

# Airbnb: Do megahosts improve guest experience? - A Regression Analysis

Nguyen Anh Duong

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Import dataset

```
library("readr")
library(dplyr)

## 
## Attaching package: 'dplyr'

## The following objects are masked from 'package:stats':
## 
##     filter, lag

## The following objects are masked from 'package:base':
## 
##     intersect, setdiff, setequal, union

airbnb <- read_csv('airbnb.csv')

## Rows: 19671 Columns: 79

## — Column specification —
#> 
#> #> Delimiter: ","
#> #> chr (29): listing_url, last_scraped, source, name, description,
#> neighborhood...
#> dbl (42): id, scrape_id, host_id, host_listings_count,
#> host_total_listings_c...
#> lgl (8): host_is_superhost, host_has_profile_pic, host_identity_verified,
#> n...
#>
#> ## i Use `spec()` to retrieve the full column specification for this data.
#> ## i Specify the column types or set `show_col_types = FALSE` to quiet this
#> message.
```

Create categorical variable host\_type and report the number of listings and proportion of total listings for each of the 3 categories in host\_type.

```
airbnb <- airbnb %>%
  mutate(
    host_type = case_when(
      host_total_listings_count >= 21 ~ "megahost",
      host_total_listings_count >= 2 ~ "boutique",
```

```

    host_total_listings_count == 1 ~ "individual",
    TRUE ~ NA_character_)
)

q1 <- airbnb %>%
  filter(!is.na(host_type)) %>%
  count(host_type, name = "n_listings") %>%
  mutate(prop = n_listings / sum(n_listings))

q1
## # A tibble: 3 × 3
##   host_type  n_listings   prop
##   <chr>        <int> <dbl>
## 1 boutique     10844  0.551
## 2 individual    4037  0.205
## 3 megahost     4790  0.244

```

Number of listings:

boutique: 10844

individual: 4037

megahost: 4790

Proportion of total listings:

boutique: 55.13% of total listings

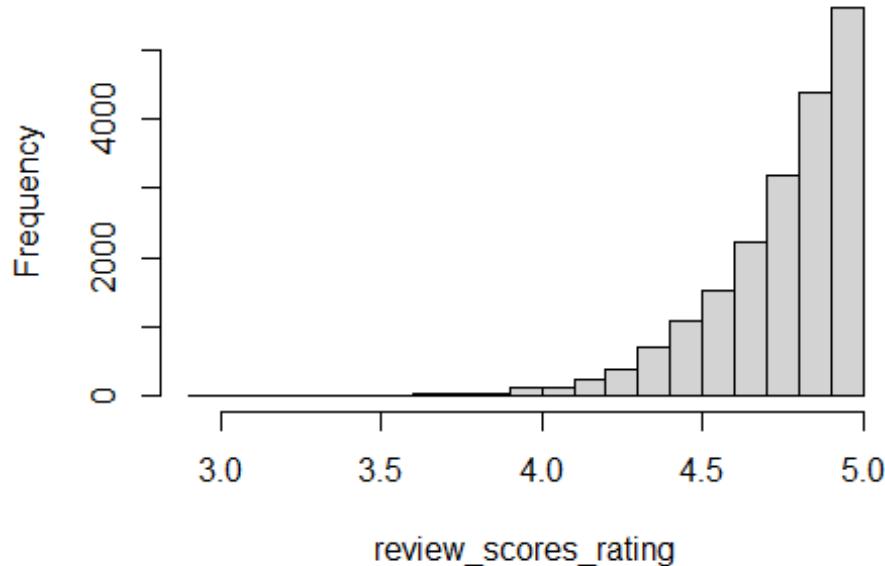
individual: 20.52% of total listings

megahost: 24.35% of total listings

Plot a histogram of variable review\_scores\_rating and calculate proportion of listings that have overall ratings of above 4.

```
hist(airbnb$review_scores_rating, breaks = 20, xlab = "review_scores_rating",
main = "Histogram of review_scores_rating")
```

## Histogram of review\_scores\_rating



```
prop_above4 <- mean(airbnb$review_scores_rating > 4, na.rm = TRUE)
prop_above4
## [1] 0.9900361
```

From the result, we can see that about 99% of listings have overall ratings of above 4.

Run simple regression  $\text{review\_scores\_rating} = \beta_0 + \beta_1 \text{megahost}_i + \beta_2 \text{boutique}_i + u_i$

```
# Set the Levels of host_type
airbnb$host_type <- factor(airbnb$host_type, levels =
c("individual","megahost","boutique"))

# Run the simple regression
model <- lm(review_scores_rating ~ host_type, data = airbnb)
summary(model)

##
## Call:
## lm(formula = review_scores_rating ~ host_type, data = airbnb)
##
## Residuals:
##      Min       1Q   Median       3Q      Max 
## -1.86472 -0.09472  0.05442  0.15442  0.35442
##
## Coefficients:
```

```

##             Estimate Std. Error t value Pr(>|t|)
## (Intercept) 4.843683  0.003324 1457.03 <2e-16 ***
## host_typemegahost -0.198103  0.004513  -43.90 <2e-16 ***
## host_typeboutique -0.078960  0.003894  -20.28 <2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2112 on 19668 degrees of freedom
## Multiple R-squared:  0.09297,    Adjusted R-squared:  0.09288
## F-statistic:  1008 on 2 and 19668 DF,  p-value: < 2.2e-16

```

Interpretation:

Estimated coefficient  $\hat{\beta}_1$ : Compared to individual hosts, megahost listings have predicted review scores about 0.198 units lower, on average, ceteris paribus.

