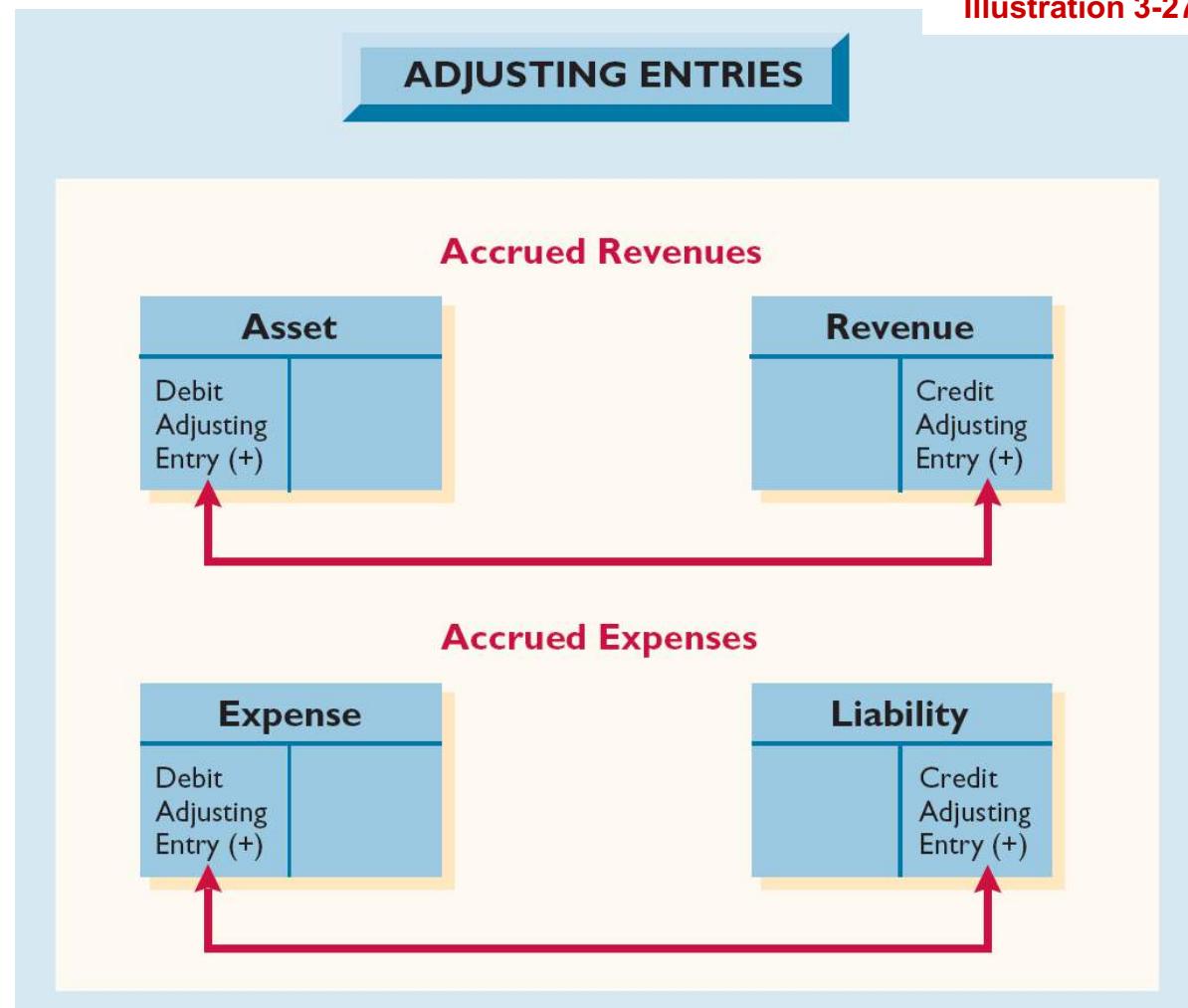


# Adjusting Entries for Accruals

**Accruals** are either

- accrued revenues or
- accrued expenses.

Illustration 3-27



# Adjusting Entries for “Accrued Revenues”

Revenues earned but not yet received in cash or recorded.

Adjusting entry results in:

Revenue Recorded

**BEFORE**

Cash Receipt

Accrued revenues often occur in regard to:

- rent
- interest
- services performed

# Adjusting Entries for “Accrued Revenues”

**Accrued Revenues.** In October Pioneer earned \$2,000 for advertising services that it did not bill to clients before October 31. Thus, Pioneer makes the following adjusting entry.

Oct. 31	Accounts receivable	2,000
	Service revenue	2,000

Accounts Receivable		Service Revenue	
Debit	Credit	Debit	Credit
72,000			100,000
2,000			4,000
		2,000	
<b>74,000</b>			<b>106,000</b>

# Adjusting Entries for “Accrued Revenues”

**PIONEER ADVERTISING AGENCY INC.**  
**Statement of Financial Position**  
**October 31, 2011**

<u>Assets</u>		
Office equipment	\$50,000	
Less: Accumulated depreciation	<u>400</u>	\$49,600
Advertising supplies		10,000
Prepaid insurance		5,500
Accounts receivable	74,000	
Less: Allowance	<u>1,600</u>	72,400
Cash		80,000
Total assets		<u>\$217,500</u>
<u>Equity and Liabilities</u>		
Equity		
Share capital—ordinary	\$100,000	
Retained earnings	<u>28,000</u>	
Total equity		\$128,000
Liabilities		
Notes payable	50,000	
Accounts payable	25,000	
Unearned service revenue	8,000	
Salaries payable	6,000	
Interest payable	<u>500</u>	
Total liabilities		<u>89,500</u>
Total equity and liabilities		<u>\$217,500</u>

