



# Learn the BodyAlign Language!



In order to earn commissions and bonuses in BodyAlign, you must qualify as ACTIVE. Meaning, depending on your level in BodyAlign, you must maintain a certain amount of PERSONAL VOLUME points every 30-calendar days in order to receive residual commissions and any applicable bonuses.

#### **INACTIVE:**

You become inactive if you do not meet your personal volume each month, you will not qualify and will not earn commissions/bonuses that month.

#### PERSONAL VOLUME (PV):

Personal Volume is the amount of product in points you personally purchase each month.

#### **GROUP VOLUME (GV):**

Group Volume is based on the total PERSONAL VOLUME points of each representative in your business team. Group Volume does not include your Personal Volume.

#### **POINTS:**

Each product in BodyAlign is valued by a number of points. Points are used to determine Personal Volume and Group Volume.

#### **AUTOSHIP:**

Autoship is a recurring monthly order that saves you the trouble of remembering to place an order every month. Each month, on a set day, your autoship will be charged and automatically sent to you. You have the ability to change your autoship order up to 24 hours before your order is set to ship. In order for Autoship to be considered "active," you must have a valid credit card on file with BodyAlign. Going on Autoship will help you keep your Personal Volume qualification met each and every month! Remember:

commissions and bonuses will only be paid to you if your Personal Volume qualifies each month.

#### **PERSONALLY SPONSORED:**

Personally sponsored is any Affiliate or Promoter that you personally sponsor into BodyAlign.

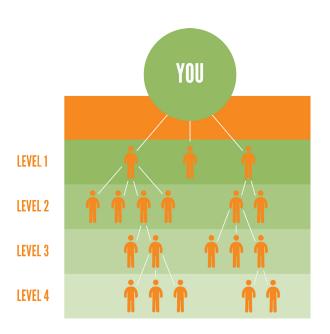
#### **RANK QUALIFICATIONS:**

In order to advance in BodyAlign, you must meet certain qualifications based on set criteria for each rank. (See chart on page 7)

#### **LEVEL:**

Levels represent where a BodyAlign representative is positioned in your business team. (See chart below)

# **LEVEL**



# Investing in Your Future – BodyAlign Enrollment Enterprise Packages:



#### **AFFILIATE - JOIN FOR FREE:**

If you just want to test the water and get a feel for BodyAlign and its products, we encourage you to sign up as an Affiliate – for FREE.

To join as an Affiliate, simply go to the Opportunity Page of your sponsor's BodyAlign website, click the Join Now button and submit all required information.

You're now free to start enjoying the following benefits:

- Virtual store your own personal website that enables you to sell products as well as enroll new representatives.
- Virtual office your personal back "office" that allows you to place orders, enroll new representatives, track orders, check your commissions, learn about new promotions, access training and marketing materials to help build your business plus much more!
- Discounted product pricing:
  - 10 percent off retail
  - 15 percent off retail if you enroll in monthly Autoship (a valid credit card must be on file with BodyAlign for Autoship benefit)
- Ability to build a sales team and earn potential residual income:
  - 10 percent earned commission on personally sponsored representatives - one level only
  - 15 percent earned commission on personally sponsored representatives (one level only) – If on monthly Autoship

#### PROMOTER - \$149 to \$349

But, wait! If you're ready to start truly building your own business as quickly as possible then our Promoter package is for you. For an extremely low cost, you'll get all of the same great benefits as an Affiliate, but you have the ability to participate in our enhanced Pay Plan.

To join as a Promoter, simply go to the Opportunity Page of your sponsor's website, click the Join Now button and submit all required information and pay for your starter kit.

Promoters enjoy the following compensation benefits:

- Virtual store your own personal website that enables you to sell products as well as enroll new representatives.
- Virtual office your personal back "office" that allows you to place orders, enroll new representatives, track orders, check your commissions and rank qualifications, learn about new promotions, access training and marketing materials plus much more!
- Discounted product pricing:
  - 28 percent off retail
- Ability to build a sales team
- Ability to earn potential residual income PLUS an enhanced Pay Plan for greater earning potential.



# **The BodyAlign Pay Plan**

#### **8 WAYS TO EARN:**

In addition to any sales commissions you earn, you have the ability to participate in our pay plan. With eight very attainable ways to earn, our pay plan is robust:

- Residual Income
- Enrollment Bonus
- 3-in-30 Bonus
- Free Product Bonus
- 50% Customer Acquisition Bonus
- Matching Bonus Check
- Shared Enrollment Bonus
- Leadership Enrollment Pool

#### **RESIDUAL INCOME:**

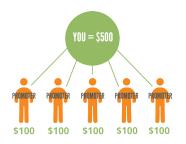
Commissions on your business teams Autoships and monthly purchases. Residual income is based on rank. (See page 7) \*Maximum payout of 50% of gross sales on autoship.