Estimated coefficient  $\hat{\beta}_2$ : Compared to individual hosts, boutique listings have predicted review scores about 0.079 units lower, on average, ceteris paribus.

Significance:

Since  $\hat{\beta}_1$  has an absolute t value of  $43.90 > 2$ , the estimate  $\hat{\beta}_1$  is statistically significant and different from zero.

Since  $\hat{\beta}_2$  has an absolute t value of  $20.28 > 2$ , the estimate  $\hat{\beta}_2$  is statistically significant and different from zero.

Find the expected review score if the host is an individual and check that this equals the sample mean of individual listings' review scores in the data. Also check if the estimated coefficient  $\hat{\beta}_1$  equals the difference in sample means between megahost and individual listings' review scores in the data.

```

# Sample mean by type
means_by_type <- airbnb %>%
  group_by(host_type) %>%
  summarise(mean_rating = mean(review_scores_rating, na.rm = TRUE), .groups =
"drop")

mean_individual <- means_by_type %>% filter(host_type == "individual") %>%
  pull(mean_rating)
mean_megahost <- means_by_type %>% filter(host_type == "megahost") %>%
  pull(mean_rating)
mean_boutique <- means_by_type %>% filter(host_type == "boutique") %>%
  pull(mean_rating)

# Compare
coef(model)[1]

## (Intercept)
##     4.843683

```

```

mean_individual
## [1] 4.843683

coef(model)[2]

## host_typemegahost
##           -0.1981031

mean_megahost - mean_individual

## [1] -0.1981031

```

From the simple regression, the expected review score if the host is an individual is the value of coefficient  $\beta_0 = 4.844$

As shown by the 2 comparisons,

The expected review score if the host is an individual ( $\beta_0 = 4.844$ ) equals the sample mean of individual listings' review scores in the data (mean\_individual = 4.844).

Similarly, the estimated coefficient  $\hat{\beta}_1 = -0.198$  equals the difference in sample means between megahost and individual listings' review scores in the data (mean\_megahost - mean\_individual = -0.198)

### Potential confounding variable 1: room\_type

```

distinct_room_types <- airbnb %>% distinct(room_type) %>% arrange(room_type)
distinct_room_types

## # A tibble: 2 × 1
##   room_type
##   <chr>
## 1 Entire home/apt
## 2 Private room

```

With variable room\_type (1 = Entire home/apt; 0 = Private room), we have:

Effect of room\_type on host\_type: Megahosts more often operate entire homes  $\rightarrow \hat{\beta}_0 > 0$

Effect of room\_type on review\_scores\_rating: Entire homes usually score higher due to more privacy/space  $\rightarrow \hat{\beta}_2 > 0$

Since  $\hat{\beta}_0 * \hat{\beta}_2 > 0 \rightarrow$  positive bias on review\_scores\_rating. If room\_type is omitted, the estimated slope ( $\hat{\beta}_1$ ) on review\_scores\_rating in the simple regression is biased upward

Decision: should control for room\_type in the multiple regression

## Potential confounding variable 2: minimum\_nights

Effect of minimum\_nights on host\_type: Megahosts often impose higher minimum stays for easier scheduling/utilization ->  $\hat{\beta}_2 > 0$

Effect of minimum\_nights on review\_scores\_rating: the minimum-night rule should not affect the actual stay quality; the reviewer already accepted it. No direct effect on the rating components. ->  $\beta_2_{\text{notes}} = 0$

Since  $\beta_2_{\text{notes}} = 0$ , controlling for minimum\_nights does not help in reducing bias, but will lead to higher variances in  $\hat{\beta}_1$  since host\_type is correlated with minimum\_nights.

Decision: do not control for minimum\_nights in the multiple regression

## Potential confounding variable 3: host\_identity\_verified

Effect of host\_identity\_verified on host\_type: professional/large hosts are more likely to complete verification ->  $\hat{\beta}_2 > 0$

Effect of host\_identity\_verified on review\_scores\_rating: whether the platform verified the host's ID should not change the guest experiences. After staying, ratings should not systematically depend on this ->  $\beta_2_{\text{notes}} = 0$

Since  $\beta_2_{\text{notes}} = 0$ , controlling for host\_identity\_verified does not help in reducing bias, but will lead to higher variances in  $\hat{\beta}_1$  since host\_type is correlated with host\_identity\_verified.