**PIONEER ADVERTISING AGENCY INC.**  
**Income Statement**  
**For the Month Ended October 31, 2011**

Revenues		
Service Revenue		\$106,000
Expenses		
Salaries expense	\$46,000	
Advertising supplies expense	15,000	
Rent expense	9,000	
Insurance expense	500	
Interest expense	500	
Depreciation expense	400	
Bad debt expense	<u>1,600</u>	
Total expenses		<u>73,000</u>
Net income		<u>\$ 33,000</u>

Illustration 3-34

## Statement Presentation

Illustration 3-35

LO 5

# Adjusting Entries for “Accrued Expenses”

Expenses incurred but not yet paid in cash or recorded.

Adjusting entry results in:

Expense Recorded

BEFORE

Cash Payment

Accrued expenses often occur in regard to:

- rent
- interest
- salaries
- taxes

# Adjusting Entries for “Accrued Expenses”

**Accrued Interest.** Pioneer signed a three-month, 12%, note payable in the amount of \$50,000 on October 1. The note requires interest at an annual rate of 12 percent. Three factors determine the amount of the interest accumulation:

1

2

3

Illustration 3-29

Face Value  
of Note

\$50,000

Annual  
Interest  
Rate

12%

Time  
in Terms of  
One Year

1/12

Interest

**\$500**

# Adjusting Entries for “Accrued Expenses”

**Accrued Interest.** Pioneer signed a three-month, 12%, note payable in the amount of \$50,000 on October 1. Prepare the adjusting entry on Oct. 31 to record the accrual of interest.

Oct. 31	Interest expense	500
	Interest payable	500

Interest Expense		Interest Payable	
Debit	Credit	Debit	Credit
500			500

# Adjusting Entries for “Accrued Expenses”

**PIONEER ADVERTISING AGENCY INC.**  
**Statement of Financial Position**  
**October 31, 2011**

<u>Assets</u>		
Office equipment	\$50,000	
Less: Accumulated depreciation	<u>400</u>	\$49,600
Advertising supplies		10,000
Prepaid insurance		5,500
Accounts receivable	74,000	
Less: Allowance	<u>1,600</u>	72,400
Cash		80,000
Total assets		<u>\$217,500</u>
<u>Equity and Liabilities</u>		
Equity		
Share capital—ordinary	\$100,000	
Retained earnings	<u>28,000</u>	
Total equity		\$128,000
Liabilities		
Notes payable	50,000	
Accounts payable	25,000	
Unearned service revenue	8,000	
Salaries payable	6,000	
Interest payable	<u>500</u>	
Total liabilities		<u>89,500</u>
Total equity and liabilities		<u>\$217,500</u>

**PIONEER ADVERTISING AGENCY INC.**  
**Income Statement**  
**For the Month Ended October 31, 2011**

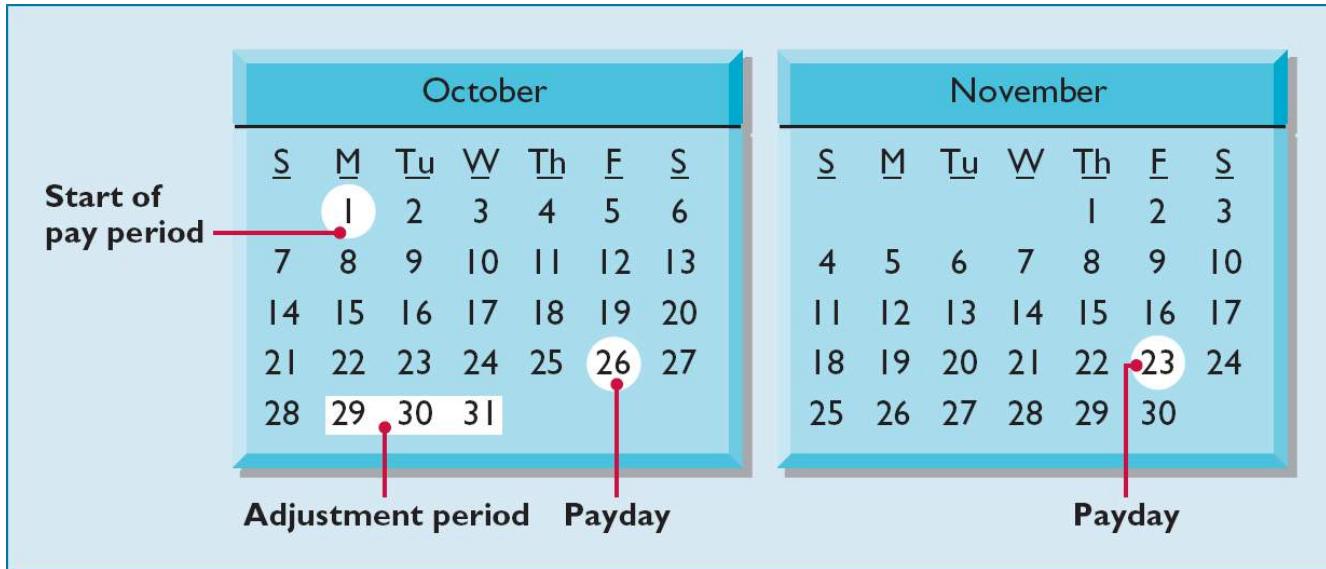
Revenues		
Service Revenue		\$106,000
Expenses		
Salaries expense	\$46,000	
Advertising supplies expense	15,000	
Rent expense	9,000	
Insurance expense	500	
Interest expense	500	
Depreciation expense	400	
Bad debt expense	<u>1,600</u>	
Total expenses		<u>73,000</u>
Net income		<u>\$ 33,000</u>

