

# Chapter 3

## COGNITIVE ASPECTS

## 3.2 What is cognition?

### Overview

- What is cognition?
- What are users good and bad at?
- Describe how cognition has been applied to interaction design

# Learning outcomes

No	Learning outcome
LO1 (Ch2,3)	Giải thích được các đặc điểm chính trong mô hình nhận thức của con người

# Group home-work

Hãy giải thích các đặc điểm liên quan đến 6 nhóm nhận thức của con người; trình bày lời khuyên thiết kế để hỗ trợ người dùng nhận thức tốt hơn khi sử dụng sản phẩm, và cho ví dụ:

1. Sự tập trung, chú ý
2. Sự nhận thức thông qua các giác quan
3. Trí nhớ, ký ức
4. Học
5. Đọc, nghe, nói
6. Khả năng giải quyết vấn đề, lên kế hoạch, lập luận, ra quyết định

# Why do we need to understand users?

- Interacting with technology is cognitive
- Need to take into account **cognitive processes** involved and **cognitive limitations** of users
- Provides knowledge about **what users can and cannot** be expected to do
- Identifies and explains the **nature and causes of problems** users encounter
- Supply theories, modelling tools, guidance and methods that can **lead to the design** of better interactive products

# Cognitive processes

- Attention
- Perception (sự hiểu biết, khả năng nhận thức bằng giác quan)
- Memory
- Learning
- Reading, speaking and listening
- Problem-solving, planning, reasoning and decision-making

(PS: daydreaming)

# Attention

- Selecting things to **concentrate on, at a point in time**, from the mass of stimuli around us
- Allows us to focus on information that is relevant to what we are doing
- **Involves audio and/or visual senses**
- Focussed and divided attention enables us to be selective in terms of the mass of competing stimuli but limits our ability to keep track of all events
- **Information** at the interface should be **structured to capture users' attention**, e.g. use perceptual boundaries (windows), colour, reverse video, sound and flashing lights

## Activity: Find the price for a double room at the Quality Inn in Pennsylvania

### Pennsylvania

Bedford Motel/Hotel: Crinaline Courts

(814) 623-9511 S: \$118 D: \$120

Bedford Motel/Hotel: Holiday Inn

(814) 623-9006 S: \$129 D: \$136

Bedford Motel/Hotel: Midway

(814) 623-8107 S: \$121 D: \$126

Bedford Motel/Hotel: Penn Manor

(814) 623-8177 S: \$119 D: \$125

Bedford Motel/Hotel: Quality Inn

(814) 623-5189 S: \$123 D: \$128

Bedford Motel/Hotel: Terrace

(814) 623-5111 S: \$122 D: \$124

Bradley Motel/Hotel: De Soto

(814) 362-3567 S: \$120 D: \$124

Bradley Motel/Hotel: Holiday House

(814) 362-4511 S: \$122 D: \$125

Bradley Motel/Hotel: Holiday Inn

(814) 362-4501 S: \$132 D: \$140

Breezewood Motel/Hotel: Best Western Plaza

(814) 735-4352 S: \$120 D: \$127

Breezewood Motel/Hotel: Motel 70

(814) 735-4385 S: \$116 D: \$118



## Activity: Find the price of a double room at the Holiday Inn in Columbia

### South Carolina

City	Motel/Hotel	Area code	Phone	Rates	
				Single	Double
Charleston	Best Western	803	747-0961	\$126	\$130
Charleston	Days Inn	803	881-1000	\$118	\$124
Charleston	Holiday Inn N	803	744-1621	\$136	\$146
Charleston	Holiday Inn SW	803	556-7100	\$133	\$147
Charleston	Howard Johnsons	803	524-4148	\$131	\$136
Charleston	Ramada Inn	803	774-8281	\$133	\$140
Charleston	Sheraton Inn	803	744-2401	\$134	\$142
Columbia	Best Western	803	796-9400	\$129	\$134
Columbia	Carolina Inn	803	799-8200	\$142	\$148
Columbia	Days Inn	803	736-0000	\$123	\$127
Columbia	Holiday Inn NW	803	794-9440	\$132	\$139
Columbia	Howard Johnsons	803	772-7200	\$125	\$127
Columbia	Quality Inn	803	772-0270	\$134	\$141
Columbia	Ramada Inn	803	796-2700	\$136	\$144
Columbia	Vagabond Inn	803	796-6240	\$127	\$130

# Activity

- Tullis (1987) found that the two screens produced quite different results
  - 1st screen - took an average of 5.5 seconds to search
  - 2nd screen - took 3.2 seconds to search
- Why, since both displays have the same density of information (31%)?
- Spacing
  - In the 1st screen the information is bunched up together, making it hard to search
  - In the 2nd screen the characters are grouped into vertical categories of information making it easier

# Multitasking and attention

- Is it possible to **perform multiple tasks** without one or more of them being detrimentally affected?
- Ophir et al (2009) compared heavy vs light multi-taskers
  - heavy multi-taskers were more prone to being distracted than those who infrequently multitask
  - heavy multi-taskers are easily distracted and find it difficult to filter irrelevant information

