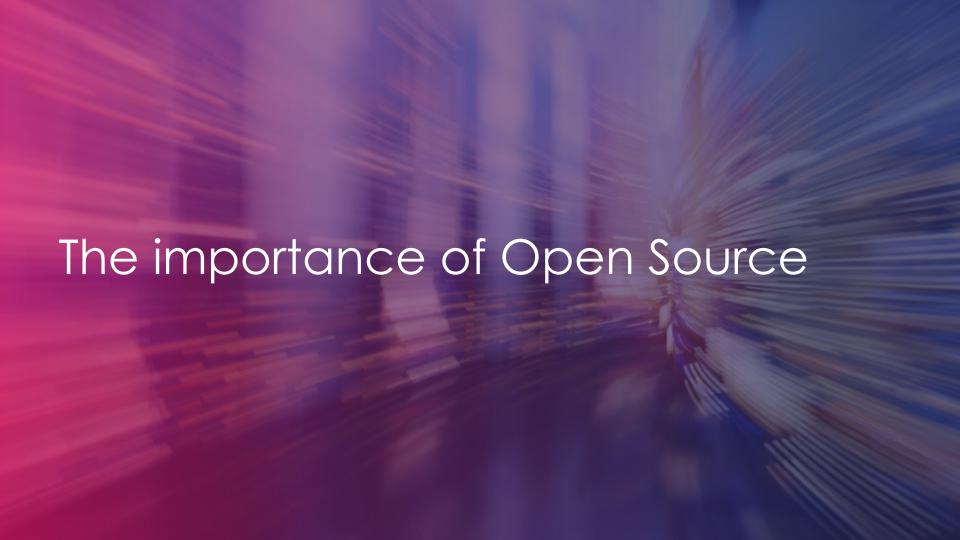


Keith Chan, CNCF, Greater China Director Hyperledger, Greater China Director Linux Foundation APAC Strategic Director

# Why Open Source Open · Ecosystem · New Value



# We are entering a new phase of software development

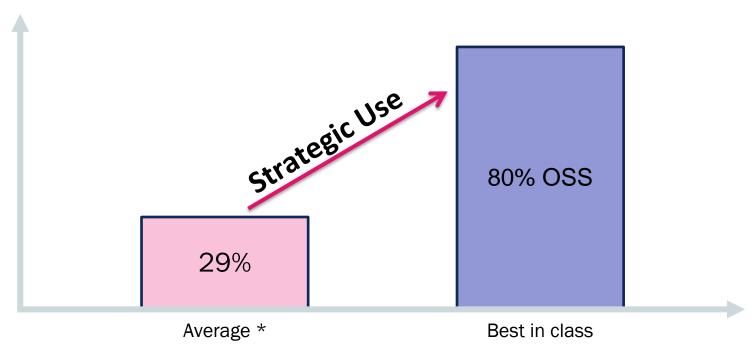
First Generation: Emulating Proprietary Software, Smaller Market/Commercial Dollar Potential



## **New Generation: Novel Functionality - Creating New Value and Opening New Markets**

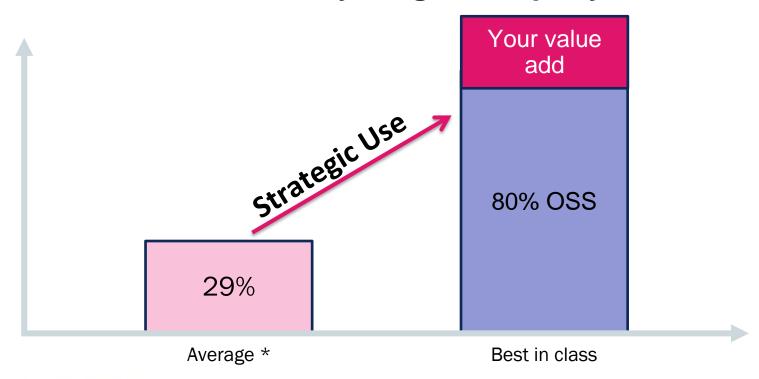


## Most of the code in modern technology systems comes from outside any single company.





## Most of the code in modern technology systems comes from outside any single company.





Organizations are getting to market faster and becoming more efficient through open source shared R&D.

Are you ready?

The cloud runs on open source.

Are you ready?

The best tech talent are open source developers.

Are you ready?