Illustration 3-34

## Statement Presentation

Illustration 3-35

# Adjusting Entries for “Accrued Expenses”



**Accrued Salaries.** At October 31, the salaries for these days represent an accrued expense and a related liability to Pioneer. The employees receive total salaries of \$10,000 for a five-day work week, or \$2,000 per day.

# Adjusting Entries for “Accrued Expenses”

**Accrued Salaries.** Employees receive total salaries of \$10,000 for a five-day work week, or \$2,000 per day. Prepare the adjusting entry on Oct. 31 to record accrual for salaries.

Oct. 31	Salaries expense	6,000
	Salaries payable	6,000

Salaries Expense		Salaries Payable	
Debit	Credit	Debit	Credit
40,000			6,000
6,000			
46,000			

# Adjusting Entries for “Accrued Expenses”

**PIONEER ADVERTISING AGENCY INC.**  
**Statement of Financial Position**  
**October 31, 2011**

<u>Assets</u>		
Office equipment	\$50,000	
Less: Accumulated depreciation	<u>400</u>	\$49,600
Advertising supplies		10,000
Prepaid insurance		5,500
Accounts receivable	74,000	
Less: Allowance	<u>1,600</u>	72,400
Cash		80,000
Total assets		<u>\$217,500</u>
<u>Equity and Liabilities</u>		
Equity		
Share capital—ordinary	\$100,000	
Retained earnings	<u>28,000</u>	
Total equity		\$128,000
Liabilities		
Notes payable	50,000	
Accounts payable	25,000	
Unearned service revenue	8,000	
Salaries payable	6,000	
Interest payable	<u>500</u>	
Total liabilities		<u>89,500</u>
Total equity and liabilities		<u>\$217,500</u>

**PIONEER ADVERTISING AGENCY INC.**  
**Income Statement**  
**For the Month Ended October 31, 2011**

Revenues		
Service Revenue		\$106,000
Expenses		
Salaries expense	\$46,000	
Advertising supplies expense	15,000	
Rent expense	9,000	
Insurance expense	500	
Interest expense	500	
Depreciation expense	400	
Bad debt expense	<u>1,600</u>	
Total expenses		<u>73,000</u>
Net income		<u>\$ 33,000</u>

Illustration 3-34

## Statement Presentation

Illustration 3-35



# Adjusting Entries for “Accrued Expenses”

**Accrued Salaries.** On November 23, Pioneer will again pay total salaries of \$40,000. Prepare the entry to record the payment of salaries on November 23.

Nov. 23	Salaries payable	6,000
	Salaries expense	34,000
	Cash	40,000

Salaries Expense		Salaries Payable	
Debit	Credit	Debit	Credit
34,000		6,000	6,000

# Adjusting Entries for “Accrued Expenses”

**Bad Debts.** Assume Pioneer reasonably estimates a bad debt expense for the month of \$1,600. It makes the adjusting entry for bad debts as follows.

Oct. 31	
Bad Debt Expense	1,600
Allowance for Doubtful Accounts	1,600
(To record monthly bad debt expense)	

After Pioneer posts the adjusting entry, the accounts show the following.

Illustration 3-32

Accounts Receivable			
10/ 1	72,000		
31	Adj. 2,000		
Allowance for Doubtful Accounts		Bad Debt Expense	
	10/31	Adj. 1,600	10/31 Adj. 1,600

## 5. Adjusted Trial Balance

Shows the balance of all accounts, after adjusting entries, at the end of the accounting period.

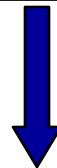
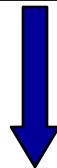
PIONEER ADVERTISING AGENCY INC.  
ADJUSTED TRIAL BALANCE  
OCTOBER 31, 2011

Illustration 3-33

	Debit	Credit
Cash	\$ 80,000	
Accounts Receivable	74,000	
Allowance for Doubtful Accounts		\$ 1,600
Advertising Supplies	10,000	
Prepaid Insurance	5,500	
Office Equipment	50,000	
Accumulated Depreciation—		
Office Equipment		400
Notes Payable		50,000
Accounts Payable		25,000
Interest Payable		500
Unearned Service Revenue		8,000
Salaries Payable		6,000
Share Capital—Ordinary		100,000
Dividends	5,000	
Service Revenue		106,000
Salaries Expense	46,000	
Advertising Supplies Expense	15,000	
Rent Expense	9,000	
Insurance Expense	500	
Interest Expense	500	
Depreciation Expense	400	
Bad Debt Expense	1,600	
	<u>\$297,500</u>	<u>\$297,500</u>

## 6. Preparing Financial Statements

Financial Statements are prepared directly from the Adjusted Trial Balance.