# Design implications for attention

- **Make information salient** (nổi bật) when it needs attending to
- **Use techniques** that make things stand out like color, ordering, spacing, underlining, sequencing and animation
- **Avoid cluttering the interface with too much information**
- **Search engines and form fill-ins** that have simple and clean interfaces are easier to use

**SALE 3.3** 3-5 THÁNG 3 **FREESHIP TOÀN QUỐC 0đ** **VOUCHER SIÊU SALE 800K** **CHOICE MUA 3 TỪ 21K** **24H SALE CUỐI** **MUA NGAY**

[FEEDBACK](#)

[SAVE MORE ON APP](#)

[SELL ON LAZADA](#)

[CUSTOMER CARE](#)

[TRACK MY ORDER](#)

[LOGIN](#)

[SIGNUP](#)

[THAY ĐỔI NG](#)



Search in Lazada



- Thiết Bị Điện Tử
- Phụ Kiện Điện Tử
- TV & Thiết Bị Điện Gia Dụng
- Sức Khỏe & Làm Đẹp
- Hàng Mẹ, Bé & Đồ Chơi
- Siêu Thị Tạp Hóa
- Hàng Gia dụng & Đời sống
- Thời trang & Phụ kiện Nữ
- Thời trang & Phụ kiện Nam
- Thời trang & Phụ kiện Trẻ Em

**SALE 3.3** 3-5 THÁNG 3

**LazMall | SAMSUNG**

**DUY NHẤT 03.03 - 05.03**

**DEAL MÊ LY**

**TIM VUI NHƯ Ý**

**ƯU ĐÃI 11 TRIỆU** **GIẢM ĐẾN 50%** **TRẢ GÓP 0%**

Messages



Quick links to your favorite sites:



# Perception

- How information is acquired from the world via different sense organs – eyes, ears, fingers and transformed into experiences
- Obvious implication is to design representations that are readily perceivable, e.g.
  - Text should be legible (rõ ràng)
  - Icons should be easy to distinguish and read

# Is color contrast good? Find Italian

Black Hills Forest  
Cheyenne River  
Social Science  
South San Jose  
Badlands Park  
Juvenile Justice

Results and Stats  
Thousand Oaks  
Promotions  
North Palermo  
Credit Union  
Wilner Hall

Performing Arts  
Italian  
Coaches  
McKees Rocks  
Glenwood Springs  
Urban Affairs

McLeansboro  
Experimental Links  
Graduation  
Emory Lindquist  
Clinton Hall  
San Luis Obispo

Peters Landing  
Public Health  
San Bernardino  
Moreno Valley  
Altamonte Springs  
Peach Tree City

Highland Park  
Manchesney Park  
Vallecito Mts.  
Rock Falls  
Freeport  
Slaughter Beach

Rocky Mountains  
Latin  
Pleasant Hills  
Observatory  
Public Affairs  
Heskett Center

Brunswick  
East Millinocket  
Women's Studies  
Vacant  
News Theatre  
Candlewood Isle

Jefferson Farms  
Psychophysics  
Political Science  
Game Schedule  
South Addison  
Cherry Hills Village

Creative Writing  
Lake Havasu City  
Engineering Bldg  
Sports Studies  
Lakewood Village  
Rock Island

Deerfield Beach  
Arlington Hill  
Preview Game  
Richland Hills  
Experts Guide  
Neff Hall

Grand Wash Cliffs  
Indian Well Valley  
Online Courses  
Lindquist Hall  
Fisk Hall  
Los Padres Forest

Devlin Hall  
Positions  
Hubard Hall  
Fernadino Beach  
Council Bluffs  
Classical Lit

Sociology  
Greek  
Wallace Hall  
Concert Tickets  
Public Radio FM  
Children's Museum

Writing Center  
Theater Auditions  
Delaware City  
Scholarships  
Hendricksville  
Knights Landing

Modern Literature  
Studio Arts  
Hughes Complex  
Cumberland Flats  
Central Village  
Hoffman Estates



# Are borders and white space better? Find french

Webmaster  
Russian  
Athletics  
Go Shockers  
Degree Options  
Newsletter

Curriculum  
Emergency (EMS)  
Statistics  
Award Documents  
Language Center  
Future Shockers

Student Life  
Accountancy  
McKnight Center  
Council of Women  
Commute  
Small Business

Dance  
Gerontology  
Marketing  
College Bylaws  
Why Wichita?  
Tickets

Geology  
Manufacturing  
Management  
UCATS  
Alumni News  
Saso

Intercollegiate  
Bowling  
Wichita Gateway  
Transfer Day  
Job Openings  
Live Radio

Thinker & Movers  
Alumni  
Foundations  
Corbin Center  
Jardine Hall  
Hugo Wall School

Career Services  
Doers & Shockers  
Core Values  
Grace Wilkie Hall  
Strategic Plan  
Medical Tech

Educational Map  
Physical Plant  
Graphic Design  
Non Credit Class  
Media Relations  
Advertising

Beta Alpha Psi  
Liberal Arts  
Counseling  
Biological Science  
Duerksen Fine Art  
EMT Program