Your operations team is installing open source software.

Are you ready?

The future is open source.

Are you ready?

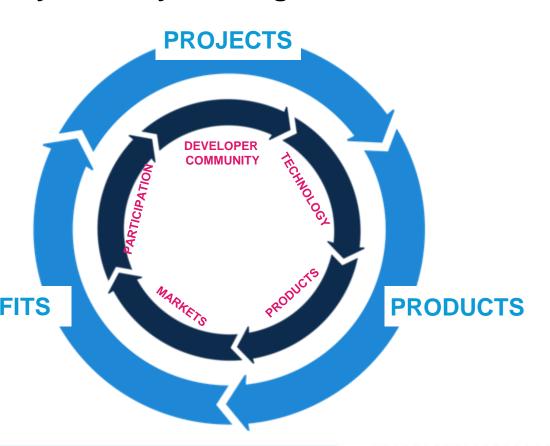


**Organizations that don't** harvest this shared innovation will be unable to compete: they will be late to market, waste R&D funds, and unable to innovate alone.



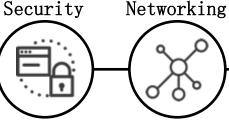
#### Foundations enable ecosystems by creating trust

Sustainable projects have a developer community whose technology is used in commercial solutions that profit businesses, who in turn participate and reinvest back into the project and hire **PROFITS** developers to work in the community.



#### Today the Linux Foundation is More than Linux!





We securing We are home to the internet 8 of the top as home to 10 open source world's networking largest projects in the world certificate authority backed by the securing100M majority of web sites. global network providers.





We are creating a portability layer for the cloud, driving standards and developing reference tools for cloud mative

devel nt.

kubernetes

Cloud

Our Automotive Grade Linux platform is backed by 12 automakers and is either in or slated for production in millions of vehicles

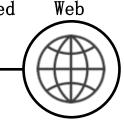
Automotive

We are creating a permanent. secure distributed ledger that makes it easier to create costefficient, decentralized business

Blockchain







We are creating We are providing the application projects used in building the development majority of framework for embedded linux next generation distributions web, mobile, serverless, and and rationalizing  $T \cap T$ applications. edge computing.













Zephyr<sup>\*</sup>





#### 2018 – A year of Open Source



In 2018, open source drove more than US\$65B in commercial open source software mergers, acquisitions, and IPOs — a significant tipping point in 20 years of open source software development.



#### 100+ projects under Linux Foundation creates the following:

#### Largest Shared Technology Investment

The Linux Foundation supports the creation of sustainable open source ecosystems by providing financial and intellectual resources, infrastructure, services, events, and training. Working together, The Linux Foundation and its projects form the most ambitious and successful investment in the creation of shared technology.



Estimated development cost of the 100+ world's leading projects hosted at The Linux Foundation



Open source professionals have enrolled in our free open source training courses



10 / 10

Largest cloud service providers are Linux Foundation project contributors and members



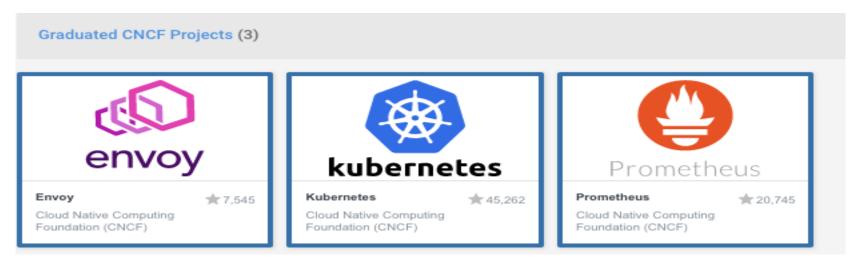
Events

### Why Organizations Are Adopting Cloud Native

- 1. Better resource efficiency lets you to run the same number of services on less servers
- Cloud native infrastructure enables higher development velocity – improving your services faster – with lower risk
- 3. Cloud native allows multi-cloud (switching between public clouds or running on multiple ones) and hybrid cloud (moving workloads between your data center and the public cloud)

### Cloud Native Computing Foundation (CNCF)

- Non-profit, part of the Linux Foundation; founded Dec 2015
- Cloud Native Open Source Projects Umbrella