Income  
Statement

Retained  
Earnings  
Statement

Statement  
of Financial  
Position

# 6. Preparing Financial Statements

Illustration 3-34

**PIONEER ADVERTISING AGENCY INC.**

Adjusted Trial Balance  
October 31, 2011

Account	Debit	Credit
Cash	\$80,000	
Accounts Receivable	74,000	
Allowance for Doubtful Accounts		\$ 1,600
Advertising Supplies	10,000	
Prepaid Insurance	5,500	
Office Equipment	50,000	
Accumulated Depreciation— Office Equipment	400	
Notes Payable	50,000	
Accounts Payable	25,000	
Unearned Service Revenue	8,000	
Salaries Payable	6,000	
Interest Payable	500	
Share Capital—Ordinary	100,000	
Retained Earnings		-0-
Dividends	5,000	
Service Revenue		106,000
Salaries Expense	46,000	
Advertising Supplies Expense	15,000	
Rent Expense	9,000	
Insurance Expense	500	
Interest Expense	500	
Depreciation Expense	400	
Bad Debt Expense	1,600	
	<u>\$297,500</u>	<u>\$297,500</u>

**PIONEER ADVERTISING AGENCY INC.**

Income Statement  
For the Month Ended October 31, 2011

Revenues	
Service Revenue	\$106,000
Expenses	
Salaries expense	\$46,000
Advertising supplies expense	15,000
Rent expense	9,000
Insurance expense	500
Interest expense	500
Depreciation expense	400
Bad debt expense	1,600
Total expenses	<u>73,000</u>
Net income	<u>\$ 33,000</u>

**PIONEER ADVERTISING AGENCY INC.**

Retained Earnings Statement  
For the Month Ended October 31, 2011

Retained earnings, October 1	\$ -0-
Add: Net income	33,000
	<u>33,000</u>
Less: Dividends	5,000
	<u>5,000</u>
Retained earnings, October 31	\$28,000

To the statement of financial position

# 6. Preparing Financial Statements

Illustration 3-35

**PIONEER ADVERTISING AGENCY INC.**  
**Adjusted Trial Balance**  
**October 31, 2011**

Account	Debit	Credit
Cash	\$80,000	
Accounts Receivable	74,000	
Allowance for Doubtful Accounts		\$ 1,600
Advertising Supplies	10,000	
Prepaid Insurance	5,500	
Office Equipment	50,000	
Accumulated Depreciation— Office Equipment		400
Notes Payable		50,000
Accounts Payable		25,000
Unearned Service Revenue		8,000
Salaries Payable		6,000
Interest Payable		500
Share Capital—Ordinary	100,000	
Retained Earnings		-0-
Dividends	5,000	
Service Revenue		106,000
Salaries Expense	46,000	
Advertising Supplies Expense	15,000	
Rent Expense	9,000	
Insurance Expense	500	
Interest Expense	500	
Depreciation Expense	400	
Bad Debt Expense	1,600	
	<u>\$297,500</u>	<u>\$297,500</u>

**PIONEER ADVERTISING AGENCY INC.**  
**Statement of Financial Position**  
**October 31, 2011**

<u>Assets</u>		
Office equipment	\$50,000	
Less: Accumulated depreciation	400	\$49,600
Advertising supplies		10,000
Prepaid insurance		5,500
Accounts receivable	74,000	
Less: Allowance	1,600	72,400
Cash		80,000
Total assets		<u>\$217,500</u>
<u>Equity and Liabilities</u>		
Equity		
Share capital—ordinary	\$100,000	
Retained earnings	28,000	
Total equity		\$128,000
Liabilities		
Notes payable	50,000	
Accounts payable	25,000	
Unearned service revenue	8,000	
Salaries payable	6,000	
Interest payable	500	
Total liabilities		89,500
Total equity and liabilities		<u>\$217,500</u>
Balance at Oct. 31 from retained earnings statement in Illustration 3-34		