Staff  
Aerospace  
Choral Dept.  
Alberg Hall  
French  
Spanish

Softball, Men's  
McKinley Hall  
Email  
Dental Hygiene  
Tenure  
Personnel Policies

English  
Graduate Complex  
Music Education  
Advising Center  
Medical School  
Levitt Arena

Religion  
Art Composition  
Physics  
Entrepreneurship  
Koch Arena  
Roster

Parents  
Wrestling  
Philosophy  
Wichita Lyceum  
Fairmount Center  
Women's Museum

Instrumental  
Nursing  
Opera  
Sports History  
Athletic Dept.  
Health Plan

# Activity

- Weller (2004) found people took less time to locate items for information that was grouped
  - using a border (2nd screen) compared with using color contrast (1st screen)
- Some argue that too much white space on web pages is detrimental to search
  - Makes it hard to find information
- Do you agree?

# Which is easiest to read and why?



What is the time?



What is the time?



What is the time?



What is the time?



What is the time?

# Design implications for perception

- **Icons** should enable users to readily *distinguish* their meaning
- **Bordering and spacing** are effective visual ways of grouping information
- **Sounds** should be audible and distinguishable
- **Speech output** should enable users to distinguish between the set of spoken words
- **Text** should be legible and distinguishable from the background
- **Tactile feedback** should allow users to recognize and distinguish different meanings

# Memory

- Memory involves recalling various kinds of knowledge that allow us to act appropriately
- Involves first encoding and then retrieving knowledge.
- We don't remember everything - involves filtering and processing what is attended to
- Context is important in affecting our memory (i.e. where, when)
- We recognize things much better than being able to recall things
- We remember less about objects we have photographed than when we observe them with the naked eye (Henkel, 2014)

# Processing in memory

- Encoding is first stage of memory
  - determines which information is attended to in the environment and how it is interpreted
- The more attention paid to something and the more it is processed in terms of thinking about it and comparing it with other knowledge, the more likely it is to be remembered.
  - e.g. when learning about ID, it is much better to reflect upon it, carry out exercises, have discussions with others about it, and write notes than just passively read a book, listen to a lecture or watch a video about it

# Context is important

- Context affects the extent to which information can be subsequently retrieved
- Sometimes it can be difficult for people to recall information that was encoded in a different context:
  - “You are on a train and someone comes up to you and says hello. You don’t recognize him for a few moments but then realize it is one of your neighbours. You are only used to seeing your neighbour in the hallway of your apartment block and seeing him out of context makes him difficult to recognize initially”

# Activity

- Try to remember the dates of your grandparents' birthday
- Try to remember the cover of the last two DVDs you bought or rented
- Which was easiest? Why?
- People are very good at remembering visual cues about things
  - e.g. the color of items, the location of objects and marks on an object
- They find it more difficult to learn and remember arbitrary material
  - e.g. birthdays and phone numbers



# Digital content management

- Is a growing problem for many users
  - vast numbers of documents, images, music files, video clips, emails, attachments, bookmarks, etc.,
  - where and how to save them all, then remembering what they were called and where to find them again
  - **naming** most common means of encoding them
  - but can be difficult to remember, especially when have 1000s and 1000s
  - How might such a process be facilitated taking into account people's memory abilities?

# Digital content management

- Memory involves 2 processes
  - recall-directed and recognition-based scanning
- File management systems should be designed to optimize both kinds of memory processes
  - e.g. Search box and history list
- Help users encode files in richer ways
  - Provide them with ways of saving files using colour, flagging, image, flexible text, time stamping, etc.

# Recognition versus recall

- Command-based interfaces require users to recall from memory a name from a possible set of 100s
- GUIs provide MP3 players visually-based options that users need only browse through until they recognize one
- Web browsers, etc., provide lists of visited URLs, song titles etc., that support recognition memory

