

SOP Template			
Company Name	Process Name	Date Created	Revision Number
One Touch Automation	Client Training	6-6-24	1
Process Frequency (Daily/Weekly/Monthly/Project Based)			
Project Based			
Process Description			
Client Training On-Site			
Who's Involved		What are the inputs?	
Name	Department or Function	Documents, SOW, Approval, Labor, Software, Etc.	
	PM	Final QC Checklist Complete	
	Service Manager		
	Sales		
	Client		
What are the sequential steps?			
Step Description			Who is Responsible?
Introduce Service Manager to Client (should know and be comfortable with PM and Sales at this step)			Sales Person
Make Sure Client Is Logged into All Apps (this should have been completed during UX Meeting)			Sales Person
Walk Room to Room - Showing everything we touched inside each room - Verify Operation with Client			Sales Person
Walk to the Security Keypad at Mudroom and have Client show you they can arm/disarm the system			Sales Person
Go to Security Panel and Show Client how to unplug the Alarm Battery and Transformer if ever needed			Project Manager
Go to Equipment Rack and show client where Savant Host, SMS, Router, Modem is Located			Project Manager
Discuss at Equipment Rack any Possible item that they may be involved in troubleshooting with support			Project Manager
Show them where all ISP Equipment is.			Project Manager
Show them where Source Equipment is located			Project Manager
Show them where the Lighting Control Processor is located and the Bridge Button they will need to hit			Project Manager
Demonstrate Scene Creation in Savant App by creating an Entertain Scene			Sales Person
Create another All Off Scene that turns all AV in the house Off			Sales Person
Go to Lighting Control Keypads (mudroom and primary bedroom) Go through functionality			Sales Person
Demonstrate how to make adjustments on Lutron App to Keypad Button Presses			Sales Person
Ask if they have any current System Questions			Sales Person
Discuss how/when they should reach out for Service (Captivated, Phone, Email)			Service Manager
Discuss Preventative Maintenance and Let them know we have a Maintenance Plan if they are interested			Service Manager
Setup another training for 2 weeks from now for a refresher and further tips/tricks			Sales Person
Discuss any open punch list items			PM
Tell them job is substantially completed and let them know final invoice will be sent			Sales Person
Let them know where to access all of their project documentation			Sales Person
What are the outputs [Defined Standards of Completion or Deliverables]			
All System Documentation is completed and Client has access to it.			
Substantial completion is complete. Final Invoice may be sent.			
A Follow up training is setup for 2 weeks from this meeting.			
Who does the process transfer to next?			
Name	Department or Function	Milestone	
	PM	Send Final Invoice Request	
	Service Manager	Service Turnover	