## 7. Closing Entries

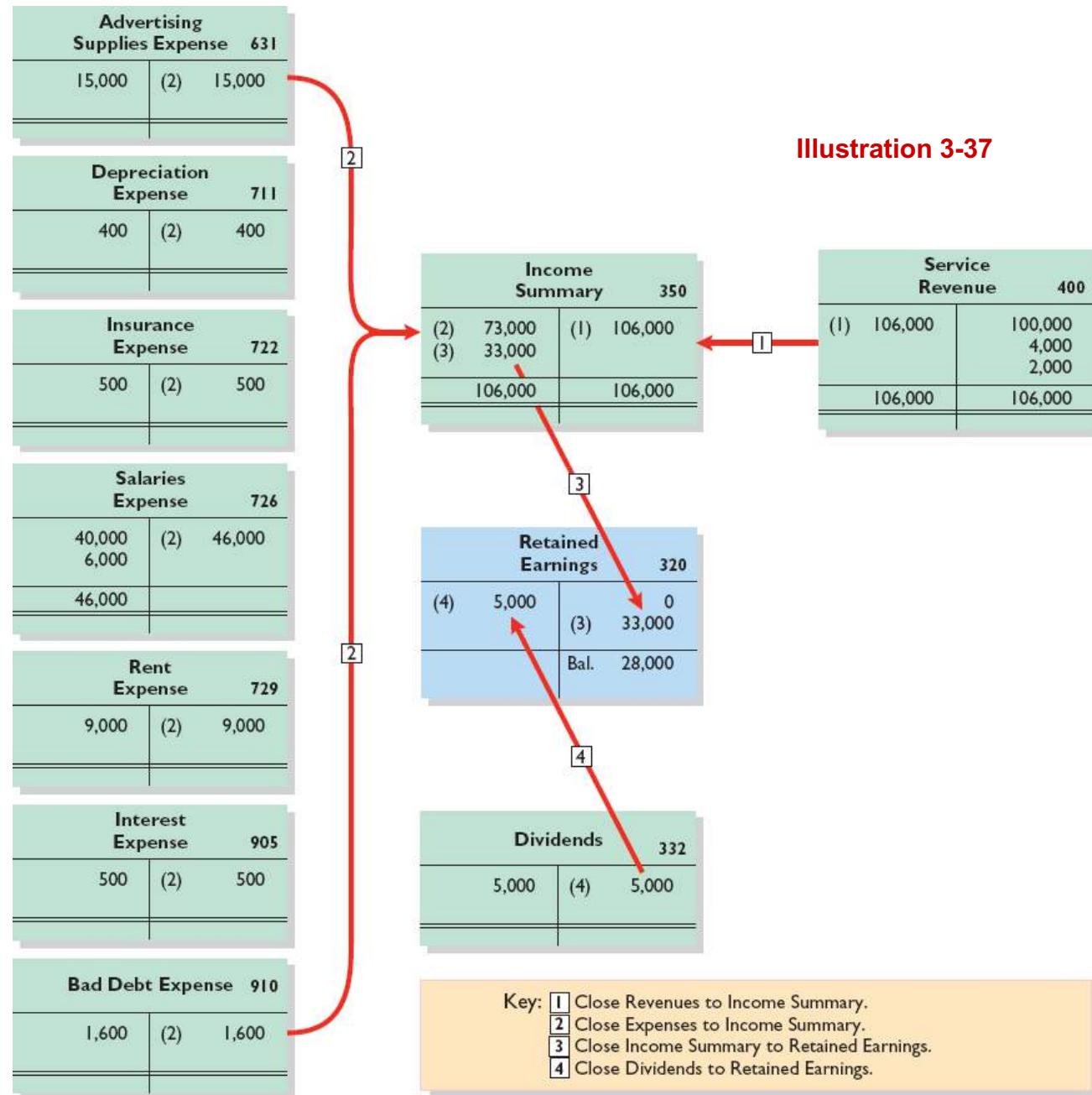
- To reduce the balance of the income statement (**revenue** and **expense**) accounts to zero.
- To transfer net income or net loss to equity.
- Statement of financial position (**asset**, **liability**, and **equity**) accounts are not closed.
- Dividends are closed directly to the Retained Earnings account.

# 7. Closing Entries

GENERAL JOURNAL			J3
Date	Account Titles and Explanation	Debit	Credit
	<u>Closing Entries</u>		
	(1)		
Oct. 31	Service Revenue	106,000	
	Income Summary		106,000
	(To close revenue account)		
	(2)		
31	Income Summary	73,000	
	Advertising Supplies Expense		15,000
	Depreciation Expense		400
	Insurance Expense		500
	Salaries Expense		46,000
	Rent Expense		9,000
	Interest Expense		500
	Bad Debt Expense		1,600
	(To close expense accounts)		
	(3)		
31	Income Summary	33,000	
	Retained Earnings		33,000
	(To close net income to retained earnings)		
	(4)		
31	Retained Earnings	5,000	
	Dividends		5,000
	(To close dividends to retained earnings)		

Illustration 3-36

## 7. Closing Entries



## 8. Post-Closing Trial Balance

PIONEER ADVERTISING AGENCY INC.  
POST-CLOSING TRIAL BALANCE  
OCTOBER 31, 2011

Illustration 3-38

Account	Debit	Credit
Cash	\$ 80,000	
Accounts Receivable	74,000	
Allowance for Doubtful Accounts		\$ 1,600
Advertising Supplies	10,000	
Prepaid Insurance	5,500	
Office Equipment	50,000	
Accumulated Depreciation—Office Equipment		400
Notes Payable		50,000
Accounts Payable		25,000
Unearned Service Revenue		8,000
Salaries Payable		6,000
Interest Payable		500
Share Capital—Ordinary		100,000
Retained Earnings		28,000
	<u><u>\$219,500</u></u>	<u><u>\$219,500</u></u>

## 9. Reversing Entries

After preparing the financial statements and closing the books, a company may reverse some of the adjusting entries before recording the regular transactions of the next period.

# Accounting Cycle Summarized

1. Enter the transactions of the period in appropriate journals.
2. Post from the journals to the ledger (or ledgers).
3. Take an unadjusted trial balance (trial balance).
4. Prepare adjusting journal entries and post to the ledger(s).
5. Take a trial balance after adjusting (adjusted trial balance).
6. Prepare the financial statements from the second trial balance.
7. Prepare closing journal entries and post to the ledger(s).
8. Take a trial balance after closing (post-closing trial balance).
9. Prepare reversing entries (**optional**) and post to the ledger(s).