# Is Apple's Spotlight search tool any good?

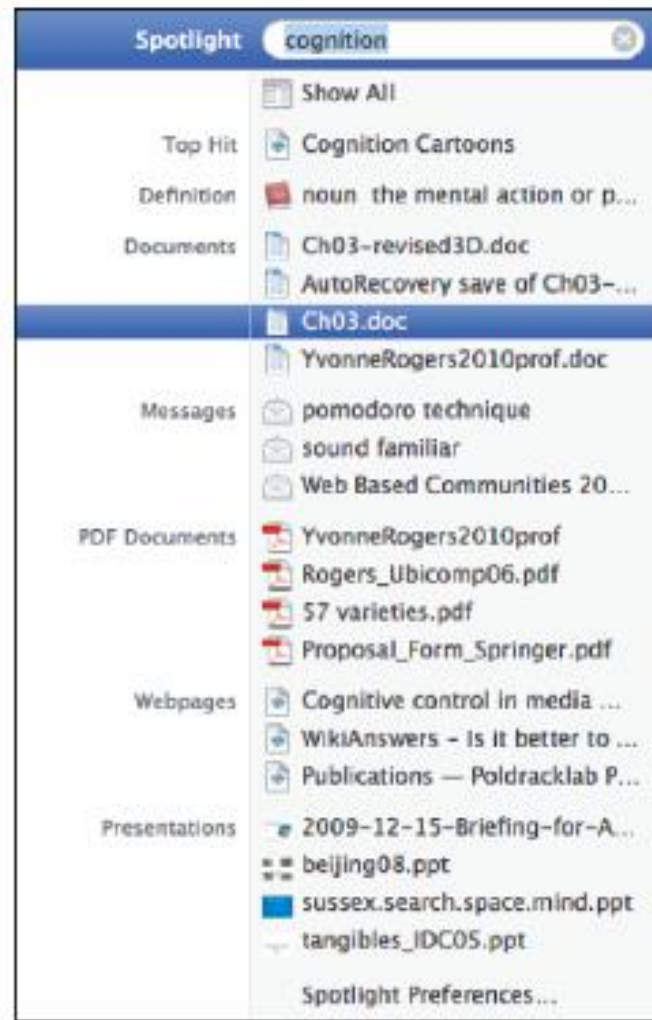


Figure 3.3 Apple's Spotlight search tool

## Box 3.1

# The problem with the classic '7 $\pm$ 2'

- George Miller's (1956) theory of how much information people can remember
- People's immediate memory capacity is very limited
- Many designers think this is useful finding for interaction design
- But...

## Box 3.1

### What some designers get up to...

- Present only 7 options on a menu
- Display only 7 icons on a tool bar
- Have no more than 7 bullets in a list
- Place only 7 items on a pull down menu
- Place only 7 tabs on the top of a website page

– But this is wrong? Why?



# Box 3.1

## Why?

- Inappropriate application of the theory
- People can scan lists of bullets, tabs, menu items for the one they want
- They don't have to recall them from memory having only briefly heard or seen them
- Sometimes a small number of items is good
- But depends on task and available screen estate

# Digital Forgetting

- When might you wish to forget something that is online?
  - When you break up with a partner
  - Emotionally painful to be reminded of them through shared photos, social media, etc.,
- Sas and Whittaker (2013) suggest new ways of harvesting and deleting digital content
  - e.g. making photos of ex into an abstract collage
  - helps with closure



# Memory aids

- SenseCam developed by Microsoft Research Labs (now Autographer)
- a wearable device that intermittently takes photos without any user intervention while worn
- digital images taken are stored and revisited using special software
- Has been found to improve people's memory, suffering from Alzheimers

# SenseCam



**Figure 3.5** The SenseCam device and a digital image taken with it  
*Source:* ©Microsoft Research Cambridge.

# Design implications for memory

- **Don't overload** users' memories with complicated procedures for carrying out tasks
- Design interfaces that promote recognition rather than recall by **using menus, icons,...**
- Provide users with various ways of encoding digital information to help them access again easily
  - e.g. categories, color, tagging, time stamping, icons

# Learning

- How to learn to use a computer-based application
- Using a computer-based application or YouTube video to understand a given topic
- People find it hard to learn by following instructions in a manual
  - prefer to learn by doing

# Cognitive prosthetic devices

- We rely more and more on the internet and smartphones to look things up
- Cognitive resource that we use in our daily lives as part of the extended mind
- Expecting to have internet access reduces the need and extent to which we remember
- Also enhances our memory for knowing where to find it online (Sparrow et al,2011)
- What are implications for designing technologies to support *how* people will learn, and *what* they learn?

# Design implications for learning

- Design interfaces that encourage exploration
- Design interfaces that constrain and guide learners
- **Dynamically linking** concepts and representations can facilitate the learning of complex material

# Reading, speaking, and listening

- The ease with which people can read, listen, or speak differs
  - Many prefer listening to reading
  - Reading can be quicker than speaking or listening
  - Listening requires less cognitive effort than reading or speaking
  - Dyslexics have difficulties understanding and recognizing written words

# Applications

- Speech-recognition systems allow users to interact with them by asking questions
  - e.g. Google Voice, Siri
- Speech-output systems use artificially generated speech
  - e.g. written-text-to-speech systems for the blind
- Natural-language systems enable users to type in questions and give text-based responses
  - e.g. Ask search engine



# Design implications for reading, speaking, and listening

- Speech-based menus and instructions should be short
- Accentuate the intonation of artificially generated speech voices
  - they are harder to understand than human voices
- Provide opportunities for making text large on a screen

# Problem-solving, planning, reasoning and decision-making

- All involves reflective cognition
  - e.g. thinking about what to do, what the options are, and the consequences
- Often involves conscious processes, discussion with others (or oneself), and the use of artefacts
  - e.g. maps, books, pen and paper, forum
- May involve working through different scenarios and deciding which is best option

# Design implications for problem-solving, planning, reasoning and decision-making

- Provide additional information/functions for users who wish **to understand more** about how to **carry out an activity** more effectively
- Use simple computational aids to **support rapid decision-making and planning** for users on the move (ex. Traveloka)