Decision: do not control for host\_identity\_verified in the multiple regression

## Run multiple regression controlling for 1 additional variable: room\_type

```
# Set the levels of room_type
airbnb$room_type <- factor(airbnb$room_type, levels = c("Private room",
"Entire home/apt"))

# Run the regression
model_multiple <- lm(review_scores_rating ~ host_type + room_type,
                      data = airbnb)

summary(model_multiple)

##
## Call:
## lm(formula = review_scores_rating ~ host_type + room_type, data = airbnb)
##
## Residuals:
##       Min        1Q    Median        3Q       Max
## -1.85857 -0.09566  0.05143  0.14694  0.35694
##
## Coefficients:
```

```

##                               Estimate Std. Error t value Pr(>|t|)
## (Intercept)                 4.858296  0.004216 1152.382 < 2e-16 ***
## host_typemegahost        -0.195544  0.004532  -43.146 < 2e-16 ***
## host_typeboutique        -0.080030  0.003896  -20.542 < 2e-16 ***
## room_typeEntire home/apt -0.019697  0.003499   -5.629 1.84e-08 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2111 on 19667 degrees of freedom
## Multiple R-squared:  0.09443,    Adjusted R-squared:  0.09429
## F-statistic: 683.6 on 3 and 19667 DF,  p-value: < 2.2e-16

```

Interpretation:

Estimated coefficient  $\hat{\beta}_1$ : Compared to individual hosts, megahost listings have predicted review scores about 0.196 units lower, on average, ceteris paribus.

Estimated coefficient  $\hat{\beta}_2$ : Compared to individual hosts, boutique listings have predicted review scores about 0.080 units lower, on average, ceteris paribus.

Significance:

Since  $\hat{\beta}_1$  has an absolute t value of  $43.146 > 2$ , the estimate  $\hat{\beta}_1$  is statistically significant and different from zero.

Since  $\hat{\beta}_2$  has an absolute t value of  $20.542 > 2$ , the estimate  $\hat{\beta}_2$  is statistically significant and different from zero.

Comments: The simple regression earlier gave roughly:  $\hat{\beta}_1 = -0.198$ , and  $\hat{\beta}_2 = -0.079$ .

Controlling for room\_type,  $\hat{\beta}_1$  moved upwards (less negative) to  $-0.196$  (change  $\approx +0.002$ ), and  $\hat{\beta}_2$  moved downwards (more negative) to  $-0.080$  (change  $\approx -0.001$ ).

The direction of impact of megahost status on review rating has not changed: it remains negative.

## Run multiple regression controlling for additional confounding variables

In this multiple regression, I choose to control for 1 additional variable: price

I found price to be a potential (highly plausible) confounding variable, since megahosts tend to charge higher (positive correlation between host\_type and price), and higher price tends to come with tougher reviews (positive correlation between price and review\_scores\_rating). So I expect that omitting price can introduce a negative bias.

```

# Price is originally a char value, containing "$". So we convert price into
# numeric values
airbnb <- airbnb %>%
  mutate(
    price = parse_number(price)
  )

```

```

# Run the regression
model_multiple_2 <- lm(review_scores_rating ~ host_type + room_type + price,
data = airbnb)

summary(model_multiple_2)

##
## Call:
## lm(formula = review_scores_rating ~ host_type + room_type + price,
##      data = airbnb)
##
## Residuals:
##       Min     1Q   Median     3Q    Max 
## -1.85124 -0.09369  0.05018  0.14297  0.40879
##
## Coefficients:
##                               Estimate Std. Error t value Pr(>|t|)    
## (Intercept)             4.840e+00  4.218e-03 1147.30 <2e-16 ***
## host_typemegahost      -2.124e-01  4.514e-03 -47.05 <2e-16 ***
## host_typeboutique       -8.707e-02  3.847e-03 -22.64 <2e-16 ***
## room_typeEntire home/apt -5.657e-02  3.751e-03 -15.08 <2e-16 ***
## price                   2.968e-04  1.194e-05  24.87 <2e-16 ***
## ---                     
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2078 on 19666 degrees of freedom
## Multiple R-squared:  0.122, Adjusted R-squared:  0.1219 
## F-statistic: 683.4 on 4 and 19666 DF,  p-value: < 2.2e-16

```

Interpretation:

Estimated coefficient  $\hat{\beta}_1$ : Compared to individual hosts, megahost listings have predicted review scores about 0.212 units lower, on average, ceteris paribus.

Estimated coefficient  $\hat{\beta}_2$ : Compared to individual hosts, boutique listings have predicted review scores about 0.087 units lower, on average, ceteris paribus.

Significance:

Since  $\hat{\beta}_1$  has an absolute t value of  $47.05 > 2$ , the estimate  $\hat{\beta}_1$  is statistically significant and different from zero.

Since  $\hat{\beta}_2$  has an absolute t value of  $22.64 > 2$ , the estimate  $\hat{\beta}_2$  is statistically significant and different from zero.