# Financial Statements for a Merchandising Company

**UPTOWN CABINET CORP.**  
**INCOME STATEMENT**  
**FOR THE YEAR ENDED DECEMBER 31, 2011**

**Illustration 3-39**

Net sales		\$400,000
Cost of goods sold		316,000
Gross profit on sales		84,000
Selling expenses		
Sales salaries expense	\$20,000	
Traveling expense	8,000	
Advertising expense	2,200	30,200
Administrative expenses		
Salaries, office and general	19,000	
Depreciation expense—furniture and equipment	6,700	
Property tax expense	5,300	
Rent expense	4,300	
Bad debt expense	1,000	
Telephone and Internet expense	600	
Insurance expense	360	37,260
Other income and expense		
Interest revenue	800	
Income from operations		17,340
Interest expense	1,700	
Income before income tax		15,640
Income tax	3,440	
<b>Net income</b>		<b>\$ 12,200</b>

# Financial Statements of a Merchandising Company

Illustration 3-40

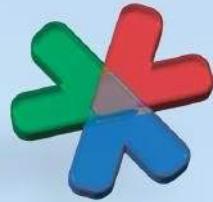
**UPTOWN CABINET CORP.**  
**RETAINED EARNINGS STATEMENT**  
**FOR THE YEAR ENDED DECEMBER 31, 2011**

Retained earnings, January 1	\$16,200
Add: Net income	<u>12,200</u>
	28,400
Less: Dividends	<u>2,000</u>
Retained earnings, December 31	<u><u>\$26,400</u></u>

# Financial Statements of a Merchandising Company

UPTOWN CABINET CORP. STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2011		
Assets		
Non-current assets		
Property, plant, and equipment		
Furniture and equipment	\$67,000	
Less: Accumulated depreciation	<u>18,700</u>	
Total property, plant, and equipment		\$ 48,300
Current assets		
Merchandise inventory	40,000	
Prepaid insurance	540	
Prepaid rent expense	500	
Notes receivable	\$16,000	
Accounts receivable	41,000	
Interest receivable	800	
Less: Allowance for doubtful accounts	<u>3,000</u>	54,800
Cash		<u>1,200</u>
Total current assets		97,040
<b>Total assets</b>		<b>\$145,340</b>
Equity and Liabilities		
Equity		
Share capital—ordinary, \$5.00 par value, issued and outstanding, 10,000 shares	\$50,000	
Retained earnings	<u>26,400</u>	
Total equity		\$ 76,400
Non-current liabilities		
Bonds payable, due June 30, 2018	30,000	
Current liabilities		
Notes payable	\$20,000	
Accounts payable	13,500	
Property tax payable	2,000	
Income tax payable	<u>3,440</u>	
Total current liabilities		38,940
Total liabilities		68,940
<b>Total equity and liabilities</b>		<b>\$145,340</b>

Illustration 3-41



## CONVERGENCE CORNER

### ACCOUNTING INFORMATION SYSTEMS



#### RELEVANT FACTS

- Internal controls are a system of checks and balances designed to prevent and detect fraud and errors. Both of these actions are required under SOX.
- Companies find that internal control review is a costly process. One study estimates the cost for U.S. companies at over \$35 billion, with audit fees doubling in the first year of compliance.
- The enhanced internal control standards apply only to large public companies listed on U.S. exchanges. There is continuing debate over whether foreign issuers should have to comply.

Most companies use **accrual-basis accounting**

- recognize revenue when it is earned and
- expenses in the period incurred,  
without regard to the time of receipt or payment of cash.

Under the strict cash basis, companies

- record revenue only when they receive cash, and
- record expenses only when they disperse cash.

Cash basis financial statements are not in conformity with IFRS.

## APPENDIX 3A

# CASH-BASIS ACCOUNTING VERSUS ACCRUAL-BASIS ACCOUNTING

**Illustration:** Quality Contractor signs an agreement to construct a garage for \$22,000. In January, Quality begins construction, incurs costs of \$18,000 on credit, and by the end of January delivers a finished garage to the buyer. In February, Quality collects \$22,000 cash from the customer. In March, Quality pays the \$18,000 due the creditors.

Illustration 3A-1

	January	February	March	Total
Cash receipts				
Cash payments	—	—	—	—
Net income (loss)				

## APPENDIX 3A

# CASH-BASIS ACCOUNTING VERSUS ACCRUAL-BASIS ACCOUNTING

**Illustration:** Quality Contractor signs an agreement to construct a garage for \$22,000. In January, Quality begins construction, incurs costs of \$18,000 on credit, and by the end of January delivers a finished garage to the buyer. In February, Quality collects \$22,000 cash from the customer. In March, Quality pays the \$18,000 due the creditors.

Illustration 3A-2

	January	February	March	Total
Revenues				
Expenses				
Net income (loss)				

**QUALITY CONTRACTOR**  
INCOME STATEMENT—**ACCRUAL BASIS**  
For the Month of

## Conversion From Cash Basis To Accrual Basis

**Illustration:** Dr. Diane Windsor, like many small business owners, keeps her accounting records on a cash basis. In the year 2010, Dr. Windsor received \$300,000 from her patients and paid \$170,000 for operating expenses, resulting in an excess of cash receipts over disbursements of \$130,000 ( $\$300,000 - \$170,000$ ). At January 1 and December 31, 2010, she has accounts receivable, unearned service revenue, accrued liabilities, and prepaid expenses as shown in Illustration 3A-5.