## 3.3 Cognitive Frameworks

## Internal

1. Mental models
2. Gulfs of execution and evaluation
3. Information processing

## External

4. Distributed cognition
5. External cognition
6. Embodied interaction

# 1. Mental models

- Users develop an understanding of a system through learning about and using it
- Knowledge is sometimes described as a mental model:
  - How to use the system (what to do next)
  - What to do with unfamiliar systems or unexpected situations (how the system works)
- People make inferences using mental models of how to carry out tasks

# Mental models

- Craik (1943) described mental models as:
  - internal constructions of some aspect of the external world enabling predictions to be made
- Involves unconscious and conscious processes
  - images and analogies are activated
- Deep versus shallow models
  - e.g. how to drive a car and how it works

# Activity

## Everyday reasoning and mental models

- (a) You arrive home on a cold winter's night to a cold house. How do you get the house to warm up as quickly as possible? Set the thermostat to be at its highest or to the desired temperature?
- (b) You arrive home starving hungry. You look in the fridge and find all that is left is an uncooked pizza. You have an electric oven. Do you warm it up to 375 degrees first and then put it in (as specified by the instructions) or turn the oven up higher to try to warm it up quicker?



# Heating up a room or oven that is thermostat-controlled

- Many people have erroneous mental models (Kempton, 1996)
- Why?
  - General valve theory, where ‘more is more’ principle is generalised to different settings (e.g. gas pedal, gas cooker, tap, radio volume)
  - Thermostats based on model of on-off switch model

# Heating up a room or oven that is thermostat-controlled

- Same is often true for understanding how interactive devices and computers work:
  - poor, often incomplete, easily confusable, based on inappropriate analogies and superstition (Norman, 1983)
  - e.g. elevators and pedestrian crossings - lot of people hit the button at least twice
  - Why? Think it will make the lights change faster or ensure the elevator arrives!

# Exercise: ATMs

- Write down how an ATM works
  - How much money are you allowed to take out?
  - What denominations?
  - If you went to another machine and tried the same what would happen?
  - What information is on the strip on your card? How is this used?
  - What happens if you enter the wrong number?
  - Why are there pauses between the steps of a transaction? What happens if you try to type during them?
  - Why does the card stay inside the machine?
  - Do you count the money? Why?

# How did you fare?

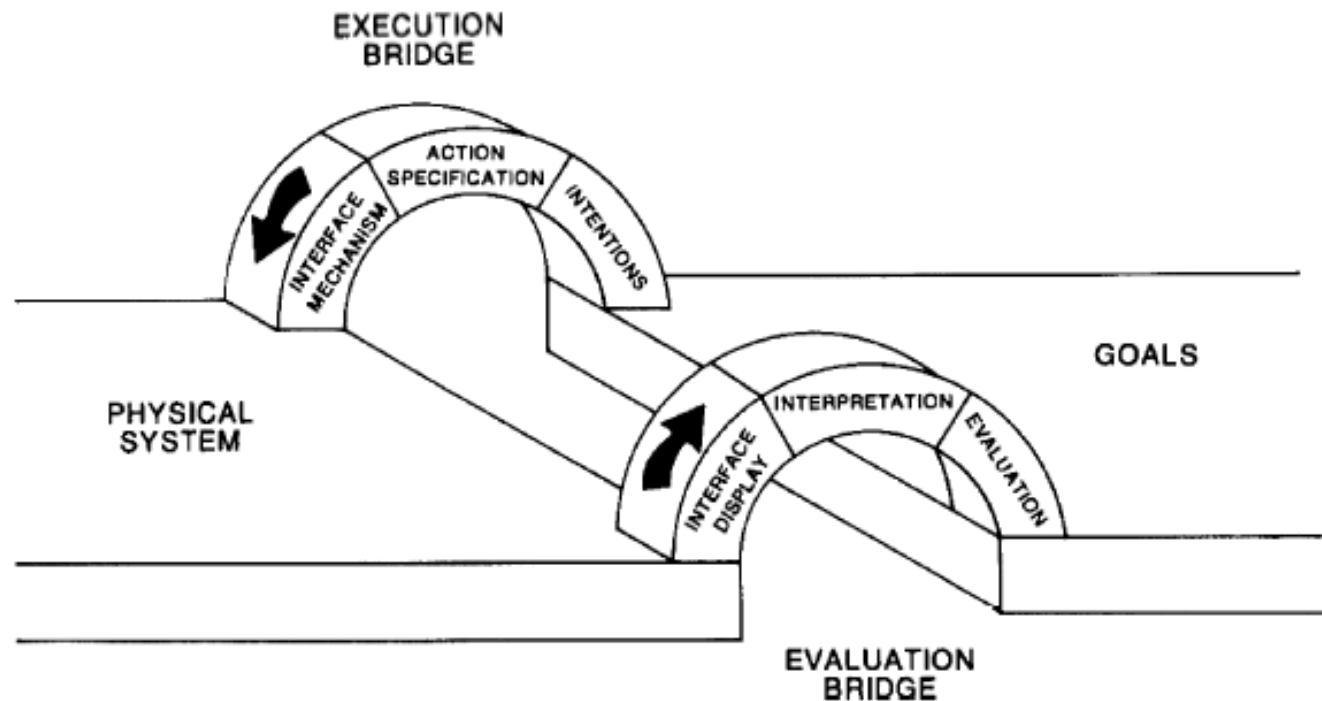
- Your mental model
  - How accurate?
  - How similar?
  - How shallow?
- Payne (1991) did a similar study and found that people frequently resort to analogies to explain how they work
- People's accounts greatly varied and were often ad hoc