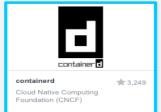


### **Cloud Native Computing Foundation (CNCF)**

Cloud Native Open Source Projects Umbrella

**Incubating CNCF Projects (17)** 



































### **Cloud Native Computing Foundation (CNCF)**

**\***844

**\*** 305

Cloud Native Open Source Projects Umbrella

Cloud Native Sandbox Projects (12)



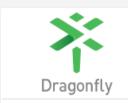
Buildpacks #163
Cloud Native Computing
Foundation (CNCF)



Cloud Native Computing Foundation (CNCF)



Cortex
Cloud Native Computing
Foundation (CNCF)



Dragonfly ★2,771
Cloud Native Computing
Foundation (CNCF)



Falco ★1,143
Cloud Native Computing
Foundation (CNCF)



Open Policy Agent (OPA) 1,607
Cloud Native Computing
Foundation (CNCF)



**±**449

OpenMetrics
Cloud Native Computing
Foundation (CNCF)

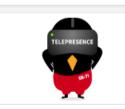


SPIFFE ★ 348
Cloud Native Computing
Foundation (CNCF)



Cloud Native Computing Foundation (CNCF)

SPIRE



Telepresence ★ 1,415
Cloud Native Computing
Foundation (CNCF)



TIKV ★4,160

Cloud Native Computing Foundation (CNCF)



Virtual Kubelet ★1,412
Cloud Native Computing
Foundation (CNCF)

#### **CNCF Projects from China**

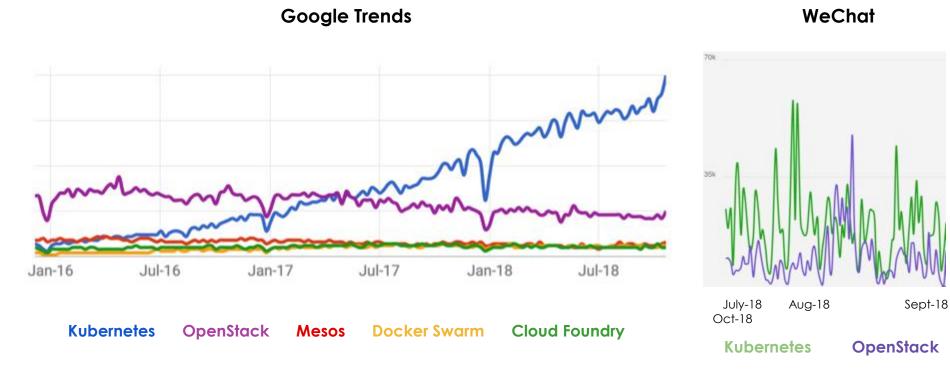
3 projects have been contributed to CNCF by Chinese companies