Illustration 3A-5

	January 1, 2011	December 31, 2011
Accounts receivable	\$12,000	\$9,000
Unearned service revenue	-0-	4,000
Accrued liabilities	2,000	5,500
Prepaid expenses	1,800	2,700

## Conversion From Cash Basis To Accrual Basis

**Illustration:** Calculate service revenue on an accrual basis.

Illustration 3A-8

Cash receipts from customers	\$300,000
Service revenue (accrual)	

Illustration 3A-5

	January 1, 2011	December 31, 2011
Accounts receivable	\$12,000	\$9,000
Unearned service revenue	-0-	4,000
Accrued liabilities	2,000	5,500
Prepaid expenses	1,800	2,700

## Conversion From Cash Basis To Accrual Basis

**Illustration:** Calculate operating expenses on an accrual basis.

Illustration 3A-11

Cash paid for operating expenses	\$170,000
Operating expenses (accrual)	
	—
	=====
	=====

Illustration 3A-5

	January 1, 2011	December 31, 2011
Accounts receivable	\$12,000	\$9,000
Unearned service revenue	-0-	4,000
Accrued liabilities	2,000	5,500
Prepaid expenses	1,800	2,700

## Conversion From Cash Basis To Accrual Basis

Illustration 3A-12

DIANE WINDSOR, D.D.S.  
Conversion of Income Statement Data from Cash Basis to Accrual Basis  
For the Year 2011

	A	B	C	D	E
1		Cash Basis	<u>Adjustments</u>		Accrual Basis
2	Collections from customers	\$300,000	Add	Deduct	
3	- Accounts receivable, Jan. 1			\$12,000	
4	+ Accounts receivable, Dec. 31		\$9,000		
5	+ Unearned service revenue, Jan. 1		—	—	
6	- Unearned service revenue, Dec. 31			4,000	
7	Service revenue				\$293,000
8	Disbursement for expenses	170,000			
9	+ Prepaid expenses, Jan. 1		1,800		
10	- Prepaid expenses, Dec. 31			2,700	
11	- Accrued liabilities, Jan. 1			2,000	
12	+ Accrued liabilities, Dec. 31		5,500		
13	Operating expenses				172,600
14	Excess of cash collections over disbursements—cash basis	\$130,000			
15	Net income—accrual basis				\$120,400

Sheet1 / Sheet2 / Sheet3

## Theoretical Weaknesses of the Cash Basis

Today's economy is considerably more lubricated by credit than by cash.

The accrual basis, not the cash basis, recognizes all aspects of the credit phenomenon.

Investors, creditors, and other decision makers seek timely information about an enterprise's *future* cash flows.

## APPENDIX 3B

## USING REVERSING ENTRIES

**Illustration of Reversing Entries—Accruals**

Illustration 3B-1

REVERSING ENTRIES NOT USED			REVERSING ENTRIES USED		
<u>Initial Salary Entry</u>					
Oct. 24   Salaries Expense Cash	4,000	4,000	Oct. 24   Salaries Expense Cash	4,000	4,000
<u>Adjusting Entry</u>					
Oct. 31   Salaries Expense Salaries Payable	1,200	1,200	Oct. 31   Salaries Expense Salaries Payable	1,200	1,200
<u>Closing Entry</u>					
Oct. 31   Income Summary Salaries Expense	5,200	5,200	Oct. 31   Income Summary Salaries Expense	5,200	5,200
<u>Reversing Entry</u>					
Nov. 1   No entry is made.			Nov. 1   Salaries Payable Salaries Expense	1,200	1,200
<u>Subsequent Salary Entry</u>					
Nov. 8   Salaries Payable Salaries Expense Cash	1,200	1,300	Nov. 8   Salaries Expense Cash	2,500	2,500

## APPENDIX 3B

## USING REVERSING ENTRIES

**Illustration of Reversing Entries—Deferrals**

Illustration 3B-2

REVERSING ENTRIES NOT USED			REVERSING ENTRIES USED		
<u>Initial Purchase of Supplies Entry</u>					
Dec. 10   Office Supplies	20,000	20,000	Dec. 10   Office Supplies Expense	20,000	20,000
Cash			Cash		
<u>Adjusting Entry</u>					
Dec. 31   Office Supplies Expense	15,000	15,000	Dec. 31   Office Supplies	5,000	5,000
Office Supplies			Office Supplies Expense		
<u>Closing Entry</u>					
Dec. 31   Income Summary	15,000	15,000	Dec. 31   Income Summary	15,000	15,000
Office Supplies Expense			Office Supplies Expense		
<u>Reversing Entry</u>					
Jan. 1   No entry			Jan. 1   Office Supplies Expense	5,000	5,000
			Office Supplies		

## Summary of Reversing Entries

1. All accruals should be reversed.
2. All deferrals for which a company debited or credited the original cash transaction to an expense or revenue account should be reversed.
3. Adjusting entries for depreciation and bad debts are not reversed.

Recognize that reversing entries do not have to be used. Therefore, some accountants avoid them entirely.

A company prepares a worksheet either on

- columnar paper or
- within an electronic spreadsheet.

A company uses the worksheet to adjust

- account balances and
- to prepare financial statements.

## Worksheet Columns

A company prepares a worksheet either on

- columnar paper or
- within an electronic spreadsheet.

