

Detailed Compensation Plan



Learn the Body Align Language!



ACTIVE

In order to earn commissions and bonuses in Body Align, you must qualify as ACTIVE. Meaning, depending on your level in Body Align, you must maintain a certain amount of PERSONAL VOLUME points every 30-calendar days in order to receive residual commissions and any applicable bonuses.

qualification met each and every month!

Remember: commissions and bonuses will only be paid to you if your Personal Volume qualifies each month.

INACTIVE

You become inactive if you do not meet your personal volume each month, you will not qualify and will not earn commissions/bonuses that month.

PERSONALLY SPONSORED

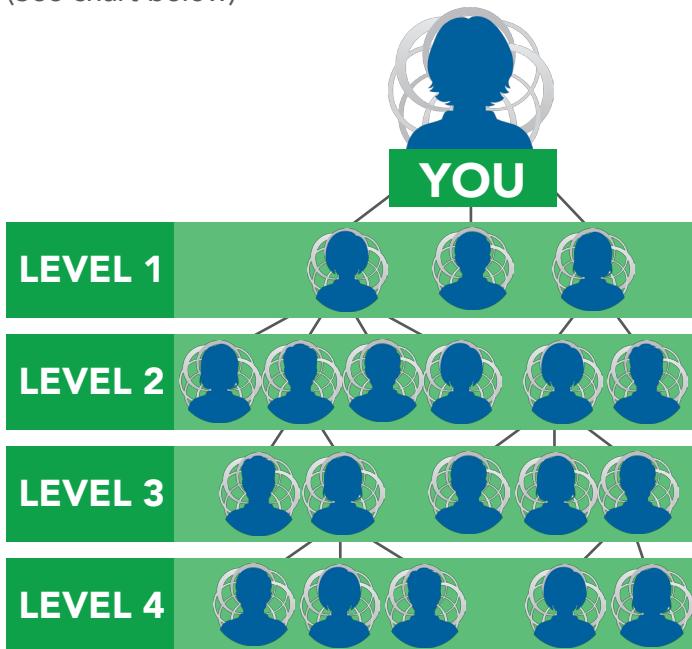
Personally sponsored is any Affiliate or Promoter that you personally sponsor into Body Align.

RANK QUALIFICATIONS

In order to advance in Body Align, you must meet certain qualifications based on set criteria for each rank. (See chart on page 7)

LEVEL

Levels represent where a Body Align representative is positioned in your business team.
(See chart below)



POINTS

Each product in Body Align is valued by a number of points. Points are used to determine Personal Volume and Group Volume.

AUTOSHIP

Autoship is a recurring monthly order that saves you the trouble of remembering to place an order every month. Each month, on a set day, your autoship will be charged and automatically sent to you. You have the ability to change your autoship order up to 24 hours before your order is set to ship. In order for Autoship to be considered "active," you must have a valid credit card on file with Body Align. Going on Autoship will help you keep your Personal Volume



Investing in Your Future: Body Align Enrollment Enterprise Packages

AFFILIATE - JOIN FOR FREE

If you just want to test the water and get a feel for Body Align and its products, we encourage you to sign up as an Affiliate – for FREE.

To join as an Affiliate, simply go to the Opportunity Page of your sponsor's Body Align website, click the Join Now button and submit all required information.

You're now free to start enjoying the following benefits:

- Virtual store - your own personal website that enables you to sell products as well as enroll new representatives.
- Virtual office – your personal back "office" that allows you to place orders, enroll new representatives, track orders, check your commissions, learn about new promotions, access training and marketing materials to help build your business plus much more!
- Ability to build a sales team and earn potential residual income:
 - 10 percent earned commission on personally sponsored representatives - one level only
 - 15 percent earned commission on personally sponsored representatives (one level only) – If on monthly Autoship of 30 points

PROMOTER - \$349

But, wait! If you're ready to start truly building your own business as quickly as possible then our Promoter package is for you. For an extremely low cost, you'll get all of the same great benefits as an Affiliate, but you have the ability to participate in our enhanced Pay Plan.

To join as a Promoter, simply go to the Opportunity Page of your sponsor's website, click the Join Now button and submit all required information and pay for your starter kit.

Promoters enjoy the following compensation benefits:

- Virtual store – your own personal website that enables you to sell products as well as enroll new representatives.
- Virtual office – your personal back "office" that allows you to place orders, enroll new representatives, track orders, check your commissions and rank qualifications, learn about new promotions, access training and marketing materials plus much more!
- Wholesale product pricing
- Body Align starter kit
- Ability to build a sales team
- Ability to earn potential residual income PLUS an enhanced Pay Plan for greater earning potential.

The Body Align Pay Plan



8 WAYS TO EARN

In addition to any sales commissions you earn, you have the ability to participate in our pay plan. With eight very attainable ways to earn, our pay plan is robust:

- Residual Income
- Enrollment Bonus
- 3-in-30 Bonus
- Qualify through customer purchases
- Retailing product to customer
- Matching Bonus Check
- Shared Enrollment Bonus
- Leadership Enrollment Pool

RESIDUAL INCOME

Commissions on your business teams Autoships and monthly purchases. Residual income is based on rank. (See page 7) *Maximum payout of 50% of gross sales on autoship.

ENROLLMENT BONUS

For every new Promoter you personally sponsor, you will receive a \$100 Enrollment Bonus.

Qualifications: Promoter and above with at least minimum rank personal volume.

