[Loai: DOAN DON 41-43]

[Q]

**In this part you will read a selection of texts. Each text or set of texts is followed by several questions. Choose the best answer for each question. (6-TA5-2021).**

**Questions 41-43** refer to the following chart.

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **HOME PRICE** | **DOWN PAYMENT** | **MORTGAGE LOAN** | **MONTHLY PAYMENTS**  **6% 8% 10%** | | | | $ 85,000 | $ 8,500 | $ 73,000 | $ 434 | $ 525 | $633 | | $ 145,000 | $ 19,000 | $ 129,000 | $ 755 | $ 924 | $1,099 | | $ 245,000 | $ 44,000 | $ 210,000 | $ 1,210 | $1,471 | $ 1,780 | | $ 400,000 | $ 85,000 | $ 440,000 | $ 2,110 | $2,821 | $2,995 | |

[Q]

41- What is the most expensive home a person could get for an up – front payment of $ 20,000?

0. $ 85,000

0. $ 245,000

1. $ 145,000

0. $ 400,000

[Q]

42. What is the purpose of the chart?

1. To compare mortgage rate variables

0. To sell homes

0. To advertise low rates

0. To encourage customers to switch banks

[Q]

43. Who would be most interested in this chart?

1. Home buyers

0. Apartment hunters

0. Home sellers

0. The international Revenue Service

[Q]

**In this part you will read a selection of texts. Each text or set of texts is followed by several questions. Choose the best answer for each question. (7-TA5-2021).**

**Questions 41-43** refer to the following online chat discussion

|  |
| --- |
| **Sarah Lo [9:38 AM ]:** Hi all. I’d like your input. Jovita Wilson in sales just told me that her client, Mr. Tran, wants us to deliver his order a week early. Can we do that?  **Alex Ralston [9:40 AM. ]:** If we rush, we can assemble the hardwood frames in two days.  **Riko Kimura [9:41 A.M** **]**: And my department needs just a day to print and cut the fabric the cushion seating.  **Mia Ochoa [9:42 AM** **]**: But initially you need the designs, right? My team can finish that by end of day today.  **Sarah Lo [ 19:43 AM** **]**: OK. Then we’llbe ready for the finishing steps by end of day on Wednesday. Alex, once you have the fabric, how long will it take to build the cushions, stuff them, and attach them to the frames?  **Alex Ralston [9:45 A.M.** **]**: That will take two days-if my group can set aside regular work to do that.  ] : I can authorize that. Bill, how long will it take your department to package the order and ship it?  **Bill Belmore [9:48 A.M.** **]**: We can complete that on Monday morning.  **Sarah Lo [ 9:49 AM** **]**: Great. Thanks, all.I’lllet Jovita know so she can inform the client.  SEND |

[Q]

41- At 9:38 A.M., what does Ms. Lo mean when she writes, "l’d like your input"?

0. She needs some numerical data

0. She needs some financial contributions

0. She wants to develop some projects.

1. She wants to gather some opinions.

[Q]

42. For what type of company does Ms. Lo most likely work?

0. A package delivery business

1. A furniture manufacturer

0. An art supply store

0. A construction firm

[Q]

43. According to the discussion, whose department must complete their work first?

0. Mr. Belmore’s department

0. Ms. Kimura’s department

1. Ms. Ochoa’s department

0. Mr. Ralston’s department

[Q]

**In this part you will read a selection of texts. Each text or set of texts is followed by several questions. Choose the best answer for each question. (8-TA5-2021).**

**Questions 41-43** refer to the following advertisement

|  |
| --- |
| THE SORRENTINO HOTEL  ROME, ITALY  Web Saver Special Offer  Save up to 40%! Huge reductions on our regular prices when you book online.  Simply go to our website [www.sorrentinohotel.com](http://www.sorrentinohotel.com) and click “Special Offer” for the best rates.  If possible, choose to arrive on a red date to qualify for an amazing 40% discount off our regular price.  The Sorrentino Hotel offers quality accommodations, the very finest cuisine, and is ideally situated for exploring the city. It is the perfect venue for a vacation or a business meeting. Book for two nights or more and get a free dessert when you dine in our restaurant.  Web Saver Terms & Conditions   * Full payment is due at the time of booking for these special web saver rates. * Offer not valid with any other offer, promotion, or discount. * Subject to availability * Taxes are not included * Must cancel 48 hours prior to arrival to avoid penalty   Valid for new reservations only |

[Q]

41- According to the advertisement, who can benefit from the cheapest web saver rate?

