



Dear Dave and Paula,

One-Touch Automation (OTA) thanks you for the opportunity to present you with this solution for integrating current technologies into your home automation plan. This proposal is highly customized for you and your space based upon our conversation and my walk-through of your home. The scope can easily be adjusted if changes are requested.

The following executive scope of work outlines the integration of Savant Audio, Savant IP Video, Lutron Radio Ra3, Lutron Triathlon shades, a Ubiquiti WiFi network, and a Bosch Security System. The goal is to create a seamless and cutting-edge smart home environment that enhances the homeowner's comfort, convenience, and security while maintaining the aesthetic appeal of the newly remodeled space.

To achieve the smart home goals set we discussed, OTA will need to run additional wires to different locations throughout your home. We are quite good at retrofitting wires but some drywall repair will be necessary. The details of this are listed under the "Structured Wiring" section of this proposal.

Audio: OTA will install and integrate a high quality audio system by Savant, offering multi-room audio capability along with high quality local audio from whichever TV you are watching. The ability to play music has been expanded to include the Great Room and Office from the rooms that were already included with the original Sonos system. In the areas where there will be a Savant soundbar under a TV, we will provide a custom speaker grill that matches the width of the TV. Down the road, when and if you change TV's, we can simply change the grill instead of replacing the entire sound bar.

Video: OTA will deploy a comprehensive IP Video Distribution system to send 4 video sources to the 8 TV's discussed initially. These include the Main Floor Family Room, Dining Room, Master Bedroom, Master Sitting Room, Basement Bar/Media Room, Ping Pong Area TV, the new Patio TV, and the new Theater/Media Room. We will install a new 75" outdoor TV on the wall behind the pool bar. And in the new Theater/Media Room we will install a 98" LED TV for an immersive experience.

WiFi: OTA will update your network to a current WiFi 6 network that will be reliable and robust. This system has been designed based upon your home's specific characteristics and will perform well throughout your home and out around your pool.



Home Theater: OTA will install a 98" Samsung TV in the lower back media room along with the same in-wall speakers we have included in our home theater here at our experience center.

Lighting Control: OTA will work with electricians (price not included here) to install and integrate a Lutron lighting system throughout your home. OTA will collaborate with the electrical team to integrate lighting controls seamlessly into the remodeling project. We will work with you to develop personal lighting schemes to enhance ambiance and provide layers of light as desired.

Shades: OTA will install Lutron Triathlon shades in the areas discussed to optimize natural light. We will coordinate with you to select the fabric styles that compliment your overall aesthetic.

Security: OTA will replace the existing alarm system with a robust security system from Bosch to ensure the safety and protection of your family and your new home.

Surveillance: OTA will install a video doorbell at the front door. This will interface with the existing door chimes. Additional wireless doorbell chimes can be added if the current chimes are not located optimally. OTA will also install a video camera at the front far corner of the garage with the field of vision following the line of the garage doors towards the front door and driveway. A second camera will be installed in the pool bar looking out over the pool. More can be added if requested.

Thermostats: OTA will replace the thermostats currently in your home with AprilAire units that will tie into the new Savant control system.

Control: The Savant smart platform will be utilized to control the multiple aspects of technology in your new home. Control will be consistent from your smart devices to the new Savant remote controls included in this proposal.

Please Note: The lighting control and shades quoted within this proposal are place holders for the budget. If you decide to move forward, we will work with you to choose the aesthetically correct keypads, dimmers, and shades throughout your home.