#### **ENROLLMENT BONUS**

For every new Promoter you personally sponsor, you will receive a \$100 Enrollment Bonus.

**Qualifications:** Promoter and above with at least minimum rank personal volume on Autoship.

### **ENROLLMENT BONUS**



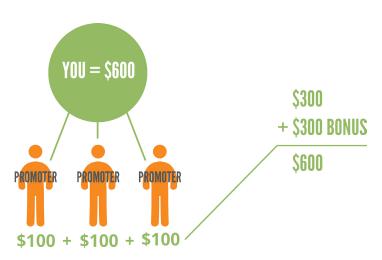
#### **3-IN-30 BONUS:**

In the first 60 days of personally enrolling as a BodyAlign Promoter, for every three Promoters you enroll, you'll receive an additional \$300!

After your first 60 days, you'll continue to enjoy the 3-in-30 bonus - for every three promoters you enroll in 30 calendar days, you receive an additional \$300.

**Qualifications:** Promoter and above with at least minimum rank personal volume on Autoship.

# **3-IN-30 BONUS**



# SHARED ENROLLMENT BONUS (PAID WEEKLY):

For every Promoter you sponsor at \$149, \$35 will be shared with your upline. At \$349, \$80 will be shared.

Shared Enrollment Bonus Upline Level Pay Outs for \$149/\$349.

7th Level - \$3/\$5 – Must be a Diamond or Above 6th Level - \$3/\$5 – Must be a Ruby or Above

5th Level - \$4/\$7 – Must be a Platinum or Above

4th Level - \$4/\$7 – Must be a Gold or Above

3rd Level - \$8/\$20 2nd Level - \$13/\$35

1st Level - YOU - Enrollment Bonus - \$50/\$100

**Qualifications:** You must be at least a Bronze with 100 pt personal volume (or more) monthly Autoship. You must also have three Promoters in your downline with a 100 pt (or more) monthly Autoship.

## **SHARED ENROLLMENT BONUS**



# MONTHLY LEADERSHIP ENROLLMENT BONUS POOL:

For every Promoter you sponsor at \$349, \$20 will be shared in the Monthly Leadership Enrollment Bonus Pool. This pool pays out to ranks of Platinum and above as follows:

Platinum Ranks – 10% of pool Ruby Ranks – 20% of pool Diamond Ranks – 30% of pool Double Diamond Ranks – 40% of pool

#### **FREE PRODUCT BONUS:**

Your customers = free BodyAlign product!

By simply encouraging friends, family, acquaintances...WHOMEVER...to buy BodyAlign products from you, you have the ability to earn your monthly Autoship for FREE (up to 200 points.)

The Free Product Bonus is determined by the total number of customer points ordered directly from you. 50% of your total customer points is applied towards free product - added to your personal volume Autoship order up to 200 points. The other 50% is shared with your upline.

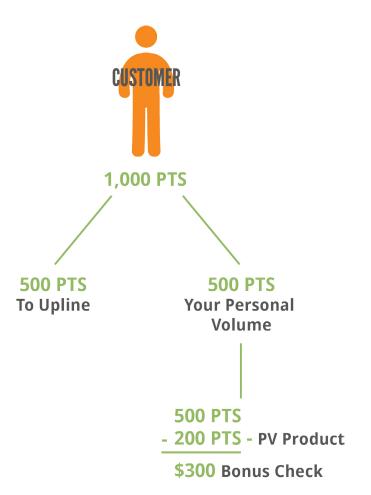
### FREE PRODUCT BONUS



# **50% CUSTOMER ACQUISITION BONUS:**

If your total customer points exceeds 200 points, the remaining points will be paid in a bonus check at \$1.00 per point.

# **50% CUSTOMER ACQUISITION BONUS**



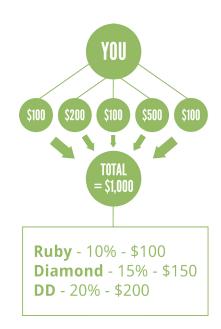
#### **MATCHING CHECK BONUS:**

As a Ruby rank or higher, you have the ability to earn the Matching Check Bonus starting from Gold and above. Therefore you only make a matching check bonus or representatives who are a gold rank or above.

From your personally sponsored Promoters (Your 1st Level), you earn a percentage of their personal monthly residual check.

**Qualifications:** You must be a Ruby rank or higher with a 100 point (or more) monthly Autoship.

# **MATCHING CHECK BONUS**









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