#### **Kubernetes in Search Trends**

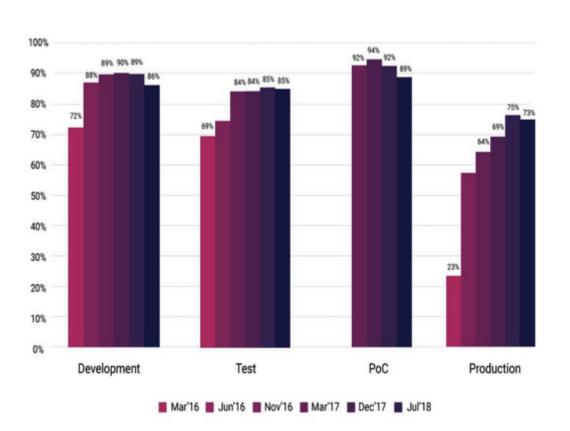


#### Growth of Cloud Native Technologies

CNCF Survey: Use of Cloud Native Technologies in Production Has Grown Over 200%

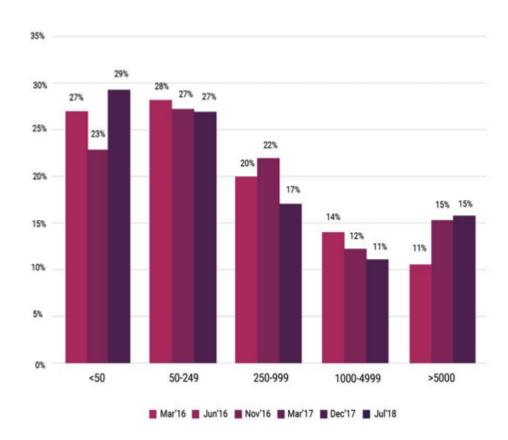
#### **Growth of Container**

73% of respondents are currently using containers in production today



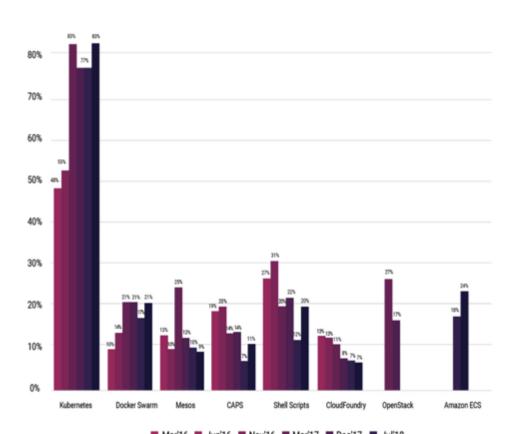
#### No. of Containers are running

- 29% running less than 50,
- 50-249 (27%),
- 250-999 (17%)
- 15% running more than 5,000 containers.



#### Kubernetes is the key container management tool

As for container management tools, Kubernetes remains the leader with 83%



#### 300+ companies around the world have joined together



























IBM Cloud

#### **Gold Members**

















































**End User Supporters** 









Academic/Nonprofit



NAIG



































GOLDEN GATE











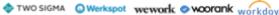












Nasdaq Novigent Olark PostFinance | PUSHER O Tricardo.ch SAP Concur C a shopify





































#### A big End User community















































Morgan Stanley





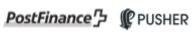






























































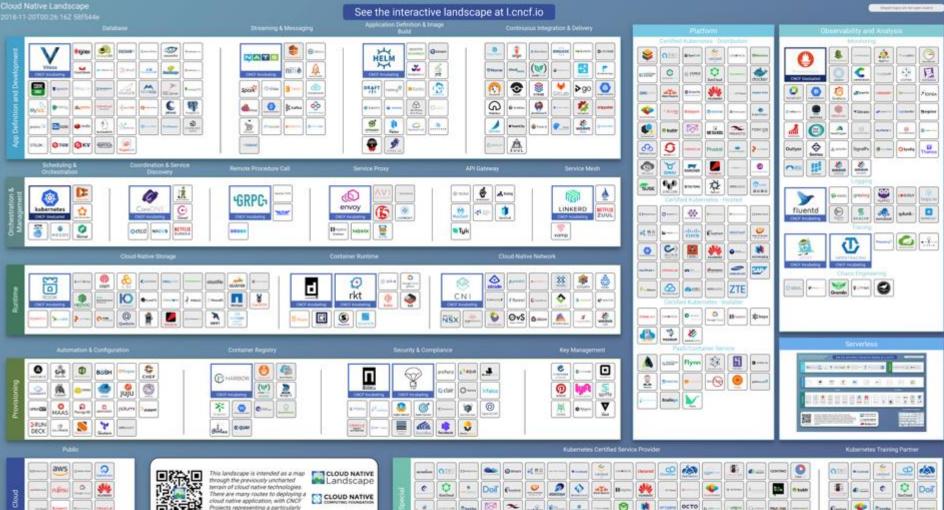














## The Cloud Native Trail Map

Trail Map: <a href="L.cncf.io">L.cncf.io</a>



Hyperledger is a collaborative and global open source software community, hosted by The Linux Foundation, advancing blockchain technologies for business.



## The Hyperledger Greenhouse















Community Stewardship and Technical, Legal, Marketing, Organizational Infrastructure

#### Frameworks



Permissionable smart contract machine (EVM)



Permissioned with channel support



Decentralized identity

Tools



Mobile application focus



Permissioned & permissionless support; EVM transaction family



Blockchain framework benchmark platform



**HYPERLEDGER** 

As-a-service deployment



Model and build blockchain networks



View and explore data on the blockchain



Ledger interoperability



View on demand video: Blockchain Projects and Working Groups by Hyperledger

### Hyperledger Momentum



Years since launch



47K



Tools



Frameworks



1.0 Production Releases



260+

Members (50+ in China)



Active Community Working Groups



Meetups Worldwide





30K 2,000+

Media Clips Per Month





Meetup **Participants** 

## **Trending Industries**







#### **Financial Services**

The most immediate business opportunities are to use business blockchains to track and trade stocks and bonds with reduced risk and time, and increased transparency.