ENROLLMENT BONUS



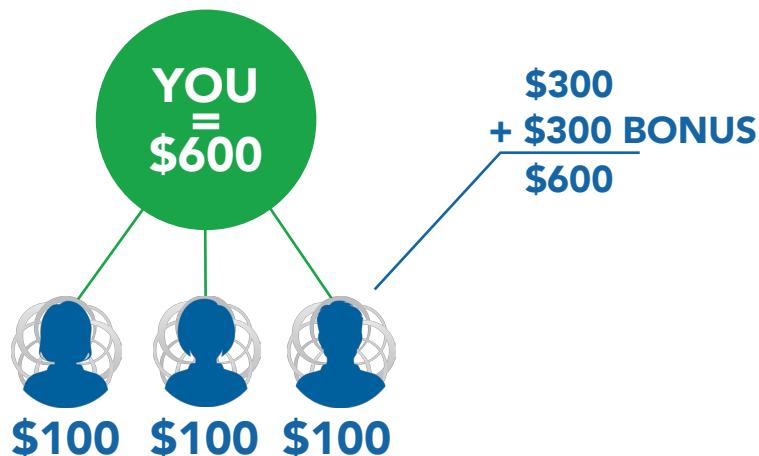
3-IN-30 BONUS

Beginning the day you start as a Body Align Promoter, you have until the end of the next month to earn an additional \$300 bonus, for every 3 promoters that you personally enroll.

After that period, you can continue enjoying the three (3) promoters personally enrolled in a calendar month.

Qualifications: Promoter and above with at least minimum rank personal volume.

3-IN-30 BONUS



SHARED ENROLLMENT BONUS (PAID WEEKLY)

For every Promoter you sponsor at \$349, \$80 will be shared with your upline.

Shared Enrollment Bonus Level Pay Outs:

7th Level Upline - \$5 – Must be a Diamond or Above
6th Level Upline - \$5 – Must be a Ruby or Above
5th Level Upline - \$7 – Must be a Platinum or Above
4th Level Upline - \$7 – Must be a Gold or Above
3rd Level Upline - \$20 – Must be a Bronze or Above
2nd Level Upline - \$35 – Must be a Bronze or Above
1st Level Upline - YOU - Enrollment Bonus - \$100

Qualifications: You must be at least a Bronze with 100 pt personal volume (or more) in the last 30 days. You must also have three Promoters in your downline with a 100 pt (or more) in the last 30 days.

In the case that you don't have 3 personal sponsored Promoters, you have 4 weeks from the day your 1st indirect joins to complete the 3 personal sponsored Promoters in order to be paid the commision for that period.

SHARED ENROLLMENT BONUS

- \$5 KIM / DIAMOND OR ABOVE
7TH LEVEL**
- \$5 ANTHONY / RUBY OR ABOVE
6TH LEVEL**
- \$7 ALEXIS / PLATINUM OR ABOVE
5TH LEVEL**
- \$7 TOM / GOLD OR ABOVE
4TH LEVEL**
- \$20 MARIA / BRONZE OR ABOVE
3RD LEVEL**
- \$35 DAVID / BRONZE OR ABOVE
2ND LEVEL**
- \$100 YOU / PROMOTER OR ABOVE
1ST LEVEL**
- JILL NEW ENROLLMENT**

MONTHLY LEADERSHIP ENROLLMENT BONUS POOL

For every Promoter you sponsor at \$349, \$20 will be shared in the Monthly Leadership Enrollment Bonus Pool. This pool pays out to ranks of Platinum and above as follows:

Platinum Ranks – 10% of pool
Ruby Ranks – 20% of pool
Diamond Ranks – 30% of pool
Double Diamond Ranks – 40% of pool

FREE MONTHLY QUALIFICATIONS

Any purchases of product by customers through your website will go towards your monthly personal volume.

FREE QUALIFICATION



50 PTS
Your Personal Volume

RETAIL EARNINGS

When products are sold at the retail price, you will receive a check resulting in the difference between the Whole price and the Retail price. Example: Ultimate Health Band.



\$29.95 RETAIL PRICE
- \$20.00 WHOLESALE PRICE

\$9.95 Added to Commission Check
(12 pts will count as personal volume)

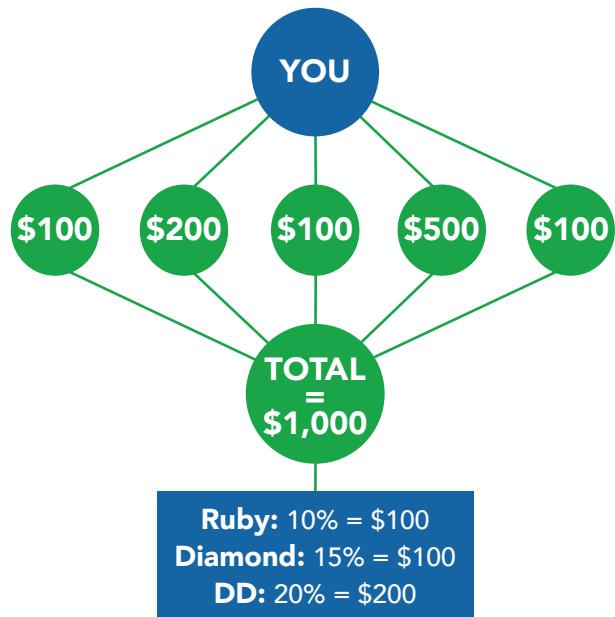
MATCHING CHECK BONUS

As a Ruby rank or higher, you have the ability to earn the Matching Check Bonus starting from Gold and above. Therefore you only make a matching check bonus or representatives who are a gold rank or above.

From your personally sponsored Promoters (Your 1st Level), you earn a percentage of their personal monthly residual check.

Qualifications: You must be a Silver rank or higher with a 100 point (or more) monthly.

MATCHING CHECK BONUS



RANK BONUSES

As a Silver rank or higher, you have the ability to earn a one-time (per rank). Refer to the Rank Qualifications & Base Commissions chart for more information.



Rank Qualification & Base Commissions