## 2. Gulfs of execution and evaluation

- The 'gulfs' explicate the gaps that exist between the user and the interface
- The gulf of execution
  - the distance from the user to the physical system
- The gulf of evaluation
  - the distance from the physical system to the user
- Bridging the gulfs can reduce cognitive effort required to perform tasks

Norman, 1986; Hutchins *et al*, 1986

# Bridging the gulfs

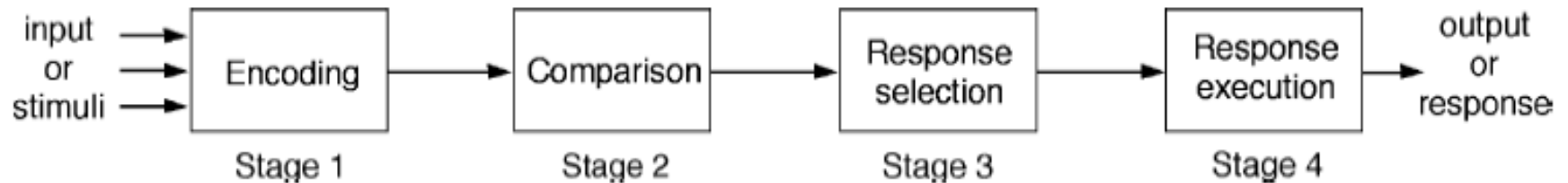


**Figure 3.7** Bridging the gulfs of execution and evaluation

*Source:* User centered system design: new perspectives on human-computer interaction by D Norman. Copyright 1986 by Taylor & Francis Group LLC - Books. Reproduced with permission of Taylor & Francis Group LLC.

# 3. Information processing

- Conceptualizes human performance in metaphorical terms of information processing stages



**Figure 3.8** Human information processing model

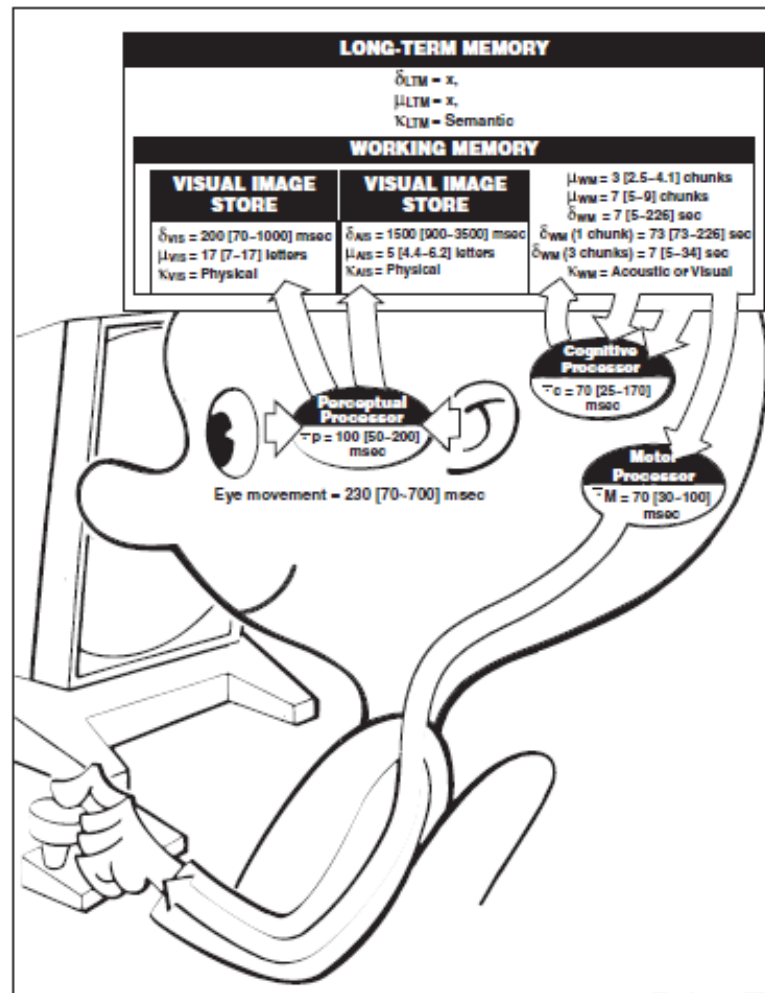
Source: Reproduced with permission from P. Barber: *Applied Cognitive Psychology* 1998 Methuen, London.

# Model Human processor (Card et al, 1983)

- Models the information processes of a user interacting with a computer
- Predicts which cognitive processes are involved when a user interacts with a computer
- Enables calculations to be made of how long a user will take to carry out a task



# The human processor model



**Figure 3.9** The human processor model

Source: The psychology of human-computer interaction by S. Card, T. Moran and A. Newell. Copyright 1983 by Taylor & Francis Group LLC - Books. Reproduced with permission of Taylor & Francis Group LLC.

