

Elan Ness-Cohn, Ph.D.

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Summary

- **Complex thinker:** Nimble learner with a diverse repertoire of expertise – *e.g.*, math & science literacy, wet & dry lab experience, and educational & business pragmatism – motivated by solving multifaceted problems
- **Empathetic collaborator:** Intuitive, team-oriented leader – versed in bridging interdisciplinary & interpersonal communication gaps – with track record of driving high impact scientific discovery
- **Relentlessly curious:** Meticulous, strategically-minded analyst – armed with a breadth/depth of data science skills – adept at executing deep diligence & clearly communicating results to wide audiences

Experience

Senior Consultant – Guidehouse, Life Science Practice | Chicago, IL

2024–present

► ***Advised, managed, and executed initiatives to drive key pharmaceutical business goals:***

- Provided strategic thought partnership and project management for 6+ biotechnology and pharmaceutical firms, covering multiple assets across the product planning lifecycle
- Applied expertise across 15+ scopes of work, including portfolio optimization and long-range planning, single-asset and portfolio forecasting, market research (qualitative and quantitative), competitive landscape analysis, customer segmentation analysis, commercial due diligence, and more

Entrepreneurial Fellow – Chicago Biomedical Consortium (CBC) | Chicago, IL

2022–2024

► ***Led assessments to identify most promising early-stage therapeutic technologies:***

- Part of four-Fellow cohort that over a year, assessed 21+ letters of intent (LOI), yielding 7+ full scale assessments and 2 awards (\$250K); led 7+ LOI & 2 full assessment; supported 11+ LOI & 5 full assessments
- *LOI:* over stringent 3-week process developed case to (de-)prioritize projects; communicated results to academic/pharma/VC review boards (*e.g.*, ML-based drug tox screening of iPSC organoids – *deprioritized*)
- *Full Scale:* through rigorous 10-week process developed technology positioning for microbial consortia platform in the context of current, financed, microbiome landscape; articulated investment thesis based on positioning, potential indications, financing risk, and go/no-go experiment to 30+ pharma & VC partners

► ***Managed peers, faculty, and industry partnerships to advance translational research:***

- Managed 2+ CBC funded projects; advising on experimental plans; establishing timelines & budgets; coordinating scientist & contractors to hit milestones (*e.g.*, pre-IND data package of myeloid cancer therapeutic)
- Strategically advised 3+ academic labs on translational of early-stage research; guiding faculty in strategic positioning of assets; informing experimental plan based on key experimental benchmarks/regulatory milestones

► ***Created business development infrastructure:***

- Built and analyzed Chicago faculty database of 160+ members and 20+ success metrics; identified and contacted promising faculty to fill award pipeline; designed an OpenAI NLP-based automation for future pipeline searches

New Product Planning Extern – Evozyne | Chicago, IL

06/2023–08/2023

► ***Built commercial case for new drug product pipeline:***

- Bolstered new product planning strategy using data-driven insights; assessed commercial viability, forecasted revenue, positioned drugs, and cultivated stakeholder engagement with tailored KOL discussion guides

Business Development Extern – Rhaeos, Inc | Chicago, IL

01/2023–04/2023

► ***Shaped growth strategy for global deployment of core technology:***

- Devised prioritization strategy for deployment of Rhaeos's FlowSense technology in low & middle income countries; built statistical models to estimate market size & designed qualitative research materials

Life Science Analyst Extern – Back Bay Life Science Advisors | Boston, MA

11/2022–05/2023

► ***Developed industry white paper:***

- Distilled landscape analysis of deal flow in women's health space into an industry white paper to support firm marketing and inform consultancy's client recommendations for perspective partnerships/investments

► **Spearheaded multi-disciplinary research collaborations:**

- Led 5 collaborative projects leveraging expertise in circadian biology and applied math; resulted in 3 oral podia, 7 posters at US & international conferences, and 3+ first author publications (e.g. *Science* and *Bioinformatics*)

► **Designed and taught biology, math, and programming courses:**

- Designed an *Intro to Data Science Lab Course* and taught 5 grad and 2+ undergrad level courses in Cell Biology, Bioinformatics, Biostatistics, and Data Science; resulted in procurement of graduate level teaching certificate

► **Managed research team:**

- Mentored 11+ graduate and 2 undergraduate students in various computational research and data management techniques; led to the development of 1 software package and accompanying manuscript

► **Developed software:**

- Developed a suite of 3 open-source software packages for optimizing the design and analysis of *omic time-series experiments for chronotherapeutic application with over 14K+ downloads and ~30hours/month usage

EDUCATION

Northwestern University – Ph.D. (Biomedical Research) – Evanston, IL	2022
MIT – B.Sc. (Biology), Concentration (Education) – Cambridge, MA	2017
MIT – Data Science and Machine Learning: Making Data-Driven Decisions – <i>Professional Certificate</i>	2023

COMPUTATIONAL & TECHNICAL SKILLS

Programming: R • Python • Bash • R Shiny • LATEX • git • SQL • HPC (SLURM)

Machine Learning: Tidymodels • Keras • Tensorflow

Data Mining: statistical analysis • dimensionality reduction • clustering • visualization

Modeling: dynamical systems • topological analysis • toy model development

Research: algorithm & pipeline development • inter-disciplinary collaboration • software development

Laboratory: CRISPR/Cas-9 genome editing • plasmid design • molecular cloning • qPCR

Market Intelligence: primary market research (e.g. KOL/Physician interviewing)
secondary data analysis (e.g. GlobalData, BioCentury, Pitchbook, Biomedtracker, etc.)

Languages: English • Hebrew

SOFTWARE (Highlights)**Fasano-Franceschini Test** – [R Package](#)

An open-source implementation of the Fasano and Franceschini test – a 2-D Kolmogorov-Smirnov (KS) two-sample test

TimeCycle – [R Package](#)

A non-parametric method that leverages results from dynamical systems theory and algebraic topology to test whether a dynamical variable (gene expression) exhibits cycling dynamics – [Video Tutorial](#)

TimeTrial – **R Shiny Web Application:** [Synthetic](#), [Biological](#)

An interactive software suite that enables circadian researchers to perform head-to-head comparisons of four leading cycle detection methods using both synthetic and biological data – [Video Tutorial](#)

Additional work can be found on my GitHub profile: [github/nesscoder](https://github.com/nesscoder)

SELECT PUBLICATIONS

- [1] **Ness-Cohn, Elan** and Rosemary Braun. TimeCycle: Topology Inspired MEthod for the Detection of Cycling Transcripts in Circadian Time-Series Data. *Bioinformatics*, 2021.
- [2] **Ness-Cohn, Elan**, Ravi Allada, and Rosemary Braun. Comment on “Circadian rhythms in the absence of the clock gene Bmal1”. *Science*, 372(6539), 2021.
- [3] **Ness-Cohn, Elan**, Marta Iwanaszko, William L Kath, Ravi Allada, and Rosemary Braun. TimeTrial: An interactive application for optimizing the design and analysis of transcriptomic times-series data in circadian biology research. *J Biol Rhythms*, 35:439–451, 2020.

Additional work can be found on my Google Scholar profile: [googleScholar/Ness-Cohn](https://scholar.google.com/citations?user=Ness-Cohn)