Programme	MBA – MASTER OF BUSINESS ADMINISTRATION					R 2019	Semester I PC
Course Code	Course Name	Hours / Week			Credit	Total	Maximum
		L	T	Р	С	Hours	Marks
19MST13	ECONOMIC ANALYSIS FOR BUSINESS	4	0	0	4	40	100

Course Objective(s): The purpose of learning this course is

- To exhibit the knowledge on managerial economics
- To know about the market demand and production outcome.
- To study the product market and pricing theory.
- To understand the performance of macro economics.
- To analyze the macroeconomics in Indian perspectives.

Course Outcomes: Upon completion of the course, students will be able to:

- Identify and explain the characteristics of a Economic Analyst.
- Discuss various pricing strategies implemented in the business.
- Paves avenues to prepare their own budget and execution in Business.
- Apply the principles of micro and macro economics.
- Analyze the causes of unemployment and inflation and identify the solutions to solve them.

UNIT 1 INTRODUCTION TO MANAGERIAL ECONOMICS

Meaning and Scope of Managerial Economics - Micro Economics and Macro Economics - Role and Responsibility of an Economist - Scarcity and Efficiency - Economics with other Disciplines - Production Possibility Frontier (PPF) -Economic Planning in India - the Role of Markets and Government - Positive Vs Negative Externalities.

MARKET DEMAND AND PRODUCTION OUTCOME

Market - Demand and Supply - Law of Demand and Supply - Determinants of Demand - Classification of Demand -Demand Forecasting - Production - Production Function - Cost concepts - Cost-Output relationship in Short-run & Long-run - Profit Maximization: Meaning and Measures.

PRODUCT MARKET AND PRICING THEORY

Product market - Different market structures - Perfect and imperfect competitive markets - Firm's equilibrium on demand and supply - Factor markets: Land, Labour, Capital and Entrepreneur - Price: Pricing policies - Pricing Strategies - Case Study.

UNIT 4 PERFORMANCE OF MACRO ECONOMICS

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National Income - Concepts of National Income - Circular flow of Income - Measurement of National Income -Economic Indicators: PPP, PPI, WPI, CPI - Multiplier: Meaning and Methods of Multiplier - Fiscal Policy: Objectives and its Measures.

UNIT 5 MACROECONOMICS IN INDIAN PERSPECTIVES

Unemployment: Meaning, Types and its impact - Okuns law - Inflation and the impact - Inflation types - reasons for inflation - Phillips curve - Business Cycle - Money Market: Functions of Central Bank of India - Role of Monetary policy.

TEXT BOOKS:

- Richard I. Levin, David S. Rubin, "Statistics for Management", Pearson Education, 7th Edition, New Delhi, 2011.
- Aczel A.D. and Sounderpandian J., "Complete Business Statistics", 6th Edition, McGraw Hill Publishing Company Ltd., New Delhi, 2012.

REFERENCES:

- H.Craig Peterson, W.Cris Lewis, "Managerial Economics", Fourth Edition, Pearson Education Inc. Company, New Delhi, 2006.
- Christopher.R.Thomas, S.Charles Maurice, "Managerial Economics Concepts and Applications", Eighth Edition, Tata McGraw-Hill Publishing Company Limited, New Delhi, 2009.
- Robert J. Gordon, "Macro Economics", Twelfth Edition, PHI Learning Private Limited, New Delhi, 2013.

e-RESOURCES:

- http://nptel.ac.in/courses/110101005/, "Introduction to Managerial Economics", Prof. Trupti Mishra S.J.M. School of Management Indian Institute of Technology, Bombay
- http://nptel.ac.in/courses/109106058/, The Socio-Economic Role of Scarcity and Uncertainty, Prof. Dr.Shivakumar, Indian Institute of Technology, Madras.

