



Bandwagon
Logical Fallacy

Blatant Manipulation

"Everyone is doing it, so you should too!"

YOUR DEFENSE

Think independently and evaluate the evidence yourself.



Loaded Language
Language

Blatant Manipulation

"This is a complete disaster!"

YOUR DEFENSE

Identify emotionally charged words and consider the facts.



Appeal to Fear
Emotional Appeal

Borderline Manipulation

"If you don't act now, terrible things will happen."

YOUR DEFENSE

Assess the actual risk and look for evidence.



In-group Bias
Cognitive Bias

Borderline Manipulation

"People like us know the real truth."

YOUR DEFENSE

Be aware of groupthink and seek diverse perspectives.



Citations
Source Credibility

Legitimate Use

"According to a recent study, ..."

YOUR DEFENSE

Check the cited sources for credibility.



Affirmation
Positive Framing

Legitimate Use

"You did a great job on this project!"

YOUR DEFENSE

Accept positive feedback, but remain objective.