

## Summary

Full-Stack Web Developer with profound knowledge in CRM Marketing and CRM Tech, experienced in cross-departmental collaborations with the product, development and data team. Skilled at enhancing CRM systems via third party APIs, team lead experience and in-depth knowledge in email coding with HTML, CSS. Looking for enriching knowledge in programming languages and technologies in an international company, committed to make a positive environmental, educational, social impact.

## WEB DEVELOPEMENT SKILLS

### Frontend

- Building websites from scratch with HTML5, CSS3, Javascript
- Code linting, cross-browser & accessibility testing
- Frameworks: React, Angular, jQuery, Bootstrap
- Test-driven development: unit-testing (Jest), integration-testing (Cucumber), end-to-end testing (Puppeteer) & Behaviour-driven development (Gherkin)
- Building mobile apps with React Native and Expo
- AJAX

### Backend

- Node.js, Express
- API, RESTful, JSON
- Relational & non-relational databases (MongoDB, PostgreSQL)
- JWT Authentication and Authorization with Password middleware
- Local data storage with AWS, Google Firestore

## TOOLS

Github  
Postman  
Trello  
Confluence  
Twilio  
Iterable  
Mailchimp  
Mandrill  
Zapier  
MS Office

## EDUCATION

**Full-Stack Web Developer**  
CareerFoundry, 05/2012 - 11/2012

**Bachelor of Arts**  
HWR Berlin, 04/2008 - 03/2012

## LANGUAGES

**Native:** German  
**Fluent:** English  
**Intermediate:** French

## WEB DEVELOPMENT PROJECTS

**Meet app, PWA, CareerFoundry study project** 09/2022 - 09/2022

- Built a Progressive Web App (PWA) with React, using test-driven and behaviour-driven development techniques, that uses a Google Calendar API
- Implemented serverless functions (AWS lambda) to authenticate + authorise users (OAuth)
- Developed and tested the app's unit functions using Jest, followed by integration tests using user stories (Gherkin) and end-to-end testing with Puppeteer, resulting in a 100% test coverage, bug-free web app, allowing users to filter for events and specific city and use the app offline

**myFlix, movie app, CareerFoundry study project** 08/2022 - 10/2022

- Built the complete server-side and client-side for a web application from scratch
- Created a RESTful API using Node.js and Express, that interacts with a non-relational database (MongoDB), and testing API endpoints in Postman
- Built the interface of a single-page, responsive application, developed with React and Redux, resulting in a fully functioning web-app allowing users to register or login to view movies and details & update their user profile

## WORK EXPERIENCE

**CRM Tech Lead, Marley Spoon AG, Berlin** 06/2021 - 01/2022

Led one direct report, ensuring internal and cross-departmental CRM requests get executed accordingly to business priorities and scope of requests

- Managed cross-departmental CRM requirements from stakeholders, e.g. local Marketing teams from Berlin /New York/ Sydney , Customer Service, Operations, scoping and assessing business value to ensure prioritisation in product roadmap and quality assurance before deployment
- Created an Email Design System for 4 brands, enabling the CRM team to work more efficiently with reusable email modules while keeping brand consistency and email accessibility, reducing campaign preparation time by ~ 50%

**CRM Specialist (SME), Marley Spoon AG, Berlin** 04/2020 - 05/2021

- Developed CRM database structure and data events in order to launch marketing automation and business-critical transactional communication of new business vertical
- Audited and re-organised CRM platform & campaign management, in order to unify customer data tracking and establish more consistent campaign tracking across 12 countries and 4 brands, enabling the CRM team to easier monitor and optimise business-critical KPIs across different markets, brand and lifecycle campaigns
- Migrated transactional mails to the CRM tool, incorporating the transactional communication into a more personalised customer journey and increased customer engagement based on their interactions with the digital product
- Onboarded 9 new CRM managers on CRM system, functionalities and CRM focused business metrics (retention, reactivations, OR/CR, CVRs)

**Head of Retention (Operations), Marley Spoon AG, Berlin** 10/2018 - 03/2020

- Managed 5 direct reports, continuously drive Month-over-Month and Year-over-Year improvement of metrics and revenues at a positive ROI while working on further personalisation and channel diversification for the team
- Enhanced the CRM system from limited email campaigning, by negotiating, cooperating and integrating with third party tools via API into CRM tool
- Enabled and trained the CRM team to perform multi-channel communication for more targeted, personalised and individualised CRM campaigns across all customer lifecycle stages, using SMS, push, and direct mail next to email

**Global CRM Manager, Marley Spoon AG, Berlin** 08/2014 - 09/2018

**Retention Manager, Delivery Hero Holding, Berlin** 02/2013 - 07/2014

**Junior Retention Manager, Lieferheld GmbH, Berlin** 04/2012 - 01/2013