0. Regular business clients only

0. Anyone booking on a red date

1. Any customer who books online

0. All new customers

[Q]

42. What is NOT indicated about the hotel?

1. Internet access is free

0. The location is convenient

0. The food is good

0. Corporate clients are welcome

[Q]

43. What must customers do if they want the web saver rate?

1. Pay the total amount in advance

0. Stay at least two nights

0. Contact the Reservations department directly

0. Book within forty-eight hours of arrival

[Q]

**In this part you will read a selection of texts. Each text or set of texts is followed by several questions. Choose the best answer for each question. (9-TA5-2021).**

**Questions 41-43** refer to the following article

|  |
| --- |
| **New Tasteemix Flavor a Big Hit**  PORT LOUIS (2 February)  - Three weeks ago, Helvetia Food Industries (HFI) announced the introduction of a new flavor of its popular Tasteemix breakfast cereal-coconut cream.[1]. HFI also announced that the product would be available for a limited time only, sending Tasteemix enthusiasts from Argentina to Zam bias into a buying frenzy.  All six major grocery distributors here in Mauritius confirmed that they had received a large supply of coconut cream Tasteemix shortly after the new product was introduced on 8 January. [2]. Both wholesalers expected it to be gone by the end of the day.  “HFI’s current campaign is reminiscent of the one it waged four years ago when it introduced its strawberry-cinnamon cereal," said Bina Perida, a professor of marketing at Port Louis Business College. Then, as now HFI announced a product as being offered for a limited time only, resulting in that item’s rapid disappearance from shelves into grocery stores across the globe."[3]\_.  On 5 April, HFI’s accountants will review the company’s first-quarter earnings Based on the initial sales, market watchers are confident that HFI’s expectations will be met. [4]. |

[Q]

41- What is indicated about Tasteemix cereals?

1. They are distributed internationally

0. They are made in a factory in Mauritius.

0. They are HFI’s main source of revenue.

0. They were first marketed four years ago

[Q]

42. What is reported about HFI?

0. It has no more Tasteemix cereal in stock.

0. It hired a consulting firm to do its accounting.

0. It expects this year’s earnings to be better than last year’s.

1. It previously offered a product for an accounting better than last year’s limited time only.

[Q]

43. In which of the positions marked [1]. [2]. [ 3] and [4] does the following sentence best belong?

0. [1]

1. [2]

0. [3]

0. [4]

[Q]

**In this part you will read a selection of texts. Each text or set of texts is followed by several questions. Choose the best answer for each question. (10-TA5-2021).**

**Questions 41-43** refer to the following e-mail

|  |
| --- |
| **To**: All [csall@cherishedgoods.com](mailto:csall@cherishedgoods.com)  **From**: Eric Nixon [enix@cherishedgoods.com](mailto:enix@cherishedgoods.com)  **Date**: January 5, 10:00 A.M.  **Subject**: Shipping Error  Hello everyone,  Lilia Kent, the head of the shipping department, has informed me that yesterday our customer database experienced a system error and as a result many orders were sent to the wrong addresses. This morning our department has already received multiple calls from customers complaining that they received the wrong package. Ms. Kent’s department has been working hard to locate the cause of the mistake. Therefore, any customer that calls with a wrong delivery should be asked to return the package. Additionally, please inform the customers that they will be given a 10 percent discount on their next purchase.  Eric Nixon |

[Q]

41- Who most likely received the e-mail?

0. Employees in the shipping department

0. Dissatisfied customers

1. Customer service representatives

0. Internet technology specialists

[Q]

42. According to the e-mail, what is Ms. Kent’s staff trying to do?

0. Create a customer database

1. Fix a system malfunction

0. Locate a lost package

0. Take calls from customers

[Q]

43. What are recipients of the e-mail advised to do?

0. Update their personal information

0. Deliver a package in person

0. Enter data into a customer database