

FILTERS

region	All
market	All
division	All
customer	All
FY	2019

P & L by Fiscal Year 2019

All values in
USD

Matrix	Fiscal Year				Grand Total
	Q1	Q2	Q3	Q4	
net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
GROSS MARGIN	10.5M	9.9M	7.9M	7.9M	36.2M
GM%	41.5%	41.4%	41.2%	41.6%	41.4%

FILTERS

region	All
market	All
division	All
customer	All
FY	2020

P & L by Fiscal Year 2020

All values in
USD

Matrix	Fiscal Year				Grand Total
	Q1	Q2	Q3	Q4	
net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
GROSS MARGIN	24.9M	23.5M	7.4M	17.5M	73.3M
GM%	37.5%	37.3%	37.5%	36.9%	37.3%



FILTERS

region	All
market	All
division	All
customer	All
FY	2021

P & L by Fiscal Year 2021

All values in
USD

Matrix	Fiscal Year				Grand Total
	Q1	Q2	Q3	Q4	
net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
GROSS MARGIN	63.3M	60.0M	48.1M	46.7M	218.2M
GM%	36.5%	36.4%	36.4%	36.4%	36.4%