#### **Supply Chain**

Blockchain technologies will lead to greater efficiency, as well as safer and more ethical standards through the ability to prove the veracity of transactions to all stakeholders.

#### Healthcare

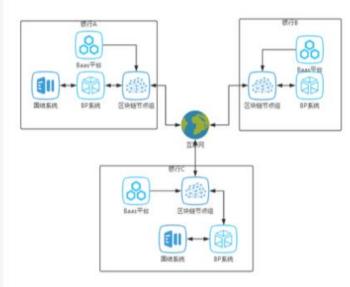
Business blockchains are giving the healthcare industry a chance to reinvent what historically has been a thorny problem: sharing patient data records between organizations.



#### China's First Blockchain L/C Info Transmission System

- China Minsheng Bank and China CITIC Bank jointly developed an open, standard and regulatory compliant domestic L/C transmission platform using blockchain
- Banks involved include China Minsheng Bank, China CITIC Bank, Bank of China and Suning Bank
- On first day of production over RMB100 million of L/Cs processed. Now supporting billions of business daily.
- Removed need for SWIFT in China domestic L/C settlement and enabled the creation of an independent and domestic-controlled L/C exchange system
- Improved user experience, supporting a Chinese UI tailored to domestic business requirements
- Incorporated the whole L/C process, shortening delivery time, with improved efficiency and security







#### LegalXchain Judicial Consortium Chain

- LegalXchain is a blockchain based Judicial Consortium Chain
- It is a unified, standard and reliable judicial data storage platform for seamless sharing of documents between different organsiations in the Judicial process
- It is used by 8 authoritative judicial units e.g. IP360, notarial offices, forensic institutions, courts etc.
- Broadly used in legal industry, users include legal technology companies, Internet companies, lawyers, judicial authorities etc.
- Various legal business scenarios are supported e.g. judicial business, data validation, electronic forensics, intelligent electronic signing and online notary
- The platform currently has more than 10 million legal sensitive documents and unstructured data (video, image files etc.).
- Original data is double encrypted by China SHA512 and SHA256 algorithm





### First Blockchain Rice Traceability and Safety Platform

"Blockchain Big Farm" is the first blockchain rice traceability platform in China

- The platform provides provenance, traceability and transparency of information in the rice supply chain, all the transactions can be seen and validated via QR Code.
- Consumers are reassured, due to blockchain technologies, as companies cannot change the information in a bid to hide the true origin of the rice
- This platform collected data from different sources including over 30,000 farmers,
   12.96 million mu (iii) of farm land, more than 400,000 planters
- Shan Liang Taste (善粮味道) good quality rice are available on major eCommerce platforms
- The platform was developed by ChainNova and Shan Liang Taste (善粮味道) for the Beidahuang Group (北大荒) who distributes over 10% of the rice production in China, it focuses on high quality rice





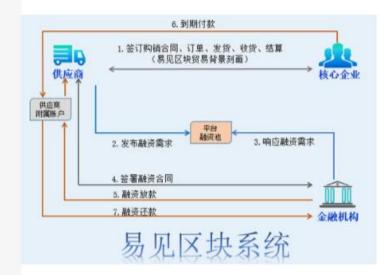




### E-Visible Supply Chain Finance

- An IOT and blockchain integrated application enables the creation of traceable data, as well as visibility and control of capital during the whole trading process
- Since the platform launched in April 2017, cumulative amount invested on E-Visible Blockchain Platform over RMB 4.2 billion, in which financial institutions have invested over RMB 1.3 billion and registered 166 enterprise users.
- Whole trading process is recorded which enables financial institutions to quickly identify qualified capital for investment and provide relevant tools for after-loan management
- Enables financial institutions to provide credit and structural financing to qualified capital thereby expanding their financing channels