# Adjusted Trial Balance

	A Accounts	B Trial Balance		D Adjustments		F Adjusted Trial Balance		H Income Statement		J Statement of Financial Position	
		Dr.	Cr.	Dr.	Cr.	Dr.	Cr.	Dr.	Cr.	Dr.	Cr.
1	Cash	1,200				1,200				1,200	
2	Notes receivable	16,000				16,000				16,000	
3	Accounts receivable	41,000				41,000				41,000	
4	Allowance for doubtful accounts		2,000		(b) 1,000		3,000				3,000
5	Merchandise inventory	40,000				40,000				40,000	
6	Prepaid insurance	900			(c) 360	540				540	
7	Furniture and equipment	67,000				67,000				67,000	
8	Accumulated depreciation—furniture and equipment		12,000		(a) 6,700		18,700				18,700
9	Notes payable	20,000				20,000				20,000	
10	Accounts payable	13,500				13,500				13,500	
11	Bonds payable	30,000				30,000				30,000	
12	Share capital—ordinary	50,000				50,000				50,000	
13	Retained earnings, Jan. 1, 2010		16,200			16,200				16,200	
14	Dividends	2,000				2,000				2,000	
15	Sales		400,000			400,000			400,000		
16	Cost of goods sold	316,000				316,000			316,000		
17	Sales salaries expense	20,000				20,000			20,000		
18	Advertising expense	2,200				2,200			2,200		
19	Traveling expense	8,000				8,000			8,000		
20	Salaries, office and general	19,000				19,000			19,000		
21	Telephone and Internet expense	600				600			600		
22	Rent expense	4,800			(e) 500	4,300			4,300		
23	Property tax expense	3,300			(f) 2,000	5,300			5,300		
24	Interest expense	1,700				1,700			1,700		
25	Totals	543,700	543,700								
26	Depreciation expense—furniture and equipment			(a) 6,700		6,700			6,700		
27	Bad debt expense			(b) 1,000		1,000			1,000		
28	Insurance expense			(c) 360		360			360		
29	Interest receivable			(d) 800		800				800	
30	Interest revenue				(d) 800		800		800		
31	Prepaid rent expense			(e) 500		500				500	
32	Property tax payable				(f) 2,000		2,000				2,000
33	Income tax expense			(g) 3,440		3,440			3,440		
34	Income tax payable				(g) 3,440		3,440				3,440
35	Totals		14,800	14,800	557,640	557,640	388,600	400,800			
36	Net income						12,200			12,200	
37	Totals						400,800	400,800	169,040	169,040	

Illustration 3C-1

## Preparing Financial Statements from a Worksheet

### The Worksheet:

- Provides information needed for preparation of the financial statements.
- Sorts data into appropriate columns, which facilitates the preparation of the statements.

UPTOWN CABINET CORP. INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2011		
Net sales		\$400,000
Cost of goods sold		<u>316,000</u>
Gross profit on sales		84,000
Selling expenses		
Sales salaries expense	\$20,000	
Traveling expense	8,000	
Advertising expense	<u>2,200</u>	30,200
Administrative expenses		
Salaries, office and general	19,000	
Depreciation expense—furniture and equipment	6,700	
Property tax expense	5,300	
Rent expense	4,300	
Bad debt expense	1,000	
Telephone and Internet expense	600	
Insurance expense	<u>360</u>	37,260
Other income and expense		
Interest revenue		800
Income from operations		17,340
Interest expense		<u>1,700</u>
Income before income tax		15,640
Income tax		<u>3,440</u>
<b>Net income</b>		<b>\$ 12,200</b>

Illustration 3-39

Illustration 3-40

**UPTOWN CABINET CORP.**  
**RETAINED EARNINGS STATEMENT**  
**FOR THE YEAR ENDED DECEMBER 31, 2011**

Retained earnings, January 1	\$16,200
Add: Net income	<u>12,200</u>
	28,400
Less: Dividends	<u>2,000</u>
Retained earnings, December 31	<u><u>\$26,400</u></u>

## APPENDIX 3C

## USING A WORKSHEET: THE ACCOUNTING CYCLE REVISITED

UPTOWN CABINET CORP. STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2011		
Assets		
Non-current assets		
Property, plant, and equipment		
Furniture and equipment	\$67,000	
Less: Accumulated depreciation	<u>18,700</u>	
Total property, plant, and equipment		\$ 48,300
Current assets		
Merchandise inventory	40,000	
Prepaid insurance	540	
Prepaid rent expense	500	
Notes receivable	\$16,000	
Accounts receivable	41,000	
Interest receivable	800	
Less: Allowance for doubtful accounts	<u>3,000</u>	54,800
Cash		<u>1,200</u>
Total current assets		97,040
<b>Total assets</b>		<b>\$145,340</b>
Equity and Liabilities		
Equity		
Share capital—ordinary, \$5.00 par value, issued and outstanding, 10,000 shares	\$50,000	
Retained earnings	<u>26,400</u>	
Total equity		\$ 76,400
Non-current liabilities		
Bonds payable, due June 30, 2018	30,000	
Current liabilities		
Notes payable	\$20,000	
Accounts payable	13,500	
Property tax payable	2,000	
Income tax payable	<u>3,440</u>	
Total current liabilities		38,940
Total liabilities		68,940
<b>Total equity and liabilities</b>		<b>\$145,340</b>

Illustration 3-41