# Limitations

- Based on modelling mental activities that happen exclusively inside the head
- Do not adequately account for how people interact with computers and other devices in real world

# 4. Distributed cognition

- Concerned with the nature of cognitive phenomena across individuals, artefacts, and internal and external representations (Hutchins, 1995)
- Describes these in terms of propagation across representational state
- Information is transformed through different media (computers, displays, paper, heads)

# How it differs from information processing

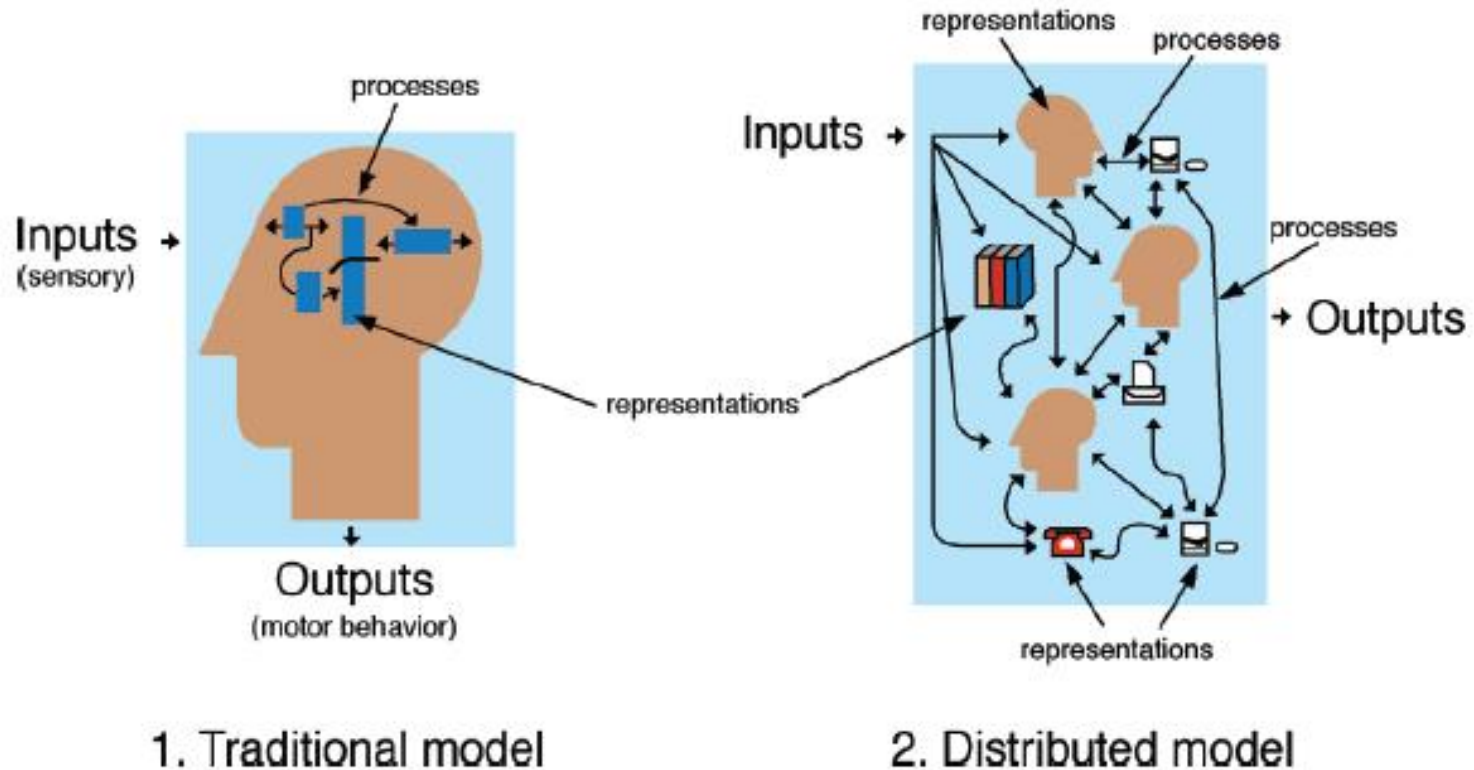
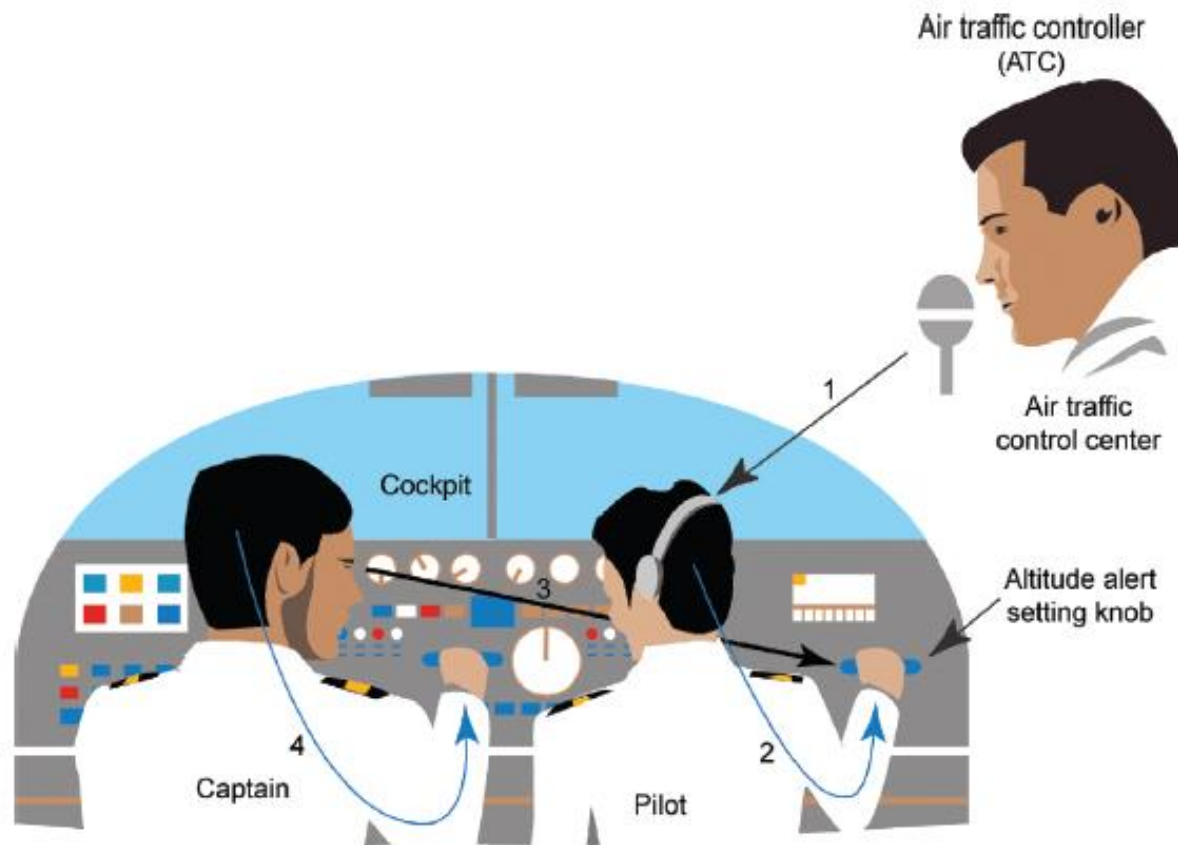