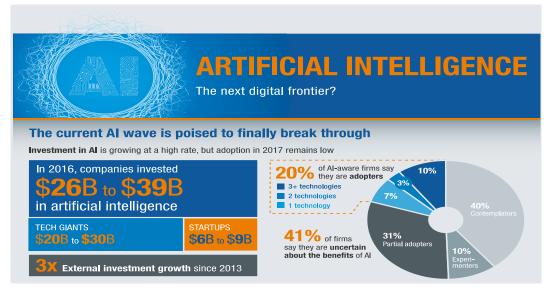






### Artificial Intelligence (AI) Landscape

- Lack of a unified framework for AI / Deep Learning.
- No common Al/Deep Learning ecosystem
- Deployment of Al/Deep Learning research environments and apps remains difficult
- Most deployments of Al/Deep Learning focused in speech and image processing.
- Pressing need for general AI/Deep Learning tools and data models in healthcare, advertising, IoT, Networking and other sectors



Source: "Artificial Intelligence The Next Digital Frontier?", McKinsey & Company, June 2017

## How Do We Make Deep Learning Accessible?

Build a worldwide community of users, maintainers and developers of Open Source tools and data models to deliver Deep Learning that is easy to implement and use.

# Open Source Projects in LF Deep Learning Foundation (and more in coming)









# TARS and TSeer Form Open Source Project Communities Under The Linux Foundation to Expand Adoption and Pace of Development



Initially developed and used by Tencent for the past 10 years, remote procedure call framework TARS and name service discovery and scheduling framework TSeer are now available freely under open source licenses





UNIVERSAL

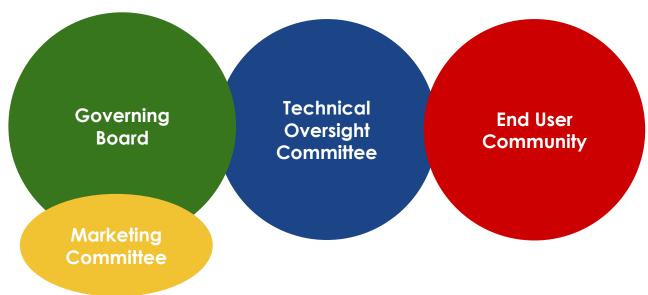
### **MULTI DOMAINS**

OpenMessaging is vendor-neutral and language-independent, provides industry guidelines for areas of finance, e-commerce, IoT and big-data, and aimed to develop messaging and streaming applications across heterogeneous systems and platforms.

LEARN MORE

# How to create New Value and maintain Continuous Growth

### **Foundation Structure**



- Mainly vendors
- Fund the organization
- Marketing and strategic direction

- 9 top technical architects
- Admit new projects
- Acts as a resource to projects
- Real end users of these technologies
- Communicate back requirements
- And good and bad experiences

### **Example: Certification**

- How can Kubernetes users be confident that their suite of applications will deploy correctly onto a given Kubernetes implementation?
- Software conformance ensures that every vendor's version of Kubernetes supports the required APIs. It guarantees interoperability from one Kubernetes installation to the next.
- https://www.cncf.io/certification/softwareconformance/



### **Example: Certified Service Provider**

A pre-qualified tier of vetted service providers who have deep experience helping enterprises successfully adopt Kubernetes through support, consulting, professional services and/or training.

### Requirements

- Three or more certified engineers
- Demonstrable activity in the Kubernetes community including active contribution
- Business model to support enterprise end users

https://www.cncf.io/certification/kcsp/



### **Continuous Talent Development**

- Certified Kubernetes Administrator (CKA)
  - Over 1,500 registrations already
  - https://www.cncf.io/certification/expert/cka/
- Certified Kubernetes Application Developer (CKAD)
  - Certifies that users can design, build, configure, and expose cloud native applications for Kubernetes
  - https://www.cncf.io/certification/expert/cka/ckad/



# Example: Face to Face Community development: KubeCon + CloudNativeCon



### KubeCon + CloudNativeCon China 2019



Returning to Shanghai June 24-26, 2019

# Summary



# Creating sustainable open source projects requires real work

Governance and Membership	<ul> <li>Incorporation, Tax status, Bylaws, Member Agreements, Anti-trust, etc.</li> <li>Ongoing business development and membership recruitment</li> </ul>
Development Process	<ul> <li>Technical Decision Making</li> <li>Project Life Cycle</li> <li>Release Process</li> </ul>
Infrastructure	<ul> <li>Custom infrastructure using open source best practices</li> <li>Security and reliability</li> </ul>
Ecosystem Development	<ul><li>Marketing</li><li>Events</li><li>Training</li></ul>
IP Management	<ul> <li>Code Provenance and License compliance</li> <li>Trademark management</li> <li>Legal defense and Collaboration</li> </ul>

