[Loai: DOAN DOI 56-60]

[Q]

**In this part you will read a selection of texts. Each text or set of texts is followed by several questions. Choose the best answer for each question. (6-TA5-2021).**

**Questions 56-60** refer to the following advertisement and e – mail.

|  |
| --- |
| **Blooming Flower Yoga Studio**  Summer Yoga Classes:  This summer we will be offering a variety of summer yoga classes for all age groups and skill levels.  Summer Class Schedule and Prices ( registration fee):  Beginner class, twice a week for two months ( $150)  Intermediate and advanced class, twice a week for two months ($200)  Yoga for senior citizens, once a week for two months ($100)  Hot power yoga, three times a week for two months ( $250)  All necessary supplies will be provided by the Blooming Flower Yoga Studio.  Members should wear comfortable clothes that allow for free movement.  45 Clark Street  Indianapolis, IN46202  715 – 555- 5832  www.bloomingfloweryoga.com |

|  |  |  |
| --- | --- | --- |
| |  | | --- | | To: Tammy Glenn [tammyglenn@mxmail.com](mailto:tammyglenn@mxmail.com)  From: Dwayne Moore [dwaynemoore@bloomingfloweryoga.com](mailto:dwaynemoore@bloomingfloweryoga.com)  Date: May 23  Subject: New Student  Attachment: New member form | | Dear Ms. Glenn,  I’m writing to let you know that you have one more student who has signed up for your class. Your new student is Jane Meyers and she will bring the $ 100 registration fee with her to the first class on Monday.  Also, on Monday, please give Ms. Meyers and any other new members the form they will need to fill out. I have attached the necessary paperwork to this e- mail. All you have to do is to print out copies and hand them out.  Your class now has nine members that will attend and is, therefore, almost at full capacity. In fact, all of the classes this summer have proved very popular, and I anticipate they will all fill up by the end of the month. Thank you so much for your many years of hard work as a teacher here at Blooming Flower Yoga Studio. If you have any questions, let me know.  Dwayne Moore | |

[Q]

56. What is stated about the summer classes?

1. They are available to both children and adults.

0. They started last week

0. They will be held outdoors.

0. They are being offered at a discounted price.

[Q]

57. What is suggested about Ms. Meyers?

0. She has never learned yoga before.

1. She is an elderly person

0. She wants to become a yoga instructor

0. She is a long – time member.

[Q]

58. What is Ms. Glenn asked to do?

1. Distribute some documents

0. Develop a new curriculum

0. Attend a training seminar

0. Sign a work contract

[Q]

59. In the e- mail, the word “ capacity” in paragraph 3, line 1, is closest in meaning to

1. volume

0. ability

0. vacancy

0. role

[Q]

60- What is indicated about Ms. Glenn?

|  |
| --- |
| 1. She is a long – term employee. |

0. She works well with children

0. She will be retiring soon

0. She will be receiving a pay raise.

[Q]

**In this part you will read a selection of texts. Each text or set of texts is followed by several questions. Choose the best answer for each question. (7-TA5-2021).**

**Questions 56-60** refer to the following email and report.

|  |  |
| --- | --- |
| To: Product Development Staff  From: Sauda Dawodu  Date: 10 June  Subject: Product Expansion  Dear Product Development Team,  As you may know from recent sales reports for Aswebo Toys, our products are enjoying great success in international markets. The response to our electronic and handcrafted wooden toys has been very favorable. We have, in fact, had several requests from a few of our principal clients to expand the number of wooden toys we currently make for children from birth to age five.  Consequently, in an effort to assess the prospects for Aswebo Toys’ future growth in this area, the management team has decided that our company will, as a preliminary step, produce one new item intended for the early childhood market. Belinobo Consulting has been hired to conduct market research on the type of toy that we will introduce.  Using the results of their product study, the prototype will be refined and put on the market as soon as it is feasible to do so.  This plan presents our company with an exciting opportunity. I’m certain that we can count on your dedication and initiative.  Sauda Dawodu   Senior Director | |
| Results—NEW PRODUCT SURVEY  Prepared for Aswebo Toys  By Belinobo Consulting   |  |  |  | | --- | --- | --- | | **Toy Prototype** | **General Preference** | **After presented with prototype example** | | Puzzle | 23 | 25 | | Doll/action figure | 17 | 15 | | Building set | 11 | 10 | | Educational game | 36 | 39 | | Board game | 33 | 31 |   Survey responses were collected from 120 participants, all of whom are parents of children in the focus age group. Participants were first asked which toy they would be most likely to purchase. They were then presented with one prototype from each category and asked the same question a second time. |

[Q]

56. What is the purpose of the e-mail?

0. To ask for market research volunteers

1. To inform employees of an upcoming project

0. To share the details of a sales report

0. To promote a consulting firm

[Q]

57. In the e-mail, the word “response” in paragraph 1, line 2, is closest in meaning to

0. answer

1. reaction

0. recognition

0. confirmation

[Q]

58. What is NOT mentioned about Aswebo Toys?

0. It sells products made by hand.

0. It operates internationally

1. It will introduce a new electronic toy next year.

0. It is a growing company.

[Q]

59. What is suggested about the toys that were used in the research?

1. They are designed for use by children up to five years old.

0. They are currently manufactured by competitor companies

0. They were given to survey participants to keep.

0. They were shown to children.

[Q]

60- According to the report, what toy were the research participants the least enthusiastic about?

0. The puzzle

0. The educational game

1. The building set

0. The board game