Figure 3.10 Comparison of traditional and distributed cognition approaches



Propagation of representational states:

- 1 ATC gives clearance to pilot to fly to higher altitude (verbal)
- 2 Pilot changes altitude meter (mental and physical)
- 3 Captain observes pilot (visual)
- 4 Captain flies to higher altitude (mental and physical)

**Figure 3.11** A cognitive system in which information is propagated through different media

Source: Preece, J. and Keller, L. (1994) *Human-Computer Interaction*, Figure 3.5 (p. 70) Addison Wesley, 1994.

# What's involved

- The distributed problem-solving that takes place
- The role of verbal and non-verbal behavior
- The various coordinating mechanisms that are used (e.g. rules, procedures)
- The communication that takes place as the collaborative activity progresses
- How knowledge is shared and accessed

# External cognition

- Concerned with explaining how we interact with external representations (e.g. maps, notes, diagrams)
- What are the cognitive benefits and what processes involved
- How they extend our cognition
- What computer-based representations can we develop to help even more?

# Externalizing to reduce memory load

- Diaries, reminders, calendars, notes, shopping lists, to-do lists
  - written to remind us of what to do
- Post-its, piles, marked emails
  - where placed indicates priority of what to do
- External representations:
  - Remind us that we need to do something (e.g. to buy something for mother's day)
  - Remind us of what to do (e.g. buy a card)
  - Remind us when to do something (e.g. send a card by a certain date)



# Computational offloading

- When a tool is used in conjunction with an external representation to carry out a computation (e.g. pen and paper)
- Try doing the two sums below (a) in your head, (b) on a piece of paper and c) with a calculator.
  - $234 \times 456 = ??$
  - $CCXXXIII \times CCCCXXXXXVI = ???$
- Which is easiest and why? Both are identical sums

# Annotation and cognitive tracing

- Annotation involves modifying existing representations through making marks
  - e.g. crossing off, ticking, underlining
- Cognitive tracing involves externally manipulating items into different orders or structures
  - e.g. playing Scrabble, playing cards

# Design implication

- Provide external representations at the interface that reduce memory load and facilitate computational offloading
  - e.g. Information visualizations have been designed to allow people to make sense and rapid decisions about masses of data

# Summary

- Cognition involves several processes including attention, memory, perception and learning
- The way an interface is designed can greatly affect how well users can perceive, attend, learn and remember how to do their tasks
- Theoretical frameworks, such as mental models and external cognition, provide ways of understanding how and why people interact with products
- This can lead to thinking about how to design better products