

## Proforma Invoice

Frontier Optical Networks Limited  
P.O.Box 2115-00606, Nairobi, Kenya.

Attn: Mchama Harry  
Tel: +224 622 18 68 35  
Fax:

Invoice No.: PI-171340  
Date: 20-Sep-17  
Quotation No.: QU-171346  
Our Contact Person: Hamid Ardalane  
Your ref.: Your PO# 100000969

<u>Product Name</u>	<u>Description</u>	<u>Net Price / Unit</u>	<u>Qty</u>	<u>Amount</u>
		US\$	Set	US\$
1 A8-Ein (ac) Super WiFi Base Station	A8-Ein (ac) Super WiFi Base Station including - 1 x A8-Ein (ac) 802.11a/b/g/n/ac AP hardware (PoE power) (Model No.: WA8011NAC) - 1 x 802.11a/n/ac radio (2 external antenna ports) - 1 x built-in 2.4GHz 19dBi 80-degree (-3 dBi) beamwidth multi-beam antenna array - 1 x base station mounting kit - 1 x Ethernet connector (excluding PoE injector, 5GHz antenna and RF cable)	2,903.00	6	17,418.00
2 PoE Injector for A8n or A3 Series	PoE injector for A8n, A8 or A3 series (excluding power cord and Ethernet cable)	30.00	6	180.00
3 5G 16dBi Sector Antenna	5GHz, 16dBi, dual slant +/- 45-degree, 60-degree (-3dB), 100-degree (-6dB) horizontal and 8-degree vertical beamwidth sector antenna (for A8n or A2e 5GHz access) (excluding RF cable)	110.00	6	660.00
4 2-meter RF Cable	2m RF cable w/ 2 N-male connectors	20.00	12	240.00
5 Weatherproof Lightning Protector	Compact weatherproof Gigabit Cat 6 high power external lightning and surge protector	96.00	6	576.00
6 C1n Super WiFi CPE/ AP (UK)	C1n 2.4GHz CPE/ AP (Model No.: WA1011N-G) - 1 x built-in 802.11b/g/n radio - 1 x DC injector - 1 x AC adaptor (18V, UK) - 2 x wire clamp - 2 x built-in 2.4GHz 10 dBi X-pol antenna (excluding Ethernet cable)	66.00	12	792.00
7 C1an Super WiFi CPE/ AP (UK)	C1an 5GHz CPE/ AP (Model No.: WA1011N-A) - 1 x built-in 802.11a/n radio - 1 x DC injector - 1 x AC adaptor (18V, UK) - 2 x wire clamp - 2 x built-in 5GHz 14 dBi X-pol antenna (excluding Ethernet cable)	66.00	12	792.00
8 Service Controller 1600	Service Controller 1600 - control up to 16 Gbps throughput - control up to 2500 concurrent users - Tilera Tile-Gx36 CPU - 12 x Gigabit Ethernet port - 4 x SFP port - 1 x micro USB port	2,250.00	1	2,250.00

	- 2 x 2 GB DDR3 RAM				
	- 1U rack mounting				
	- Bandwidth control, backbone routing, firewall, VPN server,DHCP server, proxy server, software tools				
	- Captive portal				
	- RADIUS support for authentication and accounting				
	- Operatiing System Software Level 6				
9	Power Supply Accessories (UK) for C2 Series	Power supply accessories for C2 series, UK version	14.00	12	168.00
		- 24VDC AC adaptor body (interchangeable plug design) for C2 Series			
		- Adaptor Plug (UK) for C2, C1n Series			
		- DC injector for C2 series			
10	Air Freight Charges		1,800.00	1	1,800.00

Less Special Discount

-3,000.00

**Total:**

**21,876.00**

SAY US DOLLARS TWENTY ONE THOUSAND EIGHT HUNDRED AND SEVENTY SIX ONLY

Shipment Term: All prices are Ex Works (Hong Kong) in US dollars.

Payment Term: 100% T/T 2 weeks before shipment.  
TBD

Delivery: 6 weeks with forecast, 4 to 5 months without forecast and within 4 weeks for demo kits.

Warranty: One year limited warranty on hardware starting from date of delivery.

Remarks: -Excluding site survey, mounting pole, installation and commissioning.  
-AWMS and proxy server will be sourced by customer locally.  
-the specifications of which are shown in Appendix.

Validity: 30 days from date of quotation.

This quotation is subject to change at the discretion of Altai without prior notice unless an effective Channel Partnership Agreement is in place.

Special Remarks: The air freight charge is for shipping all ordered items in a single shipment from Hong Kong to the airport in Nairobi, Kenya via 3rd party forwarder.

No cargo insurance, import duty/tax, local handling, storage or customs related charge is included.

Bank Information: Bank of China (Hong Kong) Limited

SWIFT address: BKCHHKHH

For account of : Altai Technologies Limited

Account No: 012-566-9-202828-3 (USD)

Branch Address: Shop 20, Level 1, Lucky Plaza, 1-15 Wang Pok Street, Shatin.

For and on behalf of

Altai Technologies Limited



Authorized signatory

- End of Document PI-171340 -