BENEFITS OF MEMBERSHIP with the ISLAND EQUIPMENT OWNERS ASSOCIATION

Membership year is July 1st to June 30th Dues are \$393 per year + 5% GST

- 1. Membership is divided into two categories:
 - Equipment Owners
 - Suppliers



- 2. General Meetings Dues pay for one person per Member Company at dinner meetings. Guests may be invited at a nominal charge.
 - General membership meetings are held three times a year.
 - Members can make presentations at General Meetings.
 - Guest Speakers industry related
- 3. Annual Founder's Bursary Minimum of \$2,500 Maximum \$9,000
 - An employee or dependant of an employee or principal of an IEOA member company can apply for this scholarship.
- 4. Newsletter Members can provide advertising material for inclusion, at no cost. Newsletters go out electronically once a month to all members.
- 5. Annual IEOA Members Handbook
 - Member information is included in the handbook. The purpose of the handbook is to inform our clientele of the diverse types of equipment and services that we can offer them.
 - This handbook is distributed to members, consultants, fire departments, emergency planning, and municipalities.
 - Handbook contains a suggested equipment rate section. This section is revised annually.
- 6. Membership listing on IEOA website <u>www.ieoa.ca</u>.Member's email address, phone number and/or website will be linked to the IEOA website.
- 7. Opportunity to sit on the following committees:
 - Truck Light Convoy & Food Drive Committee
 - IEOA Founder's Bursary Committee
 - Golf Tournament Committee
 - Rate Review Committee
 - Project Review Committee

continued on page two

BENEFITS OF MEMBERSHIP with the ISLAND EQUIPMENT OWNERS ASSOCIATION page two

- 8. Special community discounts for Members:
 - Preferred corporate rate plan with Accent Inns and Hotel Zed.
 These rates apply at Accent Inns in Victoria, Vancouver Airport, Burnaby, Kelowna and Kamloops.
 - Corporate rate contract with Oak Bay Beach Hotel
 - 10% client savings card for discounts at Mark's Work wear.
 - Benefit Programs with NexGen Hearing, Maxxam Insurance and more to come
- 9. Social Activities:
 - Christmas Party in November Dues pay for one person per Member Company, plus one guest. Extra guests are welcome at a nominal fee with a maximum of 8 people per company.
 - Barbecue Social in June Dues pay for one person per Member Company, plus one guest. Additional guests are welcome for a small fee.
 - Golf Tournament in July Golfers are welcome to attend at the decided upon rate with opportunities to sponsor a hole, raffle prize, prize hole. Event proceeds go to the Bursary Program.
- 10. IEOA Membership gives you NETWORKING
 - An opportunity to know your competitors as individuals and enjoy their friendship and respect.
 - A medium of exchange with others in similar business areas.
- 11. The Association acts as your spokesman at all levels of government.
- 12. The Association works on behalf of members on matters that are industry related (Work Safe BC, municipal bylaws, ICBC, CRD, Fortis BC, etc.).
- 13. Community involvement:
 - Community volunteer projects
 - Christmas Truck Light Convoy and Food Drive
 - Donations to community organizations and projects

Contact the IEOA at 17 Cadillac Ave Suite 25, Victoria, BC V8Z 1T3 Phone: 250-382-4362 Fax: 250-384-0141 Email: info@jeoa.ca Web: ieoa.ca