### Linux Foundation Project Hosting Requirements\*

# The project must: use an approved OSI open source license;

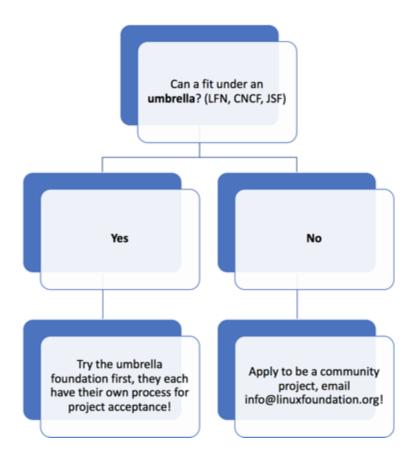
- be supported by a LF member;
- allow neutral ownership of project assets such as a trademark, domain or GitHub account (the community can define rules and manage them);
- technical do-ocracy and separation of business governance from technical governance (we're flexible on the model) clearly documented in a charter:
- allow anyone to participate in the technical community, whether or not a financial member or supporter of the project

### Bringing a Project to the LF in a Simple Flowchart



#### Umbrella Community + Funding

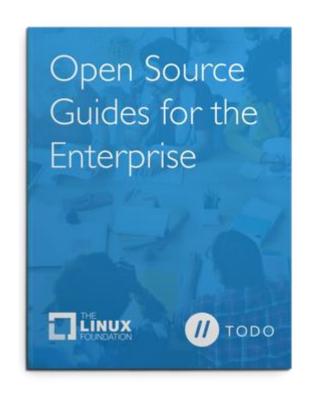
These projects support several technical projects under the same funding structure and are focused on a technology area. This allows the community to pursue a strategic vision across a spectrum of opportunities while balancing demands on resources. Examples of these projects include: Automotive Grade Linux, Cloud Native Computing Foundation, Hyperledger, LF Deep Learning Foundation, and LF Networking.



### Learn from Peers: TODO Group

- > Leverage best practices to run or start an open source program/project:
  - https://todogroup.org
- > Topics include:
  - > Creating an Open Source Program
    Tools for Managing Open Source
    Programs

Measuring Your Open Source Program's <a href="https://www.linuxfoundation.org/resources/open-success">https://www.linuxfoundation.org/resources/open-source-guides</a>



### 创建一个开源项目













### 管理贵组织中的开源项目











### 向上游贡献代码的最佳方式

Ibrahim Haddad博士@IbrahimAtLinux

#### 在您的组织内部:

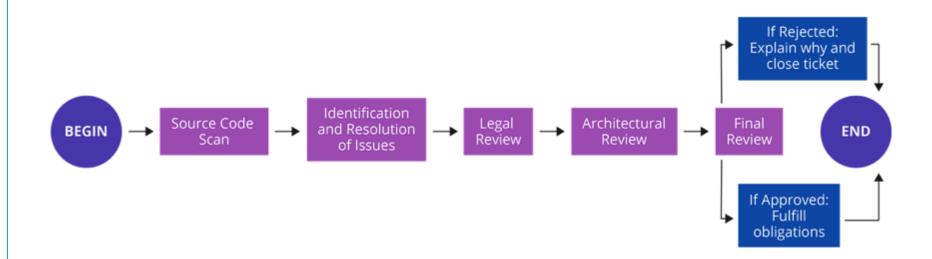
- ●基于正当理由而决定向上游贡献。
- ●设计和执行代码时, 要考虑到上游。
- ●采取"上游优先"政策。先将补丁提交给上游,然后再在自己的下游产品中使用补丁。
- ●保持您的开发人员一直参与到开源项目中,即使是软性参与。

#### 面向项目外部:

- ●确保您的贡献对他人是有用的。
  - ●遵循恰当的编码风格。
  - 参与项目提交过程的工作。
- 提供关于您的贡献的文件与说明。
  - ●听取反馈并采取相应行动。
- 保持耐心并反复修改代码直至被接受。

### 合規地使用开源项目

下图展示了一个合规使用过程的简单视图。实际上,这个过程本质上更具有迭代性。请记住,这些阶段仅适用于说明目的,可能需要根据公司自身需求和开源项目配置进行相应的修改。



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Thank you.

CNCF 中国公众号

