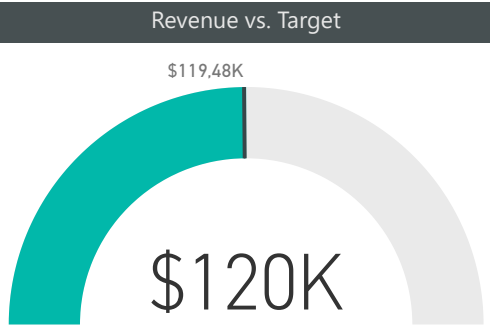
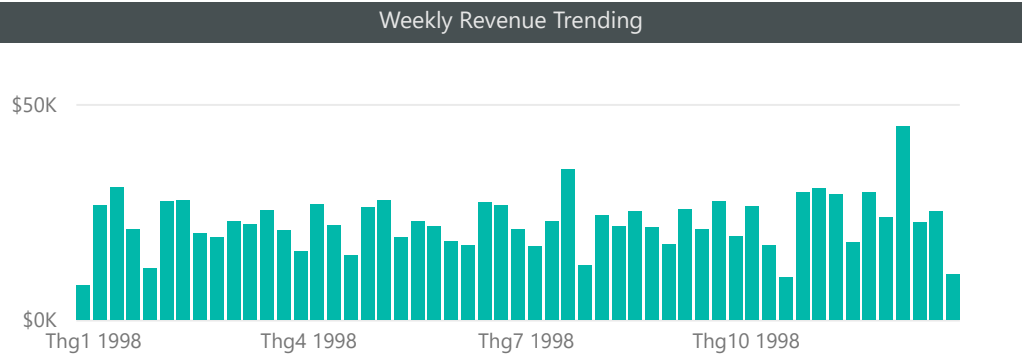
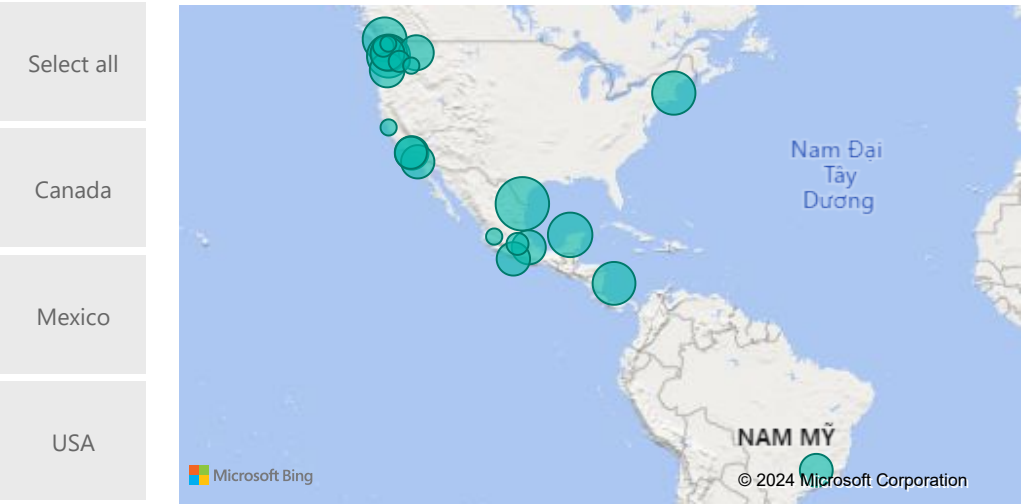


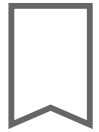
Product Brand	Total Transactions	Total Profit	Profit Margin	Return Rate
Plato	3.352	\$12.748	63,55%	1,06%
BBB Best	3.514	\$12.991	62,12%	0,80%
Cormorant	3.744	\$15.749	61,60%	0,87%
Imagine	3.634	\$15.102	61,40%	1,06%
Carlson	2.564	\$10.534	61,20%	0,97%
Better	2.823	\$9.179	61,15%	1,07%
Fast	4.097	\$16.469	61,03%	1,07%
PigTail	3.467	\$11.617	60,68%	1,04%
Best Choice	4.218	\$18.355	60,64%	0,81%
Super	3.618	\$13.868	60,59%	0,96%
Sunset	3.953	\$14.018	60,45%	1,03%
Nationeel	4.408	\$18.617	60,44%	1,18%
High Top	4.940	\$19.810	60,42%	1,01%
Big Time	3.816	\$15.560	60,20%	1,05%
Pleasant	2.564	\$10.187	60,18%	0,92%
High Quality	3.577	\$16.139	59,98%	1,13%
Ebony	5.238	\$20.354	59,81%	0,96%
Fort West	4.108	\$15.834	59,80%	0,97%
Just Right	2.558	\$9.283	59,54%	0,83%
Carrington	3.891	\$14.883	59,52%	0,78%
Red Wing	3.870	\$15.870	59,36%	1,06%
Bravo	2.484	\$11.027	59,15%	0,82%
CDR	3.078	\$12.062	58,98%	1,11%
Tri-State	5.099	\$19.980	58,91%	1,10%
Golden	3.550	\$13.256	58,72%	0,88%
Landslide	3.270	\$10.647	58,65%	0,98%
Hermanos	5.342	\$21.753	58,64%	0,95%
Horatio	4.195	\$17.737	58,42%	1,26%
Tall Tale	5.443	\$21.000	58,95%	0,80%
Total	113.668	\$449.627	59,94%	1,00%



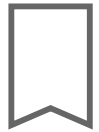
## PERFORMANCE NOTES:



*Portland reached 1,000 sales in December to close out the year*



*High Top product returns doubled in Mexico (4 to 8), at a return rate of 1.2%*



*Plato products drove the strongest overall profit margin (63.55%) in 1998*