

## NEVILLE JOSEPH ROY

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### EDUCATION:

**M.S in Engineering Management:** GPA: 3.6

2022-present

**Northeastern University, Boston, MA**

**Relevant Courses:** Probability & Statistics, Computational and Visualization Analytics, Data Management and Database Design, Engineering Project Management, Economic Decision Making

**B.E in Computer Science and Engineering:**

2018-2022

**Ramaiah Institute of Technology, Bangalore**

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### TECHNICAL SKILLS:

- **Programming Languages:** Python 3, Java, C, HTML, SQL, R Studio
- **Software and Frameworks:** Microsoft Excel, Microsoft Power BI, Microsoft Powerpoint, Tableau, Salesforce

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### ACADEMIC PROJECTS :

**Dataset Generation by Image Classification,** Ramaiah Institute of Technology | Team Lead Oct. 2021 - Nov. 2021

- Developed a dataset generation model using mobilenet CNN architecture to compare similarity scores of images to select relevant images using metrics such as cosine similarity.
- Increased dataset generation efficiency as compared to traditional CNN models by reducing the number of parameters used to compare image similarity scores against a specified threshold value

**Optimization of Meta-Heuristics Algorithm,** Ramaiah Institute of Technology | Team Lead Jan. 2021 - Jul. 2021

- Conducted a detailed survey on over 10 nature-inspired algorithms and implemented them using Python 3 in a team of three.
- Analyzed and improved the Whale Optimization Algorithm (WOA), a nature-inspired meta-heuristics algorithm, by finding optimal hyper-parameter values using Grid Search Algorithm.
- Tested the optimized algorithm against five objective functions. The proposed approach was observed to outperform the original approach by at least 7%.

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### INTERNSHIPS AND WORK EXPERIENCE:

**Business Analyst Intern, Ernst & Young Private Limited,** India

Apr.2022 - Jul.2022

- Utilized predictive modeling concepts such as linear and logistic regression to analyze trends and client financials resulting in a 15% increase in revenue projections for the upcoming fiscal year.
- Created dashboards using visualization tools like Power BI to project trends and consult strategy with management.
- Collaborated with data science and data engineering teams to utilize statistical techniques and software to implement analytical models such as a churn prediction model to identify correlations.

**Head - Product Management Team, General Intelligence,** India

Dec. 2020 - Aug. 2021

- Led product management and development team consisting of 8 members at General Intelligence, a research lab focused on self-driving technology and autonomous mobile robots.
- Utilized Salesforce CRM to implement a system to track team members' strengths and skills, thereby assigning tasks more effectively to boost team productivity and project efficiency.
- Conducted market research to analyze the relevance of a new product in the Last-Mile Delivery Robots' market and developed optimal pricing structure and strategy, predicting a 20% increase in revenue growth.

**Business Analyst Intern, COSMICTECH Infosystems Private Limited,** India

Nov. 2020 - Jan. 2021

- Conducted comprehensive breakdown analysis of the company's revenue growth over the last three fiscal years, utilizing Microsoft Excel and SQL.
- Studied operations management of the Device as a Service(DaaS) offering of CosmicTech, worked on and suggested changes and strategies to achieve better growth in profit by 25%.

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**RESEARCH PUBLICATION: Improved Whale Optimization Algorithm for Clustering,** Anita Kanavalli, Pradeep D, Sowmya B. J, Neville Roy, Poorvi Goyal and Karthik S.L. (Accepted at the 2021 IEEE 2nd International Conference on Technology, Engineering, Management for Societal Impact using Marketing, Entrepreneurship and Talent.